

JBS S.A. Financial statements and auditors' review report As of September 30, 2014 and 2013

Independent

















Tel.: +55 11 3848 5880 Fax: + 55 11 3045 7363 www.bdobrazil.com.br

(Convenience translation into English from the original previously issued in Portuguese)

# INDEPENDENT AUDITORS' REVIEW REPORT ON THE INTERIM FINANCIAL INFORMATION

To the Shareholders, Board of Directors and Management of JBS S.A. São Paulo - SP

# 1. Introduction

We have reviewed the individual and consolidated interim financial information of JBS S.A. ("Company") contained within the Quarterly Information - ITR, identified as Company and Consolidated, respectively, for the quarter ended on September 30, 2014, which comprise the balance sheet on September 30, 2014 and the related statements of income and comprehensive income for the three and nine-month period ended, and changes in equity and cash flows for the nine-month period then ended, as well as a summary of the significant accounting practices and other notes.

Management is responsible for the preparation of the individual interim financial information in accordance with Technical Pronouncement CPC 21 (R1) - Interim Financial Reporting and the consolidated interim financial information in accordance with the CPC 21 (R1) and with the International Accounting Standard (IAS) 34 - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), and for the presentation of these interim financial information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the Quarterly Information - ITR. Our responsibility is to express a conclusion on this interim financial information based on our review.

# 2. Scope of the review

We conducted our review in accordance with Brazilian and International Standard on Review of interim financial information (NBC TR 2410 and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



# 3. Conclusion on the individual interim financial information

Based on our review, we are not aware of any fact that causes us to believe that the individual interim financial information included in the quarterly information referred to above were not prepared, in all material respects, in accordance with CPC 21 (R1) applicable to Quarterly Information and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

# 4. Conclusion on the consolidated interim financial information

Based on our review, we are not aware of any fact that causes us to believe that the consolidated interim financial information included in the quarterly information referred to above were not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to Quarterly Information and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

5. Other issues

# Interim statements of added value

We have also reviewed the individual and consolidated interim statement of added value for the nine-month period ended September 30, 2014, prepared under the responsibility of the Company's management, whose disclosure in the interim financial statements is required in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of the Quarterly Information and considered as supplemental information by the International Financial Accounting Standards (IFRS), which do not require the disclosure of the Statement of Added Value. This statement was submitted to the same review procedures previously described and based on our review, we are not aware of any fact that would lead us to believe that they have not been fairly stated, in all material respects, in relation to the Individual and Consolidated interim financial information taken as a whole.

The accompanying financial statements have been translated into English for the convenience of readers outside Brazil.

São Paulo, November 12, 2014.

# BDO

BDO RCS Auditores Independentes SS CRC 2SP 013846/O-1

TUDU

Paulo Sérgio Tufani Accountant CRC 1 SP 124504/0-9

hand Coma Lika

Raul Corrêa da Silva Accountant CRC 1 SP 079028/0-1

# **Balance sheets**

(In thousands of Reais)

		Company		Consol	idated
	Note	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	5	7,267,308	5,223,978	12,578,469	9,013,147
Trade accounts receivable, net	6	4,118,470	4,087,073	9,485,436	8,919,926
Inventories	7	2,966,830	2,414,148	8,650,655	6,904,616
Biological assets	8	-	-	1,517,161	1,419,343
Recoverable taxes	9	1,262,134	1,275,614	2,268,016	2,003,256
Prepaid expenses Other current assets		27,916 593,401	10,171 309,988	200,042 843,130	152,425 500,770
TOTAL CURRENT ASSETS		16,236,059	13,320,972	35,542,909	28,913,483
NON-CURRENT ASSETS					
Long-term assets					
Credits with related parties	10	2,498,101	1,784,948	761,702	733,958
Biological assets	8	-	-	553,969	496,903
Recoverable taxes	9	759,055	682,571	1,359,291	1,149,725
Other non-current assets		395,578	294,254	1,685,214	1,182,302
Total long-term assets	·	3,652,734	2,761,773	4,360,176	3,562,888
Investments in associate, subsidiaries and joint ventures	11	9,225,197	11,594,353	297,358	277,571
Property, plant and equipment, net	12	10,315,374	9,392,336	22,679,464	20,940,616
Intangible assets, net	13	9,547,787	9,547,037	15,195,746	14,975,663
TOTAL NON-CURRENT ASSETS		32,741,092	33,295,499	42,532,744	39,756,738
IOTAL NON-CORRENT ASSETS		52,741,092	33,293,499	42,532,744	39,730,730
TOTAL ASSETS	:	48,977,151	46,616,471	78,075,653	68,670,221













# **Balance sheets** (In thousands of Reais)

		Company		Consolida	ated
	Note	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Trade accounts payable Loans and financings Income taxes Payroll, social charges and tax obligation Declared dividends Payables related to facilities acquisitions Other current liabilities	14 15/16 17 17 18 19	1,267,921 8,316,509 - 438,260 485 71,840 647,489	1,371,205 6,839,122 - 382,741 220,494 95,853 535,352	6,065,644 11,483,440 850,719 2,171,118 485 290,460 657,544	5,342,388 9,430,892 19,760 1,741,536 220,494 264,264 689,535
TOTAL CURRENT LIABILITIES		10,742,504	9,444,767	21,519,410	17,708,869
NON-CURRENT LIABILITIES					
Loans and financings Payroll, social charges and tax obligation Payables related to facilities acquisitions Deferred income taxes Provision for lawsuits risk Other non-current liabilities	15/16 17 19 20 21	13,408,373 58,785 46,554 948,810 174,515 21,889	13,753,849 125,166 62,754 1,090,973 164,051 23,123	26,943,303 975,067 507,015 1,833,820 737,677 438,822	23,330,449 705,179 463,485 2,119,594 849,324 360,067
TOTAL NON-CURRENT LIABILITIES		14,658,926	15,219,916	31,435,704	27,828,098
EQUITY	22				
Capital stock Treasury shares Capital transaction Capital reserve Revaluation reserve Profit reserves Valuation adjustments to equity in subsidiaries Accumulated translation adjustments in subsidiaries Retained earnings		21,506,247 (387,465) 94,504 211,879 89,007 2,705,084 115,688 (2,179,572) 1,420,349	21,506,247 (595,849) 86,444 211,879 92,227 2,705,084 132,787 (2,187,031)	21,506,247 (387,465) 94,504 211,879 89,007 2,705,084 115,688 (2,179,572) 1,420,349	21,506,247 (595,849) 86,444 211,879 92,227 2,705,084 132,787 (2,187,031) -
Attributable to controlling interest		23,575,721	21,951,788	23,575,721	21,951,788
Attributable to noncontrolling interest		<u> </u>		1,544,818	1,181,466
TOTAL EQUITY		23,575,721	21,951,788	25,120,539	23,133,254
TOTAL LIABILITIES AND EQUITY		48,977,151	46,616,471	78,075,653	68,670,221











# Statements of income for the nine months period ended on September 30, 2014 and 2013 (In thousands of Reais)

		Company		Consolida	ted
	Note	2014	2013	2014	2013
NET REVENUE	23	18,637,330	14,717,698	86,166,517	65,680,568
Cost of goods sold		(14,449,358)	(11,050,331)	(72,929,295)	(57,565,767)
GROSS INCOME	_	4,187,972	3,667,367	13,237,222	8,114,801
OPERATING INCOME (EXPENSE)					
General and administrative expenses Selling expenses		(930,795) (1,948,660)	(779,764) (1,533,149)	(2,183,822) (5,070,563)	(1,769,003) (3,509,222)
Financial expense, net	24	(2,312,361)	(1,263,436)	(2,935,636)	(1,612,660)
Equity in earnings of subsidiaries Other income (expenses), net	11 25	2,496,969 (229,247)	861,133 (7,147)	19,813 (243,530)	28,144 72,242
	_	(2,924,094)	(2,722,363)	(10,413,738)	(6,790,499)
NET INCOME BEFORE TAXES	_	1,263,878	945,004	2,823,484	1,324,302
Current income taxes	20	1,659	1,781	(1,626,210)	(72,113)
Deferred income taxes	20	151,592	(160,601)	502,242	(343,589)
		153,251	(158,820)	(1,123,968)	(415,702)
NET INCOME	_	1,417,129	786,184	1,699,516	908,600
ATTRIBUTABLE TO:					
Controlling interest Noncontrolling interest				1,417,129 282,387	786,184 122,416
Noncontrolling interest			—		
			=	1,699,516	908,600
Net income basic per shares - in reais	26	492.40	274.29	492.40	274.29
Net income diluted per shares - in reais	26	492.40	274.29	492.40	274.29













# Statements of income for the three months period ended on September 30, 2014 and 2013 (In thousands of Reais)

		Company		Company Cons			solidated	
	Note	2014	2013	2014	2013			
NET SALE REVENUE	23	6,457,751	5,413,179	30,778,574	24,221,998			
Cost of goods sold		(5,034,529)	(4,061,055)	(25,218,124)	(21,093,614)			
GROSS INCOME	_	1,423,222	1,352,124	5,560,450	3,128,384			
OPERATING INCOME (EXPENSE)								
General and administrative expenses Selling expenses		(342,418) (680,045)	(275,031) (570,499)	(787,788) (1,744,429)	(632,862) (1,295,971)			
Financial expenses, net	24	(856,058)	(647,601)	(978,651)	(1,295,971) (874,868)			
Equity in earnings of subsidiaries	11	1,611,957	342,451	8,248	2,081			
Other income (expenses), net	25	(221,716)	(4,163)	(241,400)	(4,465)			
	_	(488,280)	(1,154,843)	(3,744,020)	(2,806,085)			
NET INCOME BEFORE TAXES	_	934,942	197,281	1,816,430	322,299			
Current income taxes	20	563	586	(822,076)	(18,337)			
Deferred income taxes	20	157,380	21,957	233,686	(45,639)			
		157,943	22,543	(588,390)	(63,976)			
NET INCOME	_	1,092,885	219,824	1,228,040	258,323			
ATTRIBUTABLE TO:								
Controlling interest				1,092,885	219,824			
Noncontrolling interest			_	135,155	38,499			
			=	1,228,040	258,323			
Net income basic per thousand shares - in reais	26	377.54	76.69	377.54	76.69			
Net income diluted per thousand shares - in reais	26	377.54	76.69	377.54	76.69			
	-							









# Statement of comprehensive income for the nine months period ended on September 30, 2014 and 2013 (In thousands of Reais)

	Company		Consolida	ated
	2014	2013	2014	2013
Net income	1,417,129	786,184	1,699,516	908,600
Other comprehensive income				
Valuation adjustments to equity in subsidiaries	(17,099)	58,301	(17,099)	58,301
Accumulated adjustment of conversion in subsidiaries	(81,682)	(121,706)	(81,682)	(121,706)
Exchange variation in subsidiaries	89,141	400,318	89,141	400,318
Total of comprehensive income	1,407,489	1,123,097	1,689,876	1,245,513
Total of comprehensive income attributable to:				
Controlling interest	1,407,489	1,123,097	1,407,489	1,077,705
Noncontrolling interest	-	-	282,387	167,808
	1,407,489	1,123,097	1,689,876	1,245,513













# Statement of comprehensive income for the three months period ended on September 30, 2014 and 2013 (In thousands of Reais)

	Company		Consolidated	
	2014	2013	2014	2013
Net income	1,092,885	219,824	1,228,040	258,323
Other comprehensive income				
Valuation adjustments to shareholders' equity in subsidiaries	(1,008)	(63,419)	(1,008)	(63,419)
Accumulated adjustment of conversion in subsidiaries	(33,914)	138,654	(33,914)	138,654
Exchange variation in subsidiaries	468,030	42,843	468,030	42,843
Total of comprehensive income	1,525,993	337,902	1,661,148	376,401
Total of comprehensive income attributable to:				
Controlling interest	1,525,993	337,902	1,525,993	320,304
Noncontrolling interest	-	-	135,155	56,097
	1,525,993	337,902	1,661,148	376,401

The accompanying notes are an integral part of the quarterly interim financial statements.











9

Statements of changes in equity for the nine months period ended on September 30, 2014 and 2013 (In thousands of Reais)

					Profit res	serves		Valuation	Accumulated				
	Capital	Capital	Capital	Revaluation		For	Treasury	adjustments to	translation	Retained		Noncontrolling	
	stock	transactions	reserve	reserve	Legal	expansion	shares	equity	adjustments	Earnings	Total	interest	Total equity
BALANCE AS OF DECEMBER 31, 2012	21,506,247	77,374	211,879	96,847	43,715	1,949,982	(776,526)	92,999	(2,591,970)		20,610,547	822,759	21,433,306
Capital transaction	-	6,891	-	-	-	-	-	-	-	-	6,891	-	6,891
Transfer of treasury shares	-	-	-	-	-	-	173,454	-	-	-	173,454	-	173,454
Realization of revaluation reserve	-	-	-	(3,458)	-	-	-	-	-	3,458	-	-	-
Valuation adjustments in subsidiaries equity	-	-	-	-	-	-	-	58,301	-	-	58,301	-	58,301
Accumulated translation adjustments in subsidiaries equity	-	-	-	-	-	-	-	-	(121,706)	-	(121,706)	-	(121,706)
Investments exchange rate variations, net	-	-	-	-	-	-	-	-	400,318	-	400,318	-	400,318
Net income	-	-	-	-	-	-	-	-	-	786,184	786,184	122,416	908,600
Noncontrolling interest	-		-		-		-	-	-		-	118,977	118,977
BALANCE AS OF SEPTEMBER 30, 2013	21,506,247	84,265	211,879	93,389	43,715	1,949,982	(603,072)	151,300	(2,313,358)	789,642	21,913,989	1,064,152	22,978,141
BALANCE AS OF DECEMBER 31, 2013	21,506,247	86,444	211,879	92,227	90,060	2,615,024	(595,849)	132,787	(2,187,031)	-	21,951,788	1,181,466	23,133,254
Capital transactions	-	8.060	-	-	-	-	-	-	-	-	8.060	-	8,060
Transfer of treasury shares	-	-	-	-	-	-	208,384	-	-	-	208,384	-	208,384
Realization of revaluation reserve	-	-	-	(3,220)	-	-	-	-	-	3,220	-	-	-
Valuation adjustments in subsidiaries equity	-	-	-	-	-	-	-	(17,099)	-	-	(17,099)	-	(17,099)
Accumulated translation adjustments in subsidiaries equity	-	-	-	-	-	-	-	-	(81,682)	-	(81,682)	-	(81,682)
Investments exchange rate variations, net	-	-	-	-	-	-	-	-	89,141	-	89,141	-	89,141
Net income	-	-	-	-	-	-	-	-	-	1,417,129	1,417,129	282,387	1,699,516
Noncontrolling interest	-	-	-	-	-	-	-	-	-	-	-	80,965	80,965
BALANCE AS OF SEPTEMBER 30, 2014	21,506,247	94,504	211,879	89,007	90,060	2,615,024	(387,465)	115,688	(2,179,572)	1,420,349	23,575,721	1,544,818	25,120,539



# Statements of cash flows for the nine months period ended on September 30, 2014 and 2013 (In thousands of Reais)

	Compa	Consolidated		
	2014	2013	2014	2013
Cash flow from operating activities Net income attributable to controlling interest Adjustments to reconcile net income to cash provided on operating activities	1,417,129	786,184	1,417,129	786,184
. Depreciation and amortization	424,219	380,567	1,831,510	1,403,620
. Allowance for doubtful accounts	-	375	(11,609)	2,518
. Equity in earnings of subsidiaries	(2,496,969)	(861,133)	(19,813)	(28,144)
. Loss (gain) on assets sales	6,082	5,937	423	1,948
. Deferred income taxes	(151,592)	160,601	(502,242)	343,589
. Current and non-current financial charges	1,466,293	824,749	1,811,117	1,034,006
. Provision for lawsuits risk	10,463	6,342	(70,964)	19,001
. Gain on bargain purchase	<u> </u>			(72,337)
	675,625	1,303,622	4,455,551	3,490,385
Decrease (increase) in operating assets Trade accounts receivable	392,657	(702,462)	(7,031)	(1,020,714)
Inventories	(552,682)	(419,776)	(1,615,741)	(1,020,714) (907,591)
Recoverable taxes	(59,581)	(47,953)	53,776	(278,367)
Other current and non-current assets	(277,540)	(185,259)	(672,662)	(190,976)
Related party receivable	1,562,122	46,617	22,630	(28,861)
Biological assets	-	- ,-	(520,840)	(393,186)
Increase (decrease) operating liabilities			,	
Trade accounts payable	(103,115)	2,204	394,102	445,895
Other current and non-current liabilities	(83,540)	704,984	1,319,296	921,602
Noncontrolling interest	-	-	282,387	122,416
Valuation adjustments to equity in subsidiaries	<u> </u>		(44,326)	25,657
Changes in operating assets and liabilities	878,321	(601,645)	(788,409)	(1,304,125)
Net cash provided by operating activities	1,553,946	701,977	3,667,142	2,186,260
Cash flow from investing activities				
Additions to property, plant and equipment and intangible assets	(1,352,156)	(697,749)	(2,349,827)	(1,152,090)
Net effect of Joint Venture deconsolidation	-	-	-	(8,623)
Decrease in investments in subsidiaries	1,468,289	6,380	-	1,540
Net effect of working capital of acquired / merged company	<u> </u>	915	(272,644)	(161,517)
Net cash provided by (used in) investing activities	116,133	(690,454)	(2,622,471)	(1,320,690)
Cash flow from financing activities				
Proceeds from loans and financings	8,386,555	6,228,493	18,897,118	15,331,499
Payments of loans and financings	(7,793,419)	(5,135,623)	(16,257,472)	(13,763,004)
Payments of dividends	(219,885)	(170,396)	(219,885)	(170,396)
Capital transactions	-	-	8,060	6,891
Shares acquisition of own emission	<u> </u>	(9,587)	-	(9,587)
Net cash provided by financing activities	373,251	912,887	2,427,821	1,395,403
Effect of exchange variation on cash and cash equivalents	<u> </u>	<u> </u>	92,830	188,261
Variance in cash and cash equivalents	2,043,330	924,410	3,565,322	2,449,234
Cash and cash equivalents at the beginning of the year	5,223,978	3,564,984	9,013,147	5,383,087
Cash and cash equivalents at the end of the year	7,267,308	4,489,394	12,578,469	7,832,321













# Economic value added for the nine months period ended on September 30, 2014 and 2013 (In thousands of Reais)

	Company			Consolidated		
	2014	2013	2014	2013		
Revenue						
Sales of goods and services	19,479,451	15,510,668	87,665,462	66,586,397		
Other net income	1,732	1,827	(13,620)	(632)		
Allowance for doubtful accounts		(375)	11,609	(2,518)		
	19,481,183	15,512,120	87,663,451	66,583,247		
Goods						
Cost of services and goods sold	(12,325,591)	(9,105,599)	(57,121,136)	(45,271,601)		
Materials, energy, services from third parties and others	(2,603,447)	(2,449,529)	(12,128,531)	(9,402,967)		
	(14,929,038)	(11,555,128)	(69,249,667)	(54,674,568)		
Gross added value	4,552,145	3,956,992	18,413,784	11,908,679		
Depreciation and Amortization	(424,219)	(380,567)	(1,831,510)	(1,403,620)		
Net added value generated by the company	4,127,926	3,576,425	16,582,274	10,505,059		
Net added value by transfer						
Equity in earnings of subsidiaries	2,496,969	861,133	19,813	28,144		
Financial income	3,530,413	3,082,138	4,187,391	3,736,054		
Others	4,954	5,056	183,420	89,192		
NET ADDED VALUE TOTAL TO DISTRIBUTION	10,160,262	7,524,752	20,972,898	14,358,449		
Distribution of added value						
Labor						
Salaries	1,432,753	1,196,813	6,982,307	5,408,581		
Benefits	168,275	143,468	1,263,405	1,087,775		
FGTS (Brazilian Labor Social Charge)	67,097	59,311	85,619	70,947		
	1,668,125	1,399,592	8,331,331	6,567,303		
Taxes and contribution						
Federal	146,636	218,392	1,722,703	535,602		
State	1,015,382	717,836	1,370,807	802,667		
Municipal	13,532	12,226	16,102	13,273		
	1,175,550	948,454	3,109,612	1,351,542		
Capital Remuneration from third parties						
Interests	5,800,563	4,323,705	7,280,912	5,243,150		
Rents	71,873	52,073	291,479	216,802		
Others	27,022	14,744	260,048	71,052		
	5,899,458	4,390,522	7,832,439	5,531,004		
Owned capital remuneration						
Net income attributable to controlling interest	1,417,129	786,184	1,417,129	786,184		
Noncontrolling interest		-	282,387	122,416		
	1,417,129	786,184	1,699,516	908,600		
ADDED VALUE TOTAL DISTRIBUTED	10,160,262	7,524,752	20,972,898	14,358,449		











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 1 Operating activities

JBS S.A (JBS, the Company) is a listed company in the "Novo Mercado" segment, based in the city of São Paulo, Brazil, which requires the highest level of corporate governance in the Brazilian market and its shares are traded on the BM&F Bovespa S.A - Stock Exchange, Commodity and Forward as ticker symbol "JBSS3" and American Depository Receipts traded over the counter as "JBSAY".

The Company and its subsidiaries have the following operational activities:

### a) Activities in Brazil

#### In Company

The Company is engaged in the operation of slaughter facilities, cold storage of cattle meat, meat processing operations for the production of beef, meat by-products and canned goods, through fifty-five industrial facilities based in the States: Acre, Bahia, Goiás, Maranhão, Minas Gerais, Mato Grosso do Sul, Mato Grosso, Pará, Rio de Janeiro, Rondônia and São Paulo.

The Company distributes its products through fourteen distribution centers based in the States of Amazonas, Bahia, Ceará, Minas Gerais, Pernambuco, Paraná, Rio de Janeiro, Rio Grande do Sul, Santa Catarina, São Paulo and Distrito Federal.

The Company has strong leather tanning operations, most of its production intended to export in the segments of leather for furniture, automotive, footwear and artifacts, in the stages of Wet Blue, Semi Finished and Finished. The structure is composed of twenty-one industrial facilities based in the States of Bahia, Ceará, Espírito Santo, Goiás, Maranhão, Mato Grosso, Mato Grosso do Sul, Minas Gerais, Pará, Rio Grande do Sul, Rondônia, São Paulo and Tocantins. JBS has one distribution center based in the State of Mato Grosso do Sul and a warehouse in the State of São Paulo.

Additionally, the Company operates in the segment of steel cans production, industrial waste management and plastic resin manufacturing; bar soap and soap production for its own brands of cleaning and hygiene segment; production of biodiesel, glycerin, olein and fatty acid; purchase and sale of soybeans, tallow, palm oil, caustic soda, stearin; industrialization and sale of cattle tripe; own transport operations for retail sale, cattle for slaughter and export products; industrialization of collagen; industrialization of dog biscuits. The Company also has stores named "Mercado da Carne" that sell meat and barbecue related items directly to customers. The Company is also engaged in the production and distribution of electric power and cogeneration.

# In subsidiaries / Joint Ventures

JBS Confinamento Ltda. (JBS Confinamento) is based in the State of São Paulo in the city of Castilho and Guaiçara, State of Goiás in the city of Nazário and Aruanã, in the State of Mato Grosso in the city of Lucas do Rio Verde and also in the State of Mato Grosso do Sul in the city of Terenos, is engaged in the activity of buying and reselling for fattening beef and providing services of fattening beef and third party cattle for slaughtering.

The indirect subsidiary Meat Snacks Partner do Brasil Ltda (Meat Snacks), a joint venture with shared control between JBS's subsidiary JBS Handels GMBH and the third party company Jack Link Beef Jerky, based in Santo Antônio da Posse and Lins, State of São Paulo, produces Beef Jerky purchasing fresh meat in the domestic market and exports to the United States of America.

Brazservice Wet Leather S.A. (Brazservice), based in the State of Mato Grosso, in the city of Pedra Preta, has as main activity the process of leather industrialization and marketing.

Tannery do Brasil S.A. (Tannery), based in the State of Mato Grosso, in the city of Cáceres, has as main activity the process of leather industrialization and marketing.

In JBS Foods S.A., the subsidiary Seara Alimentos Ltda. (Seara Alimentos) based in the State of São Paulo, explores the activity of industrialization and commercialization of food products, breeding activity of broiler chickens and hogs for slaughtering, production of pet food and concentrates and meat industrialization. It operates thirty industrial facilities based in the States of Bahia, Minas Gerais, Mato Grosso, Mato Grosso do Sul, Paraná, Rio de Janeiro, Rio Grande do Sul, Santa Catarina, São Paulo and Distrito Federal and twelve warehouses in the States of Bahia, Ceará, Minas Gerais, Mato Grosso, Mato Grosso, Mato Grosso, Mato Grosso do Sul, Pernambuco, Rio de Janeiro, Paraná, Rio Grande do Sul, Rio Grande do Norte, São Paulo and Distrito Federal. It also has a private warehouse based in the State of Santa Catarina.

In JBS Foods S.A., the subsidiary JBS Aves Ltda. (JBS Aves), based in State of São Paulo, explores the activity of industrialization and commercialization of food products, breeding activity of broiler chickens and hogs for slaughtering, production of pet food and meat industrialization. It operates eight industrial facilities base in the States of Rio Grande do Sul, Santa Catarina, Paraná e Mato Grosso do Sul and two warehouses in the States of Rio Grande do Sul and São Paulo. JBS Aves also operates the activities of exploring warehouses through the subsidiary Agil Armazéns Gerais Imbituba Ltda.

In JBS Foods S.A., the subsidiary Braslo de Produtos de Carnes Ltda. (Braslo), based in the State of São Paulo, has as main activity the industrialization and commercialization of food products in two industrial facilities based in the State of São Paulo e Distrito Federal.

In JBS Foods S.A., the subsidiary Comércio e Indústria de Massas Alimentícias - Massa Leve Ltda. (Massa Leve), based in the State of São Paulo, has as main activity the industrialization and market of fresh pasta and industrialized products. It operates in two industrial facilities based in the States of São Paulo and Pernambuco.

In JBS Foods S.A., the subsidiary Excelsior Alimentos S.A. (Excelsior), direct subsidiary of JBS Foods S.A. and indirect of the holding Baumhardt Comércio e Participação Ltda (Baumhardt), based in the State of Rio Grande do Sul, in the city of Santa Cruz do Sul, has as main activity the production of industrialized products. It operates an industrial facilities of built-in meat in the State of Rio Grande do Sul.

In JBS Foods, S.A., the subsidiary DBF Participações Societárias Ltda (Avebom), based in the city of Jaguapitã, State of Paraná, has as main activity the industrialization and commercialization of food products, breeding activity of broiler chickens and hogs for slaughtering, production of pet food and concentrates and meat industrialization.

In addition, JBS Foods S.A. also operates the following companies with less representativeness: Through Granja Eleven Ltda. (Eleven), in which has as main activity the breeding of chickens in the State of Paraná, Enersea Comercializadora de Energia Ltda. (Enersea), in which has as main activity the commercialization of energy, and the companies Athena Alimentos Ltda., Frigorífico Mabella Ltda., Penasul Alimentos Ltda., Agrofrango Ltda., DaGranja Industrial Ltda. and Ibirapuera Avícola Ltda., in which have their operations performed by Seara Alimentos Ltda., by leasing its industrial facilities.

#### b) Activities abroad

JBS Argentina S.A. (JBS Argentina), an indirect wholly-owned subsidiary of the Company, based in Argentina, operates slaughter facilities and cold storage facilities for the production of beef, canned goods, fat, pet food and beef products, and has six industrial facilities based in the provinces of Buenos Aires, Santa Fé and Córdoba. At the end of the year 2013, in order to adapt its structure to the context and to the market, the Company decided temporarily to discontinue its operations of the plant Argenvases in Zarate (Province of Buenos Aires).











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

JBS USA divides its operation into three categories: Beef, operating the segment of bovine products, Pork, operating the segment of pork and lamb products and chicken, operating the segment of chicken acquired through the business combination of Pilgrim's Pride (PPC).

JBS USA Holdings Inc. (JBS USA) and its subsidiaries process and prepare fresh, further processed and value-added beef, pork, chicken and lamb products for sale to customers in the United States of America and in international markets. Additionally, through its subsidiaries JBS USA offers transport services as well as importing activities of manufactured products, processed meat, and other food items for sale in the North American market and Europe.

In the United States of America, JBS USA operated nine beef processing facilities, three pork processing facilities, one lamb slaughter facility, one value-added facility and eleven feedyards which one was leased to and operated by a third party. The Company operated ten processing facilities, four value-added facilities and six feedyards in Australia. One of the processing facilities in Australia processes lamb, four processes lamb and meat, and the remaining five facilities processes solely beef, it also operates 3 slaughter facilities and four feedyards. JBS USA operates one beef processing facility and one feedyard in Canada.

Part of JBS USA, Pilgrim's Pride - PPC based in Greeley, Colorado, United States of America is one of the largest chicken processors in the United States of America, listed company in NASDAQ, with operations in Mexico and Puerto Rico. Exporting commodities to over ninety countries, the main products are "in-natura", whole chilled or chilled parts. The main customers are restaurant chains, food processors, distributors, supermarkets, wholesalers, distributors and other retail, and export to Eastern Europe (including Russia), Far East (including China), Mexico and other world markets. The Company also operated twenty seven chicken processing facilities, supported by twenty eight feed mills, thirty six hatcheries, eight rendering facilities, five processing facilities and three pet food facilities in the United States and Mexico.

The indirect subsidiary Nawelur S.A., based in São José, Uruguay, is engaged in the trading of leathers in the local market.

JBS Toledo NV (Toledo), an indirect wholly-owned subsidiary of the Company, based in Belgium, has basically trading operations for the european and african markets, selling cooked meat. Additionally, it develops logistics operations, warehousing, customization and new products development.

JBS Paraguay S.A (JBS Paraguay), an indirect wholly-owned subsidiary of the Company, based in Assunção, as well as in San Antonio, slaughters and processes chilled and frozen beef and raw leather. Most of its production is destined to export to others subsidiaries of JBS Group. It is licensed to export to the European Union, Chile, Russia and other markets.

Frigorífico Canelones S.A (Frigorífico Canelones), an indirect wholly-owned subsidiary of the Company, based in Canelones, Uruguay, slaughters and processes "in natura" beef for export, and for local markets. Also sells meat cuts with bones, mainly to the local market.

Rigamonti Salumificio SpA (Rigamonti), an indirect wholly-owned subsidiary of the Company, based in Italy, leads the Italian market in the production and sale of Bresaola (bovine cured beef). Additionally, Rigamonti is engaged in the production and sales of beef jerky and flat cured pork belly (bacon), as well as the commercialization of cured ham.

Trump Asia Enterprises Limited (Trump), an indirect wholly-owned subsidiary of the Company, has one leather processing plants, based in Bien Hoa, Vietnam, engaged in the leather industrialization for the furniture market. It has two sales offices in Hong Kong and Dongguan, which sell in the Asian market and buy most of its products from JBS Group and third parties.

JBS Leather Italia S.R.L. (JBS Leather Italia), based in the city of Arzignano with another plant in the city of Matera, both in Italy, operates in the leather segment, buying leather from JBS Group and trading in domestic and European market, producing leather in Semi Finished and Finished stages.

Capital Joy Holding Limited (Capital Joy), based in British Virgin Islands, has a leather processing plant in the city of Jiangmen in China, whose activity consists in the process of leather industrialization to be sold mostly to the Asian market of production of shoes and artifacts, buying the "Wet Blue" stage from JBS Group.

Columbus Netherlands B.V. (Columbus), based in Netherlands, operates in its subsidiaries the activity of production and marketing of leather in stages of Semi Finished and Finished to the markets of shoes and furniture. In addition, it manufactures finished leathers for the automotive industry. It operates units located in Uruguay, Argentina, Mexico and South Africa, and distribution centers in the United States and Germany.

The indirect subsidiary Seara Holding Europe B.V. (Seara Holding), based in the city of Amsterdam, operates in its subsidiaries the activity of sale e purchase of products to the foreign market, which main activity is in the European market. It also operates with two commercial offices, based in Japan and Singapore.

# c) Acquisition of the operations of Zenda's Group and Seara's Group:

The consolidated quarterly interim financial statements of the Company of the nine months period ended on September 30, 2014, as well as the consolidated financial statements as of December 31, 2013, reflect the acquisitions of Zenda's Group (through by the holding Columbus) and Seara's Group (through the holdings JBS Foods Ltda., Seara Holding and Baumhardt), which are recorded as an acquisition in accordance with IFRS 3 (R)/CPC 15 R1.

Due to the fact of the Statements of Income for the nine months period ended on September 30, 2014 include the results of Zenda and Seara's Group and in the previous period the investment of Zenda's Group include only the third quarter and Seara's Group were not consolidated, for comparison purposes, below is presented the Statement of income excluding the carrying amounts of the consolidated participations on September 30, 2014, allowing readers and users a better comparability.













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Statements of Income:

	Nine months period e	nded on September,	Six months period ended on June,	Nine months period ended on Sent		
	201	14	2014	2014	2013	
	Consolidated	Seara's Group	Zenda's Group	Consolidated excluding Seara and Zenda's Group	Consolidated excluding Seara and Zenda's Group	
Net sales revenue	86,166,517	7,322,043	278,847	78,565,627	65,680,568	
Cost of goods sold	(72,929,295)	(5,414,652)	(249,493)	(67,265,150)	(57,565,767)	
GROSS INCOME	13,237,222	1,907,391	29,354	11,300,477	8,114,801	
General, administrative and selling expenses	(7,254,385)	(1,134,328)	(22,886)	(6,097,171)	(5,278,225)	
Financial expense, net	(2,935,636)	(289,613)	177	(2,646,200)	(1,612,660)	
Other income (expenses), net	(243,530)	(29,113)	(1,493)	(212,924)	72,242	
Equity in earnings of subsidiaries	19,813	-	-	19,813	28,144	
Income taxes	(1,123,968)	(95,196)	(3,020)	(1,025,752)	(415,702)	
NET INCOME	1,699,516	359,141	2,132	1,338,243	908,600	
ATTRIBUTABLE TO:						
Controlling interest	1,417,129	359,885	2,132	1,055,112	786,184	
Noncontrolling interest	282,387	(744)	-	283,131	122,416	
Net income	1,699,516	359,141	2,132	1,338,243	908,600	

Statements of Income (Consolidated) for the three months period ended on September of:

		2013		
	Consolidated	Seara's Group	Consolidated excluding Seara's Group	Consolidated excluding Seara's Group
Net sales revenue	30,778,574	2,783,071	27,995,503	24,221,998
Cost of goods sold	(25,218,124)	(2,026,812)	(23,191,312)	(21,093,614)
GROSS INCOME	5,560,450	756,259	4,804,191	3,128,384
General, administrative and selling expenses	(2,532,217)	(382,013)	(2,150,204)	(1,928,833)
Financial expense, net	(978,651)	(173,548)	(805,103)	(874,868)
Other income (expenses), net	(241,400)	(20,404)	(220,996)	(4,465)
Equity in earnings of subsidiaries	8,248	-	8,248	2,081
Income taxes	(588,390)	(10,368)	(578,022)	(63,976)
NET INCOME	1,228,040	169,926	1,058,114	258,323
ATTRIBUTABLE TO:				
Controlling interest	1,092,885	170,025	922,860	219,824
Noncontrolling interest	135,155	(99)	135,254	38,499
Net income	1,228,040	169,926	1,058,114	258,323

\* Composed by the results of the subsidiaries Baumhardt, Seara Holding and JBS Foods Ltda.

# 2 Elaboration and presentation of quarterly interim financial statements

#### a. Declaration of conformity

#### These quarterly interim financial statement includes:

- The Company quarterly interim financial statements were prepared and in accordance with International Financing Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and also in accordance with pronouncements, interpretations and orientations of Brazilian Accounting Pronouncements Committee (Comitê de Pronunciamentos Contábeis - CPC) approved by resolutions of the Brazilian Federal Accounting Council (Conselho Federal de Contabilidade - CFC) and requirements of the Brazilian Securities Commission - CVM.

- The individual quarterly interim financial statements were prepared in accordance with accounting practices adopted in Brazil, in compliance with the Law of joint stock companies (Lei das sociedades por ações - Leis das SA's), considering the amendments made by Brazilian Laws 11.638/07 and 11.941/09 and pronouncements, interpretations and orientations of Brazilian Accounting Pronouncements Committee (Comitê de Pronunciamentos Contábeis) - CPC approved by resolutions of the Brazilian Federal Accounting Council (Conselho Federal de Contabilidade) - CFC, and requirements of the Brazilian Securities Commission - CVM.

The individual quarterly interim financial statements present the evaluation of investments in associates, subsidiaries and joint ventures by the equity method, according to Brazilian legislation. Thereby the quarterly interim financial statements are not in accordance with the IFRS, which requires the evaluation of these investments in the individual company's quarterly interim financial statements measured at their fair value or at cost.

The quarterly interim financial statements of subsidiaries presented prior to the first time adoption of IFRS are adjusted to the policies adopted by the Group -International Financing Reporting Standards (IFRS). Thus, the balance sheets of subsidiaries have been prepared with international accounting uniform policies and practices. Similarly, for the new investments acquisitions after adoption of IFRS, IFRS 3 (R)/CPC 15 R1 - Business Combinations is applied, which presents investment of fair value, subsequently, evaluating its investments.













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Since there is no difference between the consolidated equity and the consolidated profit/loss attributable to shareholders of Company, presented in the consolidated quarterly interim financial statements prepared in accordance with IFRSs and constants in the individual quarterly interim financial statements prepared in accordance with accounting practices adopted in Brazil (BR GAAP), the Company opted to present these statements in a single set side by side.

#### b. Normative Statement nº 1.397 and Law 12.973/14 (conversion of Provisory Measure (Medida Provisória - MP) nº 627 of 2013)

In November 11, 2013 the Provisory Measure (Medida Provisória - MP) nº 627 was published, in which the conversion into Law 12.973 occurred in May 13, 2014. This Law brings relevant changes for the federal tax rules, among which stands out the following: (i) repeal of Transition Tax Regime (Regime Tributário de Transição - RTT); (ii) changes in Decree-law nº 1.598/77 dealing with the Corporate Income Tax (IRPJ and CSLL); (iii) definition that changes and new accounting practices issued through administrative acts after the issuance of this Provisory Measure, will have no implication in the determination of federal taxes until tax law regulates the matter, (iv) inclusion of specific treatment on the taxation of profits or dividends, (v) inclusion of provisions on the calculation of interest on equity, and (vi) new considerations of investments valued at equity method.

The providences of Provisory Measure will take effect in 2015, however it is allowed that the taxpayer opts for anticipating the effects in 2014. The Company and its subsidiaries, based on the opinion of legal advisors, did not opted by adoption for the Financial Statements as of September, 2014 and it is not expected that its adoption, in 2015, has relevant effects in its Financial Statements.

## c. Approval of quarterly interim financial statements

The approval of these quarterly interim financial statements was given at the Board of Directors' meeting held on November 12, 2014.

#### d. Functional and presentation currency

These individual and quarterly interim financial statements are presented in Reais (R\$), which is the Company's functional currency. All financial information is presented in thousands of reais.

#### 3 Significant accounting policies

The main accounting policies used in the preparation of these quarterly interim financial statements, as described below, have been consistently applied over all the reported periods, unless otherwise stated.

#### a) Statements of income

Revenue and expenses are recorded on the accrual basis. Revenue is measured at the fair value of the payment received or receivable for sale of products and services in the Company normal course of business and its subsidiaries.

In the income statement revenue is net of taxes, returns, rebates and discounts, as well as of intercompany sales. On note 23 is presented net revenue reconciliation.

In accordance with IAS 18/CPC 30 R1 - Revenues, the Company recognizes revenue when, and only when:

(i) the amount of revenue can be measured reliably;

(ii) the entity has transferred to the buyer the significant risks and rewards incidental to ownership over the goods;

(iii) it is probable that the economic benefits will flow to the Company and its subsidiaries;

(iv) the entity neither maintains involvement in the Management of product sold at levels normally associated with ownership nor effective control of such cost of good sold; and

(v) expenses incurred or to be incurred related to the transaction, can be reliably measured.

The expenses are recorded on the accrual basis.

# b) Accounting estimates

In the process of applying the Company's accounting policies, Management made the following judgments which can eventually have a material impact on the amounts recognized in the quarterly interim financial statements:

- impairment of non-financial assets;
- impairment of recoverable taxes;
- retirement benefits;
- measurement at fair value of items related to business combinations;
- fair value of financial instruments;
- · provision for tax, civil and labor risks;
- impairment of financial assets;
- · biological assets; and
- useful lives of property, plant and equipment.

The Company reviews its estimates and underlying assumptions used in its accounting estimates on a quarterly basis. Revisions to accounting estimates are recognized in the quarterly interim financial statements in the period in which the estimates are revised.

The settlement of transactions involving these estimates may result in different amounts due to potential inaccuracies inherent in the process of its determination.

## c) Cash and cash equivalents

Cash and cash equivalents include cash balances, banks and financial investments with original maturities of three months or less from the date of the contract. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value in accordance with IAS 7/CPC 03 R2 - Statement of Cash Flows. These investments are designed to satisfy the cash commitments of short-term (daily management of financial resources of the Company and its subsidiaries) and not for investment or other purposes.

#### d) Trade accounts receivable

Trade accounts receivable correspond to amounts owed by customers in the ordinary course of business of the Company. If the due date is equivalent to one year or less, the account receivable is classified as current assets. Otherwise, the corresponding amount is classified as noncurrent assets.

Accounts receivable are initially recognized at fair value, subsequently measured at amortized cost, less any impairment. In practice, they are recognized at the invoiced amount, adjusted to its recoverable value.









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

## e) Allowance for doubtful accounts

Allowance for doubtful accounts of accounts receivable are calculated based on the analysis of the aging list, provisioning the items of long standing, and considering the probable estimated losses, which the amount is considered sufficient by the Management to cover probable losses on accounts receivable based on historical losses.

Allowance for doubtful accounts expenses with the constitution of the provision for adjustment to recoverable value are recorded under the caption "Selling Expenses" in the individual and consolidated statements of income. When no additional recoverability is expected, the account receivable is derecognized.

#### f) Inventories

In accordance with IAS 2/CPC 16 R1 - Inventories, the inventories are stated at the lower of the average cost of acquisition or production, and the net realizable value. The cost of inventories is recognized in the income statement when inventories are sold or perishing.

#### g) Biological assets

In accordance with IAS 41/CPC 29 - Biological Assets, companies that operate with agricultural activities, such as grain crops, increased herd (of cattle feedlot operations or livestock grazing), and various agriculture crops are required to mark to market these assets, which effect shall be recorded in the income statement of the year.

The evaluation of biological assets is done on a quarterly basis by the Company, and the gain or loss on change in fair value of biological assets is recognized in the income statement in the period in which it occurs, in specific line as a reduction of gross revenue.

The registration of biological assets is done through the concept of market to market and cost, according to the criteria defined in the Note 8.

#### h) Investments in associates, subsidiaries and joint ventures

In the individual quarterly interim financial statements of the Company, the investments in associates, subsidiaries and joint ventures are recognized by the equity method.

In accordance with IAS 28/CPC 18 R2 - Investments in Associates, Subsidiaries and Joint Ventures, Associate is an entity over which an investee has significant influence, being the power to participate in the financial and operating policy decisions of the investee (but not control or joint control).

According to IAS 31/CPC 19 R2 - Interests in joint venture, Joint ventures are business jointly controlled whereby parties that hold the joint control have rights to the net assets of the business. The interests in joint ventures are treated as investment and recorded by the equity method, in accordance with IAS28/CPC 18 R2 - Investments in associates, subsidiaries and joint ventures.

Exchange differences on foreign currency investments are recognized in equity in the accumulated translation adjustments.

#### i) Property, plant and equipment - PP&E

The items of property, plant and equipment are valued at historical cost of acquisition or construction, net of accumulated depreciation and impairment.

The interest on loans that are directly attributable to fixed assets acquisition or construction of assets are capitalized as part of the costs of these assets. Borrowing costs that are not directly related to specific assets (but related to more than one asset) are capitalized based on average interest rate on the balance of construction in progress. These costs are amortized according to the estimated useful lives of the related assets.

Depreciation is recorded using the straight-line method over the estimated useful lives of the assets, so that the value of cost less its residual value after the useful life is fully depreciated (except for land and construction in progress). The estimated useful lives, residual values and depreciation methods are reviewed at each reporting date and the effect of any changes in estimates are accounted for prospectively.

An item is disposed when of there are no future economic benefits resulting from its continued use. Any gains or losses on sale or disposal of fixed assets are determined by the difference between the amounts received against the carrying value and are recognized in the income statement.

#### j) Assets leased

Leases under which the Company assumes the risks and benefits of ownership are classified as financial leases. After initial recognition, the asset is in accordance with the accounting policy applicable to the asset.

Other leases are operating leases and the leased assets are not recognized on the balance sheet of the Company, being recorded in the Statement of income as an expense in accordance with the payments. The Company has only operating leases.

#### k) Intangible assets

Consist mostly of goodwill recorded in accordance with IAS 38/CPC 4 R1 - Intangible assets by cost or formation, less amortization and any applicable losses due to impairment. Amortization, when applicable, is recognized using straight-line method based on the useful lives of assets. The estimated useful lives and amortization method are reviewed at the end of each financial year and the effect of any changes in estimated are accounted for prospectively.

#### Goodwill arising from business combination

Goodwill resulting from business combinations is stated at cost at the date of business combination, net of accumulated impairment.

Goodwill is subject to annual impairment testing or more frequently when impairment indications are identified. If the recoverable amount of the cash-generating unit is less than the carrying value, an impairment loss is recorded. Any impairment loss on the recoverable amount of goodwill is directly recognized in income statement. The impairment loss is not reversed in subsequent periods.

At the sale of the corresponding cash-generating unit, the goodwill is included in the calculation of profit or loss on disposal.

#### Impairment of tangible and intangible assets, excluding goodwill

Property, plant and equipment, intangible assets with defined useful lives and other assets (current and noncurrent) are tested for impairment, if indications of potential impairment exist. Intangible assets are tested for impairment when an indication of potential impairment exists or on an annual basis, regardless of whether or not there is any indication of impairment, pursuant to IAS 38/CPC 4 R1- Intangible Assets.











17

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

After each year end a review is made of the carrying value of tangible and intangible assets to determine whether there is some indication that those assets have suffered any impairment. If such indication is indentified, the recoverable amount of the asset is estimated in order to measure the amount of such loss, if any.

The recoverable amount is the higher amount between fair value less costs to sell and value in use. In evaluation of value in use, the estimated future cash flows are discounted to present value by the discount rate before tax that reflects current market assessment of the time value of money and the specific risks to the asset.

If the recoverable amount of an asset is lower than its carrying value, the asset is reduced to its recoverable amount. The loss on the impairment is recognized immediately in the statement of income and is reversed if there has been a change in the estimates used to determine the recoverable amount. When an impairment loss is subsequently reversed, there is an increase in amount of the asset due to the revised estimate of its recoverable amount, but it does not exceed carrying amount that would have been determined if no loss on the impairment had been recognized for the asset in prior years. Reversal of loss on the impairment is recognized directly in the income statement.

## I) Other current and noncurrent assets

Other current and noncurrent assets are stated at cost or realizable value including, if applicable, income earned through the reporting date.

#### m) Trade accounts payable

Correspond to the amounts owed to suppliers in the ordinary course of business of the Company. If the payment period is equivalent to one year or less, suppliers are classified as current liabilities. Otherwise, the corresponding amount is classified as noncurrent liabilities. When applicable, are added interest, monetary or exchange rate.

## n) Loans and financings

Loans and financings are recognized at fair value upon receipt of the proceeds, net of transaction costs, when applicable, plus charges, interests and monetary and exchange rate variation contractually defined, incurred until the end of each period, as shown in note 15.

#### o) Income tax and social contribution

#### Current taxes

Current taxes are computed based on taxable income at tax rates in effect, according to prevailing legislation.

#### Deferred taxes

Deferred income tax (deferred tax) is calculated on the temporary differences between the tax bases of assets and liabilities and their carrying amounts. Deferred tax is determined using tax rates enacted and expected to be applied when the deferred tax assets are realized or when the income tax liability is settled.

Deferred tax assets are recognized only in proportion to the expectation or likelihood that future taxable income will be available against which the temporary differences, tax losses and tax credits can be used.

Deferred tax assets and liabilities are offset if there is a legal right to offset current tax assets and liabilities, and they are related to income taxes levied by the same taxation authority on the same taxable entity.

#### p) Dividends

Dividend distribution, when applicable, proposed by Management is equivalent to the mandatory minimum dividend of 25% and is recorded under the caption "Declared Dividends" in liabilities since it is considered a legal obligation established by the Company's laws.

#### q) Current and noncurrent liabilities

Current and noncurrent liabilities are stated at known or estimated amounts, including, if applicable, charges and monetary or exchange rate variations.

#### r) Noncontrolling interest

According to IAS 1/CPC 26 R1, Presentation of quarterly interim financial statements, noncontrolling interests are presented in the quarterly interim financial statements within equity, with respective effects included in the statement of income.

# s) Contingent assets and liabilities

According to IAS 37/CPC 25 -Provisions, Contingent Liabilities and Contingent Assets, contingent assets are recognized only when their realization is "virtually certain", based on favorable final judicial decision. Contingent assets are disclosed where an inflow of economic benefits is probable.

Contingent liabilities are accrued when losses are probable and the amounts can be estimated reliably. Contingent liabilities classified as possible are only disclosed and contingent liabilities classified as remote are neither accrued nor disclosed.

## t) Adjustment of assets and liabilities to present value

The Company presents, when relevant, assets and liabilities at present value long-term assets and liabilities, according to CPC12 - Present value adjustment. The present value is calculated timely by the Company, and recorded if relevant, being detailed in the notes in which these assets and liabilities refers to.

In the present value calculation adjustment the Company consider the following assumptions: (i) the amount to be discounted; (ii) the dates of realization and settlement; and (iii) the discount rate.

The discount rate assumption relies on current market valuations as to time value of money and specific risks for each asset and liability.

## u) Consolidation

The quarterly interim financial statements includes individual quarterly interim financial statements of the Company, its subsidiaries and joint controlled entities (proportionally consolidated). Control is obtained when the Company has the power to control financial and operating policies of an entity so as to obtain benefits from its activities.

When necessary, the quarterly interim financial statements of subsidiaries are adjusted according to the accounting policies established by the Group. All transactions, balances, income and expenses between Group companies are eliminated in the quarterly interim financial statements. Consolidated subsidiaries are detailed describer on note 11.

The quarterly interim financial statements of the foreign subsidiaries are originally prepared in the currency of the country in which they are based and, subsequently, are adjusted to IFRS and translated to Brazilian reais using the exchange rate in effect at the reporting date for assets and liabilities, the historical exchange rate for changes in equity and the average exchange rate for the period for income and expenses when it is appropriate. Exchange gains and losses are recognized in equity under the caption "accumulated translation adjustments" in accordance with IAS 21/CPC 2 R2 - The effects of changes in foreign exchange rates.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

## v) Foreign currency translation

## Functional and reporting currency

Transactions in foreign currencies are translated to the respective functional currencies of the Company entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period.

The items of the quarterly interim financial statements of the subsidiaries are measured using the currency of the primary economic environment in which the subsidiaries operate ("functional currency"), being adjusted to IFRS and translated to Brazilian Real at the corresponding exchange rate of the reporting period for assets and liabilities, the historical rate for equity and the average exchange rate of the period for the income statement, if applicable, and with the exchange rate effects recognized in comprehensive income.

## w) Earning per share

According to with IAS 33/CPC 41 - Earnings per share, the Company presents the basic and diluted earnings per share data for its common shares:

Basic: Calculated by dividing net income allocated to common shareholders of the Company by the weighted average number of common shares outstanding during the period.

Diluted: Calculated by dividing net income of the period attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the period, adjusted for the effects of all dilutive potential common shares, adjusted for own shares held.

#### x) Financial instruments

Subsequent measurement of financial instruments occurs at each reporting date, according to the rules for each category of financial assets and liabilities.

# · Financial assets at fair value through profit or loss

Financial asset are classified by its fair value on the financial report if it is classified as held for trading or designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the company manages such investments and makes purchase and sale decisions based on their fair values in accordance with a documented risk management and investment strategy of the Company. Transaction costs, after initial recognition are recognized in income statement when incurred. Financial assets recorded at fair value through profit or loss are measured at fair value and changes in fair value of these assets are recognized in statement of income of the period. The financial instruments classified in this category are "Financial investments" and "Derivatives".

#### Loans and receivables

Loans and receivables are financial assets with fixed or estimated payment amounts that are not quoted in an active market. Such assets are initially recognized at fair value plus any attributable transaction costs. After initial recognition, loans and receivables are measured at amortized cost using the effective interest method, decreased by any loss on the impairment. The main assets of the Company classified in this category are "cash and cash equivalents", "trade accounts receivables" and "credits with related parties".

#### Held to maturity

In the case when the Company intends and is able to hold bonds to maturity, then such financial assets are classified as held to maturity. Investments held to maturity are initially recognized at fair value plus any directly attributable transaction costs. After initial recognition, investments held to maturity are measured at amortized cost using the effective interest method, decreased by any loss on the impairment. The Company has no financial instruments in this category.

# Non derivative financial liabilities

The Company recognizes debt securities and subordinated debt on the date on which they originated. All other financial liabilities (including liabilities designated at fair value recorded in income) are initially recognized on the trade date on which the Company becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial liability when its contractual obligations are canceled or expired. The Company has the following non-derivative financial liabilities: loans, financing, trade accounts payable, debts with related parties, declared dividends, payables related to facilities acquisitions and other payables.

## • Impairment of financial assets

Financial assets, except those designated at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Impairment loss is recognized if, and only if there is any indication that an asset may be impaired as a result of one or more events that occurred after initial recognition, and had an impact on the future cash flows estimated of this asset.

The financial asset carrying value is reduced directly by the loss of the impairment for all financial assets, except accounts receivable in which the carrying value is reduced by a loss estimate. Subsequent recoveries of amounts previously written off are credited to the loss estimate. Changes in the carrying value of the loss estimate are recognized in statement of income.

#### Derivatives

The Company and subsidiaries recognize and disclose financial instruments and derivatives according to IAS 39/CPC 38 - Financial Instruments: Recognition and Measurement, IFRIC 9 - Assessment of embedded derivatives and IFRS 7/CPC 40 R1 - Disclosure of Financial Instruments. Financial instruments are recognized after the Company and its subsidiaries become a party to the contractual provisions at the instruments.

Based on a risk management policy of the JBS Group, the Company and/its subsidiaries, contract financial derivatives instruments in order to minimize the risk of losses due to the exposure to fluctuation in exchange rates, interest rates, commodities prices, and others, which can affect the valuation of current and noncurrent assets, future cash flow and profit.

The fair value of derivative instruments is calculated by the treasury department, based on information of each contracted transaction and market information on the reporting dates such as interest rates and exchange rates.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# y) Business combinations

According to IFRS 3 (R)/CPC 15 R1 - Business Combination, business acquisitions are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The consideration transferred in a business combination is measured at fair value, which is calculated by adding the fair values of assets transferred, liabilities incurred on the acquisition date to the previous owners of the acquired shares issued in exchange for control of the acquired. The acquisition-related costs are generally recognized in income when incurred.

Goodwill is measured as the excess of the sum of the consideration transferred, the recognized amount of noncontrolling interests in the acquired business plus the fair value of the existing equity interest in the acquired less the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. If the excess is negative, a gain on bargain is recognized immediately in income as a gain.

If the initial accounting for a business combination is incomplete at the closing of the period in which the business combination has occurred, the recording of the temporary values of items whose accounting is incomplete are made. These temporary figures are adjusted during the measurement period (which shall not exceed one year from the date of acquisition), or additional assets and liabilities are recognized to reflect new information relating to facts and circumstances existing at the acquisition date which, if known, would have affected the amounts recognized on that date.

#### z) Employee benefits

### **Defined Contribution Plans:**

A defined contribution plan is a plan for post-employment benefits under which an entity pays fixed contributions into a separate entity (Provident Fund) and has no legal or constructive obligation to pay additional amounts. Obligations for contributions to pension plans to defined contribution plans are recognized as expenses for employee benefits in income in the periods during which employees render services. Prepaid contributions are recognized as an asset upon condition that reimbursement of cash or a reduction in future payments is available. Contributions to a defined contribution plan that are due more than 12 months after the end of the period in which the employee renders service are discounted to their present values

#### Defined benefit plans

The amount of the defined benefit plans that will be received by the beneficiaries are previously defined, calculated individually for each of the plan by using actuarial assumptions. The contributions can be adjusted in order to guarantee the payment of these benefits.

The recognized obligation for these contributions is the present value of the obligation defined in the closing, less the fair value of the assets of the plan, adjusted by actuarial gains or losses and past service costs.

The discount rate is yield at the reporting date on funds that have maturity dates approximating the terms of the appropriate indirect subsidiary PPC's obligation and that are denominated in the same currency in which benefits are expected to be paid. The calculation is performed annually by a qualified actuary using the projected unit credit method.

When the calculation results in a benefit for the indirect subsidiary, the asset to be recognized is limited to the total cost of any unrecognized past service and present value of economic benefits available in the form of future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to any plan in indirect subsidiary. An economic benefit is available to the indirect subsidiary if it is achievable during the life of the plan or the liquidation of the plan liabilities.

When the benefits of a plan are increased, the portion of the increased benefit relating to past service by employees is recognized in the straight-line method over the average period until the benefits become vested. To the extent the benefits become vested immediately, the expense is recognized immediately in income.

All actuarial gains and losses arising from defined benefit plans are accounted for in other comprehensive income.

#### aa) Segment reporting

In accordance with IFRS 8/CPC 22 - Segment reporting - Segment reporting is presented consistently with the internal reports provided to the entity's chief operating decision maker to make decisions about resources allocations, performance evaluation by segment and strategic decision making process.

# ab) Statements of Cash flow

The statements of cash flows have been prepared by the indirect method in accordance with the instructions contained in IAS 7/CPC 3 R2 - Statement of Cash Flows.

#### ac) Statement of comprehensive income

According to IAS 1/CPC 26 R1 - Presentation of quarterly interim financial statements - The statement of comprehensive income is composed by the conversion rate of foreign currency investments abroad and equity valuation in investments.

## ad) Economic Value Added

In accordance with CPC 9 - Statement of Economic Value Added, the Company included in the quarterly interim financial statements, the Statement of Value Added (EVA), and as additional information in the quarterly interim financial statements, because it is not a compulsory statement according to IFRS.

The Economic Value Added Statement, aims to demonstrate the value of the wealth generated by the Company and its subsidiaries, its distribution among the elements that contributed to the generation of it, such as employees, lenders, shareholders, government and others, as well as the share of wealth not distributed.

#### ae) New IFRS pronouncements, issues, changes and interpretations issued by the IASB applicable to quarterly interim financial statements

The following new rules, changes and interpretations of standards were issued by IASB and have initial adoption on January 1, 2014.

• IAS 32 – "Financial Instruments: Presentation" provides further clarification in addition to the application guidance in IAS 32 on the requirement to offset financial assets and liabilities in the balance sheets. The standard will be applicable as of January 1, 2014. This IAS's adoption did not have any relevant effects on the reported numbers for the nine months period ended on September 30, 2014.

• IAS 36 - "Impairment of Assets", In May, 2013, IASB issued a revised IAS 36. This change requires disclosure of discount rates that were used in the current and previous evaluation of impairment of assets, if the recoverable amount of the asset is based on a valuation technique to present value based on the fair value less the disposal. This standard is effective for annual periods beginning on or after January 1, 2014. This IAS's adoption did not have any relevant effects on the reported numbers for the nine months period ended on September 30, 2014.











20

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

• IAS 39 - "Novation of Derivatives and Continuation of Hedge Accounting", in June 2013, the IASB issued a revised IAS 39. This change is intended to clarify when an entity is required to discontinue a hedge, in situations where this instrument expires, is sold, terminated or exercised. This standard is effective for annual periods beginning on or after January 1, 2014. This IAS's adoption did not have any relevant effects on the reported numbers for the nine months period ended on September 30, 2014.

• IFRS 10, IFRS 12 and IAS 27 - "Invest entities", on October, 2012, the IASB issued a revised IFRS 10, IFRS 12 and IAS 27, which define entity of investment and introduced an exception to the consolidation entity controlled by investment, establishing the accounting treatment in these cases. These changes are effectives for annual periods beginning on or after January 1, 2014. This IAS's adoption did not have any relevant effects on the reported numbers for the nine months period ended on September 30, 2014.

• IFRIC 21 - "Taxes", in May 2013, the IASB issued an interpretation of IFRIC 21. This interpretation addresses issues related to the recognition of a tax liability when it originates from application of IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. This interpretation is effective for annual periods beginning on or after January 1, 2014. This IAS's adoption did not have any relevant effects on the reported numbers for the nine months period ended on September 30, 2014.

#### af) Rules, changes and interpretations of standards that are not yet in force

The following new rules, changes and interpretations of standards were issued by IASB, but were not adopted by CPC:

• IFRS 9 – "Financial Instruments" outlines the requirements for the classification, measurement and recognition of financial assets and liabilities IFRS 9 was issued in November 2009 and October 2010 and substitutes the paragraphs in IAS 39 related to the classification and measurement of financial instruments. IFRS 9 required classification of financial assets into two categories: measured at fair value and measured at amortized cost.

Classification is determined when the financial asset is initially recognized. Classification depends on the business model of the entity and the characteristics of the cash flow arrangements of the financial instruments. For financial liabilities, the standard maintains most of the requirements under IAS 39.

The main change is when the fair value option is adopted for financial liabilities, in which case the portion of change in fair value that is attributable to changes in the credit risk of the entity is registered in other comprehensive income and not in the statement of operations, except for cases in which this results in accounting mismatches.

In July, 2014, the IFRS 9 issued a complete standard, in which includes the requisition previously issued and additional changes to introduce a new model of impairment losses and changes (limited) for classification and measurement of financial assets. This change concludes the project of IASB in regards to financial instruments and the date of adoption is applicable to periods beginning on January 1, 2018, with earlier adoption permitted (subject to local requirements). The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IFRS 14 – "Regulatory Deferral Accounts", in January, 2014, the IASB issued a standard IFRS 14, which has the specific purpose of regulating the recognition of regulatory assets and liabilities upon the first adoption of IFRS. This standard is effective for annual periods beginning on/after January 1, 2016. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IFRS 11 – "Joint Arrangements", in May, 2014, the IASB issued a revised IFRS 11. The changes of the standard IFRS 11 outlines the criteria related to the accounting treatment for acquisitions of interests in sharing agreements that constitute a business in accordance with the concepts contained in IFRS 3. This change in standard is effective for annual periods beginning on/after January 1, 2016. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IFRS 15 – "Revenue from Contracts with Customers", in May, 2014, the IASB issued a revised IFRS 15. The standard replaces IAS 18 - "Revenue" and IAS 11 - "Construction Contracts" and a number of interpretations related to income. This standard is effective for annual periods beginning on/after January 1, 2017. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IAS 16 and IAS 41 – "Property, Plant and Equipment and Agriculture", in July, 2014, the IASB issued a review of IAS 16 and IAS 41 - Property, Plant and Equipment and Agriculture, to include the Biological Assets that meet the definition of "Bearer plants" (which are used solely to grow produce over several periods), this amendment requires that "Bearer plants" are recorded as fixed assets in accordance with IAS 16, recording the historical cost rather than being measured at fair value, as is required by IAS 41. Revised standard is effective for annual periods beginning on/after July 1, 2016. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IFRS 10 and IAS 28 – "Sale or contribution of assets between and investor and its associate or joint venture", on September, 2014, the IASB issued a revised IFRS 10 – Consolidated Financial Statements and IAS 28 – Investments in Associates and Joint Ventures, these changes have as consequences the recognized inconsistencies between the IFRS 10 demands and those ones to handle the sale of assets or the entry of the assets of an investor, associate or joint venture. The main consequence of the amendments is that the gain or loss is recognized when a transaction involves a business (if it is installed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves a business were allocated in a subsidiary. The amendments will be effective for annual periods beginning on/after July 01, 2016. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IAS 19 - "Employee benefits", on November, 2013 the IAS issued a revised IAS 19. This change is intended to clarify the aspects related to the recognition of the contributions of employees or third parties and their impacts in the cost of service and period service. This standard is effective for annual periods beginning on/after July 1, 2014. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• IAS 27 – "Separate financial statements", on August, 2014, the IASB issued a revised IAS 27, which allows the equity method to record the investments in subsidiaries, joint ventures and associates in its separate financial statements. This standard is effective to annual periods beginning on/after January 1, 2016. The Company does not expect any impact related to the adoption of this review in its interim financial statements.

• Annual Improvements to IFRS September, 2014 - In September, 2014, the IASB issued a revised version of IFRS 4, IFRS 7, IFRS 19 and IAS 34 standards. These standards are effective for annual periods beginning in or/after January 1, 2016. The Company does not expect any impact from the adoption of this review in its interim financial statements.

#### 4 Business Combination

According to IFRS 3 (R)/CPC 15 R1 - Business Combination, business acquisitions are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The consideration transferred in a business combination is measured at fair value, which is calculated by adding the fair values of assets transferred, liabilities incurred on the acquisition date to the previous owners of the acquired shares issued in exchange for control of the acquired. The acquisition-related costs are generally recognized in income when incurred.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Goodwill is measured as the excess of the sum of the consideration transferred, the recognized amount of noncontrolling interests in the acquired business plus the fair value of the existing equity interest in the acquired less the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. If the excess is negative, a bargain purchase gain is recognized immediately in income as a gain.

If the initial accounting for a business combination is incomplete at the closing of the period in which the business combination has occurred, the recording of the temporary values of items whose accounting is incomplete are made. These temporary figures are adjusted during the measurement period (which shall not exceed one year from the date of acquisition), or additional assets and liabilities are recognized to reflect new information relating to facts and circumstances existing at the acquisition date which, if known, would have affected the amounts recognized on that date.

The Company adopts the procedure of detailing in this note the acquisitions that i) have been implemented in the period; ii) have changed the amount paid or the fair value of the assets since the date of acquisition until the maturity of the business combination and; iii) the acquisition were concluded after one year.

#### In subsidiaries

# 4.1) Sul Valle's acquisition

In JBS Foods S.A., the indirect subsidiary Seara Alimentos Ltda. (Seara Alimentos) assumed the control of Sul Valle Alimentos Ltda (Sul Valle) in March, 2014, by the total amount of R\$ 24,000. In addition, the purchase price may suffer adjustments due to certain working capital items to be verified by the Company, and as a result of this adjustment in September 30, 2014, the adjusted amount is R\$ 18,768. In the consolidated, liabilities related to this transaction is kept under the caption Payables related to facilities acquisitions.

Seara Alimentos continues to evaluate the impacts of the operation and the allocation of the purchase price is preliminary, remained pending completion of the assessments of the assets acquired and liabilities assumed, including deferred taxes. The allocation of the purchase price is subject to the following changes, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts below reflect the estimated fair value of individual assets and liabilities assumed on March 31, 2014:

#### ASSETS

TOTAL LIABILITIES AND EQUITY	51,422
Equity	9,143
Payroll, social charges and tax obligation and other liabilities	4,505
Loans and financings	23,542
Trade accounts payable	14,232
LIABILITIES AND EQUITY	
TOTAL ASSETS	51,422
Intangible assets, net	21
Property, plant and equipment, net	20,212
Prepaid expenses and other assets	139
Recoverable taxes	21,669
Inventories and biological assets	8,381
Cash and cash equivalents	1,000

#### Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	18,768
Estimated fair value of net assets acquired	9,143
Estimated Goodwill to expectation of future earnings (note 13)	9,625

#### 4.2) Massa Leve's acquisition

In JBS Foods S.A., the indirectly subsidiary Seara Alimentos, assumed the control of Massa Leve in June, 2014, after the CADE's (Administrative Council for Economic Defense) approval occurred in the end of May, 2014, by the total amount of R\$ 258,618, in which part of the payment was made by the quantity of 26,295,997 of JBS S.A.'s treasury shares and the remaining balance in cash.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Seara Alimentos continues to evaluate the impacts of the operation and the allocation of the purchase price is preliminary, remained pending completion of the assessments of the assets acquired and liabilities assumed. The allocation of the purchase price is subject to the following changes, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts below reflect the estimated fair value of individual assets and liabilities assumed on June 30, 2014:

#### ASSETS

Cash and cash equivalents	1,463
Trade accounts receivable	38,442
Inventories	9,641
Recoverable taxes	11,990
Prepaid expenses and other assets	1,149
Property, plant and equipment, net	24,663
Intangible assets, net	1,571
TOTAL ASSETS	88,919
LIABILITIES AND EQUITY	
Trade accounts payable	23,527
Loans and financings	13,971
Payroll, social charges and tax obligation and other liabilities	10,040
Provision for lawsuits risk and other liabilities	21,226
Equity	20,155
TOTAL LIABILITIES AND EQUITY	88,919

# Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	258,618
(-) Net equity in the date of acquisition	20,155
Goodwill (excess) of the transaction	238,463
Goodwill (excess) allocation in the transaction	
Goodwill on the client portfolio	29,572
Goodwill on the trademark	13,036
Goodwill on the fixed asset	20,279
Deferred income tax and social contribution	(21,381)
Estimated Goodwill to expectation of future earnings (note 13)	196,957
	238,463

# 4.3) DBF Participações Societárias Ltda (Avebom)'s acquisition

FRANGOSUL

In JBS Foods S.A., JBS Aves acquired all the shares of Avebom on August, 2014 by the amount of R\$ 24,909. In the consolidated, liabilities related to this transaction is kept under the caption Payables related to facilities acquisitions, by the remaining amount of R\$ 23,000.

JBS Aves continues to evaluate the impacts of the operation and the allocation of the purchase price is preliminary, remained pending completion of the assessments of the assets acquired and liabilities assumed. The allocation of the purchase price is subject to the following changes, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts below reflect the estimated fair value of individual assets and liabilities assumed on September 30, 2014:

#### ASSETS

Cash and cash equivalents	3,575
Trade accounts receivable	22,284
Inventories and biological assets	14,062
Recoverable taxes	23,045
Other current and non current assets	4,542
Property, plant and equipment, net	17,890
TOTAL ASSETS	85,398
LIABILITIES AND EQUITY	
Trade accounts payable	71,325
Loans and financings	42,816
Payroll, social charges and tax obligation and current and deferred income taxes	16,421
Other current and non current liabilities	1,596
Equity (net capital deficiency)	(46,760)
TOTAL LIABILITIES AND EQUITY	85,398

Matinatta

EARA

pilgrim

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

## Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	24,909
Fair value of the equity (net capital deficiency)	(46,760)
Estimated Goodwill to expectation of future earnings (note 13)	71,669

# 4.4) Eleven's acquisition

In JBS Foods S.A., JBS Aves acquired all the shares of Eleven on September, 2014, by the amount of R\$ 7,800.

JBS Aves continues to evaluate the impacts of the operation and the allocation of the purchase price is preliminary, remained pending completion of the assessments of the assets acquired and liabilities assumed. The allocation of the purchase price is subject to the following changes, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts below reflect the estimated fair value of individual assets and liabilities assumed on September 30, 2014:

#### ASSETS

Cash and cash equivalents	40
Trade accounts receivable and Other current and non current assets	175
Inventories and biological assets	198
Recoverable taxes	62
Other current and non current assets	4,847
TOTAL ASSETS	5,322
LIABILITIES AND EQUITY	
Trade accounts payable	272
Loans and financings	18
Payroll, social charges and tax obligation and current and deferred income taxes	106
Equity	4,926

#### TOTAL LIABILITIES AND EQUITY

#### Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	7,800
Fair value of the equity	4,926
Estimated Goodwill (note 13)	2,874

#### 4.5) Conclusion of the Business Combination of Zenda's Group and Seara's Group:

In accordance to CPC 15 (R1)/IFRS 3, the Company concluded the adjustments of fair value of business combination of Seara's Group (by the Holding JBS Foods, Baumhardt e Seara Holding) and Zenda's Group (by the holdings Columbus) and the amountswere recognized in the Financial Statements of the Company.

As it is the only negotiation in which the Company acquired a equity participation in the companies Zenda and Seara's Group, the Company decided to proceed with the business combination in combined bases, segregating the total amount paid according to the existing premises in the closing date of the operation and based on the expectations of future earnings of each of the equity participation.

The total goodwill (excess) recorded in the transaction was in the amount of R\$ 1,893,640, as follows:

		Seara's Group		Zenda's Group	
	JBS Foods	Seara Holding	Baumhardt	Columbus	Total
Total amount paid by debit assumption JBS S.A.	2,798,381	618,490	29,402	162,261	3,608,534
(-) Net equity in the date of acquisition	1,421,721	618,490	29,207	121,969	2,191,387
Goodwill (excess) of the transaction	1,376,660	-	195	40,292	1,417,147











24

5,322

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Goodwill (excess) allocation in the transaction:

	Seara's Group		Zenda's Group		
	JBS Foods	Seara Holding	Baumhardt	Columbus	Total
Goodwill of client portfolio	446,366	-	-	-	446,366
Negative goodwill of trademark	(404,183)	-	(29,659)	-	(433,842)
Deferred income taxes	(14,343)	-	10,084	-	(4,259)
Others	-	-	6,935	-	6,935
Estimated Goodwill to expectation of future earnings (note 13)	1,348,820	-	12,835	40,292	1,401,947
-	1,376,660	-	195	40,292	1,417,147

# 5 Cash and cash equivalents

Cash, bank accounts and short-term investments are the items of the balance sheets presented in the statements of the cash flows as cash and cash equivalents, as described below:

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Cash and banks	3,224,922	1,789,254	7,534,692	4,713,369
CDB-DI (bank certificates of deposit)	3,681,597	3,148,005	3,888,912	3,236,034
Investment funds	-	-	794,076	777,025
National treasury bill - LFT	360,789	286,719	360,789	286,719
	7,267,308	5,223,978	12,578,469	9,013,147

CDB-DI (bank certificates of deposit) are held by financial institutions, with floating-rate and yield an average of 100% of the variation of the interbank deposit certificate (Certificado de Depósito Interbancário - CDI).

National treasury bill (LFT) - Correspond to purchased bonds with financial institutions, whose conditions and characteristics are similar to the CDB's.

#### Investments funds - Consolidated

It is composed entirely of investments of the indirect subsidiary JBS Project Management GMBH (subsidiary of JBS Holding GMBH) in mutual investment funds nonexclusive, whose investments are performed by JP Morgan as part of a cash management service.

# 6 Trade accounts receivable, net

	Company		Consolidated	
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Current receivables	3,983,525	3,981,264	8,647,000	7,866,991
Overdue receivables:				
From 1 to 30 days	143,678	111,388	707,475	840,843
From 31 to 60 days	9,064	9,527	93,526	109,287
From 61 to 90 days	3,345	2,990	42,271	80,982
Above 90 days	67,443	70,489	187,917	232,266
Allowance for doubtful accounts	(88,585)	(88,585)	(192,753)	(210,443)
	134,945	105,809	838,436	1,052,935
	4,118,470	4,087,073	9,485,436	8,919,926

Pursuant to IFRS 7/CPC 39 - Financial Instruments, below are the changes in the allowance for doubtful accounts:

	Company		Consolidated	
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Initial balance	(88,585)	(96,933)	(210,443)	(131,688)
Additions	-	-	3,064	(97,729)
Exchange variation	-	-	(237)	(3,901)
Write-offs	-	8,348	14,863	22,875
Final balance	(88,585)	(88,585)	(192,753)	(210,443)

## 7 Inventories

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Finished products	2,265,303	1,796,484	6,089,307	4,713,790
Work in process	182,387	169,326	609,938	507,475
Raw materials	382,690	314,429	1,022,972	830,847
Warehouse spare parts	136,450	133,909	928,438	852,504
	2,966,830	2,414,148	8,650,655	6,904,616



FRANGOSUL







pilgrim

25

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 8 Biological assets

The Company's biological assets are composed by live animals, which detail is as follows:

	Consolidated				
	September	30, 2014	December 31, 2013		
Current biological assets (consumable):	Amount	Quantity (in thousands)	Amount	Quantity (in thousands)	
Chicken and eggs	980,579	438,469	923,778	415,306	
Cattle	129,474	64	61,371	39	
Hogs and lambs	405,087	2,506	430,645	2,414	
Plants for harvest	2,021	-	3,549	-	
	1,517,161	441,039	1,419,343	417,759	
		Consolid	ated		
	September	30, 2014	December	31, 2013	
Non-Current biological assets (bearer assets):	Amount	Quantity (in thousands)	Amount	Quantity (in thousands)	
Chicken and eggs	490,945	29,980	442,966	28,286	
Hogs	63,024	187	53,937	188	
	553,969	30,167	496,903	28,474	
	2,071,130	471,206	1,916,246	446,233	
Changes in biological assets:			Current	Non-current	
Current amount on December 31, 2013		_	1,419,343	496,903	
Increase by reproduction (born) and costs absorptions		=	10,908,962	621,617	
Increase by Purchase			442,640	194,372	
Fair value (Mark to market)			17,758	-	
Changes from current to noncurrent			251,458	(251,458)	
Decrease by Death			(6,203)	(1,556)	
Reduction for slaughter, sale or consumption			(11,576,886)	(77,624)	
Exchange rate variation			28,719	(5,405)	
Amortization			-	(429,213)	
Impact of Sul Valle, Frinal and Avebom's acquisition			31,370	6,333	
Current amount on September 30, 2014		_	1,517,161	553,969	

The current biological assets consist mainly of eggs awaiting hatching and animals, mostly of feedlots and maturity period for slaughtering, which remain in developmen for a period of 30 to 48 days, for chicken, and 90 to 120 days, mainly cattle and 170 to 175 days, for hogs and lambs, until they reach maturity and therefore sent for slaughter units. Due to this fact they are classified on current assets.

Noncurrent biological assets are composed of layer and breeder chicken and hogs that are intended for breeding. The lifetime of these animals for breeding is approximately 68 weeks for chickens and 28 months for hogs, and for this reason, classified under non-current assets accounts.

Below, details of the biological assets of the Company:

September 30, 2014		December 31, 2013	
	Quantity		Quantity
Amount	(in thousands)	Amount	(in thousands)
686,562	241,752	624,274	231,481
14,380	5	8,891	3
38,437	145	50,457	183
739,379	241,902	683,622	231,667
316,855	17,456	297,503	17,660
316,855	17,456	297,503	17,660
	Amount 686,562 14,380 38,437 739,379 316,855	Quantity (in thousands)           686,562         241,752           14,380         5           38,437         145           739,379         241,902           316,855         17,456	Quantity (in thousands)         Amount           686,562         241,752         624,274           14,380         5         8,891           38,437         145         50,457           739,379         241,902         683,622           316,855         17,456         297,503

Chicken and eggs – PPC has breeding activity of broiler chickens for slaughtering (current) for production of fresh meat and / or industrialized products, and breeder chicken (noncurrent) that are intended for breeding.

Cattle - A subsidiary JBS USA keeps cattle in feedlots between the period of 75-100 days. The active market for cattle in feedlot just over 180 days.

Hogs and lambs - JBS USA keeps hogs and lambs in the feedlot system.

Due to the fact there is no active market for these biological assets, the fair value of these biological assets is substantially represented by its acquisition cost plus accumulated absorption, due to the short life cycle and by the fact that the profit margin is substantially representative only in the process of industrialization. Thereby, the current assets are maintained at cost and the non-current assets besides being maintained at cost, are amortized according to the lifetime of the animals.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	September	30, 2014	December	31, 2013
COMPANIES IN BRAZIL	Amount	Quantity (in thousands)	Amount	Quantity (in thousands)
Current biological assets (consumable):				
Cattle	115,094	59	52,480	36
Biological assets valued at market:	115,094	59	52,480	36
Chicken and eggs	294,017	196,717	299,504	183,825
Hogs and lambs	366,650	2,361	380,188	2,231
Plants for harvest	2,021	-	3,549	-
Biological assets valued at cost:	662,688	199,078	683,241	186,056
Total current biological assets	777,782	199,137	735,721	186,092
Noncurrent biological assets (bearer assets):				
Chicken and eggs	174,090	12,524	145,463	10,626
Hogs	63,024	187	53,937	188
Total noncurrent biological assets valued at cost	237,114	12,711	199,400	10,814

The operations relating to activities of cattle in Brazil are represented mainly by cattle in feedlots (intensive) and cattle in pastures (extensive), whose valuation at market is reliably measured due to the existence of active markets.

The operations relating to chicken activities in Brazil, are divided among broiler chicken for slaughtering (current) for production "in natura" and/or industrialized products, and layer and breeder chicken (noncurrent) that are intended for breeding. For both cases, the fair value of these biological assets is substantially represented by its acquisition cost plus accumulated absorption, due to the short life cycle and by the fact that the profit margin is substantially representative only in the process of industrialization. Thereby, the current assets are maintained at cost and the non-current assets besides being maintained at cost, are amortized according to the lifetime of the animals.

Operations related to hogs of activities in Brazil, are similar to the activities of chicken, divided among hogs for slaughtering (current) for production "in natura" and/or industrialized products, and layer and breeder hogs (non-current) that are intended for breeding. For both cases, the fair value of biological assets is substantially represented by its acquisition cost plus accumulated absorption. Thereby, the current assets are maintained at cost and the noncurrent assets besides being maintained at cost, are amortized according to the lifetime of the animals.

The balances plants for harvest, consist of corn, soybeans and grass, which will be used in the preparation of ration for cattle. The Management chose to keep the measurement of biological assets at their cost values, due to the immateriality of the balances, since the efforts needed to develop and measure these assets at their fair values overcome the benefits expected by Management.

# 9 Recoverable taxes

Com	pany	Consolidated		
September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013	
941,204	919,691	1,767,230	1,460,744	
44,438	43,937	111,431	109,792	
806,293	720,362	1,407,923	975,294	
189,299	164,310	241,909	425,600	
35,898	105,917	48,397	124,753	
4,057	3,968	50,417	56,798	
2,021,189	1,958,185	3,627,307	3,152,981	
1,262,134	1,275,614	2,268,016	2,003,256	
759,055	682,571	1,359,291	1,149,725	
2,021,189	1,958,185	3,627,307	3,152,981	
	September 30, 2014 941,204 44,438 806,293 189,299 35,898 4,057 2,021,189 1,262,134 759,055	941,204         919,691           44,438         43,937           806,293         720,362           189,299         164,310           35,898         105,917           4,057         3,968           2,021,189         1,958,185           1,262,134         1,275,614           759,055         682,571	September 30, 2014         December 31, 2013         September 30, 2014           941,204         919,691         1,767,230           44,438         43,937         111,431           806,293         720,362         1,407,923           189,299         164,310         241,909           35,898         105,917         48,397           4,057         3,968         50,417           2,021,189         1,958,185         3,627,307           1,262,134         1,275,614         2,268,016           759,055         682,571         1,359,291	

#### Value-added tax on sales and services (ICMS / IVA / VAT/GST)

Recoverable ICMS refers to excess of credits derived from purchases of raw materials, packaging and other materials over tax charges due on domestic sales, since exports are tax-exempted.

The Company expects to recover the total amount of the tax credit, including the ICMS credits from other states (difference between the statutory rate for tax bookkeeping and the effective rate for ICMS collection in the state of origin).

# Social contribution on billings - PIS and COFINS

Refers to non-cumulative PIS and COFINS credits arising from purchases of raw materials, packaging and other materials used in the products sold in the foreign market.

#### Withholding income tax - IRRF/IRPJ

Refers mainly to withholding income tax levied on short-term investments, deductions and remittance of dividends to its subsidiary JBS USA and prepayments of income tax and social contribution paid by estimate, which can be offset against income tax payable on profits.

#### **Reintegration of the Special Tax Values - Reintegra**

The credit of Reintegra, according to the Law 12.546 from December 14, 2011, and later Provisory Measure nº 651 from July 10, 2014, aims to restore partial or full amounts related to tax costs of the production chain of exporting companies.

According to established in Ordinance nº 428/2014, the amount of the credits is calculated by applying the percentage of 3% from gross revenue from the export of certain industrial products, from October 1, 2014.











pilgrims

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# **General comments**

Company and JBS Embalagens recorded the monetary adjustment of their PIS, COFINS, IPI and IRPJ tax credits based on SELIC (Sistema Especial de Liquidação e de Custódia - Special Settlement and Custody System), in the amount of R\$ 201,192. As of this amount the Company received R\$ 51,787 and the remaining balance is R\$ 149,406.

Annually, Company's management, supported by its tax and legal counsel, evaluates the segregation between current and noncurrent of tax credits according to their attainment.

# 10 Related parties transactions

Refers to agreements between related parties recorded on the balance sheet of the Company as credits and debits with related parties, as follows:

COMPANY	Currency	Maturity	Management and borrowing costs	September 30, 2014	December 31, 2013
Direct subsidiaries					
JBS Confinamento Ltda.	R\$	Jan 1, 2016	Corresponds to CDI + 1% p.m.	105,535	81,349
JBS Embalagens Metálicas Ltda.	R\$	Jan 1, 2016	Corresponds to CDI + 1% p.m.	86,809	75,309
JBS USA, Inc	US\$	Mar 25, 2016	Corresponds to Libor + 2.5% to 3% p.y.	(565,064)	(201,070)
Brazservice Wet Leather S.A.	R\$	Jan 1, 2016	Corresponds to CDI + 1% p.m.	10,723	-
JBS Global Meat S.A. <sup>(1)</sup>	R\$	-	-	105,217	87,862
JBS Foods S.A. <sup>(2)</sup>	R\$	Mar 31, 2015	-	1,837,576	-
Tannery do Brasil S.A.	R\$	Apr 30, 2015	Corresponds to CDI + 1% p.m.	5,968	-
Indirect subsidiaries					
Zenda Leather S.A.	US\$	Jan 1, 2016	Corresponds to 3% p.y.	27,734	26,082
Seara Alimentos Ltda	R\$	Jan 1, 2016	Corresponds to CDI	(3,154)	679,386
Beef Snacks Brasil Ind.Com. S.A.	R\$	Jan 23, 2015	Corresponds to CDI	115,254	107,768
Beef Snacks International BV	US\$	Dec 31, 2014	Corresponds to Libor + 2% to 3% p.y.	6,657	6,117
JBS Aves Ltda.	R\$	Jan 1, 2016	Corresponds to CDI	700,118	622,946
JBS Argentina S.A. <sup>(1)</sup>	R\$	-	-	64,728	-
Seara Alimentos Ltda (2)	R\$	Jan 1, 2016	-	-	220,751
Zenda Leather S.A. (3)	US\$	-	-		78,448
				2,498,101	1,784,948

 $^{\left( 1\right) }$  - Advances made with the purpose of further capitalization.

<sup>(2)</sup> - Refers to remaining credits related to the selling of the equity participation and assets (according to note 11 - Investments in associate, subsidiaries and joint ventures).

<sup>(3)</sup> - The disposal refers to the capital increase in the subsidiary (according to note 11 - Investments in associate, subsidiaries and joint ventures) Intercompany balances shown in the balance sheet of the Company and statement of operations are as follows:

	Septembe	September 30, 2014		December 31, 2013	
	Trade accounts	Trade accounts	Trade accounts	Trade accounts	
COMPANY	receivable	payable	receivable	payable	
Direct subsidiaries					
JBS Confinamento Ltda.	670	52,002	355	44,778	
JBS Leather Itália SRL	4,398	-	3,466	-	
Brazservice Wet Leather S.A.	1,465	1,332	-	-	
Tannery do Brasil S.A.	3,803	1,442	-	-	
Indirect subsidiaries					
JBS Global (UK) Limited	42,444	28	52,470	-	
JBS Argentina S.A.	-	-	-	48	
Global Beef Trading SU Lda.	-	-	2,798	-	
Austrália Meat	-	1,143	-	1,804	
JBS Toledo NV	36,840	-	15,990	-	
JBS Aves Ltda.	2,093	10,483	1,524	109,790	
Weddel Limited	4,834	-	2,118	-	
Sampco Inc.	40,724	-	33,904	-	
JBS Leather Europe	-	2	4,255	-	
Meat Snacks Partners do Brasil Ltda	14,367	149	9,989	113	
Frigorífico Canelones S.A.	-	1,221	-	-	
Rigamonti Salumificio Spa	-	8	-	20	
Trump Asia Enterprise Ltd	16,891	-	6,197	701	
JBS Paraguay	1,220	2,078	-	1,415	
Zenda Leather S.A	4,722	-	2,713	-	
Braslo Produtos de Carnes Ltda	6,458	-	2,894	-	
Excelsior Alimentos S.A.	-	-	7	-	
Seara Alimentos Ltda	6,233	780	2,265	69,429	
MBL Alimentos S.A	-	-	23	-	
JBS Chile Ltda.	-	11	-	-	
Other related parties					
S.A. Fabrica de Prod. Alimentícios Vigor	5,563	6,366	4,057	18,547	
J&F Floresta Agropecuária Ltda	5	509	181	-	
Flora Produtos de Hig. Limp. S.A.	5,210	-	5,453	1	
Flora Dist. Produtos de Hig. Limp. S.A.	18,071	10	11,932	58	
Itambé Alimentos S.A.	584	51,688	1	13,884	
	216,595	129,252	162,592	260,588	

Friboi

FRANGOSUL









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Impacts of related party transactions on Income Statements of the Company:

	For the nine months period ended on September 30,					
		2014			2013	
	Financial income (expenses)	Purchases	Sales of products	Financial income (expenses)	Purchases	Sales of products
Direct subsidiaries			·			
JBS Confinamento Ltda.	11,022	236,782	6,259	15,013	215,283	7,747
JBS Embalagens Metálicas Ltda.	11,170	-	-	7,962	-	-
JBS USA, Inc	(5,759)	-	-	3,210	-	-
JBS Slovakia Holdings s.r.o.	-	-	-	(758)	-	-
JBS Leather Itália SRL	-	-	67,004	-	-	79,651
Novaprom Food Ingredients Ltda	-	-	-	(18)	2,098	7,559
Brazservice Wet Leather S.A.	1,074	45,632	35,203	-	-	-
Tannery do Brasil S.A.	127	23,407	19,370	-	-	-
Indirect subsidiaries						
JBS Global (UK) Limited	-	90	125,878	-	-	120,124
JBS Argentina S.A	-	7,871	-	-	9,947	-
Global Beef Trading SU Lda.	-	1,731	44,314	-	2,804	48,774
Beef Snacks Brasil Ind.Com. S.A.	8,397	-	-	5,688	-	-
Beef Snacks International	380	-	-	419	-	-
JBS Aves Ltda.	35,087	474,975	27,088	40,966	89,485	23,017
Australia Meat	-	23,825	-	-	18,943	-
JBS Toledo NV	-	-	164,725	-	-	184,131
JBS Leather Europe	-	-	-	-	-	18,826
Meat Snacks Partners do Brasil Ltda	-	959	129,758	-	-	92,348
JBS Chile Ltda	-	-	-	-	-	361
Agrovêneto S.A. Indústria de Alimentos	-	-	-	-	1,209	2.121
Weddel Limited	-	-	26,719	-	-	16,147
Sampco Inc.	-	-	137,895	-	-	160,958
Frigorífico Canelones S.A.	-	8,833	-	-	9,653	562
Trump Asia Enterprise Ltd	-	0,000	171,640	45	30	159,950
JBS Paraguay	-	56,418	3,917	-	56,690	-
• •	566	105		158	00,000	4,504
Zenda Leather S.A.	000		26,387	100	-	4,304
Braslo Produtos de Carnes Ltda	-	39	76,932	-	-	-
Excelsior Alimentos S.A	-	450.007	44	-	-	-
Seara Alimentos Ltda	53,802	158,907	96,007	-	-	-
JBS Leather Uruguay	-	-	11,286 460	-	-	-
MBL Alimentos S.A	-	-	400	-	-	-
Other related parties		61,425	10 000		625	12 107
S.A. Fabrica de Prod. Alimentícios Vigor	-	,	40,833	-		43,497
J&F Floresta Agropecuária Ltda	-	18,049	216	-	14,388	211
Flora Produtos de Hig. Limp. S.A.	-	91	54,555	-	10,096	60,559
Flora Dist. Produtos de Hig. Limp. S.A.	-	322	109,388	-	567	103,474
Itambé Alimentos S.A.		188,871	1,084		-	•
	115,866	1,308,332	1,376,962	72,685	431,818	1,134,521

# Guarantees provided and / or received

The Company guarantees the amount of notes 8.25% issued by its direct subsidiary JBS USA, expiring in 2020.

The Company guarantees the amount of notes 7.25% issued by its direct subsidiary JBS USA, expiring in 2021.

JBS USA, JBS USA Holdings and Swift Beef Company, along with JBS Hungary Holdings are guarantors of the amount of the notes 2016, recorded in the Company.

JBS Hungary Holdings guarantees the amount of notes 2016 (of the incorporated Bertin), 2018 and 2023, recorded in the Company.

JBS Hungary Holdings guarantees the amount of the notes 2024, recorded in the Company.

JBS USA Holdings and JBS S.A., along with JBS Hungary Holdings are guarantors of the notes 5.875% recorded in its indirect subsidiaries JBS USA, LLC and JBS USA Finance, expiring in 2024.

# Details of transactions with related parties

The main assets and liabilities balances, as well as the transactions that had impact on income statements related with related parties transactions, which Management considers that were accomplished in the usual market conditions for similar types of operations of trade accounts receivable and trade accounts payable and for related parties operations of only pass the borrowing costs, in addition to the operational expenses that support these contracts.

Among the transactions between related parties more representative, we emphasize the purchase of cattle for slaughter between the Company and it subsidiary JBS Confinamento, related party J&F Floresta Agropecuária Ltda. Such transactions are made at regular price and market conditions in their region because it takes the market prices applied with other suppliers (third parties not JBS Group). The number of cattle supplied by these related parties is irrelevant comparing to the demanded volume by the Company.

On the related parties contracts are calculated management and borrowing costs, exchange rate and interests, when applicable.

No allowance for doubtful accounts or bad debts expenses relating to related-party transactions were recorded for the periods ended on September 30, 2014 and December 31, 2013.











Notes to the guarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

## Consolidated - Credits with related parties

The consolidated amount of credits with related parties, of R\$ 761,702 in September 30, 2014 (R\$ 733,958 in December 31, 2013) arises from the use of the credit of up to US\$ 450 million between the indirect subsidiary JBS Five Rivers (subsidiary of JBS USA) and J&F Oklahoma (subsidiary of J&F Participações S.A., which is not consolidated in the Company).

This transaction has interest and J&F Oklahoma uses this credit to purchase cattle for fattening, which are allocated in the JBS Five Rivers feedyards for fattening until ready for slaughter.

J&F Oklahoma is still part in 2 commercial agreements with subsidiaries of the Company:

i) Cattle supply and feeding agreement with JBS Five Rivers, where it takes the responsibility for the cattle from J&F Oklahoma and collects the medicinal and adding value costs, besides a daily fee of rent in line with market terms;

ii) Sales and purchase cattle agreement with JBS USA of at least 500,000 animals/year, starting from 2009 up to 2016.

JBS Five Rivers also guarantee in third degree, after guarantee of the assets from J&F Oklahoma and its parent company, up to US\$ 250 million in a line of credit of J&F Oklahoma.

In June 2011, J&F Australia entered into a purchase and sale of cattle to JBS Australia, according to this agreement, J&F Australia should sell for JBS Australia and this one should buy at least 200,000 head of cattle from J&F Australia per year.

In January 2013, J&F Canada entered into a purchase and sale of cattle to JBS Canada, according to this agreement, J&F Canada should sell for JBS Canada and this one should buy at least 50,000 head of cattle from J&F Canada per year.

#### Remuneration of key management

Executive

Company's management includes the Executive Board and the Board of Directors. The aggregate amount of compensation received by the members of Company's management for the services provided in their respective areas of business in the nine months period ended on September 30, 2014 and 2013 is the following:

For the nine months period ended on September, 30

4

	2014	2014		
	Members	Value	Members	Value
ard and Board of Directors	13	5,372	12	5,454
	13	5,372	12	5,454
				·

The alternate members of the Board of Directors are paid for each meeting of Council in attendance.

The Institutional Relations Executive Officer, Administrative and Control Director and Investor Relations Director are part of the employment contract regime CLT (which is the Consolidation of Labor Laws), which follows all the legal prerogatives of payments and benefits. Not included any remuneration bonuses of the Company or other corporate benefits to additional employees or that should be extended to their family.

In accordance with IAS 24(R)/CPC 05 R1 - Related parties, except for those described above, the other members of the Executive Board, and Management Board are not part of any employment contract or any other contracts for additional business benefits such as post-employment benefits or other long-term benefits, termination of work that does not conform to those requested by the CLT, where applicable, or payment based on shares.

#### Investments in associate, subsidiaries and joint ventures 11

FRANGOSUL

			Company		Conso	lidated
			September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Investments in subsidiaries, asso	ciates and joint ventures		8,527,078	9,457,375	297,358	277,571
Goodwill (note 13)			698,119	2,136,978	-	-
			9,225,197	11,594,353	297,358	277,571
Relevant information about investr	nents in the in the period	of September 30, 2	014:			
	Participation	Total assets	Capital stock	Equity	Net revenue	Net income (loss)
Controlled:						
JBS Embalagens Metálicas Ltda.	99.00%	88,846	2	(6,101)	-	(9,851)
JBS Global Investments S.A.	100.00%	2,612	178,923	2,612	-	(16)
JBS Holding Internacional S.A.	100.00%	590,328	1,415,387	348,594	710,072	(14,163)
JBS USA, Inc.	100.00%	24,773,929	2,509,030	4,312,937	56,653,718	1,861,506
JBS Confinamento Ltda.	100.00%	683,884	533,401	457,879	83,230	(7,226)
JBS Slovakia Holdings, s.r.o.	100.00%	42,663	7,045	35,112	-	(1,232)
JBS Leather Italia S.R.L.	100.00%	225,843	36,160	29,285	117,318	1,970
JBS S/A (DMCC Branch)	100.00%	839	2,836	300	-	(397)
JBS Leather Paraguay	97.50%	2,023	22	(100)	4,602	(103)
JBS Holding GMBH	100.00%	4,889,181	513,385	1,386,109	1,537,705	175,276
JBS Global Luxembourg S.à.r.l.	100.00%	362,065	107,361	65,752	745,607	(35,533)
FG Holding III Ltda.	100.00%	66	53	67	-	(1)
JBS Global Meat S.A	100.00%	266,263	135,001	135,001	-	-
Columbus Netherlands B.V.	100.00%	643,289	254,862	189,197	406,274	(6,535)
Brazservice Wet Leather S.A.	100.00%	38,189	23,063	(8,315)	37,874	(6,367)
JBS Foods S.A. <sup>(1)</sup>	100.00%	12,434,220	841,035	1,282,198	6,461,248	405,428
Tannery do Brasil S.A.	98.73%	27,130	29,843	15,606	26,029	(4,041)
Associates:						
Vigor Alimentos S.A.	21.12%	3,588,440	1,191,378	1,262,201	1,370,956	43,798
Frile	ai 🥑	Motivotto	Swift BLA	CK SEARA	Pilgrims	30

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

In consolidated interim quarterly interim financial statements, goodwill is recorded in the Intangible assets due to expected profitability of the acquired subsidiary, assets and liabilities are consolidated with the Individual Statement. In the balance sheets of the Company, this goodwill is recorded on Investments, the same group of noncurrent assets, because, for the Company it is part of its investment on subsidiary acquisition, not being its intangible assets (as stated above, the expectation of future earnings - the genuine intangible - is the subsidiary). In the company the intangible goodwill arising from the merger of Bertin and Novaprom, and the rest allocated to investments. Consolidated all goodwill re recorded as intangible.

#### In the Company:

				Equity in s		
	December 31, 2013	Addition (disposal)	Exchange rate variation (i)	Equity in subsidiaries (ii)	Income Statements	September 30, 2014
JBS Embalagens Metálicas Ltda.	3,713	-	-	-	(9,753)	(6,040)
JBS Global Investments S.A.	2,513	-	115	-	(16)	2,612
JBS Holding Internacional S.A.	433,319	9,069	-	(79,631)	(14,163)	348,594
JBS Aves Ltda (1)	62,819	(110,878)	-	-	48,059	-
JBS USA, Inc. (2)	4,590,739	(2,193,447)	136,538	(82,400)	1,861,506	4,312,936
JBS Confinamento Ltda.	465,105	-	-	-	(7,226)	457,879
JBS Slovakia Holdings, s.r.o.	36,630	-	(1,482)	1,196	(1,232)	35,112
JBS Leather Italia S.R.L	28,477	-	(1,162)	-	1,970	29,285
JBS S/A (DMCC Branch)	33	650	14	-	(397)	300
JBS Leather Paraguay	11	-	(8)	-	(101)	(98)
JBS Holding GMBH	1,212,493	5,971	(23,847)	16,217	175,275	1,386,109
JBS Global Luxembourg S.à.r.l.	70,893	-	(2,818)	33,210	(35,533)	65,752
FG Holding III Ltda.	68	-	-	-	(1)	67
JBS Global Meat S.A	135,001	-	-	-	-	135,001
Vigor Alimentos S.A.	257,376	-	-	-	9,252	266,628
Columbus Netherlands B.V.	110,523	82,714	4,064	(1,570)	(6,534)	189,197
Seara Holding Europe B.V. <sup>(1)</sup>	652,530	(636,555)	(22,273)	224	6,074	-
Baumhardt Com. Particip. Ltda	31,030	(34,388)	-	(425)	3,783	-
JBS Foods Particip. Ltda. (1)	1,364,102	(1,421,759)	-	(13,278)	70,935	-
Brazservice Wet Leather S.A.	-	(1,948)	-	-	(6,367)	(8,315)
JBS Foods S.A. (1)	-	841,034	-	35,736	405,428	1,282,198
Tannery do Brasil S.A.	-	19,398	-	-	(3,990)	15,408
Subtotal	9,457,375	(3,440,139)	89,141	(90,721)	2,496,969	8,512,625
Accrual for loss on investments Brazservice, JBS Embalagens and Leather Paraguay	-					14,453
Total	9,457,375				-	8,527,078
In the Consolidated:					-	

In the Consolidated:

		Equity in subsidiaries		
		Equity in		
	December 31, 2013	subsidiaries (ii)	Income Statements	September 30, 2014
Vigor Alimentos S.A.	257,376	-	9,252	266,628
Meat Snacks Partners Ltda.	20,195	(26)	10,561	30,730
Total	277,571	(26)	19,813	297,358

(i) - As defined in IAS 21/CPC 2 R1 - The effects of changes in foreign exchanges rates, refers to the exchange rate variation of foreign currency investments that are accounted under the equity method, which was accounted directly to equity of the Company on the line "Accumulated translation adjustments".

(ii) - Refers to the reflex of valuation adjustments and exchange rate variation of foreign investments and capital transactions, accounted in valuation adjustments to equity in the subsidiaries, whose effect is being recognized when calculating the equity in subsidiaries, directly to equity of the Company.

#### Below is presented the breakdown of main additions and disposals of investments during the period:

<sup>(1)</sup> - On March 31, 2014 a corporate restructuring was initiated through sale, by book value, of the company JBS Foods Ltda and capitalization of the Company's investments in the subsidiaries JBS Aves and Seara Holding to JBS Foods S.A., created to receive these operations. The total amount of the sale of investment in JBS Foods Ltda was in the amount of R\$ 1,421,759 plus goodwill in the amount of R\$ 1,376,660 summarizing the total amount of R\$ 2,798,419 and the capitalization of the investments in JBS Aves and Seara Holding in the total amount of R\$ 841,034. In addition, on August, 2014 the Company sold all the shares of the holding Baumhardt, as well as its direct investments in the subsidiary Excelsior by the amount of R\$ 47,224, being the amount arising from the transfer of investments of R\$ 34,388 and goodwill in the amount of R\$ 12,836.

(2) - JBS USA, Inc. – At the end of the third quarter, JBS USA remitted the funds in the amount of US\$ 994,375 equivalent to dividends and capital reduction.

<sup>(3)</sup> - Columbus Netherlands B.V. - On September, 2014 the Company made a capital increase through the settlement of the loan.

#### Subsequent events:

(i) - In October 23, 2014 the CADE General Superintendence (Administrative Council for Economic Defense) approved, without restrictions, the acquisition of all the representatives shares of Tyson do Brasil Ltda., company responsible by the operations of chickens of Tyson Foods, Inc in Brazil. According to announced to the Market, the Company along with its indirect subsidiary Pilgrim's Pride Corporation (PPC) signed a definitive agreement for the acquisition of all the chicken activities of Tyson Foods, Inc. in Mexico and in Brazil. The business operation of México will be acquired by PPC, and the business operation of Brazil will be acquired by JBS Foods S.A (directly or by any of its subsidiaries). The total amount to be paid is US\$ 575 million (US\$ 400 million for the business operation of Brazil).









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

(ii) - In October 21, 2014, JBS S.A., pursuant to Brazilian Securities Commission - CVM n° 358, of January 3, 2002, as amended, reported to its investors and the Market, that CVM granted, in October 17, 2014, the election held at the same date by its wholly owned subsidiary JBS Foods S.A. order cancellation of registration of initial public offering of primary and secondary ordinary shares issuance and registration of the securities issuer, considering the new schedule set for the operation. On October 20, 2014, JBS Foods S.A. presented with CVM, a new application for (i) registration of the securities issuer in category "A", pursuant to CVM Instruction nº 480, of April 4, 2009, as amended; and (ii) record initial public offering of primary distribution of ordinary shares of JBS Foods, to be held in Brazil. The offer is subject to the granting of registrations by the CVM and to market conditions.

# 12 Property, plant and equipment, net

				Net amount		
Company	Cost	Revaluation	Accumulated depreciation	September 30, 2014	December 31, 2013	
Buildings	3,142,711	116,620	(538,732)	2,720,599	2,757,435	
Land	1,102,217	9,305	-	1,111,522	988,544	
Machinery and equipment	4,851,669	44,141	(1,436,498)	3,459,312	3,424,150	
Facilities	1,269,563	21,737	(296,978)	994,322	826,721	
Computer equipment	198,545	682	(112,906)	86,321	96,871	
Vehicles	569,851	51	(153,747)	416,155	293,104	
Construction in progress	1,327,677	-	-	1,327,677	828,605	
Other	235,582	1,234	(37,350)	199,466	176,906	
	12,697,815	193,770	(2,576,211)	10,315,374	9,392,336	

Consolidated	Cost	Revaluation	Accumulated depreciation	September 30, 2014	December 31, 2013
Buildings	9,276,590	116,620	(1,910,358)	7,482,852	7,369,250
Land	2,720,369	9,305	-	2,729,674	2,399,488
Machinery and equipment	12,917,790	44,141	(5,499,523)	7,462,408	7,337,010
Facilities	1,843,170	21,737	(503,888)	1,361,019	1,195,665
Computer equipment	480,266	682	(296,907)	184,041	200,588
Vehicles	871,067	51	(385,543)	485,575	352,418
Construction in progress	2,298,364	-	(450)	2,297,914	1,430,774
Other	1,084,719	1,234	(409,972)	675,981	655,423
	31,492,335	193,770	(9,006,641)	22,679,464	20,940,616

The Company annually accompanies the useful lives of fixed assets and no significant differences were indentified during the period. The weighted average depreciation rates of assets that make up each group are as follows:

	Average annual depreciation rates as of September 30,			
	201	4	201:	3
	Company	Consolidated	Company	Consolidated
Buildings	3.07%	3.61%	3.04%	4.37%
Land	0.00%	0.00%	0.00%	0.00%
Machinery and equipment	6.39%	8.57%	6.24%	8.57%
Facilities	4.93%	5.27%	5.23%	5.31%
Computer equipment	11.70%	14.31%	12.22%	16.00%
Vehicles	9.87%	9.33%	10.89%	10.44%
Other	2.33%	7.11%	3.17%	3.77%

#### Changes in property, plant and equipment

Company	December 31, 2013	Additions net of transferences	Disposals	Depreciation	September 30, 2014
Buildings	2,757,435	38,374	(164)	(75,046)	2,720,599
Land	988,544	122,978	-	-	1,111,522
Machinery and equipment	3,424,150	274,399	(4,789)	(234,448)	3,459,312
Facilities	826,721	215,661	(266)	(47,794)	994,322
Computer equipment	96,871	7,140	(204)	(17,486)	86,321
Vehicles	293,104	194,961	(29,722)	(42,188)	416,155
Construction in progress (1)	828,605	499,072	-	-	1,327,677
Other	176,906	26,841	(143)	(4,138)	199,466
	9,392,336	1,379,426	(35,288)	(421,100)	10,315,374

<sup>(1)</sup> - Additions of construction in progress are presented for quarterly interim financial statements purposes, net of transfers, being composed in September 30, 2014 as follow:

(+) Additions in the period: R\$ 696,314

(-) Transfer to a proper property plant item: (R\$ 197,242);

( = ) Additions net of transfers: R\$ 499,072.









pilgrim

32

Net amount

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Consolidated	December 31, 2013	Acquisitions <sup>(1)</sup>	Additions net of transferences <sup>(2)</sup>	Disposals	Adjustments CPC 15	Depreciation	Exchange rate variation	September 30, 2014
Buildings	7.369.250	29.205	238.239	(18.795)	17.403	(254.060)	101.610	7.482.852
Land	2.399.488	15.869	292.183	(5.720)	-	-	27.854	2.729.674
Machinery and equipment	7.337.010	32.738	834.913	(27.663)	3.650	(832.884)	114.644	7.462.408
Facilities	1.195.665	7.049	240.394	(9.654)	(25)	(73.735)	1.325	1.361.019
Computer equipment	200.588	180	32.637	(569)	(731)	(51.601)	3.537	184.041
Vehicles	352.418	1.193	234.463	(42.796)	3	(60.971)	1.265	485.575
Construction in progress	1.430.774	179	828.989	-	-	-	37.972	2.297.914
Other	655.423	10.614	76.700	(20.072)	(21)	(57.935)	11.272	675.981
	20.940.616	97.027	2.778.518	(125.269)	20.279	(1.331.186)	299.479	22.679.464

## **CPC 15 adjustments**

According to the standard IFRS 3 (R)/CPC 15 (R1) - Business Combination, JBS Foods S.A. performed the accounting valuation at fair value of the business combination of the companies of the Seara's Group and Massa Leve. To proceed with the evaluation of the fair value, a specialized company was hired to issue the technical evaluation report.

<sup>(1)</sup> - The acquisitions of R\$ 97,027 refers to Sul Valle, Massa Leve, Frinal, Avebom and Eleven in the consolidated of JBS Foods S.A.

<sup>(2)</sup> - The additions of R\$ 2,778,518 are composed by various acquisitions and pulverized construction in progress, including the amount of R\$ 223,697 in the Company referring to a beef processing facility implementation recently acquired, awaiting physical inventory by a specialized company, including Kaiowa, R\$ 215,062 in the subsidiary JBS Foods S.A. related to the acquisition of the plant in Carambeí and R\$ 131,262 related to the ending of the business combination of the Global Meat and Midtown's acquisition.

The balance of construction in progress refers to investments for expansion, modernization and adaptation of plants for the maintenance, increasing productivity and obtaining new certifications required by the market. When these assets are concluded and start operating, they will be transferred to a proper property, plant and equipment account and then will be subject to depreciation.

Part of the increase in construction in progress in the Company as reflected in the consolidated, is result of recent acquisitions of assets by the Company. The assets are recorded as construction in progress and subsequently transferred to their balance account referred to, see note 19.

Until December 2007, revaluations were performed on property, plant and equipment items of several Company's plants, and offsetting entries were made to the revaluation reserve account and the provision for deferred income and social contribution taxes. The method and assumption applied to estimate the fair value of the assets were determined based on current market prices. As of September 30, 2014, the total amount of property, plant and equipment revaluation is R\$ 193,770, which the revaluation reserve is R\$ 89,007 and the provision for deferred income and social contribution taxes is R\$ 41,279. For revalued property, plant and equipment, the Company recorded accumulated depreciation of R\$ 63,484.

The Company and its subsidiaries reviewed the useful lives of their property, plant and equipment, by hiring a specialized company. Significant differences were not found in comparison with the useful lives adopted as of December 31, 2009. From January 1, 2010 new acquisitions are made with estimated useful lives, annually the useful lives are reviewed and when applicable adjusted.

#### Interest capitalization - Borrowing costs

Pursuant to IAS 23/CPC 20 R1 – Borrowing costs, the Company capitalized those borrowing costs directly and indirectly attributable to the construction of qualifying assets, which are exclusively represented by construction in progress. The borrowing costs allocated to the qualifying assets as of September 30, 2014 and December 31, 2013 are shown below:

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Construction in progress (+) capitalized borrowing costs	1,269,623 58,054	788,961 39,644	2,180,301 117,613	1,345,960 84,814
	1,327,677	828,605	2,297,914	1,430,774

In the period ended on September 30, 2014, the amount of capitalized interest on construction in progress including the amount of the additions is R\$ 26,549. in the Company.

#### Impairment test of assets

In compliance with the requirements of IAS 36/CPC 01 R1 - Impairment of assets, the Company performed the annual impairment test of the tangible and intangible assets on December 31, 2013, which were estimated based on the values in use of its various cash-generating units using the discounted cash flows, and showed that the estimated market value is higher than the net book value at the valuation date and, during the year there was no evidence of loss of value of individual assets or group of relevant assets. Potential impacts of loss recover them are highlighted in the notes, where relevant. The assumptions of the annual test of recovery are described in note 13.

Subsequent events: In October 3, 2014, the CADE General Superintendence (Administrative Council for Economic Defense) approved, without restrictions, the acquisition by Seara Alimentos Ltda, JBS Foods S.A.'s subsidiary, of two chicken processing units, including two feed mills and three incubators of Céu Azul Alimentos Ltda. The estimated amount to be paid is R\$ 246 million.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 13 Intangible assets, net

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Goodwill (incorporations and subsidiaries)	9,085,970	9,085,970	12,867,956	12,702,971
Trademarks	452,578	452,578	1,150,755	1,553,916
Software	9,239	8,489	47,517	34,672
Water rights	-	-	78,148	74,844
Client portfolio	-	-	1,045,799	603,152
Other			5,571	6,108
	9,547,787	9,547,037	15,195,746	14,975,663

The amortization, when applicable, is recognized linearly based on the estimated useful lives. The estimated useful life and the amortization method are reviewed at each year end and the effect of any changes in the estimates are recorded prospectively. The average amortization rates of assets comprising each group are as follows:

	Avera	Average annual amortization rates as of September 30,			
	2	2014		013	
	Company	Consolidated	Company	Consolidated	
Trademarks	-	9%	-	9%	
Software	20%	23%	20%	26%	
Water rights	-	9%	-	9%	
Client portfolio	-	13%	-	12%	
Other	-	23%	-	24%	

# Changes in intangible assets

Company		Dece	ember 31, 2013	Additions	Disposal	Amor	tization	September 30, 2014
Goodwill			9,085,970	-		-	-	9,085,970
Trademarks			452,578	-		-	-	452,578
Software			8,489	4,842		(973)	(3,119)	9,239
			9,547,037	4,842		(973)	(3,119)	9,547,787
Consolidated	December 31, 2013	Acquisitions (1)	Additions <sup>(2)</sup>	Disposal <sup>(3)</sup>	Adjustments CPC 15	Amortization	Exchange rate variatio	•
Goodwill	12.702.971	-	375.426	(194.966)	(48.352)	-	32.87	7 <b>12.867.956</b>
Trademarks	1.553.916	133	48.244	(37.607)	(420.806)	(3.425)	10.30	0 <b>1.150.755</b>
Software	34.672	682	23.084	(1.053)	-	(10.028)	16	0 <b>47.517</b>
Water rights	74.844	-	-	-	-	(76)	3.38	0 <b>78.148</b>
Client portfolio	603.152	-	-	-	475.938	(56.885)	23.59	4 <b>1.045.799</b>
Other	6.108	1.136	-	(1.136)	-	(697)	16	0 <b>5.571</b>
	14.975.663	1.951	446.754	(234.762)	6.780	(71.111)	70.47	1 15.195.746

#### **CPC 15 adjustments**

According to the standard IFRS 3 (R)/CPC 15 (R1) - Business Combination, JBS Foods S.A. performed the accounting valuation at fair value of the business combination of the companies of the Seara's Group and Massa Leve. To proceed with the evaluation of the fair value, a specialized company was hired to issue the technical evaluation report.

<sup>(1)</sup> - The acquisitions in the amount of R\$ 1,951 refers to Sul Valle, Massa Leve, Frinal, Avebom and Eleven in the consolidated of JBS Foods S.A.

<sup>(2)</sup> - The additions in goodwill for the period refers to the goodwill arising by the indirect subsidiary Seara Alimentos by the Sul Valle's acquisition in the amount of R\$ 9,625 and Massa Leve's acquisition in the amount of R\$ 238,463; and by the indirect subsidiary JBS Aves by the Frinal's acquisition in the amount of R\$ 52,795 and Avebom's acquisition in the amount of R\$ 71,669 and Eleven's acquisition in the amount of R\$ 2,874.

<sup>(3)</sup> - The disposal in the intangible asset in the line of Goodwill is reflected as a fixed asset addition and refers to the finalization of the business combination of the Global Meat and Midtown's acquisition, where the preliminary goodwill was allocated in a final way as a fair value on the fixed asset, being recorded as tangible asset, according to note 12.

Amortization expenses are recorded in the accounts of "Cost of goods sold" and "General and administrative expenses".

Goodwill: According to technical interpretation ICPC 09 - Individual quarterly interim financial statements, Separate Statements, Consolidated Statements and Application of Equity Method, in the consolidated goodwill is recorded in the Intangible assets due to expected profitability of the acquired subsidiary, assets and liabilities are consolidated with the Individual Statement. In the balance sheets of the Company, this goodwill is recorded on Investments, the same group of noncurrent assets, because, for the Company it is part of its investment on subsidiary acquisition, not being its intangible assets (as stated above, the expectation of future earnings - the genuine intangible - is the subsidiary).

In the company the intangible goodwill arising from the merger of Bertin and Novaprom, and the rest allocated to investments. Consolidated all goodwill are recorded as intangible.









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Goodwill

## Company- Recorded as intangible (Goodwill)

In December 2009 the Company merged Bertin. The market value of this operation was ascertained based on an appraisal report prepared by a valuation company. The fair value of share exchange between the companies amounted to R\$ 11,987,963, generating goodwill based on future profitability of R\$ 9,069,926. Pursuant to IFRS 3 (R)/CPC 15 R1 – Business combinations, represents the residual amount in determining the fair value of net assets acquired. In Business Combination was allocated an amount of R\$ 414,111 for the intangible and property, plant and equipment accounts.

The Company incorporated all the shares of Novaprom, which owned a goodwill based on expected future earnings of R\$ 16,044. Upon such incorporation, the Company goodwill is transferred from investment line and is allocated as an intangible item.

## Company- Recorded as investment (Goodwill in subsidiaries)

In July 2007 the Company acquired a 100% interest in Swift Foods Company, currently known as JBS USA, with goodwill of R\$ 906,481, based on expected future earnings, which was being amortized over 5 years. Accumulated amortization until December 31, 2008 was R\$ 248,654, showing a net carrying amount of R\$ 657,827 as of September 30, 2014.

In September 2013, the Company acquired the company Columbus, holding of Zenda's Group, with a goodwill in the amount of 40,292, based on the expectation of future earnings.

## Consolidated- Recorded as intangible (Goodwill)

JBS USA has goodwill of US\$ 223,549 thousand, equivalent to R\$ 545,757 as of September 30, 2014, arising mainly from the acquisition in 2008 of Smithfield beef, Tasman and Five Rivers, based on the appreciation of the acquired assets.

In 2007, JBS Holding Internacional S.A., through its subsidiaries JBS Argentina S.A. and JBS Mendoza S.A., acquired 100% of the capital stock of Consignaciones Rurales S.A. and Argenvases S.A.I.C. and, in 2008, through the same subsidiaries, acquired 100% of the capital stock of Colcar S.A., with total goodwill of \$14,110 thousand Argentinean pesos, equivalent to R\$ 4,081 as of September 30, 2014. Goodwill is based upon expected future earnings of the acquired businesses.

JBS Global Luxembourg has goodwill of EUR 5,188 thousands, equivalent to R\$ 16,059 as September 30, 2014, arising from the acquisition of the Toledo Group , based on the appreciation of the assets.

The subsidiary JBS Foods S.A. possesses other goodwill arising from the acquisition of companies, and based on expectation of future earnings in the amount of R\$ 1,044,071, as follows:

- i) Parc Castell by acquisition of Valores Catalanes S.A. in the amount of R\$ 497,985
- ii) Seara Alimentos by acquisition of the subsidiary Massa Leve R\$ 196,922
- iii) Frigorífico Mabella Ltda by acquisition of the subsidiaries Pena Branca, MBL, Mas do Brasil, Braslo and Brusand R\$ 123,124
- iv) JBS Aves by acquisition of the subsidiary Avebom R\$ 71,669
- v) JBS Aves by acquisition of the subsidiary Frinal S.A. R\$ 52,795
- vi) JBS Aves by acquisition of the subsidiary Agrovêneto R\$ 33,618
- vii) Masfrangos Part. Ltda by acquisition of Agrofrango R\$ 28,351
- viii) Babicora Holding Part. Ltda by acquisition of Seara Alimentos R\$ 11,111
   ix) Mas do Brasil Part Ltda by acquisition of Penasul Ltda R\$ 9,974
- x) Seara Alimentos by acquisition of the subsidiary Sul Valle R\$ 9,625
- xi) Brusand LTD by acquisition of the subsidiary Penasul UK R\$ 5,976
- xii) JBS Aves by acquisition of the subsidiary Eleven R\$ 2,874
- xiii) JBS Aves by acquisition of the subsidiary Agil R\$ 47

JBS Foods S.A. has a goodwill in the amount of R\$ 1,348,820 referring to the acquisition of JBS Foods Ltda. and R\$ 12,835 referring to the acquisition of Excelsior Alimentos Ltda, both of them based on the expectation of future earnings.

The others Company's subsidiaries have another goodwill arising from the acquisition of companies, based on expected future earnings of R\$ 112,244, for the following investments:

- i) JBS Handels GmbH by acquisition of the subsidiary Holding Inc. R\$ 25,881
- ii) Itaholb International B.V. by acquisition of the subsidiary Rigamonti R\$ 71,615
- iii) Capital Joy Holding Limited R\$ 6,476
- iv) Trump Asia Enterprises Ltd by acquisition of the subsidiary Wonder Best R\$ 2,412
- v) JBS Paraguay S.A. by acquisition of the subsidiary IFPSA R\$ 5,860

In accordance with CVM decision No. 565, dated December 17, 2008, and CVM Decision No. 553, dated November 12, 2008, since January 1, 2009 the Company has adopted the criteria of not amortize goodwill based upon expected future earnings, which is in line with IFRS 3 (R) /CPC 15 R1 - Business combination. Under these CVM decisions and the IFRS, intangible assets with indefinite life can no longer be amortized.

Goodwill and intangible assets with no estimated useful lives are tested for impairment at least once a year, in accordance with IFRS 3 (R)CPC 15 R1 - Business combinations.

#### Impairment test of goodwill

The Company tested the recovery of the goodwill using the concept of "value in use" through models of discounted cash flow, representing the group of tangible and intangible assets used in the development and sale of products to its customers.

The process of determining the value in use involves the use of assumptions, judgments and estimates about cash flows, such as rates of revenue growth, costs and expenses, estimates of investment, future working capital and discount rates. The assumptions about growth projections, cash flow and future cash flows are based on Management's best estimates, as well as comparable information from market, economic conditions that will exist during the economic life of the group of assets that provides the generation of the cash flows. The future cash flows were discounted based on the representative rate of the cost of capital (WACC).











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Consistent with the techniques of economic evaluation, assessment of the value in use is effected for a period of 10 years, and after, considering the perpetuity of the premises in view of the indefinite business continuity capability. The Management judged appropriate to use the period of 10 years based on their past experience in designing accurately projected cash flows. This understanding is in accordance with paragraph 35 of IAS 36/CPC 01 R1 - Impairment of Assets.

The growth rates used to extrapolate the projections after the period of 10 years ranged from 3% to 4% at year in nominal values. The estimated future cash flows were discounted using discount rates ranging from 8.9% to 10.2% at year, also in nominal values. The principal assumptions used in estimating the value in use are as follows:

• Sales Revenue - Revenues are projected from 2014 to 2022 considering the growth in volume of different products of Cash Generating Units.

• Operating costs and expenses - The costs and expenses were projected accordance with historical performance of the Company and, with the historical growth in revenues. In addition, we considered efficiency gains derived from business combinations of synergies and process improvements.

• Capital investment - Investment in capital goods were estimated considering the maintenance of existing infrastructure and expectations required to enable the supply of products.

Key assumptions were based on historical performance of the Company and reasonable macroeconomic assumptions reasoned basis on projections of the financial market, documented and approved by management.

Based on the annual test for impairment of the Company's intangible assets, prepared with the projections made on the quarterly financial statements of December 31, 2013, growth prospects and results of operations for the year ended on September 30, 2014, there were no indications of possible losses or losses, as the estimated value in use is higher than the carrying amount at the valuation date.

# 14 Trade accounts payable

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Commodities - cattle	623,679	770,546	1,971,894	1,902,201
Materials and services	570,596	541,944	3,859,505	3,096,015
Finished products	73,646	58,715	234,245	344,172
	1,267,921	1,371,205	6,065,644	5,342,388

# 15 Loans and financings

The Company discloses below the operations in foreign and local currency, considering the functional currency of each subsidiary. Local currency indicates loans denominated in the functional currency of the borrower.

#### **Current liabilities**

		Company		
Туре	Annual rate of interest and commissions	September 30, 2014	December 31, 2013	
Foreign currency				
ACC - (advances on exchange contracts)	Exchange variation + interest from 1.98% to 3.50%	4,939,291	3,008,575	
Prepayment	Exchange variation, Libor and interest from 1% to 7%	438,906	1,300,677	
144-A	Exchange variation + interest from 6.25% to 10.50%	226,336	199,341	
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	103,319	12,025	
		5,707,852	4,520,618	
Local currency				
FINAME	TJLP and interest from 1% to 8.5%	89,985	77,967	
BNDES automatic - TJLP	TJLP and interest from 3.1% to 5.44%	-	1,222	
BNDES automatic - Currency basket	Currency basket BNDES + interest from 2% to 3.1%	-	124	
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	860,283	862,188	
Working capital - EUROS	Euribor +interest from 0.15% to 1.75%	2,239	354	
Credit note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	1,401,034	1,112,611	
FCO - Middle West Fund	Interest of 10.00%	-	50	
FNO - North Fund	Interest of 10.00%	4,054	4,075	
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	12,929	3,148	
FINEP	Interest of 4.0% to 4.5%	1,724	1,726	
Debentures	127.6% of CDI and IPCA + 9%	236,409	255,039	
		2,608,657	2,318,504	













8,316,509

6,839,122

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Noncurrent liabilities

		Company		
Туре	Annual rate of interest and commissions	September 30, 2014	December 31, 2013	
Foreign currency				
Prepayment	Exchange variation, Libor and interest from 1% to 7%	451,270	1,412,126	
144-A	Exchange variation + interest from 6.25% to 10.50%	9,291,175	7,738,003	
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	101,090	193,238	
Local currency		9,843,535	9,343,367	
FINAME	TJLP and interest from 1% to 8.5%	262,641	225,639	
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	1,371,971	1,940,536	
Working capital - EUROS	Euribor +interest from 0.15% to 1.75%	33,236	43,765	
Credit note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	1,878,191	1,962,434	
FNO - North Fund	Interest of 10.00%	9,673	12,660	
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	3,282	4,066	
FINEP	TJLP and interest of 4% to 4.5%	5,844	7,127	
Debentures	127.6% of CDI and IPCA + 9%	-	214,255	
		3,564,838	4,410,482	
		13,408,373	13,753,849	
Breakdown:				
Current liabilities		8,316,509	6,839,122	
Noncurrent liabilities		13,408,373	13,753,849	
		21,724,882	20,592,971	
Maturities of noncurrent liabilities are as for	llows:			
2015		599,427	2,514,791	
2016		3,191,898	3,947,468	
2017		957,899	698,546	
2018		2,399,400	2,326,206	
2019		33,609	5,498	
2020		2,447,127	2,373,563	
2021		4,639	2,471	
Maturities thereafter 2021		3,774,374	1,885,306	
		13,408,373	13,753,849	













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# **Current liabilities**

ed
ember 31, 2013
3,069,450
1,418,119
199,341
23,424
12,025
351
1,994
14,822
-
4,739,526
78,796
4,416
1,222
124
169
21,273
13,707
55,993
15,733
-,
3,844
972,220
131
4,734
42
866.662
252,987
137,829
7,297
1,120,735
1,803
4,075
202,308
5,719
3,148
160,325
47
486,993
13,055
255,039
940
4,691,366
9,430,892













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Noncurrent liabilities

		Conso	lidated
Туре	Annual rate of interest and commissions	September 30, 2014	December 31, 2013
Foreign currency			
Prepayment	Exchange variation, Libor and interest from 1% to 7%	2,446,463	2,553,208
144-A	Exchange variation + interest from 6.25% to 10.50%	9,291,175	7,738,003
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	101,090	193,238
ACC - (advances on exchange contracts)	Exchange variation + interest from 1.98% to 3.50%	-	23,436
Canadian Credit Facility	CDOR or RBC Prime + applicable interest	178,239	142,554
Canadian Credit Facility - term loan	Exchange variation + interest of 3.65%	32,834	34,134
Credit note - LCAL	Interest of 3.9%	9,422	
		12,059,223	10,684,573
Local currency			
FINAME	TJLP and interest from 1% to 8.5%	288,009	227,570
JBS Mortgage	Interest from 5.8% to 8.4%	5,951	31,257
US revolver	Libor or Prime + applicable rate	672,437	-
JBS Term Loan due 2018	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	991,233	1,063,330
Five Rivers term loan	Libor + 2.75% or Prime + 1.5%	151,964	154,874
Senior note due 2020	Interest of 8.25%	1,683,903	1,605,161
Senior note due 2021	Interest of 7.25%	2,755,681	2,584,448
Senior notes due 2024	Interest of 5.875%	1,831,937	-
PPC - US Senior note due 2018	Interest of 7.875%	1,186,627	1,116,598
PPC - US bonds	Interest from 7.625% to 9.25%	8,620	8,511
Plainwell Bond	Interest of 4.39%	21,375	23,878
Marshaltown	Interest of 2.34%	23.667	22,545
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	1,388,564	1,958,748
Working capital - US dollars	Libor +interest from 1.10% to 3.20%	32,476	47,197
Working capital - Euro	Euribor + interest from 0.15% to 1.75%	33,236	45,475
Working capital - Argentine Pesos	Interest of 18.77%	3,128	10, 110
Credit Note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	2,597,790	2,405,592
FCO - Middle West Fund	Interest of 10.00%	2,397,790	6,238
FNO - North Fund		9,673	12,660
	Interest of 10.00%	,	,
Finep - Financing of Studies and Projects	Interest of 4% to 4.5%	23,293	27,539
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	3,282	4,066
Term loan due 2020	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	1,161,181	1,080,901
Rural - Credit	Interest of 5.5%	5,009	-
Debentures Others	127.6% of CDI and IPCA + 9%	-	214,255 5,033
		14,884,080	12,645,876
		26,943,303	23,330,449
Breakdown:			
Current liabilities		11,483,440	9,430,892
Noncurrent liabilities		26,943,303	23,330,449
		38,426,743	32,761,341
Maturities of noncurrent liabilities are as follows:			
2015		1,050,241	3,000,141
2016		4,542,841	4,557,716
2017		1,637,634	1,083,776
2018		5,244,838	5,029,761
2019		743,532	32,617
2020		5,289,983	5,073,542
2021		2,798,376	2,651,133
Maturities thereafter 2021		5,635,858	1,901,763
		26,943,303	23,330,449

ACC – (advances on exchange contracts) are credit facilities obtained from financial institutions by the Company, its subsidiary JBS Argentina and JBS Foods S.A. subsidiaries, in the amount of US\$ 2,070,963 on September 30, 2014 (US\$ 1,320,299 on December 31, 2013), to finance export transactions.

CDC - (Working Capital Financing contract) credit facilities obtained from financial institutions by the Company, to finance the truck fleet of the transport operation.

144-A – Refers to six issuances of 144-A notes: (i) Notes 2016 - JBS S.A. in the amount of US\$ 300 million with an interest rate of 10.50% per annum; (ii) Notes 2016 of Bertin (an enterprise of which the Company is the successor through merger) in the amount of US\$ 350 million with an interest rate of 10.25% per annum, (iii) Notes 2018 - JBS S.A. in the amount of US\$ 900 million with an interest rate of 8.25% per annum, (iv) Note 2020 - JBS S.A., in the amount of US\$ 1 billion with an interest rate of 7.75% per annum, (v) Notes 2023 - JBS S.A. in the amount of US\$ 775 million with an interest rate of 6.25% per annum and (v) Notes 2024 - JBS S.A. in the amount of US\$ 750 million with an interest rate of 7.25% per annum.

In June, 2014 there was a partial payment of the Notes 2016, in the amount of US\$ 115,857 (R\$ 255,175) of the principal and interests of US\$ 4,774 (R\$ 10,516) and Bertin's Notes 2016, in the amount of US\$ 147,066 (R\$ 323,913) of principal and interest of US\$ 3,350 (R\$ 7,378), made by JBS USA on behalf of JBS S.A. The Company, also incurred in payments of US\$ 40,753 (R\$ 90,451) for early settlement of such Notes, such amount is recorded on interest liabilities.

FINAME / FINEM - Financing agreements with BNDES are secured by the assets subject matter of the financing.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Rural credit note – Refers to the capture the subsidiary Seara Alimentos Ltda (Group Seara) with resources of Banco Itau, Banco do Brasil, Santander, Bradesco and Caixa for the purpose of fostering the supply chain (rural). Payment will be made within one year, with interest rate of 5.50% per year.

Senior Secured Credit Facility – On June 30, 2011 the subsidiary JBS USA, LLC entered into a credit agreement consisting of a term loan commitment of US\$ 850 million, with a payment term of 5 years and LIBOR + 1.75% per year.

Term Loan due to 2018 - On May 27, 2011 the subsidiary JBS USA, LLC entered into a credit agreement consisting of a term loan of US\$ 475 million with a payment term of 7 years and ABL + 1.75% or LIBOR + 2.75% per year.

Term Loan A - On June 14, 2016 the indirect subsidiary JBS Five Rivers obtained an US\$ 85 million term loan with a payment term of 5 years and LIBOR + 2.75% or Prime + 1.5% per year.

Term Loan due 2020: On September 18, 2013 the subsidiary JBS USA, LLC made the raising of US\$ 500 million with a term of seven years and cost of: (i) ABR plus 1.75% or (ii) LIBOR + 2.75% per year.

Notes 2024 - JBS S.A. - In April 3, 2014, the subsidiary JBS Investments GmbH issued senior notes maturing in 2024, at the principal amount of US\$ 750 million, with a payment term of 10 years and cost of 7.25% per year.

Notes 5.875% – In June 25, 2014, the subsidiary JBS USA, LLC and JBS USA Finance issued the Notes 5.875% maturing in 2024, at the principal amount of US\$ 750 million with a payment term of 10 years and cost of 5.875% per year.

Rural credit note - Refers to financing obtained by the subsidiary JBS Aves from Caixa Econômica Federal, with the purpose of promoting the supply chain (rural). The payment will be made within one year and it will have J&F Participações S.A. as guarantor.

# 16 Credit operations, guarantees and covenants

On September 30, 2014, the Company was in compliance with all covenants. The main credit operations, guarantees and covenants of the Company and its subsidiaries are described below.

Notes 2016 - JBS S.A. - On August 4, 2006, the Company issued Notes 2016 maturing in 2016, in the principal amount of US\$300 million. The interest rate applicable to the notes is 10.50% per annum and interest is paid semiannually on February 4 and August 4, beginning on February 4, 2007. The principal amount of the notes should be fully paid by August 4, 2016. Pursuant to the additional indenture dated January 31, 2007, JBS Finance Ltd became a co-issuer of Notes 2016.

On July 10, 2014 the Company concluded the tender in connection with its previously announced cash tender offers and related consent solicitations for any or all of the outstanding Notes 2016. As a result of the tender, the Company purchased approximately US\$116.4 million in aggregate principal amount of the Notes 2016, representing approximately 38.8% of the then outstanding Notes 2016. The Company has not obtained the requisite consents for the execution of a supplemental indenture to amend the indenture governing the Notes 2016. Accordingly, a supplemental indenture to the indenture governing the Notes 2016 was not executed.

**Guarantees:** The indenture governing Notes 2016 requires that any significant subsidiary (as defined in the indenture governing the Notes 2016) guarantee all obligations of the Company as stated in Notes 2016, subject to certain exceptions. Notes 2016 are guaranteed by JBS Hungary Holdings Kft (indirect wholly owned subsidiary of the Company), by JBS USA Holdings, JBS USA, LLC and Swift Beef Company. Other subsidiaries of the Company may be required to guarantee the Notes 2016 in the future.

**Covenants:** The indenture for the Notes 2016 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

. incur additional debt, if the ratio net debt/EBITDA is higher than a determined ratio;

- . incur liens;
- . sell or dispose of assets;
- . pay certain dividends and make other payments;
- . permit restrictions on dividends and other restricted payments by its restricted subsidiaries;
- . have certain transactions with related parties;
- . consolidate or enter into merger or transfer all assets to another company;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the control without making a purchase offer on Notes 2016.

As mentioned above, the terms and conditions for Notes 2016 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Again, as mentioned above, Notes 2016 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2016, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the notes 2016; (ii) the Company can incur in at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed 50% of the accrued net income in a certain year or when in a determined year where there is loss, the payment value does not exceed US\$30 million.

**Events of default:** The indenture of Notes 2016 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Bertin's Notes 2016 - Bertin S.A., an enterprise of which the Company is the successor through merger, issued Bertin's Notes 2016 at the principal amount of US\$350 million on October 13, 2006 (under its former corporate name of Bertin Ltda.). The interest applicable to Bertin's Notes 2016 corresponds to 10.25% per annum, paid semiannually on April 5 and October 5, beginning on April 5, 2007. The principal amount of the notes will be fully paid by October 5, 2016.

On December 14, 2009, Bertin successfully concluded a consent solicitation relating to the 2016 Bertin Notes. The consent solicitation (1) amended certain provisions in the indenture governing the Bertin's Notes 2016 to conform the provisions to the indenture governing Notes 2016 and (2) amended the change of control provisions to exclude the Bertin merger as an event that would trigger a change of control under the Bertin's 2016 Notes. The supplemental indenture implementing these amendments to the Bertin's Notes 2016 was executed on December 22, 2009.

On July 10, 2014 the Company announced the tender results in connection with its previously announced cash tender offers and related consent solicitations for any or all of the outstanding Bertin's Notes 2016. As a result of the tender, the Company purchased approximately US\$147.7 million in aggregate principal amount of the Bertin's Notes 2016, representing approximately 42.2% of the then outstanding Notes 2016. The Company has not obtained the requisite consents for the execution of a supplemental indenture to amend the indenture governing the Bertin's Notes 2016. Accordingly, a supplemental indenture to the indenture governing the Bertin's Notes 2016 was not executed.

**Guarantees:** The indenture that governs Bertin's Notes 2016 requires that any "material subsidiary" (as defined in the indenture governing Bertin's Notes 2016) to guarantee all obligations of the Company established in Bertin's Notes 2016. They are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company). Other subsidiaries of the Company may be required to guarantee the Bertin's Notes 2016 in the future.

**Covenants:** The indenture of Bertin's Notes 2016 contains customary negative covenants that limit the Company's ability and the ability of its subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . dissolve, consolidate, merge or acquire the business or assets of other entities;
- . execute lease transactions with repurchase option (sale/leaseback);
- . change the company's control without making a purchase offer on Bertin's Notes 2016; and
- . in a general manner, limits dividends or other payments to shareholders by restricted subsidiaries.

As indicated above, the terms and conditions for Bertin's Notes 2016 include covenants that restrict the Company (as legal successor of Bertin) and the subsidiaries, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Besides, Bertin's Notes 2016 restrict the Company and its subsidiaries from: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) making loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of the business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; (d) when imposed by standard documents of BNDES or other international governmental agencies.

Additionally, according to the notes, the Company can only, directly or indirectly, declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) it is not in default in relation to the notes; (ii) the Company can incur in at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed 50% of the accrued net income in a certain year or when in a determined year where there is loss, the payment value does not exceed US\$ 30 million.

**Events of default:** The issuance instrument of Bertin's Notes 2016 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Notes 2018 - JBS S.A.** - On July 29, 2010, JBS Finance II Ltd., a wholly-owned subsidiary of the Company, issued Notes 2018 maturing in 2018, at the principal amount of US\$700 million and on September 10, 2010, the company issued additional notes at the principal amount of US\$200 million under the indenture of Notes 2018. The interest rate applicable to the notes is 8.25% per annum and are semiannually paid on January 29 and July 29 of each year, beginning January 29, 2011. The principal amount of the Notes 2018 should be fully paid by January 29, 2018.

The Notes 2018 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

**Covenants:** The indenture of Notes 2018 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2018.

As mentioned above, the terms and conditions for Notes 2018 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Also, as mentioned above, the Notes 2018 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2018, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2018; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on the first day of the fiscal quarter in which the issue date of the Notes 2018 occurs and ending on the last day of JBS 'most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2018 contributions subsequent to the issue date of the Notes subsequent to the issue date of the Notes and ending on the last day of the formation to the loss, plus (c) 100% of the anter the proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2018.

**Events of default**: The indenture of Notes 2018 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

Notes 2020 - On October 28, 2013, JBS Investments GmbH, a wholly-owned subsidiary of the Company, issued Notes 2020 maturing in 2020, at the principal amount of US\$1 billion. The interest rate applicable to the notes is 7.75% per annum and are semiannually paid on April 28 and October 28 of each year, beginning April 28, 2014. The principal amount of the Notes 2020 should be fully paid by October 28, 2020.

The Notes 2020 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

Covenants: The indenture of Notes 2020 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2020.

As mentioned above, the terms and conditions for Notes 2020 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Also, as mentioned above, the Notes 2020 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2020, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2020; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on January 1, 2013 and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2020, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2020.

**Events of default:** The indenture of Notes 2020 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

Notes 2023 - On February 5, 2013, JBS Investments GmbH, a wholly-owned subsidiary of the Company, issued Notes 2023 maturing in 2023, at the principal amount of US\$500 million and on April 11, 2013, the company issued additional notes at the principal amount of US\$275 million under the indenture of Notes 2023. The interest rate applicable to the notes is 6.25% per annum and are semiannually paid on February 5 and August 5 of each year, beginning August 5, 2013. The principal amount of the Notes 2023 should be fully paid by February 5, 2023.

The Notes 2023 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

**Covenants:** The indenture of Notes 2023 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2023.

As mentioned above, the terms and conditions for Notes 2023 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Also, as mentioned above, the Notes 2023 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2023, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2023; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on the first day of the fiscal quarter in which the issue date of the Notes 2023 occurs and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2023, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2023.

**Events of default:** The indenture of Notes 2023 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Notes 2024 -** On April 3, 2014, JBS Investments GmbH, a wholly-owned subsidiary of the Company, issued Notes 2024 maturing in 2024, at the principal amount of US\$750 million. The interest rate applicable to the notes is 7.25% per annum and are semiannually paid on April 3 and October 3 of each year, beginning October 3, 2014. The principal amount of the Notes 2024 should be fully paid by April 3, 2024.

The Notes 2024 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

Covenants: The indenture of Notes 2024 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2024.

As mentioned above, the terms and conditions for Notes 2024 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Also, as mentioned above, the Notes 2024 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2024, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2024; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning January 1, 2013 and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2024, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2024.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

**Events of default:** The indenture of Notes 2024 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

### Description of Indebtedness of JBS USA

Senior Secured Credit Facility - On November 5, 2008, JBS USA entered into a senior secured revolving credit facility (the "Credit Agreement") that allowed borrowings up to US\$400.0 million. Up to US\$75.0 million of the Credit Agreement was available for the issuance of letters of credit.

On June 30, 2011, JBS USA and JBS Australia executed the Revolving Syndicated Facility Agreement ("Revolving Facility") to amend and restate the Credit Agreement. The facility provides a maximum borrowing availability of US\$850.0 million available in three tranches of US\$625.0 million, US\$150.0 million and US\$75.0 million. The facility includes a swingline sub-facility of US\$80.0 million for the Company. The facility matures on June 30, 2016. Up to \$250.0 million of the Revolving Facility is available for the issuance of letters of credit. On January 26, 2012, JBS USA and JBS Australia executed the first amendment to the Revolving Facility primarily to include a US\$35.0 million swingline sub-facility for JBS Australia which allows JBS Australia to obtain same day funding under the Revolving Facility.

On August 15, 2014, JBS USA and JBS Australia executed the Senior Secured Revolving Credit Facility (the "Amended and Restated Revolving Facility") to increase the maximum borrowing availability to US\$900.0 million available in three tranches of US\$675.0 million, US\$150.0 million and US\$75.0 million. The facility includes swingline sub-facilities of US\$75.0 million for the Company and US\$35.0 million for JBS Australia. The facility matures on August 15, 2019. Loans bear interest at applicable LIBOR or the prime rate plus applicable margins that are based on utilization of the facility.

Availability: Availability under the Amended and Restated Revolving Facility is subject to a borrowing base. The borrowing base is based on certain JBS USA whollyowned subsidiaries' assets as described below, with the exclusion of JBS Five Rivers. The borrowing base consists of percentages of eligible accounts receivable, inventory and supplies less certain eligibility and availability reserves. As of September 30, 2014, there were US\$97.5 million of outstanding letters of credit and borrowing availability of US\$526.3 million.

Security and Guarantees: Borrowings made by JBS USA under the Amended and Restated Revolving Facility are guaranteed by JBS S.A., JBS Hungary Holdings Kft., JBS USA Holdings and all domestic subsidiaries of JBS USA except JBS Five Rivers and certain other immaterial subsidiaries. In addition, all material subsidiaries of JBS Australia guarantee JBS Australia borrowings. Furthermore, the borrowings are collateralized by a first priority perfected lien and interest in accounts receivable, finished goods and supply inventories.

**Covenants:** The Amended and Restated Revolving Facility contains customary representations, warranties and a springing financial covenant that requires a minimum fixed charge coverage ratio of not less than 1.00 to 1.00. This ratio is applicable if borrowing availability causes a covenant trigger period, which only occurs when borrowing availability falls below the greater of 10% of the maximum borrowing amount or \$72.0 million. The Amended and Restated Revolving Facility also contains negative covenants that may limit the ability of JBS USA and certain of its subsidiaries to, among other things:

- . incur certain additional indebtedness;
- . create certain liens on property, revenue or assets;
- . make certain loans or investments;
- . sell or dispose of certain assets;
- . pay certain dividends and other restricted payments;
- . prepay or cancel certain indebtedness;
- . dissolve, consolidate, merge or acquire the business or assets of other entities;
- . enter into joint ventures other than certain permitted joint ventures or create certain other subsidiaries;
- . enter into new lines of business;
- . enter into certain transactions with affiliates and certain permitted joint ventures;
- . agree to restrictions on the ability of the subsidiaries to make dividends;
- . agree to enter into negative pledges in favor of any other creditor; and
- . enter into certain sale/leaseback transactions.

**Events of Default:** The Amended and Restated Revolving Facility also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the Amended and Restated Revolving Facility, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien and certain events related to bankruptcy and insolvency or environmental matters. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the Amended and Restated Revolving Facility. At September 30, 2014, JBS USA was in compliance with all covenants.

**ANZ credit facilities** – On March 7, 2011, JBS Australia entered into a secured facility to fund working capital needs and letter of credit requirements. The facility includes a standby letter of credit limit of A\$32.5 million and a A\$20.0 million money market facility, subject to an annual review. On September 16, 2013, the facility was restated to provide for a A\$55.0 million trade finance loan facility limit and a A\$23.7 million standby letter of credit limit. On June 18, 2014, the facility was restated to provide a A\$55.0 million trade finance loan facility limit and a A\$24.9 million standby letter of credit limit. As of September 30, 2014, there were US\$21.7 million of outstanding letters of credit and borrowing availability of US\$48.2 million.

**4.39% secured notes due 2019** – On December 20, 2010, JBS USA Holdings' wholly-owned subsidiaries, JBS USA and JBS Plainwell, Inc. issued 4.39% notes due 2019 in an aggregate principal amount of US\$16.0 million to finance the construction of a cold storage warehouse. Interest is payable quarterly beginning on April 1, 2011. Principal is payable quarterly.

**Marshalltown NMTC** – On March 10, 2011, Swift Pork entered into the Marshalltown NMTC transaction to finance the construction of a distribution center. Swift Pork borrowed US\$9.8 million at a 2.34% annual interest rate payable monthly for seven years. Of the total amount borrowed, US\$7.2 million ("Loan A") was indirectly funded by JBS USA through a leverage loan and is included in judicial deposits and others within the Consolidated Balance Sheets. The remaining US\$2.6 million ("Loan B") was funded by a local community development entity. At the end of the seven year period there is an option to dissolve the transaction through a put option with an exercise price of US\$1 thousand or a call option with an exercise price which will be calculated at its fair market value. If the put or call option is not exercised then Loan A will begin to amortize over the remaining 28 years with principal and interest due monthly and a balloon payment for the remaining principal due March 2046. Loan B will continue to have interest only payments through 2046 at which time principal and interest are due.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

**Corporate building loans** – In October 2010, JBS USA Holdings acquired its corporate headquarters in Greeley, Colorado. It paid US\$9.2 million in cash and assumed US\$20.1 million in mortgage debt. The debt is comprised of two mortgages in the amounts of US\$3.1 million and US\$17.0 million. The mortgages are repayable in monthly installments over 10 and 14 years, beginning on November 1, 2010.

7.25% senior unsecured notes due 2021 - On May 27, 2011 JBS USA and JBS USA Finance. issued 7.25% notes due 2021 in an aggregate principal amount of US\$650.0 million primarily to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund the repayment of short and medium-term debt of JBS S.A. These notes are guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the US restricted subsidiaries that guarantee the Amended and Restated Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees.

Interest on these notes is payable semi-annually in arrears on June 1 and December 1 of each year. The principal amount of these notes is payable in full on June 1, 2021. The original issue discount of approximately US\$11.3 million is being accreted over the life of the notes.

On September 18, 2013, JBS USA and JBS USA Finance, issued US\$500.0 million in aggregate principal as a follow on to its 7.25% senior notes due 2021 under the indenture dated May 27, 2011. The proceeds from the issuance of these additional notes are being used to repay the outstanding principal amount of the 11.625% notes due 2014 and to repay a portion of the borrowings under the Amended and Restated Revolving Facility. The original issue discount of US\$2.5 million is being accreted over the life of the notes.

Covenants: The indenture for the 7.25% senior unsecured notes due 2021 contains customary negative covenants that limit JBS USA and its restricted subsidiaries' ability to, among other things:

• incur additional indebtedness;

- incur liens;
- sell or dispose of assets;
- pay dividends or make certain payments to our shareholders;
- permit restrictions on dividends and other restricted payments by its restricted subsidiaries;
- enter into related party transactions;
- enter into sale/leaseback transactions; and
- undergo changes of control without making an offer to purchase the notes.

**Events of default:** The indenture also contains customary events of default, including failure to perform or observe terms, covenants or other agreements in the indenture, defaults on other indebtedness if the effect is to permit acceleration, failure to make a payment on other indebtedness waived or extended within the applicable grace period, entry of unsatisfied judgments or orders against the issuer or its subsidiaries and certain events related to bankruptcy and insolvency matters. If an event of default occurs, the trustee or the holders of at least 25% in aggregate principal amount of the notes then outstanding may declare such principal and accrued interest on the notes to be immediately due and payable. At September 30, 2014, JBS USA and JBS USA Finance were in compliance with all covenants.

US\$475 million term loan due 2018 – On May 27, 2011, JBS USA entered into a credit agreement consisting of a term loan commitment of US\$475.0 million primarily to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund the repayment of short and medium-term debt of JBS S.A. The loan is guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Amended and Restated Revolving Facility (subject to certain exceptions). Loans under this agreement may be either Alternate Base Rate ("ABR") loans or Eurodollar loans at the election of JBS USA.

Interest on the ABR loans is based on ABR plus 2.0% with a 2.25% ABR floor or interest on the Eurodollar loans is based on LIBOR plus 3.0% with a 1.25% LIBOR floor. Interest on ABR loans is payable on the last day of each calendar quarter while interest on Eurodollar loans is payable at the end of the associated interest period. The outstanding principal is payable on May 25, 2018. The original issue discount of approximately US\$2.4 million is being accreted over the life of the loan. The covenants for this note contain customary negative covenants and customary events of default listed under the Amended and Restated Revolving Facility. On February 22, 2013, JBS USA amended the loan to reduce the ABR loan interest rate to ABR plus 1.75% with a 1.75% ABR floor and to reduce the Eurodollar loan interest rate to LIBOR plus 2.75% with a 1.0% LIBOR floor. Commencing on March 29, 2013 and continuing until maturity, approximately US\$1.2 million will be payable on the last business day of each calendar quarter. At September 30, 2014, JBS USA was in compliance with all covenants.

Subsequent to the end of each fiscal year, a portion of JBS USA, LLC's cash flow must be used to repay outstanding principal amounts under the US\$475 million term loan due 2018. On March 31, 2014 JBS USA, LLC paid approximately US\$54 million of its cash flow from 2013 toward the outstanding principal under the US\$475 million term loan due 2018. The excess cash flow payment was applied to the minimum required installments with the remaining amount applied to the outstanding principal amount. As a result of the excess cash flow payment, we are no longer required to make the quarterly installment payments.

**US\$500 million term loan due 2020** – On September 18, 2013, JBS USA executed an increased facility activation notice consisting of a term loan commitment of US\$500.0 million in addition to the US\$475.0 million term loan due 2018. The proceeds from the issuance of this loan were used to repay the outstanding principal amount of the 11.625% notes due 2014 and to repay a portion of the borrowings under the Amended and Restated Revolving Facility. The loan is guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Amended and Restated Revolving Facility (subject to certain exceptions). Loans under this agreement may be either ABR loans or Eurodollar loans at the election of the Company. Interest on the ABR loans is based on ABR plus 1.75% with a 1.75% ABR floor or interest on the Eurodollar loans is based on LIBOR plus 2.75% with a 1.00% LIBOR floor. Interest on ABR loans is payable on the last day of each calendar quarter while interest on Eurodollar loans is payable at the end of the associated interest period. Commencing on December 31, 2013 and continuing until maturity, payments of approximately US\$1.3 million will be payable on the last business day of each calendar quarter. The outstanding principal is payable on September 18, 2020. The original issue discount of US\$2.5 million is being accreted over the life of the loan. The covenants for this note contain customary negative covenants and customary events of default listed under the Amended and Restated Revolving Facility. At September 30, 2014, JBS USA was in compliance with all covenants.













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

**US\$85 million term loan due 2016** – On June 14, 2011, JBS Five Rivers obtained an US\$85.0 million term loan which has a maturity date of June 14, 2016. Repayment of the term loan is required to be made in 20 quarterly installments in the amount of US\$1.4 million on the last day of each calendar quarter, with the remaining unpaid principal balance due upon maturity. Borrowings under the term loan bear interest at variable rates based on applicable LIBOR plus 2.75%, or based on the prime rate plus 1.5%. The proceeds from the term loan were advanced to J&F Oklahoma Holdings, Inc. ("J&F Oklahoma"), under the note receivable from J&F Oklahoma. The term loan is secured by certain fixed assets, accounts receivable and inventories of JBS Five Rivers and accounts receivable and inventories of J&F Oklahoma is a guarantor under the term loan agreement and while it is possible that J&F Oklahoma would be required to repay the outstanding balance and certain other obligations and costs under the term loan as part of its guarantee, it is not probable at this time.

**Covenants:** The US\$85.0 million term loan due 2016 contains customary negative covenants that limit JBS Five Rivers and its restricted subsidiaries' ability to, among other things:

- incur certain additional indebtedness;
- · create certain liens on property, revenue or assets;
- make certain loans or investments;
- sell or dispose of certain assets;
- pay certain dividends and other restricted payments;
- dissolve, consolidate, merge or acquire the business or assets of other entities;
- enter into new lines of business;
- enter into certain transactions with affiliates;
- issue, sell, assign, or otherwise dispose of certain equity interests;
- enter into certain hedging agreements;
- · locate more than a certain number of owned cattle at locations not owned by JBS Five Rivers;
- enter into certain cattle feeding joint ventures that contain restrictions on pledges and transfers of rights under the joint venture agreement; and
- make certain advances to customers above certain thresholds.

Events of default – The US\$85.0 million term loan also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the \$85.0 million term loan agreement, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien, certain events related to bankruptcy and insolvency, certain events related to the Employee Retirement Income Security Act of 1974 ("ERISA"), and failure to comply with the terms of the Executive Succession Plan of J&F Oklahoma Holdings, Inc. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the US\$85.0 million term loan. At September 30, 2014, JBS Five Rivers was in compliance with all covenants.

8.25% senior unsecured notes due 2020 – On January 30, 2012, JBS USA, LLC and JBS USA Finance issued 8.25% notes due 2020 in an aggregate principal amount of US\$700.0 million. The proceeds were used (i) to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund repayment of short and medium-term debt of JBS S.A. and its subsidiaries and (ii) for general corporate purposes. These notes are guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Amended and Restated Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees. Interest on these notes is payable semi-annually in arrears on February 1 and August 1 of each year. The principal amount of these notes contain customary negative covenants and customary events of default listed under the 7.25% senior unsecured notes due 2021. At September 30, 2014, JBS USA was in compliance with all covenants.

LCAL facility — On March 3, 2013, JBS Australia entered into a secured facility which provides up to A\$4.4 million with Low Carbon Australia Limited ("LCAL"), to fund a capital investment in energy efficiency technology and practices at JBS Australia's processing plant located in Dinmore, Queensland. Interest under this facility is based on the rate determined by LCAL to be equivalent to the Australian Financial Markets Association interest rate swap for a three year period and has a maturity date of September 30, 2017.

**Canadian Credit Facility:** On May 15, 2013, JBS Canada entered into a credit agreement (the "Canadian Credit Facility") with the Royal Bank of Canada ("RBC") as administrative agent and collateral agent, and other lenders party thereto. The Canadian Credit Facility currently provides a revolving dual currency facility of CAD\$110.0 million maximum borrowing availability that can be drawn in CAD\$ and US\$. Canadian dollar loans bear interest at the applicable Canadian Dealer Offered Rate ("CDOR") or RBC Prime Rate plus applicable margins. US dollar loans bear interest at the applicable LIBOR or RBC borrowing rate plus applicable margins.

The Canadian Credit Facility also provides for a CAD\$17.0 million term loan. The loan is guaranteed by JBS USA Holdings and JBS S.A. The loan amortizes over a 15 year period with principal and interest due monthly. The outstanding principal is payable on May 15, 2018. This loan is secured by certain real property of JBS Canada. The covenants for this note contain customary negative covenants and customary events of default listed under the Canadian Credit Facility.

Availability: Actual borrowings under this facility are subject to a borrowing base, which is a formula based on eligible receivables, inventory, machinery and equipment and real estate less certain eligibility and availability reserves. As of September 30, 2014, there were no outstanding letters of credit and borrowing availability of US\$25.4 million.

Security and guarantees: Borrowings made by JBS Canada under the Canadian Credit Facility are guaranteed by JBS USA Holdings and JBS S.A. Furthermore, the borrowings are collateralized by a first priority perfected lien and interest in accounts receivable, finished goods, feed, live inventory and supply inventories, machinery equipment and real estate.

**Covenants:** The Canadian Credit Facility contains customary representations, warranties and a springing financial covenant that requires a minimum fixed charge coverage ratio of not less than 1.00 to 1.00. This ratio is applicable if borrowing availability causes a covenant trigger period, which only occurs when borrowing availability falls below the greater of 10% of the maximum borrowing amount or CAD\$10.0 million for five consecutive business days. The Canadian Credit Facility also contains negative covenants that may limit the ability of JBS Canada to, among other things:













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

- incur certain additional indebtedness;
- create certain liens on property, revenue or assets;
- make certain loans or investments;
- sell or dispose of certain assets;
- pay certain dividends and other restricted payments;
- prepay or cancel certain indebtedness;
- dissolve, consolidate, merge or acquire the business or assets of other entities;
- enter into joint ventures other than certain permitted joint ventures or create certain other subsidiaries;
- enter into new lines of business;
- enter into certain transactions with affiliates and certain permitted joint ventures;
- agree to restrictions on the ability of the subsidiaries to make dividends;
- agree to enter into negative pledges in favor of any other creditor; and
- enter into certain sale/leaseback transactions.

**Events of default.** The Canadian Credit Facility also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the Canadian Credit Facility, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien and certain events related to bankruptcy and insolvency or environmental matters. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the Canadian Credit Facility. At September 30, 2014, JBS Canada was in compliance with all covenants.

**5.875% senior unsecured notes due 2024** – On June 25, 2014, JBS USA, LLC and JBS USA Finance issued 5.875% notes due 2024 in an aggregate principal amount of US\$750.0 million primarily to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund the repayment short- and medium-term debt of JBS S.A. These notes are guaranteed by the JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Amended and Restated Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees. Interest on these notes is payable semi-annually in arrears on January 15 and July 15 of each year, beginning on January 15, 2015. The principal amount of these notes is payable in full on July 15, 2024. The covenants for these notes contain customary negative covenants and customary events of default listed under the 7.25% senior unsecured notes due 2021. At September 30, 2014, JBS USA was in compliance with all covenants.

Guarantee of J&F Oklahoma's revolving credit facility – On October 7, 2008, J&F Oklahoma entered into a US\$600.0 million secured revolving credit facility. This credit facility and the guarantee thereof are secured solely by the assets of J&F Oklahoma and the net assets of JBS Five Rivers. This credit facility is used to acquire cattle which are then fed in the JBS Five Rivers' feedyards pursuant to the cattle supply and feeding agreement. The finished cattle are sold to JBS USA under the cattle purchase and sale agreement.

On June 14, 2011, J&F Oklahoma and JBS Five Rivers executed a third amended and restated credit agreement to increase the availability to US\$1.0 billion and to add J&F Australia as a borrower under the facility. The facility matures on June 14, 2015. On March 6, 2012, J&F Oklahoma and JBS Five Rivers executed an amendment to the third amended and restated credit agreement to increase the availability up to US\$1.2 billion. On January 24, 2013, J&F Oklahoma executed a fourth amended and restated credit facility to add J&F Canada as a borrower under the facility, allow borrowings under additional currency options and extend the maturity date to June 14, 2016. Borrowings under the facility bear interest at variable rates based on applicable LIBOR plus 2.25%, or based on the prime rate plus 1%. The interest rate at September 30, 2014 was 3.0%. As of September 30, 2014, no borrowings were used towards letters of credit and the borrowing availability was US\$1.0 billion. As of September 30, 2014 and December 31, 2013, J&F Oklahoma had US\$ 1.0 billion and US\$880.9 million, respectively, in outstanding borrowings on the facility.

The credit agreement is collateralized by accounts receivable and inventories of J&F Oklahoma and by certain fixed assets, accounts receivable and inventories of JBS Five Rivers. Among other requirements, the facility requires J&F Oklahoma to maintain certain financial ratios, minimum levels of net worth and establish limitations on certain types of payments, including dividends, investments and capital expenditures. In most instances, the covenants consider the combined position and results of J&F Oklahoma along with JBS Five Rivers. J&F Oklahoma's parent company has entered into a keep-well agreement whereby it will make contributions to J&F Oklahoma if J&F Oklahoma is not in compliance with its financial covenants under this credit facility. If J&F Oklahoma defaults on its obligations under the keep-well agreement, JBS Five Rivers is obligated for up to US\$250.0 million of guaranteed borrowings plus certain other obligations and costs under this credit facility. J&F Oklahoma was in compliance with the financial covenants under this credit facility as of September 30, 2014.

**Credit facility to J&F Oklahoma** – JBS Five Rivers is party to an agreement with J&F Oklahoma pursuant to which JBS Five Rivers has agreed to loan up to US\$200.0 million in revolving loans to J&F Oklahoma. The loans are used by J&F Oklahoma to acquire feeder animals which are placed in JBS Five Rivers' feedyards for finishing. Borrowings accrue interest at a per annum rate of LIBOR plus 2.25% and interest is payable at least quarterly. On September 26, 2011, the facility was amended to accrue interest at a per annum rate of LIBOR plus 2.75%. On September 10, 2010, the facility was amended to extend the maturity date to September 11, 2016. On June 14, 2011, the facility was amended to increase availability under the loan to US\$375.0 million. On January 24, 2013, the agreement was amended to extend the facility up to US\$450.0 million to fund working capital needs. The interest rate at September 30, 2014 was 3.0%.

US\$250 million intercompany loan – On July 12, 2007, a subsidiary of JBS USA issued a US\$250.0 million intercompany loan to JBS Australia with an 8.0% interest rate and a maturity date of July 12, 2017. While this loan eliminates upon consolidation, the loan is denominated in US\$, but reported by JBS Australia in A\$. Therefore, the loan generates foreign currency transaction gains or losses due to fluctuations in the period end A\$ to US\$ exchange rate.

Credit facility to Sampco – On April 1, 2010, JBS USA Holdings executed a US\$60.0 million related party revolving promissory note with Sampco, Inc. ("Sampco"), an indirect wholly-owned subsidiary of JBS S.A., with interest based on the three-month LIBOR plus a margin of 2.5% and a maturity date of March 31, 2012. On April 1, 2012, JBS USA Holdings and Sampco amended the related party revolving promissory note to increase the interest rate to the three-month LIBOR plus a 3% margin and to extend the maturity date to March 31, 2014. On March 6,2014, the note was amended to extend the maturity date to March 31, 2016. The interest rate at September 30, 2014 was 3.2%. This note eliminates upon consolidation.













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

**Revolving loan payable between JBS USA and JBS Australia** – On May 4, 2010, JBS USA issued a long-term intercompany revolving promissory note to JBS Australia for A\$250.0 million with interest based on the three-month Bank Bill Swap Bid Rate ("BBSY") plus 3% and a maturity date of May 4, 2012 to fund working capital needs and general corporate purposes. On November 9, 2010, the note was amended to increase the maximum amount of advances to A\$400.0 million. On July 6, 2011, the note was amended to increase the maximum amount of advances to A\$400.0 million. On July 6, 2011, the note was amended to reduce the interest rate margin of 3% over the BBSY to 2%. On November 7, 2011, the note was amended to extend the maturity date to December 31, 2013 and to make the interest rate margin on the note equal to the Revolver Bill Rate Spread as defined in the Amended and Restated Revolving Facility in effect at the time an advance is denominated in AUD, but reported by JBS USA in USD. Therefore, the note generates foreign currency transaction gains or losses due to fluctuations in the period end AUD to USD exchange rate. The interest rate as September 30, 2014 was 4.2%.

**US\$10 million loan receivable from Weddel Limited** - On May 10, 2011, JBS USA Holdings executed a US\$10.0 million related party revolving promissory note with Weddel Limited ("Weddel"), a wholly-owned subsidiary of JBS USA Holdings, with interest based on the U.S. Prime Rate plus a margin of 2.0% and a maturity date of May 10, 2012. On May 8, 2012, the note was amended to extend the maturity date to March 31, 2013. On March 26, 2013, the note was amended to extend the maturity date to March 31, 2014. On July 26, 2013, the note was amended to convert the note from a US\$-denominated note to a CAD\$10.0 million note and amend the interest rate to be the Canadian Prime Rate plus 2.0%. On March 6, 2014, the note was amended to extend the maturity date to March 31, 2016. While this note eliminates upon consolidation, the CAD\$-denominated note will be reported by the Company in US\$; therefore, this amended note will generate foreign currency transaction gains or losses due to fluctuations in the period end CAD\$ to US\$ exchange rate. The interest rate at September 30, 2014 was 5.0%.

**Revolving intercompany note to JBS USA Holdings** - On June 2, 2011, JBS USA, LLC issued a US\$2.0 billion revolving intercompany note to JBS USA Holdings. The note bears interest at a variable rate equal to LIBOR plus 3%. On January 25, 2012, JBS USA, LLC amended the revolving intercompany note to increase the maximum amount available under the note to US\$3.0 billion. On September 30, 2013, JBS USA, LLC amended the revolving intercompany note to JBS USA Holdings to increase the maximum amount available under the note to US\$3.5 billion. On June 17, 2014 JBS USA, LLC amended the revolving intercompany note to increase the maximum amount available under the note to US\$4.0 billion to allow for the transfer of funds to JBS S.A. to fund the repayment of short and medium-term debt. On August 20, 2014, JBS USA amended the revolving intercompany note to increase the maximum amount available under the note to US\$4.0 billion to allow for the transfer of funds to JBS S.A. to fund the repayment of short and medium-term debt. On August 20, 2014, JBS USA amended the revolving intercompany note to increase the maximum amount available under the note to US\$4.25 billion. Principal and accrued interest are due and payable upon demand by JBS USA, LLC at any time on or after August 20, 2016. The interest rate at September 30, 2014 was 3.2%. This note eliminates upon consolidation.

JBS USA letters of credit - On October 26, 2011 and November 4, 2011, JBS USA, LLC agreed to provide letters of credit in the amount of US\$40.0 million and US\$16.5 million, respectively to an insurance company serving PPC in order to allow that insurance company to return cash it held as collateral against potential workers compensation, auto and general liability claims of PPC. In return for providing these letters of credit, PPC is reimbursing JBS USA for the cost PPC would have otherwise incurred. During the three months and nine months periods ended September 30, 2014, and September 30, 2013, PPC reimbursed JBS USA, LLC US\$0.4 million and US\$1.0 million; and US\$0.5 million and US\$1.7 million , respectively.

Note to Sampco - On March 15, 2012 Sampco executed a US\$20.0 million revolving promissory note to JBS USA Holdings with interest based on the three-month LIBOR plus a margin of 3%. On May 22, 2012, the note was amended to increase the maximum amount available to US\$50 million. On September 18, 2012, the note was amended to increase the maximum amount available to US\$100.0 million. Principal and interest are due and payable upon demand by Sampco at any time on or after March 31, 2014. On March 6, 2014, the note was amended to increase the maximum amount available to US\$120.0 million and to extend the maturity date to March 31, 2016. The interest rate at September 30, 2014 was 3.2%. This note eliminates upon consolidation.

Note to JBS Five Rivers - On April 20, 2012, JBS USA Holdings issued a US\$100.0 million intercompany revolving promissory note to JBS Five Rivers with interest based on the three-month LIBOR plus a margin of 3% and a maturity date of April 20, 2013 to fund working capital needs and general corporate purposes. On March 5, 2013, this note was amended to increase the maximum amount available under the note to US\$175.0 million and to extend the maturity date to June 14, 2016. The interest rate at September 30, 2014 was 3.2%. This note eliminates upon consolidation.

Note to JBS Canada - On January 2, 2013, JBS USA Holdings issued an intercompany revolving promissory note to JBS Canada for CAD\$200.0 million with interest based on the CDOR plus 3% and a maturity date of December 31, 2014 to fund working capital needs and general corporate purposes. The interest rate at September 30, 2014 was 4.3%. While this note eliminates upon consolidation, the CAD\$-denominated note will be reported by the JBS USA Holdings in US\$; therefore, this note will generate foreign currency transaction gains or losses due to fluctuations in the period end CAD\$ to US\$ exchange rate.

# Description of Indebtedness of PPC

**US Credit Facility** – PPC and certain of its subsidiaries entered into a credit agreement (the "US Credit Facility") with CoBank ACB, as administrative agent and collateral agent, and other lenders party thereto, which was amended and restated on August 7, 2013. As of September 30, 2014, the US Credit Facility provided for a US\$700.0 million revolving credit facility and a delayed draw term loan commitment of up to US\$400.0 million (the "Delayed Draw Term Loan"). PPC can draw upon the Delayed Draw Term Loan, in one or more advances, between May 1, 2014 and December 28, 2014. The US Credit Facility also includes an accordion feature that allows PPC, at any time, to increase the aggregate revolving loan commitment by up to an additional US\$250.0 million and to increase the aggregate Delayed Draw Term Loan by up to an additional US\$500.0 million, in each case subject to the satisfaction of certain conditions, including obtaining the lenders' agreement to participate in the increase and an aggregate limit on all commitments under the US Credit Facility of US\$1.9 billion. The US Credit Facility also provides for a US\$100 million sub-limit for letters of credit. The revolving loan commitment under the U.S. Credit Facility matures on August 7, 2018. Any Delayed Draw Term Loans would be payable in quarterly installments beginning in fiscal year 2015 equal to 1.875% of the principal outstanding as of December 28, 2014, with all remaining principal and interest due at maturity on August 7, 2018.

On August 7, 2013, PPC paid loan costs totaling US\$5.0 million related to the amendment and restatement to the U.S. Credit Facility that is recognized as an asset on its balance sheet. PPC amortizes these capitalized costs to interest expense over the life of the U.S. Credit Facility.

Subsequent to the end of each fiscal year, a portion of PPC's cash flow was required to be used to repay outstanding principal amounts under the Term B loans. On December 30, 2013, PPC paid US\$204.9 million of its cash flow toward the outstanding principal under the Term B loans. On April 28, 2014, PPC paid US\$205.2 million of its cash flow toward the outstanding principal under the Term B loans. Following this payment, PPC had no outstanding principal under the Term B loans. The US Credit Facility also requires PPC to use the proceeds it receives from certain asset sales and specified debt or equity issuances and upon the occurrence of other events to repay outstanding borrowings under the US Credit Facility.









EARA



48

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Actual borrowings by PPC under the revolving credit commitment component of the US Credit Facility are subject to a borrowing base, which is a formula based on certain eligible inventory, eligible receivables and restricted cash under the control of CoBank ACB. As of September 30, 2014, the applicable borrowing base was US\$700.0 million. As of September 30, 2014, there were US\$20.1 million of outstanding letters of credit and borrowing availability of US\$679.9 million.

The US Credit Facility contains financial covenants and various other covenants that may adversely affect PPC's ability to, among other things, incur additional indebtedness, incur liens, pay dividends or make certain restricted payments, consummate certain assets sales, enter into certain transactions with JBS USA Holdings and PPC's other affiliates, merge, consolidate and/or sell or dispose of all or substantially all of PPC's assets. The US Credit Facility requires PPC to comply with a minimum level of tangible net worth covenant. PPC is currently in compliance with this financial covenant.

All other financial covenants were eliminated in connection with the August 7, 2013 amendment and restatement to the US Credit Facility. The US Credit Facility also provides that PPC may not incur capital expenditures in excess of US\$350.0 million in any fiscal year.

All obligations under the US Credit Facility are unconditionally guaranteed by certain of PPC's subsidiaries and are secured by a first priority lien on (i) the accounts receivable and inventories of PPC and its non-Mexico subsidiaries, (ii) 65% of the equity interests in PPC's direct foreign subsidiaries and 100% of the equity interests in PPC's other subsidiaries, (iii) substantially all of the personal property and intangibles of the borrowers and guarantors under the US Credit Facility and (iv) substantially all of the real estate and fixed assets of PPC and the guarantor subsidiaries under the US Credit Facility.

Senior Unsecured Notes due 2018 - PPC's 2018 Notes - On December 15, 2010, PPC issued US\$500.0 million of 7.875% Senior Notes due 2018 (the "PPC's 2018 Notes"). The PPC's 2018 Notes are unsecured obligations of PPC and guaranteed by one of PPC's subsidiaries. Interest is payable on December 15 and June 15 of each year, commencing on June 15, 2011. The indenture governing the PPC's 2018 Notes contains various covenants that may adversely affect PPC's ability to, among other things, incur additional indebtedness, incur liens, pay dividends or make certain restricted payments, consummate certain asset sales, enter into certain transactions with the Company and PPC's other affiliates, merge, consolidate and/or sell or dispose of all or substantially all of its assets. PPC has subsequently exchanged these notes for substantially identical notes that are registered under the Securities Act of 1933.

Mexico ING Credit Facility - On October 19, 2011, Avícola PPSRLCV and certain other Mexican subsidiaries, entered into an amended and restated credit agreement (the "Mexico ING Credit Facility") with ING Bank (México), S.A. Institución de Banca Múltiple, ING Grupo Financiero, as lender and ING Capital, LLC, as administrative agent. The Mexico ING Credit Facility had a final maturity date of September 25, 2014. The Mexico ING Credit Facility was secured by substantially all of the assets of PPC's Mexican subsidiaries. The Mexico ING Credit Facility was terminated on July 23, 2014.

**Mexico Bancomer Credit Facility -** On July 23, 2014, Avícola and certain Mexican subsidiaries entered into an unsecured credit agreement (the "Mexico Bancomer Credit Facility") with BBVA Bancomer, S.A. Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer, as lender. The Ioan commitment under the Mexico Bancomer Credit Facility is 560.0 million Mexican pesos. Outstanding borrowings under the Mexico Bancomer Credit Facility will accrue interest at a rate equal to the Interbank Equilibrium Interest Rate plus 1.05%. The Mexico Bancomer Credit Facility will mature on July 23, 2017. As of September 30, 2014, the US dollar equivalent of the Ioan commitment under the Mexico Bancomer Credit Facility was US\$41.7 million. There are currently no outstanding borrowings under the Mexico Bancomer Credit Facility.

# 17 Income taxes, payroll, social charges and tax obligation

	Company		Consolidated	
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Payroll and related social charges	116,883	111,665	548,392	476,293
Accrual for labor liabilities	253,478	138,898	1,545,890	1,217,222
Income taxes	-	-	850,719	19,760
Withholding income taxes	1,559	1,073	10,151	3,221
ICMS / VAT / GST tax payable	10,957	11,712	70,926	54,925
PIS / COFINS tax payable	175	261	5,435	1,657
Taxes in installments	89,471	152,189	702,308	382,393
Others	24,522	92,109	263,083	311,004
	497,045	507,907	3,996,904	2,466,475
Breakdown:				
Current liabilities	438,260	382,741	3,021,837	1,761,296
Noncurrent liabilities	58,785	125,166	975,067	705,179
	497,045	507,907	3,996,904	2,466,475

# 18 Declared dividends

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Declared dividends	485	220,494	485	220,494
	485	220,494	485	220,494
Proposed dividends on 2012 - Residual				230

Proposed dividends on 2012 - Residual Proposed dividends on 2013 - Residual

485

255

The residual amount of dividends corresponds to the unpaid dividends due to lack of updated bank information. These pending items by some minority shareholders avoid the realization of fully payment. The Company sent notification to such shareholders to update their information so the amount would be paid. The liability will be maintained during the statutory period in the short term, since once the register is updated, the payment is automatic.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 19 Payables related to facilities acquisitions

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Current	71,840	95,853	290,460	264,264
Noncurrent	46,554	62,754	507,015	463,485
	118,394	158,607	797,475	727,749

### In Company:

The payables related to facilities acquisitions in the Company is related primarily to acquisitions of assets and other industrial complexes based in the States of Acre, Bahia, Mato Grosso, Mato Grosso do Sul, Rondônia and Goiás.

### In the Consolidated

i) R\$ 161,375 in the indirect subsidiary JBS Aves related to the acquisition in June, 2013 of assets and industrial complexes of Ana Rech, to implement the activity of hogs slaughtering and refrigeration, as well as industrialization and sub-products, being R\$ 49,375 classified in the short term and R\$ 112,000 classified in the long term.

ii) R\$ 156,165 in the subsidiary JBS Foods S.A. related to the remaining debit assumed by Marfrig S.A. with BR Foods S.A. by the time of the acquisition of the assets. With the sale of Seara by Marfrig, the assets bought was transferred along with the debits to JBS S.A., being R\$ 32,232 classified in the short term and R\$ 123,933 classified in the long term.

iii) R\$ 155,164 in the subsidiary JBS Foods S.A. refers to the acquisition of the plant of slaughtering and processing of pigs in Carambeí - PR that was leased by BR Foods S.A. on May 31, 2014, being R\$ 77,582 classified in the short term and R\$ 77,582 classified in the long term.

iv) R\$ 102,178 in the indirect subsidiary JBS Aves is related to the acquisition in March, 2013 of the company Agrovêneto that explores an activity similar to JBS Aves, where the amount is recorded in the long term.

v) R\$ 40,000 in the indirect subsidiary JBS Aves refers to the Frinal's acquisition occurred on June, 2014, which is engaged in the activity of creating, slaughter and marketing of pork, being R\$ 10,000 classified as short term and R\$ 30,000 classified as long term.

vi) R\$ 26,045 in the subsidiary JBS Global Meat related to debts to Midtown acquisition, classified as short term.

vii) R\$ 23,000 in the subsidiary JBS Aves refers to the Avebom's acquisition occurred on August, 2014, which is engaged in the activity of industrialization and commercialization of food products, breeding activity of broiler chickens and hogs for slaughtering, production of pet food and concentrates and meat industrialization, being R\$ 11.000 classified as short term and R\$ 12.000 classified as long term.

viii) R\$ 12,768 in the indirect subsidiary Seara Alimentos refers to the Sul Valle's acquisition occurred on March, 2014, which is engaged in the activity of creating, slaughter and marketing of pork, being R\$ 10,000 classified as short term and R\$ 2,768 classified as long term.

ix) R\$ 2,386 in the indirect subsidiary JBS Aves is related to the acquisition in June, 2013 of the company Agil, which explores the activity of warehouses, where the amount is recorded in the short term.

# 20 Income taxes - Nominal and effective tax rate reconciliation

Income tax and social contribution are recorded based on taxable profit in accordance with the laws and applicable rates. Deferred Income tax and social contributionassets are recognized on temporary differences and fiscal loss. Income tax and social contribution tax-liabilities were recorded on the revaluation reserves established by the Company and on temporary differences (mainly goodwill amortization).

	Company For the nine months period ended on September, 30		Consolidated For the nine months period ended or September, 30	
	2014	2013	2014	2013
Income before income taxes	1,263,878	945,004	2,823,484	1,324,302
Expectation of expense of the income taxes - Combined nominal of 34%	(429,719)	(321,301)	(959,985)	(450,263)
Adjust to demonstrate the effective rate Additions, mostly result on equity subsidiaries, foreign income, goodwill	500.070	400 404	(400,000)	04 504
amortization and tax equivalents in other countries	582,970	162,481	(163,983)	34,561
Income (expense) of the deferred income taxes	153,251	(158,820)	(1,123,968)	(415,702)
Effective rate	12.13%	-16.81%	-39.81%	-31.39%
	Compar	ıy	Consoli	dated
	For the three months   September		For the three months Septemb	•
	2014	2013	2014	2013
Income before income taxes	934,942	197,281	1,816,430	322,299
Expectation of expense of the income taxes - Combined nominal of 34%	(317,880)	(67,076)	(617,586)	(109,582)
Adjust to demonstrate the effective rate				
Additions, mostly result on equity subsidiaries, foreign income, goodwill amortization and tax equivalents in other countries	475,823	89,619	29,196	45,606
Income (expense) of the deferred income taxes	157,943	22,543	(588,390)	(63,976)
Effective rate	16.89%	11.43%	-32.39%	-19.85%
Friboi FRANGOSUL Maturatta	Swift BLACK	SEARA	Pilgrims	50

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

### Explanative notes

Composition of expenses of income tax and social contribution presented income statements of the Company and Consolidated results for the nine and three months period ended on September 30, 2014 and 2013.

	For the nine months	Company For the nine months period ended on September 30,		Consolidated For the nine months period ended on September 30,	
	2014	2013	2014	2013	
Current income taxes	1,659	1,781	(1,626,210)	(72,113)	
Deferred income taxes	151,592	(160,601)	502,242	(343,589)	
	153,251	(158,820)	(1,123,968)	(415,702)	
	Compa	Company For the three months period ended on September 30,		Consolidated	
				period ended on r 30,	
	2014	2013	2014	2013	
Current income taxes	563	586	(822,076)	(18,337)	
Deferred income taxes	157,380	21,957	233,686	(45,639)	
	157,943	22,543	(588,390)	(63,976)	

Composition of deferred income tax and social contribution

	Company		Consolidated	
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
ASSETS				
. On tax losses and temporary differences	598,602	417,598	1,227,001	1,027,330
LIABILITIES				
. On goodwill amortization, revaluation reserve and temporary differences	1,547,412	1,508,571	3,060,821	3,146,924
Net	948,810	1,090,973	1,833,820	2,119,594

#### Deferred income taxes

Deferred income taxes is generated by temporary differences at reporting date between the taxable basis of assets and liabilities and its accounting basis. Deferred taxes liabilities are recognized for all temporary tax differences, except:

- when the deferred tax liability arises from initial recognition of goodwill, or when the deferred tax asset or liability asset from the initial recognition of an asset or liability in a transaction that is not a business combination and, on the transaction date, does not affect the accounting net income or taxable profit or fiscal loss;

- when taxable temporary differences related to investments in subsidiaries, can be controlled and it is probable that the temporary differences will not be reversed in the foreseeable future; and

- on the deductible temporary differences associated with investments in associates and in subsidiaries, when it is not probable that the temporary difference will reverse in the foreseeable future and that taxable profit will be available for the temporary differences can be utilized.

#### 21 Provision for lawsuits risk

The Company and its subsidiaries are parties in several proceedings arising in the regular course of business, for which provisions were established based on estimation of their legal counsel. The main information related to these procedures on September 30, 2014 are as follows:

	Com	Company		lidated
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Labor	61,572	57,769	215,903	163,466
Civil	11,192	9,951	78,821	75,035
Tax and Social Security	101,751	96,331	442,953	610,823
Total	174,515	164,051	737,677	849,324

Changes in provisions

	December 31, 2013	Sul Valle, Frinal, Massa Leve, Avebom and Eleven's Acquisition	Additions	Reversals	Exchange rate variation	September 30, 2014
Company	164,051	-	10,464	-	-	174,515
Consolidated	849,324	18,668	22,799	(142,252)	(10,862)	737,677

(1) - The acquisitions in the amount of R\$ 18,668 refers to Sul Valle, Massa Leve, Frinal, Avebom and Eleven in the consolidated of JBS Foods S.A.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

### **Tax Proceedings**

#### a) ICMS - Value Added Tax (Imposto sobre Operações Relativas à Circulação de Mercadorias e sobre a Prestação de Serviços de Transporte Interestadual e Intermunicipal e de Comunicação)

The Tax Authority of the State of São Paulo (Secretaria da Fazenda do Estado de São Paulo) filed 199 administrative proceedings against the Company, under which the Tax Authority challenges the amount of the Company's ICMS tax credits arising from the purchase of cattle and meat transfer by the Company in other Brazilian states. The Tax Authority of the State of São Paulo claims that the tax incentives should be approved by Confaz, and are known as a "Tax War". The Tax Authority of the State of São Paulo does not recognize the Company's ICMS tax credits up to the amount of the ICMS tax guaranteed in such other states. The Company estimates that the claims under these administrative proceedings amount to R\$ 1,685,566 in the aggregate in September, 2014. In addition to presenting its defense in such administrative proceedings, the Company has filed legal proceedings seeking the payment of damages from such other states if the Tax Authority of the State of São Paulo prevails in these administrative proceedings.

Management believes, based on the advice of its legal counsel, that its arguments will prevail in these procedures, which is the reason why no provision has been made.

The Tax Authority of the State of Goiás filed 21 administrative proceedings against the Company, due to interpretation divergences of the Law concerning the export VAT credits. Based on the opinion of the Company's external legal counsel, Management believes the Company will prevail in most of these proceedings, in the amount of R\$ 761,686. The management believes, based on the advice of its legal counsel, that its arguments will prevail in these procedures, which is the reason why no provision has been made. The probability of loss is considered remote.

### b) Social contributions — Rural Workers' Assistance Fund (FUNRURAL)

Social Contributions – In January 2001, the INSS (Brazilian Social Security Institute) filed administrative proceedings (autos de infração) against the Company, seeking to collect certain social security contributions (which are referred to as contributions to the Rural Workers' Assistance Fund - NOVO FUNRURAL). This sentence was reformulate by the Federal Regional Court of 3rd region. The Company filed an extraordinary appeal, which was halted on the basis of Article 543-B, § 1 of the Code of Civil Procedure, until the final decision of the Supreme Court on the matter. To avoid the institution to lose the right to require the contribution to the New Funrural, INSS released tax notifications, in a total of 20 infringement notices, in the amount of R\$ 949,192.

The Company has presented its defense in those administrative proceedings, informing that it does not collect the amount due to a favorable court ruling, considering that there is no final decision of the writ of mandamus mentioned.

This matter was the subject of decisions favorable to the taxpayer, issued by the Supreme Court - STF for companies whose activities are similar to the activity of the Company in the trials of Extraordinary Appeals number 363.852/MG and 596.177/RS. Currently, the Company does not make any rebate or payment. If a discount is made for commercial reasons, the Company will deposit it in court and, fulfill a court order. Based on the opinion of legal advisors and based on case law in favor of the Supreme Court in a similar case, management believes that its fundamentals will prevail and no provision was recorded for that contingency. The probability of loss is considered remote.

#### c) Other tax and social security procedures

The Company is a party in additional 980 tax and social security proceedings, in which the individual contingencies are not relevant for the Company's context. We highlight that the ones with probable loss risk have contingencies for R\$ 101,751 which are 100% accrued in September 30, 2014.

# Labor Proceedings

As of September 30, 2014 the Company was party to 11.822 labor and accident proceedings, involving total value of R\$ 1,901,494. Based on the opinion of the Company's external legal counsel, the Company's management recorded a provision in the amount of R\$ 61,572 for losses arising from such proceedings. Most of these lawsuits were filed by former employees of the Company seeking overtime payments and payments relating to their exposure to health hazards.

# **Civil Proceedings**

#### a) Slaughter facility at Araputanga

In 2001, the Company (formerly known as Friboi Ltda.), entered into a purchase agreement with Frigorífico Araputanga S.A. (Frigorífico Araputanga) for the acquisition of one property and slaughter facilities located in Araputanga, State of Mato Grosso. Frigorífico Araputanga was a beneficiary of certain tax benefits and the property was floating charge, for this reason it was required the consent of SUDAM (Superintendência de Desenvolvimento da Amazônia) for the registration of the public deed with the applicable real estate notary.

In September, 2004, Frigorífico Araputanga filed a lawsuit against the Company, alleging that the Company had not paid the price and had not obtained the consent of that authority, requiring the ineffectiveness of the contract. The case was referred to the Federal Court of Cáceres, due to the Union's interest in the dispute. The Company obtained the consent of UGFIN, successor SUDAM, according to the 5<sup>a</sup> Chamber of the Federal Court of the 1<sup>a</sup> Region decision, thereby obtaining effective registration of the deed of purchase and sale.

The second forensic accounting were presented which, like the first, confirmed that the Company paid the purchase price of the property and industrial facilities located in Araputanga, MT. The parties have spoken about the forensic accounting report and the case was taken in charge by AGU for the manifestation of the forensic accounting report. The probability of loss is considered remote, no provision was recorded.

### b) Trademark Infringement

Also due to the barrier in Araputanga / MT, the seller distributed in the City of Araputanga / MT, filed a lawsuit for improper use of trademark, under the premise that Friboi Ltda. was using the mark Frigoara without its authorization.

The amounts of the claim were based upon a report presented by Frigorifico Araputanga to the trial court, which appraised the value of the trademark "Frigoara" at R\$ 315,000, seeking damages in the amount of R\$ 100,000 and punitive damages in the amount of R\$ 26,938. The Company presented its defense against this lawsuit alleging that (i) the lawsuit should be analyzed and reviewed together with the lawsuit relating to the purchase of the slaughter facility from Frigorifico Araputanga by the Company, (ii) the trademark "Frigoara" was used by the Company for a limited period of time, with the written consent and upon the request of Frigorifico Araputanga (the use of the trademark by the Company was a requirement of SUDAM to consent to the registration of the public deed contemplating.

In the defense, the amount of any damages under the lawsuit should be limited to a percentage of products sold by the Company under the trademark "Frigoara," pursuant to article 208 of the Intellectual Property Law. Almost all of the products manufactured by the Company were marketed under the trademark "Friboi." The only product marketed by the Company under the trademark "Frigoara" was minced meat, in limited amounts. The expected loss on September 30, 2014, R\$ 600, has been provisioned.













Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

### c) Other civil proceedings

The Company is also part to other civil proceedings that in the opinion of the Management and its legal advisers. The expected loss on September 30, 2014, R\$ 10,592, has been provisioned.

#### Other proceedings

In September 30, 2014, the Company had other ongoing civil, labor and tax proceedings, on the approximately amounting of R\$ 21,867, whose materialization, according to the evaluation of legal advisors, it is possible to loss, but not probable, for which the Company's management does not consider necessary to set a provision for possible loss, in line with the requirements of the IAS 37/CPC 25 - Provisions, Contingent Liabilities and Contingent Assets.

#### In JBS Foods Ltda.

#### Labor Proceedings

As of September 30, 2014 the subsidiaries of JBS Foods S.A. was party to 8,506 labor proceedings, involving total amount of R\$ 760,298, wherein of this total amount the labor liabilities contingencies are in the amount of R\$ 174,105. Based on the opinion of the company's external legal council, the management recorded a provision in the amount of R\$ 144,962 for losses arising from such proceedings. Most of these lawsuits are related to actions that deal with seeking damages for occupational disease, physical and aesthetical damage, seeking overtime payments, payments relating to their exposure to health hazards, commuting time, interval for thermal recovery, seeking damages for accidents and exchanging uniform.

Besides these, there are 28 Public Civil labor proceedings, involving the total amount of R\$ 100,563, which the management recorded a provision in the amount of R\$ 34,970. based on the opinion of the company's external legal council.

#### **Civil proceedings**

As of September 30, 2014 the subsidiaries of JBS Foods S.A. was party to 2,272 civil and administrative proceedings, involving total amount of R\$ 178,841, wherein of this total amount the civil liabilities contingencies are in the amount of R\$ 123,701. Based on the opinion of the company's external legal council, the company's management recorded a provision in the amount of R\$ 60,230 for losses arising from such proceedings. Most of the lawsuits are related to indemnity for collective seeking damages, seeking damages for improper protest, repairing damages for termination of partner poultry or pigs integration, cancellation of industry or trade mark complaints and consumer contracts - product quality.

#### **Tax Proceedings**

#### a) Risk in the glosses of claims - PIS/COFINS

In between the years of 2003 to 2013 the indirect subsidiary Seara Alimentos has sent requests for electronics reimbursement of PIS/COFINS to the Federal Revenue of Brazil. The tax authorities have assessed the applications for compensation for periods relating to the 4th quarter of 2009 and perpetuated an initial gloss of about 47% of the value, causing fiscal proceedings with probable losses in the approximately amount of R\$ 203,524.

#### b) Others tax proceedings

On September 30, 2014 the companies of JBS Foods S.A. was party of others 633 tax proceedings, in which the contingencies individually do not present relevant in their contexts. We emphasize that the proceedings considered as probable of losses are properly provisioned, in the amount of R\$ 130,977.

### 22 Equity

#### a) Capital Stock

The Capital Stock on September 30, 2014 is R\$ 21.506.247 and it is represented by 2,943,644,008 ordinary shares, without nominal value. From this total, as described below in the letter f), 48,894,182 shares are held in treasury.

The Capital Stock is presented with a net effect in the balance sheet in the amount of expenses of R\$ 54,865, being expenses of the period of 2010 in the amount of R\$ 37,477 related to the costs of the transaction for securing resources to Initial Public Offering, and expenses in the amount of R\$ 17,388 regarding the debentures issuance for the period of 2011.

The Company is authorized to increase its capital by an additional 1,376,634,735 ordinary nominative shares. According with the social statute the Board of Directors shall determine the number, price, payment term and other conditions of the issuance of shares.

The Company may grant options to purchase shares to directors, employees or persons who will provide services, or the directors, employees or person providing services companies under its control, excluding the preemptive rights of shareholders in issuing and exercise of stock options.

#### b) Capital reserve

Composed of premium on issuance of shares, on the Initial Public Offering in 2007.

# c) Profit reserves

# Legal reserve

Computed based on 5% of the net income of the year.

# Reserve for expansion

Consists of the remaining balance of the net income after the computation of legal reserve and dividend distribution. The purpose of this reserve is to provide funds to investment in assets.

# d) Revaluation reserve

Refers to revaluations on fixed assets prior to CPC/IFRS adoption. Revaluation reserve reflects the appraisal effected by the Company, net of tax effects that are progressively offset against retained earnings to the same extent that the increase in value of the revalued property is realized through depreciation, disposal or retirement.

# e) Dividends

Mandatory dividends corresponds to not less than 25% of the adjusted net income of the year, according to law.











53

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# f) Treasury shares

On June 24, 2014, the Board of Directors approved the transference of 26,295,997 treasury shares, pursuant to Article 19, section XVI of the Social Statute, as part of the acquisition of the total shares of Comércio e Indústrias de Massas Alimentícias Massa Leve Ltda. "Massa Leve", in which the amount agreed by the transference of the treasury shares was in the amount of R\$ 203,531.

Below is presented the changes on treasury shares:

	Quantity	R\$ thousand
Balance as of December 31, 2013	75,190,179	595,849
Transfer of treasury shares	(26,295,997)	(208,384)
Balance as of September 30, 2014	48,894,182	387,465

### g) The Effects of Changes in Foreign Exchange Rates

According to CPC 02 R2/IAS 21 -The Effects of Changes in Foreign Exchange Rates, basically records changes in foreign currency rates of the subsidiaries valued by the equity method (translation adjustments).

According to CPC 37 R1 / IFRS 1 - First Time Adoption of International Accounting Standards, under the term of the CPC 02 R2 before the date of initial adoption, the adopting of IFRS for the first time should cancel the balances of exchange variation of investments recorded in equity (under the rubric of accumulated translation adjustments) transferring it to retained earnings or loss (profits reserves) and divulge distribution policy applicable to such outstanding results. The Company does not compute these adjustments to the distribution of profit.

#### h) Capital Transactions

According to IAS 27/CPC 36 R3 - quarterly interim financial statements, the changes in the relative share of the parent over a subsidiary that do not result in loss of control must be accounted as capital transactions (ie transactions with shareholders, as owners). Any difference between the amount by which the participation of noncontrolling has been adjusted and the fair value of the amount received or paid must be recognized directly in equity attributable to owners of the parent. Therefore, if the parent acquire additional shares or other equity instruments of an entity that already controls, it should consider this value to reduce its equity (individual and consolidated).

### 23 Net revenue

	Comp	Company		Consolidated	
	For the nine months	For the nine months period ended on		period ended on	
	Septemb	er 30,	September 30,		
	2014	2013	2014	2013	
Gross sale revenue					
Products sales revenues					
Domestic sales	12,154,653	10,572,665	62,478,092	49,615,188	
Foreign sales	8,102,690	5,478,850	26,957,322	18,123,436	
	20,257,343	16,051,515	89,435,414	67,738,624	
Sales deduction					
Returns and discounts	(777,892)	(540,847)	(1,769,951)	(1,152,227)	
Sales taxes	(842,121)	(792,970)	(1,498,946)	(905,829)	
	(1,620,013)	(1,333,817)	(3,268,897)	(2,058,056)	
NET REVENUE	18,637,330	14,717,698	86,166,517	65,680,568	
	Compa	any	Consolida	ated	
	Compa For the three months		Consolida For the three months		
	i	s period ended on		period ended on	
	For the three months	s period ended on	For the three months	period ended on	
Gross sale revenue	For the three months Septemb	s period ended on er 30,	For the three months Septembe	period ended on er 30,	
Gross sale revenue Products sales revenues	For the three months Septemb	s period ended on er 30,	For the three months Septembe	period ended on er 30,	
	For the three months Septemb	s period ended on er 30,	For the three months Septembe	period ended on er 30,	
Products sales revenues	For the three months Septemb 2014	s period ended on er 30, 2013	For the three months Septembe 2014	period ended on r 30, 2013	
Products sales revenues Domestic sales	For the three months Septemb 2014 4,115,586	s period ended on er 30, 2013 3,812,504	For the three months Septembe 2014 22,008,730	period ended on r 30, 2013 18,190,258	
Products sales revenues Domestic sales	For the three months Septemb 2014 4,115,586 2,898,738	s period ended on er 30, 2013 3,812,504 2,061,044	For the three months Septembe 2014 22,008,730 9,922,275	period ended on er 30, 2013 18,190,258 6,759,674	
Products sales revenues Domestic sales Foreign sales	For the three months Septemb 2014 4,115,586 2,898,738	s period ended on er 30, 2013 3,812,504 2,061,044	For the three months Septembe 2014 22,008,730 9,922,275	period ended on er 30, 2013 18,190,258 6,759,674	
Products sales revenues Domestic sales Foreign sales Sales deduction	For the three months Septemb 2014 4,115,586 2,898,738 7,014,324	s period ended on er 30, 2013 3,812,504 2,061,044 5,873,548	For the three months September 2014 22,008,730 9,922,275 31,931,005	period ended on er 30, 2013 18,190,258 6,759,674 24,949,932	
Products sales revenues Domestic sales Foreign sales Sales deduction Returns and discounts	For the three months Septemb 2014 4,115,586 2,898,738 7,014,324 (275,722)	s period ended on er 30, 2013 3,812,504 2,061,044 5,873,548 (195,060)	For the three months September 2014 22,008,730 9,922,275 31,931,005 (648,156)	18,190,258 6,759,674 24,949,932 (421,956)	
Products sales revenues Domestic sales Foreign sales Sales deduction Returns and discounts	For the three months Septemb 2014 4,115,586 2,898,738 7,014,324 (275,722) (280,851)	s period ended on er 30, 2013 3,812,504 2,061,044 5,873,548 (195,060) (265,309)	For the three months September 2014 22,008,730 9,922,275 31,931,005 (648,156) (504,275)	period ended on er 30, 2013 18,190,258 6,759,674 24,949,932 (421,956) (305,978)	











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 24 Financial income (expense), net

	Compar	ıy	Consolidated		
	For the nine months p	period ended on	For the nine months p	eriod ended on	
	September	r 30,	September	<sup>.</sup> 30,	
	2014	2013	2014	2013	
Exchange rate variation	(516,826)	(830,621)	(525,335)	(659,154)	
Results on derivatives	(707,015)	101,626	(416,922)	142,092	
Interest expense	(1,410,701)	(784,505)	(2,307,051)	(1,371,943)	
Interest income	367,720	277,619	402,920	337,674	
Taxes, contribution, tariff and others	(45,539)	(27,555)	(89,248)	(61,329)	
	(2,312,361)	(1,263,436)	(2,935,636)	(1,612,660)	
	Compar	Company			
	For the three months	period ended on	For the three months	period ended on	
	Septembe	r 30,	September	<sup>-</sup> 30,	
	2014	2013	2014	2013	
Exchange rate variation	(1,400,672)	(35,422)	(1,421,501)	(49,750)	
Results on derivatives	900,699	(387,688)	1,140,418	(381,282)	
Interest expense	(459,097)	(313,268)	(814,872)	(518,433)	
Interest income	116,745	98,694	130,820	95,834	
Taxes, contribution, tariff and others	(13,733)	(9,917)	(13,516)	(21,237)	
	(856.058)	(647,601)	(978.651)	(874,868)	

Results from daily settlements of future contracts used to protect assets and liabilities, as well as the marked to market value of instruments traded over the counter with the same purpose of protection are recognized under Results on Derivatives. For the nine and three months period ended on September 30, 2014 the net effect in the results amounted to (R\$ 1,223,841) in the Company and (R\$ 942,257) in the Consolidated level and (R\$ 499,973) in the Company and (R\$ 281,083) in the Consolidated, respectively.

The amount of interest expense of R\$ 1,410,701 for the six months period ended on September, 2014 includes the payment of the early extinguishment fee of US\$ 40,753 (R\$ 99,886) related to the early extinguishment of JBS S.A.'s Notes 2016 and Bertin S.A.'s Notes 2016.

# 25 Other income (expenses)

Other expenses for the nine months period ended on September 30, 2014, in the consolidated, in the amount of R\$ 243,530 relates mainly to:

i) Other expenses in JBS Argentina in the amount of R\$ 10,023, related to the labor indemnity, result of the sale of fixed assets and others with less sprayed representativeness;

ii) Other income in JBS USA in the amount of R\$ 24,458, basically due to rental income and income from sale of fixed assets and scrap;

iii) Other expenses in JBS Foods in the amount of R\$ 23,311, basically due to donations to political parties, gain on sale of fixed assets and others with less representativeness;

iv) Other expenses in the Company in the amount of R\$ 234,654 referring basically due to the donations to political parties, result of the sale of fixed assets and others, individually with less representativeness.

# 26 Net income per share

As required by the IAS 33/CPC 41 - Earnings per share, the following tables reconcile the net profit with the amounts used to calculate the basic per share.

# Basic

The basic net profit per share is calculated through the division of the profit attributable to the shareholders of the Company by the weighted average amount of shares of the fiscal year, reduced by the shares in treasury.

				Consolidated	
			-	Nine months period ended on	
				Septemb	oer 30,
			_	2014	2013
Net income attributable to shareholders - R\$				1,417,129	786,184
Average of the shares in the period - thousands			-	2,943,644	2,943,644
Average of the shares in the Treasury - thousands			_	(65,646)	(77,424)
Average of shares circulating - thousands			=	2,877,998	2,866,220
Net income per thousand shares - Basic - R\$				492.40	274.29
				Consoli	idated
			-	Three months pe	eriod ended on
				Septemb	oer 30,
			-	2014	2013
Net income attributable to shareholders - R\$				1,092,885	219,824
Average of the shares in the period - thousands			-	2,943,644	2,943,644
Average of the shares in the Treasury - thousands				(48,894)	(77,424)
Average of shares circulating - thousands			=	2,894,750	2,866,220
Net income per thousand shares - Basic - R\$				377.54	76.69
Friboi FRANCOSLI Matura	Swift	BLACK	SEARA	Pilgrims	55

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Diluted

The Company did not present the calculation of the diluted net income per share as required in IAS 33/CPC 41 - Profit per share, due the fact it does not have potentially dilutive ordinary shares. The deferred revenue transaction (Note 29) through historical analysis is expected to be settled by future delivery, and therefore is not potentially dilutive.

# 27 Transaction costs for the issuing of titles and securities

In accordance with the prerequisites under IAS 39/CPC 38 – Financial Instruments – Recognition and assessment, the costs related to the transactions in the issuance of notes and securities are accounted reducing the liabilities that they refer to.

Follows below, in detail, the operations which the Company incurred transaction costs, in other words, i.e., incurred costs directly attributable to the activities that are necessary to effect these transactions, exclusively.

## a) Initial Public Offering of shares - IPO (Follow on)

In the year end on December 31, 2010, the Company incurred in R\$ 37,477 related to the transaction costs of the process of raising funds through the Public Offering, which accounting is kept prominently in a reduction account of the equity, deducting any effects.

### b) Exchange for Common Shares of Vigor Alimentos SA ("The Exchange Tender Offer")

In June 2012, the Company incurred in transaction costs on the amount of R\$ 324 related to the acquisition process of 117,800,183 shares of its own issue, which is kept prominently in a reduction account of equity, deducting any effects.

## c) Senior Notes Offering (Bonds)

During the year of December 31, 2010, the Company incurred in R\$ 17,789 related to the transaction costs for financial funding with Senior Notes Offering (Bonds) – in the amounts of US\$ 700 million and US\$ 200 million realized on July and September of 2010, respectively, recorded as a reduction of the Ioan. On September 30, 2014, due to accumulated amortization of the amount based on the payments period, the Company has a residual amount of R\$ 5,868 of transaction cost related to debt that will continue to be amortized in accordance with the period of the contract.

On June 2012, the Company incurred in R\$ 13,699 related to the transaction costs in the process of amending certain dispositions of the Notes 2016 from JBS S.A. and Notes 2016 from Bertin S.A. through the consent of the holders of such Notes. These costs are maintained prominently in a reduction account of the liability. On September 30, 2014, because of accumulated amortization based on the recorded payments term period reduction, the Company has a residual amount of R\$ 2,944 of transaction costs related to debt that will continue to be amortized according to the period of the contract.

On February 2013, the Company incurred in R\$ 27,649 related to the transaction costs of the process of raising funds through issues of Senior Notes Offering (Bonds) in the amount of US\$ 775 million in March, 2013, which accounting is kept prominently in a reduction account of liability. On September 30, 2014 due to accumulated amortization of the amount based on the payments term period, the Company has a residual amount of R\$ 24,176 of transaction cost related to the debt that will continue to be amortized in accordance with the period of the contract.

On October 2013, the Company incurred in R\$ 15,630 related to the transaction costs of the process of raising funds through issues of Senior Notes Offering (Bonds) in the amount of US\$ 1 billion in October 2013, which accounting is kept prominently in a reduction account of liability. On September 30, 2014 due to accumulated amortization of the amount based on the payments term period, the Company has a residual amount of R\$ 13,403 of transaction cost related to the debt that will continue to be amortized in accordance with the period of the contract.

On April, 2014, the Company incurred in R\$ 9.924 related to the transaction costs of the process of raising funds through issues of Senior Notes Offering (Bonds) in the amount of US\$ 750 million in April 2014, which accounting is kept prominently in a reduction account of liability. On September 30, 2014 due to accumulated amortization of the amount based on the payments term period, the Company has a residual amount of R\$ 9,672 of transaction cost related to the debt that will continue to be amortized in accordance with the period of the contract.

#### d) Other Funding

In June 2012, the Company incurred in R\$ 6,000 related to the transaction costs of the processes of funding Working capital in the amount of R\$ 1 billion, which accounting is maintained in a reduction account of the loan. On September 30, 2014, because of the accumulated amortization of the balance based on the payments term period, the Company has a residual amount of R\$ 3,246 of transaction cost related to debt that will continue to be amortized according to the period of the contract.

In October 2013, the Company incurred in R\$ 4,800 related to the transaction costs of the processes of funding Working capital in the amount of R\$ 800,000 which accounting is maintained in a reduction account of the loan. On September 30, 2014, because of the accumulated amortization of the balance based on the payments term period, the Company has a residual amount of R\$ 3,600 of transaction cost related to debt that will continue to be amortized according to the period of the contract.

In February 2014, the Company incurred in R\$ 843 related to the transaction costs of the processes of funding prepayment export (PPE) in the amount of R\$ 144,471 which accounting is maintained in a reduction account of the Ioan. On September 30, 2014, because of the accumulated amortization of the balance based on the payments term period, the Company has a residual amount of R\$ 729 of transaction cost related to debt that will continue to be amortized according to the period of the contract.

# 28 Defined Benefit and Contribution Plans

# JBS Plans

JBS USA sponsors a tax-qualified employee savings and retirement plan (the "401(k) Savings Plan") covering its US based employees, both union and non-union, excluding PPC employees. Pursuant to the 401(k) Savings Plan, eligible employees may elect to reduce their current compensation by up to the lesser of 75% of their annual compensation or the statutorily prescribed annual limit and have the amount of such reduction contributed to the 401(k) Savings Plan. The 401(k) Savings Plan provides for additional matching contributions by JBS USA, based on specific terms contained in the 401(k) Savings Plan. The 401(k) Savings Plan, at the direction of each participant, invests the assets of the 401(k) Savings Plan in participant designated investment options. The 401(k) Savings Plan is intended to qualify under Section 401 of the Internal Revenue Code ("IRC"). JBS USA's expenses related to the matching provisions of the plan were US\$ 1.9 million (R\$ 4,350) and US\$ 5.4 million (R\$ 1,364) for the three and nine months periods ended on September 30, 2014, respectively, and US\$ 1.6 million (R\$ 3,389) and US\$ 4.7 million (R\$ 9,955) for the three and nine months periods ended on September 30, 2013, respectively.











56

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

One of the JBS USA's facilities participates in a multi-employer pension plan. JBS USA's contributions to this plan, which are included in cost of goods sold in the Consolidated Statements of Income, were US\$ 106 thousand (R\$ 243) and US\$ 332 thousand (R\$ 760) for the three and nine months periods ended on September 30, 2014, respectively, and US\$ 102 thousand (R\$ 216) and US\$ 325 thousand (R\$ 688) for the three and nine months periods ended on September 30, 2013, respectively. JBS USA made no contributions during the three months period ended on September 30, 2014, to a multi-employer pension plan related to former employees at the idle Nampa, Idaho plant pursuant to a settlement agreement. JBS USA made contributions totaling US\$ 37 thousand (R\$ 85) for the nine months period ended on September 30, 2014, and US\$ 18 thousand (R\$ 38) and US\$ 54 thousand (R\$ 114) for the three and nine months periods ended on September 30, 2013, respectively.

One of the JBS USA's facilities participates in a supplemental executive retirement plan. During the three months period ended on September 30, 2014, there were no expenses recognized by JBS USA for this plan. During the nine months period ended on September 30, 2014, JBS USA recognized a expense of US\$ 242 thousand (R\$ 554) for this plan, which is included in general and administrative expenses in the Consolidated Statements of Income. There were no expenses recognized by JBS USA for this plan during the three and nine months periods ended on September 30, 2013.

Employees of JBS Australia do not participate in JBS USA's 401(k) Savings Plan. Under Australian law, JBS Australia contributes a percentage of employee compensation to a Superannuation fund as required by the Australian "Superannuation Act of 1997". Effective July 1, 2013, the superannuation rate was increased to 9.25% of employee cash compensation. Effective July 1, 2014, the superannuation rate was increased to 9.5% of employee cash compensation. As the funds are administered by a third party, once this contribution is made to the Superannuation fund, JBS Australia has no obligation for payments to participants or oversight of the fund. JBS USA's expenses related to contributions to this fund totaled US\$ 7.3 million (R\$ 16,714) and US\$ 20.3 million (R\$ 46,479) for the three and nine months periods ended on September 30, 2014, respectively, and US\$ 7.8 million (R\$ 16,520) and US\$ 23.7 million (R\$ 50,197) for the three and nine months periods ended on September 30, 2013, respectively.

#### PPC Plans

PPC sponsors programs that provide retirement benefits to most of their employees. These programs include qualified defined benefit pension plans, non-qualified defined benefit retirement plans, a defined benefit postretirement life insurance plan and defined contribution retirement savings plans. Under all of PPC's retirement plans, PPC's expenses were US\$ 1.5 million (R\$ 3,434) and US\$ 4.3 million (R\$ 9,845) for the three and nine months periods ended on September 30, 2014, respectively, and US\$ 1.9 million (R\$ 4,024) and US\$ 5.7 million (R\$ 12,073) for the three and nine months periods ended on September 30, 2013, respectively.

### Qualified Defined Benefit Pension Plans:

- the Pilgrim's Pride Retirement Plan for Union Employees (the "Union Plan");
- the Pilgrim's Pride Pension Plan for Legacy Gold Kist Employees (the "GK Pension Plan").

The Union Plan covers certain locations or work groups within PPC. The GK Pension Plan covers certain eligible US employees who were employed at locations that PPC acquired in its acquisition of Gold Kist, Inc. ("Gold Kist") in 2007. Participation in the GK Pension Plan was frozen as of February 8, 2007 for all participants with the exception of terminated vested participants who are or may become permanently and totally disabled. The plan was frozen for that group as of March 31, 2007.

# Non-qualified Defined Benefit Retirement Plans:

- the Former Gold Kist Inc. Supplemental Executive Retirement Plan (the "SERP Plan"); and
- the Former Gold Kist Inc. Directors' Emeriti Retirement Plan (the "Directors' Emeriti Plan").

PPC assumed sponsorship of the SERP Plan and Directors' Emeriti Plan through its acquisition of Gold Kist in 2007. The SERP Plan provides benefits on compensation in excess of certain IRC limitations to certain former executives with whom Gold Kist negotiated individual agreements. Benefits under the SERP Plan were frozen as of February 8, 2007. The Directors' Emeriti Plan provides benefits to former Gold Kist directors.

#### Defined Benefit Postretirement Life Insurance Plan:

• the Gold Kist Inc. Retiree Life Insurance Plan (the "Retiree Life Plan").

PPC also assumed defined benefit postretirement medical and life insurance obligations, including the Retiree Life Plan, through its acquisition of Gold Kist in 2007. In January 2001, Gold Kist began to substantially curtail its programs for active employees. On July 1, 2003, Gold Kist terminated medical coverage for retirees age 65 and older, and only retired employees in the closed group between ages 55 and 65 could continue their coverage at rates above the average cost of the medical insurance plan for active employees. These retired employees reached the age of 65 by 2012 and liabilities of the postretirement medical plan ended.

#### Defined Benefit Plans Obligations and Assets

The change in benefit obligation, change in fair value of plan assets, funded status and amounts recognized in the Consolidated Balance Sheets for these plans were as follows:

	For the nine months period ended on September 30, 2014		For the nine months period ended on September 30, 2013	
Change in projected benefit obligation	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Projected benefit obligation, beginning of year	389,305	3,904	433,588	4,311
Service cost	-	-	-	-
Interest cost	13,916	137	13,300	129
Actuarial losses	34,134	174	(69,783)	(252)
Benefits paid	(19,773)	(254)	(10,570)	(263)
Projected benefit obligation, end of year	417,582	3,961	366,535	3,925

		For the nine months period ended on September 30, 2014		For the nine months period ended on September 30, 2013	
Change in plan assets	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits	
Fair value of plan assets, beginning of the year	248,415	-	205,791	-	
Actual return on plan assets	8,126	-	17,849	-	
Contributions by employer	26,312	254	14,100	263	
Benefits paid	(19,773)	(254)	(10,570)	(263)	
Fair value of plan assets, end of year	263,080	-	227,170	-	











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	September	r 30, 2014	December 31, 2013	
Funded status	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Unfunded benefit obligation	(165,391)	(4,239)	(144,150)	(3,994)
	September 30, 2014		December 31, 2013	
Amounts recognized in the Consolidated Balance Sheets	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Accrued benefit cost, current	(15,721)	(368)	(21,425)	(347)
Accrued benefit cost, long-term	(149,670)	(3,873)	(122,724)	(3,647)
Net amount recognized	(165,391)	(4,241)	(144,149)	(3,994)
	September	r 30, 2014	December	r 31, 2013
Amounts recognized in the Consolidated Income Statement	Pension Benefits	Other Benefits	Benefits	Other Benefits
Net actuarial losses	54,750	-	35,915	(267)

The accumulated benefit obligation for the defined benefit pension plans was US\$ 182.4 million (R\$ 447,062) and US\$ 170 million (R\$ 398,242) at September 30, 2014 and December 31, 2013, respectively. Each of PPC's defined benefit pension plans had an accumulated benefit obligation that exceeded the fair value of plan assets at both September 30, 2014 and December 31, 2013.

During the three and nine months periods ended on September 30, 2014, PPC contributed US\$ 8.2 million (R\$ 18.775) and US\$ 11.6 million (R\$ 26.560), respectively, to its defined benefit plans.

PPC remeasures both plan assets and obligations on a quarterly basis.

PPC and certain retirement plans that it sponsors invest in a variety of financial instruments. Certain postretirement funds in which PPC participates hold significant amounts of mortgage-backed securities. However, none of the mortgages collateralizing these securities are considered subprime.

The following table provides the components of net periodic benefit cost (income) for the plans:

	For the nine months period ended on September 30, 2014		For the nine months period ended on September 30, 2013	
Net Periodic Benefit Cost	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Service cost	-	-	-	-
Interest cost	13,916	137	12,634	125
Estimated return on plan assets	(10,944)	-	(8,574)	-
Amortization of net loss	21	-	1,500	-
Net periodic benefit cost	2,993	137	5,560	125

The following table presents the weighted average assumptions used in determining the pension and other postretirement plan obligations:

	September 30, 2014		December 31, 2013	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Benefit obligation Discount rate	4.35%	4.35%	4.95%	4.95%

The expected rate of return on plan assets was determined based on the current interest rate environment and historical market premiums relative to the fixed income rates of equities and other asset classes. PPC also takes in consideration anticipated asset allocations, investment strategies and the views of various investment professionals when developing this rate.

The following table reflects the pension plans' actual asset allocations:

	September 30,	December 31,
	2014	2013
Equity securities	64%	68%
Fixed income securities	36%	32%
Total assets	100%	100%

Absent regulatory or statutory limitations, the target asset allocation for the investment of pension assets in the pooled separate accounts is 50% in each of fixed income securities and equity securities and the target asset allocation for the investment of pension assets in the common collective trust funds is 30% in fixed income securities and 70% in equity securities. The plans only invest in fixed income and equity instruments for which there is a ready public market. PPC develops their expected long-term rate of return assumptions based on the historical rates of returns for equity and fixed income securities of the type in which PPC's plans invest.

The fair value measurements of plan assets fell into the following levels of the fair value hierarchy in September 30, 2014 and December 31, 2013:

		September 30, 2014	Ļ	E	December 31, 2013	
	Level 1	Level 2	Total	Level 1	Level 2	Total
Cash and money market funds	76	-	76	644	-	644
Equity securities	-	181,264	181,264	-	171,431	171,431
Debt securities	-	100,283	100,283	-	82,087	82,087
Total assets	76	281,547	281,623	644	253,518	254,162
Friboi	ERANGOSII	Matinatta.	Swift BLACK	SEARA	Pilgrim's	58

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

### **Benefit Payments**

Because PPC pension plans are primarily funded plans, the anticipated benefits with respect to these plans will come primarily from the trusts established for these plans. Because PPC's other postretirement plans are unfunded, the anticipated benefits with respect to these plans will come from PPC's own assets. The following table reflects the benefits as of September 30, 2014 expected to be paid through 2023 from PPC's pension and other postretirement plans:

	Pension Benefits	Other Benefits
2015	29,978	370
2016	29,037	375
2017	28,155	377
2018	26,814	375
Thereafter	124,673	1,772
Total	238,657	3,269

PPC anticipates contributing US\$ 7.7 million (R\$ 18,873) and US\$ 100 thousand (R\$ 245) to their pension and other postretirement plans, respectively, during 2014.

### Unrecognized Benefit Amounts in Other Comprehensive Income

The amounts in other comprehensive income adjustments that were not recognized as components of net periodic benefits cost and the changes in those amounts are as follows:

	For the nine months period ended on		For the nine months period ended on	
	September	r 30, 2014	September 30, 2013	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Net actuarial loss (gain), beginning of the year	17,816	(174)	(93,476)	(2)
Amortization	(21)	-	1,500	-
Actuarial loss (gain)	-	-	66,279	239
Asset loss (gain)	34,134	174	8,379	-
Others	2,821	-	-	-
Net actuarial loss (gain), end of the year	54,750	-	(17,318)	237

Defined Contribution Plans

PPC currently

• The Pilgrim's Pride Retirement Savings Plan (the "RS Plan"), a Section 401(k) salary deferral plan; and

• The To-Ricos Employee Savings and Retirement Plan (the "To-Ricos Plan"), a Section 1165(e) salary deferral plan.

PPC also maintains three postretirement plans for eligible Mexico employees as required by Mexico law that primarily cover termination benefits. Separate disclosure of the Mexican plan obligations is not considered material.

Under the RS Plan, eligible US employees may voluntarily contribute a percentage of their compensation. PPC matches up to 30.0% of the first 2.14% to 6.0% of salary based on the salary deferral and compensation levels up to US\$ 245 thousand (R\$ 600). The To-Ricos Plan is maintained for certain eligible Puerto Rican employees. Under the To-Ricos Plan, eligible employees may voluntarily contribute a percentage of their compensation and there are various company matching provisions.

Certain retirement plans that PPC sponsors invest in a variety of financial instruments. Certain postretirement funds in which PPC participates hold significant amounts of mortgage-backed securities. However, none of the mortgages collateralizing these securities are considered subprime.

## PPC Incentive Compensation:

PPC sponsors a performance-based, omnibus long-term incentive plan that provides for the grant of a broad range of long-term equity-based and cash-based awards to PPC's officers and other employees, members of the Board of Directors of PPC and any consultants (the "LTIP"). The equity-based awards that may be granted under the LTIP include "incentive stock options," within the meaning of the IRC, nonqualified stock options, stock appreciation rights, restricted stock awards ("RSAs") and restricted stock units ("RSUs"). At September 30, 2014, PPC has reserved approximately 6.6 million shares of common stock for future issuance under the LTIP.

The following awards existed at September 30, 2014:

		Award				Estimate	Settlement
Award Type	Benefit Plan	Quantity	Grant Date	Vesting Condition	Vesting Date	Forfeiture Rate	Method
RSA	Employment	100,000	Jan 14, 2011	Service	Jan 03, 2014	-	Stock
RSA	LTIP	72,675	Aug 27, 2012	Service	Apr 27, 2014	-	Stock
RSU	LTIP	608,561	Feb 04, 2013	Service	Dec 31, 2014	9.66%	Stock
RSA	LTIP	15,000	Feb 25, 2013	Service	Feb 24, 2015	-	Stock
RSA	LTIP	15,000	Feb 25, 2013	Service	Feb 24, 2016	-	Stock
RSU	LTIP	206,933	Feb 26, 2013	Service	Dec 31, 2014	-	Stock
RSU	LTIP	462,518	Feb 19, 2014	Service	Dec 31, 2016	13.49%	Stock

The fair value of each RSA and RSU granted represents the closing price of PPC's common stock on the respective grant date.











Notes to the guarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

The following table presents compensation costs and the income tax benefit recognized for PPC's share-based compensation arrangements:

	For the nine months Septembe	
	2014	2013
Share-based compensation costs:		
Costs of goods sold	529	255
Selling, general and administrative expenses	7,494	2,160
Total	8,023	2,415
Income tax benefit	1,539	488

Income tax benefit

PPC's restricted share and restricted stock unit activity is included below:

	For the nine months period ended on September 30, 2014		For the nine months period ended on	
		,	September 30, 2013	
	Number	Weighted Average	Number	Weighted Average
RSAs:				
Outstanding at beginning of year	203	15	273	14
Granted	-	-	30	18
Vested	(173)	14	(100)	15
Outstanding at end of year	30	20	203	14
RSUs:				
Outstanding at beginning of year	729	20	-	-
Granted	462	38	815	19
Forfeited	(71)	24	(72)	19
Outstanding at end of year	1,120	27	743	19

The total fair value of shares vested during the nine months periods ended on September 30, 2014 and September 30, 2013 was US\$ 1.1 million (R\$ 2.519) and US\$ 700 thousand (R\$ 1,483), respectively.

At September 30, 2014, the total unrecognized compensation cost related to all nonvested awards was US\$ 7.1 million (R\$ 17,402). That cost is expected to be recognized over a weighted average period of 2 years.

Historically, PPC has issued new shares to satisfy award conversions.

# Bertin USA Plans

Bertin USA has a defined benefit and a supplemental benefit pension plan covering retirees meeting certain age and service requirements. The plan benefits are based primarily on years of service and employee's compensation. The funding policy is to meet ERISA funding requirements and to accumulate plan assets, which will, over time, approximate the present value of projected benefits payable. Plan assets are invested solely in a group annuity contract. The defined benefit and supplemental benefit plans were frozen on December 31, 1995.

Bertin USA also provides certain health care and life insurance benefits for certain retired and terminated employees based on contractual obligations incurred by the previous owners of JBS USA Trading, Inc., formerly known as SB Holdings, Inc., doing business as The Tupman Thurlow Co., Inc. Bertin USA has elected immediate recognition of the unfunded accumulated postretirement benefit obligation in conjunction with the purchase of the common stock of JBS USA Trading. The postretirement payments are funded in monthly installments. For the three and nine months periods ended on September 30, 2014 and September 30, 2013, service cost, interest cost, estimated return on plan assets and net periodic benefit cost were immaterial.

During the three and nine months periods ended on September 30, 2014 and September 30, 2013, Bertin USA funded US\$ 60 thousand (R\$ 137) and US\$ 190 thousand (R\$ 435) and US\$ 63 thousand (R\$ 133) and US\$ 213 thousand (R\$ 451), respectively, to its defined benefit plan.

#### JBS Canada Plans

JBS Canada participates in the Canada Pension Plan (the "CPP"), a government provided pension plan required for all employees aged 18 to 70 who are not recipients of any retirement or disability pension under the CPP, who do not participate in the Quebec Pension Plan and whose earnings exceed the year's basic exemption of CAD\$ 3,500 (R\$ 7,420). The contribution rate is equal to 9.9% of the employment earnings in excess of the basic exemption up to the maximum pensionable earnings. The employee and the employer must each pay half of the contribution. JBS Canada's expenses related to the matching provisions of the plan were US\$ 1.3 million (R\$ 2,977) and US\$ 3.7 million (R\$ 8,472) and US\$ 1.1 million (R\$ 2,330) and US\$ 3.3 million (R\$ 6,689) for the three and nine months periods ended on September 30, 2014 and September 30, 2013, respectively.

JBS Canada also provides a group of Registered Retirement Savings Plans ("RRSP") to union and non-union employees. A RRSP is an arrangement between an individual and an issuer (e.g. an insurance company or a trust company) under which contributions are made by individuals and a retirement income is payable at maturity. Contributions are tax deductible and investment earnings are tax-free. Payments out of a RRSP are taxable upon receipt. JBS Canada offers a group of RRSPs issued by Sun Life Assurance Company of Canada. JBS Canada's expenses related to the matching provisions of the plan were US\$ 300 thousand (R\$ 687) and US\$ 700 thousand (R\$ 1,603) and US\$ 200 thousand (R\$ 424) and US\$ 900 thousand (R\$ 1,906) for the three and nine months periods ended on September 30, 2014 and September 30, 2013, respectively.

#### JBS Foods Plans

JBS Foods offers to its employees additional benefit pension plan. The Pension Plan is closed and managed by Multipensions Bradesco. Since May 20, 2010, the defined benefit plan is closed to new members.

In addition, the plan guarantees the employee the right to continue health care after shutdown of the company. On September 30, 2014 this liability is recorded in the amount of R\$ 9,447.

The technical report used to calculate the need for new provisions is held annually, being the last calculation performed on December 31, 2013 and is therefore not expect significant changes for the period due to the immateriality of the balances.









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# 29 Deferred revenue

On October 22, 2008, JBS USA received a deposit in cash from a customer of US\$175 million for the customer to secure an exclusive right to collect a certain byproduct of the beef fabrication process in all of our US beef plants. This agreement was formalized in writing as the Raw Material Supply Agreement ("Supply Agreement") on February 27, 2008 and matures on December 30, 2016. The customer's advance payment was recorded as deferred revenue. As the by-product is delivered to the customer over the term of the agreement, the deferred revenue is recognized within gross sales in the Consolidated Statements of Income.

To provide the customer with security, in the unlikely event JBS USA was to default on its commitment, the payment is evidenced by the Supply Agreement which bears interest at the three-month LIBOR plus 2%. The interest rate at September 30, 2014 was 2.2%. In the event of default, the Supply Agreement provides for a conversion into shares of common stock of JBS USA Holdings based on a formula stipulated in the Supply Agreement. Assuming default had occurred on September 30, 2014, the conversion right under the Supply Agreement would have equaled 2.96% of the outstanding common stock, or 2.96 shares.

The Supply Agreement contains affirmative and negative covenants which require JBS USA to, among other things: maintain defined market share; maintain certain tangible net worth levels; and comply in all material respects with the Supply Agreement. JBS USA was in compliance with all covenants as of September 30, 2014. During the second quarter of 2012, the customer ceased taking product from JBS USA and, since the Supply Agreement makes no provision for an alternate form of calculating the repayment of the unamortized balance, JBS USA continues to accrue interest on the unamortized balance. JBS USA is in discussions with the customer; however, no agreement has been reached. The unamortized balance at both September 30, 2014 and December 31, 2013 was approximately US\$ 100.8 million, being R\$ 247,061 and R\$ 236,134, respectively. At September 30, 2014 and December 31, 2013, JBS USA had accrued interest of US\$ 5.9 million (R\$ 14,461) and US\$ 4.1 million (R\$ 9,605), respectively. At September 30, 2014 and December 31, 2013, other deferred revenue was US\$ 10 million (R\$ 24,510) and US\$ 2.5 million (R\$ 5,857), respectively.

# 30 Operating segments

According to IFRS 8/CPC 22 - Operating segments, Management has defined the operational segments that report to the Group, based on the reports use to make strategic decisions, analyzed by the Executive Board of Officers, which are segmented as per the commercialized product point of view, and per geographical location.

The modalities of commercialized products include Beef, Chicken and Pork. Geographically, the Management takes into account the operational performance of its unities in Brazil, USA (including Australia, Canada and Mexico) and South America (Brazil, Argentina, Paraguay and Uruguay).

The Beef segment performs slaughter facility, cold storage and meat processing operations for the production of beef preservatives, fat, feed and derivate products located in Brazil, United States of America, Canada, Australia, Argentina, Uruguay, Paraguay, the latter three with consolidated analyzes, as well as in United States of America, Australia, Canada and Mexico.

The Chicken segment is represented by "in natura" products, refrigerated as a whole or in pieces, whose productive units are located in United States of America, Mexico and Brazil, servicing restaurant chains, food processors, distributors, supermarkets, wholesale and other retail distributors, in addition to exporting to the Eastern Europe (including Russia), the Eastern Hemisphere (including China), Mexico and other international markets.

The Pork segment is presented by the segment of slaughters, processing, cold storage of pork meat, delivers "in natura" meat and manufacture of products and subproducts of the same origin. It operates in Brazil and Unites States of America, servicing the internal and the foreign market. The products also include specific industrial standards cuts, refrigerated.

Due to the significant percentage of the above-mentioned operational segments, the remaining segments and activities in which the Company acts are not relevant and are presented as "Others". In addition, all operations between segments will be eliminated in the group.

The accounting policies of the operational segments are the same as the ones described in the significant accounting policies summary. The Company evaluates its performance per segment, based on the profit or the losses before taxes, and it does not include the non-recurrent gains and losses and the exchange losses.

There are no revenues arising out of transactions with one only foreign client that represent 10% or more of the total revenues.

The information per businesses' operational segment, analyzed by the Executive Board of Officers, and related to the nine and three months period ended on September 30, 2014 and 2013, are as following:

# Net revenue by product modality:

		For the nine months period ended on September 30,		period ended on r 30,
	2014	2013	2014	2013
Net revenue of the segment				
Beef	52,501,341	43,564,584	19,002,369	16,523,937
Chicken	21,229,199	14,766,547	7,136,343	5,357,381
Pork	9,045,271	5,596,004	3,231,469	2,111,245
Others	3,390,706	1,753,433	1,408,393	229,435
Total	86,166,517	65,680,568	30,778,574	24,221,998

### Depreciation by product modality:

	For the nine months period ended on September 30,		For the three months period ended on September 30,	
	2014	2013	2014	2013
Depreciation and amortization				
Beef	600,437	542,871	203,182	186,268
Chicken	908,598	661,333	321,534	241,357
Pork	145,608	57,095	16,887	21,029
Others	176,867	142,321	69,460	59,340
Total	1,831,510	1,403,620	611,063	507,994











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Assets by modality of product:

	September 30, 2014	December 31, 2013
Assets		
Beef	40,421,154	41,218,032
Chicken	18,616,577	13,817,172
Pork	5,061,296	4,516,202
Others	13,976,626	9,118,815
Total	78,075,653	68,670,221

# Net revenues by geographic area:

2014	2013		
	2013	2014	2013
56,653,716	47,677,615	20,404,139	17,472,928
27,887,337	16,616,840	9,847,259	6,214,435
1,625,464	1,386,113	527,176	534,635
86,166,517	65,680,568	30,778,574	24,221,998
	27,887,337 1,625,464	27,887,337         16,616,840           1,625,464         1,386,113	27,887,337         16,616,840         9,847,259           1,625,464         1,386,113         527,176

# Depreciation by geographic area:

	For the nine months period ended on September 30,		For the three months period ended o September 30,	
	2014	2013	2014	2013
Depreciation and amortization				
United States of America	1,012,571	938,518	334,890	344,518
South America	812,193	449,536	273,489	161,715
Others	6,746	15,566	2,684	1,761
Total	1,831,510	1,403,620	611,063	507,994

# Assets by geographic area:

	September 30, 2014	December 31, 2013
Assets		
United States of America	24,782,296	19,889,926
South America	50,727,516	46,696,020
Others	2,565,841	2,084,275
Total	78,075,653	68,670,221

# 31 Expenses by nature

The Company opted for the presentation of the Statements of Income per function. The following table details expenses by nature:

Company					
	-	•		For the three months period ended on	
	Septembe	,	September 30,		
Classification by nature	2014	2013	2014	2013	
Depreciation and amortization	(424,219)	(380,567)	(143,404)	(131,810)	
Personnel expense	(1,668,125)	(1,399,592)	(566,136)	(491,402)	
Raw material use and consumption materials	(14,929,038)	(11,555,128)	(5,372,214)	(4,277,259)	
Taxes, fees and contributions	(1,175,550)	(948,454)	(294,425)	(237,508)	
Third party capital remuneration	(5,899,458)	(4,390,522)	(1,177,526)	(2,316,876)	
Other income, net	4,225,969	4,040,436	418,939	1,896,506	
	(19,870,421)	(14,633,827)	(7,134,766)	(5,558,349)	
	For the nine months	period ended on	For the three months	period ended on	
	Septembe	r 30,	Septembe	r 30,	
Classification by function	2014	2013	2014	2013	
Cost of goods sold	(14,449,358)	(11,050,331)	(5,034,529)	(4,061,055)	
Selling expenses	(1,948,660)	(1,533,149)	(680,045)	(570,499)	
General and administrative Expenses	(930,795)	(779,764)	(342,418)	(275,031)	
Financial expense, net	(2,312,361)	(1,263,436)	(856,058)	(647,601)	
Other expense, net	(229,247)	(7,147)	(221,716)	(4,163)	
	(19,870,421)	(14,633,827)	(7,134,766)	(5,558,349)	











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

#### Consolidated

	•	•		months period ended on eptember 30,	
Classification by nature	2014	2013	2014	2013	
Depreciation and amortization	(1,831,510)	(1,403,620)	(611,063)	(507,994)	
Personnel expense	(8,331,331)	(6,567,303)	(2,869,745)	(2,356,889)	
Raw material use and consumption materials	(69,249,667)	(54,674,568)	(24,186,500)	(20,114,297)	
Taxes, fees and contributions	(3,109,612)	(2,257,371)	(1,267,451)	(684,693)	
Third party capital remuneration	(7,832,439)	(5,531,004)	(2,004,210)	(2,806,838)	
Other income, net	6,991,713	6,049,456	1,968,577	2,568,931	
	(83,362,846)	(64,384,410)	(28,970,392)	(23,901,780)	
	For the nine months		For the three months		
	Septembe		Septembe	-	
Classification by function	2014	2013	2014	2013	
Cost of goods sold	(72,929,295)	(57,565,767)	(25,218,124)	(21,093,614)	
Selling expenses	(5,070,563)	(3,509,222)	(1,744,429)	(1,295,971)	
General and administrative Expenses	(2,183,822)	(1,769,003)	(787,788)	(632,862)	
Financial expense, net	(2,935,636)	(1,612,660)	(978,651)	(874,868)	
Other income (expenses), net	(243,530)	72,242	(241,400)	(4,465)	
	(83,362,846)	(64,384,410)	(28,970,392)	(23,901,780)	

#### 32 Insurance coverage

As of September 30, 2014, in the Company, the maximum individual limit for coverage was R\$ 150,000. This coverage includes all types of casualties.

Regarding the indirect subsidiary JBS Argentina, located in the Republic of Argentina, the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for September 30, 2014 was of US\$ 32 million (equivalent to R\$ 78,432).

Regarding the subsidiary JBS USA, located in the USA, the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for September 30, 2014 was of US\$ 250 million (equivalent to R\$ 612,750).

Regarding the JBS Foods S.A., the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for September 30, 2014 was of R\$ 293 million.

The assumptions of risk taken, by their nature, are not part of the scope of an audit, therefore, were not audited by independent auditors.

### 33 Risk management and financial instruments

The Company and its subsidiaries incur, during the regular course of their operations, exposures to market, credit and liquidity risks. Those exposures are managed in an integrated way by the Risk Management Department, following directives from the Financial and Commodities Risk Management Policy defined by the Risk Management Committee and approved by the Board of Directors.

The Risk Management Department is responsible for mapping all the risk factors that may bring adverse financial results for the Company and propose strategies to mitigate those risks. Their proposals are submitted to the Risk Management Committee for further submission to the Board of Directors, which supervises the implementation of new solutions, noting limitations of scope and guidelines of the Financial and Commodities Risk Management Policy.

#### a) Market Risk

In particular, the exposure to market risk is continuously monitored, especially the risk factors related to foreign exchange, interest rates and commodity prices, which directly affect the value of financial assets and liabilities, future cash flow and net investments in operations abroad. In these cases the Company and its subsidiaries may use financial hedge instruments, including derivatives, given the approval by the Board of Directors.

It is the function of the Risk Management Department to ensure that other areas of operations are within the exposure limits set by management, are financially protected against price fluctuations, centralizing the exposures and applying the Financial and Commodities Risk Management Policy of the Company.

The Risk Management Department uses proprietary and third party information systems specially developed to control and manage market risk, applying stress scenario and Value at Risk analysis (VaR) to measure the net exposure as well as the cash flow risk with the exchanges.

#### a.1) Interest rate risk

Interest rate risk is related to potentially adverse results that may arise from oscillations in interest rates, which may be caused by economic crisis, sovereign monetary policy alterations, or market movements. The Company has assets and liabilities exposed to interest rates like the CDI (Certificado de Depósito Interbancário - Interbank Deposit Certificate), TJLP (Taxa de Juros de Longo Prazo - Long Term Interest Rate), UMBNDES (Unidade Monetária do BNDES - BNDES Monetary Unit), LIBOR (London Interbank Offer Rate) and EURIBOR (Euro Interbank Offer Rate), among others. The Financial and Commodities Risk Management Policy does not define the proportion between float and fixed exposures, but the Risk Management Department monitors market conditions and may propose to the Risk Management Committee strategies to rebalance the exposure.

The Board understands that quantitative figures regarding the exposure to interest rate risks of the Company and its subsidiaries on September 30, 2014 and December 31, 2013 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of the exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	Com	pany	Consolidated	
Net liabilities and assets exposure to CDI rate:	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
NCE / Compror / Others	(5,952,297)	(6,552,326)	(7,014,893)	(7,026,294)
CDB-DI	3,681,597	3,148,005	3,888,912	3,236,034
Investment funds, LCA-DI and national treasury bill	360,789	286,719	1,154,865	1,063,744
Total	(1,909,911)	(3,117,602)	(1,971,116)	(2,726,516)
Liabilities exposure to LIBOR/EURIBOR rate:				
Working Capital - Euro	(35,475)	(44,119)	(190,003)	(183,304)
Working Capital - USD	-	-	(1,153,971)	(314,060)
Pre-payment	(890,176)	(2,712,803)	(4,042,392)	(3,971,327)
Others	-		(238,845)	(357,182)
Total	(925,651)	(2,756,922)	(5,625,211)	(4,825,873)
Liabilities exposure to TJLP rate:				
FINAME	(352,626)	(303,606)	(392,334)	(333,905)
BNDES Automatic	-	(1,222)	-	(1,222)
CDC	(16,211)	(7,214)	(16,211)	(7,214)
Total	(368,837)	(312,042)	(408,545)	(342,341)

#### Sensitivity analysis

The Company's operations are indexed to float rates such as TJLP, CDI, Libor and Euribor. Thus, in general, Management believes that any fluctuation in interest rates, would create no significant impact on its income, so that preferably does not use derivative financial instruments to manage this risk, except in terms of specific situations that may arise.

With the aim of providing information on sensitivity to interest rate risks to which the Company is exposed on September 30, 2014, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these quarterly interim financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk analysis (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

			Effect on income - Company			
Exposure	Risk	Risk		Scenario (II) Interest rate variation - 25%	Scenario (III) Interest rate variation - 50%	
Contracts indexed to CDI	Increase on int	erest rate CDI	(749)	(51,615)	(103,231)	
Contracts indexed to Libor / Euribor	Increase on int	erest rate Libor / Euribor	(1)	(1,339)	(2,678)	
Contracts indexed to TJLP	Increase on int	erest rate TJLP	-	(4,610)	(9,221)	
			(750)	(57,564)	(115,130)	
			Effect	on income - Consoli	dated	
Exposure	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Interest rate variation - 25%	Scenario (III) Interest rate variation - 50%	
Contracts indexed to CDI	Increase on int	erest rate CDI	(773)	(53,269)	(106,539)	
Contracts indexed to Libor / Euribor	Increase on int	erest rate Libor / Euribor	(6)	(8,140)	(16,274)	
Contracts indexed to TJLP	Increase on int		-	(5,107)	(10,214)	
			(779)	(66,516)	(133,027)	
Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%	
Interest rate CDI	Increase on interest rate	10.8100%	10.8492%	13.5125%	16.2150%	
Interest Libor / Euribor	Increase on interest rate	0.5786%	0.5787%	0.7233%	0.8679%	
Interest TJLP	Increase on interest rate	5.0000%	5.0000%	6.2500%	7.5000%	

# a.2) Exchange rate risk of Company

Exchange rate risk is related to potentially adverse results that may arise from oscillations in this risk factor, which may be caused by economic crisis, sovereign monetary policy alterations, or market movements. The Company has assets and liabilities exposed to foreign exchange rate, however the Financial and Commodities Risk Management Policy does not believe in natural hedging from those opposite exposures, since other important issues like expiry matching and market volatility are very relevant and must be observed.

The Risk Management Department applies approved hedge instruments by the Board of Directors to protect financial assets and liabilities, potential future cash flow from commercial activities and net investments in foreign operations. Futures, NDFs (non deliverable forwards), options and swaps may be used to hedge loans, investments, flows from interest payments, acquisition of raw material, and other flows, whenever they are quoted in currencies different than the Company's functional currency. In the Company and in the Consolidated, the main exposures to exchange rate risk are in US Dollars (US\$), Canadian Dollars (C\$), Euros ( $\in$ ) and the British Pound (£).





atmatta







Effect on income Commence

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

For the purpose of presenting the consolidated exchange risk exposure, the Company disclosures its exposures by indexer, in relation to the functional currency of each country, in other words, the exposures by currency in the Consolidated are reflected in relation to each functional currency of the country they originated. These exposures are converted, for presentation and consolidation purposes, by the closing rate to Reais (R\$), however, for purposes of detailed sensibility analysis, they should be analyzed individually in each country. In the Consolidated, primarily the exposures indexed to the American Dollar (US\$) are basically due to Australia, in which the functional currency is Australian Dollar (AUS) and Mexico, in which the functional currency are the Mexican Pesos (PMX) of JBS USA's subsidiaries. In addition, the others JBS USA's subsidiaries also have exposures in Japanese Yen (JPY) e New Zealand Dollars (NZD), of less representativeness.

As described in the note of the operating segments, approximately 66% of the Group sales are performed by the operations of JBS USA and its subsidiaries, which operate mainly in American dollar, therefore without foreign exchange exposure risk. Approximately 32% of sales are performed by the Company and JBS Foods S.A. The remaining 2% of the sales are made by subsidiaries, mostly in local currency and a small part in dollar, with no material impact for disclosure in the statements sensitivity analysis of foreign exchange risk.

The Board understands that quantitative figures regarding the foreign currency exposure risk of the Company on September 30, 2014 and December 31, 2013 are presented below in accordance with the Financial and Commodities Risk Management Policy. However, in view of paragraph 35 of CPC 40 R1, it should be mentioned that during the period there were representative movement due to hedging operations at the exchange as a result of financial and commercial operations.

September 30, 2014			Consolidated		
	December 31, 2013	September 30, 2014	December 31, 2013		
1,492,202	1,512,407	2,382,528	1,933,060		
2,940,008	2,960,113	3,690,542	4,902,755		
-	39,705	-	39,705		
			1,100,522		
(48,004)	(39,462)		(1,271,573)		
-	-	(282,396)	(189,284)		
5,196,004	5,226,020	7,040,198	6,515,185		
(530,673)	-	-	-		
(15,551,387)	(13,863,985)	(19,411,103)	(14,965,671)		
(16,082,060)	(13,863,985)	(19,411,103)	(14,965,671)		
(10,886,056)	(8,637,965)	(12,370,905)	(8,450,486)		
3,352,355	4,110,677	3,519,796	4,110,677		
9,436,350	7,383,641	10,773,410	7,383,641		
20,734	358,393	902,604	733,209		
(21,004)	(360,553)	(21,004)	(360,553)		
12,788,435	11,492,158	15,174,806	11,866,974		
1,902,379	2,854,193	2,803,901	3,416,488		
	2,940,008 - 811,798 (48,004) - - 5,196,004 (15,551,387) (15,551,387) (16,082,060) (10,886,056) 3,352,355 9,436,350 20,734 (21,004) 12,788,435	2,940,008 2,960,113 - 39,705 811,798 753,257 (48,004) (39,462)  5,196,004 5,226,020 (15,551,387) (13,863,985) (16,082,060) (13,863,985) (10,886,056) (8,637,965) 3,352,355 4,110,677 9,436,350 7,383,641 20,734 358,393 (21,004) (360,553) 12,788,435 11,492,158	2,940,008         2,960,113         3,690,542           -         39,705         -           811,798         753,257         1,326,748           (48,004)         (39,462)         (77,224)           -         -         (282,396)           5,196,004         5,226,020         7,040,198           (15,551,387)         (13,863,985)         (19,411,103)           (16,082,060)         (13,863,985)         (19,411,103)           (10,886,056)         (8,637,965)         (12,370,905)           3,352,355         4,110,677         3,519,796           9,436,350         7,383,641         10,773,410           20,734         358,393         902,604           (21,004)         (360,553)         (21,004)           12,788,435         11,492,158         15,174,806		

### Sensitivity analysis

With the aim of providing information on sensitivity to exchange rate risks to which the Company is exposed on September 30, 2014, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these quarterly interim financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk analysis (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

Exchange rate risk (US\$)	Effe	Effect on income - Company				
Exposure of R\$ (Real) - Company	Risk	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%		
Financial	R\$ depreciation	(580,562)	(9,855,086)	(19,708,565)		
Operating	R\$ appreciation	187,576	3,184,111	6,367,703		
Hedge derivatives	R\$ appreciation	461,663	7,836,753	15,672,227		
		68,677	1,165,778	2,331,365		
		Effect	on income - Consoli	idated		
Exposure of R\$ (Real) - Consolidated	Risk	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%		
Financial	R\$ depreciation	(700,741)	(11,895,124)	(23,788,307)		
Operating	R\$ appreciation	254,151	4,314,233	8,627,763		
Hedge derivatives	R\$ appreciation	547,810	9,299,121	18,596,725		
		101,220	1,718,230	3,436,181		









pilgrim

65

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Premises	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Depreciation of the R\$ against dollar	2.4510	2.4871	3.0638	3.6765
	Com	pany	Conso	lidated
B) EXPOSURE in C\$ (Canadian Dollar)	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
OPERATING				
Cash and cash equivalents	897	-	3,512	1
Trade accounts receivable	4,551	1,357	13,208	4,197
Trade accounts payable	(10)	-	(10)	-
Subtotal	5,438	1,357	16,710	4,198
Total exposure	5,438	1,357	16,710	4,198
DERIVATIVES				
Future contracts	(8,004)	-	(8,004)	-
Non Deliverable Forwards (NDF's)		-	(21,726)	
Total of derivatives	(8,004)		(29,730)	
NET EXPOSURE	(2,566)	1,357	(13,020)	4,198

# Sensitivity analysis

With the aim of providing information on sensitivity to exchange rate risks to which the Company is exposed on September 30, 2014, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these quarterly interim financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk analysis (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

Exchange rate risk (C\$ - Canadian Dollar)			Effect on income - Company			
Exposure of R\$ (Real) - Company	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%	
Operating	R\$ appreciation		192	2,973	5,946	
Hedge derivatives	R\$ depreciation		(283)	(4,377)	(8,752)	
			(91)	(1,404)	(2,806)	
			Effect on income - Consolidated			
Exposure of R\$ (Real) - Consolidated	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%	
Operating	R\$ appreciation		590	9,137	18,272	
Hedge derivatives	R\$ depreciation		(1,049)	(16,256)	(32,510)	
			(459)	(7,119)	(14,238)	
Premises		Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%	
Depreciation of the R\$ against Canadian dollar			2.2223	2.7338	3.2805	











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	Com	Consolidated		
C) EXPOSURE in €(EURO)	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
OPERATING				
Cash and cash equivalents	48,123	73,890	48,325	74,581
Trade accounts receivable	47,692	128,347	51,408	142,536
Sales orders	728	269,236	925	269,236
Trade accounts payable	(32,137)	(20,095)	(33,651)	(21,062)
Purchase orders			(4,246)	-
Subtotal	64,406	451,378	62,761	465,291
FINANCIAL				
Loans and financings	<u> </u>		677,351	682,187
Subtotal	<u> </u>		677,351	682,187
Total exposure	64,406	451,378	740,112	1,147,478
DERIVATIVES				
Future contracts	21,668	(282,619)	18,552	(282,619)
Non Deliverable Forwards (NDF's)	-	(161,325)	(1,380)	(161,325)
Total of derivatives	21,668	(443,944)	17,172	(443,944)
NET EXPOSURE	86,074	7,434	757,284	703,534

# Sensitivity analysis

With the aim of providing information on sensitivity to exchange rate risks to which the Company is exposed on September 30, 2014, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these quarterly interim financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk analysis (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

Exchange rate risk (€- EURO)			Effe	ct on income - Comp	any
Exposure of R\$ (Real) - Company	Risk	Pick		Scenario (II) Rate	Scenario (III) Rate
			99% I.C. 1 day	variation - 25%	variation - 50%
Operating	R\$ appreciation		3,246	49,844	99,681
Hedge derivatives	R\$ appreciation		1,092	16,769	33,536
			4,338	66,613	133,217
			Effect	on income - Consoli	dated
Exposure of R\$ (Real) - Consolidated	Risk		Scenario (I) VaR	Scenario (II) Rate	Scenario (III) Rate
Exposure of R\$ (Real) - Consolidated	KISK		99% I.C. 1 day	variation - 25%	variation - 50%
Operating	R\$ appreciation		3,163	48,571	97,135
Financial	R\$ depreciation		34,138	524,202	1,048,336
Hedge derivatives	R\$ appreciation		865	13,289	26,577
			38,166	586,062	1,172,048
Premises		Current Scenario	Scenario (I) VaR	Scenario (II)	Scenario (III)
Fieldises			99% I.C. 1 day	Variation - 25%	Variation - 50%
Depreciation of the R\$ against euro		3.0954	3.1458	3.8693	4.6431
		Com	pany	Conso	lidated
D) EXPOSURE in £ (British Pound)		September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
OPERATING					
Cash and cash equivalents		-	1,853	6,766	3,820
Trade accounts receivable		40,104	49,840	84,131	102,609
Sales orders		-	54,542	44,691	97,736
Trade accounts payable		(28)	-	(28)	-
Subtotal		40,076	106,235	135,560	204,165
Total exposure		40,076	106,235	135,560	204,165
DERIVATIVES					
Future contracts		(1,252)	(105,404)	(1,882)	(105,404)

Non Deliverable Forwards (NDF's)







(99,388)

(100,640)

(60,564)



831

(105,404)

(105,404)

98,761

(162,612)

(164,494)

(28,934)

pilgrim's

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# Sensitivity analysis

With the aim of providing information on sensitivity to exchange rate risks to which the Company is exposed on September 30, 2014, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these quarterly interim financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk analysis (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

Exchange rate risk £ (British Pound)			Effe	ct on income - Comp	any
Exposure of R\$ (Real) - Company	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%
Operating	R\$ appreciation		2,581	39,832	79,663
Hedge derivatives	R\$ depreciation		(6,481)	(100,026)	(200,052)
			(3,900)	(60,194)	(120,389)
				on income - Consoli	
Exposure of R\$ (Real) - Consolidated	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Rate variation - 25%	Scenario (III) Rate variation - 50%
Operating	R\$ appreciation		8,730	134,733	269,466
Hedge derivatives	R\$ depreciation		(10,593)	(163,491)	(326,981)
			(1,863)	(28,758)	(57,515)
Premises		Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Depreciation of the R\$ against British pound		3.9755	4.0399	4.9694	5.9633
a.2.1) Position balance in foreign exchange futures					
US\$ (American Dollar)					
September 30, 2014					
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
US\$ (American Dollar)	Future	Long	27,340	3,350,517	(8,018)
DDI	Future	Long	15	1,838 3,352,355	(4,903)
December 31, 2013				0,002,000	(12,521)
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
US\$	Future	Long	35,095	4,110,677	37,476
		-		4,110,677	37,476
C\$ (Canadian Dollar)					
September 30, 2014					
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
Canadian Dollar	Future	Short	61	(8,004)	71
				(8,004)	71
€(EURO)					
September 30, 2014					
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
Euro	Future	Long	140	21,668	(201)
				21,668	(201)









pilgrim's

68

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

# December 31, 2013

Future	Contracts	- BM&F	

Risk factor	Instrument	Instrument Nature		Notional	Market value
Euro	Future	Short	1,720	(282,619)	(2,693)
			_	(282,619)	(2,693)
£ (British Pound)					
September 30, 2014					
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
British Pound	Future	Long	9	(1,252)	-
			_	(1,252)	-
December 31, 2013					
Future Contracts - BM&F					
Risk factor	Instrument	Nature	Quantity	Notional	Market value
British Pound	Future	Short	766	(105,404)	(928)

### a.2.2) Position Balance in foreign exchange swaps

Swaps are derivatives used to hedge net exchange exposures of assets and liabilities of the Company and its subsidiaries and are classified as financial assets or liabilities measured at fair value through profit or loss.

# Swap (US\$)

Initial date Swap	Notional US\$	Notional R\$	Expiry date	Fair value (receivable) - R\$	Fair value (payable) - R\$	September 30, 2014
Feb 3, 2009	26,317	64,503	Feb 4, 2015	20,734	(21,004)	(270)
-	26,317	64,503		20,734	(21,004)	(270)
Initial date Swap	Notional US\$	Notional R\$	Expiry date	Fair value (receivable) - R\$	Fair value (payable) - R\$	December 31, 2013
Feb 3, 2009	26,317	61,650	Feb 4, 2015	60,994	(62,387)	(1,393)
Aug 22, 2013	25,000	58,565	Aug 27, 2014	59,573	(59,680)	(107)
May 29, 2013	100,000	234,260	Sep 05, 2014	237,826	(238,486)	(660)
-	151,317	354,475		358,393	(360,553)	(2,160)

# a.2.3) NDF's (Non deliverable forwards)

### US\$ (American Dollar)

Risk factor	Instrument	Nature	Notional - USD	Notional - R\$	September 30, 2014	December 31, 2013
Dollar	NDF	Long	3,850,000	9,436,350	97,218	119,380
			3,850,000	9,436,350	97,218	119,380
€(EURO)						
Risk factor	Instrument	Nature	Notional - €	Notional - R\$	September 30, 2014	December 31, 2013
Euro	NDF	Short		-		(6,831)
			<u> </u>	-		(6,831)
£ (British Pound)						
Risk factor	Instrument	Nature	Notional - €	Notional - R\$	September 30, 2014	December 31, 2013
British Pound	NDF	Short	(25,000)	(99,388)	(3,871)	
			(25,000)	(99,388)	(3,871)	

# a.4) Commodity price risk

The Company is a global player in different areas related to the Agribusiness (the entire livestock protein chain, biodiesel, among others) and the regular course of its operations brings exposures to price oscillations in feeder cattle, live cattle, lean hogs, corn, soybeans, and energy, especially in the American, Australian and Brazilian markets. Commodity markets are characterized by volatility arising from external factors like climate, supply levels, transportation costs, agricultural policies, storage costs, among others. The Risk Management Committee is responsible for mapping the exposures to commodity prices of the Company and its subsidiaries and propose strategies to the Risk Management Committee, in order to mitigate such exposures.











pilgrims

69

(105,404)

(928)

Considiuitu onelusia

Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

A very important part of the raw materials needs of the Company and its subsidiaries are biological assets sensitive to stockpiling. In order to maintain future supply of these materials the Company contracts anticipated purchases from suppliers. To complement this purchase, ensuring minimum price and volume to the materials purchased for a planning horizon pre-defined by the Risk Management Committee and approved by the Board of Directors, as well as aiming at mitigating price oscillations risks on inventories and sales contracts, the Company and its subsidiaries use hedging instruments specific for each exposure, most notably futures contracts. The Company deems appropriate to take the average amount spent with materials as a parameter indicative of operational value to be protected by firm contracts.

### a.4.1) Position balance in commodities (cattle) contracts of the Company

The field of activity of the Company is exposed to volatility in cattle prices, which changes arise from factors beyond the Company's control, such as climate, the supply volume, transportation costs, agricultural policies and others. The Company, in accordance with its policy of stock management, maintains its strategy of risk management, based on physical control, which includes anticipated purchases, combined with future market operations, and reducing the daily position of anticipated purchases contracts for future delivery through future contracts of cattle on BM&F, aimed at bringing the position to zero and ensuring the market price.

The parameters for reducing the cattle purchase risk are based on the physical position of term contracts of cattle purchase considering negotiated values and terms. The internal controls used for coverage and risk management are made through spreadsheets and monitoring of operations performed and calculation of VAR for 1 day, with a confidence interval of 99%.

The Company understands that quantitative figures regarding the exposure risk on the cattle's arroba (15kg) price changes of the Company on September 30, 2014 and December 31, 2013 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of the exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.

EXPOSURE	September 30, 2014	December 31, 2013
Firm Contracts of cattle purchase	180,248	36,241
TOTAL	180,248	36,241

#### Composition of derivative financial instruments to hedge of cattle purchase price

Derivative	Maturity	Receivable	Payable	Counterpart of the principal amount	Reference value (notional R\$)	Market Value R\$
Future contracts (BM&F)	October, 2014 to October, 2015	R\$	Cattle @ (15 kg)	BM&F	(210,573)	445
Option contracts	October, 2014 to		edulo e (reing)	Dinai	(210,010)	110
(BM&F)	October, 2015	R\$	Cattle @ (15 kg)	BM&F	(183)	-
					(210,756)	445

Price risk of cattle purchase			Effect on income - Company		
Exposure	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) @ Variation - 25%	Scenario (III) @ Variation - 50%
Operational	@ (15kg) Depreciation		1,636	45,062	90,124
Hedging derivatives of cattle @ (15kg) price	@ (15kg) Appreciation		(1,913)	(52,689)	(105,378)
			(277)	(7,627)	(15,254)
Premises		Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) @ Variation - 25%	Scenario (III) @ Variation - 50%
Appreciation of the price quote of @ (15kg)		132.2400	133.4406	165.3000	198.3600

The exposure operating risk in firm contracts of cattle purchase is the rise of cattle arroba price, thereby, it is calculated the risk of market price appreciation of the cattle market price.

#### a.4.2) Position balance in commodities (corn) derivatives financial instruments of the Company

The business segment of the Company in its division Confinamento and its subsidiary JBS Foods S.A. is exposed to price volatility of corn, which changes arise from factors beyond the Company's control, such as climate, the supply volume, transportation costs, agricultural policies and others.

The Company, in accordance with its policy of inventory management, started the strategy of risk management of corn's price based on physical control, including expectations of future consumption, anticipated purchases, combined with future market operations, by hedging with corn futures on BM&F, in order to guarantee the market price.

The internal controls used for coverage and risk management are made through spreadsheets and monitoring of operations performed and calculation of VAR for 1 day, with a confidence interval of 99%.

The Company understands that quantitative figures regarding the exposure risk on the corn's sacks price changes of the Company on September 30, 2014 and December 31, 2013 are presented below in accordance with the Financial and Commodities Risk Management Policy. On September 30, 2014 the Company had no position balance of derivatives financial instruments related to the commodity price risk of corn.

# a.4.3) Position balance in commodities derivatives financial instruments of JBS USA

The Company understands that quantitative figures regarding the exposure risk of the commodities' price changes of the subsidiary JBS USA on September 30, 2014 and December 31, 2013 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.









Notes to the guarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	JBS USA subsidiary		
EXPOSURE	September 30, 2014	December 31, 2013	
OPERACIONAL			
Forwards - commodities	(6,375,370)	(7,129,630)	
Subtotal	(6,375,370)	(7,129,630)	
DERIVATIVES			
Future and option commodity contracts	5,737,414	4,840,304	
Subtotal	5,737,414	4,840,304	
TOTAL EXPOSURE	(637,956)	(2,289,326)	

## Sensitivity analysis

Commodities risk JBS USA	
--------------------------	--

Commodities risk JBS USA	Effect on income - JBS USA subsidiary			
Exposure	Risk	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Price variation - 25%	Scenario (III) Price Variation - 50%
Operational	Commodities price depreciation	(80,154)	(1,593,842)	(3,187,685)
Hedging derivatives	Commodities price appreciation	72,134	1,434,353	2,868,707
		(8,020)	(159,489)	(318,978)
Premises		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Increase of commodities price		1.257%	25.000%	50.000%

# b) Credit risk

The Company and its subsidiaries are potentially subject to credit risk related to accounts receivable, investments and hedging contracts. The Financial and Commodities Risk Management Policy understands that the diversity of the portfolio contributes significantly to reduce the credit risk, but parameters are set to operations where credit is provided, observing financial ratios and operational health, as well as consults to credit monitoring entities.

In case of the counterparty of a financial operation is a financial institution (investments and hedging contracts), the Company employs exposure limits set by the Risk Management Committee and approved by the Board of Directors, based on risk ratings (ratings) of specialized international agencies.

Amounts invested in private bonds (notably bank certificates of deposit) and accumulated fair values receivables in hedging transactions contracted with banks, must comply with the following table limits, in order that, the total volume does not exceed a specified percentage of the equity of the financial institution (% Equity). In conjunction, the maturity of the application should be no longer than the maximum horizon.

Category	% Equity	Maximum horizon
Triple A	2.00%	5 years
Double A	1.00%	3 years
Single A	0.50%	2 years
Triple B	0.25%	1 year

Observations:

• In case of different ratings for the same financial institution, must adopt the most conservative;

- The associates banks should be consolidated at its headquarters:
- Financial institutions without rating are not eligible;
- In the absence of rating in the national scale, use the global rating scale;
- If the Company holds debt and applications with particular counterparty, the net value of the transactions should be considered;
- Exceptions can occur if previously approved by the Risk Management Committee and Executive Board.

Besides private bonds, the Company can also invest funds in federal national treasury bill: LFT, LTN, NTN-F and NTN-B. For these cases there is no pre-established limits. It is also permitted to invest in fixed income funds of low risk that have policy of investment applications in assets directly related to the basic interest rate (SELIC).

The book value of financial assets that represent the maximum exposure to credit risk at the quarterly interim financial statement date was:

		Company		Consolidated	
	Note	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Assets					
Cash and cash equivalents	5	7,267,308	5,223,978	12,578,469	9,013,147
Trade accounts receivable	6	4,118,470	4,087,073	9,485,436	8,919,926
Credits with related parties	10	3,066,319	1,784,948	761,702	733,958
Receivable derivatives		125,254	-	56,221	-
		14,577,351	11,095,999	22,881,828	18,667,031







Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

Trade accounts receivable, net	Com	Consolidated		
	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
Current receivables	3,983,525	3,981,264	8,647,000	7,866,991
Overdue receivables:				
From 1 to 30 days	143,678	111,388	707,475	840,843
From 31 to 60 days	9,064	9,527	93,526	109,287
From 61 to 90 days	3,345	2,990	42,271	80,982
Above 90 days	67,443	70,489	187,917	232,266
Allowance for doubtful accounts	(88,585)	(88,585)	(192,753)	(210,443)
	134,945	105,809	838,436	1,052,935
	4,118,470	4,087,073	9,485,436	8,919,926

#### c) Liquidity risk

Liquidity risk arises from the management of working capital of the Company and its subsidiaries and amortization of financing costs and principal of the debt instruments. It is the risk that the Company and its subsidiaries will find difficulty in meeting their financial obligations falling due.

The Company and its subsidiaries manage their capital based on parameters optimization of capital structure with a focus on liquidity and leverage metrics that enable a return to shareholders over the medium term, consistent with the risks assumed in the transaction.

The Management of the Company's liquidity is done taking into account mainly the immediate liquidity indicator modified, represented by the level of cash plus investments divided by short-term debt. It is also maintained a focus on managing the overall leverage of the Company and its subsidiaries to monitor the ratio of net debt to "EBITDA" at levels we considered to be manageable for continuity of operations.

Based on the analysis of these indicators, the management of working capital has been defined to maintain the natural leverage of the Company and its subsidiaries at levels equal to or less than the leverage ratio that the Company would like to achieve.

The index of liquidity and leverage consolidated are shown below:

	Conso	Consolidated	
	September 30, 2014	December 31, 2013	
Cash and cash equivalents	12,578,469	9,013,147	
Loans and financings - Current	11,483,440	9,430,892	
Acid test ratio	1.10	0.96	
Leverage indicator	2,5x	3,7x	

To calculate the leverage indicator the Company used the dollar and the euro correction rates of the last day of the year (closing rate). This criteria is intended to equalize the net debt and EBITDA at the same exchange rate.

The table below shows the fair value of financial liabilities of the Company and its subsidiaries according to their maturities:

			September 30, 2014		
Company	Less than 1 year	Between 1 and 2 years	Between 3 and 5 years	More than 5 years	Fair Value
Trade accounts payable	(1,267,921)	-	-	-	(1,267,921)
Debits with related parties	-	-	-	(568,218)	(568,218)
Loans and financings	(8,316,509)	(2,993,351)	(4,180,480)	(6,234,542)	(21,724,882)
Derivatives financing (liabilities) assets	125,254	-	-	-	125,254
TOTAL	(9,459,176)	(2,993,351)	(4,180,480)	(6,802,760)	(23,435,767)
			December 31, 2013		
	Less than 1 year	Between 1 and 2 years	Between 3 and 5 years	More than 5 years	Fair Value
Trade accounts payable	(1,371,205)	-	-	-	(1,371,205)
Loans and financings	(6,839,122)	(2,514,791)	(6,972,220)	(4,266,838)	(20,592,971)
Derivatives financing (liabilities) assets	(9,958)	(247)	-	-	(10,205)
TOTAL	(8,220,285)	(2,515,038)	(6,972,220)	(4,266,838)	(21,974,381)
			September 30, 2014		
Consolidated	Less than 1 year	Between 1 and 2 years	Between 3 and 5 years	More than 5 years	Fair Value
Trade accounts payable	(6,065,644)	-	-	-	(6,065,644)
Loans and financings	(11,483,440)	(4,457,372)	(8,575,831)	(13,910,100)	(38,426,743)
Derivatives financing (liabilities) assets	56,221	-	-	-	56,221
TOTAL	(17,492,863)	(4,457,372)	(8,575,831)	(13,910,100)	(44,436,166)











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

		December 31, 2013				
	Less than 1 year	Between 1 and 2 years	Between 3 and 5 years	More than 5 years	Fair Value	
Trade accounts payable	(5,342,388)	-	-	-	(5,342,388)	
Loans and financings	(9,430,892)	(3,000,141)	(10,671,253)	(9,659,055)	(32,761,341)	
Derivatives financing (liabilities) assets	(12,311)	(560)	(1,413)	-	(14,284)	
TOTAL	(14,785,591)	(3,000,701)	(10,672,666)	(9,659,055)	(38,118,013)	

#### d) Estimated market values

The assets and liabilities are represented in the quarterly interim financial statements at cost and their appropriations of revenues and expenses are accounted for in accordance with its expected realization or settlement.

The market values of non-derivative financial instruments and derivatives were estimated based on information available on the market.

#### e) Guarantees provided and guarantees received

#### **Guarantees provided**

The Company has securities pledged as collateral for derivative transactions with the commodities and futures whose balance at September 30, 2014 is R\$ 445,632 (R\$ 551,303 at December 31, 2013). This guarantee is superior to the need presented for these operations.

The indirect subsidiary JBS USA and its subsidiaries, has securities pledged as collateral for derivative transactions with the commodities and futures whose balance at September 30, 2014 is R\$ 334,486 (R\$ 226,829 at December 31, 2013). This guarantee is superior to the need presented for these operations.

Other guarantees considered relevant are described in detail in the notes: 15 - Loans and financings, and 16 - Credit operations, guarantees and covenants.

#### **Guarantees received**

The Company and its subsidiaries have no guarantees received from third parties deemed relevant.

#### f) Financial instruments

All transactions with financial instruments are recognized in quarterly interim financial statements as described below:

		Com	pany	Conso	olidated	
	Notes	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013	
Assets						
Fair value through profit or loss						
Financial investments	5	4,042,386	3,434,724	5,043,777	4,299,778	
Payables derivatives		125,254	-	56,221	-	
Loans and receivables						
Cash and banks	5	3,224,922	1,789,254	7,534,692	4,713,369	
Trade accounts receivable	6	4,118,470	4,087,073	9,485,436	8,919,926	
Credits with related parties	10	3,066,319	1,784,948	761,702	733,958	
Total		14,577,351	11,095,999	22,881,828	18,667,031	
Liabilities						
Liabilities at amortized cost						
Loans and financings	15/16	(21,724,882)	(20,592,971)	(38,426,743)	(32,761,341)	
Trade accounts payable	14	(1,267,921)	(1,371,205)	(6,065,644)	(5,342,388)	
Debits with related parties	10	(568,218)	-	-	-	
Fair value through profit or loss						
Payables derivatives		-	(10,205)	-	(14,284)	
Total		(23,561,021)	(21,974,381)	(44,492,387)	(38,118,013)	

During this period there has been no reclassification between categories, fair value through profit or loss, loans and receivables and liabilities at amortized cost, shown in the table above.











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

#### g) Fair value of financial instruments

The assets and liabilities are represented in the quarterly interim financial statements at cost and their appropriations of revenues and expenses are accounted for in accordance with its expected realization or settlement. The future derivatives fair values are calculated based on daily settlements as a result of changes in market prices of futures and commodities. The swap is obtained by calculating independently the assets and liabilities legs, bringing them to present value. The future prices used to calculate the curve of the contracts were drawn from the Bloomberg database.

In accordance to CPC 40 R1/IFRS 7 - Financial Instruments: Disclosures, the Company and its subsidiaries classify fair value measurements in accordance with the hierarchical levels that reflect the significance of the indices used in this measurement, according to the following levels

Level 1 - Quoted prices in active markets (unadjusted) for identical assets or liabilities;

Level 2 - Inputs other than Level 1, in which prices are quoted for similar assets and liabilities, either directly by obtaining prices in active markets or indirectly as valuation techniques that use data from active markets.

Level 3 - Indices used for calculation are not derived from an active market. The Company and its subsidiaries do not have this level of measurement instruments.

As noted above, the fair values of financial instruments, except for those maturing in the short term, equity instruments with no active market and contracts with discretionary features that fair value can not be reliably measured, are presented in hierarchical levels of measurement below:

#### Fair value hierarchy

	S	eptember 30, 2014			
		Company			
	Level 1	Level 2	Level 3		
Current assets					
National treasury bill - LFT	360,789	-	-		
Financial investments	-	3,681,597	-		
Payables derivatives	-	125,254	-		
		Consolidated			
	Level 1	Level 2	Level 3		
Current assets					
National treasury bill - LFT and Financial investments	1,154,865	-	-		
Financial investments	-	3,888,912	-		
Payables derivatives	-	56,221	-		
	December 31, 2013				
		Company			
	Level 1	Level 2	Level 3		
Current assets					
National treasury bill - LFT	286,719	-	-		
Financial investments	-	3,148,005	-		
Payables derivatives	-	(10,205)	-		
	Consolidated				
	Level 1	Level 2	Level 3		
Current assets					
National treasury bill - LFT and Financial investments	1,063,744	-	-		
Financial investments	-	3,236,034	-		
Payables derivatives	-	(14,284)	-		

#### Fair value versus book value

The fair values of financial assets and liabilities, with the book values presented in the balance sheet position are as follows:

		September 30, 2014		December 3	31, 2013
Company	Note	Book value	Fair value	Book value	Fair value
Cash and banks	5	3,224,922	3,224,922	1,789,254	1,789,254
Financial investments	5	4,042,386	4,042,386	3,148,005	3,148,005
Trade accounts receivable	6	4,118,470	4,118,470	4,087,073	4,087,073
Related parties receivable	10	3,066,319	3,066,319	1,784,948	1,784,948
Derivatives		125,254	125,254	-	-
Total financial assets		14,577,351	14,577,351	10,809,280	10,809,280
Trade accounts payable	14	(1,267,921)	(1,267,921)	(1,371,205)	(1,371,205)
Debits with related parties	10	(568,218)	(568,218)	-	-
Derivatives		-	-	(10,205)	(10,205)
Loans and financings	15/16	(21,724,882)	(21,724,882)	(20,592,971)	(20,592,971)
Declared dividends	18	(485)	(485)	(220,494)	(220,494)
Payables related to facilities acquisitions	19	(118,394)	(118,394)	(158,607)	(158,607)
Total financial liabilities		(23,679,900)	(23,679,900)	(22,353,482)	(22,353,482)
		(9,102,549)	(9,102,549)	(11,544,202)	(11,544,202)



FRANGOSUL









Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

		September 30, 2014		December 31, 2013	
Consolidated	Note	Book value	Fair value	Book value	Fair value
Cash and banks	5	7,534,692	7,534,692	4,713,369	4,713,369
Financial investments	5	5,043,777	5,043,777	3,236,034	3,236,034
Trade accounts receivable	6	9,485,436	9,485,436	8,919,926	8,919,926
Related parties receivable	10	761,702	761,702	733,958	733,958
Derivatives		56,221	56,221	-	-
Total financial assets		22,881,828	22,881,828	17,603,287	17,603,287
Trade accounts payable	14	(6,065,644)	(6,065,644)	(5,342,388)	(5,342,388)
Derivatives		-	-	(14,284)	(14,284)
Loans and financings	15/16	(38,426,743)	(38,426,743)	(32,761,341)	(32,761,341)
Declared dividends	18	(485)	(485)	(220,494)	(220,494)
Payables related to facilities acquisitions	19	(797,475)	(797,475)	(727,749)	(727,749)
Total financial liabilities		(45,290,347)	(45,290,347)	(39,066,256)	(39,066,256)
		(22,408,519)	(22,408,519)	(21,462,969)	(21,462,969)

The loans and financing presented in the table above include the values of working capital in Reais and working capital in foreign currency (bonds), as shown in detail in notes 15 and 16. In the Management opinion the loans and financing, which are measured at their amortized cost values do not present significant variation regarding to their fair values. These loans and financing are restated with bases in contracted rates and interest through the date of closing of quarterly interim financial statements, the outstanding balance is recognized by an amount close to fair value. Since there is no active market for such instruments, the differences that could occur if these values were for amounts paid in advance would be unrepresentative.

	Compar	Company Consolidated		ated
	For the nine months period ended on September 30,For the nine months period ended September 30,			
	2014	2013	2014	2013
Gains (losses) by category of financial instrument				
Fair value through profit or loss	(213,448)	361,948	298,245	605,682
Loans and receivables	285,038	83,229	256,350	153,844
Liabilities at amortized cost	(2,338,413)	(1,708,613)	(3,400,992)	(2,372,186)
Total	(2,266,823)	(1,263,436)	(2,846,397)	(1,612,660)

\* \* \* \* \*











Notes to the quarterly interim financial statements for the nine months period ended September 30, 2014 and 2013 (Expressed in thousands of reais)

	ECUTIVE BOARD
Wesley Mendonça Batista Chief Executive Officer	Eliseo Santiago Perez Fernandez Administrative and Control Officer
Jeremiah Alphonsus O'Callaghan Investor Relations Officer	Francisco de Assis e Silva Institutional Relations Executive Officer
-	dos Santos Moreira Jr. nt CRC SP: 244207/O-4
BOAF	RD OF DIRECTORS
Joesley Mendonça Batista Chairman	Wesley Mendonça Batista Vice-Chairman
José Batista Sobrinho	Humberto Junqueira de Farias
Marcus Vinicius Pratini de Moraes	João Carlos Ferraz
Carlos Alberto Caser	Tarek Mohamed Noshy Nasr Mohamed Farahat
Marcio Percival Alves Pinto	
FISCAL CC	DUNCIL REPORT
he Fiscal Council reviewed the quarterly interim financial statements of the C	Company for the nine months period ended on September 30, 2014.
Pur review included: (a) analysis of the quarterly financial statements prepare arough questions and discussions; and (c) questions about relevant actions a	ed by the Company; (b) monitoring of the review done by the external independent auditor and transactions made by the Management of the Company.
act that would lead to believe that the quarterly Financial Statements above n	, and considering the Independent Auditors Review, the Fiscal Council is not aware of a nentioned do not reflect at all relevant aspects of the information contained therein and a ed opinion or comments.
condition to be disclosed by the Company, wherein do not have any qualified	
condition to be disclosed by the Company, wherein do not have any qualifi	São Paulo, November 12, 2014.
n condition to be disclosed by the Company, wherein do not have any qualifie Florisvaldo Caetano de Oliveira Chairman	São Paulo, November 12, 2014. José Paulo da Silva Filho Member
Florisvaldo Caetano de Oliveira	José Paulo da Silva Filho
Florisvaldo Caetano de Oliveira Chairman Demetrius Nichele Macei Member	José Paulo da Silva Filho Member Amoreti Franco Gibbon
Florisvaldo Caetano de Oliveira Chairman Demetrius Nichele Macei Member	José Paulo da Silva Filho Member Amoreti Franco Gibbon Member AL STATEMENTS AND ON THE INDEPENDENT AUDITORS REVIEW REPORT

São Paulo, November 12, 2014.

Eliseo Santiago Perez Fernandez Administrative and Control Officer

Francisco de Assis e Silva Institutional Relations Executive Officer

\* \* \* \* \*



Wesley Mendonça Batista

Chief Executive Officer

Jeremiah Alphonsus O'Callaghan

Investor Relations Officer











# **Results for 3Q14**

### JBS S.A. (BVM&FBOVESPA: JBSS3; OTCQX: JBSAY)

Net Revenue (R\$ Billion)

**3Q14 Highlights** 

Net revenue of R\$30.8 billion, an increase of R\$6.6 billion, or 27.1% higher than 3Q13.

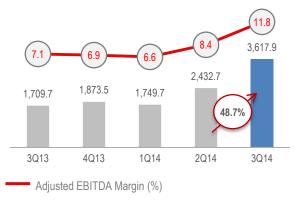
 24,222
 27,222
 26,419
 28,969
 30,779

 3Q13
 4Q13
 1Q14
 2Q14
 3Q14

#### Adjusted EBITDA (R\$ Million)

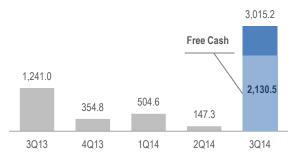
EBITDA of R\$3.6 billion, an increase of 111.6%

over 3Q13. EBITDA margin was 11.8%.



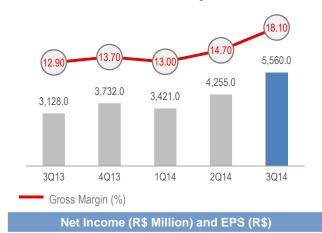
Cash Generation (R\$ Million)

Cash Generation from Operations of R\$3.0 billion and Free Cash Flow of R\$2.1 billion

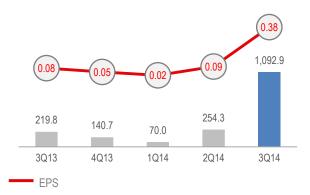


Gross Profit (R\$ Million)

Gross profit of R\$5.6 billion, expansion of R\$2.4 billion, or 77.7% higher than 3Q13.



Net income of R\$1.1 billion, which corresponds to an EPS of R\$0.38.



#### Leverage (Net Debt/EBITDA LTM)

JBS ended 3Q14 with a leverage of 2.54x, compared to 3.15x in 2Q14.



São Paulo, November 12th, 2014

(**JB**S



# **Business Units 3Q14 Highlights**



✓ JBS Foods recorded an EBITDA of R\$576.0 million and margin of 17.1%.

✓ Net revenue was **R\$3,376.8 million,** an increase of 9.5% over 2Q14.

**JBS Mercosul (R\$ Million)** 



✓ JBS Mercosul posted an EBITDA of **R\$554.6 million** and margin of 8.6%.

✓ Net revenue was **R\$6,470.5 million**, an increase of 14.8% compared to 3Q13.

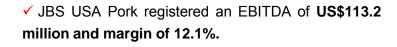




✓ JBS USA Beef posted an EBITDA of US\$504.9 million and margin of 8.6%.

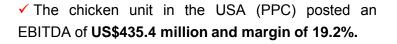
✓ Net revenue was 24.7% higher than 3Q13, reaching US\$5,849.3 million.

#### **JBS USA Pork (US\$ Million)**



Vet revenue in 3Q14 was 3.8% higher than 3Q13, reaching US\$937.8 million.

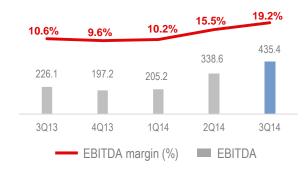




✓ Net revenue of **US\$2,268.0 million**, an increase of 5.8% compared to 3Q13.





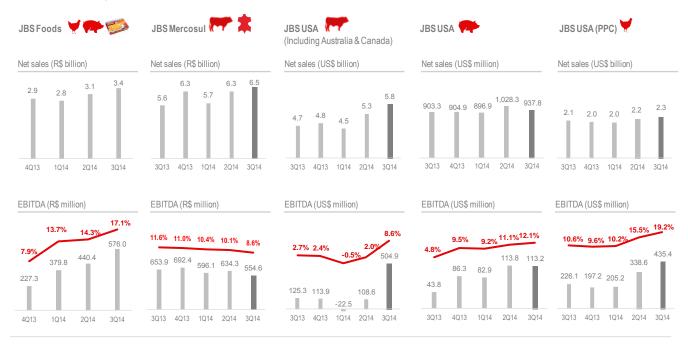


## Analysis of Consolidated Results

### Analysis of the main financial indicators of JBS by Business Unit (in local currency)

Million		3Q14	2Q14	$\Delta$ %	3Q13	Δ%
Net Revenue						
JBS Foods	R\$	3,376.8	3,084.5	9.5%	-	-
JBS Mercosul	R\$	6,470.5	6,291.4	2.8%	5,637.6	14.8%
JBS USA Beef	US\$	5,849.3	5,331.4	9.7%	4,689.8	24.7%
JBS USA Pork	US\$	937.8	1,028.3	-8.8%	903.3	3.8%
JBS USA Chicken	US\$	2,268.0	2,186.8	3.7%	2,142.8	5.8%
EBITDA						
JBS Foods	R\$	576.0	440.4	30.8%	-	-
JBS Mercosul	R\$	554.6	634.3	-12.6%	653.9	-15.2%
JBS USA Beef	US\$	504.9	108.6	364.9%	125.3	303.0%
JBS USA Pork	US\$	113.2	113.8	-0.6%	43.8	158.3%
JBS USA Chicken	US\$	435.4	338.6	28.6%	226.1	92.6%
EBITDA Margin						
JBS Foods	%	17.1%	14.3%	2.78 p.p.	-	-
JBS Mercosul	%	8.6%	10.1%	-1.51 p.p.	11.6%	-3.03 p.p.
JBS USA Beef	%	8.6%	2.0%	6.59 p.p.	2.7%	5.96 p.p.
JBS USA Pork	%	12.1%	11.1%	1.00 p.p.	4.8%	7.22 p.p.
JBS USA Chicken	%	19.2%	15.5%	3.71 p.p.	10.6%	8.65 p.p.

#### Performance by Business Unit



EBITDA margin (%)

(JBS)



#### Consolidated analysis of the main operational indicators of JBS

	3Q14		2Q14		$\Delta$ %	3Q13		$\Delta$ %
R\$ million	R\$ million	% NR	R\$ million	% NR	3Q14 vs 2Q14	R\$ million	% NR	3Q14 vs 3Q13
Net Revenue	30,778.6	100.0%	28,968.9	100.0%	6.2%	24,222.0	100.0%	27.1%
Cost of Goods Sold	(25,218.1)	-81.9%	(24,713.4)	-85.3%	2.0%	(21,093.6)	-87.1%	19.6%
Gross Income	5,560.5	18.1%	4,255.5	14.7%	30.7%	3,128.4	12.9%	77.7%
Selling Expenses	(1,744.4)	-5.7%	(1,721.8)	-5.9%	1.3%	(1,296.0)	-5.4%	34.6%
General and Adm. Expenses	(787.8)	-2.6%	(708.0)	-2.4%	11.3%	(632.9)	-2.6%	24.5%
Net Financial Income (expense)	(978.7)	-3.2%	(1,087.7)	-3.8%	-10.0%	(874.9)	-3.6%	11.9%
Equity in earnings of subsidiaries	8.2	0.0%	6.9	0.0%	20.0%	2.1	0.0%	296.3%
Other Income (expense)	(241.4)	-0.8%	2.4	0.0%	-	(4.5)	0.0%	5306.5%
Operating Income	1,816.4	5.9%	747.3	2.6%	143.1%	322.3	1.3%	463.6%
Income and social contribution taxes	(588.4)	-1.9%	(395.9)	-1.4%	48.6%	(64.0)	-0.3%	819.7%
Participation of non-controlling shareholders	(135.2)	-0.4%	(97.2)	-0.3%	39.0%	(38.5)	-0.2%	251.1%
Net Income (Loss)	1,092.9	3.6%	254.3	0.9%	329.8%	219.8	0.9%	397.2%
Adjusted EBITDA	3,617.9	11.8%	2,432.7	8.4%	0.49 p.p.	1,709.7	7.1%	1.12 p.p.
Net Income (Loss) per thousand shares	377.54	-	88.61	-	326.0%	76.69	-	392.3%

### Number of Animals Processed

	3Q14	2Q14	$\Delta$ %	3Q13	Δ%
Animals processed (thousand)					
Cattle	4,728.4	4,793.9	-1.4%	4,853.3	-2.6%
Hogs	4,015.7	3,992.8	0.6%	3,274.4	22.6%
Birds <sup>1</sup>	241,167.5	229,868.5	4.9%	-	-
Smalls <sup>2</sup>	1,273.5	1,269.0	0.3%	1,147.4	11.0%

<sup>1</sup>Not including PPC <sup>2</sup>Not including poultry  $(\mathbf{JB}\mathbb{S})$ 



## **Consolidated Results**

### Net Revenue

JBS' net revenue in 3Q14 totaled R\$30,778.6 million, an expansion of R\$6,556.6 million or 27.1% higher than 3Q13. The main highlights were Mercosul which recorded a 14.8% increase in revenue and JBS USA Beef, whose revenues increased 24.7%.

In 3Q14, approximately 69% of JBS global revenue were derived from domestic sales and 31% came from exports.

### Adjusted EBITDA

Consolidated Adjusted EBITDA in 3Q14 was R\$3,617.9 million, an increase of 111.6% compared to 3Q13. EBITDA margin in the quarter was 11.8%. This result reflects the continuous pursuit for excellence in each operation. The main highlights were the performance of Chicken and Beef operations in the US, which registered an EBITDA increase of 28.6% and 364.9%, respectively, as well as JBS Foods, which recorded an EBITDA of R\$576.0 million, with an EBITDA margin of 17.1%.

R\$ million	3Q14	3Q13	$\Delta$ %
Net income for the period (including non-controlling interest)	1,228.0	258.3	375.4%
Financial income/expense, net	978.7	874.9	11.9%
Current and deferred income taxes	588.4	64.0	819.7%
Depreciation and amortization	611.1	508.0	20.3%
Equity in subsidiaries	-8.2	-2.1	296.3%
Restructuring, reorganization, donations and indemnity	220.0	6.6	3226.2%
(=) Adjusted EBITDA	3,617.9	1,709.7	111.6%

### Net Financial Expense

In 3Q14, JBS recorded net financial expense of R\$978.7 million, impacted by approximately R\$350.0 million related to carry costs regarding protection against exchange rate variation, which generated a revenue of R\$1.1 billion. Interest expense was R\$814.9 million, whilst interest revenue was R\$130.8 million. Taxes, contributions, tariffs and others resulted in an expense of R\$13.5 million.

#### Net Income

Net income in 3Q14, excluding non-controlling interest, was R\$1,092.9 million, an increase of 397.2% compared to 3Q13 and 329.8% when compared to 2Q14. Earnings per thousand shares were R\$377.54.



## **Consolidated Results**

## CAPEX

In 3Q14, total capital expenditure (CAPEX) was R\$878.6 million, of which approximately 20% in acquisitions, 25% in expansions and facilities modernization and 55% in maintenance.

### **Cash Generation**

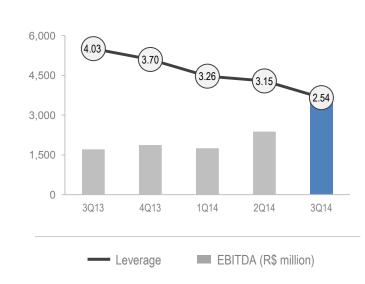
In 3Q14 the Company generated net cash flow from operations of R\$3.0 billion and free cash flow (after capex) of R\$2.1 billion, due to the strong performance of JBS' businesses units.

#### Indebtedness

JBS ended 3Q14 with leverage of 2.54x, compared to 3.15x in 2Q14. The reduction in leverage is due to the improvement in operational performance of JBS, in addition to the strong free cash generation in the quarter.

The reduction in the indebtedness level reflects the Company's commitment to continually improve its financial structure, resulting in value creation for all its stakeholders.

R\$ million	09/30/14	6/30/14	Var.%
Gross debt	38,426.7	35,012.1	9.8%
(+) Short Term Debt	11,483.4	9,894.8	16.1%
(+) Long Term Debt	26,943.3	25,117.3	7.3%
(-) Cash and Equivalents	12,578.5	10,297.7	22.1%
Net debt	25,848.3	24,714.4	4.6%
Net debt/EBITDA LTM	2.54x	3.15x	



Leverage

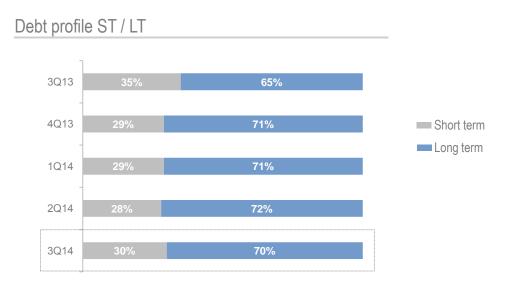


## **Consolidated Results**

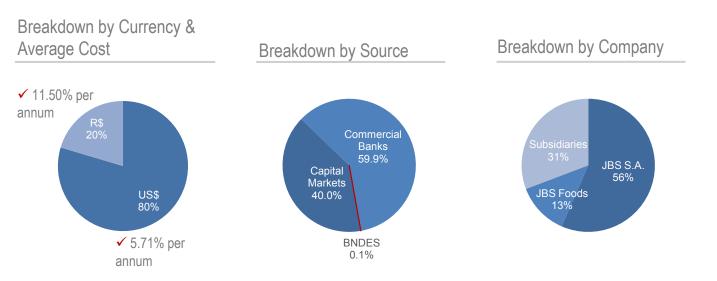
## Indebtedness (cont.)

The Company ended the quarter with R\$12,578.5 million in cash, equivalent to approximately 110% of its short-term debt. In addition, JBS USA has US\$1.33 billion fully available under revolving credit facilities which, if added to the current cash position, represents 121% of short term debt.

The percentage of short term debt (ST) in relation to total debt was 30% in 3Q14.



At the end of the period, 80% of JBS consolidated debt was denominated in U.S. dollars, with an average cost of 5.71% per year. The proportion of debt denominated in Reais, 20% of consolidated debt, has an average cost of 11.50% per year.





### <u>JBS Foods</u>

JBS Foods posted net revenue of R\$3,376.8 million, an increase of 9.5% compared to 2Q14.

Revenue on the domestic market was R\$1,647.1 million, an increase of 17.2% compared to last quarter, reflecting an increase in sales volumes in the three products category (pork, poultry and processed products). The main highlights were fresh pork (+25.0% vs 2Q14) and processed products (+17.9% vs 2Q14), as well as a higher price in the processed products segment, thanks to the initiatives to improve the product mix at the point of sales.

In the export market, net revenue was R\$1,729.7 million, a growth of 3.0% compared to 2Q14, boosted by an increase in volumes of fresh pork and poultry, principally to Russia, due to the embargo imposed by this country to the US and Europe exports. This embargo also resulted in an increase in pork prices. In this guarter, the main export markets included Asia, MENA and Russia.

EBITDA in 3Q14 totaled R\$576.0 million, which represents an increase of 30.9% over 2Q14. EBITDA margin was 17.1%, compared to 14.3% in the last quarter. This improvement in EBITDA is a result of an increase in prices, coupled with better productivity, cost reduction at the plants and a decrease in raw material costs, related principally to the reduction in grain costs during the quarter. In addition, there was a decrease in sales expenses, which represented 11.9% of JBS Foods' net revenues in 3Q14, compared to 12.8% in 2Q14, mainly due to a reduction in logistics costs, as a reflection of reorganization and rationalization of the logistics network.

Throughout the quarter, JBS Foods continued to improve the number of sales points, which totaled 78.6 thousand at the end of this period and reflects one of the Company's strategic pillar regarding the pursuit for an even more efficient execution in the sales points.

### Highlights

	3Q1	4	2Q1	4	$\Delta$ %
	R\$	% NR	R\$	% NR	QoQ
Net Revenue	3,376.8	100.0%	3,084.5	100.0%	9.5%
COGS	(2,413.9)	-71.5%	(2,294.3)	-74.4%	5.2%
Gross Profit	962.9	28.5%	790.2	25.6%	21.8%
EBITDA	576.0	17.1%	440.4	14.3%	30.8%

## JBS Foods

JBS Foods	3Q14	2Q14	$\Delta \%$
Birds Processed (thousand)	241,167.5	229,868.5	4.9%
Hogs processed (thousand)	1,138.5	1,077.5	5.7%

### Breakdown of Net Revenue

	0044	0044	
Domestic Market	3Q14	2Q14	$\Delta$ %
Net Revenue (million R\$)			
Fresh Poultry	416.6	363.8	14.5%
Fresh Pork	120.3	102.2	17.7%
Processed / Prepared Products	1,024.0	844.0	21.3%
Others	86.2	95.1	-9.4%
TOTAL	1,647.1	1,405.1	17.2%
Volume (thousand tons)			
Fresh Poultry	75.2	66.9	12.3%
Fresh Pork	22.2	17.8	25.0%
Processed / Prepared Products	168.8	143.2	17.9%
Others	-	-	-
TOTAL	266.2	227.9	16.8%
Average Price (R\$/Kg)			
Fresh Poultry	5.54	5.43	2.0%
Fresh Pork	5.42	5.75	-5.9%
Processed / Prepared Products	6.07	5.89	2.9%
Others	0.07	5.09	2.370
Others			
Exports _	3Q14	2Q14	$\Delta \%$
Net Revenue (million R\$)			
Fresh Poultry	1,347.0	1,386.3	-2.8%
Fresh Pork	288.7	193.3	49.3%
Processed / Prepared Products	82.7	99.8	-17.2%
Others	11.3	-	-
TOTAL	1,729.7	1,679.4	3.0%
Volume (thousand tons)			
Fresh Poultry	284.3	300.3	-5.3%
Fresh Pork	31.4	26.7	17.7%
Processed / Prepared Products	12.6	15.1	-16.2%
Others	2.9	-	
TOTAL	331.1	342.0	-3.2%
Average Price (R\$/Kg)		4.00	0.00/
Fresh Poultry	4.74	4.62	2.6%
Fresh Pork	9.20	7.25	26.9%
Processed / Prepared Products	6.55	6.62	-1.1%
Others	3.93	-	-



#### <u>JBS Mercosul</u>

JBS Mercosul posted net revenue of R\$6,470.5 million in 3Q14, 14.8% higher than 3Q13, influenced by an increase in sales prices in the export market. Compared to 2Q14, net revenue increased 2.8%. EBITDA totaled R\$554.6 million for the quarter, a decrease of 15.2% compared to 3Q13, due to an increase in cattle prices in the period. EBITDA margin was 8.6%.

JBS reduced by 6.1% the number of bovine processed in comparison with 3Q13 due to lower availability of cattle. Nonetheless, a strong demand in the international market allowed the Company to drive more products towards exports in order to maximize profitability per animal processed, whilst an increase in beef prices in the domestic market offset the reduction in the volume sold.

JBS has been benefiting from its strategy of investing in brands and in products innovation in the domestic market. The launching of convenience beef products reflected in an increase in the sales volumes in this category (processed products) coupled with an increase in prices during the period.

Paraguay and Uruguay operations maintained the good performance presented in the last quarters as a result of the initiatives related to increasing yields and operational efficiency, better use of byproducts and access to strategic markets. In Argentina, efforts were concentrated in increasing in production of value added products and improving productivity.

	3Q1	3Q14		14	$\Delta \%$	% 3Q13		$\Delta$ %
	R\$	% NR	R\$	% NR	QoQ	R\$	% NR	YoY
Net Revenue	6,470.5	100.0%	6,291.4	100.0%	2.8%	5,637.6	100.0%	14.8%
COGS	(4,979.2)	-77.0%	(4,769.5)	-75.8%	4.4%	(4,265.8)	-75.7%	16.7%
Gross Profit	1,491.3	23.0%	1,521.8	24.2%	-2.0%	1,371.8	24.3%	8.7%
EBITDA	554.6	8.6%	634.3	10.1%	-12.6%	653.9	11.6%	-15.2%
JBS Mercosul			3Q14	2Q14		∆%	3Q13	Δ%
Bovine processed (thousand)		2,3	316.7	2,348.7	-1.4	4% 2,4	67.0	-6.1%

#### Highlights

## Highlights

Domestic Market	3Q14	2Q14	$\Delta$ %	3Q13	$\Delta \%$
Net Revenue (million R\$)					
Fresh and Chilled Products	2,605.9	2,585.4	0.8%	2,587.7	0.7%
Processed Products	335.6	313.4	7.1%	301.7	11.2%
Others	449.0	451.0	-0.4%	472.1	-4.9%
TOTAL	3,390.5	3,349.8	1.2%	3,361.6	0.9%
Volume (thousand tons)					
Fresh and Chilled Products	322.7	318.5	1.3%	366.7	-12.0%
Processed Products	45.6	42.9	6.3%	42.9	6.2%
Others	161.3	161.5	-0.1%	185.4	-13.0%
TOTAL	529.6	522.8	1.3%	595.0	-11.0%
Average Price (R\$/Kg)					
Fresh and Chilled Products	8.08	8.12	-0.5%	7.06	14.4%
Processed Items	7.36	7.31	0.7%	7.03	4.7%
Others	2.78	2.79	-0.4%	2.55	9.0%
Exports	3Q14	2Q14	∆%	3Q13	$\Delta \%$
Net Revenue (million R\$)				- 3415	
Fresh and Chilled Products	1,980.7	1,868.7	6.0%	1,578.2	25.5%
Processed Products	201.1	202.8	-0.8%	250.0	-19.6%
Others	898.1	870.0	3.2%	447.7	100.6%
TOTAL	3,080.0	2,941.6	4.7%	2,276.0	35.3%
Volume (thousand tons)					
Fresh and Chilled Products	187.9	182.2	3.1%	193.9	-3.1%
Processed Products	15.6	16.6	-6.4%	16.5	-5.8%
Others	56.6	89.4	-36.7%	25.8	119.7%
TOTAL	260.0	288.2	-9.8%	236.1	10.1%
Average Price (R\$/Kg)		40.05	0.00/		00 = 0/
Fresh and Chilled Products	10.54	10.25	2.8%	8.14	29.5%
Processed Products	12.92	12.19	6.0%	15.13	-14.6%
Others	15.86	9.73	63.0%	17.37	-8.7%

(JBS)



#### JBS USA Beef (including Australia and Canada)

Net revenue in 3Q14 for this business unit was US\$5,849.3 million, an increase of 24.7% compared to the same period in 2013. This improvement is due to an increase in sales volume in both domestic and export markets, coupled with a significant increase in prices. Compared with 2Q14, net revenue posted an increase of 9.7%.

EBITDA was US\$504.9 million in the quarter, an increase of 303.0% over 3Q13. Compared with 2Q14, EBITDA recorded an increase of 364.9%. EBITDA margin was 8.6%.

This quarter results is a reflection of the Company' strategy regarding the purchase of cattle, which permitted the improvement in COGS, coupled with the seasonal stronger beef demand in a scenario whose beef supply remains constraint, contributing to an increase in sales prices. Prices in the export market maintained a growth pace and recorded an increase of 9.3% compared to last quarter. The main destinations of this business unit were Japan, Greater China<sup>1</sup> and South Korea.

Australia operations performed well and contributed to the strong results of this quarter. The increase in export prices, boosted by the demand in Asian markets, combined with a rationalization in the productive process and diversification of sales channels in the US, contributed to an improvement in EBITDA margin. In addition, JBS operations in Canada had an important improvement in the period as a result of implemented initiatives in the region, such as production costs reductions and efficiency gains.

	3Q14		2Q	14	$\Delta$ %	∆% <b>3Q13</b>		$\Delta$ %
	US\$	% NR	US\$	% NR	QoQ	US\$	% NR	YoY
Net Revenue	5,849.3	100.0%	5,331.4	100.0%	9.7%	4,689.8	100.0%	24.7%
COGS	(5,343.0)	-91.3%	(5,229.5)	-98.1%	2.2%	(4,566.3)	-97.4%	17.0%
Gross Profit	506.3	8.7%	101.9	1.9%	396.9%	123.5	2.6%	309.8%
EBITDA	504.9	8.6%	108.6	2.0%	364.9%	125.3	2.7%	303.0%
JBS USA Beef (including AUS a	nd CAN)		3Q14	2Q14	Ĺ	۵%	3Q13	$\Delta \%$
Bovine processed (thousand)		2,4	111.7	2,445.2	-1.4	4% 2,3	86.3	1.1%

### Highlights (US GAAP)

#### Breakdown of Net Revenue

Domestic Market	3Q14	2Q14	$\Delta$ %	3Q13	$\Delta$ %
Net Revenue (US\$ million)	4,203.8	3,812.1	10.3%	3,353.4	25.4%
Volume (tons)	903.3	892.6	1.2%	883.4	2.3%
Average Price (US\$/Kg)	4.65	4.27	9.0%	3.80	22.6%

Exports	3Q14	2Q14	Δ%	3Q13	$\Delta$ %
Net Revenue (US\$ million)	1,645.5	1,519.3	8.3%	1,336.4	23.1%
Volume (tons)	332.0	335.1	-0.9%	315.2	5.3%
Average Price (US\$/Kg)	4.96	4.53	9.3%	4.24	16.9%



### <u>JBS USA Pork</u>

Net revenue in the quarter totaled US\$937.8 million, an increase of 3.8% compared to 3Q13. This result is due to an increase of 18.7% in sales prices in the domestic market and an increase of 14.7% in export prices. Compared with 2Q14, net revenue decrease 8.8%, due to lower volumes.

EBITDA for 3Q14 was US\$113.2 million, an increase of 158.3% compared to 3Q13, with an EBITDA margin of 12.1%. In comparison with 2Q14, EBITDA remained stable.

The maintenance of pork prices in higher levels due to constraint supply, coupled with a decrease in raw material costs contributed to this quarter results.

### Highlights (US GAAP)

	3Q1	3Q14		214	$\Delta$ %	∆% <b>3Q13</b>		$\Delta$ %
	US\$	%NR	US\$	% NR	QoQ	US\$	% NR	YoY
Net Revenue	937.8	100.0%	1,028.3	100.0%	-8.8%	903.3	100.0%	3.8%
COGS	(820.0)	-87.4%	(914.5)	-88.9%	-10.3%	(857.9)	-95.0%	-4.4%
Gross Profit	117.8	12.6%	113.8	11.1%	3.5%	45.4	5.0%	159.4%
EBITDA	113.2	12.1%	113.8	11.1%	-0.6%	43.8	4.8%	158.3%
JBS US Pork			3Q14	2Q14		∆%	3Q13	∆%
Hogs Processed (thousand)		2,8	377.3	2,915.3	-1.	3% 3,	274.4	-12.1%

#### **Breakdown of Net Revenue**

Domestic Market	3Q14	2Q14	$\Delta$ %	3Q13	$\Delta \%$
Net Revenue (US\$ million)	825.4	877.5	-5.9%	765.4	7.8%
Volume (thousand tons)	260.4	276.1	-5.7%	286.6	-9.1%
Average Price (US\$/Kg)	3.17	3.18	-0.3%	2.67	18.7%

Exports	3Q14	2Q14	Δ%	3Q13	$\Delta \%$
Net Revenue (US\$ million)	112.4	150.8	-25.4%	137.9	-18.5%
Volume (thousand tons)	39.0	52.3	-25.4%	54.9	-28.9%
Average Price (US\$/Kg)	2.88	2.89	-0.1%	2.51	14.7%



### JBS USA Chicken (Pilgrim's Pride Corporation - "PPC")

PPC recorded a net revenue of US\$2,268.0 million in 3Q14, an increase of 5.8% compared with 3Q13. In the US, PPC sales increased 4.8%, of which 2.4% is due to an increase in volume and 2.4% is due to an increase in prices, as a reflect of a change in product mix, with an improvement in the participation of small and deboned small birds, in addition to convenience products, categories in which PPC is a market leader.

In Mexico, revenue increased 15.0%, as a result of an increase in price per kilo, due to the restriction in the supply of eggs sets for incubation, as well as in the number of chicks placed. This increase in revenue was partially offset by a decrease in volume sold and by the devaluation of Mexican Peso.

EBITDA in 3Q14 was US\$435.4 million, an increase of 92.6% compared with 3Q13 and increase of 28.6% compared to 2Q14. This continuous improvement in EBITDA is due to a reduction of US\$102.8 million in feed costs in the US and of US\$12.5 million in Mexico, as well as a cost reduction with labor, freights and storage, packaging and in contract growers, totaling a cost reduction of US\$13.8 million. EBITDA margin was 19.2%.

Net income in the quarter was US\$256.0 million, an increase of 59.1% compared to 2Q14. Cash flow from operations in this quarter was US\$802.4 million. PPC ended 3Q14 with net cash (cash and cash equivalents minus gross debt) of US\$366.2 million.

"Third quarter results reflect the discipline that Pilgrim's has demonstrated in managing the variables within our control. Our focus has been the consistent execution of our strategy to be a valued partner to our key customers, relentless pursuit of operational excellence and value-added export growth," stated Bill Lovette, CEO of PPC.

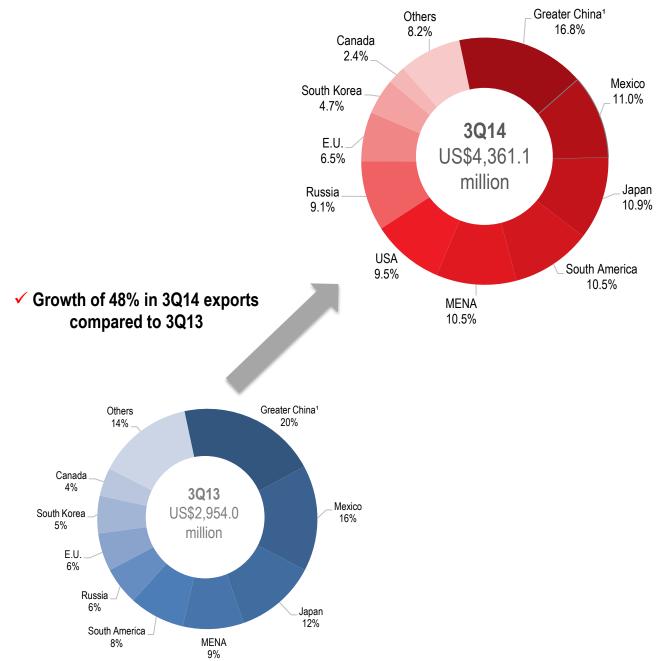
	3Q14		2Q1	4	$\Delta$ %	3Q13		$\Delta$ %
	US\$	%NR	US\$	% NR	QoQ	US\$	%NR	YoY
Net Revenue	2,268.0	100.0%	2,186.8	100.0%	3.7%	2,142.8	100.0%	5.8%
COGS	(1,817.8)	-80.1%	(1,837.3)	-84.0%	-1.1%	(1,906.2)	-89.0%	-4.6%
Gross Profit	450.3	19.9%	349.5	16.0%	28.8%	236.6	11.0%	90.3%
EBITDA	435.4	19.2%	338.6	15.5%	28.6%	226.1	10.6%	92.6%

### **Highlights (US GAAP)**



## **Tables and Charts**

## Graph I - JBS Consolidated Exports Breakdown in 3Q14 and 3Q13



Note 1. Considers China and Hong Kong

## Table I – 3Q14 Breakdown of Production Costs by Business Unit (%)

3Q14 (%)	Consolidated	JBS Mercosul	JBS Foods	USA Beef	USA Pork	USA Chicken
Raw material (livestock)	82.0%	85.6%	66.6%	87.0%	84.7%	56.0%
Processing (including ingredients and packaging)	9.1%	7.8%	19.0%	5.1%	7.8%	26.8%
Labor Cost	8.9%	6.6%	14.3%	7.8%	7.5%	17.2%



## Indexes



## Contact



#### **Head Office**

Avenida Marginal Direita do Tietê, 500 CEP: 05118-100 – São Paulo – SP Brasil Phone: (55 11) 3144-4000 Fax: (55 11) 3144-4279 www.jbs.com.br

**Investor Relations** 

Phone: (55 11) 3144-4224 email: ir@jbs.com.br www.jbs.com.br/ir



#### JBS S.A.

#### Balance sheets

#### (In thousands of Reais)

	Company		Consolidated		
-	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013	
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	7,267,308	5,223,978	12,578,469	9,013,147	
Trade accounts receivable, net	4,118,470	4,087,073	9,485,436	8,919,926	
Inventories	2,966,830	2,414,148	8,650,655	6,904,616	
Biological assets	-	-	1,517,161	1,419,343	
Recoverable taxes	1,262,134	1,275,614	2,268,016	2,003,256	
Prepaid expenses	27,916	10,171	200,042	152,425	
Other current assets	593,401	309,988	843,130	500,770	
TOTAL CURRENT ASSETS	16,236,059	13,320,972	35,542,909	28,913,483	
NON-CURRENT ASSETS					
Long-term assets					
Credits with related parties	2,498,101	1,784,948	761,702	733,958	
Biological assets	-	-	553,969	496,903	
Recoverable taxes	759,055	682,571	1,359,291	1,149,725	
Other non-current assets	395,578	294,254	1,685,214	1,182,302	
Total long-term assets	3,652,734	2,761,773	4,360,176	3,562,888	
Investments in associate, subsidiaries and joint ventures	9,225,197	11,594,353	297,358	277,571	
Property, plant and equipment, net	10,315,374	9,392,336	22,679,464	20,940,616	
Intangible assets, net	9,547,787	9,547,037	15,195,746	14,975,663	
-					
TOTAL NON-CURRENT ASSETS	32,741,092	33,295,499	42,532,744	39,756,738	
TOTAL ASSETS	48,977,151	46,616,471	78,075,653	68,670,221	



#### JBS S.A.

#### Balance sheets

#### (In thousands of Reais)

	Company		Consolidated		
	September 30,	December 31,	September 30,	December 31,	
	2014	2013	2014	2013	
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Trade accounts payable	1,267,921	1,371,205	6,065,644	5,342,388	
Loans and financings	8,316,509	6,839,122	11,483,440	9,430,892	
Income taxes	-	-	850,719	19,760	
Payroll, social charges and tax obligation	438,260	382,741	2,171,118	1,741,536	
Declared dividends	485	220,494	485	220,494	
Payables related to facilities acquisitions	71,840	95,853	290,460	264,264	
Other current liabilities	647,489	535,352	657,544	689,535	
TOTAL CURRENT LIABILITIES	10,742,504	9,444,767	21,519,410	17,708,869	
NON-CURRENT LIABILITIES					
	40,400,070	10 750 040	00.040.000	00 000 440	
Loans and financings	13,408,373	13,753,849	26,943,303	23,330,449	
Payroll, social charges and tax obligation	58,785	125,166	975,067	705,179	
Payables related to facilities acquisitions Deferred income taxes	46,554	62,754	507,015	463,485	
Provision for lawsuits risk	948,810	1,090,973 164,051	1,833,820	2,119,594	
Other non-current liabilities	174,515 21,889	23,123	737,677 438,822	849,324 360,067	
	21,009	25,125	430,022	500,007	
TOTAL NON-CURRENT LIABILITIES	14,658,926	15,219,916	31,435,704	27,828,098	
EQUITY					
Capital stock	21,506,247	21,506,247	21,506,247	21,506,247	
Treasury shares	(387,465)	(595,849)	(387,465)	(595,849)	
Capital transaction	94,504	86,444	94,504	86,444	
Capital reserve	211,879	211,879	211,879	211,879	
Revaluation reserve	89,007	92,227	89,007	92,227	
Profit reserves	2,705,084	2,705,084	2,705,084	2,705,084	
Valuation adjustments to equity in subsidiaries	115,688	132,787	115,688	132,787	
Accumulated translation adjustments in subsidiaries	(2,179,572)	(2,187,031)	(2,179,572)	(2,187,031)	
Retained earnings	1,420,349		1,420,349	-	
Attributable to controlling interest	23,575,721	21,951,788	23,575,721	21,951,788	
Attributable to noncontrolling interest		-	1,544,818	1,181,466	
TOTAL EQUITY	23,575,721	21,951,788	25,120,539	23,133,254	
TOTAL LIABILITIES AND EQUITY	48,977,151	46,616,471	78,075,653	68,670,221	
	· ·				

#### JBS S.A.

Statements of income for the three months period ended on September 30, 2014 and 2013 (In thousands of Reais)

	Company		Consolidated		
	2014	2013	2014	2013	
NET SALE REVENUE	6,457,751	5,413,179	30,778,574	24,221,998	
Cost of goods sold	(5,034,529)	(4,061,055)	(25,218,124)	(21,093,614)	
GROSS INCOME	1,423,222	1,352,124	5,560,450	3,128,384	
OPERATING INCOME (EXPENSE)					
General and administrative expenses Selling expenses Financial expense, net Equity in earnings of subsidiaries Other income (expenses), net	(342,418) (680,045) (856,058) 1,611,957 (221,716)	(275,031) (570,499) (647,601) 342,451 (4,163)	(787,788) (1,744,429) (978,651) 8,248 (241,400)	(632,862) (1,295,971) (874,868) 2,081 (4,465)	
	(488,280)	(1,154,843)	(3,744,020)	(2,806,085)	
NET INCOME BEFORE TAXES	934,942	197,281	1,816,430	322,299	
Current income taxes Deferred income taxes	563 	586 21,957 <b>22,543</b>	(822,076) 233,686 (588,390)	(18,337) (45,639) <b>(63,976)</b>	
NET INCOME	1,092,885	219,824	1,228,040	258,323	
ATTRIBUTABLE TO: Controlling interest Noncontrolling interest		_	1,092,885 135,155 1,228,040	219,824 38,499 <b>258,323</b>	
Net income basic per thousand shares - in reais	377.54	76.69	377.54	76.69	
Net income diluted per thousand shares - in reais	377.54	76.69	377.54	76.69	

#### JBS S.A.

# Statements of cash flows for the three months period ended September 30, 2014 and 2013 (In thousands of Reais)

	Company		Consolidated		
	2014	2013	2014	2013	
Cash flow from operating activities					
Net income of the period attributable to controlling interest Adjustments to reconcile net income to cash provided on operating activities	1,092,885	219,824	1,092,885	219,824	
. Depreciation and amortization . Allowance for doubtful accounts	143,404 -	131,810	611,063 (25,436)	507,994 (233)	
. Equity in earnings of subsidiaries	(1,611,957)	(342,451)	(8,248)	(2,081)	
. Loss (gain) on assets sales	3,404	4,165	1,604	3,866	
. Deferred income taxes	(157,380)	(21,957)	(233,686)	45,639	
. Current and non-current financial charges	1,853,539	112,911	1,980,268	173,136	
. Provision for lawsuits risk	3,913	2,256	(85,730)	9,139	
	1,327,808	106,558	3,332,720	957,284	
Decrease (increase) in operating assets					
Trade accounts receivable	37,799	(473,527)	(104,641)	(368,560)	
Inventories	(232,567)	(182,651)	(816,783)	(230,740)	
Recoverable taxes	(22,830)	(69,560)	(83,778)	(251,595)	
Other current and non-current assets	(53,184)	(46,016)	(195,848)	(6,683)	
Related party receivable	923,810	334,794	5,488	87,748	
Biological assets	-	-	(127,031)	(126,986)	
Increase (decrease) operating liabilities					
Trade accounts payable	26,378	78,852	397,367	269,682	
Other current and non-current liabilities	(160,655)	632,181	368,367	781,761	
Noncontrolling interest	-	-	135,155	38,499	
Valuation adjustments to shareholders' equity in subsidiaries			104,218	90,551	
Net cash provided by operating activities	1,846,559	380,631	3,015,234	1,240,961	
Cash flow from investing activities					
Additions to property, plant and equipment and intangible assets	(451,207)	(265,655)	(878,648)	(499,911)	
Net effect of Vigor deconsolidation	-	-	-	-	
Decrease in investments in subsidiaries	1,482,027	976,076	-	-	
Receipt of dividends from JBS USA	-	-	-	-	
Net effect of working capital of acquired / merged company	-	-	(6,094)	65,889	
Net effect of the consolidation of Beef Snacks International B.V.		-	-	-	
Net cash provided by (used in) investing activities	1,030,820	710,421	(884,742)	(434,022)	
Cash flow from financing activities					
Proceeds from loans and financings	1,420,391	2,032,024	5,961,498	5,958,425	
Payments of loans and financings	(2,541,561)	(2,553,225)	(6,120,629)	(6,193,272)	
Payments of dividends	(2,041,001)	(2,000,220)	(0,120,023)	(0,100,272)	
Capital transactions		-	2,763	1,351	
Shares acquisition of own emission		-		-	
Net cash provided by financing activities	(1,121,170)	(521,201)	(156,368)	(233,496)	
Effect of exchange variation on cash and cash equivalents	-	-	306,598	55,954	
· · · · · · · · · · · · · · · · · · ·					
Variance in cash and cash equivalents	1,756,209	569,851	2,280,722	629,397	
Cash and cash equivalents at the beginning of the period	5,511,099	3,919,543	10,297,747	7,202,924	
Cash and cash equivalents at the end of the period	7,267,308	4,489,394	12,578,469	7,832,321	



## Disclaimer

This release contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of JBS. These are merely projections and, as such, are based exclusively on the expectations of JBS' management concerning the future of the business and its continued access to capital to fund the Company's business plan. Such forward-looking statements depend, substantially, on changes in market conditions, government regulations, competitive pressures, the performance of the Brazilian economy and the industry, among other factors and risks disclosed in JBS' filed disclosure documents and are, therefore, subject to change without prior notice.