## Quarterly Information at June 30, 2015 and Report on Review of Quarterly Information

(A free translation of the original report in Portuguese as published in Brazil containing financial statements prepared in accordance with accounting practices adopted in Brazil)

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

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## **Company Information / Capital Composition**

Number of shares (units)	Current quarter 6/30/2015	
Paid-up capital		
Common shares	341,625,744	
Preferred shares	555,274,340	
Total	896,900,084	
Treasury shares		
Common shares	-	
Preferred shares	5,923,969	
Total	5,923,969	

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## Company Information / Dividends Approved and/or Paid During and After the Quarter

Event	Date approved	Amount	Date of payment	Type of share	Class of share	Amount per share (Reais / Share)
Board of Directors' Meeting	02/23/2015	Dividend	6/30/2015	Common		0.02430
Board of Directors' Meeting	02/23/2015	Dividend	6/30/2015	Preferred		0.02430
Board of Directors' Meeting	02/23/2015	Interest on capital	9/30/2015	Common		0.02430
Board of Directors' Meeting	02/23/2015	Interest on capital	9/30/2015	Preferred		0.02430

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## Parent Company Financial Statements / Balance Sheet - Assets

1 – Account Code	2 – Account Description	Current quarter 6/30/2015	Previous year 12/31/2014
1	Total assets	3,297,752	3,257,907
1.01	Current assets	1,633,568	1,732,178
1.01.01	Cash and cash equivalents	550,293	433,561
1.01.02	Short-term investments	156,695	241,786
1.01.02.01	Short-term investments valued at Fair Value	156,695	241,786
1.01.02.01.01	Marketable Securities	156,695	241,786
1.01.03	Accounts Receivable	531,020	695,187
1.01.03.01	Trade accounts receivable	531,020	695,187
1.01.04	Inventory	284,389	277,201
1.01.06	Recoverable Taxes	80,891	57,709
1.01.06.01	Current taxes recoverable	80,891	57,709
1.01.08	Other current assets	30,280	26,734
1.01.08.03	Other	30,280	26,734
1.02	Noncurrent Assets	1,664,184	1,525,729
1.02.01	Long-term Assets	120,984	70,552
1.02.01.01	Short-term investments valued at Fair Value	73,705	31,064
1.02.01.01.02	Available-for-sale securities	73,705	31,064
1.02.01.03	Accounts Receivable	7,855	7,801
1.02.01.03.02	Other Accounts Receivable	7,855	7,801
1.02.01.06	Deferred taxes	39,424	31,687
1.02.01.06.01	Deferred income tax and social contribution	39,424	31,687
1.02.02	Investments	1,313,909	1,224,138
1.02.02.01	Equity interests	1,313,909	1,224,138
1.02.02.01.01	Interests in Associated Companies	57,617	53,833
1.02.02.01.02	Interests in subsidiaries	1,082,534	1,016,397
1.02.02.01.03	Interests in Joint Ventures	173,758	153,908
1.02.03	Property, plant and equipment	223,306	225,030
1.02.03.01	Property, plant and equipment in operation	223,306	225,030
1.02.04	Intangible assets	5,985	6,009
1.02.04.01	Intangible assets	5,985	6,009

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## Parent Company Financial Statements / Balance Sheet - Liabilities and Equity

1 – Account Code	2 – Account Description	Current quarter 6/30/2015	Previous year 12/31/2014
2	Total liabilities	3,297,752	3,257,907
2.01	Current liabilities	789,407	479,719
2.01.01	Social and labor obligations	52,959	73,099
2.01.01.02	Labor obligations	52,959	73,099
2.01.02	Trade payables	140,943	208,810
2.01.02.01	Domestic Trade payables	137,937	204,305
2.01.02.02	Foreign Trade payables	3,006	4,505
2.01.03	Tax obligations	16,567	21,854
2.01.03.01	Federal tax liabilities	15,548	19,738
2.01.03.01.01	Income taxes and contribuitions payable	15,548	19,738
2.01.03.02	State tax liabilities	952	1,906
2.01.03.03	Municipal tax liabilities	67	210
2.01.04	Loans and Financing	442,968	68,952
2.01.04.01	Loans and Financing	442,968	68,952
2.01.04.01.01	In local currency	410,025	48,015
2.01.04.01.02	Foreign currency	32,843	20,937
2.01.05	Other obligations	135,970	107,004
2.01.05.02	Other	135,970	107,004
2.01.05.02.01	Dividends and interest on Shareholder's Equity Payable	19,607	-
2.01.05.02.02	Minimum mandatory dividend payable	-	6,046
2.01.05.02.04	Advances from customers	38,578	17,296
2.01.05.02.05	Representatives on commission	26,927	31,245
2.01.05.02.06	D&O profit shares	3,441	6,658
2.01.05.02.07	Other current accounts payable	47,417	45,759
2.02	Noncurrent liabilities	802,734	1,130,607
2.02.01	Loans and financing	766,500	1,120,317
2.02.01.01	Loans and financing	766,500	1,120,317
2.02.01.01.01	In local currency	471,939	854,344
2.02.01.01.02	Foreign currency	294,561	265,973
2.02.04	Provisions	36,234	10,290
2.02.04.01	Tax, welfare and civil contingencies	36,234	10,290
2.02.04.01.01	Tax provisions	16,845	3,609
2.02.04.01.02	Social security and labor provisions	14,976	6,681
2.02.04.01.03	Pension plan and retirement benefits for employees provision	4,413	-
2.03	Shareholders' equity	1,705,611	1,647,581
2.03.01	Realized capital	1,200,000	1,200,000
2.03.02	Capital reserves	(2,321)	325
2.03.02.07	Goodwil on share issuance	(2,321)	325
2.03.04	Profit reserves	330,877	370,560
2.03.04.01	Legal reserve	34,014	34,014
2.03.04.02	Statutory reserve	324,338	369,455
2.03.04.09	Treasury shares	(27,475)	(32,909)
2.03.05	Retained earnings/accumulated losses	27,256	· · /
2.03.06	Equity valuation adjustments	149,799	76,696

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## Parent Company Financial Statements / Statement of Income

1 – Account Code	2 – Account Description	Accrued value of the current quarter 4/1/2015 to 6/30/2015	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the current quarter 4/1/2014 to 6/30/2014	Accrued value of the prior year 1/1/2014 to 6/30/2014
3.01	Revenue from goods sold and services provided	374,458	783,405	552,263	1,081,258
3.02	Cost of goods and/or services sold	(304,139)	(628,430)	(465,370)	(900,718)
3.03	Gross profit	70,319	154,975	86,893	180,540
3.04	Operating (expenses) income	(39,162)	(72,161)	(42,292)	(74,892)
3.04.01	Sales expenses	(27,852)	(55,174)	(35,362)	(61,144)
3.04.02	General and administrative expenses	(23.607)	(42,645)	(21,173)	(39,946)
3.04.05	Other operating expenses	(5,041)	(8,972)	(2,607)	(3,994)
3.04.06	Equity in net income of subsidiaries	17,338	34,630	16,850	30,192
3.05	Net income (loss) from operations	31,157	82,814	44,601	105,648
3.06	Financial Income/loss	4,522	(17,717)	8,204	14,235
3.06.01	Financial revenue	80,907	159,903	36,969	81,225
3.06.02	Financial expenses	(76,385)	(177,620)	(28,765)	(66,990)
3.07	Profit before income tax and social contribution	35,679	65,097	52,805	119,883
3.08	Income taxes and social contribution	1,222	5,461	(3,021)	(15,761)
3.08.01	Current	(772)	(775)	(10,481)	(12,486)
3.08.02	Deferred charges	1,994	6,236	7,460	(3,275)
3.09	Net income from continued operations	36,901	70,558	49,784	104,122
3.11	Net income/loss for the period	36,901	70,558	49,784	104,122
3.99	Earnings per share - (reais/share)	-	-	-	-
3.99.01	Basic earnings per share	-	-	-	-
3.99.01.01	Common	0.04142	0.07919	0.05595	0.11702
3.99.01.02	Preferred	0.04142	0.07919	0.05595	0.11702
3.99.02	Diluted earnings per share		-	-	-
3.99.02.01	Common	0.04114	0.07867	0.05551	0.11609
3.99.02.02	Preferred	0.04114	0.07867	0.05551	0.11609

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## Parent Company Financial Statements / Statement of Comprehensive Income

1 – Account Code	2 – Account Description	current quarter	current year	Accrued value of the current quarter 4/1/2014 to 6/30/2014	prior year
4.01	Net income for the period	36,901	70,558	49,784	104,122
4.02	Other comprehensive income/loss	(20,654)	73,103	477	(30,285)
4.02.01	Exchange variance on foreign investments	(19,630)	76,043	(700)	(30,285)
4.02.02	Actuarial losses over employees benefits	(1,536)	(4,413)	1,769	-
4.02.03	Deferred tax income and social contribution over actuarial gains/losses	522	1,500	(601)	-
4.02.04	Result of comprehensive income of subsidiaries	(10)	(27)	9	-
4.03	Comprehensive income for the period	16,247	143,661	50,261	73,137

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## Parent Company Financial Statements / Statement of Cash Flows - Indirect Method

1 – Account Code	2 – Account Description	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the prior year 1/1/2014 to 6/30/2014
6.01	Cash flows from operating activities	214,942	228,357
6.01.01	Cash flows from operating activities	108,015	106,797
6.01.01.01	Net income for the year	70,558	104,122
6.01.01.02	Depreciation and amortization	11,386	11,028
6.01.01.03	Earnings on disposal of investments, property, plant and equipment and intangible assets	81	424
6.01.01.04	Equity in net income of subsidiaries	(34,630)	(30,192)
6.01.01.05	Allowance for doubtful accounts	1,501	231
6.01.01.06	Current and deferred income tax and social contribution	(5,461)	15,761
6.01.01.07	Interest and exchange variance appropriated	64,580	5,423
6.01.02	Changes in assets and liabilities	106,927	121,560
6.01.02.01	(Increase) decrease in trade accounts receivable	162,666	175,787
6.01.02.02	(Increase) decrease in inventories	(7,188)	29,998
6.01.02.03	(Increase) decrease in other accounts receivable	(34,519)	(11,240)
6.01.02.04	(Increase) decrease in assets stated at fai value	42,450	11,711
6.01.02.05	Increase (decrease) in trade payables	(67,867)	(30,745)
6.01.02.06	Increase (decrease) in actuarial benefits	4,413	-
6.01.02.07	Increase (decrease) in other accounts and provisions	7,747	(41,465)
6.01.02.08	Income taxes paid	(775)	(12,486)
6.02	Cash flow from investment activities	11,183	(12,532)
6.02.01	Investments	27	(4,388)
6.02.02	Dividends from subsidiaries, jointly-controlled entities and associates	20,875	8,363
6.02.03	Purchases of property, plant and equipment	(8,792)	(16,298)
6.02.04	Purchases of intangible assets	(1,008)	(545)
6.02.05	Receipt on sale of property, plant and equipment	81	336
6.03	Cash flow from financing activities	(109,393)	(135,647)
6.03.02	Loans secured from unrelated parties	2,347	13,289
6.03.03	Payment of loans – principal	(20,749)	(16,485)
6.03.04	Payment of loans – interest	(25,979)	(22,632)
6.03.05	Payment of interest in shareholders' equity and dividends	(67,800)	(94,266)
6.03.06	Treasury shares	2,788	(15,553)
6.05	Increase (decrease) in cash and cash equivalents	116,732	80,178
6.05.01	Opening balance of cash and cash equivalents	433,561	435,011
6.05.02	Closing balance of cash and cash equivalents	550,293	515,189

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## Parent Company Financial Statements /Statement of Changes in Equity / 1/1/2015 to 6/30/2015

1 – Account Code	2 – Account Description	Paid-up share capital	Capital reserves, options awarded and treasury shares	Profit reserves	Retained earnings / accumulated losses	Other comprehensive income / loss	Shareholders' equity
5.01	Opening balances	1,200,000	(32,584)	403,469	-	76,696	1,647,581
5.03	Adjusted opening balances	1,200,000	(32,584)	403,469	-	76,696	1,647,581
5.04	Capital transactions with partners	-	2,788	(45,117)	(43,302)	-	(85,631)
5.04.05	Treasury stock sold	-	2,788	-	-	-	2,788
5.04.07	Interest in shareholders' equity	-	-	(45,117)	(43,302)	-	(88,419)
5.05	Total comprehensive income/loss	-	-	-	70,558	73,103	143,661
5.05.01	Net income for the period	-	-	-	70,558	-	70,558
5.05.02	Other comprehensive income/loss	-	-	-	-	73,103	73,103
5.05.02.04	Translation adjustments in the period	-	-	-	-	73,103	73,103
5.07	Closing balances	1,200,000	(29,796)	358,352	27,256	149,799	1,705,611

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## Parent Company Financial Statements /Statement of Changes in Equity / 1/1/2014 to 6/30/2014

1 – Account Code	2 – Account Description	Paid-up share capital	Capital reserves, options awarded and treasury shares	Profit reserves	Retained earnings / accumulated losses	Other comprehensive income / loss	Shareholders' equity
5.01	Opening balances	1,200,000	(17,031)	294,791	-	38,136	1,515,896
5.03	Adjusted opening balances	1,200,000	(17,031)	294,791	-	38,136	1,515,896
5.04	Capital transactions with partners	-	(15,553)	(60,713)	(31,143)	-	(107,409)
5.04.04	Treasury stock acquired	-	(19,324)	-	- -	-	(19,324)
5.04.05	Treasury stock sold	-	3,771	-	-	-	3,771
5.04.07	Interest in shareholders' equity	-	-	(60,713)	(31.143)	-	(91,856)
5.05	Total comprehensive income/loss	-	-	-	104,122	(30.985)	73,137
5.05.01	Net income for the period	-	-	-	104,122	· · · · · ·	104,122
5.05.02	Other comprehensive income/loss	-	-	-	-	(30.985)	(30.985)
5.05.02.04	Translation adjustments in the period	-	-	-	-	(30.985)	(30.985)
5.07	Closing balances	1,200,000	(32,584)	234,078	72,979	7,151	1,481,624

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## Parent Company Financial Statements / Statement of Value Added

1 – Account Code	2 – Account Description	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the prior year 1/1/2014 to 6/30/2014
7.01	Revenue	871,906	1,247,805
7.01.01	Sales of goods, products and services	869,450	1,244,921
7.01.02	Other revenue	3,957	3,115
7.01.04	Allowance/(reversal of allowance) for doubtful accounts	(1,501)	(231)
7.02	Consumables acquired from third parties	(602,114)	(933,856)
7.02.01	Cost of goods and services sold	(525,488)	(821,719)
7.02.02	Materials, energy, outsourced services and other	(63,697)	(105,028)
7.02.03	Loss/recovery of assets	(12,929)	(7,109)
7.03	Gross value added	269,792	313,949
7.04	Retentions	(11,386)	(11,028)
7.04.01	Depreciation, amortization and depletion	(11,386)	(11,028)
7.05	Net added value produced	258,406	302,921
7.06	Transferred added value	194,533	111,417
7.06.01	Equity in net income of subsidiaries	34,630	30,192
7.06.02	Financial revenue	159,903	81,225
7.07	Total added value to be distributed	452,939	414,338
7.08	Distribution of added value	452,939	414,338
7.08.01	Personnel	221,867	232,231
7.08.01.01	Direct remuneration	169,232	160,397
7.08.01.02	Benefits	28,468	57,355
7.08.01.03	Government Severance Indemnity Fund for Employees	04.407	44.470
7 00 00	(FGTS)	24,167	14,479
7.08.02	Taxes, duties and contributions	(20,212)	7,254
7.08.02.01	Federal	(3,160)	25,546
7.08.02.02	State	(17,543)	(18,867)
7.08.02.03	Municipal	491	575
7.08.03	Interest expenses	180,726	70,731
7.08.03.01	Interest	177,620	66,990
7.08.03.02	Rent	3,106	3,741
7.08.04	Interest earnings	70,558	104,122
7.08.04.01 7.08.04.03	Interest on shareholders' equity Retained earnings / loss for the period	43,302 27,256	31,543 72,579

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### **Consolidated Financial Statements / Balance Sheet - Assets**

1 – Account Code	2 – Account Description	Current quarter 6/30/2015	Previous year 12/31/2014
1	Total assets	4,526,090	4,438,565
1.01	Current assets	2,613,535	2,668,065
1.01.01	Cash and cash equivalents	739,116	642,615
1.01.02	Short-term investments	157,060	242,874
1.01.02.01	Short-term investments valued at Fair Value	157,060	242,874
1.01.02.01.01	Marketable Securities	157,060	242,874
1.01.03	Accounts Receivable	1,006,017	1,150,598
1.01.03.01	Trade accounts receivable	1,006,017	1,150,598
1.01.04	Inventory	504,482	467,522
1.01.06	Recoverable Taxes	119,416	80,218
1.01.06.01	Current taxes recoverable	119,416	80,218
1.01.08	Other current assets	87,444	84,238
1.01.08.03	Other	87,444	84,238
1.02	Noncurrent Assets	1,912,555	1,770,500
1.02.01	Long-term Assets	661,951	667,862
1.02.01.01	Short-term investments valued at Fair Value	43,947	30,152
1.02.01.01.02	Available-for-sale securities	43,947	30,152
1.02.01.03	Accounts Receivable	550,594	581,208
1.02.01.03.01	Trade accounts Receivable	534,279	565,518
1.02.01.03.02	Other Accounts Receivable	16,315	15,690
1.02.01.06	Deferred taxes	67,410	56,502
1.02.01.06.01	Deferred income tax and social contribution	67,410	56,502
1.02.02	Investments	472,015	403,270
1.02.02.01	Equity interests	472,015	403,270
1.02.02.01.01	Interests in Associated Companies	471,472	402,461
1.02.02.01.04	Interests in subsidiaries	543	809
1.02.03	Property, plant and equipment	499,242	435,024
1.02.03.01	Property, plant and equipment in operation	499,242	435,024
1.02.04	Intangible assets	279,347	264,344
1.02.04.01	Intangible assets	279,347	264,344

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## Consolidated Financial Statements / Balance Sheet - Liabilities and Equity

1 – Account Code	2 – Account Description	Current quarter 6/30/2015	Previous year 12/31/2014
2	Total liabilities and equity	4,526,090	4,438,565
2.01	Current liabilities	1,369,645	1,029,729
2.01.01	Social and labor obligations	82,214	98,629
2.01.01.01	Payroll obrigations	82,214	98,629
2.01.02	Trade payables	214,873	286,709
2.01.02.01	Domestic trade payables	169,916	255,036
2.01.02.02	Foreign trade payables	44,957	31,673
2.01.03	Tax obligations	44,570	52,063
2.01.03.01	Federal tax liabilities	42,604	48,806
2.01.03.01.01	Income taxes and contributions payable	42,604	48,806
2.01.03.02	State tax liabilities	1,799	2,903
2.01.03.03	Municipal tax liabilities	167	354
2.01.04	Loans and financing	816,098	421,676
2.01.04.01	Loans and financing	816,098	421,676
2.01.04.01.01	In local currency	695,192	312,347
2.01.04.01.02	Foreign currency	120,906	109,329
2.01.05	Other obligations	211,890	170,652
2.01.05.02	Other	211,890	170,652
2.01.05.02.01	Dividends and interest on capital payable	19,607	-
2.01.05.02.02	Minimum mandatory dividend payable	-	6,046
2.01.05.02.04	Advances from customers	62,829	31,240
2.01.05.02.05	Representatives on commission	31,018	36,360
2.01.05.02.06	D&O profit shares	3,441	6,658
2.01.05.02.07	Other current accounts payable	94,995	90,348
2.02	Noncurrent liabilities	1,424,735	1,737,825
2.02.01	Loans and financing	1,424,735	1,691,191
2.02.01.01	Loans and financing	1,348,630	1,691,191
2.02.01.01.01	In local currency	1,053,501	1,424,928
2.02.01.01.02	Foreign currency	295,129	266,263
2.02.02	Other obligations	38,199	34,470
2.02.02.02	Other	38,199	34,470
2.02.02.02.03	Obligations to purchase equity interests	38,199	34,470
2.02.04	Provisions	37,906	12,164
2.02.04.01	Tax, welfare and civil contingencies	37,906	12,164
2.02.04.01.01	Tax provisions	17,039	3,803
2.02.04.01.02	Social security and labor provisions	16,409	8,361
2.02.04.01.03	Pension plan and retirement benefits for employees provision	4,458	-
2.03	Consolidated shareholders' equity	1,731,710	1,671,011
2.03.01	Realized capital	1,200,000	1,200,000
2.03.02	Capital reserves	(2,321)	325
2.03.02.07	Goodwil on share issuance	(2,321)	325
2.03.04	Profit reserves	330,877	370,560
2.03.04.01	Legal reserve	34,014	34,014
2.03.04.02	Statutory reserve	324,338	369,455
2.03.04.09	Treasury stock	(27,475)	(32,909)
2.03.05	Retained earnings/accumulated losses	27,256	-
2.03.06	Equity valuation adjustments	149,799	76,696

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

## **Consolidated Financial Statements / Statement of Income**

1 – Account Code	2 – Account Description	Accrued value of the current quarter 4/1/2015 to 6/30/2015	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the current quarter 4/1/2014 to 6/30/2014	Accrued value of the prior year 1/1/2014 to 6/30/2014
3.01	Revenue from goods sold and services provided	636,277	1,293,085	824,497	1,566,291
3.02	Cost of goods and/or services sold	(535,368)	(1,079,713)	(690,537)	(1,303,225)
3.03	Gross profit	100,909	213,372	133,960	263,066
3.04	Operating (expenses) income	(63,561)	(121,660)	(84,338)	(149,380)
3.04.01	Sales expenses	(38,783)	(73,454)	(49,518)	(81,927)
3.04.02	General and administrative expenses	(41,634	(77,951)	(41,057)	(79,609)
3.04.05	Other operating expenses	(4,112)	(4,439)	(626)	(101)
3.04.06	Equity in net income of subsidiaries	20,968	34,184	6,863	12,257
3.05	Net income (loss) from operations	37,348	91,712	49,622	113,686
3.06	Financial Income/loss	2,500	(17,404)	10,019	19,237
3.06.01	Financial revenue	87,981	174,293	47,394	96,313
3.06.02	Financial expenses	(85,481)	(191,697)	(37,375)	(77,076)
3.07	Profit before income tax and social contribution	39,848	74,308	59,641	132,923
3.08	Income taxes and social contribution	(2,742)	(3,155)	(9,399)	(28,346)
3.08.01	Current	(7,036)	(14,063)	(11,818)	(20,107)
3.08.02	Deferred charges	4,294	10,908	2,419	(8,239)
3.09	Net income from continued operations	37,106	71,153	50,242	104,577
3.11	Consolidated net income/loss for the period	37,106	71,153	50,242	104,577
3.11.01	Attributed to partners of the parent Company	36,901	70,558	49,784	104,122
3.11.02	Attributed to non-controlling interests	205	595	458	455
3.99	Earnings per share (Reais / Share)	-	-	-	-
3.99.01	Basic earnings per share	-	-	-	-
3.99.01.01	Common	0.04165	0.07986	0.05646	0.11753
3.99.01.02	Preferred	0.04165	0.07986	0.05646	0.11753
3.99.02	Diluted earnings per share	-	-	-	-
3.99.02.01	Common	0.04137	0.07933	0.05602	0.11660
3.99.02.02	Preferred	0.04137	0.07933	0.05602	0.11660

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

## **Consolidated Financial Statements / Statement of Comprehensive Income**

1 – Account Code	2 – Account Description	current quarter	current year	Accrued value of the current quarter 4/1/2014 to 6/30/2014	prior year
4.01	Consolidated net income for the period	37,106	71,153	50,242	104,577
4.02	Other comprehensive income/loss	(22,985)	75,177	335	(31,127)
4.02.01	Exchange variance on foreign investments	(21,961)	78,117	(1,822)	(32,107)
4.02.02	Actuarial losses over employees benefits	(1,552)	(4,458)	1,784	· · · · · · · · · · · · · · · · · · ·
4.02.03	Deferred tax income and social contribution over actuarial gains/losses	528	1,518	(607)	-
4.02.04	Non-controlling share capital allowance payment	-	-	980	980
4.03	Consolidated comprehensive income for the period	14,121	146,330	50,577	73,450
4.03.01	Attributed to partners of the parent Company	16,247	143,661	50,592	73,137
4.03.02	Attributed to non-controlling interests	(2,126)	2,669	(15)	313

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

### **Consolidated Financial Statements / Statement of Cash Flows - Indirect Method**

1 – Account Code	2 – Account Description	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the prior year 1/1/2014 to 6/30/2014
6.01	Cash flows from operating activities	255,922	200,156
6.01.01	Cash flows from operating activities	147,291	154,517
6.01.01.01	Net income for the year	71,153	104,577
6.01.01.02	Depreciation and amortization	23,181	21,311
6.01.01.03	Earnings on disposal of investments, property, plant and equipment and intangible assets	913	937
6.01.01.04	Equity in net income of subsidiaries	(34,184)	(12,257)
6.01.01.05	Allowance for doubtful accounts	2,193	(1,813)
6.01.01.06	Current and deferred income tax and social contribution	3,155	28,345
6.01.01.07	Interest and exchange variance appropriated	80,285	12,454
6.01.01.08	Non-controlling interests	595	963
6.01.02	Changes in assets and liabilities	108,631	45,639
6.01.02.01	(Increase) decrease in trade accounts receivable	181,450	130,304
6.01.02.02	(Increase) decrease in inventories	(21,838)	11,466
6.01.02.03	(Increase) decrease in other accounts receivable	(49,592)	(23,587)
6.01.02.04	(Increase) decrease in assets stated at fai value	72,019	12,218
6.01.02.05	Increase (decrease) in trade payables	(79,499)	(7,873)
6.01.02.06	Increase (decrease) in actuarial benefits	4,458	-
6.01.02.07	Increase (decrease) in other accounts and provisions	15,696	(56,782)
6.01.02.08	Tax paid	(14,063)	(20,107)
6.02	Cash flow from investment activities	(67,490)	(43,534)
6.02.01	Investments	(555)	(2,116)
6.02.02	Dividends from subsidiaries, jointly-controlled entities and associates	12,970	15,053
6.02.03	Purchases of property, plant and equipment	(78,836)	(56,170)
6.02.04	Purchases of intangible assets	(1,150)	(637)
6.02.05	Receipt on sale of property, plant and equipment	81	336
6.03	Cash flow from financing activities	(102,756)	(82,659)
6.03.02	Loans secured from unrelated parties	197,237	234,400
6.03.03	Payment of loans – principal	(197,725)	(173,748)
6.03.04	Payment of loans – interest	(37,256)	(33,492)
6.03.05	Payment of interest in shareholders' equity and dividends	(67,800)	(94,266)
6.03.06	Treasury shares	2,788	(15,553)
6.04	Foreign exchange gains/(losses) on cash equivalents	10,825	(1,998)
6.05	Increase (decrease) in cash and cash equivalents	96,501	71,965
6.05.01	Opening balance of cash and cash equivalents	642,615	624,717
6.05.02	Closing balance of cash and cash equivalents	739,116	696,682
		-	,

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

## Consolidated Financial Statements /Statement of Changes in Equity / 1/1/2015 to 6/30/2015

1 – Account Code	2 – Account Description	Paid-up share capital	Capital reserves, options awarded and treasury shares	Profit reserves	Retained earnings / accumulated losses	Other comprehensive income / loss	Shareholders' equity	Non- controlling interests	Consolidated Shareholders equity
5.01	Opening balances	1,200,000	(32,584)	403,469	-	76,696	1,647,581	23,430	1,671,011
5.03	Adjusted opening balances	1,200,000	(32,584)	403,469	-	76,696	1,647,581	23,430	1,671,011
5.04	Capital transactions with partners	-	2,788	(45,117)	(43,302)	-	(85,631)	-	(85,631)
5.04.05	Treasury stock sold	-	2,788	-	-	-	2,788	-	2,788
5.04.07	Interest in shareholders' equity	-	-	(45,117)	(43,302)	-	(88,419)	-	(88,419)
5.05	Total comprehensive income	-	-	-	70,558	73,103	143,661	2,669	146,330
5.05.01	Net income for the period	-	-	-	70,558	-	70,558	595	71,153
5.05.02	Other comprehensive income/loss	-	-	-	-	73,103	73,103	2,074	75,177
5.05.02.04	Translation adjustments in the period	-	-	-	-	73,103	73,103	2,074	75,177
5.07	Closing balances	1,200,000	(29,796)	358,352	27,256	149,799	1,705,611	26,099	1,731,710

Quarterly Information (ITR) - 6/30/2014 - MARCOPOLO SA

## Consolidated Financial Statements / Statement of Changes in Equity / 1/1/2014 to 6/30/2014

1 – Account Code	2 – Account Description	Paid-up share capital	Capital reserves, options awarded and treasury shares	Profit reserves	Retained earnings / accumulated losses	Other comprehensive income / loss	Shareholders' equity	Non- controlling interests	Consolidated Shareholders equity
5.01	Opening balances	1,200,000	(17,031)	294,791	-	38,136	1,515,896	18,095	1,533,991
5.03	Adjusted opening balances	1,200,000	(17,031)	294,791	-	38,136	1,515,896	18,095	1,533,991
5.04	Capital transactions with partners	-	(15,553)	(60,713)	(31,143)	-	(107,409)	-	(107,409)
5.04.04	Treasury stock acquired	-	(19,324)	-	-	-	(19,324)	-	(19,324)
5.04.05	Treasury stock sold	-	3,771	-	-	-	3,771	-	3,771
5.04.07	Interest in shareholders' equity	-	-	(60,713)	(31,143)	-	(91,856)	-	(91,856)
5.05	Total comprehensive income	-	-	-	104,122	(30,985)	73,137	313	73,450
5.05.01	Net income for the period	-	-	-	104,122	-	104,122	455	104,577
5.05.02	Other comprehensive income/loss	-	-	-	-	(30,985)	(30,985)	(142)	(31,127)
5.05.02.04	Translation adjustments in the period	-	-	-	-	(30,985)	(30,985)	(1,122)	(32,107)
5.05.02.06	Non-controlling interests from paid-up								
	capital	-	-	-	-	-	-	980	980
5.07	Closing balances	1,200,000	(32,584)	234,078	72,979	7,151	1,481,624	18,408	1,500,032

Quarterly Information (ITR) - 6/30/2015 - MARCOPOLO SA

## **Consolidated Financial Statements / Statement of Value Added**

1 – Account Code	2 – Account Description	Accrued value of the current year 1/1/2015 to 6/30/2015	Accrued value of the prior year 1/1/2014 to 6/30/2014
7.01	Revenue	1,430,407	1,792,069
7.01.01	Sales of goods, products and services	1,421,259	1,782,197
7.01.02	Other revenue	11,341	8,059
7.01.04	Allowance/(reversal of allowance) for doubtful accounts	(2,193)	1,813
7.02	Consumables acquired from third parties	(980,295)	(1,293,971)
7.02.01	Cost of goods and services sold	(865,311)	(1,131,313)
7.02.02	Materials, energy, outsourced services and other	(99,204)	(154,498)
7.02.03	Loss/recovery of assets	(15,780)	(8,160)
7.03	Gross value added	450,112	498,098
7.04	Retentions	(23,181)	(21,311)
7.04.01	Depreciation, amortization and depletion	(23,181)	(21,311)
7.05	Net added value produced	426,931	476,787
7.06	Transferred added value	208,477	108,570
7.06.01	Equity in net income of subsidiaries	34,184	12,257
7.06.02	Financial revenue	174,293	96,313
7.07	Total added value to be distributed	635,408	585,357
7.08	Distribution of added value	635,408	585,357
7.08.01	Personnel	360,679	350,757
7.08.01.01	Direct remuneration	286,479	255,958
7.08.01.02	Benefits	43,048	77,245
7.08.01.03	Government Severance Indemnity Fund for Employees (FGTS)	31,152	17,554
7.08.02	Taxes, duties and contributions	(1,921)	39,701
7.08.02.01	Federal	7,973	51,202
7.08.02.02	State	(10,796)	(12,231)
7.08.02.03	Municipal	902	730
7.08.03	Interest expenses	205,497	90,332
7.08.03.01	Interest	191,697	77,076
7.08.03.02	Rent	13,800	13,246
7.08.04	Interest earnings	71,153	104,577
7.08.04.01	Interest on shareholders' equity	43,302	31,543
7.08.04.03	Retained earnings/loss for the period	27,851	73,034

**Caxias do Sul, August 03, 2015** - **Marcopolo S.A. (BM&FBOVESPA: POMO3; POMO4)** hereby announces its earnings figures for the second quarter of 2015 (2Q15) and year-to-date figures (1H15). The financial statements are being presented in accordance with accounting practices adopted in Brazil and International Financial Reporting Standards (IFRS).

### HIGHLIGHTS OF THE 2ND QUARTER OF 2015

- Net Revenue amounted to R\$ 636.3 million.
- Gross Profit totaled R\$ 100.9 million with a margin of 15.9%.
- EBITDA was R\$ 49.1 million with a margin of 7.7%.
- Net Income totaled R\$ 37.1 million with a margin of 5.8%.
- Marcopolo's Production in Brazil reached 2,142 units and 2,798 units including overseas operations.

Selected Information	2Q15	2Q14	Change %	1H15	1H14	Change %
Net operating revenue	636.3	824.5	(22.8)	1,293.1	1,566.3	(17.4)
Revenue in Brazil	306.3	541.3	(43.4)	666.3	1,072.5	(37.9)
Revenues from exports and abroad	330.0	283.2	16.5	626.8	493.8	26.9
Gross Profit	100.9	134.0	(24.7)	213.4	263.1	(18.9)
EBITDA <sup>(1)</sup>	49.1	60.2	(18.4)	114.9	135.0	(14.9)
Net Income	37.1	50.2	(26.1)	71.2	104.6	(31.9)
Earnings per Share	0.042	0.056	(25.0)	0.080	0.118	(32.2)
Return on Invested Capital (ROIC) <sup>(2)</sup>	9.3%	14.3%	(5.0)pp	9.3%	14.3%	(5.0)pp
Return on SE (ROE) (3)	12.9%	20.2%	(7.3)pp	12.9%	20.2%	(7.3)pp
Investment	37.1	25.9	43.2	80.5	58.6	37.4
Gross Margin	15.9%	16.3%	(0.4)pp	16.5%	16.8%	(0.3)pp
EBITDA margin	7.7%	7.3%	0.4pp	8.9%	8.6%	0.3pp
Net Margin	5.8%	6.1%	(0.3)pp	5.5%	6.7%	(1.2)pp
Balance Sheet Data	6/30/2015	3/31/2015	Change %			
Shareholders' Equity	1,705.6	1,711.0	(0.3)			
Cash and cash equivalents and short- term investments	940.1	1,019.6	(7.8)			
Current financial liabilities	(816.1)	(811.6)	0.6			
Noncurrent financial liabilities	(1,348.6)	(1,373.8)	(1.8)			
Net financial liabilities - Industrial Segment	(534.3)	(456.7)	17.0			

(R\$ million, unless stated otherwise).

Notes: <sup>(1)</sup> EBITDA = Earnings Before Interest, Taxes, Depreciation and Amortization; <sup>(2)</sup> ROIC (Return on Invested Capital) = EBIT of the last 12 months ÷ (inventories + trade receivables + fixed assets + intangible assets - trade payables); <sup>(3)</sup> ROE (Return on Equity) = Net Income for the last 12 months ÷ Initial Shareholders' Equity; pp = percentage points

#### BRAZILIAN BUS INDUSTRY PERFORMANCE

In 2Q15 Brazilian bus production was 4,393 units, a decrease of 36.0% over 2Q14. In 1H15 production amounted to 9,438 units, 31.8% less than the volume produced in the same period of 2014.

*a) Domestic Sales.* Production for the domestic market was 3,415 units in 2Q15, 42.7% lower than the 5,957 units produced in 2Q14. In 1H15 production amounted to 7,795 units, 35.6% less than the volume produced in the same period of 2014.

*b) Overseas Sales.* Exports totaled 978 units in 2Q15, 8.1% more than the 905 units exported in 2Q14. Exports totaled 1,643 units in 1H15, 5.2% less than the 1,734 units exported in 1H14.

PRODUCTS <sup>(1)</sup>		2Q15			2Q14			
PRODUCTS	DS	<b>OS</b> <sup>(2)</sup>	TOTAL	DS	<b>OS</b> <sup>(2)</sup>	TOTAL	%	
Intercity	812	549	1,361	1,284	556	1,840	(26.0)	
Urban	2,146	339	2,485	3,881	205	4,086	(39.2)	
Micros	457	90	547	792	144	936	(41.6)	
TOTAL	3,415	978	4,393	5,957	905	6,862	(36.0)	

### **BRAZILIAN BUS PRODUCTION (in units)**

PRODUCTS <sup>(1)</sup>		1H15			1H14		Change
PRODUCTS	DS	OS <sup>(2)</sup>	TOTAL	DS	OS <sup>(2)</sup>	TOTAL	%
Intercity	1,803	933	2,736	2,563	1,048	3,611	(24.2)
Urban	5,001	516	5,517	7,607	487	8,094	(31.8)
Micros	991	194	1,185	1,934	199	2,133	(44.4)
TOTAL	7,795	1,643	9,438	12,104	1,734	13,838	(31.8)

Sources: FABUS (National Association of Bus Manufacturers) and SIMEFRE (Interstate Syndicate of the Industrial of Rail and Road Materials and Equipment).

Notes: <sup>(1)</sup> DS = Domestic Sales; OS = Overseas Sales; <sup>(2)</sup> Includes units exported in KD (knocked down).

### MARCOPOLO'S OPERATING AND FINANCIAL PERFORMANCE

### Units Recorded in Net Revenue

2,780 units were recorded in net revenue in 2Q15. Of this volume, 2,136 units were recorded in Brazil representing 76.8% of the total, and 644 units abroad



representing the remaining 23.2%.

OPERATIONS	2Q15	2Q14	hange %	1H15	1H14	Change %
BRAZIL:						
- Domestic Market	1,757	3,301	(46.8)	4,050	6,704	(39.6)
- Overseas Market	418	481	(13.1)	785	757	3.7
SUBTOTAL	2,175	3,782	(42.5)	4,835	7,461	(35.2)
Exclusion of exported KDs <sup>(1)</sup>	39	52	(25.0)	95	121	(21.5)
TOTAL IN BRAZIL	2,136	3,730	(42.7)	4,740	7,340	(35.4)
INTERNATIONAL:						
- South Africa	72	85	(15.3)	160	197	(18.8)
- Australia	138	103	34.0	241	210	14.8
- Mexico	434	384	13.0	798	669	19.3
TOTAL INTERNATIONAL	644	572	12.6	1,199	1,076	11.4
OVERALL TOTAL	2,780	4,302	(35.4)	5,939	8,416	(29.4)

Note: <sup>(1)</sup> Partially or entirely knocked down bodies.

#### **PRODUCTION YIELD**

Marcopolo's consolidated production was 2,798 units in 2Q15, 33.2% higher than the 4,188 units produced in 2Q14. In Brazil production reached 2,142 units in 2Q15, 41.2% less than 2Q14, while overseas production was 656 units, 19.9% above the production of the same period last year.

Marcopolo's consolidated production data and the respective comparison with the previous year are shown in the following table:

OPERATIONS	2Q15	2Q14	hange %	1H15	1H14	Change %
BRAZIL: <sup>(1)</sup>						
- Domestic Market	1,735	3,220	(46.1)	4,266	6,241	(31.6)
- Overseas Market	448	475	(5.7)	797	761	4.7
SUBTOTAL	2,183	3,695	(40.9)	5,063	7,002	(27.7)
Exclusion of exported KDs (2)	41	54	(24.1)	97	123	(21.1)
TOTAL IN BRAZIL	2,142	3,641	(41.2)	4,966	6,879	(27.8)
INTERNATIONAL:						
- South Africa	84	60	40.0	162	149	8.7
- Australia	138	103	34.0	241	210	14.8
- Mexico	434	384	13.0	798	669	19.3
TOTAL INTERNATIONAL	656	547	19.9	1,201	1,028	16.8
OVERALL TOTAL	2,798	4,188	(33.2)	6,167	7,907	(22.0)

#### MARCOPOLO - CONSOLIDATED WORLDWIDE PRODUCTION

Notes: <sup>(1)</sup> Includes production of the Volare model, as well as production of Marcopolo Rio (702 units in 2Q15 and 1,717 units in 1H15, 1,137 units in 2Q14 and 2,140 units in 1H14; <sup>(2)</sup> Partially or totally unassembled.

PRODUCTS/MARKETS		2Q15			2Q14	
(in units)	DS	OS <sup>(1)</sup>	TOTAL	DS	OS <sup>(1)</sup>	TOTAL
Intercity	475	270	745	786	340	1,126
Urban	761	671	1,432	1,191	540	1,731
Micros	105	41	146	180	66	246
SUBTOTAL	1,341	982	2,323	2,157	946	3,103
Volares <sup>(2)</sup>	394	81	475	1,063	22	1,085
TOTAL PRODUCTION	1,735	1,063	2,798	3,220	968	4,188

### MARCOPOLO - CONSOLIDATED WORLDWIDE PRODUCTION BY MODEL

PRODUCTS/MARKETS		1H15			1H14		
(in units)	DS	OS <sup>(1)</sup>	TOTAL	DS	OS <sup>(1)</sup>	TOTAL	
Intercity	995	501	1,496	1,486	570	2,056	
Urban	1,873	1,211	3,084	2,348	979	3,327	
Micros	239	72	311	361	70	431	
SUBTOTAL	3,107	1,784	4,891	4,195	1,619	5,814	
Volares <sup>(2)</sup>	1,159	117	1,276	2,046	47	2,093	
TOTAL PRODUCTION	4,266	1,901	6,167	6,241	1,666	7,907	

Notes: <sup>(1)</sup> Total production of OM includes units exported in KD (bodies partially or completely knocked down), which totaled 41 units in 2Q15, 97 units in 1H15, 54 units in 2Q14 and 123 units in 1H14; <sup>(2)</sup>The production of Volares is not part of the data from SIMEFRE and FABUS, or the sector's production.

### MARCOPOLO - PRODUCTION IN BRAZIL

PRODUCTS/MARKETS	2Q15			2Q14		
(in units)	DS	OS <sup>(1)</sup>	TOTAL	DS	OS <sup>(1)</sup>	TOTAL
Intercity	475	253	728	786	294	1,080
Urban	761	73	834	1,191	93	1,284
Micros	105	41	146	180	66	246
SUBTOTAL	1,341	367	1,708	2,157	453	2,610
Volares <sup>(2)</sup>	394	81	475	1,063	22	1,085
TOTAL PRODUCTION	1,735	448	2,183	3,220	475	3,695

PRODUCTS/MARKETS		1H15			1H14		
(in units)	DS	<b>OS</b> <sup>(1)</sup>	TOTAL	DS	OS <sup>(1)</sup>	TOTAL	
Intercity	995	480	1,475	1,486	532	2,018	
Urban	1,873	128	2,001	2,348	112	2,460	
Micros	239	72	311	361	70	431	
SUBTOTAL	3,107	680	3,787	4,195	714	4,909	
Volares <sup>(2)</sup>	1,159	117	1,276	2,046	47	2,093	
TOTAL PRODUCTION	4,266	797	5,063	6,241	761	7,002	

Note: See notes under the Consolidated World Production by Model.

#### BRAZILIAN MARKET SHARE

Marcopolo's market share in Brazil stood at 38.9% in 2Q15 and 40.1% in 1H15. Although there are occasional oscillations in its market share, Marcopolo has been maintaining its market share relatively stable.

PRODUCTS <sup>(1)</sup>	1Q14	2Q14	1H14	1Q15	2Q15	1H15
Intercity	53.0	58.7	55.9	54.3	53.5	53.9
Urban	29.3	31.4	30.4	38.5	33.6	36.3
Micros	15.5	26.3	20.2	25.9	26.7	26.2
TOTAL <sup>(2)</sup>	33.0	38.0	35.5	41.2	38.9	40.1

### **MARKET SHARE IN BRAZILIAN PRODUCTION (%)**

Source: FABUS and SIMEFRE

Notes: <sup>(1)</sup> Includes 100% of Marcopolo Rio; (2) Volare is not included for the purposes of computing market share.

### **NET REVENUE**

Consolidated net revenue amounted to R\$ 636.3 million in 2Q15, compared with R\$ 824.5 million in 2Q14. Domestic sales generated revenue of R\$ 306.3 million, or 48.1% of the total, while international sales totaled R\$ 330.0 million, comprising the remaining 51.9% of the consolidated net revenue. Export revenue rose by 14.3% in 2Q15 and 46.7% in 1H15 compared with the same periods the previous year.

The best performances of the overseas subsidiaries in 2Q15 were recorded by Volgren, in Australia, and Polomex, in Mexico, whose revenue expanded by 54.3% and 4.2% respectively.

The table and graphs below show the breakdown of the net revenue by products and markets:

PRODUCTS / MARKETS <sup>(1)</sup>	2Q15			2Q14		
PRODUCTS / WIARKETS	DS	OS	TOTAL	DS	OS	TOTAL
Intercity	94.0	127.0	221.0	161.7	118.2	279.9
Urban	79.4	155.5	234.9	141.4	123.3	264.7
Micros	11.8	7.5	19.3	18.4	6.4	24.8
Subtotal bodies	185.2	290.0	475.2	321.5	247.9	569.4
Volares <sup>(2)</sup>	88.7	11.2	99.9	190.2	4.0	194.2
Chassis	6.4	2.0	8.4	3.7	8.1	11.8
Bco. Moneo	14.8	-	14.8	14.5	-	14.5
Parts and Others	11.2	26.8	38.0	11.4	23.2	34.6
OVERALL TOTAL	306.3	330.0	636.3	541.3	283.2	824.5

## CONSOLIDATED TOTAL NET REVENUE

#### By Products and Markets (R\$ million)

PRODUCTS / MARKETS <sup>(1)</sup>	1H15			1H14		
PRODUCTS / WARKETS	DS	OS	TOTAL	DS	OS	TOTAL
Intercity	198.5	256.9	455.4	299.4	194.0	493.4
Urban	206.1	267.0	473.1	271.5	223.4	494.9
Micros	24.1	12.1	36.2	32.0	6.8	38.8
Subtotal bodies	428.7	536.0	964.7	602.9	424.2	1,027.1
Volares <sup>(2)</sup>	180.3	19.0	199.3	408.7	9.2	417.9
Chassis	13.0	21.6	34.6	11.3	10.9	22.2
Bco. Moneo	24.0	-	24.0	27.6	-	27.6
Parts and Others	20.3	50.2	70.5	22.0	49.5	71.5
OVERALL TOTAL	666.3	626.8	1,293.1	1,072.5	493.8	1,566.3

Notes: <sup>(1)</sup> DS = Domestic Sales; OS = Overseas Sales; <sup>(2)</sup> Revenues from Volares includes the chassis.



**BREAKDOWN OF CONSOLIDATED NET REVENUE (%)** 

### **GROSS PROFIT**

The consolidated gross income in 2Q15 reached R\$ 100.9 million with a margin of 15.9% versus R\$ 134.0 million and a margin of 16.3% in 2Q14. Even if Brazilian export margins are benefiting from the devaluation of the Brazilian currency against the US dollar, the consolidated gross margin is still being driven down by lower demand and a lighter mix of products sold domestically.

### **SELLING EXPENSES**

Selling expenses totaled R\$ 38.8 million in 2Q15 against R\$ 49.5 million in 2Q14, corresponding to 6.1% and 6.0% of net revenue, respectively.

### GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses totaled R\$ 41.6 million in 2Q15, or 6.5% of net revenue, while these expenses in 2Q14 totaled R\$ 41.1 million, or 5.0% of revenue. Although the absolute amount has remained relatively stable, the ratio has increased due to the downturn in consolidated net revenue. The Company is adapting to the lower demand in Brazil and accordingly incurred nonrecurrent expenses of R\$ 4.5 million deriving from internal restructuring of the administrative department.

### **OTHER OPERATING INCOME/EXPENSES**

In 2Q15, R\$ 4.1 million was recorded as "Other Operating Expenses", with these expenses, amounting to R\$ 0.6 million in 2Q14. As mentioned in the previous item, the Company incurred nonrecurrent expenses under severance agreements as a result of internal restructuring of the indirect and administrative departments.

#### EQUITY INCOME

Equity income in 2Q15 was income of R\$ 21.0 million versus the income of R\$ 6.9 million in 2Q14. The main contributions to this account derive from GB Polo, in the amount of R\$ 7.5 million, and New Flyer Industries, in the amount of R\$ 6.9 million. In the case of GB Polo, the equity income was boosted by a nonrecurrent R\$ 8.4 million primarily deriving from revaluation of the land at the manufacturing plant. The equity income figures can be seen in detail in Note 11 to the financial statements.

### NET FINANCIAL INCOME

The net financial result in 2Q15 was income of R\$ 2.5 million versus the income of R\$ 10.0 million in 2Q14.

### EBITDA

The EBITDA reached R\$ 49.1 million in 2Q15 with a margin of 7.7% versus R\$ 60.2 million and a margin of 7.3% in 2Q14. The EBITDA was impacted by the aforesaid factors mentioned in gross income.

R\$ millions	2Q15	2Q14	1H15	1H14
Net income before IR and CS	39.8	59.6	74.3	132.9
Financial Revenue	(88.0)	(47.4)	(174.3)	(96.3)
Financial Expenses	85.5	37.4	191.7	77.1
Depreciation / Amortization	11.8	10.6	23.2	21.3
EBITDA	49.1	60.2	114.9	135.0

### The table below shows the accounts that make up the EBITDA:

### **NET PROFIT**

The consolidated net income in 2Q15 reached R\$ 37.1 million with a margin of 5.8% versus R\$ 50.2 million and a margin of 6.1% in 2Q14. The downturn in net income is due to lower operational income, as mentioned earlier in this report.

### FINANCIAL INDEBTEDNESS

The net financial debt amounted to R\$ 1,224.6 million as of 6/30/2015 (R\$ 1,165.8 million as of 3/31/2015). Of this total, R\$ 690.3 million came from the financial sector (Banco Moneo) and R\$ 534.3 million from the industrial sector.

It is important to point out that the financial sector debt derives from the consolidation of the activities of Banco Moneo and should be analyzed separately since it has different characteristics from that of the Company's operating activities. Banco Moneo's financial liabilities have a corresponding entry in the "client receivables" account in the Bank's assets and the credit risk is properly provisioned for. As they consist of FINAME transfers, each disbursement made by the Bank for Economic and Social Development (BNDES) is charged to Banco Moneo's trade accounts receivable, both in term and fixed rate.

As of June 30 the net financial indebtedness of the industrial segment represented 1.9x EBITDA for the last 12 months.

### **CASH PROVIDED BY OPERATIONS**

Operating activities in 2Q15, including short-term investments without immediate liquidity in the amount of R\$ 114.6 million, consumed R\$ 123.6 million.

Investing activities required R\$ 28.6 million and financing activities consumed R\$ 39.1 million net, corresponding to R\$ 20.0 million net for issuances and repayments of loans and financing and R\$ 19.1 million consumed in the payment of interest on capital. As a result, the opening cash balance plus the R\$ 2.7 million of exchange variance fell from R\$ 933.3 million at the end of March to R\$ 739.1 million at the end of June 2015. Including short-term investments, the cash balance as of June 30, 2015 was R\$ 940.1 million. Cash generation by segment is presented in Note 29 to the Financial Statements.

### **INVESTMENTS IN PERMANENT ASSETS**

In 2Q15 Marcopolo invested R\$ 37.1 million, of which R\$ 2.9 million was spent by the parent company and allocated as follows: R\$ 2.1 million in machinery and equipment and R\$ 0.8 million in other fixed assets. Investments in the subsidiaries were R\$ 34.2 million, consisting of R\$ 30.1 million in Volare Espírito Santo, R\$ 2.2 million in Marcopolo Rio and R\$ 1.9 million in the other units. Dividends of R\$ 8.5 million were received from related companies in the period.

### **CAPITAL MARKETS**

In 1H15 there were 810.5 thousand transactions involving 612.9 million Marcopolo shares, representing an increase of 7.7% and 29.9% respectively over 1H14. The Company's shares had a trading volume of R\$ 1,577.8 million in 1H15 compared with R\$ 2,098.4 million in 1H14. The share of foreign investors in Marcopolo's capital at 6/30/2015, totaled 57.2% of the preferred shares and 38.1% of the total capital. Marcopolo's preferred shares - POMO4 - are listed in the Ibovespa index of BM&FBovespa.

**INDICATORS** 2Q15 2Q14 1H15 1H14 Number of trades (thousands) 348.2 456.5 810.5 752.9 290.3 316.9 612.9 472.0 Shares traded (millions) Trading volume (R\$ million) 767.6 1,356.7 1,577.8 2,098.4 Market Value (R\$ millions) (1) 2,080.8 3,847.7 2,080.8 3,847.7 Existing shares (million) (2) 896.9 896.9 896.9 896.9 Book value per share (R\$) 1.90 1.65 1.90 1.65 4.29 2.32 POMO4 price at end of period 2.32 4.29

The following table shows the performance of the main indicators related to the capital market:

Notes: <sup>(1)</sup> Price of the last transaction of the period for a Book Entry Preferred (PE) share multiplied by the total shares (OE+PE) from the same period; <sup>(2)</sup> Of this total, 5,923,969 were preferred shares in the treasury at 6/30/2015.

### ANALYSIS AND OUTLOOK

Sustained market share of over 40.0% in Brazil and growth of over 26.9% in international revenue, including exports out of Brazil, were Marcopolo's major highlights for the first half of 2015. Despite the uncertainties in Brazil, the Company has made important efforts to adapt to the contracted domestic demand, with a focus on greater efficiency, productivity and cost reduction.

In foreign market-derived revenue, of particular note was a 46.7% increase in revenue from exports out of Brazil and 35.4% and 6.6% growth in revenue at respectively the Australia and Mexico sites compared with the first half of the previous year. The contribution to consolidated results from equity-accounted revenue from foreign-based affiliates denotes Marcopolo's flexibility and our strategy over recent years of tapping into new global markets and technologies to mitigate exposure to the Brazilian market.

The Company launched five new bus models last July 7: the new Paradiso 1350 coach range, a new Ideale intercity range and the Torino Express (articulated), Torino Low Entry and Torino rear engine city bus models. These new product ranges will allow Marcopolo to serve virtually all market segments in Brazil and globally, and will encourage customers to renew their fleets with more efficient, modern, safe and comfortable vehicles. Marcopolo has launched over 100 new models worldwide since 2008.

The recent publication of Resolution 4770/15 by the Brazilian land transportation agency, ANTT, establishing new rules for interstate and international coach service permits, creates positive prospects for the coach segment in Brazil. The new resolution was long awaited by the sector and could unlock demand over the coming periods by limiting the maximum age of the buses operating these lines to ten years, and average age to five years, as discussed in previous reports.

In the city bus market, demand has remained depressed. However, municipal procurement in cities such as São Paulo and Porto Alegre, the proximity of the 2016 municipal elections and the pass-through of costs to bus fares should result in the sector opening up beginning next year.

In the segment served by the Volare range, the weak economic environment in Brazil and the decreased demand for school buses for the government's "Caminho da Escola" program have also affected business results. To minimize the impact of a more contracted domestic market, Volare has worked to expand its global footprint by developing distribution channels in several Latin American and African countries. Volare export volume, particularly from the new site in São Mateus (ES), is therefore expected to increase. Volare recently launched the V8L RHD, V9L, WL Urbano and

Access models to further enhance the brand's competitive advantage in the market it serves.

The R\$ 160.7 million in receivables from the "Caminho da Escola" program as of 7/31/2015 is expected to be paid within this third quarter.

As announced in a release on June 25, the Board of Directors of Marcopolo has recently appointed Francisco Gomes Neto as Managing Director. He will be installed on August 10, succeeding José Rubens de la Rosa. The change in management is part of the succession process that has been ongoing at the Company since 2013.

Francisco Gomes Neto has an undergraduate degree in Electrical Engineering from UMC-SP, a graduate degree in Business Management from FGV-SP, an MBA in Controllership, Finance and Risk Management from USP and complementary degrees from St. John's University, New York, and the University of Michigan, in Ann Arbor. During the past 15 years he has served as Vice President, Americas at Mann Hummel.

Management welcomes and wishes success to our new Managing Director, who brings significant experience to lead this new cycle at Marcopolo in line with our values.

Management.

## **1** Operations

Marcopolo S.A. ("Marcopolo") is a publicly held company, having its registered office in Caxias do Sul, Rio Grande do Sul state.

Marcopolo's core activity is the manufacturing and sale of buses, automobiles, wagons, parts, agricultural and industrial machinery, and imports and exports, and may also acquire equity interests in other companies.

Marcopolo's stock is traded under the symbols "POMO3" and "POMO4" on the São Paulo Stock Exchange – BM&FBOVESPA.

## **2** Description of significant accounting policies

The main accounting policies used to prepare these quarterly financial statements are as follows. These policies were consistently applied to all the periods presented, unless stipulated otherwise.

## 2.1 Basis of preparation

# *a. Statement of compliance with IFRS and CPC standards* The financial information includes:

- Consolidated financial information have been prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and accounting practices generally accepted in Brazil (BR GAAP); and
- The individual financial information of the parent company have been prepared in accordance with accounting practices generally accepted in Brazil (BR GAAP).

The review of Technical Pronouncement 7 (approved in December 2014) resulted in amendments to CPC 35, CPC 37 and CPC 18 and authorized the use of the equity income method in separate financial statements in IFRS, thereby eliminating this difference between BR GAAP and IFRS.

### b. Reporting basis

The individual and consolidated financial statements have been prepared on the historical cost basis, except for the following material items recognized in the balance sheets:

- derivative financial instruments are measured at fair value;
- the non-derivative financial instruments stated at fair value through profit and loss are measured at fair value; and
- available-for-sale financial assets are measured at their fair value.

### c. Use of judgment and estimates

Preparing the individual and consolidated financial statements in accordance with IFRS and CPC standards requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported values of assets, liabilities, revenue and expenses. The actual results may differ from these estimates.

Estimates and assumptions are continually reviewed. Reviews of accounting estimates are recognized in the period in which the estimates are reviewed and any future periods affected.

Information about judgments in applying accounting policies and uncertainties in the assumptions and

estimates that pose a significant risk of an adjustment in the next financial year have been included in the following notes:

- Note 2.2 (a, ii) subsidiary
- Note 2.2 (a, iv) Joint venture
- Note 16 contingencies
- Note 17 measuring employees benefits
- Note 18 deferred taxes

### d. Statement of added value

The Company prepared individual and consolidated statements of added value (DVA) in accordance with technical pronouncement CPC 09 – Statement of Added Value, which are presented as an integral part of the financial statements in BRGAAP applicable to publicly held companies, while consisting of supplementary financial information under IFRS.

## 2.2 Basis of consolidation

### a. Consolidated financial statements

The following accounting policies are applied in the preparation of the consolidated financial informations.

### i. Minority interest

The Company elected to measure the minority interest in the investee according to the proportional interest in the net assets identifiable at the acquisition date.

Changes in the Company's ownership interest in a subsidiary that do not result in loss of control are accounted for within equity.

### ii. Subsidiary

Subsidiaries are all entities (including the specific purpose companies) over which the Company has the power to determine the financial and operating policies, and in which it generally holds over half the voting rights (voting stock). The existence and the effect of possible voting rights currently exercisable or convertible are taken into account when evaluating whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are deconsolidated from the date that control ceases.

The Company use the acquisition method to record business combinations. The amount transferred to acquire a subsidiary is the fair value of the transferred assets, liabilities incurred and equity instruments issued by the Company.

The amount transferred includes the fair value of a given asset or liability resulting from a contingent payment contract when applicable. Acquisition costs are expensed in the income statement for the year as and when incurred. The identifiable assets acquired and the liabilities and the contingent liabilities undertaken in a business combination are initially measured at fair value as of the acquisition date. The minority interest to be recognized is measured on the date of each acquisition.

Any excess amount transferred and the fair value at the acquisition date of any previous equity interest in the acquired party in relation to the fair value of the Company's interest in net identifiable assets acquired is recorded as goodwill. In acquisitions where the Company attributes fair value to minority shareholders, the goodwill determined also includes the value of any minority interest in the acquired party, and the goodwill is determined based on the Company and the minority interests. If the amount transferred is

lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the income statement for the year (Note 2.11).

### iii. Transactions eliminated on consolidation

Intra-company balances and transactions, and any unrealized income and expenses arising from intracompany transactions, are eliminated. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Company's interest in the investee Unrealized losses are eliminated the same way as unrealized gains, but only to the extent to which there is no evidence of impairment losses.

### iv. Investments in joint venture - joint operation

Business combination can be classified as a joint operation or the joint venture.

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement and consequently accounts for their parts in the assets, liabilities, revenues and expenses (proportional consolidation).

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement and accounts the investment by the equity income method.

### v. Associated companies

Associated companies are all the entities over which the Company exercises significant influence but does not control, in which it generally holds an equity interest of between 20% and 50% of the voting rights.

Investments in associated companies are recorded by the equity income method and recognized initially at cost. The Company's investment in associated companies include the goodwill identified in the acquisition, net of any accumulated impairment loss. See Note 2.11 about impairment of nonfinancial assets, including goodwill.

The Company's interest in the profits or losses of its associated companies post-acquisition is recognized in the income statement and its interest in the changes in post-acquisition reserves is recognized in the reserves. Accrued changes post-acquisition are adjusted against the book value of the investment. When the Company's interest in the losses of an associated company is equal to or greater than its interest in that company, including any other receivables, the Company does not recognize additional losses, unless it has incurred on obligations or makes payments on behalf of the associated company.

Unrealized gains on transactions between the Company and its associated companies are eliminated in proportion to the Company's interest in the associated companies. Unrealized losses are also eliminated, unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of associated companies have been changed where necessary to ensure consistency with the policies adopted by the Company.

If the equity interest in the associated company diminishes but significant influence is maintained, only a proportional part of the amount previously recognized in other comprehensive income shall be reclassified in the income statement, where appropriate.

Gains and losses resulting from dilutions occurring in interests in associated companies are recognized in the income statement.

## 2.3 Segment reporting

Operating segments are reported consistently with the internal reports provided to the main operating decision takers. The main taker of operating decisions, responsible for allocating funds and evaluating the performance of operating segments, is the Board of Directors, which is also responsible for taking the Company's strategic decisions.

### 2.4 Foreign currency translation

### a. Functional currency and reporting currency

The items included in each of the company's entities' financial information are measured by using the currency of the main economy in which the company operates ("functional currency"). The consolidated financial informations are presented in R\$, which is Marcopolo's functional currency and the Company's reporting currency.

Each entity's functional currency can be seen below:

Subsidiary	Denomination	Functional currency	Country
Apolo Soluções em Plásticos Ltda.	Apolo	Reais	Brazil
Banco Moneo S.A.	Banco Moneo	Reais	Brazil
Ciferal Indústria de Ônibus Ltda.	Ciferal	Reais	Brazil
Ilmot International Corporation.	Ilmot	US dollar	Uruguay
Marcopolo Auto Components Co.	MAC	Renminbi	China
Marcopolo Austrália Holdings PTY LTD.	MP Austrália	Australian Dollar	Australia
Pologren Austrália PTY LTD.	Pologren	Australian Dollar	Australia
Volgren Austrália PTY LTD.	Volgren	Australian Dollar	Australia
Marcopolo Canada Holdings Corp.	MP Canadá	Canadian Dollar	Canada
Marcopolo International Corp.	MIC	US dollar	Virgin Islands
Marcopolo Latinoamérica S.A.	Mapla	Argentine Peso	Argentina
Marcopolo South África Pty Ltd.	Masa	Rand	South Africa
Marcopolo Trading S.A.	Trading	Reais	Brazil
Moneo Investimentos S.A.	Moneo	Reais	Brazil
Syncroparts Comércio e Distribuição de Peças Ltda.	Syncroparts	Reais	Brazil
Polomex S.A. de C.V.	Polomex	US dollar	Mexico
Volare Veículos Ltda	Volare Veículos	Reais	Brazil
Volare Comércio e Distribuição de Veículos e Peças Ltda	Volare Comércio	Reais	Brazil
volare contereto e Distribuição de velculos e reças Edua	volare contereto	Reals	Diazii
Joint subsidiaries	Denomination	Functional currency	Country
GB Polo Bus Manufacturing S.A.E.	GB Polo	Egyptian Pound	Egypt
Kamaz Marco LLC.	Kamaz	Ruble	Russia
Loma Hermosa S.A.	Loma	Argentine Peso	Argentina
Metalpar S.A.	Metalpar	Argentine Peso	Argentina
Metalsur Carrocerias S.R.L.	Metalsur	Argentine Peso	Argentina
Marcopolo Argentina S.A.	Marsa	Argentine Peso	Argentina
New flyer Industries Inc.	New Flyer	Canadian Dollar	Canada
Rotas do Sul Logística Ltda.	Rotas do Sul	Reais	Brazil
San Marino Bus de México S.A. de C.V.	San Marino México	Mexican Peso	Mexico
San Marino Ônibus e Implementos Ltda.	San Marino	Reais	Brazil
Superpolo S.A.	Superpolo	Colombian Peso	Colombia
Tata Marcopolo Motors Limited.	TMML	Rupee	India
Associated companies	Denomination	Functional currency	Country
Mercobus S.A.C.	Mercobus	Soles	Peru
MVC Componentes Plásticos Ltda.	MVC	Reais	Brazil
Setbus Soluções Automotivas Ltda.	Setbus	Reais	Brazil
Spheros Climatização do Brasil S.A.	Spheros	Reais	Brazil
Spheros México S.A. de C.V.	Spheros México	Mexican Peso	Mexico
Spheros Thermosystems Colombia Ltda.	Spheros Colômbia	Colombian Peso	Colombia
WSul Espumas Indústria e Comércio Ltda.	WSul	Reais	Brazil
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### b. Transactions and balances

Foreign-currency transactions are translated into the functional currency at the exchange rates prevailing on the transaction or valuation dates, on which the items are remeasured. Exchange gains and losses resulting from the settlement of these transactions and the translation at the exchange rates at the end of the financial year for monetary assets and liabilities denominated in foreign currency are recognized in the income statement.

Exchange gains and losses related to loans and cash and cash equivalents are stated in the income statement as financial revenue or expenses.

Exchange variance on non-monetary financial assets and liabilities such as equities recorded at fair value through profit or loss are recognized in profit or loss as part of the fair value gain or loss.

### c. Company Entities

The results and financial position of all the Company's subsidiaries and joint ventures included in the consolidated financial information and investments recorded by the equity method (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the reporting currency are translated into the Company's reporting currency as follows:

- (i) assets and liabilities are translated at the exchange rate on the closing date of the consolidated financial statements;
- (ii) income and expenses are translated at the monthly average exchange rates; and
- (iii) all differences resulting from exchange rate translation are recognized in other comprehensive income and stated in shareholders' equity.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations and of loans and other currency instruments designated as hedges of such investments, are recognized in comprehensive income. When a foreign operation is partially disposed of or sold, exchange differences that were recorded in equity are recognized in the statement of income as part of the gain or loss on the sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

## 2.5 Financial instruments

### 2.5.1 Non-derivative financial assets

The Company initially recognizes loans and receivables on the date they were made. All other financial assets (including assets designated at fair value through profit and loss) are initially recognized on the transaction date on which the Company became party to the contractual provisions of the instrument.

The Company derecognizes a financial asset when the contractual rights to the asset's cash flows expire or when the Company transfers the rights to receive the contractual cash flows of a financial asset in a transaction where essentially all the risks and rewards of ownership of financial assets are transferred to the buyer. Any interest that is created or retained by the Company in transferred financial assets is recognized as a separate asset or liability.
Financial assets or liabilities are offset and their net value recorded in the balance sheet only when the Company is legally entitled to offset the amounts and intends to settle on a net basis or realize the asset and settle the liabilities simultaneously.

The Company classifies non-derivative financial assets into the following categories: financial assets measured at fair value through profit and loss, held-to-maturity investments, loans and receivables and available-for-sale financial assets.

### a. Financial assets measured at fair value through profit or loss

A financial asset is classified as measured at fair value through profit or loss if it is held for trading or designated as such upon initial recognition. Financial assets are designated as fair value through profit or loss if the Company manages these investments and makes purchase and sales decisions based on their fair value in accordance with the investment strategy and risk management documented by the Company. Transaction costs are recognized in income/expenses when incurred. Financial assets measured at fair value through profit or loss are measured at fair value, and changes in fair value of the assets are recognized in income/expenses for the year, including any dividend gains.

Financial assets designated at fair value through profit and loss consist of equity instruments which would otherwise be classified as available for sale.

#### **b.** Held-to-maturity financial assets

These financial assets are classified as held to maturity in the event the Company has the intention and the ability to hold them until maturity. Investments held to maturity are initially recognized at their fair value plus any directly attributable transaction costs. After initial recognition, financial assets held to maturity are measured at their amortized cost by using the effective interest rate method, less any impairment losses.

Financial assets held to maturity consist of debt securities.

#### c. Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted on the market. These assets are initially recognized at their fair value plus any directly attributable transaction costs. After initial recognition, loans and receivables are measured at their amortized cost by using the effective interest rate method, less any impairment losses.

Loans and receivables consist of cash and cash equivalents, trade accounts receivable and other receivables.

### d. Cash and cash equivalents

Cash and cash equivalents consist of cash, bank deposits, other short-term investments of high liquidity, originally maturing within three months or less as from the date they are procured. These are subject to an insignificant risk of impairment in fair value and are used by the Company to manage short-term obligations.

### e. Available-for-sale financial assets

Available-for-sale financial assets are non-derivative instruments designated as available for sale or which are not classified in any of the previous categories of financial assets. Financial assets available-for-sale are initially recognized at fair value plus any directly attributable transaction costs. After initial recognition, they are measured at fair value and changes, other than impairment losses and foreign exchange differences on available-for-sale debt instruments, are recognized in other comprehensive income and stated in shareholders' equity. When an investment is derecognized, the accumulated gains and losses maintained in other comprehensive income are reclassified to net income.

Financial assets available-for-sale consist of equity instruments and debt securities.

### 2.5.2 Non-derivative financial liabilities

The Company initially recognizes debt securities issued and subordinated liabilities on the date they arise. All other financial liabilities are initially recognized on the transaction date on which the Company and its subsidiaries became party to the contractual provisions of the instrument. The Company ceases recognizing financial liabilities when the contractual obligation is withdrawn, cancelled or expires.

The Company classifies its non-derivative financial liabilities under other financial liabilities. These financial liabilities are initially recognized at their fair value minus any directly attributable transaction costs. After initial recognition, these financial liabilities are measured at their amortized cost by using the effective interest rate method.

Other non-derivative financial liabilities consist of loans and financing, debt securities issued, including certain preferred shares, overdrafts, trade payables and other accounts payable.

Bank overdrafts that have to be paid at sight and which are an integral part of the Company's cash management are recorded as a component of cash and cash equivalents in the cash flow statement.

### 2.5.3 Impairment

a. Non-derivative financial assets (including receivables)

A financial asset not measured at fair value through profit and loss, including the interest in an investee recognized by the equity method, is valued at each reporting date to test for impairment. An asset has incurred impairment if objective evidence indicates impairment has occurred as a result of one or more events after the initial recognition of the asset and this impairment has had a negative effect on the future projected cash flows of that asset that can be estimated reliably.

Objective evidence that the financial assets have incurred impairment can include nonpayment or late payment by the debtor, renegotiation of the amount owed to the Company on terms that it would not normally accept in other transactions, signs that the debtor or issuer is going to enter bankruptcy proceedings or the disappearance of an active market for a security. Furthermore, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment.

### b. Financial assets carried at amortized cost

The Company considers evidence of impairment for financial assets measured at amortized cost at both a specific asset and collective level. All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Company uses historical trends of the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account. The amounts are written off when the Company believes there are no reasonable prospects of recovering them. When an event occurring after

the impairment was recognized causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

### c. Assets classified as "available-for-sale"

At the end of each year the Company assesses whether there is objective evidence that a financial asset available-for-sale is impaired. The Company uses the criteria mentioned in (a) above for debt securities. For capital investments classified as available-for-sale, a material or prolonged drop in the fair value of a security below cost is also evidence the assets are impaired. If evidence of this type exists for financial assets available-for-sale, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, minus any impairment losses of this financial asset previously recorded in income, is deducted from equity and recognized in the consolidated income statement. Impairment losses recognized in the income statement for equity instruments are not reversed through the consolidated income statement. If the fair value of a debt security available for sale rises in any subsequent period and the increase can be objectively attributed to an event occurring after the impairment had been recognized in the income statement, the impairment is then reversed through the income statement.

### d. Investees recorded by the equity income method

Impairment of an investee valued by the equity method is measured by comparing the recoverable value of the investment against its carrying amount. An impairment loss is recognized in net income and reversed if there is a favorable change in the estimates used to determine the recoverable value.

### e. Non-financial assets

The book values of the Company's non-financial assets, inventory and deferred income and social contribution tax assets, are reviewed at each reporting date for signs of impairment. If signs of impairment are detected, the recoverable value of the assets is then estimated. In the case of goodwill and intangible assets with an indefinite useful life, the recoverable value is tested every year.

Impairment losses are recognized in the income statement. Recognized losses on Cash Generating Units (UGC) are initially allocated to reduce any goodwill allocated to this unit (or group of units), and then to the reduction of the book value of other assets of this unit (or group of UGCs), on a *pro rata* basis.

Impairment losses related to goodwill are not reversed. Impairment losses for other assets are only reversed if the book value of the asset does not exceed the book value that would have been determined, net of depreciation or amortization, had the impairment not been recognized.

### 2.6 Derivatives measured at fair value through profit or loss

Derivative instruments procured do not qualify for hedge accounting. The changes in the fair value of any of the derivative instruments are immediately recognized in the income statement under "financial revenue (expenses)".

### 2.7 Trade accounts receivable

Trade receivables are amounts due from customers for property sold or services performed in the ordinary course of the Company's business. If collection is expected in one year or less (or other term compatible with the normal cycle of the Company's operations), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less a provision for impairment.

### 2.8 Inventory

Stated at the lower of the cost and the net realizable value. Inventory is recorded at average cost and includes expenses incurred on the acquisition of inventory, production and transformation costs and other costs incurred to bring the inventories to their current status and location. For manufactured inventory and goods in progress, the cost includes part of the general manufacturing expenses based on normal production capacity.

The net realizable value is the estimated sale price for the normal course of business, minus estimated conclusion costs and selling expenses.

### 2.9 Noncurrent assets available-for-sale

Noncurrent assets are classified as "available-for-sale" if their book value can be recovered, primarily through sale, and when this sale is a virtual certainty. They are measured at the lower of the book value and fair value, less sales costs, if the book value will be recovered through a sale and not ongoing use.

### 2.10 Property, plant and equipment

### **Recognition and measurement**

Items of property, plant and equipment are measured at the historic cost of acquisition or construction, minus accumulated depreciation and impairment.

The cost includes expenses directly attributable to the acquisition of an asset. The cost of assets built by the Company itself includes:

- The cost of materials and direct labor;
- Any other costs to bring the asset to its location and condition necessary so it can be operated as intended by Management;
- The disassembly costs, and the restoration of the site where these assets are located; and
- Loan costs on qualificable assets.

The cost of property, plant and equipment can include reclassifications from other comprehensive income of qualificable cash flow hedges for the purchase of fixed assets in foreign currency. The software purchased as an integral part of a piece of equipment is capitalized as a part of said equipment.

When parts of an item of property, plant and equipment have different useful lives, these items are recorded as separate items (principal constituents) of property, plant and equipment.

The gains and losses deriving from the sale of property, plant and equipment (determined by comparing the funds obtained through the sale against the book value of the property, plant and equipment), are recorded net amongst other revenue/expense figures in the income statement.

### Subsequent costs

Subsequent expenses are capitalized to the extent it is probable that the future benefits associated with these expenses shall be transferred to the Company. Maintenance and repair expenses are recorded in the income statement.

### **Depreciation**

Items of property, plant and equipment are depreciated by the straight-line method in the income statement for the year, based on the useful estimated economic life of each component. Leased assets are depreciated over the shorter between the useful life and the contractual term, unless the Company is certain it will acquire the property at the end of the lease. Land is not depreciated.

Items of property, plant and equipment are depreciated from the date they are installed and are available for use, or in the case of internally constructed assets, on the date construction is completed and the asset is available for use.

The estimated useful lives for the current and comparative years are as follows:

	Year
Buildings	40-60
Machinery	10-15
Vehicles	5
Furniture, fixtures and equipment	5-12

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

### 2.11 Intangible assets and goodwill

### a. Goodwill

The goodwill consists of the positive difference between the amount paid or payable and the net amount of the acquired entity's assets and liabilities at fair value. Goodwill resulting from the acquisition of subsidiaries is recorded as intangible assets. If the acquirer determines goodwill, the amount should be recorded as a gain in the net income for the period, on the acquisition date. Goodwill is tested annually to check for probable impairment and recorded at cost value less accumulated impairment losses, which are not reversed. The gains and losses from selling an entity include the book value of the goodwill related to the sold entity.

The goodwill is allocated to the UGCs for impairment testing. This allocation is made to the UGCs or groups of UGCs that should benefit from the business combination generating the goodwill, duly segregated by operational segment.

### b. Registered trademarks and licenses

Registered trademarks and licenses acquired separately are stated at historic cost. Registered trademarks and licenses acquired in a business combination are recognized at fair value on the acquisition date, as they have a defined useful live and are recorded at cost value minus accumulated amortization. Amortization is calculated by the straight-line method to allocate the cost of registered trademarks and licenses over their estimated useful life of 10 to 20 years.

### c. Software

Software licenses acquired are capitalized based on costs incurred to acquire the software and render it ready for use. These costs are amortized during their estimated useful life of 3 to 5 years.

The costs associated with software maintenance are expensed when incurred. Development costs directly related to the design and tests of identifiable and exclusive software products, controlled by the Company are recognized as intangible assets in the following situations:

- it is technically feasible to complete the software so it is available for use;
- management intends to conclude the software and use it or sell it;
- the software can be sold or used;
- the software will generate probable future economic rewards, which can be demonstrated;
- technical and financial resources and other suitable resources are available to conclude the development and use or sell the software; and
- the expense attributable to the software during development can be measured reliably.

Costs directly attributable, which are capitalized as part of the software product, include costs incurred on employees allocated to software development and a suitable portion of the direct relevant expenses. The costs also include financing costs related to the acquisition of the software.

Other development expenses that do not meet these criteria are expensed, as and when incurred. Development costs previously recognized as expenses are not recognized as an asset in a subsequent period.

Software development costs recognized as assets are amortized during the estimated useful life, not exceeding 5 years.

### d. Research and development

Expenses on research activities resulting in a possible gain of scientific or technological understanding and expertise are recognized in the income statement as and when incurred.

Development activities involve a plan or project entailing the production of new or substantially improved products. Development expenses are only capitalized if the development costs can be measured reliably, if the product or process is technically and commercially feasible, if the future economic rewards are probable and if the Company has the intention and resources to conclude the development and use or sell the asset. Capitalized expenses include the cost of materials, direct labor, manufacturing costs that are directly attributable to the preparation of the asset for its intended use, and the cost of loans. Other development expenses are recognized in the income statement when they are incurred.

Capitalized development expenses are measured at cost, minus accumulated amortization and impairment losses.

### e. Other intangible assets

Other intangible assets consist of software acquired by the Company, with finite useful lives and measured at cost, minus accumulated amortization and accumulated impairment.

### f. Subsequent expenses

Subsequent expenses are only capitalized when they increase the future economic benefits incorporated into the specific asset they relate to. All other expenses, including expenses on goodwill generated internally and trademarks are recognized in the statement as and when they are incurred.

### g. Amortization

Except for goodwill, amortization is recognized in income statement by the straight line method in relation to the estimated useful lives of intangible assets, as from the date they are available for use.

### 2.12 Trade accounts payable

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within

one year or less. (or the normal business cycle, even if it is longer). If not, they are presented as noncurrent liabilities.

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method. In practice, they are usually recognized at the amount of the related invoice.

### 2.13 Loans and financing

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the statement of income during the period the loans and financing are in progress, using the effective interest rate method.

Loans and financing are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

### 2.14 Determining the adjustment to present value

The items discounted to present value are:

- Trade accounts receivable consisting of the credit sale to Company clients with low credit risk. The discount rate used by Management to discount these items to present value is 100% of the monthly CDI rate for domestic clients and the market rate for advances on export contracts for offshore clients. The interest rate assigned to a sale transaction is determined upon the initial registration of the transaction and is not subsequently adjusted, and
- Accounts payable to Company suppliers for credit purchases. The Company calculates the present value the same way as it does for accounts receivable.

### 2.15 Provisions

A provision is recognized for a past event when the Company has a legal or constructive obligation, and it is probable that an outflow of funds will be required to settle the obligation. Provisions are calculated by discounting future expected cash flows at a before-tax rate that reflects current market valuations regarding the value of the money over time and specific risks posed by the liability. The financial costs incurred are expensed in the income statement.

### 2.16 Warranties

A provision for warranties is recognized when the goods or services are sold and is based on historic warranty data and estimated probabilities of all resulting disbursements.

### 2.17 Income and social contribution taxes

The income and social contribution taxes, both current and deferred, are calculated based on the rates of 15% plus a surcharge of 10% on taxable income in excess of R\$ 120 thousand for income tax and 9% on taxable income for social contribution on net income in the half, and consider the offsetting of tax loss carry forwards and negative basis of social contribution limited to 30% of the taxable income.

Income and social contribution expenses consist of current and deferred income tax. Current and deferred taxes are recognized in the income statement, except for those related to business combinations or items directly recognized in the shareholders' equity or other comprehensive income.

The current tax is the tax payable or receivable on the expected taxable income or loss for the year, at rates decreed or substantially decreed at the reporting date and any adjustment to the taxes payable in relation to prior years.

The deferred tax is recognized in relation to temporary differences between the book values of assets and liabilities for accounting purposes and the corresponding amounts used for tax purposes. Deferred tax is not recognized for the following temporary differences:

- The initial recognition of assets and liabilities in a transaction other than a business combination and that does not affect the accounts or the taxable income or loss;
- Differences related to investments in subsidiaries, branches and associated companies and interests in joint ventures when it is probable they will not revert in the foreseeable future; and
- Deferred tax is not recognized on temporary taxable differences resulting in the initial recognition of goodwill.

The deferred tax is measured at the rates expected to apply to the temporary differences when they are reversed, based on the laws that have been decreed and substantially decreed by the reporting date.

Measuring the deferred tax reflects the tax consequences that arise in the manner expected by the Company at the end of the year it prepares its financial statements and recovers or settles the book value of its assets and liabilities. For investment properties measured at fair value, the assumption that the book value of the investment property will be recovered was not refuted.

Deferred tax assets and liabilities are offset if there is a legal right to offset current tax assets and liabilities, and they are related to income taxes levied by the same tax authority on the same entities subject to taxation.

Deferred income and social contribution tax assets are recognized on deductible tax losses, tax credits and temporary differences not used when it is probable that future taxable earnings will be generated against which they can be offset.

Deferred income and social contribution tax assets are reviewed at each reporting date and are reduced to the extent that realization is no longer probable.

### 2.18 Pension and post-employment benefits

The Company recognizes its obligations related to employee benefit plans and related costs, net of plan assets, in accordance with the following practices:

- i. The cost of pension and other post-employment benefits provided to employees is actuarially determined using the projected unit credit method and management's best estimate of expected investment performance for funded plans, salary increases, retirement age of employees and expected healthcare costs. The discount rate used for determining future benefit obligations is an estimate of the interest rate in effect at the balance sheet date;
- **ii.** Pension plan assets are stated at market value;
- iii. Past service costs arising from plan adjustments are amortized on a straight-line basis over the remaining service period of active employees at the date of the adjustment;

- iv. Actuarial gains and losses are immediately recognized in comprehensive income for the year; and;
- v. A plan curtailment results from significant changes in the expected service period of active employees. A net curtailment loss is recognized when the event is probable and can be estimated, while a net curtailment gain is deferred until realized.

In accounting for pension and post-retirement benefits, several statistical and other factors that seek to anticipate future events are used to calculate plan expenses and liabilities. These factors include discount rate assumptions, expected return on plan assets, future increases in healthcare costs, and future salary increases.

In addition, actuarial consultants also use subjective factors such as withdrawal, turnover, and mortality rates to estimate these factors. The actuarial assumptions used by the Company may differ materially from actual results due to changing market and economic conditions, regulatory events, judicial rulings, higher or lower withdrawal rates, or longer or shorter participant life spans.

### 2.19 Capital

### Common shares

Common shares are classified as shareholders' equity. Additional costs directly attributable to the issuance of shares and options are recognized as a deduction from the shareholders' equity, net of tax.

### Preferred shares

Preferred shares are classified as shareholders' equity if they are not redeemable or can only be redeemed with the company's consent and any dividends are discretionary. Discretionary dividends are recognized as profit distributions in shareholders' equity when they have been approved by the Company's shareholders.

The minimum mandatory dividends established in the bylaws are recognized as liabilities.

### 2.20 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of products and goods in the ordinary course of the Company's activities. Revenue is stated net of tax, returns, rebates and discounts and after eliminating intercompany sales.

The Company recognizes revenue when its amount can be reliably estimated, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Company's activities, as described below. The Company bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the sale specifics.

### a. Sale of bus

Revenue is not recognized until: (i) the vehicles have been delivered to the client; (ii) the risks of obsolescence and loss have been transferred to the client; (iii) the client has accepted the vehicles pursuant to the sale contract; and (iv) the acceptance terms have been agreed, or the Company has objective evidence that all acceptance criteria have been met.

Sales are recorded based on the price specified in the sale contract, and are discounted to present value.

### b. Financial revenue

Interest income is recognized on the accrual basis, using the effective interest rate method. When accounts receivable is impaired, the Company reduces the carrying amount to its recoverable amount, which is the estimated future cash flow discounted at the original effective interest rate of the instrument. Subsequently, as time goes by, interest is incorporated into receivables against interest income. This interest income is calculated at the same effective interest rate used to determine the recoverable amount, i.e., the original rate of the receivables.

### 2.21 Distribution of minimum dividends and interest on shareholders' equity

Minimum dividends and interest on shareholders' equity paid to Marcopolo's stockholders are recognized as a liability in the Company's financial statements at the end of the year, pursuant to Marcopolo's bylaws. Any amount in excess of the mandatory minimum is only provisioned for on the date they are approved by the shareholders at the annual general meeting.

### 2.22 New standards, amendments and interpretations of standards that are not yet effective

New standards, amendments to standards and interpretations it will be effective for the annual periods commencing January 01, 2015, and were not used in the preparation of these consolidated financial statements. Those that could be relevant to the Company are mentioned below. The Company is not planning to implement these standards in advance.

### **IFRS 9 – Financial Instruments**

Published in July 2014, IFRS 9 replaced the guidelines in IAS 39 Financial Instruments: Recognition and Measurement: . IFRS 9 includes a logical model for classification and measurement of financial instruments, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting. The standard carries over from IAS 39 the requirements for recognition and derecognition of financial assets and financial liabilities.

IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

The new standards or modifications are not expected to have a material impact on the Company's consolidated financial statements.

- Accounting for Acquisitions of Interests in Joint Operations (amendment of IFRS 11)
- Clarification of Acceptable Methods of Depreciation and Amortization (amendments of IAS 16 and IAS 38)
- Defined Benefit Plans: Employee Contributions: amendment of IAS 19)

The Accounting Pronouncements Committee has not yet issued an accounting pronouncement or amended existing pronouncements related to these standards. Early adoption is not permitted.

### **3** Critical accounting estimates and judgments

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Based on assumptions, the company makes estimates concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities

within the next year are addressed below.

### a. Estimated impairment of goodwill

The Company is testing goodwill for impairment annually. The recoverable amounts of Cash Generating Units (CGUs) have been determined based on value-in-use calculations. These calculations require the use of estimates.

### b. Income and social contribution taxes

The Company is subject to income tax in all countries in which it operates. Significant judgment is required to determine the provision for income taxes in different countries.

### c. Civil, labor and tax contingencies

The Company makes significant judgment to determine the recognition and measurement of provisions and contingencies, assessing the main assumptions on the probability and magnitude of resource outputs.

### 4 Financial risk management

### 4.1 Financial risk factors

### (a) Market Risk

### (i) Exchange rate risk

The Company's results are susceptible to currency effects as its liabilities are subject to the volatility of foreign exchange rates, mainly the U.S. dollar.

As an exchange rate hedge strategy, Management uses natural hedges and maintains related assets also susceptible to exchange variance.

As of June 30, 2015 and December 31, 2014 the Company had assets, liabilities and forwards denominated in foreign currency in the following amounts (thousands of reais):

				Consolidated June 30, 2015
	Accounts Receivable	Trade payables	Loans	Forwards
Currency				
US dollars	245,960	9,842	331,758	61,126
Australian dollar	35,101	33,445	67,620	8,518
Argentinian pesos	-	20	-	-
South African rand	15,976	1,547	628	8,451
Chinese renminbi	8,224	103	16,049	· -
	305,261	44,957	416,055	78,095

				Consolidated
				December 31, 2014
	Accounts Receivable	Trade payables	Loans	Forwards
Currency				
US dollars	247,112	5,697	286,910	51,120
Australian dollar	17,520	19,361	69,915	12,857
Euros	-	18	-	-
South African rand	9,305	2,715	290	20,108
Chinese renminbi	15,087	3,881	18,473	-
	289,024	31,672	375,588	84,085

### (ii) Interest rate risk

The results of the Company are susceptible to losses arising from fluctuations in interest rates that lead to an increase in financial expenses related to loans and financing obtained in the market, or a decrease in financial income related to financial investments. The Company continuously monitors the market interest rates in order to assess any requirement to use derivatives to protect itself against the risk of variation to these rates.

#### (iii) Sales and purchases price risk

Considering that exports are equivalent to 29% of the projected revenues for 2014, a possible volatility of foreign exchange rates represents, in fact, a price risk that may alter the results planned by management.

On the other hand, the purchases of raw materials considered as commodities represent approximately 38% of total purchases, and accordingly, the Company is subject to the effects of market price oscillations of these items.

The Company constantly monitors the price trends to mitigate these risks.

### (b) Credit risk

The credit risk is administrated on a corporate basis. Credit risk arises from cash and cash equivalents, derivative financial instruments, deposits at banks and financial institutions, as well as credit exposures to customers, including outstanding receivables and repurchase transactions. If no independent classification exists, the credit ratings department evaluates the quality of the customer's credit, taking into account its financial position, past experience and other factors. The individual risk limits are determined based on internal or external classifications according to the limits established by the Board of Directors. The use of credit limits is monitored regularly.

The Company also has an allowance for doubtful accounts of R\$ 29,929 (parent company) and R\$ 85,372 (consolidated) as of June 30, 2015 (R\$ 28,428 and R\$ 77,681 on December 31, 2014) representing 5.3% and 5.3%, respectively, of the outstanding accounts receivable balance of the parent company and consolidated (3.9% and 4.3% on December 31,2014) which was recorded to cover credit risk.

### (c) Liquidity risk

This is a risk of the Company having insufficient liquid funds to meet its financial commitments, as a result of a time or volume mismatch between scheduled receipts and payments.

Future receipt and payment premises are established to administrate cash liquidity in local and foreign currency, which are directly monitored by the Treasury Department.

6/30/2015

	-			Contrac	ctual cash flow
	Book value	Total	1 to 2 years	2 to 5 years	Over 5 years
Non-derivative financial liabilities					
Loans	2,164,553	2,369,328	853,238	1,387,417	128,673
Trade payables	214,873	214,873	214,873	-	-
Derivative financial liabilities					
Derivative financial instruments	175	175	175	-	-
	-				12/31/2014
	-			Contrac	ctual cash flow
	Book value	Total	1 to 2 years	2 to 5 years	Over 5 years
Non-derivative financial liabilities					
Loans	2,110,925	2,339,952	437,519	1,778,970	123,463
Trade payables	286,709	286,709	286,709	-	-
Derivative financial liabilities					
Derivative financial instruments	1,942	1,942	1,942	-	-

#### (d) Additional sensitivity analysis required by CVM

The table below denotes the sensitivity analysis of the financial instruments, which explains the risks that could generate material changes for the Company, with the most probable scenario as evaluated by management, for a period of 12 months during which the next financial statements shall be released. Two more scenarios are presented, which, if they occur, may generate adverse results for the Company: scenario II, which considers a possible deterioration of 25%; and scenario III, an extreme deterioration of 50%, in accordance with CVM Instruction 475/08.

		Probable scenario		
Premisses	Effects on results	(Scenario I)	(Scenario II)	(Scenario III)
CDI - %		14.00	17.50	21.00
TJLP - %		7.00	8.75	10.50
Exchange rate - US\$		3.20	4.00	4.80
Exchange rate - Euro		3.25	4.06	4.88
LIBOR - %		0.80	1.00	1.20
Cost of advances on foreign exchange contracts (ACC)				
discount - %		2.25	2.81	3.37
	Short-term investments	102,131	127,433	152,735
	Interbank transactions	64,921	71,995	79,068
	Loans and financing	(94,974)	(184,212)	(273,674)
	Forwards	218	18,022	38,517)
	Receivables less payables	8,232	75,366	142,500
		80,528	108,604	139,146

### 4.2 Capital Risk Management

The Company's objectives when managing capital are to safeguard its operational continuity, in order to provide returns to stockholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to preserve the sustainability and perpetuation of its business, in addition to social and environmental concerns, the Company places emphasis on the economic and financial results, which lead to the aggregation of value to the business and return to stockholders. As from 2001, the methodology known as Value-added Management was adopted to monitor the Company's performance. This methodology focuses on operational actions which result in superior financial performance. The staff received training under this program to develop and use measurement and control tools to accomplish targets, thus enabling the simulation and analysis of the efficient management of working capital and the effects of new investments on the Company's profitability. At the same time, Marcopolo adopted the concepts of Balanced Score Card (BSC) that translates each unit's strategy into objectives, drivers, targets and action plans, which are frequently monitored and managed. The tools related to objectives include: WACC (Weighted Average Capital Cost), Net Debt/EBITDA and (Debt/Equity) Ratio. These key indicators were as follows in the past few years:

- . WACC between 8% and 12% p.a.;
- . Net Debt/EBITDA between 1.50x and 2.50x;
- . Debt/Equity ratio between 25% and 80%.

The financial leverage indexes as of June 30, 2015 and December 31, 2014 have been summarized below:

	Consolidated		Industri	al Segment	Financial Segmen	
	6/30/15	12/31/14	6/30/15	12/31/14	6/30/15	12/31/14
Total Loans (Note 28) Less:	2,164,728	2,110,925	1,433,613	1,361,273	731,115	749,652
Cash and cash equivalents (Note 28) Short-term investments	(739,116) (201,007)	(642,615) (273,026)	(698,308) (201,007)	(615,112) (273,026)	(40,808)	(27,503)
Net debt (A)	1,224,605	1,195,284	534,298	473,135	690,307	722,149
Total shareholders' equity (B)	1,705,611	1,647,581	1,485,715	1,435,987	219,896	211,594
Financial leverage index - % (A/B)	72	73	36	33	314	341

### 4.3 Fair value estimative

The book value less impairment provision of trade receivables and payables are assumed to approximate their fair value. The fair value of financial liabilities for reporting purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Company for similar financial instruments.

The Company adopted CPC 40/IFRS 7 for financial instruments that are measured in the balance sheet at fair value; this requires disclosure of fair value measurements by level of the following fair value hierarchy:

- . Prices quoted (unadjusted) on active markets for identical assets and liabilities (level 1);
- . Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); e
- . Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at June 30, 2015 and December 31,2014 which were fully classified in level 2:

		Consolidated
	6/30/2015	12/31/2014
Assets		
Financial assets at fair value through profit or loss		
- Fixed income investment fund	144	1,389
- Trading derivatives	495	1,088
Available-for-sale assets		
- Bank deposit certificates	156,421	240,397
Liabilities	157,060	242,874
Financial liabilities at fair value through profit or loss		
- Trading derivatives	175	1,942
	175	1,942

### 5 **Financial instruments by category**

### (a) Financial assets stated at fair value through profit or loss

- (i) Short-term investments are classified as held for trading. The market value is recognized in the balance sheets; e
- (ii) Derivatives The derivative instruments contracted by the Company aim at protecting its transactions against the risks of foreign exchange and interest rate fluctuations, and are not used for speculative purposes.

#### (b) Loans and receivables

- (i) Cash and equivalents The market values of current account balances in banks are similar to the recorded balances, considering their characteristics and maturities;
- (ii) Trade accounts receivable Accounts receivable on the sale of goods and services; e
- (iii) Related-party transactions Loans.

#### (c) Available-for-sale

Short-term investments – Funds held in Bank Deposit Certificates.

### (d) Financial liabilities stated at fair value through profit or loss

Derivatives - The derivative instruments contracted by the Company aim at protecting its transactions against the risks of foreign exchange and interest rate fluctuations, and are not used for speculative purposes.

### (e) Other financial liabilities

(i) Loans and financing - The loans and financing are registered according to interest incurred. The difference between the book value and the market value, calculated in accordance with the discounted cash flow method, may be summarized as follows:

		6/30/2015	015 12/31/20		
Nature of liability	Book value	Market Value	Book value	Market value	
Loans and financing	2,164,553	2,136,214	2,110,925	2,101,932	

(ii) Trade payables – Payables on the acquisition of goods and services.

#### (f) Derivative financial instruments

The table below presents an estimate of the market value of the positions of Non-deliverable Forward (NDF) and Forward contracts. Unrealized gains and losses on derivatives are recorded in "derivative financial instruments" in assets or liabilities, with a corresponding entry to the results in the item "Finance income (costs) from exchange variance".

#### Assets

Assels					Notional value		Fair value	Amoun	ts receivable
Company	Counterpart	Status	Initial	Final	6/30/2015	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Marcopolo					USD mil				
titul copolo	BBA	Purchase	30.06.15	16.09.15	1.274	46	-	46	-
	BRADESCO	Purchase	23.06.15	23.09.15	4.487	35	-	35	-
	BRASIL	Purchase	16.06.15	27.08.15	2.968	41	-	41	-
	JPMORGAN	Purchase	17.06.15	04.08.15	666	8	<u> </u>	8	
						130	<u> </u>	130	
Masa					USD mil				
	ABSA	Purchase	14.05.15	06.08.15	223	12	368	12	368
	STANDART	Purchase	19.02.15	15.10.15	1.487	72	496	72	496
						84	864	84	864
MP Austrália					USD mil				
	WESTERN								
	UNION	Purchase	16.01.15	08.12.15	1.500 CHF mil	223	191	223	191
	WESTERN								
	UNION	Purchase	10.12.14	07.07.15	9 SGD mil	3	26	3	26
	WESTERN				<u>000 mm</u>				
	UNION	Purchase	06.10.14	08.09.15	630	55	7	55	7
						281	224	281	224
						495	1.088	495	1.088

### Liabilities

					Notional value		Fair value	Am	ounts payable
Company	Counterpart	Status	Initial	Final	6/30/2015	6/30/2015	12/31/2014	6/30/2015	12/31/2014
<u>Marcopolo</u>	HSBC SANTANDER BBA BBA BRADESCO BRASIL JPMORGAN	Purchase Purchase Purchase Sale Sale Sale	24.06.15 22.06.15 25.06.15	18.08.15 11.08.15 25.08.15	<u>USD mil</u> 2,091 810 3,460	(8) (13) (31) - -	(384) (190) (1,221) (144)	(8) (13) (31) - -	-) -) (384) (190) (1,221) (144)
<u>Masa</u>	ABSA STANDART	Purchase Purchase	24.06.15 31.03.15	26.08.15 28.09.15	<u>USD mil</u> 303 711	(1) (59) (60)	(1,939) - - -	(1) (59) (60)	<u>(1,939</u> )
<u>MP Austrália</u>	WESTERN UNION	Purchase	16.01.15	08.12.15	<u>CHF mil</u> 450	(63) (63) (175)	(3) (1.942)	(63) (63) (175)	(3) (1.942)

The company earned gain and losses from derivative in the periods ended as of June 30, 2015 and 2014 as follows.

	Interes	st on derivatives	Foreign Exchange	Gains / losses e on derivatives
	6/30/2015	6/30/2014	6/30/2015	6/30/2014
Marcopolo	93	1,222	(2,042)	1,100
Ciferal	-	20	-	(5)
Masa	-	-	30	310
MP Australia	-	-	11	-

#### 6 **Consolidated financial statement**

The consolidated financial statement includes the financial statements of Marcopolo S.A. and its subsidiaries, as listed below:

#### **(a) Subsidiaries**

(a) Subsidiaries						Percentage interest		
			June 30, 2015		December 31			
Subsidiary	Direct	Indirect	Minority Interest	Direct	Indirect	Minority Interest		
Apolo	65.00	-	35.00	65.00	-	35.00		
Banco Moneo	-	100.00	-	-	100.00	-		
Ciferal	99.99	0.01	-	99.99	0.01	-		
Ilmot	100.00	-	-	100.00	-	-		
MAC	100.00	-	-	100.00	-	-		
MIC	100.00	-	-	100.00	-	-		
Mapla	99.99	0.01	-	99.99	0.01	-		
Masa	100.00	-	-	100.00	-	-		
Trading	99.99	-	0.01	99.99	-	0.01		
Moneo	100.00	-	-	100.00	-	-		
MP Austrália	100.00	-	-	100.00	-	-		
MP Canadá	100.00	-	-	-	-	-		
Pologren (1)	-	75.00	25.00	-	75.00	25.00		
Volgren (1)	-	75.00	25.00	-	75.00	25.00		
Polomex	3.61	70.39	26.00	3.61	70.39	26.00		
Syncroparts	99.99	0.01	-	99.99	0.01	-		
Volare Veículos	99.90	0.10	-	99.90	0.10	-		
Volare Comércio	99.90	0.10	-	99.90	0.10	-		
<ol><li>Consolidated in MP Aust</li></ol>	rália:							

(1) Consolidated in MP Austrália;

The following main practices are adopted in the preparation of the consolidated financial information:

- i. Elimination of inter-company asset and liability account balances;
- ii. Elimination of investment in the capital, reserves and retained earnings of the subsidiaries;
- iii. Elimination of intercompany income and expenses and unearned income arising from intercompany transactions. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment;
- iv. Elimination of tax charges on unearned income and presented as deferred tax in the consolidated balance sheet; and
- v. Identification of minority interests in the consolidated financial information.

#### (b) Joint arrangement (not consolidated)

	Percentage interest			
	Ju	ne 30, 2015	Decembe	r 31, 2014
Joint arrangement	Direct	Indirect	Direct	Indirect
GB Polo	49.00	-	49.00	-
Kamaz	50.00	-	50.00	-
Loma	50.00	-	50.00	-
Metalpar (1)	-	50.00	-	50.00
Metalsur (1)	-	51.00	-	51.00
Marsa (1)	-	50.00	-	50.00
New Flyer	-	19.99	-	19.99
San Marino	45.00	-	45.00	-
Rotas do Sul (2)	-	45.00	-	45.00
San Marino México (2)	-	45.00	-	45.00
Superpolo	20.61	29.39	20.61	29.39
TMML	49.00	-	49.00	-

(1) Consolidated in joint arrangement (not consolidated) Loma

(2) Consolidated in joint arrangement (not consolidated) San Marino

The main balances of the financial statements of these joint arrangement can be summarized as follows:

	Assets		Liabilities		Net Revenue		Profit (Loss)	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	6/30/2015	6/30/2014	6/30/2015	6/30/2014
FCO	-	-	-	-	-	192	-	(498)
GBPolo	120,586	86,433	113,347	95,731	54,478	19,898	16,059	(2,833)
Kamaz	10,066	-	13,236	-	8,024	-	(84)	-
Loma	197,146	163,328	133,737	112,724	149,563	90,512	7,746	1,414
San Marino	383,506	381,682	306,655	299,816	153,030	211,055	(4,562)	(1,487)
Superpolo	189,643	177,372	114,033	109,086	118,770	135,710	9,588	6,270
TMML	208,357	188,084	159,575	151,559	180,946	92,808	6,690	(7,637)

#### (c) Associates (not consolidated)

	Percentage interest			
		June 30, 2015	Decemb	er 31, 2014
Associates	Direct	Indirect	Direct	Indirect
Mercobus	40.00	-	40.00	-
MVC	26.00	-	26.00	-
Setbus	25.10	21.96	25.10	21.96
Spheros	40.00	-	40.00	-
Spheros Colômbia (1)	-	40.00	-	40.00
Spheros México (1)	-	40.00	-	40.00
Wsul	30.00	-	30.00	-

(1) Consolidated in associate Spheros.

The main balances of the financial information of the direct joint ventures can be summarized as follows:

		Assets		Liabilities Net Revenue		Net Revenue	e Profit (Loss)	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	6/30/2015	6/30/2014	6/30/2015	6/30/2014
Mercobus	5,384	3,880	2,664	416	3,373	3,448	1,083	1,373
MVC	720,716	656,166	575,230	518,402	179,749	191,310	7,723	11,442
Setbus	12,190	13,606	21,483	20,522	7,075	6,850	(2,378)	(1,400)
Spheros	77,440	66,740	29,750	27,861	79,974	71,742	8,523	6,645
Wsul	7,130	9,690	1,163	1,390	8,926	9,744	(133)	383

### 7 Cash and equivalents, financial assets and derivatives

### 7.1 Cash and cash equivalents

	P	Parent Company		Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Cash and bank				
Brazil	36,990	22,618	46,656	23,619
Foreign	75	101	102,468	120,143
Highly liquid marketable securities (*)				
Brazil	513,228	410,842	589,992	498,853
Total cash and cash equivalents	550,293	433,561	739,116	642,615

(\*) Substantially correspond to Bank Deposit Certificates - CDB remunerated at between 99.0% and 101.5% of the Interbank Deposit Certificate (CDI) rate, resulting in a weighted average of 100.3% of CDI as of June 30, 2015.

# 7.2 Financial assets stated at fair value through profit or loss, available-for-sale and derivative financial instruments

	Parent company		Consolidat	
Current	6/30/15	12/31/14	6/30/15	12/31/14
At fair value through profit or loss				
Fixed-income investment funds	144	137	144	137
Non Deliverable Forwards (*)	130	-	495	1,088
Available for sale				
Bank deposits certificates	156,421	241,649	156,421	241,649
	156,695	241,786	157,060	242,874
Non-current				
Available for sale				
Related parties	73,705	31,064	43,947	30,152
	73,705	31,064	43,947	30,152

(\*) Substantially correspond to Bank Deposit Certificates - CDB remunerated at between 100% and 101.5% of the Interbank Deposit Certificate (CDI) rate, resulting in a weighted average of 100.2% of CDI as of June 30, 2015.

Derivative financial instruments are classified in current assets or liabilities. The Company has no financial instruments recognized under the hedge accounting method, pursuant to IAS 39.

### 8 Accounts receivable

	Parent company			Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Current				
Domestic customers	301,422	436,998	432,853	593,742
Foreign customers	203,441	221,424	314,411	296,853
Related parties	58,664	68,997	-	-
Interbank transactions	-	- -	335,372	332,347
Present value adjustment	(2,578)	(3,804)	(3,744)	(4,663)
Allowance for doubtful accounts	(29,929)	(28,428)	(72,875)	(67,681)
	531,020	695,187	1,006,017	1,150,598
Non-current	-	-	546,776	575,518
Interbank transactions	-	-	(12,497)	(10,000)
Allowance for doubtful accounts		-	534,279	565,518
	531,020	695,187	1,540,296	1,716,116

Interbank accounts refer to the financing for the acquisition of buses granted by Banco Moneo through the Government Agency for Machinery and Equipment Financing (FINAME) program.

See below the aging list of trade accounts receivable:

	Parent company			Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Amounts outstanding	266,970	448,919	1,214,156	1,392,726
Overdue:				
- up to 30 days	26,820	97,404	46,966	121,333
- 31 to 60 days	22,787	23,849	32,540	39,034
- 61 to 90 days	19,769	29,899	24,122	50,651
- 91 to 180 days	73,137	66,495	83,161	96,364
- over 181 days	154,044	60,853	228,467	98,352
Adjustment to present value	(2,578)	(3,804)	(3,744)	(4,663)
(-) Allowance for doubtful accounts	(29,929)	(28,428)	(85,372)	(77,681)
	531,020	695,187	1,540,296	1,716,116

The changes in the allowance for doubtful accounts are as follows:

	Parent company	Consolidated
Balance as of December 31, 2014	(28,428)	(77,681)
Allowance made in the period Reversal of provision for receivables (write-off)	(623)	(7,521) 5,361
Exchange variance	(878)	(5,531)
Balance as of June 30, 2015	(29,929)	(85,372)

Accounts receivable are denominated in the following currencies:

	P	Parent company		Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Reais US dollar Australian dollar Rand	327,579 203,441 -	473,763 221,424 -	1,235,035 245,960 35,101 15,976	1,427,092 247,112 17,520 9,305
Renminbi	<u> </u>	<u> </u>	8,224	15,087
	531,020	695,187	1,540,296	1,716,116

### 9 Inventories

	Parent company			Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Finished goods	119,317	98,884	162,009	127,393
Goods in process	43,074	39,998	87,031	77,376
Raw materials and storeroom materials	122,518	136,110	242,268	247,397
Advances to suppliers and other	2,310	4,409	20,615	22,392
Provision for inventory losses	(2,830)	(2,200)	(7,441)	(7,036)
	284,389	277,201	504,482	467,522

The changes in provision for losses on inventories are as follows:

	Parent company	Consolidated
Balance as of December 31, 2014	(2,200)	(7,036)
Reversal of provision against inventory (write-off) Allowance made in the period Exchange Variation	(630)	(1,331) 1,458 (532)
Balance as of June 30, 2015	(2,830)	(7,441)

### **10** Taxes and contributions recoverable

	Pa	arent company		Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Current				
Corporate Income Tax (IRPJ)	19,484	23,201	27,005	25,635
Social Contribution on Net Income (CSLL)	7,551	5,853	10,324	6,208
Excise Tax (IPI)	10,552	12,884	10,793	13,633
Value added Tax on Sales and services (ICMS)	5,573	4,129	10,178	7,640
Social Integration Program (PIS)	965	809	2,294	1,652
Contribution for Social Security Financing			,	,
(COFINS)	4,155	3,168	11,986	8,706
National Institute of Social Security (INSS)	25,354	2,270	25,943	2,859
Reintegra	7,212	5,349	7,323	5,417
Value added Tax (IVA)	-	-	13,202	8,413
Other	45	46	368	55
	80,891	57,709	119,416	80,218
Non-current				
Value added Tax on Sales and services (ICMS)	428	734	704	1,049
Value added Tax (IVA)	<u> </u>		361	309
	428	734	1,065	1,358
	81,319	58,443	120,481	81,576

### 11 Investments

	Pa	arent company		Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Subsidiary Joint subsidiaries Associated companies Other investments	1,082,534 173,758 57,617	1,016,397 153,908 53,833	413,855 57,617 543	348,628 53,833 809
	1,313,909	1,224,138	472,015	403,270

#### Investments in subsidiaries, joint ventures and associated companies (a)

Investments in subsidiaries, joint arrangements and associated companies are presented below:

-																s	Subsidiary
_																	Total
-	Apolo	Ciferal	<u>llmot</u> (1)	<u>Mac</u> (1)	<u>Mapla</u> (1)	MP Austrália (1)	<u>Masa</u> (1)	<u>MIC</u> (1)	Moneo	MP <u>Canadá</u> (1)	Polomex (1)	Syncro	Trading	Volare Veículos	Volare Comércio	6/30/15	12/31/14
Investment data Capital Adjusted shareholders'	3,750	20,000	47,769	10,298	683	53,747	7,936	4,343	100,000	287,770	27,340	4,000	3,000	40,000	8,000		
equity Shares or quotas held % interest	3,846 1,830 65.00	222,651 499,953 99.99	89,166 50,000 100.00	(371) 1 100.00	156 4,000 99.99	48,585 100 100.00	48,727 100,000 100.00	1,499 1,400,000 100.00	220,665 100,000 100.00	395,243 4,925,530 100.00	95,202 3,011,659 3.61	4,630 1 99.99	6,004 3,450,103 99.99	36,139 19,980 99.90	3,554 999 99.90		
Net income (loss) for the period	45	(9,544)	4,367	(707)	(76)	(98)	3,275	(22)	8,408	11,177	2,230	584	288	(2,640)	(685)		
Changes in investments Opening balances: At equity value	2,471	232,183	79,746	361	210	44,429	40,797	1,302	212,284	335,453	3,068	15,401	5,716	38,741	4,235	1,016,397	961,337
Capital subscription		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,615
Acquisition of equity interest Dividends received Equity in net income of subsidiaries and associated	-	-	(6,403)	-	-	-	-	-	-	-	(232)	(11,355)	-	-	-	(17,990)	(56,582)
companies Accumulated translation	29	(9,543)	4,367	(707)	(76)	(98)	3,275	(22)	8,408	11,177	80	584	288	(2,637)	(685)	14,440	65,852
adjustments Capital gain/loss in	-	-	11,456	(25)	22	4,254	4,655	219	-	48,613	520	-	-	-	-	69,714	41,428
investments Transfers	-	-	-	-	-	-	-	-	(27)	-	-	-	-	-	-	(27)	-
Capital reduction Final balances:			<u> </u>													<u> </u>	(253)
At equity value	2,500	222,640	89,166	(371)	156	48,585	48,727	1,499	220,665	395,243	3,436	4,630	6,004	36,104	3,550	1,082,534	1,016,397

(1) Overseas, subsidiaries, joint ventures and associated companies.

									Joir	t Ventures
										Total
	GBPolo	Kamaz	Loma	Metalpar	San Marino	Superpolo	TMML	New Flyer	6/30/15	12/31/14
	(1)	(1)	(1), (2)	(1)	(2)	(1)	(1)	(1)		
Investment data										
Capital	39,857	3,024	33,584	16,851	73,604	15,388	82,927	1,828,957		
Adjusted Shareholders' equity	7,239	(3,170)	124,318	42,800	154,442	75,610	48,782	1,418,474		
Share or quotas held	4,803,922	1	15,949,948	473,995	7,478,482	265,763	24,500	11,087,834		
% interest	49.00	50.00	50.00	1.00	45.00	20.61	49.00	19.99		
Net income (loss) for the period	16,059	(84)	7,746	7,500	(4,562)	9,588	6,690	55,618		
Changes in the investments										
Opening balances:										
At equity value	(4,604)	(1,089)	55,756	321	71,552	14,075	17,897	-	153,908	169,378
Capital subscription	_	-	_	-	-	-	-	-	-	_
Dividends received	-	-	-	-	-	(1,358)	-	-	(1,358)	(3,280)
Equity in net income of subsidiaries						( )/			( ))	(-))
and associated companies	7,869	(42)	3,873	75	(2,053)	1.976	3,278	-	14,976	(9,480)
Accumulated translation adjustments	282	(454)	2,530	32	(2,000)	1,115	2,727	_	6,232	(2,710)
Transfers	- 202	(154)	2,550		-	-	2,727	-		(2,710)
Closing balance:										
At equity value	3,547	(1,585)	62,159	428	69,499	15,808	23,902	-	173,758	153,908
Goodwill on investment	-	-	(30,451)	-	(35,002)	-	-	-	(65,453)	(65,453)
Indirect interest - Superpolo	-	-	-	-	-	21,997	-	-	21,997	20,068
Acquisition of interest - New Flyer	-	-	-	-	-	-	-	283,553	283,553	240,105
Transfers										
	3,547	(1,585)	31,708	428	34,497	37,805	23,902	283,553	413,855	348,628
(1) Organização autori	1		accieted com							

Overseas, subsidiaries, joint ventures and associated companies
 These balances include investments and goodwill,

-						Associate	e companies
							Total
	MVC	Mercobus	Spheros	Setbus	WSul	6/30/15	12/31/14
		(1)					
Investment data							
Capital	34,011	567	15,000	1,000	6,100		
Adjusted Shareholders' equity	145,485	2,720	47,680	(8,625)	5,967		
Share or quotas held	1	232	244,898	25	1,830,000		
% interest	26.00	40.00	40.00	25.10	30.00		
Net income (loss) for the period	7,723	1,083	8,513	(2,378)	(133)		
Changes in the investments							
Opening balances:							
At equity value	35,818	1,368	15,725	(1,568)	2,490	53,833	34,060
Acquisition of equity interest	-	-	-	-	-	-	-
Dividends received	-	(867)	-	-	(660)	(1,527)	(7,117)
Equity in net income of subsidiaries and							
associated companies	2,008	433	3,409	(596)	(40)	5,214	26,861
Accumulated translation adjustments	-	155	(58)	-	-	97	29
Closing balance:							
At equity value	37,826	1,089	19,076	(2,164)	1,790	57,617	53,833

(1) Overseas, subsidiaries, joint ventures and associated companies

## 12 Property, plant and equipment

### (a) Summary of changes in the parent's company property, plant and equipment

	Land	Buldings ans constructions	Machinery and equipments	Furnitures and fixtures	Computer equipment	Vehicles	Other PPE	PPE in progress	Total
Balance as of December 31, 2014	18,071	103,056	77,316	4,153	7,172	3,762	98	11,402	225,030
Additions	-	1,162	2,968	225	808	180	-	3,449	8,792
Write-offs	-	(27)	(73)	(6)	(19)	(37)	-	-	(162)
Transfers	-	3,604	1,960	-	(98)	-	-	(5,466)	-
Depreciation		(1,815)	(6,815)	(287)	(1,093)	(344)	-		(10,354)
Balance as of June 30, 2015	18,071	105,980	75,356	4,085	6,770	3,561	98	9,385	223,306
Cost of property, plant and									
equipment	18,071	177,731	201,076	9,297	19,461	7,329	98	9,385	442,448
Accumulated depreciation		(71,751)	(125,720)	(5,212)	(12,691)	(3,768)	-		(219,142)
Residual value	18,071	105,980	75,356	4,085	6,770	3,561	98	9,385	223,306
Annual depreciation rates - %		2,0	8,3	8,3	20,0	20,0			

### (b) Summary of changes in the consolidated property, plant and equipment

	Land	Buldings ans constructions	Machinery and equipments	Furnitures and fixtures	Computer equipment	Vehicles	Other PPE	PPE in progress	Total
Balance as of December 31, 2014	22,809	214,928	149,632	8,720	8,524	6,791	2,711	20,909	435,024
Exchange effect	122	783	3,583	241	-	255	394	-	5,378
Additions	-	3,913	11,532	1,260	1,070	431	1,197	59,433	78,836
Write-offs	-	(27)	(495)	(17)	(19)	(131)	(305)	-	(994)
Transfers	-	49,045	12,802	-	(98)	-	435	(62,184)	-
Depreciation		(2,766)	(12,623)	(696)	(1,278)	(715)	(924)		(19,002)
Balance as of June 30, 2015	22,931	265,876	164,431	9,508	8,199	6,631	3,508	18,158	499,242
Cost of property, plant and									
equipment	22,931	357,371	383,142	19,374	22,541	13,586	14,229	18,158	851,332
Accumulated depreciation		(91,495)	(218,711)	,	(14,342)	(6,955)	(10,721)		(352,090)
Residual value	22,931	265,876	164,431	9,508	8,199	6,631	3,508	18,158	499,242
Annual depreciation rates - %		2.0	8.3	8.3	20.0	20.0	13.0		

Land and buildings mainly comprise plants and offices.

### 13 Goodwill and intangible assets

### (a) Summary of changes in the parent's company intangible assets

	Softwares_	Registered Trademarks And licenses	Total
Balance as of December 31, 2014 Additions Write-offs Amortization	5,965 1,006 (1,026)	44 2 - (6)	6,009 1,008 (1,032)
Balance as of June 30, 2015	5,945	40	5,985
Cost of intangible assets Accumulated amortization	51,909 (45,964)	1,226 (1,186)	53,135 (47,150)
Residual value	5,945	40	5,985
Annual amortization rate - %	20.0	7.0	

### (b) Summary of changes in the consolidated intangible assets

	Softwares	Registered Trademarks <u>And licenses</u>	Client Portfolio	Other Intangibles	Goodwill	Total
Balance as of December 31, 2014 Exchange effects Additions	9,706 484 1,148	44 - 2	7,503 658	8,419 825	238,672 16,065	264,344 18,032 1,150
Write-offs Transfers Amortizations	(1,422)	(6)	(2,751)	- - 	- - 	(4,179)
Balance as of June 30, 2015	9,916	40	5,410	9,244	254,737	279,347
Cost of intangible assets Accumulated amortization	58,319 (48,403)	1,226 (1,186)	20,495 (15,085)	9,894 (650)		344,671 (65,324)
Residual value	9,916	40	5,410	9,244	254,737	279,347
Annual amortization rates - %	2.0	8,3	25	10		

Company performs at the end of each year Goodwill impairment test.

### 14 Related parties

The main asset and liability balances at June 30, 2015, as well as the transactions with related parties that influenced the statement of income in the period, are detailed below:

Related parties	Asset balances of loans and current accounts	Liability balances of loans and current accounts	Trade accounts receivable	Trade accounts payables	Sales of goods/ services	Purchase of goods/ services	Financial revenue	Financial expenses
Ciferal	13	-	7,252	727	28,288	1,487	-	-
GB Polo	30,802	-	3,908	-	343	-,,	304	-
Ilmot	412	-	-	-	-	-	7	-
Kamaz	1,577	-	-	-	-	-	11	-
Loma Hermosa	-	-	2,683	-	9,737	-	-	-
MAC	-	-	9,499	-	1,081	-	-	-
Mapla	-	20	-	21	-	-	-	-
Masa	-	-	15,821	-	20,116	-	-	-
Moneo	12	-	-	-	-	-	1	-
MPT	-	-	-	-	-	-	-	-
MVC	10,247	-	4,433	662	150	3,114	-	-
Polomex	-	-	8,833	-	21,399	-	-	-
San Marino	-	-	-	-	2	-	-	-
Setbus	1,269	-	-	9	-	470	-	-
Spheros	-	-	-	2,709	-	16,680	-	-
Superpolo	-	-	4,743	-	5,367	-	-	-
TMML	-	-	7,502	-	2,455	-	-	-
Volare Veículos	27,994	-	8,567	-	6,071	-	282	-
Volare Comércio	1,327	-	7,448	497	-	-	46	-
Wsul	52			444		3,058	<u> </u>	
Balance as of June 30, 2015	73,705	20	80,689	5,069	95,009	24,809	651	
Balance as of December 31, 2014	31,064	24	93,648	5,974	201,141	71,869	631	1

The loan and current account balances of companies headquartered in Brazil are subject to financial charges at the CDI interest rate, and those of companies abroad to the semi-annual LIBOR rate plus 3% p.a.

#### **Compensation of key management personnel**

Key management personnel include the directors, officers and members of the Executive Committee. The remuneration paid or payable is shown below:

					6/30/2015
	Fixed	Variable	Retirement plan	Share based payments	Total
Board of Directors and Executive Board	4,447	3,277	96	29	7,849
Non-executive officers	3,802	1,002	125	22	4,951
	8,249	4,279	221	51	12,800
					6/30/2014
	Fixed	Variable	Retirement plan	Share based payments	Total
Board of Directors and Executive Board	4,374	3,278	97	90	7,839
Non-executive officers	3,333	2,674	111	150	6,268
	7,707	5,952	208	240	14,107

### 15 Loans and financing

	Weighted	_	Parent company		Consolidated		
	Average Rate	Due date	6/30/2015	12/31/2014	6/30/2015	12/31/2014	
Local currency							
FINAME	5.98	2015 to 2025	11,487	10,419	22,195	17,024	
Bank loans	14.00	2015	75	69	140	133	
Interbank transactions	13.07	2015 and 2016	-	-	49,305	38,842	
FINEP	4.12	2015 to 2024	156,172	175,743	169,356	188,928	
Special Development Fund (SDF)	2.19	2024 and 2025	-	-	111,557	65,435	
Special pre-shipment financing (*)	6.34	2016 and 2017	302,131	302,113	302,131	302,113	
Export prepayments - compulsory	6.39	2016 to 2019	412,127	412,052	412,127	412,052	
Foreign currency							
Advances on export contracts	2.16	2015	-	-	4,352	-	
Pre-export finance agreement in US dollar	2.87	2018	280,756	240,386	280,756	240,386	
Export prepayments in US dollar	2.88	2018	46,648	46,524	46,648	46,524	
Financing in rands	10.47	2017 to 2020	-	-	568	290	
Financing in renminbi	5.05	2015 and 2016	-	-	16,050	18,473	
Financing in Australian dollar	4.00	2015	-	-	67,558	69,915	
Related parties	Libor + 3.00		20	24		-	
Subtotal of local and foreign currency		_	1,209,416	1,187,330	1,482,743	1,400,115	
Open market funding							
Local currency							
BNDES – Pre-fixed operations	1.90	2015 to 2024	-	-	591,932	598,021	
BNDES – Post-fixed operations	8.50	2015 to 2021			89,878	112,789	
Subtotal of local and foreign currency		_	-		681,810	710,810	
Total loans and financing		_	1,209,416	1,187,330	2,164,553	2,110,925	
Current liabilities		_	(442,916)	(67,013)	(815,923)	(419,734)	
Non-current liabilities		=	766,500	1,120,317	1,348,630	1,691,191	

(\*) BNDES credit line used for producing exportation goods, where the shipment must occur no later than 3 years after the initial contract.

The long-term installments have the following payment schedule:

	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
From 13 to 24 months	233,015	539,861	442,211	741,538
From 25 to 36 months	413,953	432,425	559,108	588,218
From 37 to 48 months	35,081	51,927	121,442	139,936
From 49 to 60 months	71,326	71,191	114,021	113,753
After 60 months	13,125	24,913	111,848	107,746
	766,500	1,120,317	1,348,630	1,691,191

### (a) Loans and financing

The FINAME (Government Agency for Machinery and Equipment Financing) loans are guaranteed by liens on the financed assets, totaling R\$ 22,195 as of June 30, 2015 (R\$ 17,024 as of December 31, 2014).

The Company has secured bank loans amounting to R\$ 327,404 thousand as of June 30, 2015 (R\$ 233,694 thousand as of December 31, 2014). Under the terms of the contract, these loans will be settled in installments over the next 3 years. However, these contracts include covenants, which are being fully performed.

The Company has financing agreements that contain negative covenants which are being complied with.

### (b) Money market funding

Funds obtained in the money market are received by Banco Moneo from the National Bank for Economic and Social Development (BNDES) to finance FINAME loans. These liabilities incur financial charges of 1% per annum in addition to TJLP.

The face value and the fair value of long-term installments of money market funds are as follows:

	Face	value (future)	Fair value (present)	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
From 1 to 12 months	245,759	238,314	229,360	223,770
From 13 to 24 months	204,968	206,433	194,464	197,196
From 25 to 36 months	139,524	154,450	133,645	149,614
After 36 months	128,701	144,058	124,341	140,230
	718,952	743,255	681,810	710,810

The face value of loans in current liabilities approximates the fair value.

### 16 **Provisions**

### (a) Civil, labor and tax contingencies

The Company is a party to labor, civil, tax and other lawsuits in progress, and is disputing them at the administrative and judicial levels, which, when applicable, are supported by judicial deposits. The provisions for any losses under these proceedings are estimated and restated by Management, relaying on the opinion of its independent and in-house legal advisers.

The contingencies as of June 30, 2015 and December 31, 2014, which are considered to be probable and possible losses, according to the opinion of legal counsel, are shown below. Contingencies involving probable risks of loss have been provisioned for.

	Parent company			
		6/30/2015		12/31/2014
Nature	Probable	Possible	Probable	Possible
Civil	964	-	964	-
Labor	14,976	11,586	5,717	11,333
Tax	15,881	81,379	3,609	72,461
	31,821	92,965	10,290	83,794

			(	Consolidated
		6/30/2015		12/31/2014
Nature	Probable	Possible	Probable	Possible
Civil	964	442	964	462
Labor	16,409	11,586	7,397	11,333
Tax	16,075	126,270	3,803	109,827
	33,448	138,298	12,164	121,622
	Par	ent company	(	Consolidated
Judicial deposits	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Civil	980	980	980	980
Labor	1,585	1,272	2,748	2,379
Tax	4,858	4,808	10,568	10,425
	7,423	7,060	14,296	13,784

#### (i) Civil and labor claims

The Company is party to civil and labor lawsuits, which include claims for indemnities for work accidents and occupational diseases. None of these lawsuits involves individually significant amounts.

#### (ii) Tax contingencies

The Company and its subsidiaries are party to various tax lawsuits. The nature of the principal lawsuits is detailed below:

Provisioned for:

	Par	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	
ICMS – Transfer of credits (i)	3,145	3,145	3,145	3,145	
REINTEGRA – credit appropriation (ii)	464	464	464	464	
DRAWBACK – credi tax	9,544	-	9,544	-	
Other contingent liabilities of lesser amounts	2,728		2,922	194	
	15,881	3,609	16,075	3,803	

(i) Contingencies regarding the discussion on the transfer to suppliers of ICMS credits arising from exports.

(ii) Contingency relating to the Reintegra credit - this contingency derives from the procedure discrepancy in the application for Reintegra credits for the 1st and 2nd quarters of 2012.

(iii) Contingência regarding the discussion of the procedures adopted for the enjoyment of tax benefits used in the product sales.

### Not provisioned for:

	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
PIS, COFINS e FINSOCIAL - offset	6,264	6,165	6,264	6,165
IRPJ – understated inflationary profit	2,531	2,430	2,531	2,430
IRPJ e CSLL on exports intermediated by export companies (i)	-	21,981	-	21,981
IRPJ e CSLL – Saldo Negativo (ii)	13,726	-	13,726	-
IRPJ e CSLL – overseas profit (iii)	22,431	21,199	22,431	21,199
IRPJ e CSLL – overseas paid	2,783	-	2,783	-
REINTEGRA – Compensation (iv)	12,125	-	12,125	-
ICMS – shipment of goods with reduced tax rate to non-taxpayers (v)	-	-	30,748	24,461
ICMS – disreputable documents (vi)	12,573	12,015	12,573	12,015
ISS – services received from third parties	3,964	3,790	3,964	3,790
INSS – services taken from legal entities	4,982	4,881	4,982	4,881
Other contingent liabilities of lesses amounts			14,143	12,905
	81,379	72,461	126,270	109,827

- (i) Contingencies deemed as possible loss, regarding IRPJ and CSLL allegedly due on exports intermediated by offshore subsidiaries, carried out in the period from 1999 to 2007 which, according to the tax authorities, characterize simulated transactions. The processes are awaiting judgment of the appeals to the Administrative Board of Tax Appeals. In September 2011, in the processes related to calendar years 2001-2007 the Administrative Board of Tax Appeals (CARF) unanimously ruled in favor of the Company, fully canceling the tax assessment notices. In July 2012 the above decision was upheld by the Superior Chamber of Tax Appeals of the Board of Tax Appeals. The process with respect to the calendar year of 2001-2007 had become final.
- (ii) Contingency whose perspective of loss is considered possible, related the procedures questioned by inspection about the deficit applications for refund of income tax and social contribution. The disputes are in progress at Board of Fiscal Resources.
- (iii) Contingency whose perspective of loss is considered possible related to the consolidation of overseas results from indirect subsidiaries, prior to offer profits to taxation in Brazil. The disputes are in progress at the Brazilian Internal Revenue Service
- (iv) Contingency whose perspective of loss is considered possible related to the disussion about Reintegra, due the divergence of procedure in the credit claim. The disputes are in progress at The Federal Revenue Judgment Offices.
- (v) Contingency of a subsidiary, deemed as possible loss, regarding ICMS liabilities from shipments of goods with a reduced tax rate to non-taxpayers established out of the state. The disputes are in progress at the Taxpayers Council of the State of Rio de Janeiro.
- (vi) Contingency, deemed as possible loss, regarding ICMS liabilities for alleged issue tax documents with error in rate application to non-taxpayers established out of the state. The disputes are in progress at the Taxpayers Council of the State of São Paulo.

### (b) Contingent assets

Contingent assets are summarized below, together with the possibilities of a favorable outcome, according to the opinion of legal counsel:

			С	onsolidated
		6/30/2015		12/31/2014
Nature	Probable	Possible	Probable	Possible
Contingent				
Tax	11,133	10,490	10,718	10,018
Social Security	<u> </u>	2,290		2,216
	11,133	12,780	10,718	12,234

### (i) Tax contingencies

The Company is the plaintiff in various lawsuits at the state and federal levels, in which the following matters are being disputed:

- Excise Tax IPI.
- Social Integration Program PIS and Tax for Social Security Financing COFINS.
- Corporate Income Tax IRPJ and Social Contribution on Net Income CSLL.
- Tax on Financial Transactions (IOF) and Income Tax Withheld at Source (IRRF).
- Eletrobrás compulsory loan.
- ICMS on consumption and usage materials.

### (ii) Social security contingencies

• National Institute of Social Security (INSS) contribution. The Supreme Court decided with recognized general repercussion, the unconstitutionality of Article 22, IV, of Law 8,212 / 91, which established the collection of 15% for INSS on the gross value of the invoices or invoices for services of worker cooperatives. Marcopolo obtained the right to recover amounts unduly incurred through the Writ of Mandamus No. 2000.71.07.0023730 (RS). The amount is R\$ 10,157 thousand.

### 17 Pension plan and retirement benefits for employees

Marcopolo is the main sponsor of Marcoprev Sociedade de Previdência Privada, a non-profit pension entity established in December 1995 with the main purpose of supplementing government social security benefits to all employees of the sponsors: Marcopolo (main sponsor), Syncroparts, Trading, Polo Serviços, Banco Moneo and Fundação Marcopolo. The total consolidated contributions for the period ended as of June 30, 2015 is R\$ 5,986 (R\$ 5,648 in June 30, 2014). The actuarial method for determining the cost and contributions is the capitalization method. This is a mixed plan, with features that are both defined benefit, where the sponsor is solely responsible for the contributions, and defined contribution, where the sponsor and participant are responsible for the contributions on an optional basis.

As of June 30, 2015 and 2014, amounts related to post-employment benefits were determined in the annual actuarial assessment carried out by independent actuaries and were recognized in the financial statements.

### The balance booked in the financial statement is as follows:

	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Present value of actuarial liabilities Fair value of active plans Surplus not subject to refund or reduction in future contributions	(224,372) 219,959	(205,606) 210,184 (4,578)	(226,661) 222,203	(207,698) 212,329 (4,631)
Liability to be recognized	(4,413)	:	(4,458)	

According to the retirement plan statute and the installment recorded for the supplementary retirement plan it is not possible to reimburse the amounts, increase the benefit or reduce future contributions.

The changes over the benefit liability occurred during the year is described as follows:

	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
At the beginning of the period	-	-	-	-
Plan participants contributions Actuarial (gains) / losses Recognized net (expenses)/revenue	5,212 (7,706) (1,919)	10,332 (10,332)	5,284 (7,760) (1,982)	10,467 (10,467)
At the end of the period	(4,413)		(4,458)	

Changes in the fair value of the employee benefit plan are demonstrated below:

	Pare	Parent company		Consolidated	
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	
At the beginning of the period	210,184	185,614	212,329	187,111	
Sponsors contribution Employees contribution	5,212 239	10,332 473	5,284 243	10,467 481	
Benefits paid	(3,923)	(8,131)	(3,923)	(8,132)	
Expected return of active plans Actuarial gains (losses)	12,428 (4,181)	21,896	12,557 (4,287)	22,402	
At the end of the period	219,959	210,184	222,203	212,329	

Changes in the actuarial liability are demonstrated below:

changes in the actualian nationaly are demonstrated below.	Pare	ent company	Consolidated		
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	
At the beginning of the period	205,606	182,605	207,698	184,084	
Actuarial gains (losses)	8,372	4,445	8,376	4,700	
Current service costs	2,272	4,332	2,340	4,502	
Financial costs	11,806	21,882	11,927	22,063	
Employees contribution	239	473	243	481	
Benefits paid	(3,923)	(8,131)	(3,923)	(8,132)	
At the end of the period	224,372	205,606	226,661	207,698	

Amounts recorded in the income statement are:

	Parent company		Consolidated		
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	
Current service costs Financial costs	-	4,332 (705)	68 (5)	4,502 (714)	
Expected return over plan assets Total included as personal cost		3,627	<u> </u>	3,788	

### The mains actuarial assumptions are:

### . Economic hypothesis

	Percentage p.a.						
	Pare	Parent company					
	6/30/2015	12/31/2014	6/30/2015	12/31/2014			
Discount rate (*)	11.75	11.75	11.75	11.75			
Return rate expected over plan's assets	11.75	11.75	11.75	11.75			
Future salary increments	8.36	8.36	8.36	8.36			
Inflation	5.20	5.20	5.20	5.20			

(\*) The discount rate is: inflation 5.20% p.a. plus interests of 6.23% p.a as of June 30, 2015 (inflation 5.20% p.a. plus interests of 6.23% p.a. as of December 31, 2014).

### . Demographic hypothesys

		Percentage p.a.							
	Pa	rent company	Consolidated						
	6/30/2015	12/31/2014	6/30/2015	12/31/2014					
Mortality table Invalid and mortality table Invalid entrance table	AT 2000 RRB 1983 RRB 1944								

### 18 Income and social contribution taxes

### (a) Deferred income and social contribution taxes

The basis for the calculation of the deferred taxes is as follows:

	Par	ent company		Consolidated
	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Assets				
Provision for technical assistance	22,567	27,392	29,430	27,590
Provision for commission	25,898	31,823	28,667	37,234
Allowance for doubtful accounts	6,893	6,826	37,337	36,222
Provision for profit sharing	15,455	25,189	17,680	27,713
Provision for contingencies	30,857	9,326	32,485	15,012
Provision for sureties with third parties	75	70	141	133
Provision for inventory losses	2,830	2,200	7,441	7,036
Provisions for outsourced services	20,033	14,515	20,033	14,515
Employees benefit	4,413	-	4,458	-
Appropriation of (gains) losses on derivatives	(78)	1,939	(78)	854
Adjustment to present value	2,590	(177)	3,570	189
Tax depreciation	(33,036)	(31,008)	(44,460)	(40,890)
Tax loss and negative basis of social contribution	11,213	-	23,074	-
Other provisions	6,243	5,102	38,487	40,574
Calculation basis	115,953	93,197	198,265	166,182
Standard rate - %	34	34	34	34
Deferred income and social contribution taxes	39,424	31,687	67,410	56,502

### (b) Estimative of realization of income taxes

The recovery of deferred tax assets is based on estimates of taxable income, as well as on the realization of temporary differences, in the following periods:

	<u>Р</u>	arent company	Consolidated			
	6/30/2015	12/31/2014	6/30/2015	12/31/2014		
From 13 to 24 months	39,424	31,687	67,410	56,502		
	39,424	31,687	67,410	56,502		

### (c) Reconciliation of current income taxes and social contribution

	Parent company					Consolidated		
-	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/15	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14
Reconciliation Net income before income tax and social								
contribution	35,679	52,805	65,097	119,883	39,848	59,641	74,308	132,923
Standard rate - %	34	34	34	34	34	34	34	34
-	12,131	17,954	22,133	40,760	13,548	20,278	25,265	45,194
Permanent addition and exclusions								
Equity in net income of subsidiaries	(5,895)	(5,729)	(11,774)	(10,265)	(7,130)	(2,333)	(11,623)	(4,167)
Management profit sharing	(583)	(589)	(1, 170)	(1,089)	(583)	(589)	(1, 170)	(1,089)
Interest on shareholders' equity	(7,361)	(5,295)	(14,722)	(10,589)	(7,361)	(5,295)	(14,722)	(10,589)
Other additions (exclusions)	486	(3,320)	72	(3,056)	4,268	(2,662)	5,405	(1,003)
-	(1,222)	3,021	(5,461)	15,761	2,742	9,399	3,155	28,346

Income and social contribution taxes								
Current	(772)	(10,481)	(775)	(12,486)	(7,036)	(11,818)	(14,063)	(20, 107)
Deferred	1,994	7,460	6,236	(3,275)	4,294	2,419	10,908	(8,239)
	(1,222)	3,021	(5,461)	15,761	2,742	9,399	3,155	28,346
					;			

### **19** Equity

### (a) Capital social

On June 30, 2015 the authorized Parent Company's capital is 869,900,084 shares (869,900,084 as of December 31, 2014), where 341,625,744 are common shares and 555,274,340 are preferred shares, nominal and with no nominal value.

Of the total subscribed capital, 317.643.031 (325,475,079 as of December 31, 2014) preferred shares are held by stockholders abroad.

### (b) Reserves

#### (i) Legal reserves

Constituted at the rate of 5% of the net income determined in each financial year pursuant to article 193 of Law 6.404/76 up to the limit of 20% of the share capital.

### (ii) Statutory reserves

At least 25% (twenty-five percent) of the remaining balance of profit is appropriated for the payment of a compulsory dividend on all shares of the Company. The remaining balance of profit is fully appropriated to the following reserves:

- Reserve for future capital increase to be used for future capital increases and established at 70% of the remaining balance of the profit for each year, but the balance cannot exceed 60% of share capital.
- Reserve for payment of interim dividends to be used for the payment of interim dividends in accordance with Article 33 (1) of the Company's by-laws and established at 15% of the remaining balance of the profit for each year, but the balance cannot exceed 10% of share capital.
- Reserve for the purchase of own shares to be used for the purchase of the Company's own shares, to be canceled, held in treasury and/or sold, and established at 15% of the remaining balance of the profit for each year, but the balance cannot exceed 10% of share capital.

### (c) Treasury stock

Treasury stock comprises 5,923,969 preferred nominative shares, purchased at the average cost of R\$ 4.6379 per share. In the quarter were sold 1,171,646 preferred shares, at a weighted average cost of R\$ 4.6379 per share, generating a net loss of R \$ 2.645 million. The market value of the treasury stock, calculated at the closing date for the period, was R\$ 27,475. According to article 168 (3) of Brazilian Corporation Law and CVM Instruction No. 390/03, the shares will be utilized to grant managers and employees share purchase options, pursuant to the Stock Option Plan approved by the Extraordinary General Meeting held on December 22, 2005.

### 20 Interest on shareholders' equity – Law 9.249/95

As permitted by Law 9249/95, the Company approved calculated interest on shareholders' equity based on Long Term Interest Rate (TJLP) of the current period total gross amount of R\$ 21,651 (June 30, 2014 - R\$ 15,571), to be imputed as part of the mandatory dividends declared in advance for the current year of 2015, at the net amount. The approved interest, calculated on stockholders' equity as per the balance sheet at 12/31/2014, will be paid at R\$ 0.0243 per share, less the withholding income tax, pursuant to the applicable legislation. Interest on capital was credited to the individual accounts of stockholders on June 22, 2015, based on their holdings as of June 22, 2015, and will be paid as from September 30, 2015.

### 21 Insurance coverage

As of June 30, 2015, the Company had insurance coverage against fire and other risks to the assets comprising the property, plant and equipment and inventory, at amounts deemed sufficient to cover any losses.

The main insurance policies cover:

			Consolidated
Asset's nature	Patrimonial value	6/30/2015	12/31/2014
Inventories and warehouses Buildings and contents Vehicles	Fire and sundry risks Fire and sundry risks Collision, civil liability	413,052 717,303 10,213	385,553 722,207 9,381
		1,140,568	1,117,141

### 22 Sureties and Guarantees

As of June 30, 2015, the Company had issued sureties and/or guarantees of R\$ 18,410 (December 31, 2014 - R\$ 22,512), in connection with the financing of customers by banks, which has as a counter-guarantee the respective assets financed.

### 23 Employee profit sharing

The employee profit sharing was calculated in accordance with the terms established in the Instrument for the Agreement of the Marcopolo Targets/Efficiency Program (EFIMAR).

The amounts were classified in the statement of income as follows:

	Parent Company						Co	nsolidated
	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14
Cost of goods sold and services provided Sales expenses	3,626 352	8,316 1,369	5,178 1,650	8,997 1,467	3,626 352	10,082 1,382	5,178 1,650	12,477 1,492
Administrative expenses	(51)	1,283	1,360	1,304	176	2,297	1,772	2,775
	3,927	10,968	8,188	11,768	4,154	13,761	8,600	16,744

### 24 Revenue

The reconciliation between gross sales and net revenue is as follows:

			Parent	t Company			Co	onsolidated
	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14
Gross Sales Sales taxes and returns	465,378 (90,920)	679,210 (126,947)	969,077 (185,672)	1,347,840 (266,582)	757,754 (121,477)	981,757 (157,260)	1,543,358 (250,273)	1,895,218 (328,927)
	374,458	552,263	783,405	1,081,258	636,277	824,497	1,293,085	1,566,291

## 25 Expenses by nature

	Parent Company					С	Consolidated	
	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14
Cost of goods and/or services sold	190,327	303,699	413,478	636,582	343,644	462,313	710,660	900,937
Third-party supplies and services, and other	33,053	49,250	63,697	105,028	50,951	70,747	99,203	154,499
Direct remuneration	88,163	120,102	175,823	192,948	153,515	187,249	307,141	303,338
Management remuneration	3,845	3,963	7,801	7,473	3,845	3,963	7,801	7,473
Employee profit sharing	3,927	10,968	8,188	11,768	4,154	13,761	8,600	16,744
Depreciation and amortization charges	5,762	5,525	11,386	11,028	11,769	10,598	23,181	21,311
Private pension plan expenses	2,887	2,793	5,888	5,563	2,935	2,837	5,986	5,648
Other expenses	27,634	25,605	39,988	31,418	44,972	29,644	68,546	54,811
Total Sales costs, distribution costs and administrative expenses	355,598	521,905	726,249	1,001,808	615,785	781,112	1,231,118	1,464,761

### 26 Financial income

	Controladora				. <u></u>		Consolidado		
	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14	4/01/15 to 6/30/15	4/01/14 to 6/30/14	6/30/15	6/30/14	
Financial revenue									
Interest earnings	2,356	2,005	4,059	3,551	5,276	2,166	8,444	4,111	
Derivative operation income	65	516	479	1,222	65	536	479	1,242	
Income on short-term investments	20,386	14,816	38,964	28,415	22,768	18,203	43,356	34,809	
Exchange variance	52,235	12,740	104,400	33,518	52,877	18,189	106,032	38,564	
Exchange variance over derivatives	1,783	848	2,060	2,650	1,912	877	2,374	2,679	
Present value adjustment of accounts receivable	4,082	6,044	9,941	11,869	5,083	7,423	13,608	14,908	
	80,907	36,969	159,903	81,225	87,981	47,394	174,293	96,313	
Financial expenses									
Interest on loans and financing	(14,990)	(11,977)	(30,025)	(23, 188)	(19,587)	(14,203)	(37,010)	(27,236)	
Interest over derivatives	(386)	-	(386)	-	(386)	-	(386)	-	
Exchange variance	(54,085)	(11,129)	(132,739)	(31,319)	(55,245)	(16,215)	(134,730)	(34,870)	
Exchange variance over derivatives	(2,100)	(232)	(4,102)	(1,550)	(2,373)	(266)	(4,375)	(1,584)	
Banks expenses	(885)	(640)	(1,944)	(1,521)	(2,247)	(670)	(3,489)	(1,595)	
Present value adjustment of accounts									
payable	(3,939)	(4,787)	(8,424)	(9,412)	(5,643)	(6,021)	(11,707)	(11,791)	
	(76,385)	(28,765)	(177,620)	(66,990)	(85,481)	(37,375)	(191,697)	(77,076)	
Financial income, net	4,522	8,204	(17,717)	14,235	2,500	10,019	(17,404)	19,237	

### 27 Earning per share

### (a) **Basic**

The Company calculates basic earnings per share by dividing the net income attributable to the company's shareholders by the weighted average number of common shares issued in the year, excluding the shares purchased by the company and held as treasury stock.

	Pare	nt company	Consolidated		
	6/30/2015	6/30/2014	6/30/2015	6/30/2014	
Profit attributable to Marcopolo's shareholders From continuing operations	70,558	104,122	71,153	104,577	
Weighted average number of shares outstanding (in thousands)	890,976	889,804	890,976	889,804	
Earnings per share – from continuing operations	0.0792	0.1170	0.0799	0.1175	

### (b) Diluted

Diluted earnings per share are calculated by adjusting the weighted average number of common and preferred shares outstanding to assume conversion of all dilutive potential common shares. The Company considers as dilution effect of common and preferred shares, the exercise of share options by employees and management. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	Pa	arent company		Consolidated
	6/30/2015	6/30/2014	6/30/2015	6/30/2014
Profit attributable to Marcopolo's shareholders From continuing operations	70.558	104.122	71.153	104.577
Weighted average number of shares outstanding (in thousands)	890.976	889.804	890.976	889.804
Adjustments: - Exercising of share call options	5.924	7.096	5.924	7.096
Earnings per share – from continuing operations	0.0787	0.1161	0.0793	0.1166

### 

**Balance sheets and statement of income by segment** The industrial segment produces bus bodies and spare parts. The financial segment is responsible for financing transactions through Banco Moneo.

Balance sheet						
	0	Consolidated	Industr	rial Segment	Financ	rial Segment
	6/30/2015	12/31/2014	6/30/2015	12/31/2014	6/30/2015	12/31/2014
Assets						
Current						
Cash and cash equivalent	739,116	642,615	698,308	615,112	40,808	27,503
Financial assets stated at fair value	156,565	241,786	156,565	241,786	-	-
Derivative financial instruments	495	1,088	495	1,088	-	-
Credits Inventory	1,006,017 504,482	1,150,598 467,522	673,982 504,482	823,031 467,522	332,035	327,567
Other accounts receivable	206,860	407,322 164,456	152,504	407,322	54,356	54,634
Other accounts receivable	200,800	104,450	152,504	109,822		54,054
	2,613,535	2,668,065	2,186,336	2,258,361	427,199	409,704
Non-current						
Long Term						
Credit	43,947	30,152	43,947	30,152	-	-
Financial assets stated at fair value	534,279	565,518	-	-	534,279	565,518
Other accounts receivable	83,725	72,192	81,834	69,286	1,891	2,906
Investments	472,015	403,270	472,015	403,270	-	-
Property, plant and equipment	499,242	435,024	498,716	434,467	526	557
Goodwill and intangible	279,347	264,344	278,875	263,857	472	487
	1,912,555	1,770,500	1,375,387	1,201,032	537,168	569,468
Total assets	4,526,090	4,438,565	3,561,723	3,459,393	964,367	979,172
Liabilities						
Current						
Trade payables	214,873	286,709	214,873	286,709	-	-
Loans and financing	815,923	419,734	537,258	157,122	278,665	262,612
Derivative financial instruments	175	1,942	175	1,942	-	-
Other accounts payable	338,674	321,344	325,363	303,418	13,311	17,926
	1,369,645	1,029,729	1,077,669	749,191	291,976	280,538
Noncurrent Financial institutions	1 249 (20	1 (01 101	896,180	1 204 151	452 450	497.040
	1,348,630 76,105	1,691,191 46,634	76,060	1,204,151 46,634	452,450 45	487,040
Other accounts payable	/0,105	40,034	70,000	40,034	43	
	1,424,735	1,737,825	972,240	1,250,785	452,495	487,040
Minority Interest	26,099	23,430	26,099	23,430		
Shareholders' equity	1,705,611	1,647,581	1,485,715	1,435,987	219,896	211,594
Total liabilities	4,526,090	4,438,565	3,561,723	3,459,393	964,367	979,172

### **Statement of Income**

	Consolidated		Industrial Segment		Financial Segment	
	6/30/2015	6/30/2014	6/30/2015	6/30/2014	6/30/2015	6/30/2014
Continued operations						
Net revenue from Sales and services	1,293,085	1,566,291	1,269,132	1,538,643	23,953	27,648
Cost of goods sold and services provided	(1,079,713)	(1,303,225)	(1,079,713)	(1,303,225)	-	-
Gross profit	213,372	263,066	189,419	235,418	23,953	27,648
Operational expenses(income)	(73,454)	(81,927)	(71,998)	(78,728)	(1,456)	(3,199)
Sales	(77,951)	(79,609)	(69,841)	(72,367)	(8,110)	(7,242)
Administrative expenses	(4,439)	(101)	(4,077)	1,081	(362)	(1,182)
Other net operating income (expenses)	34,184	12,257	34,184	12,257	-	-
Equity in net income of subsidaries	91,712	113,686	77,687	97,661	14,025	16,025
Operating profit before financial income and						
equity interest	(17,404)	19,237	(17,404)	19,237	-	-
Financial income	174,293	96,313	174,293	96,313	-	-
Financial revenue	(191,697)	(77,076)	(191,697)	(77,076)	-	-
Financial expenses	74,308	132,923	60,283	116,898	14,025	16,025
Profit before income and social contribution taxes	(3,155)	(28,346)	2,541	(21,845)	(5,696)	(6,501)
Income and social contribution taxes			<u> </u>			
Net income for the period from continuing						
operations	71,153	104,577	62,824	95,053	8,329	9,524

## 29 Statement of cash flow by business segment – indirect method

	C	onsolidated	Industri	al Segment	Financi	ial Segment
	6/30/2015	6/30/2014	6/30/2015	6/30/2014	6/30/2015	6/30/2014
Cash flow from operating activities						
Net income in the period	71,153	104,577	62,824	95,053	8,329	9,524
Reconciliation of income (loss) to cash provided						
by operating activities:	22.101	<b>21</b> 21 1	22.051	01.171	100	1.40
Depreciation and amortization	23,181	21,311	23,051	21,171	130	140
Cost on the Sales of permanent assets	913	937	913	937	-	-
Equity in net income of subsidiaries	(34,184)	(12,257)	(34,184)	(12,257)	-	-
Allowance for doubtful accounts	2,193	(1,813)	1,139	(4,222)	1,054	2,409
Deferred income and social contribution taxes	3,155	28,345	(2,541)	21,844	5,696	6,501
Interest and variance appropriated Non-controlling interests	80,285 595	12,454 963	68,281 595	9,235 963	12,004	3,219
Changes in assets and liabilities						
(Increase) decrease in accounts receivable	181,450	130,304	155,733	175,052	25,717	(44,748)
(Increase) decrease in inventories	(21,838)	11,466	(21,838)	11,466		- (11,710)
(Increase) decrease in other accounts receivable	(49,592)	(23,587)	(50,885)	(25,308)	1,293	1,721
(Increase) decrease in securities	72,019	12,218	72,019	12,218	1,275	1,721
Increase (decrease) in trade payables	(79,499)	(7,873)	(79,499)	(7,873)	_	_
Increase (decrease) in actuarial liabilities	4,458	(7,075)	4,413	(7,075)	45	_
Increase (decrease) in actuaria habilities Increase (decrease) in other accounts payable	15,696	(56,782)	16,693	(50,714)	(997)	(6,068)
Cash provided in operating activities	<b>269,985</b>	(30,782) 220,263	<b>216,714</b>	247,565	53,271	(27,302)
Taxes paid over income	(14,063)	(20,107)	(9,429)	(16,202)	(4,634)	(3,905)
Net cash provided by operating activities	255,922	200,156	207,285	231,363	48,637	(31,207)
Cash flow from investment activities	(555)	(2,110)	(555)	(2,110)		
Investments	(555)	(2,116)	(555)	(2,116)	-	-
Subsidiary dividends	12,970	15,053	12,970	15,053	-	-
Permanent purchases	(78,836)	(56,170)	(78,804)	(56,166)	(32)	(4)
Intangible purchases	(1,150)	(637)	(1,098)	(610)	(52)	(27)
Receipt on sale of property, plant and equipament and intangible	81	336	81	336	-	-
Net cash provided by investment activities	(67,490)	(43,534)	(67,406)	(43,503)	(84)	(31)
Cash flows from financing activities						
Gain on the sale of treasury stock	2,788	(15,553)	2,788	(15,553)	-	-
Dividends and interest on shareholders' equity	107 227	224 400	104 (01	97 229	02 546	147 170
paid	197,237	234,400	104,691	87,228	92,546	147,172
Obtainment of loans and financing	(234,981)	(207,240)	(111,894)	(77,475)	(123,087)	(129,765)
Payment of loans and financing	(67,800)	(94,266)	(63,093)	(88,469)	(4,707)	(5,797)
Net cash used in financing activities	(102,756)	(82,659)	(67,508)	(94,269)	(35,248)	11,610
Exchange variance on cash and cash equivalents	10,825	(1,998)	10,825	(1,998)	-	-
Net increase (decrease) in cash and cash equivalent	96,501	71,965	83,196	91,593	13,305	(19,628)
cyurratem	20,301	/1,905	05,190	71,373	15,505	(17,020)
Cash and cash equivalent at beginning of the period	642,615	624,717	615,112	590,526	27,503	34,191
Cash and cash equivalent at the end of the period	739,116	696,682	698,308	682,119	40,808	14,563

### **30** Additional information

The industrial segment operates in the geographic areas listed below. The financial segment operates exclusively in Brazil.

### (a) Net revenue by geographic area

The revenue by geographic area		Consolidated
	6/30/2015	6/30/2014
Brazil	948,614	1,264,918
África	40,377	46,530
Australia	166,535	123,029
China	27,798	28,488
Russia	-	356
Mexico	109,761	102,970
	1,293,085	1,566,291

### (b) Fixed assets, goodwill and intangible by geographic area

Theu assess, good will and intaligible by geographic area		Consolidated
	6/30/2015	3/31/2014
Brazil	525,620	464,965
África	12,884	11,770
Australia	139,049	130,355
Canada	78,535	72,360
China	4,989	3,903
Mexico	17,457	15,968
Uruguay	55	47
	778,589	699,368

\* \* \*

(A free translation of the original in Portuguese)

SHAREHOLDER	COMMC	)N	PREFER	RED	ΤΟΤΑ	L
	NUMBER	%	NUMBER	%	NUMBER	%
Paulo Pedro Bellini	150,011,964	43.91	3,156,124	0.57	153,168,088	17.08
Valter Antonio Gomes Pinto	32,047,224	9.38	594,200	0.11	32,641,424	3.64
Vate Part, e Adm, Ltda	10,086,520	2.95	-	0.00	10,086,520	1.12
Davos Participações Ltda	32,000,000	9.37	-	0.00	32,000,000	3.57
Subtotal Controlling Group	224,145,708	65.61	3,750,324	0.68	227,896,032	25.41
Fund, Banco Central – CENTRUS	51,922,784	15.20	-	0.00	51,922,784	5.79
José Antonio Fernandes Martins	936,524	0.27	21,107,934	3.80	22,044,458	2.46
Fund Petrobras Seg Soc Petros	-	0.00	83,291,100	15.00	83,291,100	9.29
JP Morgan Management Holding	3,777,400	1.11	28,005,448	5.04	31,782,848	3.54
Norges Bank (exterior)	5,600,000	1.64	30,091,797	5.42	35,691,797	3.98
BlackRock Inc, (exterior)	-	0.00	26,810,375	4.83	26,810,375	2.99
Lazard Asset Managem (exterior)	-	0.00	54,625,628	9.84	54,625,628	6.09
Wellington Manag,Comp,(exterior)	-	0.00	26,726,900	4.81	26,726,900	2.98
Treasury stock	-	0.00	5,923,969	1.07	5,923,969	0.66
Other offshore shareholders (*)	14,271,884	4.18	178,109,783	32.08	192,381,667	21.45
Other shareholders (*)	40,971,444	11.99	96,831,082	17.43	137,802,526	15.36
TOTAL	341,625,744	100.00	555,274,340	100.00	896,900,084	100.00
PROPORTION		38.09		61.91		100.00

# 1 Shareholders os Marcopolo S.A. with over 5% of common shares and/or preferred shares, to the level of individuals, as of June 30,2015:

\* There are no individual shareholders in this item with more than 5% of the common and/or preferred shares.

### 2 Capital Breakdown of Davos Participação Ltda. as of June 30, 2015:

Table denoting quotas:			
SHAREHOLDERS		QUOTAS	
	NUMBERS	FACE VALUE	%
Paulo Pedro Bellini	4,120,000	4,120,000	20.00
James Eduardo Bellini	4,120,000	4,120,000	20.00
Mauro Gilberto Bellini	4,120,000	4,120,000	20.00
Valter Antonio Gomes Pinto	4,120,000	4,120,000	20.00
Viviane Maria Pinto Bado	4,120,000	4,120,000	20.00
TOTAL	20,600,000	20,600,000	100.00

### 3 Capital Breakdown of Vate - Participações e Administração Ltda. as of June 30, 2015:

Table denoting quotas:			
SHAREHOLDERS		QUOTAS	
	NUMBERS	FACE VALUE	%
Valter Antonio Gomes Pinto	6,303,669	6,303,669	88.25
Therezinha Lourdes Comerlato Pinto	770,968	770,968	10.79
Viviane Maria Pinto	68,150	68,150	0.96
TOTAL	7,142,787	7,142,787	100.00

4 Quantity and features of the securities issued by the company owned by the group Controlling Shareholders, Executives, Members of the Audit Committee and free float.

<u>Consolidate</u>	d Shareholdings of Controlling Shareholders,
	Executives and free float.
	Position on 06/30/2015
Table denoting quotas:	

Ações em Circulação no Mercado	114,507,536	33.53	538,761,121	97.02	653,268,657	72.84
TOTAL	341,625,744	100.00	555,274,340	100.00	896,900,084	100.00
Other	114,507,536	33.53	538,761,121	97.02	653,268,657	72.84
Treasury stock	-	0.00	5,923,969	1.07	5,923,969	0.66
	504,090		,			
Audit Committee (*)	504.696	0.10	2,030,002	0.47	2,980,002	0.33
Executive Board	356,000	0.10	2,630,602	0.32	2,986,602	0.21
Board of Directors	82,524	0.02	1,761,432	0.32	1,843,956	0.21
Executives	-	-	-	-	-	-
Controllers' spouses	2,029,280	0.59	1,688,132	0.30	3,717,412	0.41
Parent companies	224,145,708	65.61	3,750,324	0.68	227,896,032	25.41
	NUMBER	%	NUMBER		NUMBER	%
SHAREHOLDERS	COMMO	DN	PREFERRED		D TOTAL	
Table denoting quotas:						

\* Shares heald by a director and member of the Audit Committee, elected by the controlling group.

Consolidated Shareholdings of Controlling Shareholders,
Executives and free float.
Position on 6/30/2014

Free Float in the Market	115,199,736	33.72	538,104,278	96.90	653,304,014	72.83
TOTAL	341,625,744	100.00	555,274,340	100.00	896,900,084	100.00
Other	115,199,736	33.72	538,104,278	96.90	653,304,014	72.83
Treasury stock	-	0.00	7,095,615	1.28	7,095,615	0.79
Audit Committee (*)	504,696	0.15	758,760	0.14	1,263,456	0.14
Executive Board	506,600	0.15	2,166,399	0.39	2,672,999	0.30
Board of Directors	82,524	0.02	1,760,832	0.32	1,843,356	0.21
Executives	-	-	=	-	-	-
Controllers' spouses	1,709,480	0.50	1,688,132	0.30	3,397,612	0.38
Parent companies	223,622,708	65.46	3,700,324	0.67	227,323,032	25.35
	NUMBER	%	NUMBER	%	NUMBER	%
SHAREHOLDERS	COMMON		PREFERRED		TOTAL	
Table denoting quotas:						

\* Shares heald by a director and member of the Audit Committee, elected by the controlling group.

# 5 The Company is bound to arbitration at the commercial Arbitration Chamber, as per arbitration clause in its bylaws.

### **Report on the quarterly information review**

To the Board of Directors and Shareholders of Marcopolo S.A. Caxias do Sul - RS

#### Introduction

We have reviewed the interim, individual and consolidated financial statements of the company Marcopolo S.A. ("Company"), contained in the Quarterly Information Form - ITR for the quarter ended June 30, 2015, consisting of the balance sheets as of June 30, 2015 and the related statements of income, the comprehensive statements of income for the three and six period then ended, the statement of changes in shareholders' equity and statements of cash flows for the six month period then ended, in addition to the notes to the financial statements.

Management is responsible for preparing the individual interim financial statements in accordance with CPC Technical Pronouncement 21 (R1) - Interim reporting and the consolidated interim financial statements in accordance with CPC 21 (R1) and IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, for presenting this information in due accordance with the standards issued by the Brazilian Securities Commission that apply to the preparation of Quarterly Information - ITR. Our responsibility is to express an opinion on the interim financial statements based on review.

#### **Review scope**

We conducted our review in accordance with Brazilian and international standards for reviewing interim information (NBC TR 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily to the individuals in charge of financial and accounting matters, and applying analytical and other review procedures. A review is substantially shorter in scope than a full audit conducted in accordance with audit standards, and we cannot therefore provide an assurance that we have discovered all the significant matters that could have been identified by an audit. We are not therefore expressing an audit opinion.

### Conclusion about the individual interim information

Our review did not detect any facts that suggest the individual interim financial statements were not prepared, in all material aspects, in accordance with CPC 21 (R1) that applies to Quarterly Information - ITR, presented in accordance with the standards issued by the Brazilian Securities Commission - CVM.

### Conclusion about the consolidated interim information

Our review did not detect any facts that suggest the consolidated interim financial information included in the aforesaid quarterly information was not prepared, in all material aspects, in accordance with CPC 21 (R1) and IAS 34 that applies to Quarterly Information - ITR, presented in accordance with the standards issued by the Brazilian Securities Commission - CVM.

### Other matters

### Statements of added value

We have also reviewed the individual and consolidated Statements of added value (DVA) for the threemonth period ended June 30, 2015, prepared by Company management, the presentation of which in the interim information is required by the standards issued by the CVM - Brazilian Securities Commission applicable to the preparation of the Quarterly Information - ITR and is considered supplementary information to IFRS which does not require the publication of DVAs. These statements were subject to the audit procedures described earlier and our review did not detect any facts that suggest they have not been prepared, in all material respects, in accordance with the individual and consolidated interim financial statements.

(A free translation of the original in Portuguese)

Porto Alegre, August 03, 2015

KPMG Auditores Independentes CRC 2SP014428/F-RS

Cristiano Jardim Seguecio Accountant CRC SP244525/O-9-T-RS