INSTITUTIONAL PRESENTATION

GERDAU

Shape the future

August | 2022

GERDAU IN NUMBERS

Industrial presence in **9 countries**

32 steel production **units**

75 Comercial Gerdau **stores**

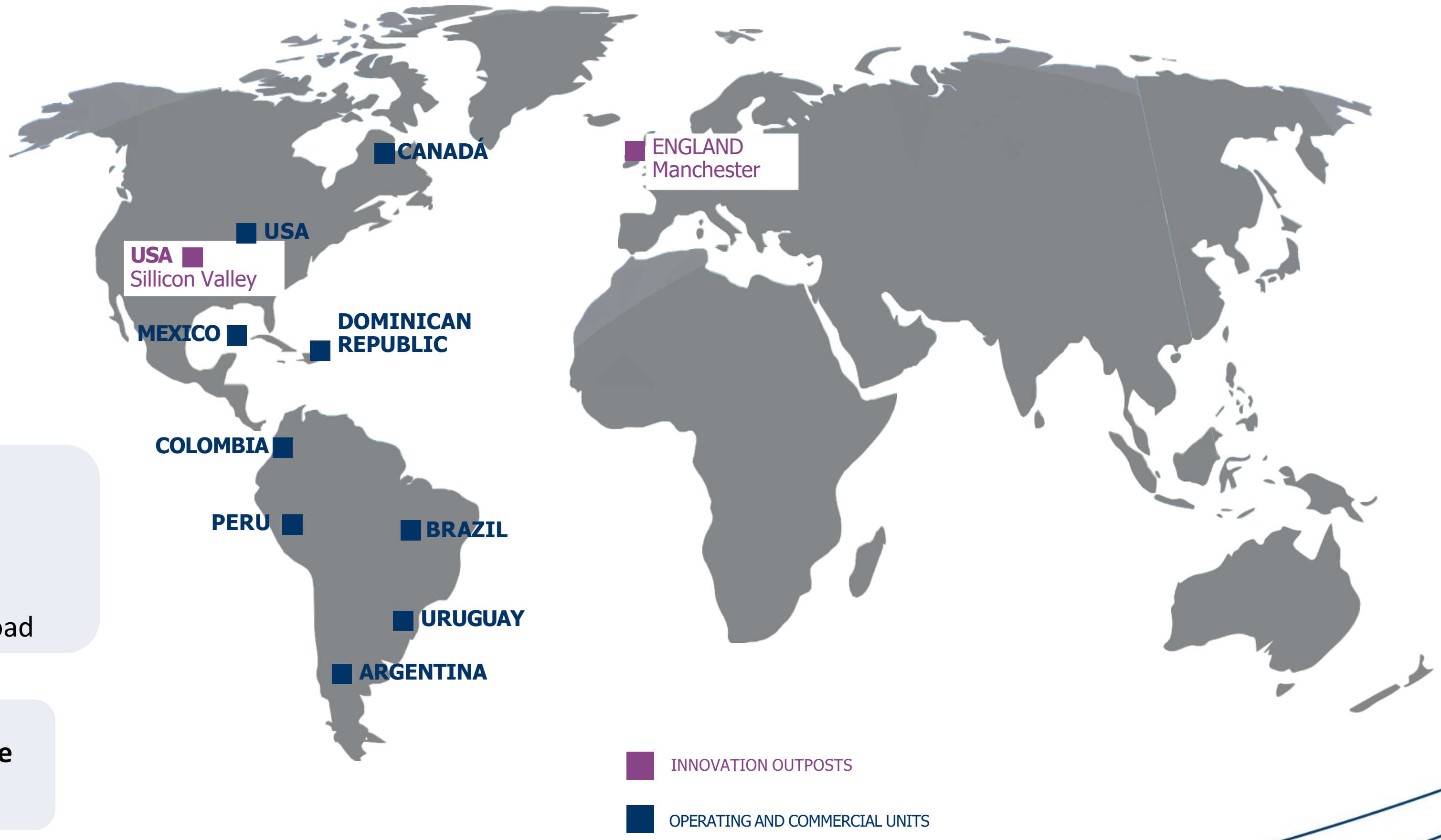
36,000 direct and indirect **employees worldwide**

Shares traded on the **São Paulo**, **New York**, and **Madrid** Stock Exchanges

11 million tons of **scrap steel** in its operations in Brazil and abroad

250,000 hectares of **forest base**, including eucalyptus plantations and preservation areas

2 iron ore mines



CORPORATE GOVERNANCE

NÍVEL 1 BM&FBOVESPA

GGB LISTED NYSE

LATIBEX XGGB

CORPORATE STRUCTURE

33% Controlling Shareholders

67% Outstanding Shares (Free Float)

GGBR3
GGBR4
GGB

INDEXES GGBR

IBOVESPA B3	**ICO2** B3	**IBXL** B3
INDX B3	**ITAG** B3	**IBRX** B3
IGCT B3	**IGCX** B3	**IBRA** B3
IVBX B3	**MLCX** B3	**IMAT** B3

BOARD OF DIRECTORS

Guilherme Chagas Gerdau	André Bier Gerdau Johannpeter	Claudio Johannpeter	Gustavo Werneck	Claudia Sender	Augusto Brauna Pinheiro	Alberto Fernandes
Chairman	**Vice President**	**Vice President**	**Member**	**Independent Member**	**Independent Member**	**Independent Member**

+120 YEARS OF HISTORY

GERDAU'S SUSTAINABLE GROWTH

PROCESS OF DIVESTMENTS

2014/15	2016	2017	2018
R$ 1.1	R$ 1.3	R$ 0.8	R$ 4.2

BEFORE

- Operation in 30 countries
- R$ 10.4 billion of Net Revenue[1]
- SG&A as 6.5%[1] of the Net Revenue
- EBITDA Margin: 11.2%[1]
- Financial Cycle: 85 days[1]
- Net Debt/EBITDA: 2.41x[1]

Divestments

- Sales of operations in Spain and Chile
- Sales of the mill and coal assets in Colombia
- Joint ventures in the Dominican Republic and Colombia
- Sales of mills, processing plants and real estate assets in the US
- Hydropower sales in Brazil
- Sale of Special Steel operations in India

STRATEGY

- Focus on America
- Profitability of our operations
- Focus on our Core Business
- Commercial and operational strategies better aligned with Culture | People.

AFTER

- Operation in 9 countries
- R$ 23 billion of Net Revenue[2]
- SG&A as 2.2%[2] of the Net Revenue
- EBITDA Margin: 29.1%[2]
- Financial Cycle: 64 days[2]
- Net Debt/EBITDA: 0.18x[2]

(1) 2Q14. (2) 2Q22

BUSINESS MODEL STRENGHTS

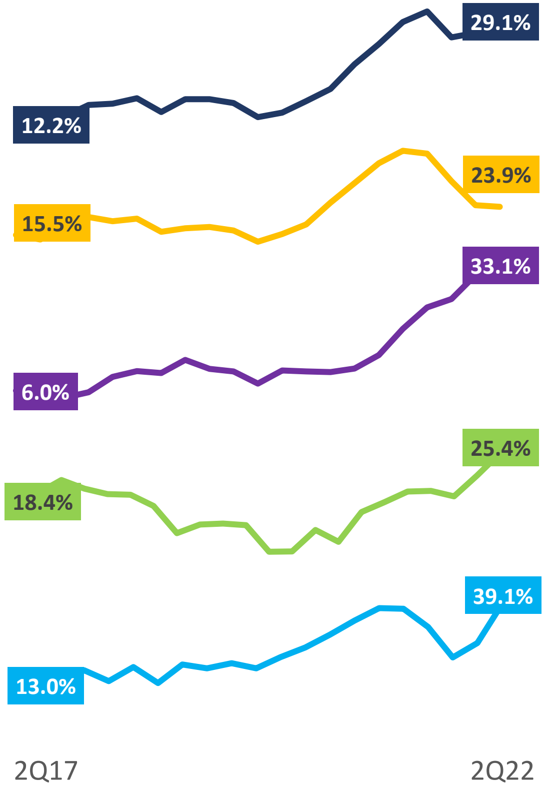
	STRENGHTS	SECTOR/PRODUCTS	
BRAZIL/ LATAM	▪ Integration of production routes. ▪ Presence in different segments of construction and industry.	▪ Civil construction **41%** ▪ Industry **35% (flat steel)** ▪ Industry **24% (long steel)**	▪ Rebar **24%** ▪ Flat steel **36%** ▪ Drawn **12%**
NORTH AMERICA	▪ Higher added value products and profitability. ▪ On-stop-shop concept. ▪ Commercial strategy review.	▪ Distribution **52%** ▪ Construction **23%** ▪ Industry **25%**	▪ Merchant bar **53%** ▪ Beams **36%** ▪ Rebar **11%**
SPECIAL STEEL	▪ Presence in Brazil and US. ▪ Light and heavy vehicles and O&G segments.	▪ Brazil: ▪ Automotive **80%** ▪ Industry (energy) **20%**	▪ US: ▪ Automotive **70%** ▪ Industry (energy) **30%**

- Local competition and cleaner steel.
- Proximity to raw-materials and clients.
- Cost competitivity and CO_2 emission.
- ESG in the decision-making process.
- Focus on Americas with higher added value products.
- Capital allocation discipline.
- Cultural and digital transformation.

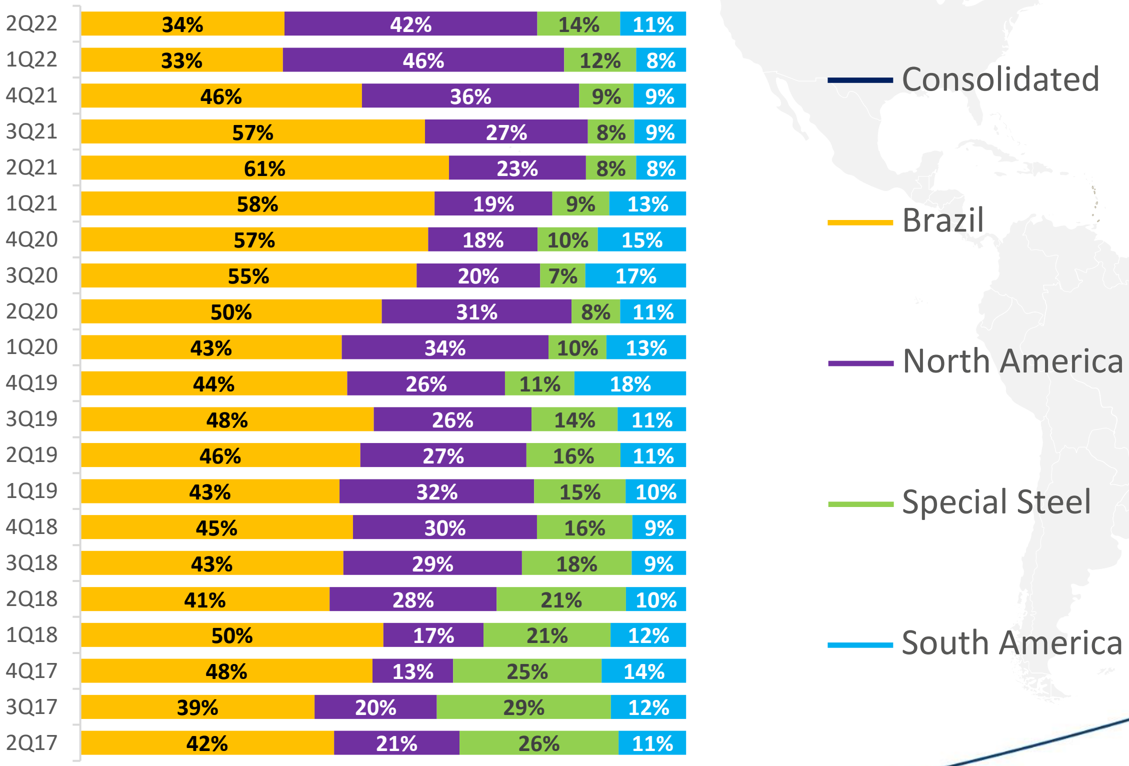
REACHING HIGHER LEVELS OF PROFITABILITY

THROUGH A MORE BALANCED PORTFOLIO

EVOLUTION OF THE EBITDA MARGIN (BY BD)



BD'S SHARE OF CONSOLIDATED EBITDA



NEW RELEVANT AND PROFITABLE BUSINESSES IN STRATEGIC SEGMENTS

diversifying Gerdau's business portfolio, with products and services complementary to steel

GERDAU NEXT REINFORCES OUR VISION OF LONG-TERM GROWTH

MISSION: new relevant and profitable businesses in strategic segments: Construction, Mobility and Sustainability.

GROWTH STRATEGY:

New business development through intrapreneurship, open innovation - connections with startups and external partners, and mergers and acquisitions.

PORTFOLIO: 11 companies make up the current portfolio, 3 of which are owned companies and 8 are joint ventures, in addition to companies invested in by the Corporate Venture Capital fund of Gerdau Next Ventures.

VALUE CREATION

CONSTRUCTION
- CONSTRUTECH: Brasil ao Cubo, Plant Prefab
- STRENGHTEN RETAIL: (1) Juntos Somos+

SUSTAINABILITY
- RENEWABLE ENERGY: Shell Energy
- CIRCULAR ECONOMY: circulabi
- ADVANCED MATERIALS: Gerdau Graphene

MOBILITY
- LOGISTICS: G2L
- LOGITECH: Vector *

*(Strategic partnership)

DIGITAL INITIATIVES (2): triider, habitissimo

PORTFOLIO GERDAU next ventures

plant prefab, InstaCasa, terracotta ventures, TUL, docket | ONEVC, URBAN US, 3DEO

(1) LARGEST BRAZILIAN CONSTRUCTION MATERIALS MARKETPLACE AND LOYALTY PROGRAM JOINT VENTURE BETWEEN VOTORANTIM CIMENTOS, GERDAU AND TIGRE
(2) CONNECTION OF PROS-END CONSUMERS FOR HOUSE RENOVATIONS

DIGITAL TRANSFORMATION

OF OUR CUSTOMER JOURNEY IN 6M22

$21 MILLION

Revenue added through sources of digital.

60% US
18% BR

Volume through Digital Channels

5.5k

New customers captured through digital channels (BR).

39kt

of sales were captured through digital channels (BR).

INICIATIVAS ESG

Propósito Gerdau: EMPODERAR PESSOAS QUE CONSTROEM O FUTURO

Reforma que transforma

Maior projeto social da história da Gerdau: melhoria de **+13 mil** habitações vulneráveis no Brasil, ao longo de 10 anos.

R$ 128 milhões em investimentos sociais com **4.221.811** pessoas beneficiadas

Atualmente temos uma das **menores** média de **emissões** da indústria do **aço** **0,90 tCO2e/tonelada de aço produzido**

Somos a **maior** recicladora de sucata ferrosa da **América Latina**

11 milhões de sucata em 2021 foram toneladas recicladas

200 treinamentos internos

+ 10.000 colaboradores

71% foi o percentual de material reciclado em 2021

Reaproveitar **97,6%** dos **1,98** bilhão de m2 recirculados em 2021

R$ 638 milhões em 2021, no avanço de práticas de ecoeficiência, em tecnologias para a proteção do ar, da água e do solo e em projetos que visam implantar tecnologias à melhoria do controle e desempenho ambientais.

23,7% de **mulheres** em cargos de liderança

Compromisso de chegar a **30% em 2025**

250 mil hectares de florestas (plantadas e vegetação nativa): ~ 90 mil hectares destinados à conservação da biodiversidade

Aquisição de 15% na Plant Prefab, startup norte-americana que atua na construção de casas pré-fabricadas inteligentes e sustentáveis

5% de **mulheres na posição de operadora,** rompendo patamar histórico de 2%

Ranking Merco Responsabilidade ESG,
melhor indústria B2B brasileira
entre as 100 empresas de melhor reputação, na **37%** posição

Destaque na categoria Mineração, Metalurgia e Siderurgia, do prêmio Melhores do ESG, da revista Exame

Fonte:
Relatório Anual 2021

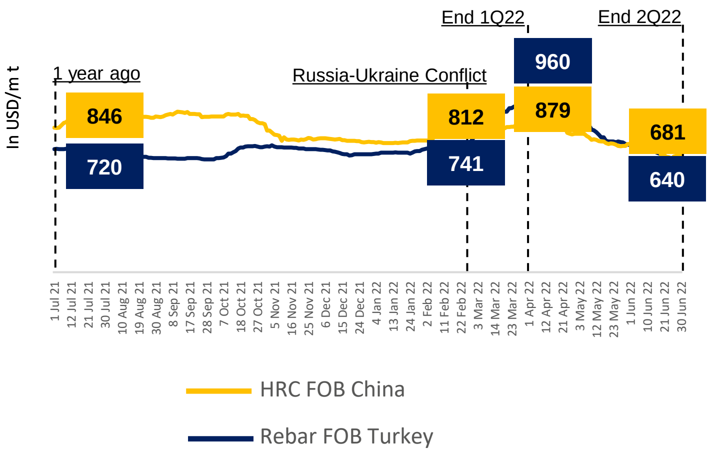
PERFORMANCE BY BUSINESS DIVISION

GERDAU
Shape the future

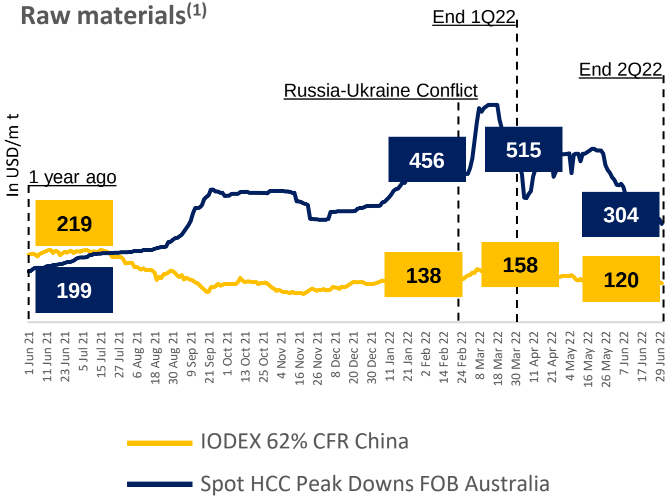
MACRO-SCENARIO

- Higher inflation in Brazil and worldwide heightens recession risk and raises uncertainties regarding global economic growth;
- China growth below expectation, due to restrictions under its Zero-Covid policy;
- Continuation of Russia-Ukraine Conflict, pressuring energy markets;
- Correction in commodity prices, reflecting deterioration in market confidence.

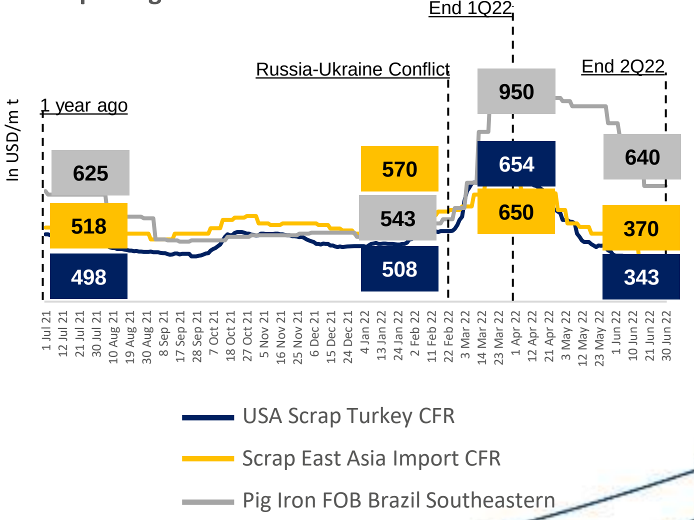
Turkish rebar[(1)] & HRC[(2)]



Raw materials[(1)]



Scrap & Pig Iron[(1)]

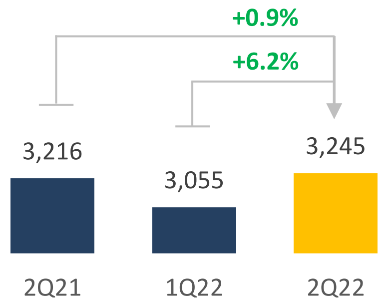


Source: (1) S&P Global Commodity Insights. (2) Fastmarkets

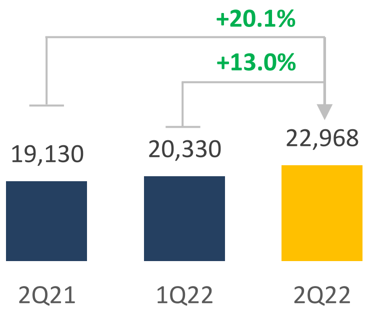
HIGHLIGHTS IN PERIOD

Resilience and Sustainable Value

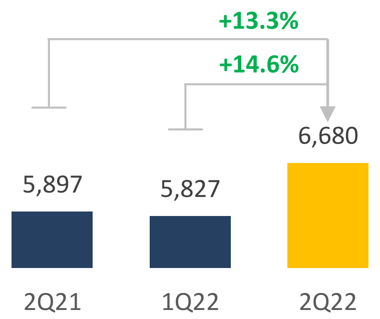
Shipments (1,000 tonnes)



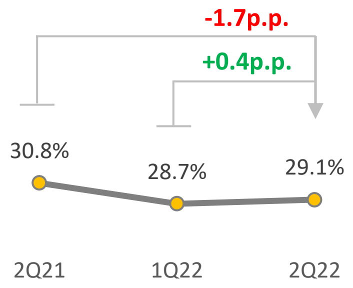
Net Sales (R$ million)



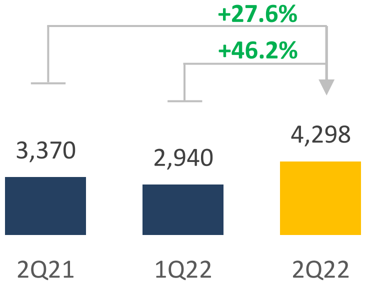
Adjusted EBITDA(1) (R$ million)



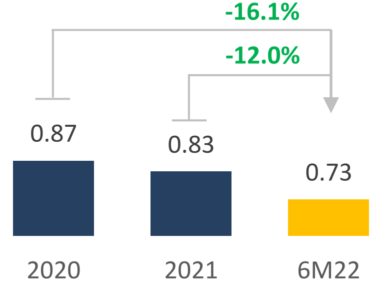
Adjusted EBITDA Margin(1)



Adjusted Net Income(1) (R$ million)



Safety - Frequency Rate(2)



(1) Adjusted by non-recurring items that impacted 2Q21 result.
(2) Number of lost-time injuries for every 1,000,000 hours worked (the lower, the better).

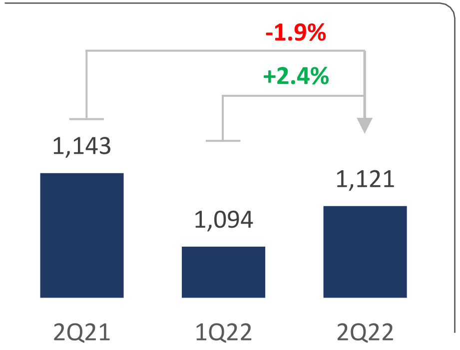
Utilization rate(1)

93%

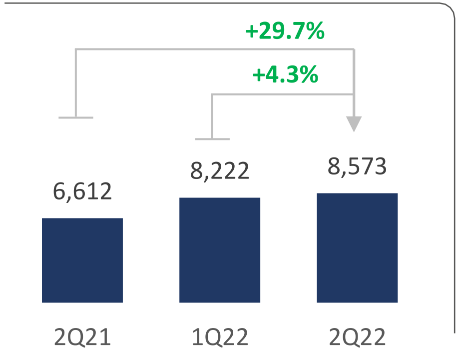
NORTH AMERICA BD

- Division's best quarter ever (42% of Gerdau's consolidated EBITDA);
- Healthy demand from industrial, infrastructure and non-residential construction sectors, with leading indicators pointing to stronger growth;
- Logistics and labor challenges remain as points of attention.

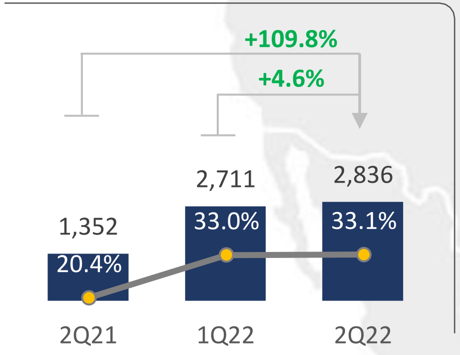
Shipments (1,000 tonnes)



Net Sales (R$ million)



EBITDA (R$ million)**/EBITDA Margin**



PMI(2)
53

ABI(2)
53.2

PROJECT

- Start of the first expansion phase of the Midlothian mini-mill;
- Increase productivity of mini-mill.
- Investment(3) ~R$ 286 million.

OUTLOOK

- Solid steel demand, especially from construction industry;
- Order backlog at healthy levels, above historical average;
- US$ 1 trillion infrastructure bill should take effect by end-2022, early-2023.

(1) Rolled products. (2) Data for June 2022. (3) Approximate CAPEX and subject to exchange variation

TRANSFORMATION JOURNEY

North America

2018
- Divestment of rebar / wire rod assets
- Commercial Strategy deployment

2019
- Operational excellence
- *"Easy of doing business"*
- Digital transformation

2020
- St. Paul deactivation – Volumes migrated to existing network
- Value chain excellence

2021
- Petersburg (VA) expansion
  Invest.: R$ 190 million
  Goal: expand the products mix
- Cartersville (GA) expansion
  Invest.: R$ 200 million
  Goal: add 120 kt
- Mexico corporate reorganization

2022
- Whitby (ON) expansion
  Invest.: R$ 330 million
  Goal: increase capacity and competitiveness
- Increase sales through digital channels in the USA & CAN
- Investment in scrap collection

2023
- Jackson (TN) expansion
  Invest.: R$ 350 million
  Goal: increase products mix and competitiveness
- Midlothian (TX) expansion
  Invest.: TBD
  Goal: reach 2 Mt of capacity
- Downstream investments

Value Chain

Commercial and operational strategies better aligned with Culture | People.

5.6% >> +27.4 p.p. in profitability >> 33.0%

EBITDA margin for 1st quarter of respective year

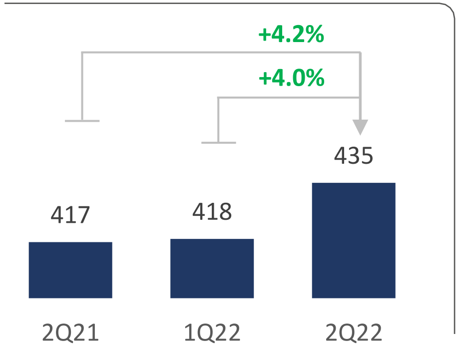
Approximate CAPEX figures and subject to exchange rate variation

SPECIAL STEEL BD

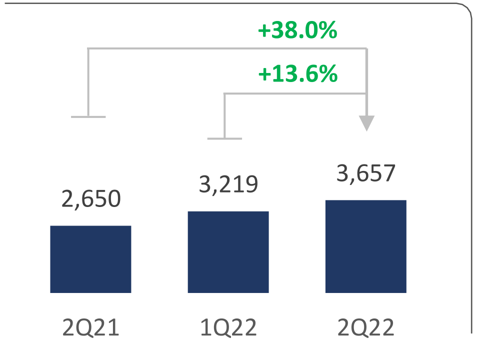
Utilization rate[1]
81%

- **Good performance of heavy vehicle sectors in Brazil and of oil and gas sector in USA;**
- **Light vehicle sector still affected by global semiconductor shortage.**

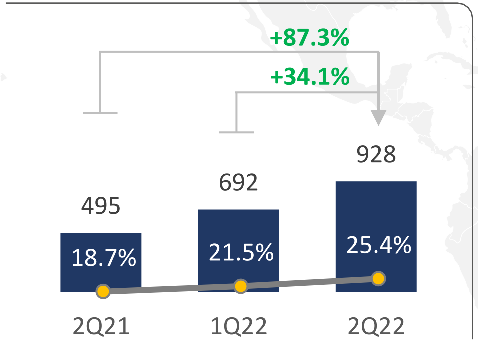
Shipments (1,000 tonnes)



Net Sales (R$ million)



EBITDA (R$ million)**/EBITDA Margin**



PROJECT

- New heat treatment furnace in Charqueadas;
- Capacity expansion for products with heat treatment, generating greater value to the portfolio;
- Investment[2] ~R$ 90 million.

OUTLOOK

- Highest growth of last two years in key markets: heavy vehicles, distribution and oil and gas;
- Gradual improvement in semiconductor issue for light vehicles. Inflation could affect category's demand.

(1) Crude steel. (2) Approximate CAPEX and subject to exchange variation

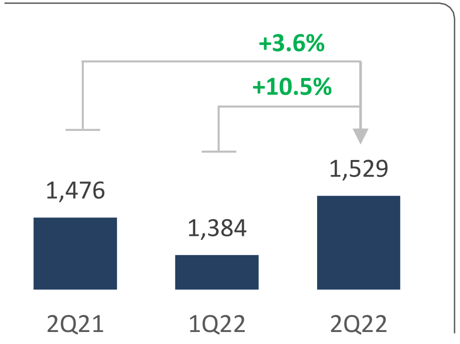
BRAZIL BD

Utilization rate[1]

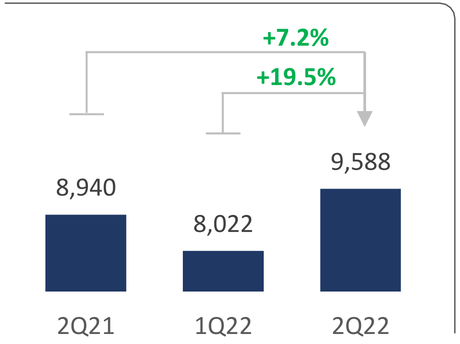
82%

- **Real demand in construction and industry sectors remained stable at high levels in 2Q22, especially in direct sales for construction companies, machinery and equipment, agribusiness and energy.**

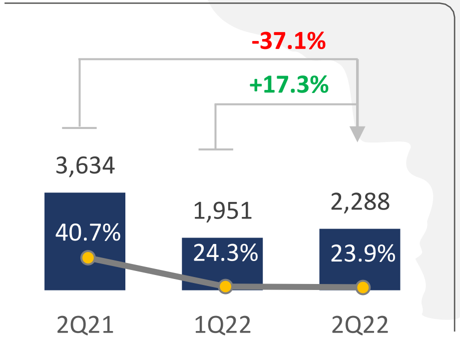
Shipments (1,000 tonnes)



Net Sales (R$ million)



EBITDA (R$ million)**/EBITDA Margin**



Construction GDP 3.8% [2][3]

+19% Construction Sites [4][5]

Real estate inventories 10.8 months [2][6]

Capacity of 23,807 MW [2][7]

PROJECT

- Modernization and renovation of Riograndense's mini-mill;
- Improvements in digital transformation journey, industry 4.0, environment and safety;
- Investment[8] ~R$ 200 million.

OUTLOOK

- **Distribution and retailing:** volumes stable at high levels;
- **Residential construction:** launches, unit inventories and construction works at healthy levels;
- **Energy:** sector remains strong with expectation of large investments;
- **Infrastructure:** busy calendar of highway projects and auctions;
- **Manufacturing industry:** 22/23CY plans to drive agricultural machinery and equipment sales.

(1) Crude steel. (2) Forecast at June 2022 for end-2022. (3) Source: Trends. (4) Source: Neoway. (5) Variation between Jun/22 and Jun/21. (6) Source: Secovi. (7) Source: ANEEL.
(8) Approximate CAPEX and subject to exchange variation.

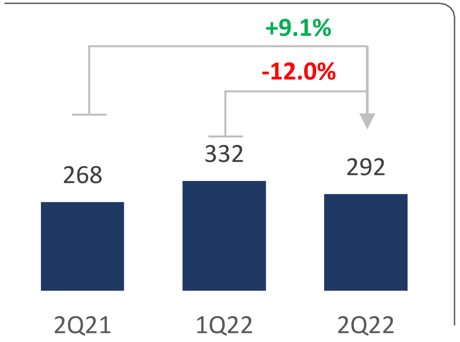
Utilization rate[1]

93%

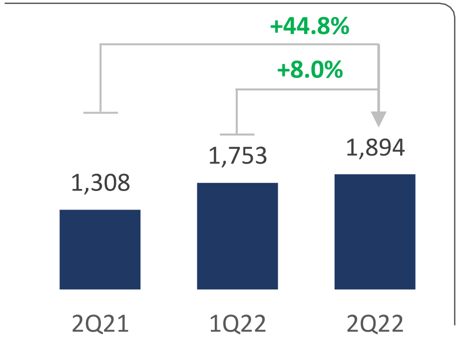
SOUTH AMERICA BD

- **Division's best quarter ever, making largest contribution to Gerdau's consolidated EBITDA;**
- **Argentina and Uruguay with strong demand due to construction and manufacturing sectors.**

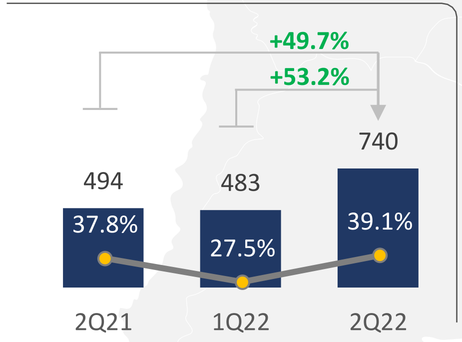
Shipments (1,000 tonnes)



Net Sales (R$ million)



EBITDA (R$ million)**/EBITDA Margin**



PROJECT

- Expand rolled steel capacity in **Peru**;
- Expand **capacity, reduce costs,** improve **occupational safety**;
- Investment[2] ~R$ 90 million.

OUTLOOK

- **Argentina and Uruguay:** activity stable at good levels in construction sector
- **Peru:** solid demand from construction sector.

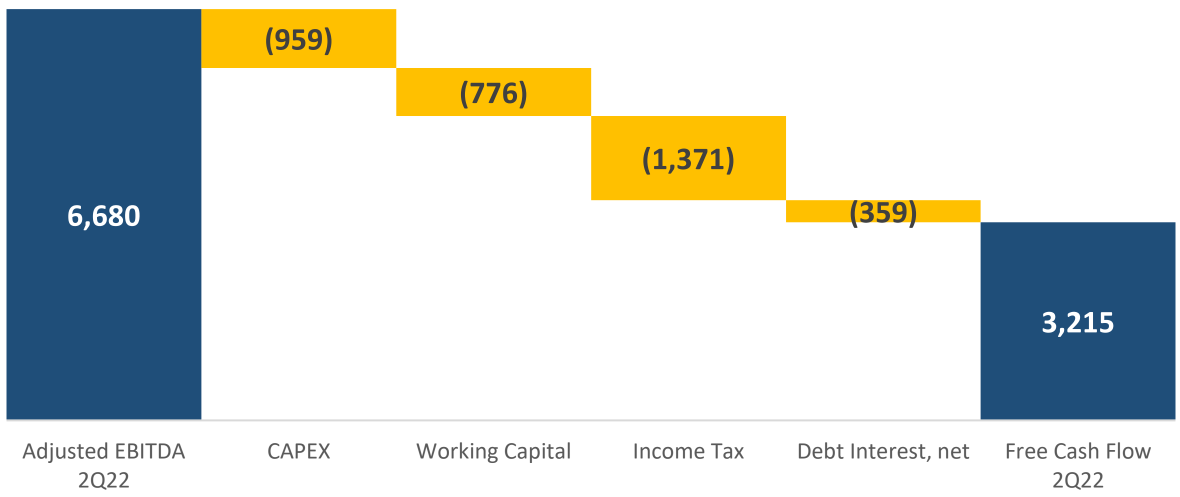
(1) Rolled products. (2) Approximate CAPEX and subject to exchange variation

FINANCIAL PERFORMANCE

GERDAU
Shape the future

EBITDA & CASH FLOW 2Q22

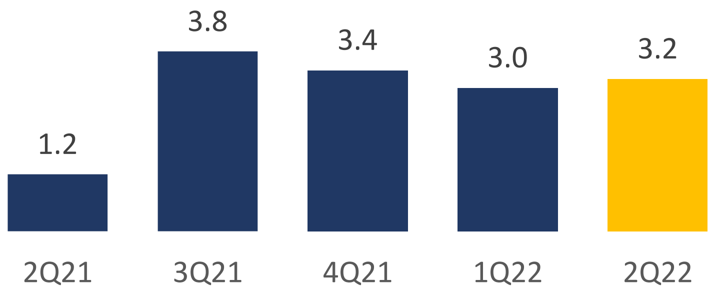
R$ million



FCF = 48% of EBITDA or 14% of Net Sales

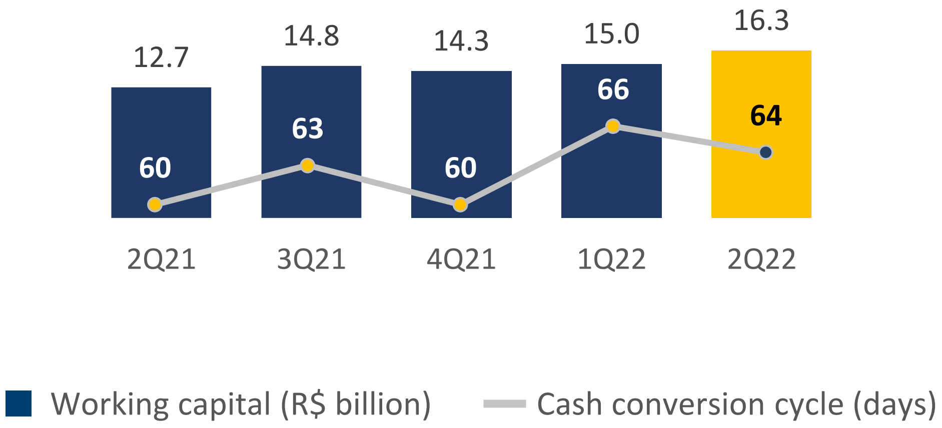
CASH FLOW & WORKING CAPITAL (R$ billion)

FREE CASH FLOW



9^{th} straight quarter of positive FCF

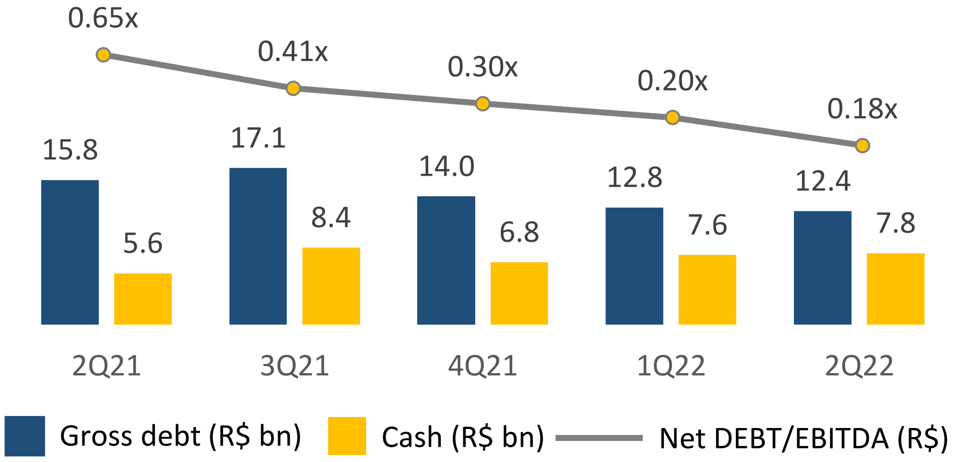
WORKING CAPITAL & CASH CONVERSION CYCLE



2^{nd} shortest cash conversion cycle in 2Q of last 10 years

LIQUIDITY & DEBT (R$ billion)

DEBT & LEVERAGE

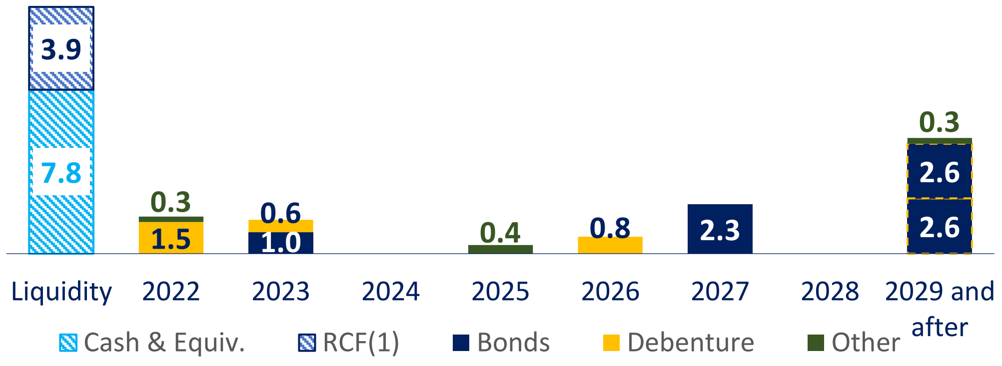


Financial Policy:

Gross debt below R$ 12 billion (-22% YoY)

Leverage at 0.18x: lowest ratio ever

DEBT AMORTIZATION FLOW



Average term: 8 years

Average cost: 7.6% p.a.

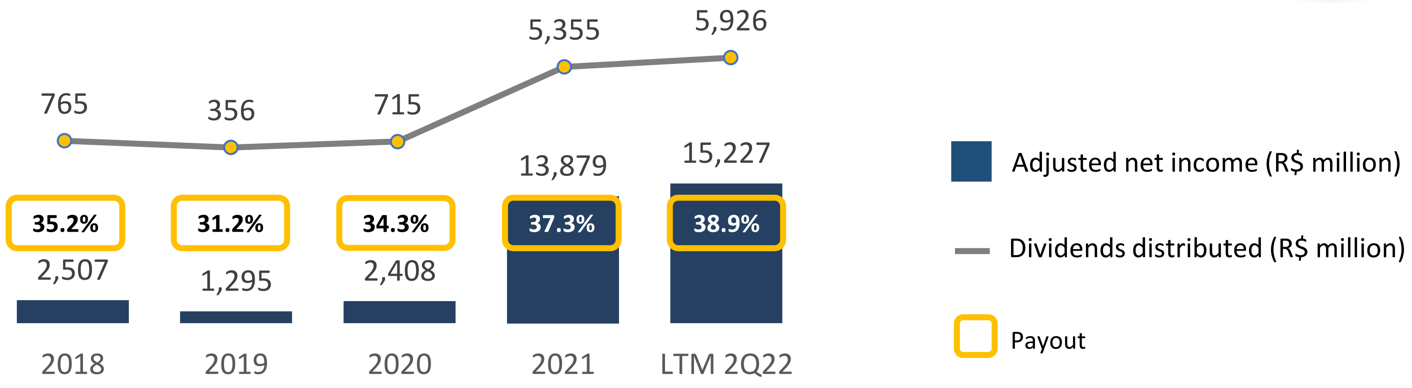
(1) Global Revolving Credit Facility

SHAREHOLDER RETURNS

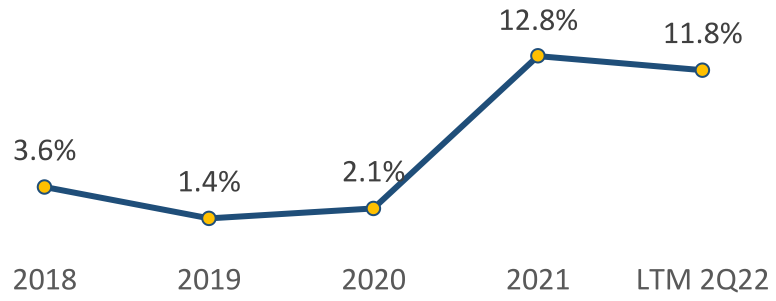
Dividends 2Q22

R$ 0.71 per GGBR share &
R$ 0.36 per GOAU share

NET INCOME & DIVIDENDS DISTRIBUTED



DIVIDEND YIELD GGBR4 (1)



Share Buyback Program(2)
Repurchases made as of July 18, 2022

17,769,500 GGBR4 or **32.3%** of program

16,903,200 GOUA4 or **24.5%** of program

(1) Dividends paid/share price at start of period - Prices (R$/share): 2018: 12.38; 2019: 14.82; 2020: 20.00; 2021: 24.45; LTM2Q22: 29.61.
(2) Up to 55,000,000 or 5% of preferred shares (GGBR4) and up to 69,000,000 or 10% of preferred shares (GOAU4) composing the free-float. When announced in May 2022: approximately GGBR4: 1,102 million of shares | GOAU4: 699 million of shares

CAPITAL ALLOCATION

EBITDA

WORKING CAPITAL

R$ 2.6 billion
in 6M22

INVESTMENTS

R$ 1.6 billion
invested in 6M22

R$ 4.5 billion
2022 Capex plan

DIVIDENDS

R$ 2.2 billion
paid in 6M22

R$ 1.28
per share

Distribution of at least 30% of the adjusted net income

GROSS DEBT

Reduction of

R$ 1.6 billion in 6M22

June 2022
R$ 12.4 billion

↓

Financial policy goal
R$ 12 billion

CORPORATE GOVERNANCE

Shape the future

CULTURAL TRANSFORMATION

Safety first – No result is more important than people's lives.

Doing what's right – Ethics and respect are essential in everything we do.

Every customer is unique – We work to make each customer's business thrive, driving mutual success.

Openness – We don't know everything, and we believe that a team will always achieve better results than an individual.

Diverse and inclusive environment – - We have created a diverse and inclusive environment where everyone can be heard, respected, and have opportunities.

Autonomy – We take responsibility for making the best decisions for the business.

We are all leaders – We are engaged and committed to our development and the development of those around us.

Creating value for everyone – We accomplish our purpose by sustainably creating value for all our stakeholders.

Simplicity – We focus on what adds value. As a result, we become more agile and improve productivity.

Learning, unlearning, relearning – We believe that in order to continue evolving, it is essential to adapt to new scenarios, innovate, and find better ways of working.

DISCLOSURE EFFORTS

- POLICIES
- BYLAWS
- MEETING DOCUMENTS
- INTEGRATED REPORT
- QUARTERLY RESULTS

DECISION-MAKING PROCESS

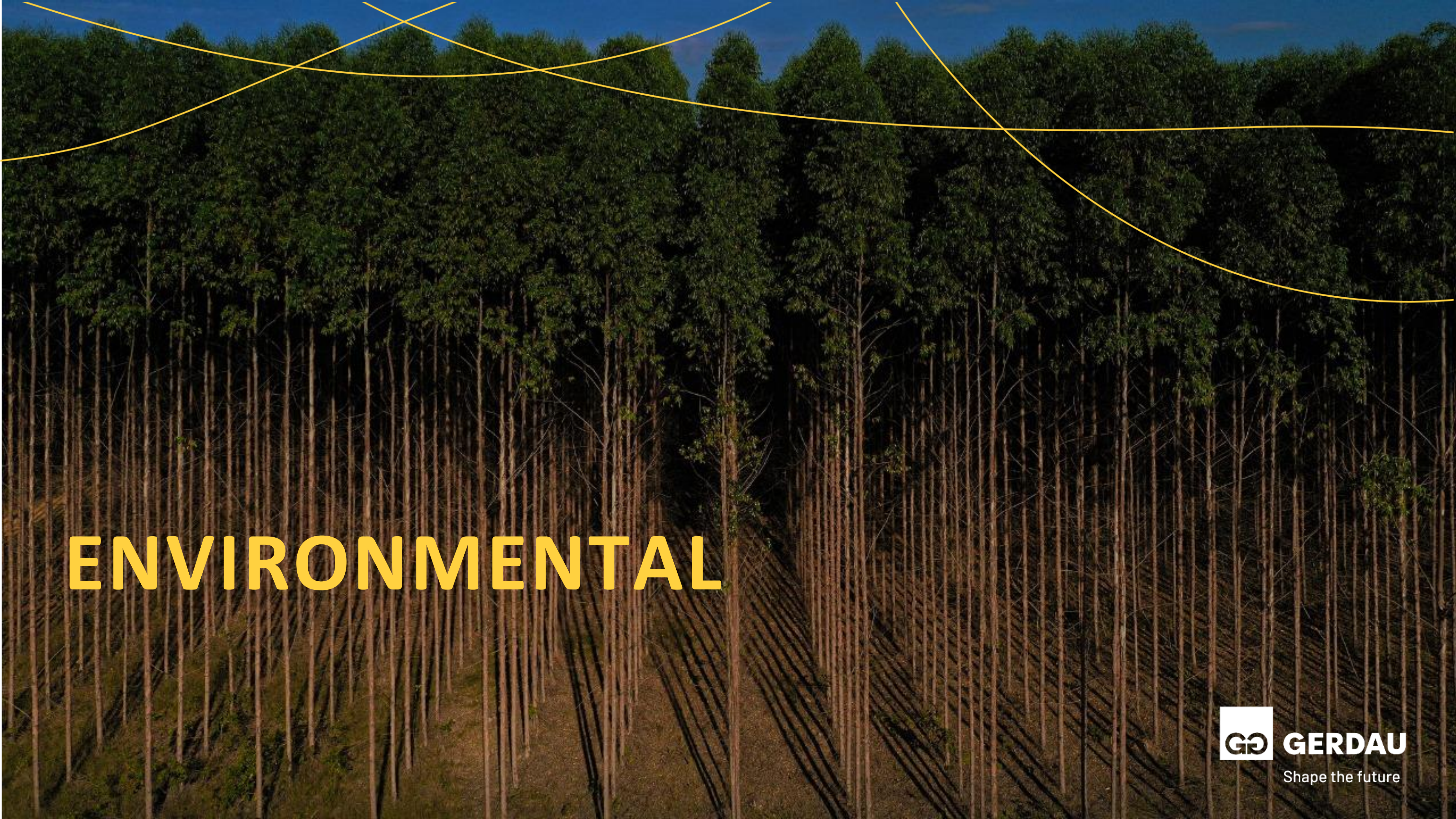
- BOARD OF DIRECTORS
- STRATEGY & SUSTAINABILITY COMMITTEE
- RISK COMMITTEE
- DISCLOSURE COMMITTEE
- ESG SQUAD

SCORECARD ESG

DIMENSION	INDICATORS	2019	2020	2021	ASSOCIATED MATERIAL TOPICS	ASSOCIATED SDG
ENVIRONMENTAL	Greenhouse Gases per volume of steel (tCO2/t steel)	0.96	0.93	0.90	Climate Change Mitigation and Adaptation and Energy Management	7, 13
	Water Consumption (m3/t steel)	4.09	3.91	3.68	Water and Wastewater Management and Stakeholder relations	6, 14
	% of reuse of co-products	78	78	89.6	Circular economy, energy management, and innovation and digital transformation	12
SOCIAL	% active volunteers	23	5.7	6.3	Stakeholder relations	1, 4, 11
	Number of people benefited	58,730	665,866	4,221,811	Stakeholder relations	
	% of social investments made in relation to gross profit	0.31	0.56	0.61	Stakeholder relations	
PEOPLE	% of women in leadership positions	17	22	23.6	Diversity and inclusion	5, 10
	% of women in the company (Brazil BO)	12	13	17.1	Diversity and inclusion	
	% of Blacks in leadership positions (Brazil BO)	16	25	26.3	Diversity and inclusion	
	% of PwD in the company (Brazil BO)	2.80	2.90	3.20	Diversity and inclusion	
	Health and safety index (severity rate)	160	244	243	Occupational Health and Safety	3
GOVERNANCE	ICVM 586 - Brazilian Corporate Governance Code	57%	67%	67%	Ethics and Corporate Governance	16
	ISS Score	10	10	10	Ethics and Corporate Governance	
	EVA - Economic value added (managerial information)	-3.97%	0.00%	22.6%	Ethics and Corporate Governance	
	Personnel (R$ millions)	4,517,403	5,216,144	6,455,468	Ethics and Corporate Governance	
	Taxes, fees and contributions (R$ millions)	2,679,237	3,720,556	10,046,474	Ethics and Corporate Governance	
	Remuneration of third-party capital (R$ millions)	1,757,103	1,917,421	1,821,095	Ethics and Corporate Governance	
	Return on equity (R$ millions)	1.216.887	2.388.054	16.018.412	Ethics and Corporate Governance	

The highlighted lines refer to the indicators that are part of the LTI (Long-Term Incentive).

ENVIRONMENTAL



GERDAU
Shape the future

ENVIRONMENTAL ACTIONS

Gerdau has a Sustainability Policy and an Environmental Management System in place that reaffirm the company's commitment to creating value for its stakeholders and is in line with regulatory guidelines.

250,000 hectares at Gerdau Florestal

90,000 hectares of biodiversity conservation area, with **74,800** hectares of Legal Reserve and APP

CARBON EMISSIONS

TRANSPARENCY

Gerdau's commitment to climate change → **0.83 t/CO2e per tonne of steel by 2031**

AND HOW WILL GERDAU DO THIS?

1. Greater energy and operational efficiency
2. Higher use of scrap in the production matrix
3. Expansion of the forestry base and investments in the renewable energy business
4. Investments in new technologies and open innovation

SOLAR FARM Midlothian, Texas

GREENHOUSE GAS EMISSIONS (CO_2e) GERDAU AVERAGE IN 2021:

0.90t CO_2/t steel

Reduction of 3% when compared to 2020 (0.93 tCO_2/t steel)

WATER REUSE

97.6% of the water used in production is **reused**

WATER MANAGEMENT IS PART OF GERDAU'S STRATEGY

The company continually invests in efficient water recirculation programs, contributing to reducing withdrawal of new water, the volume of effluents, and the environmental impact of discharging these effluents by the operations.

Barão de Cocais unit (MG)

BY-PRODUCTS
MANAGEMENT

In 2021, the Gerdau reused 90% of these materials internally or in external partnerships.

REUTILIZATION

RECYCLE

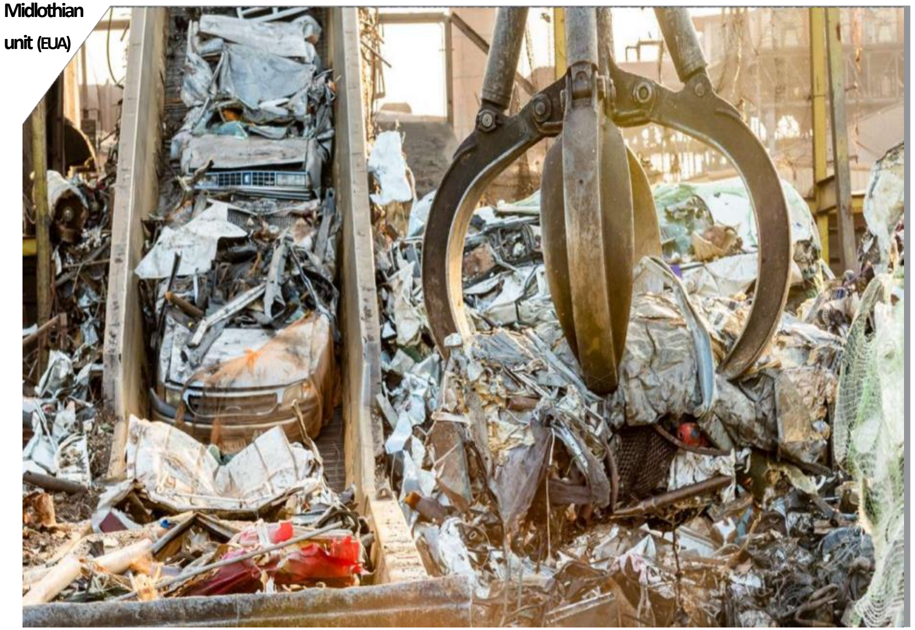
RECLAIMING

90%

The Gerdau it has a Research & Development area able to analyze the production chain in order to reduce generation of industrial waste, qualifying it as by-product to be recycled and reused internally in Gerdau's processes and mills, and externally in third-party processes through innovative solutions.

RECYCLING OF SCRAP

Midlothian unit (EUA)



71% OF THE STEEL PRODUCED BY GERDAU USES FERROUS SCRAP AS ITS MAIN FEEDSTOCK

SOCIAL

HEALTH & SAFETY

FIRST

An innovative accident risk prediction model – Safety Analytics – was implemented in almost every Gerdau mill in Brazil, which uses Artificial Intelligence and Machine Learning to predict occupational accidents.

SEGURANÇA
EM PRIMEIRO LUGAR

In 2020, Gerdau held its global health and safety meeting, adapting it into an online event with the participation of the main company leaders. The main safety highlights in the period are the following:

- In 2020, we recorded the lowest historical injury frequency rate, reaching 0.86. This achievement is the result of our efforts to prioritize the training of employees in behavioral actions, which led to a reduction in the number of work-related accidents.
- We reinforced training for employees to identify events with a high potential for serious injuries and fatalities, known by the acronym PSIF, to eliminate the risks of these events.
- A global contest was held to engage employees on the topic of safety, developing people who are better trained to identify potential risks for events with a high potential for serious injury or death. In this way, we reinforce our culture of safety, recognizing that prioritizing people's safety is a principle that must always be remembered and practiced.
- Advances in Safety 4.0 by using technology to control risks.

DIVERSITY PROFILE

GERDAU

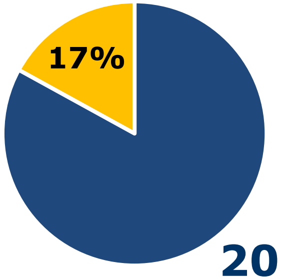
Key Gender

Men | Women

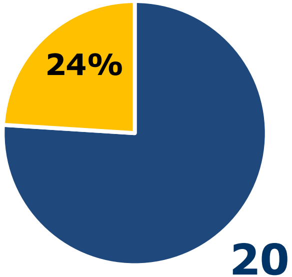
Governance Bodies:

	2019		2020		2021	
	Men	Women	Men	Women	Men	Women
Fiscal Council	88	12	100		88	12
Board of Directors	89	11	91	9	89	11

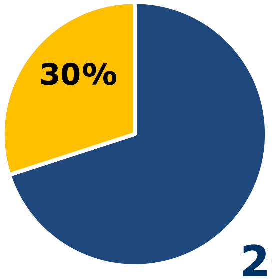
Women Executive:



2018



2021



2025

DIVERSITY PROFILE

GERDAU

EMPLOYEES BY EMPLOYMENT CATEGORY, AGE GROUP, AND GENDER	2021					2020					2019				
	Age Group			Gender		Age Group			Gender		Age Group			Gender	
	<30	30-50	>50	Men	Women	<30	30-50	>50	Men	Women	<30	30-50	>50	Men	Women
Executive Board	0%	68%	32%	86%	14%	0%	61%	39%	86%	14%	0%	48%	52%	94%	6%
Management	0%	79%	21%	80%	20%	3%	76%	21%	81%	19%	5%	73%	22%	84%	16%
Specialists/Coordinators	9%	20%	71%	75%	25%	10%	70%	21%	78%	22%	11%	68%	21%	80%	20%
Administrative	26%	61%	13%	59%	41%	27%	60%	13%	63%	37%	28%	59%	13%	64%	36%
Interns	95%	5%	0%	46%	54%	95%	5%	0%	50%	50%	95%	5%	0%	54%	46%
Operational	22%	61%	17%	94%	6%	21%	61%	18%	97%	3%	21%	61%	18%	98%	2%
Apprentices	99%	1%	0%	37%	63%	97%	3%	0%	58%	42%	97%	2%	0%	63%	37%

PERCENTAGE OF INDIVIDUALS IN THE GOVERNANCE BODIES BY AGE GROUP AND GENDER	2021					2020					2019				
	Age Group			Gender		Age Group			Gender		Age Group			Gender	
	<30	30-50	>50	Men	Women	<30	30-50	>50	Men	Women	<30	30-50	>50	Men	Women
Fiscal Council	0%	0%	100%	88%	12%	0%	0%	100%	100%	0%	0%	0%	100%	88%	12%
Board of Directors	0%	22%	78%	89%	11%	0%	27%	73%	91%	9%	0%	22%	78%	89%	11%
Grand Total	0%	12%	88%	88%	12%	0%	21%	79%	93%	7%	0%	12%	88%	88%	12%

SOCIAL
RESPONSABILITY

R$ 128 million
IN SOCIAL INVESTMENTS

R$ 31.1 million in own resources

R$ 96.9 million in donated resources

4,221,811
PEOPLE BENEFITED

1,969
VOLUNTEERS

1,318
BUSINESS SUPORTED

65 CITIES
IN 10 COUNTRIES

ENTREPRENEURSHIP AND HOUSING

Gerdau believes that working in network is better and more effective than conducting individual initiatives. This is how Lab Habitação works, managed by Gerdau and which has a partnership with companies and NGOs (*learn more on page 70*).

ENTREPRENEURSHIP AND RECYCLING

The company supports initiatives aimed at recycling materials while improving the quality of life of the population that works with recycling (*learn more on page 71*).

ENTREPRENEURSHIP AND EDUCATION

The topic of education has always been present in Gerdau's social projects and is currently responsible for the great voluntary engagement of the company's employees (*learn more on page 71*).

COMMITMENTS

CONSCIOUS CAPITALISM

SUSTAINABLE DEVELOPMENT GOALS

Movement Builders

FDC

B COMPANY

CERTIFICATION

JOURNEY TO BECOME A CERTIFIED B COMPANY

Since 2019, Gerdau is committed to becoming a Certified B Corporation in 5 years.

The B Corporation is an international recognition for the high ESG standards within the organization.

In addition to the certification journey, Gerdau was invited to be part of the B Movement Builder, a group of multinationals that will lead the movement globally.

LET'S GET TO WORK

Dear Business Roundtable CEOs,

We are part of a community of Certified B Corporations who are walking the walk of stakeholder capitalism. We are successful businesses that meet the highest standards of verified positive impact for our workers, customers, suppliers, communities and the environment.

We operate with a better model of corporate governance – benefit corporation governance – which gives us, and could give you, a way to combat short-termism and the freedom to make decisions to balance profit and purpose.

As you know, with continued resistance from investors on this new definition of business, we've got work to do to help them see that stakeholder governance builds trust and builds value.

More importantly, it also ensures that the purpose of capitalism is to work for everyone and for the long term.

Let's work together to make real change happen.

INVESTOR RELATIONS

CFO & IRO
Rafael Japur

HEAD OF IR
Renata Oliva

IR Team
Cristiene da Costa
Flavia Alves
Gustavo Alves
Rafael S. Mingone
Sergio Tonidandel Jr.

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