



**MANAGEMENT  
REPORT**

**2013**

## Message from the CEO

I would like to start by thanking each and every one of our 185 thousand team members. It's because of the dedication of these people that JBS continues growing and reaching greater targets. Our team is highly qualified individuals who understand our business and who embrace our values and our culture every single day in each country where we operate. These people are down to earth with an attitude of ownership. They lead by example, thus preserving the essence of our company. I want to say thank you and tell you I am proud to be alongside people who are proud to be part of a JBS who improves by the day.

I have seen many small companies with a tight cost structure and a simple management style that are successful exactly because they have agility and efficiency. The vast majority, however, as they grow end up allowing bureaucracy and complexity creep into their business on a daily basis and that limits their sustainable growth. At JBS, my greatest challenge is to continue growing and expanding in a sustainable manner, preserving our simplicity and our essence. We need to maintain our focus on the details of our business making sure that people manage processes and not the other way around.

And gladly we have been successful in winning this battle by putting the right people in the right place. Before we expand or acquire a new business, we always ask ourselves who is going to run this new business? Who is going to be responsible for the growth and solidity and who can do the best job? These were our concerns in 2007 when we acquired Swift, in 2009 when we acquired Pilgrim's Pride Corporation and in 2013 when we created JBS foods in Brazil. We look to choose people who are determined to be the best at what they set out to do, that understand the business profoundly, that believe in hard work, that are focused on the slightest detail and that lead by example, with stewardship.

Proof that we have been right more times than we have been wrong with this strategy are the results of our business which are constantly improving. Our financial indicators are better every quarter. Each and every one of our business units without exception came up with better results last year when compared with the previous one.

In 2013, we observed movements in the global economic scenario which indicate a positive horizon for our business at JBS. The US economy continues to progress, Europe looks to have turned a corner and is entering a period of recovery and the increase in per capita income and urbanization in the emerging economies increases the demand for all meats.

Without a doubt, all these aspects are worth a mention. However, what comes from the market is beneficial to JBS and to all the other players in our product category. It's because of this that what really motivates us are not external factors but what we can do in-house in each one of our businesses all over the world. Our total attention is dedicated to what we can influence and control.

It is what we decide inside our company which drives us and not what is happening in the market. One illustration of this philosophy is how we internationalized our organization. In the midst of one of the greatest crises in recent times, we decided to make acquisitions outside of our base in Brazil. With a weakened dollar and depressed assets, we could locate excellent targets for acquisition. We expanded into North America and Australia and we increased our presence in South America consolidating our position in the most competitive geographies in the world.

Negative market conditions were not a deterrent to putting into practice what we believed. Today, I hear many comments from companies that are looking to internationalize or to expand their footprint abroad. When I hear this I am ever more convinced that we chose the correct moment to take our business international, although our decision was contrary to the majority at the time. Today we see the dollar strengthening against most of the emerging currencies, which is highly beneficial to JBS.

The global economic scenario looks favorable. We believe that the recovery of the US\$ has not yet ended. Our feeling is that the US\$ will continue to strengthen in relation to the Brazilian Real and that our exports, as well as the valuation of our assets, will continue to be benefitted. It is worthwhile to remember that the Company's exports last year were approximately US\$12 billion, a relevant increase of 20% in relation to 2012. This increase of about US\$2 billion in exports was due essentially to two factors.

The first is the increase in consumption and demand in the emerging markets. The second is the increase in the number of countries that we are exporting to. More than 150 nations receive JBS products from a production platform consolidated in the most competitive regions in the world. This fact demonstrates a consistency in our exports that guarantees access to 100% of the consuming markets.

We have identified in our business that the word "convenience" is more and more present. A tendency observed in many countries is that people look for more convenience and practicality in food. Translated for our business this means offering to our customers more customized products, easier to prepare and higher value added.

Based on this we created JBS Foods last year. The new business unit combines our poultry and pork assets and processed products in Brazil together with the Seara operations taken over in October 2013. In the first three months of this unified operation we have had good results. Strong brands and a portfolio of revitalized products that offer convenience to the consumer are the guidelines that will drive our growth strategy in these categories during the coming years.

To complete, the investments made during the past years will continue to bear fruit. The increase in the production platform last year in South America, especially in Brazil, will permit that our production and our exports continue growing at an accelerated rate. We are projecting that the export sales of the Company will be approximately US\$ 15 billion, which represents an increase of over 20% in relation to 2013. The two important sporting events that will occur in Brazil in 2014 and 2016 will support the demand for proteins in the country leveraging our successful strategy of strengthening our brands.

In the USA we estimate that the offer of beef and pork will remain tight in relation to demand, in a scenario similar to that of 2013. We believe there is space for price adjustments without affecting demand and consequently improving our margins in both operations. In the case of chicken, availability should remain stable in relation 2013, which favors Pilgrim's maintaining in 2014 its trajectory of growth and excellent results, an example of what happened last year. Finally, Australia will continue to attend the increasing demand from the growing middle classes in Asia.

JBS has its production platform strategically established in the most cost competitive regions of the world. We have a pulverized distribution base spread over the major centers of consumption. This brings us to believe that the strategic decisions that have been made will continue to enhance our results, generating value to our shareholders, developing our society in addition to bring convenience and practicality to our consumers.

To conclude I am grateful to all of those who trust in our strategy and follow us in this path to be the best in what we set out to do.

**Wesley Mendonça Batista**

**CEO Global da JBS S.A.**

## Corporate Profile

JBS is the global leader in production of animal protein, such as beef, pork, lamb and poultry. The Company is also the world leading leather producer. JBS is also present in the segments of personal hygiene and cleaning products, collagen, can making, casings, biodiesel, vegetable, recycling and transports.

With presence in more than 22 countries through production platforms and sales offices, JBS has more than 185,000 employees and serves in excess of 300,000 thousand customers in about 150 countries. The Company has wide products and well known brands such as Swift, Friboi, Seara, Doriana, Rezende, Maturatta, Swift Black, All Natural, Swift Orgânico, Cabaña Las Lilas, Pilgrim's, Gold Kist Farms, Pierce, Frangosul and Great Southern.

JBS businesses are divided into the following units: **JBS USA**, responsible for the operations in the US, Australia, Canada, Mexico and Porto Rico; **JBS Mercosul**, that encompasses activities in Brazil, Argentina, Paraguay and Uruguay; and **JBS Foods**, established in 2013 to operate in poultry, pork and further processed and convenience food in Brazil and elsewhere.

## Businesses Units

**JBS Mercosul:** includes beef operations in Brazil, Argentina, Paraguay and Uruguay, hide processing and other by-products such as biodiesel, collagen, personal hygiene and cleaning products, among others. This business unit has more than 100,000 employees. In 2013, JBS Mercosul posted net revenue of R\$25,820.5 million, 43,3% higher than 2012. EBITDA for the year was R\$2,712.4 million, an increase of 9.8% in comparison to the previous year, with EBITDA margin of 10.5%.

✓ **JBS Brazil** has a broad presence in domestic and export markets, operating in the beef processing, canned meats, tallow and other by-products. It has 55 beef processing facilities, 12 large distribution centers, 26 regional DCs and 01 DC in the US, 04 facilities to produce canned meats, 01 facility for canned vegetables, 07 feedlots, 02 Beef Jerky plants and 14 dedicated retail outlets denominated "Mercado da Carne". JBS production facilities are located in the states of São Paulo, Goiás, Mato Grosso, Mato Grosso do Sul, Rondônia, Minas Gerais, Acre, Bahia, Rio de Janeiro, Paraná and Pará.

In addition to its core business, JBS Brasil has 08 Related Business that are indirectly related to the JBS Beef Business: JBS Hides/ Leather, JBS Environmental, JBS Biodiesel, JBS Can Making, JBS Sausage Casings, JBS Personal Hygiene and Cleaning Products, JBS Trading, JBS Carriers and JBS Collagen.

✓ **JBS Argentina** operates in the beef processing, canned meats and by-products categories. JBS produces under Swift, Cabaña Las Lilas, Armour and Plate brands and also produces for house brands. JBS services a wide range of costumers in the country, such as large supermarket chains, wholesales and distributors.

JBS Argentina reduced the number of active facilities from five to one, which contributed to the optimization of its operational and administrative efficiency. Thus, the Company concentrated its businesses in products with high value added, such as sausages, hamburgers and pâtés, gaining more market share in these products categories. Previously, the majority of its production was exported. In 2013, the domestic/export split was 80%/20%. JBS Argentina also operates 01 distribution center.

✓ **JBS Paraguay** operates in 02 beef processing facilities, one in Assunción and another in San Antonio. In addition to beef, the company also produces tallow and by-products.

✓ **JBS Uruguay** operates 01 beef processing facility, where the Company also processes tallow and other by-products. Through the acquisition of Zenda in 2013, JBS Uruguay also operates 02 tanneries.

✓ **JBS USA:** this business unit includes beef, poultry, pork and lamb processing facilities in the US, Australia, Canada, Mexico and Porto Rico. It also includes feedlots that provide a substantial percentage of cattle processed in JBS facilities in the US, Canada and Australia.

□ **JBS USA Beef:** in 2013, the net revenue of this business unit totaled US\$18,621.1 million, which represents an increase of 6.5% over 2012. EBITDA totaled US\$375.8 million in 2013, an increase of 67.9% over the previous year. EBITDA margin was 2.0%.

□ **JBS USA Pork:** in 2013, this business unit posted net revenue of US\$3,518.7 million, flat in relation to the previous year. EBITDA in the year was US\$227.6 million, an increase of 21.0% over 2012, with EBITDA margin of 6.5%.

□ **JBS USA Poultry (Pilgrim's Pride Corporation – "PPC"):** in 2013, PPC posted net revenue of US\$8,411.1 million, 3.6% higher than 2012 and EBITDA was US\$805.4 million, an increase of 100.1% over 2012. EBITDA margin was 9.6% in 2013.

✓ **JBS Foods:** Created in 2013, this business unit strengthen the presence of JBS in the segments of poultry, pork and further processed and convenience foods in Brazil with substantial potential to capture synergies.

Starting In 2012, JBS assumed the operations of Doux Frangosul, located in Passo Fundo, Montenegro (RS) and Caarapó (MS). JBS further acquired Agrovêneto, located in Nova Veneza (SC), with a daily processing capacity of 140,000 birds, and took a five year lease on Tramonto Alimentos, in Morro Grande (SC) with a daily processing capacity of 120,000 birds.

In June, 2013, JBS acquired Seara Alimentos, the second largest poultry and pork processor in Brazil.

Through the unification of all these companies, JBS established JBS Foods new business unit at the end of 2013.

This business unit results are incorporated into JBS Mercosul results in 4Q13 and will be disclosed separately from the first quarter of 2014.

## Economic Environment

According to UN report “World Economic Situation and Prospects 2014”, the world economy grew 2.1% in 2013 and, while a portion of developed economies suffered with the austerity of fiscal and monetary measures implemented by their governments after the financial crises that impacted them in the last few years, some emerging economies found good opportunities in both domestic and international scenarios during 2013.

Information from the Bureau of Economic Analysis shows that the US posted GDP growth of 1.9% in 2013, due to positive contributions from personal care expenses, exports, nonresidential fixed investment, and private inventory investment that were partly offset by negative contributions from federal government spending, residential fixed investment, and state and local government spending. Imports, which are a subtraction in the calculation of GDP, increased.

If in 2012 the US suffered its worst drought in the last 50 years, which devastated its agricultural production, bringing great scarcity to the country, in 2013 this scenario turned around and the US posted growth of 29% in corn harvest, which contributed to the slump in corn prices, benefiting principally the poultry industry, which presented margins close to two digits at the year end.

The Brazilian economy grew more in 2013 than in the previous year. IBGE (Brazilian Statistics Institute) recently released numbers that demonstrated that Brazil posted GDP growth of 2.3% in 2013. Once again, the result was influenced by the performance of the agribusiness sector, but differently from previous year, this sector performance was positive and registered 7.0% growth, principally due to the record grain and bean harvest. In addition, the unemployment level remained stable in relation to 2012, coming in at 5.4%, marginally below 2012. However, SELIC (Local Interbank Interest Rate) ended the year at 10.5%, as result of measures taken by the Brazilian Central Bank to contain inflation, which ended the year at 5.91%.

2013 was a positive year for the Brazilian agribusiness sector. Similar to the US, both corn and soybean harvesting were record highs. The availability of cattle remained high and beef exports registered growth of 15.5% in revenues, totaling US\$6.1 billion, while poultry exports totaled US\$7.5 billion, which corresponds to an increase of 3.4% over 2012. The Real devaluated 13% in the 2013.

The main destinations for Brazilian beef exports were Russia, Hong Kong, Venezuela, Egypt and Chile, which together corresponded to US\$3.9 billion in 2013, an increase of 36% in comparison to 2012. Highlights were Hong Kong and Venezuela, which grew by 126% and 88%, respectively.

Main destinations for poultry exports were Saudi Arabia, Japan, UAE, Hong Kong and China, which together accounted for US\$3.8 billion, an increase of 7% compared to 2012, with emphasis on the exports to Saudi Arabia and UAE, which recorded growth of 17% and 13%, respectively.

For 2014, JBS is positive about the recovery of consumption in the developed economies, which coupled with the constant increase of protein demand especially in emerging economies guarantees a promising environment for the meat industry for year. The management of JBS is positive that the Company will outperform its achievements of 2013.

Source: JBS, BACEN, BEA, IBGE, e SECEX.



# Analysis of Consolidated Results

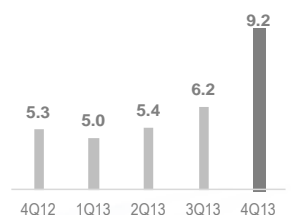
## Analysis of the principal financial indicators of JBS by Business Unit (in local currency)

		4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
<b>Net Revenue</b>									
JBS USA Beef	US\$	4,809.8	4,689.8	2.6%	4,856.0	-1.0%	18,621.1	17,477.6	6.5%
JBS USA Pork	US\$	904.9	903.3	0.2%	955.5	-5.3%	3,518.7	3,501.1	0.5%
JBS USA Chicken	US\$	2,047.3	2,142.8	-4.5%	2,189.7	-6.5%	8,411.1	8,121.4	3.6%
JBS Mercosul	R\$	9,203.7	6,214.4	48.1%	5,270.2	74.6%	25,820.5	18,013.1	43.3%
<b>EBITDA</b>									
JBS USA Beef	US\$	113.9	125.3	-9.1%	103.3	10.3%	375.8	223.9	67.9%
JBS USA Pork	US\$	86.3	43.8	97.0%	42.7	102.0%	227.6	188.1	21.0%
JBS USA Chicken	US\$	197.2	226.1	-12.8%	67.4	192.6%	805.9	402.6	100.2%
JBS Mercosul	R\$	919.7	687.5	33.8%	664.8	38.3%	2,712.4	2,469.2	9.8%
<b>EBITDA Margin</b>									
JBS USA Beef	%	2.4%	2.7%	-	2.1%	-	2.0%	1.3%	-
JBS USA Pork	%	9.5%	4.8%	-	4.5%	-	6.5%	5.4%	-
JBS USA Chicken	%	9.6%	10.6%	-	3.1%	-	9.6%	5.0%	-
JBS Mercosul	%	10.0%	11.1%	-	12.6%	-	10.5%	13.7%	-

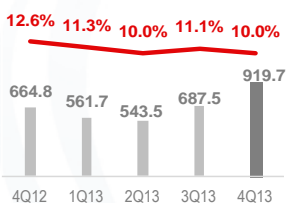
## Performance by Business Unit

### JBS Mercosul

Net sales (R\$ billion)

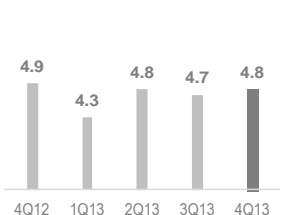


EBITDA (R\$ million)

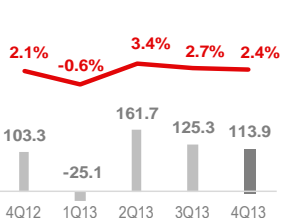


### JBS USA (Including Australia and Canada)

Net sales (US\$ billion)

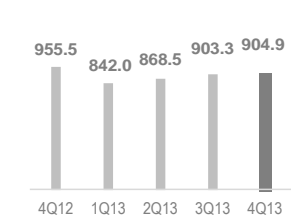


EBITDA (US\$ million)

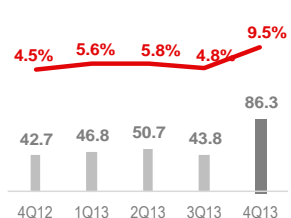


### JBS USA

Net sales (US\$ million)

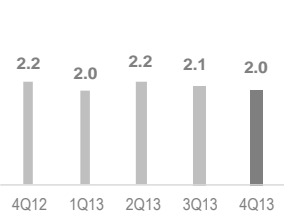


EBITDA (US\$ million)

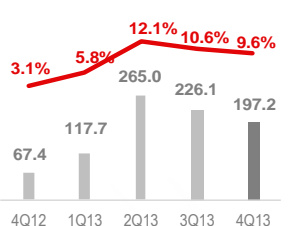


### JBS USA (PPC)

Net sales (US\$ billion)



EBITDA (US\$ million)



— EBITDA margin (%)

# Analysis of Consolidated Results

## Consolidated analysis of the principal operational indicators of JBS

R\$ million	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
<b>Net Revenue</b>	<b>27,222.2</b>	<b>24,222.0</b>	<b>12.4%</b>	<b>21,850.7</b>	<b>24.6%</b>	<b>92,902.8</b>	<b>75,696.7</b>	<b>22.7%</b>
Cost of Goods Sold	(23,490.3)	(21,093.6)	11.4%	(19,409.5)	21.0%	(81,056.1)	(67,006.9)	21.0%
<b>Gross Income</b>	<b>3,731.9</b>	<b>3,128.4</b>	<b>19.3%</b>	<b>2,441.3</b>	<b>52.9%</b>	<b>11,846.7</b>	<b>8,689.8</b>	<b>36.3%</b>
<b>Gross Margin</b>	<b>13.7%</b>	<b>12.9%</b>	<b>6.1%</b>	<b>11.2%</b>	<b>22.7%</b>	<b>12.8%</b>	<b>11.5%</b>	<b>-</b>
Selling Expenses	(1,753.0)	(1,296.0)	35.3%	(1,129.0)	55.3%	(5,262.2)	(3,877.7)	35.7%
General and Adm. Expenses	(751.1)	(632.9)	18.7%	(594.6)	26.3%	(2,520.1)	(2,057.4)	22.5%
Net Financial Income (expense)	(767.7)	(874.9)	-12.3%	(374.4)	105.0%	(2,380.3)	(1,338.2)	77.9%
Other Income (expense)	(9.5)	(2.4)	-	(43.2)	-78.0%	90.9	(34.2)	-
<b>Operating Income</b>	<b>450.7</b>	<b>322.3</b>	<b>39.8%</b>	<b>300.1</b>	<b>50.2%</b>	<b>1,775.0</b>	<b>1,382.3</b>	<b>28.4%</b>
Income and social contribution taxes	(241.0)	(64.0)	276.7%	(237.9)	1.3%	(656.7)	(619.4)	6.0%
Participation of non-controlling shareholders	(69.0)	(38.5)	79.2%	4.2	-	(191.4)	(44.0)	335.5%
<b>Net Income (Loss)</b>	<b>140.7</b>	<b>219.8</b>	<b>-36.0%</b>	<b>66.4</b>	<b>111.9%</b>	<b>926.9</b>	<b>718.9</b>	<b>28.9%</b>
<b>Adjusted Net Income (Loss)<sup>(1)</sup></b>	<b>237.7</b>	<b>219.8</b>	<b>8.1%</b>	<b>310.4</b>	<b>-23.4%</b>	<b>1,194.0</b>	<b>1,259.0</b>	<b>-5.2%</b>
<b>EBITDA</b>	<b>1,873.5</b>	<b>1,709.7</b>	<b>9.6%</b>	<b>1,170.9</b>	<b>60.0%</b>	<b>6,130.3</b>	<b>4,410.3</b>	<b>39.0%</b>
EBITDA Margin	6.9%	7.1%	-	5.4%	-	6.6%	5.8%	-
<b>Net Income (Loss) per thousand shares</b>	<b>49.02</b>	<b>76.69</b>	<b>-36.1%</b>	<b>23.44</b>	<b>109.1%</b>	<b>323.32</b>	<b>247.84</b>	<b>30.5%</b>

(1) Excluding the portion of the deferred income tax liabilities related to the goodwill amortization.

## Number of Animals Processed and Sales Volume

	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
<b>Heads processed (thousand)</b>								
Cattle	4,678.2	4,853.3	-3.6%	4,397.1	6.4%	18,700.5	16,359.3	14.3%
Hogs	3,581.4	3,274.4	9.4%	3,926.3	-8.8%	13,559.5	13,683.2	-0.9%
Smalls*	1,309.8	1,147.4	14.2%	1,230.7	6.4%	4,881.1	4,041.9	20.8%
<b>Volume Sold (thousand tons)**</b>								
<b>Domestic Market</b>	<b>2,029.7</b>	<b>1,820.4</b>	<b>11.5%</b>	<b>1,883.0</b>	<b>7.8%</b>	<b>7,358.9</b>	<b>6,976.5</b>	<b>5.5%</b>
Fresh and Chilled Beef	1,603.1	1,572.0	2.0%	1,666.5	-3.8%	6,220.3	6,009.9	3.5%
Processed Beef	112.6	58.2	93.6%	51.0	120.9%	291.3	175.0	66.5%
Others	314.0	190.3	65.0%	165.6	89.7%	847.3	791.6	7.0%
<b>Exports</b>	<b>971.3</b>	<b>695.4</b>	<b>39.7%</b>	<b>625.2</b>	<b>55.4%</b>	<b>2,845.7</b>	<b>2,147.5</b>	<b>32.5%</b>
Fresh and Chilled Beef	881.0	648.9	35.8%	587.6	49.9%	2,630.0	2,004.5	31.2%
Processed Beef	28.5	20.8	36.7%	19.2	48.1%	88.4	69.2	27.8%
Others	61.8	25.7	141.0%	18.3	237.6%	127.3	73.7	72.6%
<b>TOTAL</b>	<b>3,001.0</b>	<b>2,515.8</b>	<b>19.3%</b>	<b>2,508.2</b>	<b>19.6%</b>	<b>10,204.6</b>	<b>9,124.0</b>	<b>11.8%</b>

\*Not including poultry.

\*\*Not including PPC.



## Net Revenue

JBS posted consolidated net revenue of R\$92,902.8 million, an increase of R\$17,206.1 million, or 22.7% higher than 2012. The revenue expansion was due to an increase in revenues from all business units, especially Mercosul which had an increase of 43.3%. This performance is due to the improvement in sales in both domestic and export markets in addition to the consolidation of Seara in 4Q13.

In 2013, approximately 73% of JBS global sales were performed in the domestic markets in which the Company operates and 27% through exports.

In 4Q13 the Company's revenue was R\$27,222.2 million, up 24.6% year on year and 12.4% higher compared to 3Q13.

## EBITDA

EBITDA in 2013 was R\$6,130.3 million, an increase of 39.0% compared to 2012. Consolidated EBITDA margin in 2013 was 6.6%. This result reflects the better performance of all business units specially Mercosul that had an EBITDA growth of 9.8% and the poultry operations in the US PPC, which reached an EBITDA 100.1%.

4Q13 EBITDA was R\$1,873.6 million, an increase of 60.0% compared to 4Q12, with an EBITDA margin of 6.9% in the quarter.

R\$ million	2013	2012	Δ%
<b>Net income for the period</b>	<b>1,118.3</b>	<b>762.9</b>	46.6%
Financial income (expense), net	2,380.3	1,338.2	77.9%
Current and deferred income taxes	656.7	619.4	6.0%
Depreciation and amortization	2,038.8	1,613.7	26.3%
Equity in subsidiaries	-6.7	-0.8	704.1%
Restructuring, reorganization and donation	-62.7	66.0	-
Indemnity	5.6	10.9	-48.8%
<b>(=) EBITDA</b>	<b>6,130.3</b>	<b>4,410.3</b>	39.0%

## Net Financial Expense

Net financial expenses in the quarter was R\$767.8 million and R\$2,380.3 million for the year, influenced by the foreign exchange variation and the acquisition of Seara.

## Adjusted Net Income

Adjusted net income in 2013 was R\$1,194.0 million, disregarding the portion of deferred income tax liabilities, which refers to the goodwill held by the Parent company. This provision will only be paid if the Company divest the related investment. Net income for the year was R\$926.9 million, R\$323.32 per thousand shares.

The 4Q13 adjusted net income was R\$237.7 million, while reported net income for the quarter was R\$140.7 million.

### Cash Generation

In 2013 the Company generated net cash from operating activities of R\$2,541.0 million and free cash flow of R\$635.1 million. In 4Q13 net cash from operating activities was R\$354.8 million with a negative free cash flow of R\$230.4 million due to an expressive expansion of Mercosul exports in the period.

### Capital Expenditure

In 2013 the total capital expenditure (CAPEX) in property, plant, and equipment was R\$1,737.3 million, while in 4Q13 the expenditure was R\$585.2 million. The main investments in 4Q13 in North America were destined to the units of Brooks in Alberta and Canada. In Mercosul the main investments were concentrated on improving productivity and expanding operations in the beef business in Brazil and JBS Foods.

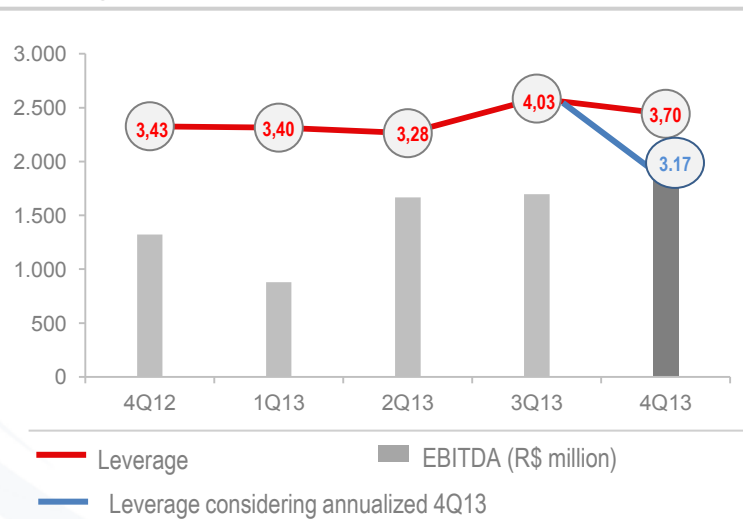
### Indebtedness

Annualizing 4Q13 EBITDA, which includes Seara results, leverage ended the period at 3.17x.

Net debt/EBITDA LTM was 3.70x in 4Q13, compared to 4.03x in 3Q13, even after the integration of a relevant acquisition and strong foreign exchange variation. The reduction of net debt/EBITDA reflects the management commitment in improving financial efficiencies, consequently, reducing its leverage.

R\$ million	12/31/13	9/30/13	Var.%
<b>Gross debt</b>	<b>32,761.3</b>	<b>30,242.5</b>	<b>8.3%</b>
(+) Short Term Debt	9,430.9	10,694.0	-11.8%
(+) Long Term Debt	23,330.4	19,548.5	19.3%
(-) Cash and Equivalents	9,013.1	7,832.3	15.1%
<b>Net debt</b>	<b>23,748.2</b>	<b>22,410.2</b>	<b>6.0%</b>
<b>Net debt/EBITDA</b>	<b>3.70x</b>	<b>4.03x</b>	

Leverage

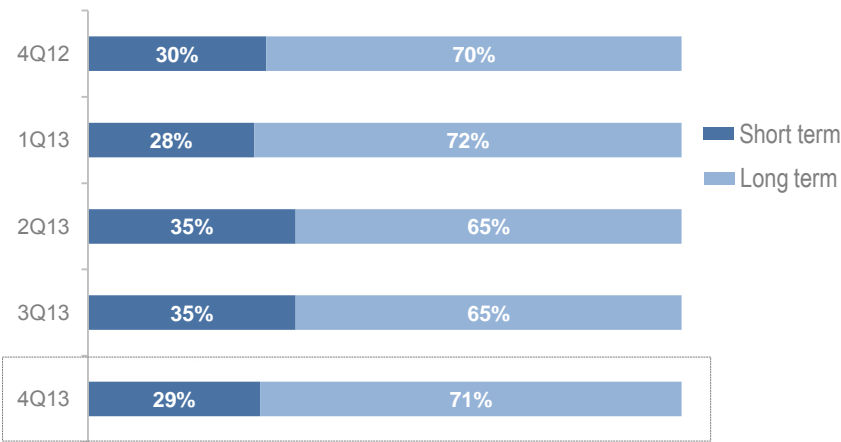


### Indebtedness

The Company ended the year with R\$9,013.1 million in cash, corresponding to around 96% of short-term debt. Considering unencumbered credit lines with immediate availability of US\$1.55 billion at JBS USA, availabilities of the Company represents more than 100% of short-term debt.

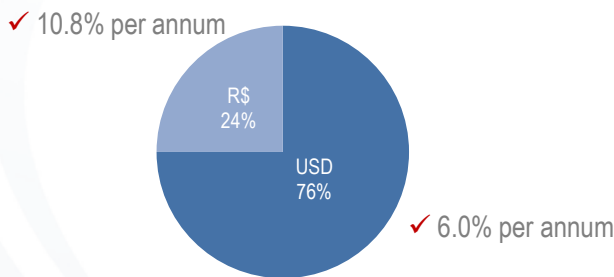
The percentage of short term debt (ST) in relation to total debt declined from 35% in 3Q13 to 29% in 4Q13.

Debt profile ST / LT

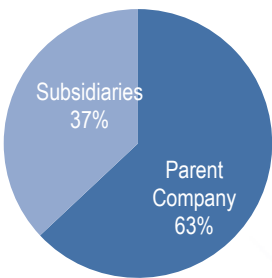


At the end of the period, 76% of JBS consolidated debt was denominated in U.S. dollars, with an average cost of 6.0% per annum. The proportion of debt denominated in Reais, 24% of consolidated debt, has an average cost of 10.8% per annum.

Breakdown by Currency & Average Cost



Breakdown by Company



### **JBS USA Beef (including Australia and Canada)**

Net revenue in 4Q13 for this unit was US\$4,809.8 million, stable compared to 4Q12. In relation to 3Q13, net revenue registered a growth of 2.6%, due to an increase of 3.2% in domestic sales volume and an increase of 2.8% in exports, in a scenario of stable prices.

EBITDA was US\$113.9 million in the quarter, 10.3% higher compared to 4Q12, due to an increase of beef prices in domestic market, offsetting the increased costs of raw materials combined with the good performance of the Company in Australia.

In 2013, revenue from this business unit totaled US\$18,621.1 million, an increase of 6.5% compared to 2012. EBITDA for the year was US\$375.8 million, representing a growth of 67.9% compared to 2012, with an EBITDA margin of 2.0%.

JBS maintained the positive results registered during the year of 2013, a reflection of the focus on operational efficiency, costs reduction and expansion in deals with key customers.

The operation in Australia continues to deliver solid and consistent results, influenced by strong demand from Asian countries, especially China, which imported from JBS Australia 58.9% more in 2013 compares to the previous year.

### **Highlights (US GAAP)**

US\$ million	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Heads processed (thousand)	2,315.5	2,386.3	-3.0%	2,284.6	1.4%	9,308.9	8,399.4	10.8%
Net Revenue	4,809.8	4,689.8	2.6%	4,856.0	-1.0%	18,621.1	17,477.6	6.5%
EBITDA	113.9	125.3	-9.1%	103.3	10.3%	375.8	223.9	67.9%
EBITDA margin %	2.4%	2.7%	-	2.1%	-	2.0%	1.3%	-

### **Breakdown of Net Revenues**

Exports	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Net Revenue (US\$ million)	1,380.1	1,336.4	3.3%	1,293.4	6.7%	5,121.0	4,531.4	13.0%
Volume (tons)	324.1	315.2	2.8%	293.5	10.4%	1,180.8	1,079.6	9.4%
Average Price (US\$/Kg)	4.26	4.24	0.4%	4.41	-3.3%	4.34	4.20	3.3%

Net Revenue (US\$ million)	4,809.9	4,689.8	2.6%	4,856.0	-0.9%	18,621.2	17,477.5	25.6%
Volume (tons)	1,236.1	1,198.6	3.1%	1,276.8	-3.2%	4,721.4	4,626.0	3.8%
Average Price (US\$/Kg)	3.89	3.91	-0.6%	3.80	2.3%	3.94	3.78	21.0%

## **JBS USA Pork**

Net Revenue in the quarter totaled US\$904.9 million, a decrease of 5.3% compared to 4Q12. This result reflects the reduction of 8.8% in the number of animals processed, which resulted in a decrease in sales volume, both domestically and in exports. The volume reduction was partially offset by an increase in prices in both markets. Compared to 3Q13 revenue remained stable.

EBITDA for the quarter was US\$86.3 million, up 102.0% compared to 4Q12, with an EBITDA margin of 9.5%. EBITDA growth is due to an increase in prices both in domestic and international markets.

In 2013, revenue from this unit totaled US\$3,518.7 million. EBITDA for the year was US\$227.6 million, up 21.0% over the previous year, with EBITDA margin of 6.5%.

## **Highlights (US GAAP)**

US\$ million	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Heads processed (thousand)	3,581.4	3,274.4	9.4%	3,926.3	-8.8%	13,559.5	13,683.2	-0.9%
Net Revenue	904.9	903.3	0.2%	955.5	-5.3%	3,518.7	3,501.1	0.5%
EBITDA	86.3	43.8	97.0%	42.7	102.0%	227.6	188.1	21.0%
EBITDA margin %	9.5%	4.8%	-	4.5%	-	6.5%	5.4%	-

## **Breakdown of Net Revenues**

Domestic Market	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Net Revenue (US\$ million)	759.6	765.4	-0.8%	774.7	-2.0%	2,962.3	2,878.1	2.9%
Volume (thousand tons)	308.9	286.6	7.8%	338.1	-8.6%	1,190.7	1,209.7	-1.6%
Average Price (US\$/Kg)	2.46	2.67	-7.9%	2.29	7.3%	2.49	2.38	4.6%

Exports	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Net Revenue (US\$ million)	145.3	137.9	5.4%	180.8	-19.6%	556.4	622.9	-10.7%
Volume (thousand tons)	60.3	54.9	10.0%	77.6	-22.2%	226.3	268.2	-15.6%
Average Price (US\$/Kg)	2.41	2.51	-4.2%	2.33	3.3%	2.46	2.32	5.9%

### **JBS USA Chicken (Pilgrim's Pride Corporation - "PPC")**

Net Revenue of this unit in the quarter was US\$2,047.3 million, down 6.5% compared with the previous year, due to a reduction in revenues from Mexico, thanks to the devaluation of Mexican Pesos, coupled with a decrease of 5.0% in the total volume of birds processed.

In 2013, PPC totaled net revenue of US\$ 8,411.1 million, 3.6 % higher than in 2012 , reflecting a growth of 3.5% in the U.S. sales and 4.5% in Mexico, both resulting from a tight chicken supply and an increase in prices associated with good demand. In both countries, the increase in prices was partially offset by a decrease in sales volume.

EBITDA in 4Q13 was US\$197.2 million, up 192.6% over 4Q12. In 2013 the EBITDA was US\$805.4 million, 100.2% higher than in 2012 . This significant improvement in EBITDA reflects substantial internal improvements combined with a scenario of tight supply.

Net income in the quarter was US\$143.2 million, 529.5% higher when compared to 4Q12, while for the year net income was US\$549.6 million, representing an increase of 215.4% compared to 2012.

PPC operating net cash flow in the quarter was US\$281.8 million, reaching US\$878.5 million for the full year, adding strength to the Company's balance sheet and providing a competitive environment for 2014. Net debt ended the year at US\$307.1 million, which reflects a leverage of 0.4x Net Debt / EBITDA.

### **Highlights (US GAAP)**

US\$ million	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Net Revenue	2,047.3	2,142.8	-4.5%	2,189.7	-6.5%	8,411.1	8,121.4	3.6%
Adjusted EBITDA	197.2	226.1	-12.8%	67.4	192.6%	805.9	402.6	-
EBITDA margin %	9.6%	10.6%	-	3.1%	-	9.6%	5.0%	-



### **JBS Mercosul**

Net revenue of JBS Mercosul was R\$9,203.7 million in the quarter, up 74.6% over 4Q12, due to the consolidation of JBS Foods to this business unit in the quarter, coupled with the improvement in the performance of the beef operations in Brazil. This unit registered growth of 21.3% in the number of livestock processed year over year, reflecting an increase in net revenue and sales volume, both domestically and in exports, the highlight was the exports that grew 81.8% higher when compared to 4Q12.

EBITDA totaled R\$919.7 million in the quarter, an increase of 38.3% over 4Q12. EBITDA margin was 10.0% in Mercosul and includes the performance of JBS Foods. This increase in EBITDA reflects the increase in direct distribution and customer base, in addition to strong demand in the international market in the beef segment.

In 2013, revenue from this unit totaled R\$25,820.5 million, 43.5% higher than 2012. EBITDA for the year was R\$ 2,712.4 million, an increase of 9.8% over the previous year, with EBITDA margin of 10.5%.

### **JBS Foods**

JBS Foods combines the Seara operation with the previous JBS Poultry business in Brazil. This business unit recorded a strong turn around in its first quarter of operation, reflecting the measures taken by the management with total focus on the operation efficiency.

The main measures adopted on JBS Foods were:

- Formation of a team with great experience in the sector and adoption of JBS Culture;
- Rationalization of administrative and financial activities and concentration of corporate activities in the head office of JBS in São Paulo;
- Implementation of best practices in live production applying the experience gained in North America;
- Efficiency gains and increase in productivity on processing facilities;
- Reformulation of products focused on improving quality and most appropriated mix;
- Reorganization of logistics network with substantial cost reductions and increase in the delivery rate.
- Redefinition of routes and targets for sales team;
- Renewed Go to Market strategy;
- Centralized Pricing Model with standard process and focus on profitability;
- Redefinition of brands with clear strategic positioning and strengthening of priority brands;
- Beginning of Seara marketing campaign on national television focused on attracting new and potential customers;
- Expansion of exports through the sales structure and know-how of JBS.

Exports of JBS Foods performed well in the quarter with volume and price increase when compared to 3Q13. In the domestic market, sales were in line with expectations and the improvements implemented are according to the plan. The Company remains confident with the evolution of this business unit performance and the ability to deliver solid results through the year.

From 1Q14 the results of JBS Foods, including the breakdown of net revenues and volume sold, will be disclosed separately. In 4Q13, revenue and volume from JBS Foods are incorporated in JBS Mercosul.

## Unit JBS Mercosul (including JBS Foods)

### Highlights

R\$ million	4Q13	3Q13	Δ%	4Q12	Δ%	2013	2012	Δ%
Heads processed* (thousand)	2,362.6	2,467.0	-4.2%	2,112.5	11.8%	9,391.5	7,959.9	18.0%
Net Revenue	9,203.7	6,214.4	48.1%	5,270.2	74.6%	25,820.5	18,013.1	43.3%
EBITDA	919.7	687.5	33.8%	664.8	38.3%	2,712.4	2,469.2	9.8%
EBITDA margin %	10.0%	11.1%	-	12.6%	-	10.5%	13.7%	-

\*Do not include chicken and suine.

### Breakdown of Net Revenues

Domestic Market	4Q13	3Q13	Δ%	4T12	Δ%	2013	2012	Δ%
<b>Net Revenue (million R\$)</b>								
Fresh and Chilled Products	2,752.0	2,723.5	1.0%	2,314.6	18.9%	10,048.7	8,033.8	25.1%
Processed Products	659.8	372.6	77.1%	293.8	124.6%	1,683.5	938.5	79.4%
Others	1,116.1	478.0	133.5%	425.4	162.4%	2,386.6	1,932.4	23.5%
<b>TOTAL</b>	<b>4,527.9</b>	<b>3,574.1</b>	<b>26.7%</b>	<b>3,033.7</b>	<b>49.3%</b>	<b>14,118.9</b>	<b>10,904.8</b>	<b>29.5%</b>

<b>Volume (thousand tons)</b>								
Fresh and Chilled Products	382.1	402.0	-4.9%	345.1	10.7%	1,488.9	1,253.8	18.8%
Processed Products	112.6	58.2	93.6%	51.0	120.9%	291.3	175.0	66.5%
Others	314.0	190.3	65.0%	165.6	89.7%	847.3	791.6	7.0%
<b>TOTAL</b>	<b>808.7</b>	<b>650.4</b>	<b>24.3%</b>	<b>561.6</b>	<b>44.0%</b>	<b>2,627.6</b>	<b>2,220.4</b>	<b>18.3%</b>

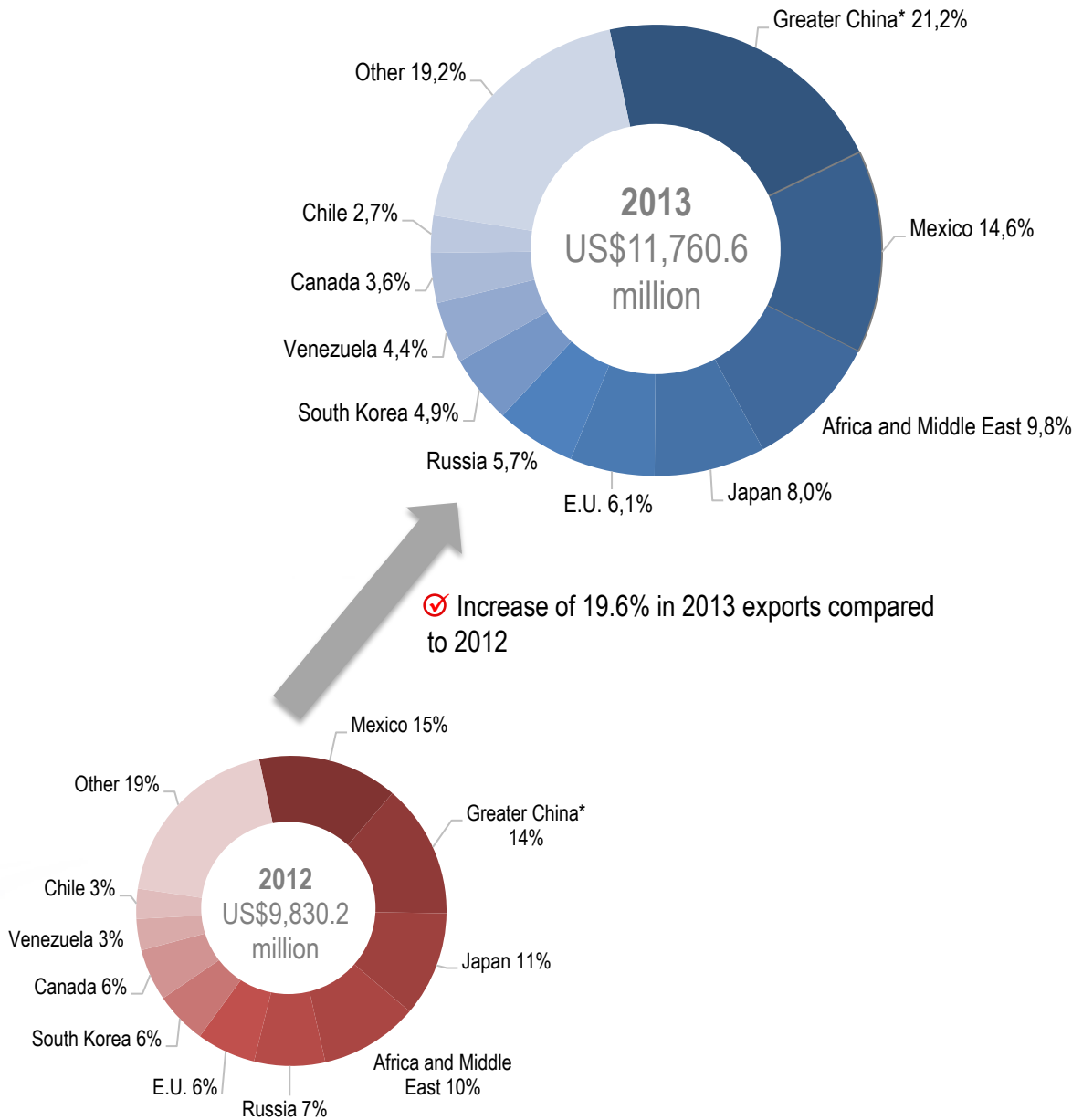
<b>Average Price (R\$/Kg)</b>								
Fresh and Chilled Product	7.20	6.78	6.2%	6.71	7.3%	6.75	6.41	5.3%
Processed Items	5.86	6.40	-8.4%	5.76	1.7%	5.78	5.36	7.7%
Others	3.55	2.51	41.4%	2.57	38.1%	2.82	2.44	15.4%

Exports	4Q13	3Q13	Δ%	4T12	Δ%	2013	2012	Δ%
<b>Net Revenue (million R\$)</b>								
Fresh and Chilled Products	3,376.2	1,931.6	74.8%	1,679.0	101.1%	8,548.4	5,020.9	70.3%
Processed Products	458.3	261.9	75.0%	216.3	111.9%	1,094.9	785.1	39.5%
Others	841.2	446.9	88.2%	341.1	146.6%	2,058.3	1,302.3	58.0%
<b>TOTAL</b>	<b>4,675.8</b>	<b>2,640.3</b>	<b>77.1%</b>	<b>2,236.5</b>	<b>109.1%</b>	<b>11,701.7</b>	<b>7,108.3</b>	<b>64.6%</b>

<b>Volume (thousand tons)</b>								
Fresh and Chilled Products	496.6	278.8	78.1%	216.5	129.3%	1,223.0	656.7	86.2%
Processed Products	28.5	20.8	36.7%	19.2	48.1%	88.4	69.2	27.8%
Others	61.8	25.7	141.0%	18.3	237.6%	127.3	73.7	72.6%
<b>TOTAL</b>	<b>586.9</b>	<b>325.3</b>	<b>80.4%</b>	<b>254.1</b>	<b>131.0%</b>	<b>1,438.7</b>	<b>799.7</b>	<b>79.9%</b>

<b>Average Price (R\$/Kg)</b>								
Fresh and Chilled Beef	6.80	6.93	-1.8%	7.75	-12.3%	6.99	7.65	-8.6%
Processed Beef	16.10	12.57	28.1%	11.26	43.0%	12.38	11.34	9.2%
Others	13.61	17.42	-21.9%	18.63	-27.0%	16.17	17.66	-8.4%

**Graph I - JBS Consolidated Exports Breakdown in 2013 and 2012**



\*Considers China and Hong Kong

**Table I - 4Q13 Breakdown of Production Costs by Business Unit (%)**

4Q13 (%)	Consolidated	JBS Mercosul	USA Beef	USA Pork	USA Chicken
Raw material (livestock)	79.2%	85.7%	83.7%	82.7%	56.7%
Processing (including ingredients and packaging)	12.1%	8.6%	9.2%	7.5%	27.3%
Labor Cost	8.7%	5.8%	7.1%	9.8%	16.0%

Source: JBS.

## Investments and Corporate Events

In 2013, JBS has made important investments that add value to its portfolio of products and operational structure. In January, JBS USA, subsidiary of JBS, completed the purchase of the XL Foods operations by acquiring two abattoirs, a feedlot and a rural property in Canada and two abattoirs in the United States. In the same month, in Brazil, the company signed a rental contract with Tramonto Alimentos SA, in Morro Grande (state of Santa Catarina), for five years with the possibility of extension for the same period. Tramonto's plant has a processing capacity of up to 120,000 birds per day and a feed plant.

In January, JBS also completed the acquisition of certain assets owned and held by BNY Mellon Financial Markets and Treasury Services SA, issued by Independência Internacional. The assets include four abattoir, one in New Andradina (MS), another Campo Grande (MS), another Senador Canedo (GO) and one in Rolim de Moura (RO), 2 tanneries, one in New Andradina (MS) and another in Colorado d'Oeste (RO), 2 distribution centers and warehouses, one in Cajamar (SP) and another in Santos (SP). The acquisition was paid for through the transfer of 22,987,331 Company common shares held in treasury. The use of treasury shares for the purpose of the acquisition was approved by the Brazilian Securities Commission ("CVM").

In March 2013, JBS acquired, through its subsidiary JBS Aves Ltda., 100% of outstanding shares issued by Agrovêneto S.A. Indústria de Alimentos. The price of the acquisition was R\$128 million, of which R\$10 million were paid with JBS shares held in treasury and R\$118 million through debt. The use of shares in treasury was authorized by CVM. Agrovêneto is located in Nova Veneza (SC) and has a daily capacity to process 140,000 birds.

In May 2013, JBS concluded the incorporation of its owned subsidiary Novaprom Food Ingredients Ltda. The incorporation, which did not result in an increase of JBS capital, had the purpose of simplifying the corporate structure of JBS, resulting in a decrease of operational costs, in a more efficient management and, consequently, significant gains for JBS.

In June 2013, JBS and Marfrig Alimentos S.A. entered into an Agreement for the Purchase and Sale of Equity Interests and Other Covenants, which established the main terms and conditions for: (i) the transfer by Marfrig of certain equity interests in companies of the group that own the Seara Brasil business unit to JBS; and (ii) the transfer by Marfrig of 100% of the capital that it holds in the leather business of the Marfrig Group in Uruguay to JBS. The aggregate value of Seara Brasil and Zenda was paid via the assumption by JBS of debt held by Marfrig. With all the precedent conditions fulfilled, including the consent from anti-trust agencies in Brazil and in Europe, the acquisition was concluded on September 30<sup>th</sup> 2013.

In December 2013, JBS SA entered into a Purchase and Sale Agreement of Equity Interests with Condition Precedent and Other Covenants ("Agreement"), where the terms and conditions were established for the acquisition of total shares representing the capital stock of Comércio e Indústria de Massas Alimentícias Massa Leve Ltda. and real estate. ("Massa Leve" and Operations) The total price to be paid by JBS is approximately R\$ 260,000,000.00, of which R\$ 200,000,000.00 through the transfer of JBS shares currently held in treasury, subject to authorization from the Brazilian Securities Commission ("CVM").

Massa Leve was founded in 1992 and is located in the municipality of Rio Grande da Serra in the state of São Paulo. Massa Leve is the leading fresh pasta producer and the third largest in ready meals and sandwiches in Brazil. This acquisition represents a relevant opportunity to capture synergies when operated jointly with JBS Foods.

The total capital expenditure (CAPEX) in property, plant, and equipment was R\$1,737.3 million in 2013, while in 4Q13 the expenditure was R\$585.2 million. The main investments in 4Q13 in North America were destined to the units of Brooks in Alberta, Canada. In Mercosul the main investments were concentrated on improving productivity and expanding operations in the beef business in Brazil and JBS Foods.

### **Principal Shareholders in 12/31/2013**

Shareholders	Number of Shares	%
Controlling Shareholder (FB Participações SA et al)	1,267,764,464	43.07%
Treasury	75,190,179	2.55%
Free Float		
- BNDES Participações S.A. – BNDESPAR	676,750,042	22.99%
- Caixa Econômica Federal	296,392,500	10.07%
- Minority Stockholders	627,546,823	21.31%
Total Free Float	1,600,689,365	43.07
<b>TOTAL</b>	<b>2,943,644,008</b>	<b>100.00%</b>

## Human Capital

Human capital has fundamental importance for the Company. JBS team members are responsible for the production and development of the best products and services that reach customers and consumers, as well as contributing to the successful integration of all the companies that comprise the group. JBS has more than 185,000 employees committed to the Company's values and aligned with its mission.

For training and continuous improvement of each team member, the Company invests in professional development programs, such as JBS Trainee Program, Internal Talents and Management of Leadership, as well as training focused on skills in Center for Formation of Butchers in industrial unities. In addition, the Company also trains truck drivers with or without experience in highways through practical lessons in its Drivers Training School.

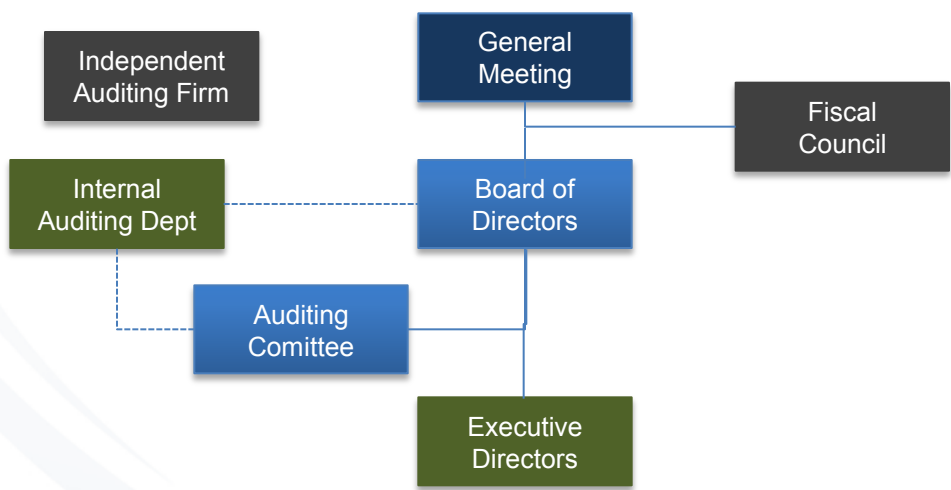
Moreover, in order to attract and retain professionals, JBS offers an exclusive channel on its website so that applicants can enroll for vacant positions.

## Corporate Governance

To enhance the process of decision making and ensure the compliance with all its stakeholders, JBS adopts the best practices of corporate governance. Its shares are listed on the Novo Mercado, the most rigorous level of BM&FBovespa, which requires high level of management practices and disclosure.

The governance structure of JBS defines investment strategies and monitors the Company's relationship with shareholders and stakeholders; this ensures value creation and the development of sustainable businesses. Such activities are founded on the principles of transparency, fairness, accountability and corporate responsibility of the Brazilian Institute of Corporate Governance (IBGC). Among the practices recommended by IBGC, JBS maintains: capital divided into common shares which gives voting rights to all shareholders; independent auditing firm to analyze balance sheets and financial statements; permanent Fiscal Council; definition in the Bylaws of the structure to convening the General Shareholder Meetings and the election process, dismissal and term of office of the members of the Board of Directors and the Executive Board; transparency in public disclosure of the Annual Report, and free access to information and facilities of the Company by board members.

### JBS' Corporate Governance Structure





## Sustainability

Sustainability is a core value for JBS, present in every business and in its supply chain. It is also a commitment assumed by all employees and managers, being present in daily life, in corporate relations and in the use of natural resources. The theme involves the top management of the company through the Sustainability Committee, which was redesigned in 2013.

At the executive level, a corporate board is responsible for implementing, monitoring and managing all sustainability policies set by the Sustainability Committee. Established in August 2012 as part of the process of advancing on sustainability issues, this department marked the evolution of this subject beyond the managerial level, being treated as a corporate issue through guidelines that permeate the entire Company. Currently, the sustainability department is going through a strategic planning review in order to define the issues to be addressed as a priority by JBS over the next three years.

Responsible attitude is present in all operations of JBS as a result of an uniform model of management that seeks balance between the three pillars of sustainability - economically viable, socially just and environmentally sound businesses. This model is aligned to national and international standards of corporate sustainability, such as Dow Jones Sustainability Index (DJSI), Corporate Sustainability Index (ISE), Global Reporting Initiative (GRI) and UN Global Compact Nations.

JBS respect laws and regulations in the industry and each year demonstrates the willingness to maintain its entrepreneurial spirit, facing together with its team members and partners the new environmental challenges of nowadays. Thus, in addition to being concerned about the welfare of its consumers, supplying safe food from its origin to its final destination, JBS seeks to implement methods that respect the wellbeing of animals in all processes.

The Company applies social and environmental criteria to select suppliers who will work and ensure the origin and quality of its products. In addition, JBS is in compliance with Brazilian laws related to land use, labor conditions, among others linked to the production and origin of raw materials, through the control of items such as areas embargoed by illegal deforestation, the occupancy of indigenous lands or environmental conservation units, or that are associated with labor conditions similar to slavery or child labor.

In 2013, JBS was the first company in the beef industry to participate in the Sustainability Program End to End, an initiative of Wal-Mart Brazil, which invites suppliers to optimize the production process of an item of its portfolio, reducing environmental impacts. To meet the program requirements, JBS developed actions in the production chain of hamburger under the Friboi brand, pursuing improvements in the monitoring of suppliers and environmental improvements in production processes.

The program showed that the new "Friboi" hamburger is more sustainable in several ways: for each ton produced, there was a 21% reduction in water consumption, 13% less energy consumed and an increase of 214% in the recovery of by-products; this product also reduces the generation of solid waste by 80% and the consumption of firewood in the boiler by 19%; In addition, with the innovations applied in its production chain, JBS reduced its CO<sup>2</sup> emissions by 87%.

JBS also adopts a policy regarding quality on the development of safe products to be in compliance with requirements of sanitary laws and ensure good attributes to what it produces. One of the main items of quality is food safety, which is related to the control of foreign substances in food, due to the use of agrochemicals and veterinary drugs or accidents involving environmental contaminants.

Thus, to ensure the quality of food it sells and to detect any toxicity hazard in the production process, JBS performs risk assessment and sampling analysis of chemical residues that may be present both in live animals that supply the beef production chain as well as in the final product. The risk of chemical residues is defined according to the analysis of the prevalence and degree of toxicity determined by the Ministry of Agriculture, Livestock and Supply (MAPA), the National Programme for Control of Residues and Contaminants (PNCRC) of the Ministry of Agriculture, among others regulators.

All JBS facilities participate in the PNCRC, through actions directed to the understanding and prevention of violation of the security levels or the maximum residue limit of authorized substances, as well as the occurrence of all levels of residues of chemicals of prohibited use in the industry. In this case samples of slaughtered and processed animal tissue that are intended for human consumption from the establishments under Federal Inspection System (FIS ) are harvested.

In addition, the Company performs the Guaranteed Origin Program, which evaluates properties that supply livestock for processing in order to develop and guide them regarding the responsible use of veterinary drugs, prohibited or unregistered substances and the implementation of good agricultural practices in the supply chain connected to JBS.

In this Program ranchers are also trained to conduct events, fairs, exhibitions and symposia, with lectures and seminars that address topics related to responsible use of medicines. Ranchers who acquire new livestock also receive instruction on the requirements set by the Company regarding the control of chemical residues and in addition to training materials, which includes guidance on the importance of staying up to date with current legislation and the grace period for veterinary substances.

In addition to initiatives in Brazil, JBS develops several sustainability projects in the United States, among which are:

**Air Emissions and Odor Control Systems:** At Louisville, Kentucky, the pork processing plant installed new 40,000 cubic foot per minute (CFM) pack bed scrubbers to address “high intensity” processes and improve general room air. Then upgraded to a 75,000 CFM room air scrubber. It was also installed a softener for the scrubbers to minimize scaling and required water usage. The grease tank was covered to minimize vapor to room air. It was installed two new shell and tube condensers to more efficiently recover waste energy. Louisville creates over 300,000 gallons per day of 140 degree water from waste heat. This hot water is then used to effectively clean the plant. By utilizing this waste heat we reduce our usage of natural resources (i.e., natural gas) and our carbon footprint.

**Reduction in Corrugated Packaging:** The pork plants have tested, and are in the process of switching to, smaller sheets for their combo caps. This is saving approximately 8,085 pounds per month, or 97,020 pounds per year, in plastic. The plant was using a cap that was 176.4 lbs/m and the new sheet is 122.5 lbs/m. The current estimated usage of plastic, per month, is about 125,000 pounds.

**Reduction in Styrofoam:** The company are shifting as many customers as we can from bulk boxed pork to single pack vacuum packaging, so that retailers no longer need to repack product in Styrofoam trays. This removes Styrofoam from the waste stream.

**Reduction in Waste Product:** Eight of the beef and pork facilities use centrifuges to capture waste grease from the wastewater flow stream, then turn it into a salable product. Many of the chicken facilities capture excess material and produce a salable product, as well. This, in many cases, completely eliminates landfilling and land application operations, while providing a financial benefit to the company. An additional three facilities are scheduled for grease recovery system upgrades in early 2011.

## Social Responsibility

JBS knows the importance of maintaining good relationships with the communities in the regions where it operates. Therefore, the Company contributes to the local social and economic developments. Each of the facilities operates proactively, maintaining partnerships, providing support for events and making campaigns on quality of life, donation of food and educational projects.

Here are some examples of actions of JBS engagement with communities:

**Special Chefs Institute** | an initiative to the community that stands out among the achievements of JBS is the partnership with Special Chefs Institute, which offers courses of gastronomy for people with Down syndrome as an aid in their development. The project currently has over 200 students and a list with names of renowned chefs among the volunteers who teach the courses. The participation of JBS is through financial support and supply of products.

**CouroAção (Leather Action)** | the Company, through JBS Leather, donates patchwork leather for Associação dos Amigos do Bairro do Jaguari, located in Santana do Parnaíba (SP). The action, called CouroAção, aims to develop human potential and environmental awareness since stimulates income generation for women in the local community as well as encourages the reuse of waste leather as raw material for the production of handicrafts.

In addition, JBS Leather also contributes to the CouroAção through financial support, purchase of products, volunteering and promotional actions to customers, partners and suppliers. In 2013, five women cooperated with the project, three of whom residents of the neighborhood, plus a coordinator and a volunteer. For 2014, the goal is to extend the CouroAção to more residents and teenagers.

**Food Donation** | JBS participates in the Christmas campaign to donate chicken through Radio Uirapuru, located in Passo Fundo (RS), making a happier Christmas for many families. On December 24, 2013, 300 families benefited from the draws made during the Radio broadcast.

**Quality of life** | JBS is working to improve the nutritional profile of its products. Regarding actions for quality of life, JBS develops a line of products with less salt in their composition, primarily intended for children, in order to reduce excessive sodium intake. This action responds to the application of the practice of healthy eating in state schools of São Paulo for the prevention of obesity and cardiac risk as well as caters to the recommendation of the National School Development Fund (ENDF). Products produced by JBS that are part of the project are: Meatball - Low Sodium, Kibe (local specialty) - Low Sodium, and Hamburger - Low Sodium.

**JBS USA United Way** | JBS USA recognizes the tremendous need in the community, including employees of their own. With that in mind, JBS USA will match dollar for dollar what their corporate employees contribute to the annual United Way of Weld County campaign.

This corporate match will be directed to the Weld County Flood Relief Fund, to address the intermediate and long term recovery needs.

### Germinare Institute

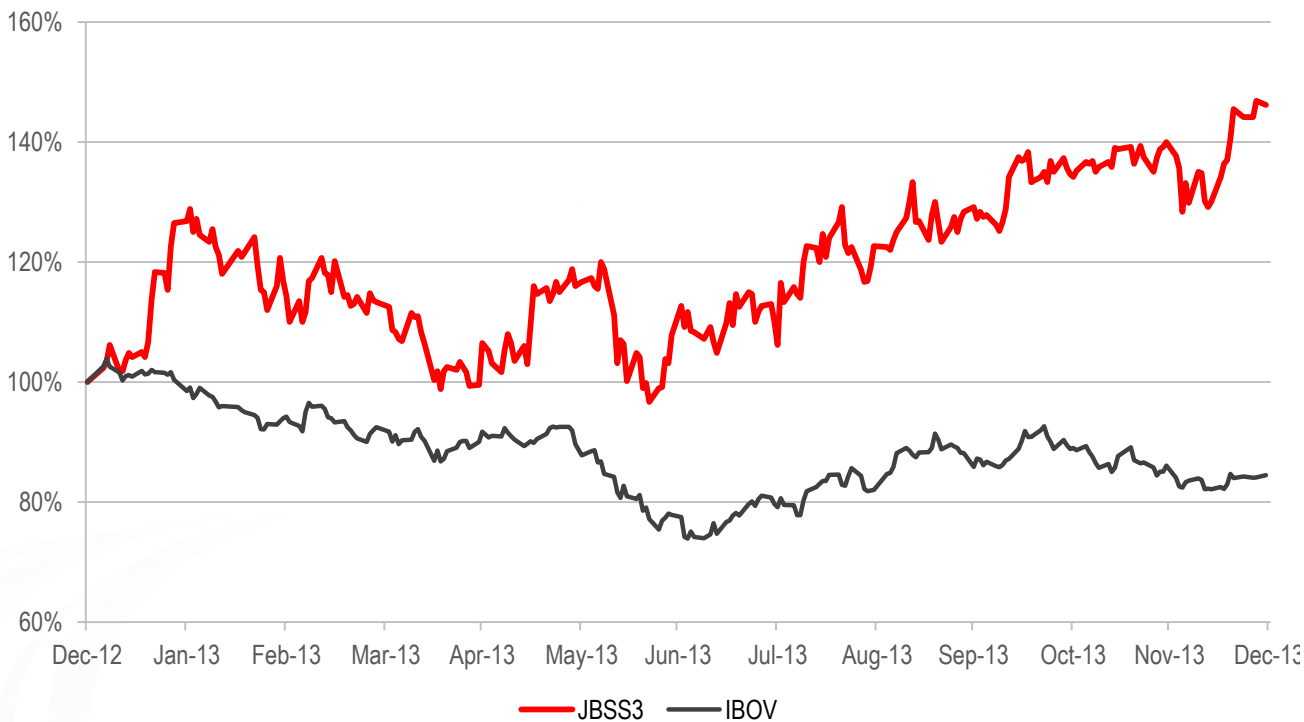
Created in 2009 with the mission to develop leaders for the future, Germinare Institute was born as a social arm of JBS.

In 2010, the Institute opened Germinare School, which, with the approval of Ministry of Education (MEC), has been providing free education from elementary to high school to youngsters in São Paulo, in addition to real teaching to train future business leaders. Today, the School is recognized as a pioneer project in Brazil. Students learn in practice what they will be able to use in their professional lives.

To capacitate this new generation of leaders, the Institute invests specifically in the development of skills and abilities focused on business management and innovation. In 2013 the school received 421 students and by 2014 intends to serve up to 450 youths.

## Capital Markets

JBS shares ended 2013 valued at R\$8.77 in BM&FBovespa and its market capitalization totaled R\$25.82 billion.



## Dividend Policy and Payment Evolution

The minimum mandatory dividend of JBS is 25% of net income as provided for in the Corporations Act and by the Company's bylaws, based upon the non consolidated financial statements. The declaration of annual dividends, including dividends in excess of the minimum mandatory dividend, requires approval at the Annual General Shareholders Meeting by a majority vote of the shareholders of JBS and will depend on various factors. These factors include operational results, financial condition, cash requirements and future prospects of the Company among other factors that the board of directors and shareholders of JBS deem relevant.

JBS distributed dividends and interest on shareholders' equity to its shareholders in the amount of R\$0.8 million for 2002, R\$21.8 million for 2004, R\$31.7 million for 2005, R\$11.2 million related to 2006, R\$17.5 million for 2007, R\$12.3 million for 2008 and R\$61.5 million for 2009. There were no dividend payments for 2010 and 2011 and in 2012, JBS declared dividends of R\$170.7 million. However, there is an outstanding amount of unpaid dividends for 2012 of R\$354,000 due to lack of updated bank information of the beneficiaries. These pending items by some minority shareholders impairs the realization of full payment. The Company sent notification to such shareholders to update their information so the amount could be paid. The liability reserve will be maintained during the statutory period in the short term, since once the information is updated, the payment is automatic.

The company has declared dividends in December 31, 2013 of R\$220.1 million to be submitted at the General Meeting of Shareholders, calculated as follows:

	<u>12.31.2013</u>	<u>12.31.2012</u>
<b>Net income for the year end</b>	<b>926.907</b>	<b>718.938</b>
Legal reserve - (5%)	(46.345)	(35.947)
<b>Adjusted base for dividends calculation</b>	<b>880.562</b>	<b>682.991</b>
Mandatory dividends (25%)	220.140	170.749
<b>Declared dividends</b>	<b>220.140</b>	<b>170.749</b>

## Adherence to the Arbitration Chamber

The Company, its shareholders, directors and members of the Fiscal Council undertake to resolve through arbitration any dispute or controversy that may arise between them related to or resulting from in particular the application, validity, effectiveness, interpretation, violation and effects of the provisions contained in the Contract of the Novo Mercado, the Listing Rules of the Novo Mercado, the Bylaws, the shareholders' agreements filed at the Company's headquarters under Corporate Law, the regulations issued by the National Monetary Council, by the Central Bank of Brazil, by the CVM, by BOVESPA and any other rules applicable to the operation of the capital market in general to the market Arbitration Chamber in accordance with Commitment Clauses and Arbitration Rules, conducted in accordance with the Chamber Regulation.

## Closing Remarks

BDO RCS Auditores Independentes SS was hired by JBS SA for the provision of external audit services related to audits of financial statements of JBS SA, individual and consolidated. The Company informs that during the year 2013, the auditors did not provide any other services unrelated to the audit of the financial statements.



JBS S.A.  
Financial statements and Independent  
auditors' report  
As of December 31, 2013 and 2012





## **Independent Auditors' Report on the Financial Statements**

To  
The Shareholders, Board of Directors and Management of  
**JBS S.A.**  
São Paulo - SP

We have audited the individual and consolidated financial statements of **JBS S.A.** (the "Company") identified as Company and Consolidated, respectively, which include the balance sheet as of December 31, 2013 and the related statements of operations, comprehensive income (loss), changes in shareholders' equity and cash flows for the year then ended, as well as a summary of the main accounting practices and related notes.

### **Management's Responsibility for the Financial Statements**

The Company's management is responsible for the fair presentation and preparation of the individual financial statements in accordance with Brazilian accounting practices and the consolidated financial statements according to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and according to Brazilian accounting practices, as well as for the internal controls considered necessary to allow the preparation of financial statements free of material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Brazilian and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion on the Individual Financial Statements**

In our opinion, the individual financial statements referred to above present fairly, in all material respects, the financial position of **JBS S.A.** as of December 31, 2013, the results of its operations, and cash flows for the year then ended, in conformity with Brazilian accounting practices.

### **Opinion on the Consolidated Financial Statements**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **JBS S.A.** as of December 31, 2013, as well as the consolidated results of its operations and consolidated cash flows for the year then ended, in conformity with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB), and the Brazilian accounting practices.

### **Emphasis**

As described in Note 2.a, the individual financial statements were prepared in accordance with Brazilian accounting practices. Regarding the Company, these practices differ from IFRS, applicable to the separate financial statements, only with respect to the accounting for investments in controlled companies, affiliated companies and jointly-controlled companies on the equity method of accounting, while for IFRS purposes these investments would be stated at cost or fair value. Our opinion is not qualified due to this issue.

### **Other issues**

### **Statements of value added**

We have also examined the individual and consolidated statements of value added for the year ended December 31, 2013, whose reporting is required by Brazilian legislation for public companies but is considered supplementary information by the International Financial Reporting Standards (IFRS), which do not require the presentation of the statement of value added. These statements were subjected to the same auditing procedures previously described and, in our opinion, are fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.



## Audit of the prior year amounts

The amounts corresponding to the individual and consolidated financial statements of JBS S.A. for the year ended December 31, 2012, presented for comparative purposes, were examined by other auditors who issued audit report dated March 12, 2013 with no qualification.

São Paulo, March 20, 2014.



BDO RCS Auditores Independentes SS  
CRC 2 SP 013846/O-1

  
Paulo Sérgio Tufani  
Accountant CRC 1 SP 124504/O-9



Raul Corrêa da Silva  
Accountant CRC 1 SP 079028/O-1

# JBS S.A.

## Balance sheets (In thousands of Reais)

	Note	Company		Consolidated	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	5	5,223,978	3,564,984	9,013,147	5,383,087
Trade accounts receivable, net	6	4,087,073	2,753,737	8,919,926	5,688,648
Inventories	7	2,414,148	1,940,192	6,904,616	5,182,187
Biological assets	8	-	-	1,419,343	849,624
Recoverable taxes	9	1,275,614	1,309,995	2,003,256	1,676,267
Prepaid expenses		10,171	9,648	152,425	142,961
Other current assets		309,988	273,332	500,770	460,625
TOTAL CURRENT ASSETS		13,320,972	9,851,888	28,913,483	19,383,399
NON-CURRENT ASSETS					
Long-term assets					
Credits with related parties	10	1,784,948	808,062	733,958	548,909
Biological assets	8	-	-	496,903	304,309
Recoverable taxes	9	682,571	641,957	1,149,725	673,346
Other non-current assets		294,254	206,137	1,182,302	671,758
Total long-term assets		2,761,773	1,656,156	3,562,888	2,198,322
Investments in associate, subsidiaries and joint ventures	11	11,594,353	6,118,876	277,571	258,620
Property, plant and equipment, net	12	9,392,336	8,767,637	20,940,616	16,207,640
Intangible assets, net	13	9,547,037	9,531,964	14,975,663	11,708,212
TOTAL NON-CURRENT ASSETS		33,295,499	26,074,633	39,756,738	30,372,794
TOTAL ASSETS		46,616,471	35,926,521	68,670,221	49,756,193

The accompanying notes are an integral part of the financial statements.



# JBS S.A.

## Balance sheets (In thousands of Reais)

	Note	Company		Consolidated	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Trade accounts payable	14	1,371,205	1,000,273	5,342,388	3,564,270
Loans and financings	15/16	6,839,122	5,355,774	9,430,892	6,098,898
Income taxes	17	-	-	19,760	8,886
Payroll, social charges and tax obligation	17	382,741	361,741	1,741,536	1,276,009
Declared dividends	18	220,494	170,749	220,494	170,749
Payables related to facilities acquisitions	19	95,853	112,712	264,264	112,712
Other current liabilities		535,352	280,649	689,535	306,049
TOTAL CURRENT LIABILITIES		9,444,767	7,281,898	17,708,869	11,537,573
NON-CURRENT LIABILITIES					
Loans and financings	15/16	13,753,849	6,795,885	23,330,449	14,390,046
Payroll, social charges and tax obligation	17	125,166	137,847	705,179	524,230
Payables related to facilities acquisitions	19	62,754	95,142	463,485	95,142
Deferred income taxes	20	1,090,973	825,781	2,119,594	1,276,756
Provision for lawsuits risk	21	164,051	155,156	849,324	203,361
Other non-current liabilities		23,123	24,265	360,067	295,779
TOTAL NON-CURRENT LIABILITIES		15,219,916	8,034,076	27,828,098	16,785,314
EQUITY					
	22				
Capital stock		21,506,247	21,506,247	21,506,247	21,506,247
Treasury shares		(595,849)	(776,526)	(595,849)	(776,526)
Capital transaction		86,444	77,374	86,444	77,374
Capital reserve		211,879	211,879	211,879	211,879
Revaluation reserve		92,227	96,847	92,227	96,847
Profit reserves		2,705,084	1,993,697	2,705,084	1,993,697
Valuation adjustments to equity in subsidiaries		132,787	92,999	132,787	92,999
Accumulated translation adjustments in subsidiaries		(2,187,031)	(2,591,970)	(2,187,031)	(2,591,970)
Attributable to controlling interest		21,951,788	20,610,547	21,951,788	20,610,547
Attributable to noncontrolling interest		-	-	1,181,466	822,759
TOTAL EQUITY		21,951,788	20,610,547	23,133,254	21,433,306
TOTAL LIABILITIES AND EQUITY		46,616,471	35,926,521	68,670,221	49,756,193

The accompanying notes are an integral part of the financial statements.



**JBS S.A.**
**Statements of income for the years ended on December 31, 2013 and 2012**  
**(In thousands of Reais)**

	Note	Company		Consolidated	
		2013	2012	2013	2012
<b>NET REVENUE</b>	23	<b>20,975,955</b>	<b>16,405,822</b>	<b>92,902,798</b>	<b>75,696,710</b>
Cost of goods sold		<u>(15,808,619)</u>	<u>(12,093,878)</u>	<u>(81,056,088)</u>	<u>(67,006,886)</u>
<b>GROSS INCOME</b>		<b>5,167,336</b>	<b>4,311,944</b>	<b>11,846,710</b>	<b>8,689,824</b>
<b>OPERATING INCOME (EXPENSE)</b>					
General and administrative expenses		(1,072,208)	(816,779)	(2,519,993)	(2,057,415)
Selling expenses		(2,183,117)	(1,564,217)	(5,262,199)	(3,877,714)
Financial expense, net	24	(1,648,833)	(1,082,690)	(2,380,331)	(1,338,243)
Equity in earnings of subsidiaries	11	939,189	385,040	6,722	836
Other income (expenses), net	25	(10,251)	23,290	84,086	(35,002)
		<u>(3,975,220)</u>	<u>(3,055,356)</u>	<u>(10,071,715)</u>	<u>(7,307,538)</u>
<b>NET INCOME BEFORE TAXES</b>	20	<b>1,192,116</b>	<b>1,256,588</b>	<b>1,774,995</b>	<b>1,382,286</b>
Current income taxes		2,380	2,424	(166,231)	(176,742)
Deferred income taxes		<u>(267,589)</u>	<u>(540,074)</u>	<u>(490,439)</u>	<u>(442,654)</u>
		<u>(265,209)</u>	<u>(537,650)</u>	<u>(656,670)</u>	<u>(619,396)</u>
<b>NET INCOME</b>		<b>926,907</b>	<b>718,938</b>	<b>1,118,325</b>	<b>762,890</b>
<b>ATTRIBUTABLE TO:</b>					
Controlling interest				926,907	718,938
Noncontrolling interest				<u>191,418</u>	<u>43,952</u>
				<u>1,118,325</u>	<u>762,890</u>
<b>Net income basic per thousand shares - in reais</b>	26	<b>323.32</b>	247.84	<b>323.32</b>	247.84
<b>Net income diluted per thousand shares - in reais</b>	26	<b>323.32</b>	247.84	<b>323.32</b>	247.84

The accompanying notes are an integral part of the financial statements.



**JBS S.A.**

**Statement of comprehensive income for the years ended on December 31, 2013 and 2012**  
**(In thousands of Reais)**

	<b>Company</b>		<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Net income</b>	<b>926,907</b>	<b>718,938</b>	<b>1,118,325</b>	<b>762,890</b>
<b>Other comprehensive income</b>				
Valuation adjustments to equity in subsidiaries	39,788	(34,072)	39,788	(34,072)
Accumulated adjustment of conversion in subsidiaries	(272,239)	58,862	(272,239)	58,862
Exchange variation in subsidiaries	677,178	226,201	677,178	226,201
<b>Total of comprehensive income</b>	<b>1,371,634</b>	<b>969,929</b>	<b>1,563,052</b>	<b>1,013,881</b>
<b>Total of comprehensive income attributable to:</b>				
Controlling interest	1,371,634	969,929	1,371,634	955,469
Noncontrolling interest	-	-	191,418	58,412
	<b>1,371,634</b>	<b>969,929</b>	<b>1,563,052</b>	<b>1,013,881</b>

The accompanying notes are an integral part of the financial statements.

**JBS S.A.**

**Statements of changes in equity for the years ended on December 31, 2013 and 2012**  
(In thousands of Reais)

	Capital stock	Capital transactions	Capital reserve	Revaluation reserve	Profit reserves		Treasury shares	Valuation adjustments to equity	Accumulated translation adjustments	Retained Earnings	Total	Noncontrolling interest	Total equity
					Legal	For expansion							
<b>BALANCE AS OF DECEMBER 31, 2011</b>	<b>21,506,247</b>	<b>(10,212)</b>	<b>985,944</b>	<b>101,556</b>	<b>7,768</b>	<b>1,433,031</b>	<b>(610,550)</b>	<b>127,071</b>	<b>(2,877,033)</b>	<b>-</b>	<b>20,663,822</b>	<b>935,366</b>	<b>21,599,188</b>
Capital transaction	-	87,586	-	-	-	-	-	-	-	-	87,586	-	87,586
Purchase of treasury shares	-	-	-	-	-	-	(939,717)	-	-	-	(939,717)	-	(939,717)
Convertible debentures	-	-	-	-	-	-	(324)	-	-	-	(324)	-	(324)
Cancellation of treasury shares	-	-	(774,065)	-	-	-	774,065	-	-	-	-	-	-
Realization of revaluation reserve	-	-	-	(4,709)	-	-	-	-	-	4,709	-	-	-
Valuation adjustments in subsidiaries equity	-	-	-	-	-	-	-	(34,072)	-	-	(34,072)	-	(34,072)
Accumulated translation adjustments in subsidiaries equity	-	-	-	-	-	-	-	-	58,862	-	58,862	-	58,862
Investments exchange rate variations, net	-	-	-	-	-	-	-	-	226,201	-	226,201	-	226,201
Net income	-	-	-	-	-	-	-	-	-	718,938	718,938	43,952	762,890
Proposed dividends	-	-	-	-	-	-	-	-	-	(170,749)	(170,749)	-	(170,749)
Legal reserve	-	-	-	-	35,947	-	-	-	-	(35,947)	-	-	-
Reserve for expansion	-	-	-	-	-	516,951	-	-	-	(516,951)	-	-	-
Noncontrolling interest	-	-	-	-	-	-	-	-	-	-	-	(156,559)	(156,559)
<b>BALANCE AS OF DECEMBER 31, 2012</b>	<b>21,506,247</b>	<b>77,374</b>	<b>211,879</b>	<b>96,847</b>	<b>43,715</b>	<b>1,949,982</b>	<b>(776,526)</b>	<b>92,999</b>	<b>(2,591,970)</b>	<b>-</b>	<b>20,610,547</b>	<b>822,759</b>	<b>21,433,306</b>
Capital transactions	-	9,070	-	-	-	-	-	-	-	-	9,070	-	9,070
Transfer of treasury shares	-	-	-	-	-	-	180,677	-	-	-	180,677	-	180,677
Realization of revaluation reserve	-	-	-	(4,620)	-	-	-	-	-	4,620	-	-	-
Valuation adjustments in subsidiaries equity	-	-	-	-	-	-	-	39,788	-	-	39,788	-	39,788
Accumulated translation adjustments in subsidiaries equity	-	-	-	-	-	-	-	-	(272,239)	-	(272,239)	-	(272,239)
Investments exchange rate variations, net	-	-	-	-	-	-	-	-	677,178	-	677,178	-	677,178
Net income	-	-	-	-	-	-	-	-	-	926,907	926,907	191,418	1,118,325
Proposed dividends	-	-	-	-	-	-	-	-	-	(220,140)	(220,140)	-	(220,140)
Legal reserve	-	-	-	-	46,345	-	-	-	-	(46,345)	-	-	-
Reserve for expansion	-	-	-	-	-	665,042	-	-	-	(665,042)	-	-	-
Noncontrolling interest	-	-	-	-	-	-	-	-	-	-	-	167,289	167,289
<b>BALANCE AS OF DECEMBER 31, 2013</b>	<b>21,506,247</b>	<b>86,444</b>	<b>211,879</b>	<b>92,227</b>	<b>90,060</b>	<b>2,615,024</b>	<b>(595,849)</b>	<b>132,787</b>	<b>(2,187,031)</b>	<b>-</b>	<b>21,951,788</b>	<b>1,181,466</b>	<b>23,133,254</b>

The accompanying notes are an integral part of the financial statements.

**JBS S.A.**
**Statements of cash flows for the years ended on December 31, 2013 and 2012**  
**(In thousands of Reais)**

	<b>Company</b>		<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Cash flow from operating activities</b>				
Net income attributable to controlling interest	<b>926,907</b>	718,938	<b>926,907</b>	718,938
Adjustments to reconcile net income to cash provided on operating activities				
. Depreciation and amortization	<b>515,215</b>	435,920	<b>2,038,817</b>	1,613,710
. Allowance for doubtful accounts	<b>375</b>	(6,431)	<b>11,459</b>	(4,657)
. Equity in earnings of subsidiaries	<b>(939,189)</b>	(385,040)	<b>(6,722)</b>	(836)
. Loss (gain) on assets sales	<b>8,220</b>	(14,852)	<b>7,984</b>	26,131
. Deferred income taxes	<b>267,589</b>	540,074	<b>490,439</b>	409,062
. Current and non-current financial charges	<b>1,354,307</b>	495,970	<b>1,591,257</b>	490,681
. Provision for lawsuits risk	<b>8,895</b>	10,027	<b>52,477</b>	5,106
. Gain on bargain	-	-	<b>(72,337)</b>	-
. Impairment	-	-	-	10,282
	<b>2,142,319</b>	<b>1,794,606</b>	<b>5,040,281</b>	<b>3,268,417</b>
<b>Decrease (increase) in operating assets</b>				
Trade accounts receivable	<b>(1,387,750)</b>	(828,058)	<b>(2,026,347)</b>	(892,675)
Inventories	<b>(294,557)</b>	(329,123)	<b>(142,024)</b>	(395,360)
Recoverable taxes	<b>(6,283)</b>	106,863	<b>(171,962)</b>	(163,553)
Other current and non-current assets	<b>(234,389)</b>	(58,723)	<b>(297,446)</b>	89,214
Related party receivable	<b>(500,820)</b>	(463,806)	<b>(84,879)</b>	11,612
Biological assets	-	-	<b>(338,899)</b>	(440,813)
<b>Increase (decrease) operating liabilities</b>				
Trade accounts payable	<b>331,204</b>	303,692	<b>340,744</b>	206,669
Other current and non-current liabilities	<b>224,367</b>	28,412	<b>85,512</b>	(270,741)
Noncontrolling interest	-	-	<b>191,418</b>	44,541
Valuation adjustments to equity in subsidiaries	-	-	<b>(55,351)</b>	14,945
<b>Changes in operating assets and liabilities</b>	<b>(1,868,228)</b>	<b>(1,240,743)</b>	<b>(2,499,234)</b>	<b>(1,796,161)</b>
<b>Net cash provided by operating activities</b>	<b>274,091</b>	<b>553,863</b>	<b>2,541,047</b>	<b>1,472,256</b>
<b>Cash flow from investing activities</b>				
Additions to property, plant and equipment and intangible assets	<b>(1,019,292)</b>	(1,083,314)	<b>(1,737,313)</b>	(1,619,393)
Net effect of Joint Venture deconsolidation	-	-	<b>(8,623)</b>	(211,856)
Decrease in investments in subsidiaries	<b>(281,975)</b>	(109,306)	<b>1,540</b>	2,067
Dividends received JBS USA	-	875,503	-	-
Net effect of working capital of acquired / merged company	<b>915</b>	7,356	<b>(161,517)</b>	(21,355)
Net effect of the consolidation of Beef Snacks International B.V.	-	-	-	(19,757)
<b>Net cash used in investing activities</b>	<b>(1,300,352)</b>	<b>(309,761)</b>	<b>(1,905,913)</b>	<b>(1,870,294)</b>
<b>Cash flow from financing activities</b>				
Proceeds from loans and financings	<b>10,745,707</b>	5,579,875	<b>21,703,197</b>	14,145,935
Payments of loans and financings	<b>(7,887,692)</b>	(5,869,508)	<b>(18,833,041)</b>	(13,773,332)
Payments of dividends	<b>(170,396)</b>	-	<b>(170,396)</b>	-
Capital transactions	-	-	<b>9,070</b>	(8,760)
Shares acquisition of own emission	<b>(2,364)</b>	(2,352)	<b>(2,364)</b>	(2,352)
<b>Net cash used in financing activities</b>	<b>2,685,255</b>	<b>(291,985)</b>	<b>2,706,466</b>	<b>361,491</b>
<b>Effect of exchange variation on cash and cash equivalents</b>	-	-	<b>288,460</b>	<b>131,440</b>
Variance in cash and cash equivalents	<b>1,658,994</b>	(47,883)	<b>3,630,060</b>	94,893
Cash and cash equivalents at the beginning of the year	<b>3,564,984</b>	3,612,867	<b>5,383,087</b>	5,288,194
<b>Cash and cash equivalents at the end of the year</b>	<b>5,223,978</b>	<b>3,564,984</b>	<b>9,013,147</b>	<b>5,383,087</b>

The accompanying notes are an integral part of the financial statements.



**JBS S.A.**
**Economic value added for the years ended on December 31, 2013 and 2012**  
**(In thousands of Reais)**

	<b>Company</b>		<b>Consolidated</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Revenue</b>				
Sales of goods and services	22,064,641	17,440,319	94,293,533	76,956,495
Other net income	3,240	32,425	(4,166)	(4,328)
Allowance for doubtful accounts	(375)	6,431	(11,459)	4,657
	<b>22,067,506</b>	<b>17,479,175</b>	<b>94,277,908</b>	<b>76,956,824</b>
<b>Goods</b>				
Cost of services and goods sold	(13,176,463)	(10,028,087)	(63,579,294)	(52,272,801)
Materials, energy, services from third parties and others	(3,438,424)	(2,548,057)	(13,660,224)	(11,094,042)
	<b>(16,614,887)</b>	<b>(12,576,144)</b>	<b>(77,239,518)</b>	<b>(63,366,843)</b>
<b>Gross added value</b>	<b>5,452,619</b>	<b>4,903,031</b>	<b>17,038,390</b>	<b>13,589,981</b>
<b>Depreciation and Amortization</b>	<b>(515,215)</b>	<b>(435,920)</b>	<b>(2,038,817)</b>	<b>(1,613,710)</b>
<b>Net added value generated by the company</b>	<b>4,937,404</b>	<b>4,467,111</b>	<b>14,999,573</b>	<b>11,976,271</b>
<b>Net added value by transfer</b>				
Equity in earnings of subsidiaries	939,189	385,040	6,722	836
Financial income	4,746,460	1,007,119	5,467,859	1,607,159
Others	5,997	59	122,661	3,624
<b>NET ADDED VALUE TOTAL TO DISTRIBUTION</b>	<b>10,629,050</b>	<b>5,859,329</b>	<b>20,596,815</b>	<b>13,587,890</b>
<b>Distribution of added value</b>				
<b>Labor</b>				
Salaries	1,609,547	1,259,220	7,683,492	6,400,408
Benefits	203,659	153,769	1,480,071	1,362,069
FGTS (Brazilian Labor Social Charge)	80,240	64,630	96,442	77,485
	<b>1,893,446</b>	<b>1,477,619</b>	<b>9,260,005</b>	<b>7,839,962</b>
<b>Taxes and contribution</b>				
Federal	383,583	666,855	976,463	826,713
State	974,663	860,755	1,124,151	929,306
Municipal	15,408	15,969	17,327	17,958
	<b>1,373,654</b>	<b>1,543,579</b>	<b>2,117,941</b>	<b>1,773,977</b>
<b>Capital Remuneration from third parties</b>				
Interests	6,342,572	2,037,834	7,681,477	2,829,175
Rents	68,381	65,131	312,606	281,073
Others	24,090	16,228	106,461	100,813
	<b>6,435,043</b>	<b>2,119,193</b>	<b>8,100,544</b>	<b>3,211,061</b>
<b>Owned capital remuneration</b>				
Net income attributable to controlling interest	926,907	718,938	926,907	718,938
Noncontrolling interest	-	-	191,418	43,952
	<b>926,907</b>	<b>718,938</b>	<b>1,118,325</b>	<b>762,890</b>
<b>ADDED VALUE TOTAL DISTRIBUTED</b>	<b>10,629,050</b>	<b>5,859,329</b>	<b>20,596,815</b>	<b>13,587,890</b>

The accompanying notes are an integral part of the financial statements.

## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

### 1 Operating activities

JBS S.A. (JBS, the Company) is a listed company in the "Novo Mercado" segment, based in the city of São Paulo, Brazil, which requires the highest level of corporate governance in the Brazilian market and its shares are traded on the BM&F Bovespa S.A - Stock Exchange, Commodity and Forward as ticker symbol "JBSS3" and American Depository Receipts traded over the counter as "JBSAY".

The Company and its subsidiaries have the following operational activities:

#### a) Activities in Brazil

##### In Company

The Company is engaged in the operation of slaughter facilities, cold storage of cattle meat, meat processing operations for the production of beef, meat by-products and canned goods, through forty-nine industrial facilities based in the states: Acre, Bahia, Goiás, Minas Gerais, Mato Grosso do Sul, Mato Grosso, Pará, Rio de Janeiro, Rondônia and São Paulo.

The Company distributes its products through twelve distribution centers based in the States of Amazonas, Bahia, Minas Gerais, Pernambuco, Paraná, Rio de Janeiro, Rio Grande do Sul, Santa Catarina, São Paulo and Distrito Federal.

The Company has strong leather tanning operations, most of its production intended to export in the segments of leather for furniture, automotive, footwear and artifacts, in the stages of Wet Blue, Semi Finished and Finished. The structure is composed of twenty-one industrial facilities based in the States of Estados da Bahia, Ceará, Espírito Santo, Goiás, Mato Grosso, Mato Grosso do Sul, Minas Gerais, Pará, Rio Grande do Sul, Rondônia, São Paulo and Tocantins. JBS has one distribution center based in the State of Mato Grosso do Sul and a warehouse in the State of São Paulo.

Additionally, the Company operates in the segment of aluminum cans production, industrial waste management and plastic resin manufacturing; bar soap and soap production for its own brands of cleaning and hygiene segment; production of biodiesel, glycerin, collagen, olein and fatty acid; purchase and sale of soybeans, tallow, palm oil, caustic soda, stearin; industrialization and sale of tripe; own transport operations for retail sale, cattle for slaughter and export products; industrialization of dog biscuits. The Company also has stores named "Mercado da Carne" that sell meat and barbecue related items directly to customers. The Company is also engaged in the production and distribution of electric power and cogeneration.

##### In subsidiaries / Joint Ventures

JBS Confinamento Ltda. (JBS Confinamento) is based in the State of São Paulo in the city of Castilho and Guaíçara, State of Goiás in the city of Nazário, Aruanã and Anápolis, in the State of Mato Grosso in the city of Lucas do Rio Verde and also in the State of Mato Grosso do Sul in the city of Terenos, is engaged in the activity of buying and reselling for fattening beef and providing services of fattening beef and third party cattle for slaughtering.

The indirect subsidiary Meat Snacks Partner do Brasil Ltda (Meat Snacks), a joint venture with shared control between JBS's subsidiary JBS Handels GMBH and the third party company Jack Link Beef Jerky, based in Santo Antônio da Posse and Lins, State of São Paulo, produces Beef Jerky purchasing fresh meat in the domestic market and exports to the United States of America.

JBS Aves Ltda. (JBS Aves), based in Montenegro in the state of Rio Grande do Sul and its subsidiaries, explores the activity of chicken processing, whose goal is the development of layer and breeder chicken, their production and slaughter, manufactured products, trade and export of them as well, it is also engaged in the operation of slaughter facilities, cold storage of pork meat, and industrial production of pork sub-products. In the chicken segment, JBS Aves operates six feed mills, five poultry slaughterhouses, three factories of industrialized products, six hatcheries, four sales branches and twenty two facilities for breeding chickens. In the pork segment, operates a slaughterhouse, a ham room and four pig breeding units. JBS Aves is also engaged on warehousing activities, through its subsidiary Agil Armazéns Gerais Imbitura Ltda (Agil).

JBS Foods Participações Ltda. (JBS Foods), before named as Pine Point Participações Ltda., based in the city of São Paulo, is a holding of Marfrig Alimentos S.A.'s acquired subsidiaries, related to the business of Seara Brazil, explores in these subsidiaries the activity of industrialization and commercialization of food products, breeding activity of broiler chickens and hogs for slaughtering, production of pet food and concentrates and meat industrialization. It operates twenty-nine industrial facilities based in the States of Minas Gerais, Mato Grosso, Mato Grosso do Sul, Paraná, Rio de Janeiro, Rio Grande do Sul, Santa Catarina, São Paulo and Distrito Federal and twenty warehouses in the States of Bahia, Ceará, Goiás, Minas Gerais, Mato Grosso, Mato Grosso do Sul, Pernambuco, Paraná, Rio de Janeiro, Rio Grande do Sul, Santa Catarina, São Paulo and Distrito Federal. JBS Foods also operates units based in United Kingdom and Cayman, which main activity is trading for foreign market.

Excelsior Alimentos S.A. (Excelsior) (direct and indirect subsidiary of the Company and direct of the holding Baumhardt Comércio e Participação Ltda (Baumhardt)), based in the State of Rio Grande do Sul, in the city of Santa Cruz do Sul, has as main activity the production of industrialized products. It operates an industrial facilities of built-in meat in the State of Rio Grande do Sul.

#### b) Activities abroad

JBS Argentina S.A. (JBS Argentina), an indirect wholly-owned subsidiary of the Company, based in Argentina, operates slaughter facilities and cold storage facilities for the production of beef, canned goods, fat, pet food and beef products, and has six industrial facilities based in the provinces of Buenos Aires, Santa Fé and Córdoba.

Due to the unfavorable scenario in the meat industry in Argentina since the year 2008, the Company decided temporarily to discontinue its operations of the plants in Colonia Caroya (Province of Córdoba), Consignaciones Rurales (Province of Buenos Aires) in 2010 and Venado Tuerto (Province of Santa Fé) in 2011.

JBS USA Holdings Inc. (JBS USA) and its subsidiaries process and prepare fresh, further processed and value-added beef, pork, chicken and lamb products for sale to customers in the United States of America and in international markets. Additionally, through its subsidiaries JBS USA offers transport services as well as importing activities of manufactured products, processed meat, and other food items for sale in the North American market and Europe.

In the United States of America, JBS USA operated nine beef processing facilities, three pork processing facilities, one lamb slaughter facility, one value-added facility and eleven feedyards which one was leased to and operated by a third party. The Company operated ten processing facilities, three value-added facilities and four feedyards in Australia. One of the processing facilities in Australia process lamb, four processes lamb and meat, and the remaining five facilities process solely beef. JBS USA operated one beef processing facility and one feedyards in Canada.

JBS USA divides its operation into three categories: Beef, operating the segment of bovine products, Pork, operating the segment of pork and lamb products and Chicken, operating the segment of chicken acquired through the business combination of Pilgrim's Pride (PPC).



## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

Part of JBS USA, Pilgrim's Pride - PPC based in Greeley, Colorado, United States of America is one of the largest chicken processors in the United States of America, listed company in NASDAQ, with operations in Mexico and Puerto Rico. Exporting commodities to over ninety countries, the main products are "in-natura", whole chilled or chilled parts. The main customers are restaurant chains, food processors, distributors, supermarkets, wholesalers, distributors and other retail, and export to Eastern Europe (including Russia), Far East (including China), Mexico and other world markets. The Company also operated twenty nine chicken processing facilities, supported by thirty feed mills, thirty seven hatcheries, seven rendering facilities and three pet food facilities in the United States and Mexico.

Global Beef Trading Sociedade Unipessoal Lda (Global Beef Trading), an indirect wholly-owned subsidiary of the Company, based in Ilha da Madeira, Portugal, sells food products such as beef, lamb, chicken and pork. Global Beef Trading imports the products from Latin America and exports to several countries in Europe, Africa and Asia.

Toledo International NV (Toledo), an indirect wholly-owned subsidiary of the Company, based in Belgium, has basically trading operations for the European and African markets, selling cooked meat. Additionally, it develops logistics operations, warehousing, customization and new products development.

JBS Paraguay S.A (JBS Paraguay), an indirect wholly-owned subsidiary of the Company, based in Assunção, as well as in San Antonio, slaughters and processes chilled and frozen beef and raw leather. Most of its production is destined to export to other subsidiaries of JBS Group. It is licensed to export to the European Union, Chile, Russia and other markets.

Frigorífico Canelones S.A (Frigorífico Canelones), an indirect wholly-owned subsidiary of the Company, based in Canelones, Uruguay, slaughters and processes "in natura" beef for export, and for local markets. Also sells meat cuts with bones, mainly to the local market.

Rigamonti Salumificio SpA (Rigamonti), an indirect wholly-owned subsidiary of the Company, based in Italy, leads the Italian market in the production and sale of Bresaola (bovine cured beef). Additionally, Rigamonti is engaged in the production and sales of beef jerky and flat cured pork belly (bacon), as well as the commercialization of cured ham.

Trump Asia Enterprises Limited (Trump), an indirect wholly-owned subsidiary of the Company, based in China, has a leather processing plant, whose activity consists in the process of leather industrialization to be sold mainly to local market production of bags and shoes. It has three sales offices in Hong Kong, focused on the Asian market, and buys most of its products from JBS Group and third parties.

JBS Leather Italia S.R.L. (JBS Leather Italia), based in the city of Arzignano with another plant in the city of Matera, both in Italy, operates in the leather segment, buying leather from JBS Group and trading in domestic and European market, producing leather in Semi Finished and Finished stages.

Capital Joy Holding Limited (Capital Joy), based in British Virgin Islands, has a leather processing plant in the city of Juangmen in China, whose activity consists in the process of leather industrialization to be sold mostly to the Asian market of production of shoes and artifacts, buying the Wet Blue stage from JBS Group or third parties.

Columbus Netherlands B.V. (Columbus), based in Netherlands, is a holding of Marfrig Alimentos S.A.'s acquired subsidiaries, related to the business of Zenda's Group, operates in these subsidiaries the activity of production and marketing of leather in stages of Semi Finished and Finished to the markets of shoes and furniture. In addition, it manufactures finished leathers for the automotive industry. It operates units located in Uruguay, Argentina, Mexico and South Africa, and distribution centers in the United States and Germany.

Seara Holding Europe B.V. (Seara Holding), based in the city of Amsterdam, is a holding of Marfrig Alimentos S.A.'s acquired subsidiaries, related to the business of Seara in the foreign market, operates in these subsidiaries the activity of sale and purchase of products to the foreign market, which main activity is in the European market. It also operates with two commercial offices, based in Japan and Singapore.

### c) Relevant Operating Event in the Company:

#### c.1) Conclusion of the Acquisition of Assets of Frigorífico Independência

On January 2013 the Company acquired (i) certain assets owned and held by BNY Mellon Serviços Financeiros Distribuidora de Títulos e Valores Mobiliários S/A, as the fiduciary agent of creditors that are holders of notes (bonds) issued by Independência Internacional, assets which belonged to Independência and were given in lien to the referred creditors, taking the ownership of such assets that was consolidated after the noncompliance of obligations assumed by the issuer and guarantors in the indenture of the notes (bonds), all provided in said instruments and in accordance with applicable laws; and (ii) rights associated to credits held by certain creditors of Independência (Assets of Independência).

The Assets of Independência include four slaughterhouses in Nova Andradina (MS), Campo Grande (MS), Senador Canedo (GO) and Rolim de Moura (RO), two tanneries in Nova Andradina (MS) and Colorado D'Oeste (RO), and two distribution centers and warehouses in Cajamar (SP) and Santos (SP). The acquisition was made through the transference of 22,987,331 common shares issued by the Company that were held in treasury.

Additionally, the Assets of Independência were capitalized in Midtown Participações Ltda. (Midtown). In order to achieve the purchase operation of these assets, the Company constitutes the subsidiary JBS Global Meat S.A. (JBS Global Meat) and based on the agreement of purchase and sale, the Company capitalized JBS Global Meat with the investment in Midtown, becoming the holding of the assets through this subsidiary.

The amounts presented reflect the estimated fair value of the acquired assets on December 31, 2013:

#### c.2) Incorporation of Novaprom Food Ingredients Ltda

On May 2013 the Company incorporated its wholly owned subsidiary, Novaprom Food Ingredients Ltda (Novaprom), as a process of simplifying the corporate structure of the economic group, higher administrative efficiency and reduction of cost incurred on operations. The incorporation did not result in capital increase or issuance of new shares of the company. The incorporated equity of Novaprom by the Company was evaluated at book value by a specialized company, based on the criteria in the applicable legislation.

In order to provide additional information, on December, 2013, the incorporated assets from Novaprom represented 0.08% of the Company's asset, the liabilities represented 0.11% of the Company's liabilities and the shareholders equity represented 0.05% of the Company's investments.

#### Accounting information from Novaprom incorporated in Company:

	May 31, 2013
ASSETS	38,391
LIABILITIES	27,241
EQUITY	11,150





## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

### c.3) Capital Joy's acquisition:

In July 2013, the subsidiary JBS Holding GMBH acquired 60% of shares of Capital Joy by its direct subsidiary JBS Holding Inc, in the amount of USD 12,973 (R\$ 30,391).

The consolidated financial statements reflect the Company's acquisition of Capital Joy accounted in accordance with IFRS 3 (R)/CPC 15 R1.

### c.4) Disposal of the investment of LLC Lesstor:

In July 2013, the Company sold its 70% stake on LLC Lesstor, by the amount of USD 9,130 (R\$ 21,029) in the date of the receiving, recording a result in the operation, as described below (recorded in the rubric of Others in the income statement):

	July 31, 2013
INVESTMENT IN SUBSIDIARIES	15,921
GOODWILL	13,461
ACCUMULATED TRANSLATION ADJUSTMENTS IN SUBSIDIARIES	(5,878)
AMOUNT RECEIVED	21,029
RESULT OF THE OPERATION - LOSS	(2,475)

### c.5) Conclusion of the acquisition of the operations of Zenda's Group and Seara's Group:

In September 2013, the Company completed the acquisition of Zenda's Group (through the holding Columbus), which operates the leather activity and of Seara's Group (through the holdings JBS Foods, Baumhardt and Seara Holding), consisting of equity interests in Seara's Groups business and of certain rights held by Marfrig Alimentos S.A. on these societies.

Zenda's Group acquisition occurred on June 30, 2013, being concluded the acquisition of Seara's Group operations in September 30, 2013 after the approval of the transaction by antitrust agencies in Brazil and Europe.

According to the material fact published to the Market on October 1, 2013, the purchase price of Zenda's Group and Seara's Group was fixed in an amount R\$ 5.85 billion by a debt assumption from Marfrig Alimentos S.A. by the Company, and for purposes of business, the amount of the debt assumption in U.S. Dollars was converted by the exchange rate of R\$ 2.1247. In addition, the purchase price could suffer adjustment due to working capital items to be verified by the Company in the closing date of the transaction, as follow:

(i) Working capital adjustment of Zenda's Group and Seara's Group: the agreement signed on June, 2013 provides a mechanism of evaluation and confirmation of the working capital of Zenda's Group and Seara's Group. If after such review and confirmation is given that the working capital is greater than the closing of the transaction, the Company will have to assume the debt from Marfrig Alimentos S.A. in the amount of this positive difference. In case of the working capital in the closing of the transaction is less than the working capital of the closing, Marfrig Alimentos S.A. will have to repay the Company the difference.

(ii) Adjustment of the balance as of September 30, 2013 for the debts assumed by the Company: In September 30, 2013, Marfrig Alimentos S.A. submitted to the Company part of the debts incurred, and such adjusted balance will be a confirmation object and possible differences higher or lower will be agreed between the parties in the same moment of the working capital adjustment described above.

As described above, the total amount paid by the Company (by debt assumption) is subject to adjustments due to working capital verification from Zenda's Group and Seara's Group, and of the amount updated until September, 30 of the debts assumed by the Company, these adjustments will be informed in the closing of the transaction. Considering the information that the Company has the updated value of the assumptions at the rate of R\$ 2.1247 is R\$ 5.96 billion.

### Conciliation of the debt assumption:

Marfrig Alimentos S.A. debt assumption for the Company<sup>(1)</sup>:

Marfrig Alimentos S.A. debt recorded in Seara's Group<sup>(2)</sup>:

Marfrig Alimentos S.A. debt assumption recorded in Zenda's Group:

Debts 2,1247	
Balance 30.06 - Zenda	Debts converted at the
Balance 30.09 - Seara	effective rate of entry:
3,602	3,899
2,221	2,251
137	143
<b>5,960</b>	<b>6,293</b>

<sup>(1)</sup> - For the debt assumption, the Company also incurred in costs of transaction in the amount of R\$ 4.6 million that comprised the purchase cost. As described, the Company has 90 days from the date of the closing of the transaction to adjust the purchase price.

<sup>(2)</sup> - Is composed by the amount of R\$ 2,310 of loans plus debts of Marfrig Alimentos S.A. x BRF in the amount of R\$ 201, less ACE (advance against draft presentation) of R\$ 260.

The consolidated financial statements of the Company reflects the acquisitions of Zenda's Group (composed by the holding Columbus) and Seara's Group (composed by the holdings JBS Foods, Seara Holding and Baumhardt) which are booked as a purchase in accordance with IFRS 3 (R)/CPC 15 R1, as described in note 4.

Due to the fact of the participations in these investments have not been consolidated in the comparative year ended as of December 31, 2012 and were consolidated in the year ended as of December 31, 2013, for comparison purposes, below is presented the "pro-forma" Balance Sheets and Statements of income, excluding the carrying amounts of the consolidated participations on December 31, 2013, allowing readers and users a better comparability.



**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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**Balance Sheets - Consolidated:**

	December 31, 2013			December 31, 2012	
	Consolidated	Debt assumption <sup>(1)</sup>	Seara's Group Zenda's Group	Pro-forma Consolidated	Consolidated
<b>ASSET</b>					
Cash and cash equivalents	9,013,147	-	147,466	8,865,681	5,383,087
Trade accounts receivable, net	8,919,926	-	1,235,044	7,684,882	5,688,648
Inventories	6,904,616	-	851,507	6,053,109	5,182,187
Biological assets	1,916,246	-	681,769	1,234,477	1,153,933
Recoverable taxes	3,152,981	-	582,486	2,570,495	2,349,613
Other current and non-current assets	2,569,455	-	791,586	1,777,869	1,824,253
Investments in associate	277,571	-	-	277,571	258,620
Property, plant and equipment, net	20,940,616	-	3,061,817	17,878,799	16,207,640
Intangible assets, net	14,975,663	1,417,147	1,502,928	12,055,588	11,708,212
<b>TOTAL ASSETS</b>	<b>68,670,221</b>	<b>1,417,147</b>	<b>8,854,603</b>	<b>58,398,471</b>	<b>49,756,193</b>
<b>LIABILITIES AND EQUITY</b>					
Trade accounts payable	5,342,388	-	941,904	4,400,484	3,564,270
Loans and financings	32,761,341	3,608,534	2,383,236	26,769,571	20,488,944
Payroll, social charges and tax obligation	4,586,069	-	580,655	4,005,414	3,085,881
Other current and non-current liabilities	2,847,169	-	2,748,993	98,176	1,183,792
Equity	23,133,254	(2,191,387)	2,199,815	23,124,826	21,433,306
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>68,670,221</b>	<b>1,417,147</b>	<b>8,854,603</b>	<b>58,398,471</b>	<b>49,756,193</b>

<sup>(1)</sup> - Debt assumption and estimated value of goodwill, as described in note 4, item 4.6.

**Statements of income**

	Consolidated Year ended on December, 2013	Seara's Group Three months period ended on December, 2013	Zenda's Group Six months period ended on December, 2013	Pro-forma Consolidated	Consolidated Year ended on 2012
Net sale revenue	92,902,798	2,464,367	240,002	90,198,429	75,696,710
Cost of goods sold	(81,056,088)	(1,952,961)	(229,921)	(78,873,206)	(67,006,886)
<b>GROSS INCOME</b>	<b>11,846,710</b>	<b>511,406</b>	<b>10,081</b>	<b>11,325,223</b>	<b>8,689,824</b>
General, administrative and selling expenses	(7,782,192)	(455,573)	(29,812)	(7,296,807)	(5,935,129)
Financial expense, net	(2,380,331)	(153,908)	216	(2,226,639)	(1,338,243)
Other income (expenses), net	84,086	-	-	84,086	(35,002)
Equity in earnings of subsidiaries	6,722	-	-	6,722	836
Income taxes	(656,670)	11,263	(2,568)	(665,365)	(619,396)
<b>NET INCOME (LOSS)</b>	<b>1,118,325</b>	<b>(86,812)</b>	<b>(22,083)</b>	<b>1,227,220</b>	<b>762,890</b>
<b>ATTRIBUTABLE TO:</b>					
Controlling interest	926,907	(86,454)	(22,083)	1,035,444	718,938
Noncontrolling interest	191,418	(358)	-	191,776	43,952
Net income (loss)	1,118,325	(86,812)	(22,083)	1,227,220	762,890

**d) Relevant Operating Event in subsidiaries:****Agrovêneto's acquisition**

In March 2013, the subsidiary JBS Aves, acquired all the shares of Agrovêneto S.A. Indústria de Alimentos (Agrovêneto), based in the city of Nova Veneza, State of Santa Catarina, which has operational activities similar to JBS Aves.

The consolidated interim financial statements reflect the Company's acquisition of Agrovêneto accounted in accordance with IFRS 3 (R) / CPC 15 R1, as described in note 4.

In May 2013, the JBS Aves incorporated its wholly subsidiary, Agrovêneto, in a process of simplifying the corporate structure of the economic group, higher administrative efficiency and reduction of costs incurred on operations. The merger did not result in an increase of capital or issuance of new shares by JBS Aves.

**d.2) XL Foods's assets acquisition**

In April 2013, the subsidiary JBS USA completed the acquisition of a beef processing facilities based in Omaha, Nebraska, United States and a factory based in Nampa, Idaho, in the United States. In January 2013, JBS USA had acquired a plant in the city of Brooks, state of Alberta in Canada that consisted of a processing plant and feedyards, both units were acquired from XL Foods.

For accounting purposes, and in accordance with IFRS 3 (R) / CPC 15 R1, since Omaha Acquisition and Brooks Acquisition were acquired from a common seller, the allocation of purchase price to the assets acquired and liabilities assumed was performed on a combined bases, as one acquisition for accounting purposes, as described in note 4.



## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### d.3) Agil's Acquisition

In June 2013, the subsidiary JBS Aves acquired all the shares of the company Agil, based in Montenegro, Rio Grande do Sul, which performs warehousing activities.

The consolidated financial statements reflect the Company's acquisition of Agil accounted in accordance with IFRS 3 (R) / CPC 15 R1, as described in note 4.

### d.4) Ana Rech's assets acquisition

In June 2013, the subsidiary JBS Aves acquired biological assets and items of property, plant and equipments called Granja André da Rocha (Ana Rech Pork and Poultry Industrial Unit), based in Nova Prata, Rio Grande do Sul.

## 2 Elaboration and presentation of financial statements

### a. Declaration of conformity

These financial statement includes:

The Company financial statements were prepared and in accordance with International Financing Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and also in accordance with pronouncements, interpretations and orientations of Brazilian Accounting Pronouncements Committee (Comitê de Pronunciamentos Contábeis - CPC) approved by resolutions of the Brazilian Federal Accounting Council (Conselho Federal de Contabilidade - CFC) and requirements of the Brazilian Securities Commission - CVM.

The individual financial statements were prepared in accordance with accounting practices adopted in Brazil, in compliance with the Law of joint stock companies (Lei das sociedades por ações - Leis das SA's), considering the amendments made by Brazilian Laws 11.638/07 and 11.941/09 and pronouncements, interpretations and orientations of Brazilian Accounting Pronouncements Committee (Comitê de Pronunciamentos Contábeis) - CPC approved by resolutions of the Brazilian Federal Accounting Council (Conselho Federal de Contabilidade) - CFC, and requirements of the Brazilian Securities Commission - CVM.

The individual financial statements present the evaluation of investments in associates, subsidiaries and joint ventures by the equity method, according to Brazilian legislation. Thereby the financial statements are not in accordance with the IFRS, which requires the evaluation of these investments in the individual company's financial statements measured at their fair value or at cost.

The financial statements of subsidiaries presented prior to the first time adoption of IFRS are adjusted to the policies adopted by the Group - International Financing Reporting Standards (IFRS). Thus, the balance sheets of subsidiaries have been prepared with international accounting uniform policies and practices. Similarly, for the new investments acquisitions after adoption of IFRS, IFRS 3 (R)/CPC 15 R1 - Business Combinations is applied, which presents investment of fair value, subsequently, evaluating its investments.

Since there is no difference between the consolidated equity and the consolidated profit/loss attributable to shareholders of Company, presented in the consolidated quarterly financial statements prepared in accordance with IFRSs and constants in the individual financial statements prepared in accordance with accounting practices adopted in Brazil (BR GAAP), the Company opted to present these statements in a single set side by side.

### b. Transitional Tax Regime (Regime Tributário Transitório - RTT)

Transitional Tax Regime (Regime Tributário Transitório - RTT) - The amounts presented in financial statements as of December 31, 2013 are considering the adoption of the Tax Regime Transition (RTT) by the Company as allowed by Law n° 11.941/09, which aims to maintain neutrality tax changes in the Brazilian corporate law, introduced by Law n° 11.638/07 and by the Law n° 11.941/09.

### c. Normative Statement n° 1.397 e Provisory Measure (Medida Provisória - MP) n° 627 of 2013

In 2013 the Normative Statement (Instrução Normativa - IN) n° 1.397 and the Provisory Measure (Medida Provisória - MP) n° 627 was published, bringing relevant changes for the federal tax rules, among which stands out the following: (i) repeal of Transitional Tax Regime (Regime Tributário Transitório - RTT); (ii) changes in Decree-law n° 1.598/77 dealing with the Corporate Income Tax (IRPJ and CSLL); (iii) definition that changes and new accounting practices issued through administrative acts after the issuance of this Provisory Measure, will have no implication in the determination of federal taxes until tax law regulates the matter, (iv) inclusion of specific treatment on the taxation of profits or dividends, (v) inclusion of provisions on the calculation of interest on equity, and (vi) new considerations of investments valued at equity method.

The Normative Statement take effect from September, 2013 and determined that the taxpayer provide the evaluation of the paid dividends in the years 2008 to 2013 above the limits set by the tax laws, as well as other measures.

The providences of Provisory Measure take effect from 2015, however the Provisory Measure allows that the taxpayer opts for anticipating the effects for 2014 as a condition to eliminate any tax effects related to dividends paid until the date of publication of the Provisory Measure, until the date of publication of the MP, the calculation of interest on equity and the valuation of significant investments in subsidiaries and associates under the equity method.

The Company, oriented by its legal advisors, decided not to recognize any possible effect of these regulations, once up to this date the Internal Revenue Service of Brazil did not regulate the form and date to exercise this option, in addition to the Provisory Measure itself has been the subject of several amendments, which makes it impractical for the Company's Management to take any decision to compliance with those changes. The final decision on the effective exercise of such option will be taken when converting the final text of Provisory Measure in law.

Based on the current contend of the Provisory Measure, the Company carried out studies on the possible effects that could result from the application of those provisions of the Provisory Measure and the IN and concluded that no material adjustments to its financial statements as of December 31, 2013.

### d. Approval of financial statements

The approval of these financial statements was given at the Board of Directors' meeting held on March 20, 2014.

### e. Functional and presentation currency

These individual and financial statements are presented in Reais (R\$), which is the Company's functional currency. All financial information is presented in thousands of reais.

## 3 Significant accounting policies

The main accounting policies used in the preparation of these financial statements, as described below, have been consistently applied over all the reported periods, unless otherwise stated.



## **JBS S.A.**

### **Notes to the financial statements for the years ended on December 31, 2013 and 2012 (Expressed in thousands of reais)**

#### **a) Statements of income**

Revenue and expenses are recorded on the accrual basis. Revenue is measured at the fair value of the payment received or receivable for sale of products and services in the Company normal course of business and its subsidiaries.

In the income statement revenue is net of taxes, returns, rebates and discounts, as well as of intercompany sales. On note 23 is presented net revenue reconciliation.

In accordance with IAS 18/CPC 30 R1 - Revenues, the Company recognizes revenue when, and only when:

- (i) the amount of revenue can be measured reliably;
- (ii) the entity has transferred to the buyer the significant risks and rewards incidental to ownership over the goods;
- (iii) it is probable that the economic benefits will flow to the Company and its subsidiaries;
- (iv) the entity neither maintains involvement in the Management of product sold at levels normally associated with ownership nor effective control of such cost of good sold; and
- (v) expenses incurred or to be incurred related to the transaction, can be reliably measured.

The expenses are recorded on the accrual basis.

#### **b) Accounting estimates**

In the process of applying the Company's accounting policies, Management made the following judgments which can eventually have a material impact on the amounts recognized in the financial statements:

- impairment of non-financial assets;
- impairment of recoverable taxes;
- retirement benefits;
- measurement at fair value of items related to business combinations;
- fair value of financial instruments;
- provision for tax, civil and labor risks;
- impairment of financial assets;
- biological assets; and
- useful lives of property, plant and equipment.

The Company reviews its estimates and underlying assumptions used in its accounting estimates on a quarterly basis. Revisions to accounting estimates are recognized in the financial statements in the period in which the estimates are revised.

The settlement of transactions involving these estimates may result in different amounts due to potential inaccuracies inherent in the process of its determination.

#### **c) Cash and cash equivalents**

Cash and cash equivalents include cash balances, banks and financial investments with original maturities of three months or less from the date of the contract. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value in accordance with IAS 7/CPC 03 R2 - Statement of Cash Flows. These investments are designed to satisfy the cash commitments of short-term (daily management of financial resources of the Company and its subsidiaries) and not for investment or other purposes.

#### **d) Trade accounts receivable**

Trade accounts receivable correspond to amounts owed by customers in the ordinary course of business of the Company. If the due date is equivalent to one year or less, the account receivable is classified as current assets. Otherwise, the corresponding amount is classified as noncurrent assets.

Accounts receivable are initially recognized at fair value, subsequently measured at amortized cost, less any impairment. In practice, they are recognized at the invoiced amount, adjusted to its recoverable value.

#### **e) Allowance for doubtful accounts**

Allowance for doubtful accounts of accounts receivable are calculated based on the analysis of the aging list, provisioning the items of long standing, and considering the probable estimated losses, which the amount is considered sufficient by the Management to cover probable losses on accounts receivable based on historical losses.

Allowance for doubtful accounts expenses with the constitution of the provision for adjustment to recoverable value are recorded under the caption "Selling Expenses" in the individual and consolidated statements of income. When no additional recoverability is expected, the account receivable is derecognized.

#### **f) Inventories**

In accordance with IAS 2/CPC 16 R1 - Inventories, the inventories are stated at the lower of the average cost of acquisition or production, and the net realizable value. The cost of inventories is recognized in the income statement when inventories are sold or perishing.

#### **g) Biological assets**

In accordance with IAS 41/CPC 29 - Biological Assets, companies that operate with agricultural activities, such as grain crops, increased herd (of cattle feedlot operations or livestock grazing), and various agriculture crops are required to mark to market these assets, which effect shall be recorded in the income statement of the year.

The evaluation of biological assets is done on a quarterly basis by the Company, and the gain or loss on change in fair value of biological assets is recognized in the income statement in the period in which it occurs, in specific line as a reduction of gross revenue and cost of products sold.

The registration of biological assets is done through the concept of market to market and cost, according to the criteria defined in the Note 8.

#### **h) Investments in associates, subsidiaries and joint ventures**

In the individual financial statements of the Company, the investments in associates, subsidiaries and joint ventures are recognized by the equity method.

In accordance with IAS 28/CPC 18 R2 - IAS 28 Investments in Associates, Subsidiaries and Joint Ventures, Associate is an entity over which an investee has significant influence, being the power to participate in the financial and operating policy decisions of the investee (but not control or joint control).



## **JBS S.A.**

### **Notes to the financial statements for the years ended on December 31, 2013 and 2012 (Expressed in thousands of reais)**

According to IAS 31/CPC 19 R2 - Interests in joint venture, Joint ventures are business jointly controlled whereby parties that hold the joint control have rights to the net assets of the business. The interests in joint ventures are treated as investment and recorded by the equity method, in accordance with IAS28/CPC 18 R2 - Investments in associates, subsidiaries and joint ventures.

Exchange differences on foreign currency investments are recognized in equity in the accumulated translation adjustments.

#### **i) Property, plant and equipment - PP&E**

The items of property, plant and equipment are valued at historical cost of acquisition or construction, net of accumulated depreciation and impairment.

The interest on loans that are directly attributable to fixed assets acquisition or construction of assets are capitalized as part of the costs of these assets. Borrowing costs that are not directly related to specific assets (but related to more than one asset) are capitalized based on average interest rate on the balance of construction in progress. These costs are amortized according to the estimated useful lives of the related assets.

Depreciation is recorded using the straight-line method over the estimated useful lives of the assets, so that the value of cost less its residual value after the useful life is fully depreciated (except for land and construction in progress). The estimated useful lives, residual values and depreciation methods are reviewed at each reporting date and the effect of any changes in estimates are accounted for prospectively.

An item is disposed when there are no future economic benefits resulting from its continued use. Any gains or losses on sale or disposal of fixed assets are determined by the difference between the amounts received against the carrying value and are recognized in the income statement.

#### **j) Assets leased**

Leases under which the Company assumes the risks and benefits of ownership are classified as financial leases. After initial recognition, the asset is in accordance with the accounting policy applicable to the asset.

Other leases are operating leases and the leased assets are not recognized on the balance sheet of the Company, being recorded in the Statement of income as an expense in accordance with the payments. The Company has only operating leases.

#### **k) Intangible assets**

Consist mostly of goodwill recorded in accordance with IAS 38/CPC 4 R1 - Intangible assets by cost or formation, less amortization and any applicable losses due to impairment. Amortization, when applicable, is recognized using straight-line method based on the useful lives of assets. The estimated useful lives and amortization method are reviewed at the end of each financial year and the effect of any changes in estimated are accounted for prospectively.

##### Goodwill arising from business combination

Goodwill resulting from business combinations is stated at cost at the date of business combination, net of accumulated impairment.

Goodwill is subject to annual impairment testing or more frequently when impairment indications are identified. If the recoverable amount of the cash-generating unit is less than the carrying value, an impairment loss is recorded. Any impairment loss on the recoverable amount of goodwill is directly recognized in income statement. The impairment loss is not reversed in subsequent periods.

At the sale of the corresponding cash-generating unit, the goodwill is included in the calculation of profit or loss on disposal.

##### Impairment of tangible and intangible assets, excluding goodwill

Property, plant and equipment, intangible assets with defined useful lives and other assets (current and noncurrent) are tested for impairment, if indications of potential impairment exist. Intangible assets are tested for impairment when an indication of potential impairment exists or on an annual basis, regardless of whether or not there is any indication of impairment, pursuant to IAS 38/CPC 4 R1- Intangible Assets.

After each year end a review is made of the carrying value of tangible and intangible assets to determine whether there is some indication that those assets have suffered any impairment. If such indication is identified, the recoverable amount of the asset is estimated in order to measure the amount of such loss, if any.

The recoverable amount is the higher amount between fair value less costs to sell and value in use. In evaluation of value in use, the estimated future cash flows are discounted to present value by the discount rate before tax that reflects current market assessment of the time value of money and the specific risks to the asset.

If the recoverable amount of an asset is lower than its carrying value, the asset is reduced to its recoverable amount. The loss on the impairment is recognized immediately in the statement of income and is reversed if there has been a change in the estimates used to determine the recoverable amount. When an impairment loss is subsequently reversed, there is an increase in amount of the asset due to the revised estimate of its recoverable amount, but it does not exceed carrying amount that would have been determined if no loss on the impairment had been recognized for the asset in prior years. Reversal of loss on the impairment is recognized directly in the income statement.

#### **l) Other current and noncurrent assets**

Other current and noncurrent assets are stated at cost or realizable value including, if applicable, income earned through the reporting date.

#### **m) Trade accounts payable**

Correspond to the amounts owed to suppliers in the ordinary course of business of the Company. If the payment period is equivalent to one year or less, suppliers are classified as current liabilities. Otherwise, the corresponding amount is classified as noncurrent liabilities. When applicable, are added interest, monetary or exchange rate.

#### **n) Loans and financings**

Loans and financings are recognized at fair value upon receipt of the proceeds, net of transaction costs, when applicable, plus charges, interests and monetary and exchange rate variation contractually defined, incurred until the end of each period, as shown in note 15.

#### **o) Income tax and social contribution**

##### **Current taxes**

Current taxes are computed based on taxable income at tax rates in effect, according to prevailing legislation.



## **JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### **Deferred taxes**

Deferred income tax (deferred tax) is calculated on the temporary differences between the tax bases of assets and liabilities and their carrying amounts. Deferred tax is determined using tax rates enacted and expected to be applied when the deferred tax assets are realized or when the income tax liability is settled.

Deferred tax assets are recognized only in proportion to the expectation or likelihood that future taxable income will be available against which the temporary differences, tax losses and tax credits can be used.

Deferred tax assets and liabilities are offset if there is a legal right to offset current tax assets and liabilities, and they are related to income taxes levied by the same taxation authority on the same taxable entity.

### **p) Dividends**

Dividend distribution, when applicable, proposed by Management is equivalent to the mandatory minimum dividend of 25% and is recorded under the caption "Declared Dividends" in liabilities since it is considered a legal obligation established by the Company's laws.

### **q) Current and noncurrent liabilities**

Current and noncurrent liabilities are stated at known or estimated amounts, including, if applicable, charges and monetary or exchange rate variations.

### **r) Noncontrolling interest**

According to IAS 1/CPC 26 R1, Presentation of financial statements, noncontrolling interests are presented in the financial statements within equity, with respective effects included in the statement of income.

### **s) Contingent assets and liabilities**

According to IAS 37/CPC 25 - Provisions, Contingent Liabilities and Contingent Assets, contingent assets are recognized only when their realization is "virtually certain", based on favorable final judicial decision. Contingent assets are disclosed where an inflow of economic benefits is probable.

Contingent liabilities are accrued when losses are probable and the amounts can be estimated reliably. Contingent liabilities classified as possible are only disclosed and contingent liabilities classified as remote are neither accrued nor disclosed.

### **t) Adjustment of assets and liabilities to present value**

The Company presents, when relevant, assets and liabilities at present value long-term assets and liabilities, according to CPC12- Present value adjustment. The present value long-term assets and liabilities are adjusted to present value, but the adjustment on the short-term balances occurs only when the fact is considered material in relation to the financial statements.

In the present value calculation adjustment the Company consider the following assumptions: (i) the amount to be discounted; (ii) the dates of realization and settlement; and (iii) the discount rate.

The discount rate assumption relies on current market valuations as to time value of money and specific risks for each asset and liability.

### **u) Consolidation**

The financial statements includes individual financial statements of the Company, its subsidiaries and joint controlled entities (proportionally consolidated). Control is obtained when the Company has the power to control financial and operating policies of an entity so as to obtain benefits from its activities.

When necessary, the financial statements of subsidiaries are adjusted according to the accounting policies established by the Group. All transactions, balances, income and expenses between Group companies are eliminated in the financial statements. Consolidated subsidiaries are detailed described on note 11.

The financial statements of the foreign subsidiaries are originally prepared in the currency of the country in which they are based and, subsequently, are adjusted to IFRS and translated to Brazilian reais using the exchange rate in effect at the reporting date for assets and liabilities, the historical exchange rate for changes in equity and the average exchange rate for the period for income and expenses when it is appropriate. Exchange gains and losses are recognized in equity under the caption "accumulated translation adjustments" in accordance with IAS 21/CPC 2 R2 - The effects of changes in foreign exchange rates.

### **v) Foreign currency translation**

#### **Functional and reporting currency**

Transactions in foreign currencies are translated to the respective functional currencies of the Company entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period.

The items of the financial statements of the subsidiaries are measured using the currency of the primary economic environment in which the subsidiaries operate ("functional currency"), being adjusted to IFRS and translated to Brazilian Real at the corresponding exchange rate of the reporting period for assets and liabilities, the historical rate for equity and the average exchange rate of the period for the income statement, if applicable, and with the exchange rate effects recognized in comprehensive income.

### **w) Earning per share**

According to with IAS 33/CPC 41 - Earnings per share, the Company presents the basic and diluted earnings per share data for its common shares:

Basic: Calculated by dividing net income allocated to common shareholders of the Company by the weighted average number of common shares outstanding during the period.

Diluted: Calculated by dividing net income of the period attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the period, adjusted for the effects of all dilutive potential common shares, adjusted for own shares held.

### **x) Financial instruments**

Subsequent measurement of financial instruments occurs at each reporting date, according to the rules for each category of financial assets and liabilities.





## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### • Financial assets at fair value through profit or loss

Financial assets are classified by its fair value on the financial report if it is classified as held for trading or designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the company manages such investments and makes purchase and sale decisions based on their fair values in accordance with a documented risk management and investment strategy of the Company. Transaction costs, after initial recognition are recognized in income statement when incurred. Financial assets recorded at fair value through profit or loss are measured at fair value and changes in fair value of these assets are recognized in statement of income of the period. The financial instruments classified in this category are "Cash and cash equivalents" and "Derivatives receivables".

### • Loans and receivables

Loans and receivables are financial assets with fixed or estimated payment amounts that are not quoted in an active market. Such assets are initially recognized at fair value plus any attributable transaction costs. After initial recognition, loans and receivables are measured at amortized cost using the effective interest method, decreased by any loss on the impairment. The main assets of the Company classified in this category are "trade accounts receivables" and "related parties".

### • Held to maturity

In the case when the Company intends and is able to hold bonds to maturity, then such financial assets are classified as held to maturity. Investments held to maturity are initially recognized at fair value plus any directly attributable transaction costs. After initial recognition, investments held to maturity are measured at amortized cost using the effective interest method, decreased by any loss on the impairment. The Company has no financial instruments in this category.

### • Non derivative financial liabilities

The Company recognizes debt securities and subordinated debt on the date on which they originated. All other financial liabilities (including liabilities designated at fair value recorded in income) are initially recognized on the trade date on which the Company becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial liability when its contractual obligations are canceled or expired. The Company has the following non-derivative financial liabilities: loans, financing, trade accounts payable, debts with related parties and other payables.

### • Impairment of financial assets

Financial assets, except those designated at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Impairment loss is recognized if, and only if there is any indication that an asset may be impaired as a result of one or more events that occurred after initial recognition, and had an impact on the future cash flows estimated of this asset.

The financial asset carrying value is reduced directly by the loss of the impairment for all financial assets, except accounts receivable in which the carrying value is reduced by a loss estimate. Subsequent recoveries of amounts previously written off are credited to the loss estimate. Changes in the carrying value of the loss estimate are recognized in statement of income.

### • Derivatives

The Company and subsidiaries recognize and disclose financial instruments and derivatives according to IAS 39/CPC 38 - Financial Instruments: Recognition and Measurement, IFRIC 9 - Assessment of embedded derivatives and IFRS 7/CPC 40 R1 - Disclosure of Financial Instruments. Financial instruments are recognized after the Company and its subsidiaries become a party to the contractual provisions at the instruments.

Based on a risk management policy of the JBS Group, the Company and its subsidiaries, contract financial derivatives instruments in order to minimize the risk of losses due to the exposure to fluctuation in exchange rates, interest rates, commodities prices, credit risks and liquidity, which can affect the valuation of current and noncurrent assets, future cash flow and profit.

The fair value of derivative instruments is calculated by the treasury department, based on information of each contracted transaction and market information on the reporting dates such as interest rates and exchange rates.

### y) Business combinations

According to IFRS 3 (R)/CPC 15 R1 - Business Combination, business acquisitions are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The consideration transferred in a business combination is measured at fair value, which is calculated by adding the fair values of assets transferred, liabilities incurred on the acquisition date to the previous owners of the acquired shares issued in exchange for control of the acquired. The acquisition-related costs are generally recognized in income when incurred.

Goodwill is measured as the excess of the sum of the consideration transferred, the recognized amount of noncontrolling interests in the acquired business plus the fair value of the existing equity interest in the acquired less the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. If the excess is negative, a gain on bargain is recognized immediately in income as a gain.

If the initial accounting for a business combination is incomplete at the closing of the period in which the business combination has occurred, the recording of the temporary values of items whose accounting is incomplete are made. These temporary figures are adjusted during the measurement period (which shall not exceed one year from the date of acquisition), or additional assets and liabilities are recognized to reflect new information relating to facts and circumstances existing at the acquisition date which, if known, would have affected the amounts recognized on that date.

### z) Employee benefits

#### Defined Contribution Plans:

A defined contribution plan is a plan for post-employment benefits under which an entity pays fixed contributions into a separate entity (Provident Fund) and has no legal or constructive obligation to pay additional amounts. Obligations for contributions to pension plans to defined contribution plans are recognized as expenses for employee benefits in income in the periods during which employees render services. Prepaid contributions are recognized as an asset upon condition that reimbursement of cash or a reduction in future payments is available. Contributions to a defined contribution plan that are due more than 12 months after the end of the period in which the employee renders service are discounted to their present values.

#### Defined benefit plans

The amount of the defined benefit plans that will be received by the beneficiaries are previously defined, calculated individually for each of the plan by using actuarial assumptions. The contributions can be adjusted in order to guarantee the payment of these benefits.

The recognized obligation for these contributions is the present value of the obligation defined in the closing, less the fair value of the assets of the plan, adjusted by actuarial gains or losses and past service costs.

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The discount rate is yield at the reporting date on funds that have maturity dates approximating the terms of the appropriate subsidiary's obligation and that are denominated in the same currency in which benefits are expected to be paid. The calculation is performed annually by a qualified actuary using the projected unit credit method.

When the calculation results in a benefit for the indirect subsidiary, the asset to be recognized is limited to the total cost of any unrecognized past service and present value of economic benefits available in the form of future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to any plan in indirect subsidiary. An economic benefit is available to the indirect subsidiary if it is achievable during the life of the plan or the liquidation of the plan liabilities.

When the benefits of a plan are increased, the portion of the increased benefit relating to past service by employees is recognized in the straight-line method over the average period until the benefits become vested. To the extent the benefits become vested immediately, the expense is recognized immediately in income.

All actuarial gains and losses arising from defined benefit plans are accounted for in other comprehensive income.

#### aa) Segment reporting

In accordance with IFRS 8/CPC 22 - Segment reporting - Segment reporting is presented consistently with the internal reports provided to the entity's chief operating decision maker to make decisions about resources allocations, performance evaluation by segment and strategic decision making process.

#### ab) Statements of Cash flow

The statements of cash flows have been prepared by the indirect method in accordance with the instructions contained in IAS 7/CPC 3 R2 - Statement of Cash Flows.

#### ac) Statement of comprehensive income

According to IAS 1/CPC 26 R1 - Presentation of financial statements - The statement of comprehensive income is composed by the conversion rate of foreign currency investments abroad and equity valuation in investments.

#### ad) Economic Value Added

In accordance with CPC 9 (No correlation to IFRS) - Statement of Economic Value Added, the Company included in the financial statements, the Statement of Value Added (EVA), and as additional information in the financial statements, because it is not a compulsory statement according to IFRS.

The Economic Value Added Statement, aims to demonstrate the value of the wealth generated by the Company and its subsidiaries, its distribution among the elements that contributed to the generation of it, such as employees, lenders, shareholders, government and others, as well as the share of wealth not distributed.

#### ae) New IFRS pronouncements, issues, changes and interpretations issued by the IASB applicable to financial statements

The following new rules, changes and interpretations of standards were issued by IASB and have initial adoption on January 1, 2013.

- IFRS 10 – “financial statements”, on December 20, 2012, the CVM released Deliberation 698 approving CPC 36 (R3) “financial statements”, which incorporated the changes under IFRS 10. The new standard is based on existing principles and identifies the concept of control as the dominant factor when determining whether an entity should be included in the financial statements of the Parent Company. The standard provides additional guidance for determining control. The adoption of this IFRS had no material effect on the reported amounts for the current year and previous year.

- IFRS 11 – “Joint arrangements”, on November 23, 2012, the CVM released Deliberation 694 approving CPC 19 R2 “Joint businesses”, which incorporated the changes introduced under IFRS 11. The main change introduced by this standard is the impossibility of proportional consolidation of entities where the control of the net assets be shared through an agreement between two or more parties and be classified as a joint venture.

The Company adopted this standard and identified that it will not have a material impact in the deconsolidation of Meat Snacks Partner do Brasil Ltda. (MSP), whose share of the Company is 50%. Therefore, the balances related to the comparative periods for the financial statements have not been adjusted.

For additional information on December 31, 2012, 50% of MSP's assets represented 0.04% of the consolidated assets, 50% of MSP's liabilities represented 0.02% of the consolidated liabilities, 50% of equity represented 0.33% of the Company's investments and 50% of MSP's net income represented 0.79% of the Company's net income.

#### Financial statements of MSP on the year ended on December 31, 2012:

	December 31, 2012	JBS shares 50%
ASSETS	44,666	22,333
LIABILITIES	9,033	4,517
EQUITY	35,633	17,817
NET INCOME OF THE YEAR	11,393	5,697

- IFRS 12 – “Disclosure of interest in other entities”, on December 13, 2012, the CVM released Deliberation 697 approving CPC 45 “Disclosure of interest in other entities”, which incorporated the changes under IFRS 12 – “Disclosure of interest in other entities”. The standard deals with disclosure requirements for all forms of interest in other entities, including joint arrangements, associations, specific-purpose interest and other forms of interest that are not booked. The adoption of this IFRS had no material effect on the reported amounts for the current year and previous year.

- IFRS 13 - “Fair value measurement”, on December 20, 2012, the CVM disclosed Deliberation 699 approving CPC 46 “Fair value measurement”, which incorporated the changes under IFRS. The objective of the standard is to increase consistency and reduce the complexity of fair value measurement, providing a more precise definition and a single source of fair value measurement and its disclosure requirements under IFRS. The requirements do not expand the use of fair value booking, but rather provide instructions on how to apply it when already required or allowed under other IFRS standards. The adoption of this IFRS had no material effect on the reported amounts for the current year and previous year.

- IAS 1 – “Presentation of Financial Statements” – the main change was the requirement that entities group the items presented under other comprehensive income based on whether or not they are potentially reclassifiable to the subsequent profit or loss (reclassification adjustments). This change, however, does not establish which items should be presented under other comprehensive income.

IAS 16 - Property, plant and equipment - The objective of IAS 16 is to prescribe the accounting treatment for property, plant, and equipment. The principal issues are the recognition of assets, the determination of their carrying amounts, and the depreciation charges and impairment losses to be recognized in relation to them. The adoption of this IAS had no material effect on the reported amounts for the current year and previous year.



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• IAS 19 – “Employee benefits”, on December 13, 2012, the Securities and Exchange Commission of Brazil (CVM) published Deliberation 695 approving CPC 33 (R1) “Employee benefits”, which incorporated the changes under IAS 19 amended in June 2011. The main impacts of the changes follow:

(i) elimination of the possibility of using the “corridor method” (permission for actuarial gains and losses up to the limit of 10% of the present value of the defined benefit obligation or 10% of the fair value of the plan’s assets, the greater of the two values, to be recognized as profit or loss for the remaining average working life of participants in the plan);

(ii) recognition of actuarial gains and losses under “other comprehensive income”, as they occur. These amounts will not be carried to the profit or loss of the period, remaining under equity in other comprehensive income;

(iii) immediate recognition of the costs of past services in the profit or loss; and

(iv) substitution of the participation cost and expected return on the plan’s assets for a net participation amount calculated by applying the discount rate to the assets (liabilities) of the net defined benefit.

The Company has evaluated this standard’s adoption effects in the year ended on December 31, 2012, and its effects were not representative, not being adjusted for comparability purpose. Considering the cost versus benefits of adjusting the comparative periods, the Company decided to apply the effects of this standard in a prospective way in the financial statements.

#### af) Rules, changes and interpretations of standards that are not yet in force

The following new rules, changes and interpretations of standards were issued by IASB, but were not adopted by CPC:

• IFRS 9 – “Financial Instruments” outlines the requirements for the classification, measurement and recognition of financial assets and liabilities IFRS 9 was issued in November 2009 and October 2012 and substitutes the paragraphs in IAS 39 related to the classification and measurement of financial instruments. IFRS 9 required classification of financial assets into two categories: measured at fair value and measured at amortized cost. Classification is determined when the financial asset is initially recognized. Classification depends on the business model of the entity and the characteristics of the cash flow arrangements of the financial instruments. For financial liabilities, the standard maintains most of the requirements under IAS 39.

The main change is when the fair value option is adopted for financial liabilities, in which case the portion of change in fair value that is attributable to changes in the credit risk of the entity is registered in other comprehensive income and not in the statement of operations, except for cases in which this results in accounting mismatches. The standard will be applicable as of January 1, 2015.

• IAS 19 - “Employee benefits”, on November, 2013 the IAS issued a revised IAS 19. This change is intended to clarify the aspects related to the recognition of the contributions of employees or third parties and their impacts in the cost of service and period service. This standard is effective for annual periods beginning on or after July 01, 2014. The Company is evaluating the impact of adopting these amendments in its financial statements.

• IAS 32 – “Financial Instruments: Presentation” provides further clarification in addition to the application guidance in IAS 32 on the requirement to offset financial assets and liabilities in the balance sheets. The standard will be applicable as of January 1, 2014.

• IFRS 10, IFRS 12 and IAS 27 - “Invest entities”, on October, 2012, the IASB issued a revised IFRS 10, IFRS 12 and IAS 27, which define entity of investment and introduced an exception to the consolidation entity controlled by investment, establishing the accounting treatment in these cases. These changes are effective for annual periods beginning on or after January 1, 2014. The Company is evaluating the impact of adopting these amendments in its financial statements.

• IAS 36 - “Impairment of Assets”, In May, 2013, IASB issued a revised IAS 36. This change requires disclosure of discount rates that were used in the current and previous evaluation of impairment of assets, if the recoverable amount of the asset is based on a valuation technique to present value based on the fair value less the cost of low. This standard is effective for annual periods beginning on or after January 1, 2014. The Company is evaluating the impact of adopting these amendments in its financial statements.

• IAS 39 - “Novation of Derivatives and Continuation of Hedge Accounting”, in June 2013, the IASB issued a revised IAS 39. This change is intended to clarify when an entity is required to discontinue a hedge, in situations where this instrument expires, is sold, terminated or exercised. This standard is effective for annual periods beginning on or after January 1, 2014. The Company is evaluating the impact of adopting these amendments in its financial statements.

• IFRIC 21 - “Taxes”, in May 2013, the IASB issued an interpretation of IFRIC 21. This interpretation addresses issues related to the recognition of a tax liability when it originates from application of IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. This interpretation is effective for annual periods beginning on or after January 1, 2014. The Company is evaluating the impact of adopting these amendments in its financial statements.

• Annual Improvements to IFRS December, 2013 - In December, 2013, the IASB issued a revised version of IFRS 1, IFRS 2, IFRS 3, IFRS 8, IFRS 12, IFRS 13, IAS 16, IAS 24, IAS 38 and IAS 40 standards. These standards are effective for annual periods beginning in or after July 1, 2014. The Company is evaluating the impact of these changes in its financial statements.

## 4 Business Combination

According to IFRS 3 (R)/CPC 15 R1 - Business Combination, business acquisitions are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The consideration transferred in a business combination is measured at fair value, which is calculated by adding the fair values of assets transferred, liabilities incurred on the acquisition date to the previous owners of the acquired shares issued in exchange for control of the acquired. The acquisition-related costs are generally recognized in income when incurred.

Goodwill is measured as the excess of the sum of the consideration transferred, the recognized amount of noncontrolling interests in the acquired business plus the fair value of the existing equity interest in the acquired less the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. If the excess is negative, a bargain purchase gain is recognized immediately in income as a gain.

If the initial accounting for a business combination is incomplete at the closing of the period in which the business combination has occurred, the recording of the temporary values of items whose accounting is incomplete are made. These temporary figures are adjusted during the measurement period (which shall not exceed one year from the date of acquisition), or additional assets and liabilities are recognized to reflect new information relating to facts and circumstances existing at the acquisition date which, if known, would have affected the amounts recognized on that date.

#### 4.1) Conclusion of the Acquisition of Assets of Frigorífico Independência

On January 2013 the Company concluded the Acquisition of Assets of Frigorífico Independência.

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The acquisition was made through the transference of 22,987,331 common shares issued by the Company that were held in treasury. The Company evaluated the impact of the transaction and the purchase price allocation is presented below. The amounts presented reflect the estimated fair value of assets acquired on December 31, 2013:

**ASSETS**

Property, plant and equipment, net	135,001
<b>TOTAL ASSETS</b>	<b>135,001</b>
<b>LIABILITIES AND EQUITY</b>	
Equity	135,001
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>135,001</b>

Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	197,005
Estimated fair value of net assets acquired	135,001
Goodwill to expectation of future earnings (note 13)	62,004

**4.2) Agrovêneto's acquisition**

In March 2013, the subsidiary JBS Aves acquired all the shares of Agrovêneto, by the amount of R\$ 108,564. In the Consolidated, liabilities related to this transaction is kept under the caption Payables related to facilities acquisitions.

With the respect to the expected gains with the Agrovêneto's incorporation, JBS Aves expects to leverage synergy gains and believes it can benefit from the cost reduction with packaging, industrial processes, formulation and administration, as well as synergies resulting primarily from corporate and exports. The amounts shown reflect the estimated fair value of individual assets and liabilities assumed as of December 31, 2013:

**ASSETS**

Cash and cash equivalents	11,030
Trade accounts receivable, net	30,793
Inventories and Biological assets	30,355
Recoverable taxes	110,964
Other current and noncurrent assets	4,439
Property, plant and equipment and intangible assets, net	77,216
<b>TOTAL ASSETS</b>	<b>264,797</b>

**LIABILITIES AND EQUITY**

Trade accounts payable	25,994
Loans and financings	53,295
Payroll, social charges and tax obligation and income and deferred taxes	10,845
Other current and noncurrent liabilities	111,951
Equity	62,712
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>264,797</b>

Estimated value of goodwill to expectation of future earnings:

The business value, which led the incorporation of Agrovêneto by JBS Aves, was R\$ 108,564, corresponding to the incorporation of 100% of the acquirer's shareholders' equity. The amount paid is justified by the economic value of Agrovêneto at the date of the deal, and total goodwill (excess) was R\$ 45,852 as shown below:

Summary of goodwill allocation operation:

Amount invested in Agrovêneto	108,564
Agrovêneto's shareholders' equity in March 31, 2013	62,712
Goodwill	45,852

For purposes of goodwill allocation under CPC 15 (R1), goodwill related to the groups of intangible assets (basically trademarks and patents) was taken into account. Deferred tax liabilities and other adjustments to assets (such as prepaid expenses) are not applicable, in accordance with CPC 15 (R1). The calculation of the residual goodwill after allocation of generated goodwill to the related asset accounts is as follows:

Goodwill arising from operation	45,852
(-) Fair value of trademarks and patents	(5,165)
(-) Fair value of client portfolio	(4,948)
(-) Fair value of distribution channel	(2,121)
Residual goodwill	33,618

The residual goodwill after the above-mentioned allocations was recorded as "Goodwill" for accounting purposes, which is not amortizable and is tested for impairment as required by CPC 01.

**4.3) Assets acquisition of XL Foods**

In April 2013, the subsidiary JBS USA completed the acquisition of the XL Foods Assets, the total amount of USD 110,528 (R\$ 258,923).



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For accounting purposes, and in accordance with IFRS 3 (R)/CPC 15 R1, the purchase price allocation of those assets and liabilities assumed was held on a combined basis, since such assets were acquired from a common vendor.

JBS USA continues to evaluate the impacts of the operation and the allocation of the purchase price is preliminary, remained pending completion of the assessments of the assets acquired and liabilities assumed, including deferred taxes. The allocation of the purchase price is subject to the following changes, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts below reflect the estimated fair value of individual assets and liabilities assumed on December 31, 2013:

**ASSETS**

Inventories	40,009
Recoverable taxes	9,291
Other current and noncurrent assets	326
Property, plant and equipment and intangible assets, net	338,903
<b>TOTAL OF ASSETS ACQUIRED</b>	<b>388,529</b>

**LIABILITIES AND EQUITY**

Payroll, social charges and tax obligation and income and deferred taxes	43,669
Other current and noncurrent liabilities	3,072
<b>TOTAL OF LIABILITIES ASSUMED</b>	<b>46,741</b>
<b>FAIR VALUE OF ASSETS ACQUIRED LESS LIABILITIES ASSUMED</b>	<b>341,788</b>

Calculation of gain on bargain purchase:

Below, we present the gain on bargain which corresponds to the excess of the fair value of assets acquired and liabilities assumed over the aggregate purchase price, calculated based on the identified assets and liabilities assumed in business combinations:

Total amount paid	258,923
Estimated fair value of net assets acquired	341,788
Gain on bargain <sup>(1)</sup>	82,865

<sup>(1)</sup> - For demonstration of the gain on bargain, the amount calculated of the gain in original currency is US\$ 35 million converted by R\$ 2,3426 in December 31, 2013.

**4.4) Agil's acquisition**

In June 2013, the subsidiary JBS Aves acquired all the shares of the company Agil by the total amount of R\$ 2,386. The consolidated liabilities related to this transaction is about payables related to facilities acquisitions:

JBS Aves continues to evaluate the impact of the transaction and the purchase price allocation presented below is preliminary and is subject to change, which can occur within a year, as defined in IFRS 3 (R)/CPC 15 R1. The amounts presented reflect the estimated fair value of assets acquired on December 31, 2013:

**ASSETS**

Cash and cash equivalents	566
Other current and noncurrent assets	1,881
Property, plant and equipment and intangible assets, net	2,387
<b>TOTAL ASSETS</b>	<b>4,834</b>

**LIABILITIES AND EQUITY**

Other current and noncurrent liabilities	2,495
Equity	2,339
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>4,834</b>

Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

Payables related to facilities acquisitions	2,386
Estimated fair value of net assets acquired	2,339
Estimated value of goodwill to expectation of future earnings (note 13)	47

**4.5) Capital Joy's acquisition:**

In July 2013, the subsidiary JBS Holding GMBH acquired 60% of the shares of Capital Joy by its direct subsidiary JBS Holding Inc, in the amount of USD 12,973 (R\$ 30,391).

The following fair values were determined on a preliminary basis and reviewed by the Company at the balance sheet acquisition date and subject to possible adjustments within a period not exceeding one year in accordance with IFRS 3 (R)/CPC 15 (R1).

**ASSETS**

Cash and cash equivalents	480
Trade accounts receivable, net	69,812
Inventories	2,237
Prepaid expenses	991
<b>TOTAL ASSETS</b>	<b>73,520</b>



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**LIABILITIES AND EQUITY**

Trade accounts payable	34,757
Payroll, social charges and tax obligation and income and deferred taxes	279
Other current and noncurrent liabilities	541
Equity	37,943

**TOTAL LIABILITIES AND EQUITY****73,520**Estimated value of goodwill to expectation of future earnings:

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity related to 60% of equity of reference, calculated based on the identified assets and liabilities assumed in a business combination:

Total amount paid	30,391
Estimated fair value of net assets acquired	22,766
Estimated value of goodwill to expectation of future earnings (note 13)	7,625

**4.6) Conclusion of the acquisition of the operations of Zenda's Group and Seara's Group:**

In September 2013, the Company completed the acquisition of Zenda's Group (by the holding Columbus) and of Seara's Group (by the holdings JBS Foods, Baumhardt and Seara Holding).

As described in the operating activities of the Company, item 1 c.5) the purchase price was fixed in the amount R\$ 5.85 billion in the terms of the closing date of the transaction, by a debt assumption from Marfrig Alimentos S.A. by the Company, and the total cost assumed by the Company for these investments acquisition was in the amount of R\$ 3.609 billion, as described below:

**Detailing of the acquisition cost (expressed in R\$ billions):**

(+) Marfrig Alimentos S.A. debt assumption by the Company	3,899
(+) Costs incurred in the assumptions	5
(-) Receivables from related parties ceded	(295)
(=) Costs of acquisition of investments received from Marfrig Alimentos S.A.:	<b>3,609</b>

The following fair values were determined on a preliminary basis and reviewed by the Company at the balance sheet date of purchase, and will be subject to possible adjustments within a period not exceeding one year in accordance with IFRS 3 (R)/CPC 15 R1. The numbers below represent 100% of the financial statements of the entities, not considering the equity participation.

**ASSETS**

	<b>Seara's Group</b>			<b>Zenda's Group</b>
	<b>JBS Foods</b>	<b>Seara Holding</b>	<b>Baumhardt *</b>	<b>Columbus</b>
	<b>September, 2013</b>	<b>September, 2013</b>	<b>September, 2013</b>	<b>June, 2013</b>
Cash and cash equivalents	94,176	1,431	5,945	29,193
Trade accounts receivable, net	642,798	77,861	13,230	68,774
Inventories	701,314	41,294	4,540	126,584
Biological assets	662,669	-	-	-
Recoverable taxes	470,083	1,633	2,083	37,661
Other current and non-current assets	125,805	652,150	2,948	7,305
Property, plant and equipment, net and Intangible assets, net	4,381,934	73	58,058	143,691
<b>TOTAL ASSETS</b>	<b>7,078,779</b>	<b>774,442</b>	<b>86,804</b>	<b>413,208</b>

**LIABILITIES AND EQUITY**

Trade accounts payable	900,216	118,503	11,448	29,658
Loans and financings	2,271,841	31,141	7,040	142,931
Payroll, social charges and tax obligation	585,060	6,133	22,573	34,171
Other current and non current liabilities	1,898,518	175	6,241	84,479
Equity	1,423,144	618,490	39,502	121,969
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>7,078,779</b>	<b>774,442</b>	<b>86,804</b>	<b>413,208</b>

\* Includes direct and indirect participation of the Company in Excelsior.

Estimated value of goodwill to expectation of future earnings:

Because it is a single negotiation in which the Company acquired more than one shareholding, the Company decided to carry out the Business Combination on a combined basis, segregating the total amount paid in accordance with assumptions at the date of closing of the transaction and based on the expected future profitability of each shareholding.

Below, we present the goodwill to expectation of future earnings, which corresponds to the difference between the amount paid for controlling acquisition over the acquired equity, calculated based on the identified assets and liabilities assumed in a business combination:

	<b>Seara's Group</b>			<b>Zenda's Group</b>	<b>Total</b>
	<b>JBS Foods</b>	<b>Seara Holding</b>	<b>Baumhardt</b>	<b>Columbus</b>	
Total amount paid through debt assumption	2,798,381	618,490	29,402	162,261	<b>3,608,534</b>
Estimated fair value of net assets acquired	1,421,721	618,490	29,207	121,969	<b>2,191,387</b>
Estimated value of goodwill to expectation of future earnings (note 13)	<b>1,376,660</b>	<b>-</b>	<b>195</b>	<b>40,292</b>	<b>1,417,147</b>



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### Purchase price allocation:

**JBS Foods(Seara's Group)** - Holding of Seara's Group, which has the business units more relevant, as Seara Alimentos Ltda, Athena Alimentos Ltda and Frigorífico Mabella Ltda. The price allocated corresponds to the difference between the price allocated in other companies and the total price of the agreement, since JBS Foods has main part of the estimated value of goodwill to expectation of future earnings generated in the operation.

**Seara Holding (Seara's Group)** - Holding of the foreign operations of Seara's Group - Seara Japan, Seara Singapore and Seara Food Europe. It has the purchase price allocated as the fair value of assets acquired.

**Baumhardt (Seara's Group)** - Holding of Excelsior, being the acquisition of the total shareholding, direct and indirect in Excelsior, of 64.57% by the price of R\$ 29,402 as defined in the agreement.

**Columbus (Zenda's Group)** - Holding of Zenda's Group, with the purchase price was set by the value of working capital preliminarily determined, subject to contractual adjustments as already detailed.

## 5 Cash and cash equivalents

Cash, bank accounts and short-term investments are the items of the balance sheets presented in the statements of the cash flows as cash and cash equivalents, as described below:

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Cash and banks	1,789,254	1,014,160	4,713,369	1,949,230
CDB-DI (bank certificates of deposit)	3,148,005	2,295,275	3,236,034	2,429,706
Investment funds	-	-	777,025	748,602
National treasury bill - LFT	286,719	255,549	286,719	255,549
	<u>5,223,978</u>	<u>3,564,984</u>	<u>9,013,147</u>	<u>5,383,087</u>

CDB-DI (bank certificates of deposit) are held by financial institutions, with floating-rate and yield an average of 100% of the variation of the interbank deposit certificate (Certificado de Depósito Interbancário - CDI).

National treasury bill (LFT) – Correspond to purchased bonds with financial institutions, whose conditions and characteristics are similar to the CDB's.

### **Investments funds - Consolidated**

It is composed entirely of investments of the indirect subsidiary JBS Project Management GMBH (subsidiary of JBS Holding GMBH) in mutual investment funds nonexclusive, whose investments are performed by JP Morgan as part of a cash management service.

## 6 Trade accounts receivable, net

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Current receivables	3,981,264	2,529,365	7,866,991	4,970,194
Overdue receivables:				
From 1 to 30 days	111,388	191,144	840,843	584,276
From 31 to 60 days	9,527	17,060	109,287	75,746
From 61 to 90 days	2,990	18,380	80,982	33,411
Above 90 days	70,489	94,721	232,266	156,709
Allowance for doubtful accounts	(88,585)	(96,933)	(210,443)	(131,688)
	<u>105,809</u>	<u>224,372</u>	<u>1,052,935</u>	<u>718,454</u>
	<u>4,087,073</u>	<u>2,753,737</u>	<u>8,919,926</u>	<u>5,688,648</u>

Pursuant to IFRS 7/CPC 39 - Financial Instruments, below are the changes in the allowance for doubtful accounts:

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
<b>Initial balance</b>	(96,933)	(113,182)	(131,688)	(149,919)
Additions	-	-	(24,468)	-
Effect of the acquisition of Zenda's Group and Seara's Group	-	-	(73,261)	-
Exchange variation	-	-	(3,901)	1,011
Write-offs	8,348	16,249	22,875	17,220
<b>Final balance</b>	<u>(88,585)</u>	<u>(96,933)</u>	<u>(210,443)</u>	<u>(131,688)</u>

## 7 Inventories

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Finished products	1,796,484	1,509,526	4,713,790	3,564,257
Work in process	169,326	64,199	507,475	333,100
Raw materials	314,429	234,934	830,847	668,387
Warehouse spare parts	133,909	131,533	852,504	616,443
	<u>2,414,148</u>	<u>1,940,192</u>	<u>6,904,616</u>	<u>5,182,187</u>



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Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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**8 Biological assets**

The Company's biological assets are composed by live animals segregated among the categories of chicken, cattle, hogs and lamb and temporary crops in training, which detail is as follows:

	<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>Current biological assets:</b>		
Chicken	923,778	668,314
Cattle	61,371	125,818
Hogs and Lamb	430,645	52,203
Plants for harvest	3,549	3,289
	<b>1,419,343</b>	<b>849,624</b>
<b>Non-Current biological assets:</b>		
Chicken	442,966	304,309
Hogs and Lamb	53,937	-
	<b>496,903</b>	<b>304,309</b>
	<b>Current</b>	<b>Non-current</b>
	<b>849,624</b>	<b>304,309</b>
<b>Current amount on December 31, 2012</b>		
Increase by reproduction (born) and costs absorptions	12,336,281	442,769
Increase by Purchase	549,639	211,669
Fair value (Mark to market)	50,820	602
Changes from current to noncurrent	90,719	(90,719)
Decrease by Death	(9,614)	(594)
Reduction for slaughter, sale or consumption	(13,087,288)	(73,192)
Exchange rate variation	104,744	7,527
Amortization	-	(454,051)
Impact of acquisition Agrovêneto	14,095	6,236
Impact of acquisition Seara	520,323	142,347
<b>Current amount on December 31, 2013</b>	<b>1,419,343</b>	<b>496,903</b>

The current biological assets consist mainly of animals, mostly of feedlots and maturity period for slaughtering, which remain in development for a period of 90 to 120 days, mainly cattle, and 30 to 35 days, for chicken, until they reach maturity and therefore sent for slaughter units.

Noncurrent biological assets are composed of layer and breeder chicken and hogs that are intended for breeding. The lifetime of these animals for breeding is approximately 67 weeks for chickens and 28 months for hogs, and for this reason, classified under non-current assets accounts.

Below, details of the biological assets of the Company:

<b>COMPANIES IN UNITED STATES OF AMERICA</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>Current biological assets:</b>		
Chicken	624,274	620,683
Cattle	8,891	56,956
Hogs and Lamb	50,457	52,203
<b>Total biological assets valued at cost</b>	<b>683,622</b>	<b>729,842</b>
<b>Noncurrent biological assets:</b>		
Chicken	297,503	265,527
<b>Total biological assets valued at cost</b>	<b>297,503</b>	<b>265,527</b>

Chicken – The PPC has breeding activity of broiler chickens for slaughtering (current) for production of fresh meat and / or industrialized products, and breeder chicken (noncurrent) that are intended for breeding.

Cattle - A subsidiary JBS USA keeps cattle in feedlots, there is no active market for cattle in feedlot between the period of 75-100 days, just over 180 days.

Hogs and Lamb - JBS USA keeps hogs and lambs in the feedlot system. For biological assets hogs and lamb, there is no active market, because there are few competitors in the market.

Due to the fact there is no active market for these biological assets, the fair value of these biological assets is substantially represented by its acquisition cost plus accumulated absorption, due to the short life cycle and by the fact that the profit margin is substantially representative only in the process of industrialization. Thereby, the current assets are maintained at cost and the non-current assets besides being maintained at cost, are amortized according to the lifetime of the animals.



**JBS S.A.**

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<b>COMPANIES IN BRAZIL</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>Current biological assets:</b>		
Cattle	52,480	68,862
<b>Biological assets valued at market:</b>	<b>52,480</b>	<b>68,862</b>
Chicken	299,504	47,631
Hogs	380,188	-
Plants for harvest	3,549	3,289
<b>Biological assets valued at cost:</b>	<b>683,241</b>	<b>50,920</b>
<b>Total current biological assets</b>	<b>735,721</b>	<b>119,782</b>
<b>Noncurrent biological assets:</b>		
Chicken	145,463	38,782
Hogs	53,937	-
<b>Total noncurrent biological assets valued at cost</b>	<b>199,400</b>	<b>38,782</b>

The operations relating to activities of cattle in Brazil are represented mainly by cattle in feedlots (intensive) and cattle in pastures (extensive), whose valuation at market is reliably measured due to the existence of active markets.

The operations relating to chicken activities in Brazil, are divided among broiler chicken for slaughtering (current) for production "in natura" and/or industrialized products, and layer and breeder chicken (noncurrent) that are intended for breeding. For both cases, the fair value of these biological assets is substantially represented by its acquisition cost plus accumulated absorption, due to the short life cycle and by the fact that the profit margin is substantially representative only in the process of industrialization. Thereby, the current assets are maintained at cost and the non-current assets besides being maintained at cost, are amortized according to the lifetime of the animals.

Operations related to hogs of activities in Brazil, are similar to the activities of chicken, divided among hogs for slaughtering (current) for production "in natura" and/or industrialized products, and layer and breeder hogs (non-current) that are intended for breeding. For both cases, the fair value of biological assets is substantially represented by its acquisition cost plus accumulated absorption. Thereby, the current assets are maintained at cost and the noncurrent assets besides being maintained at cost, are amortized according to the lifetime of the animals.

The balances plants for harvest, consist of corn, soybeans and grass, which will be used in the preparation of ration for cattle. The Management chose to keep the measurement of biological assets at their cost values, due to the immateriality of the balances, since the efforts needed to develop and measure these assets at their fair values overcome the benefits expected by Management.

## 9 Recoverable taxes

	<b>Company</b>		<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Value-added tax on sales and services (ICMS / IVA / VAT / GST)	919,691	994,229	1,460,744	1,128,245
Excise tax - IPI	43,937	63,392	109,792	129,736
Social contribution on billings - PIS and COFINS	720,362	650,654	975,294	681,341
Withholding income tax - IRRF/IRPJ	164,310	172,048	425,600	303,024
Reintegra	105,917	50,828	124,753	52,515
Other	3,968	20,801	56,798	54,752
	<b>1,958,185</b>	<b>1,951,952</b>	<b>3,152,981</b>	<b>2,349,613</b>
<b>Current and Long-term:</b>				
Current	1,275,614	1,309,995	2,003,256	1,676,267
Noncurrent	682,571	641,957	1,149,725	673,346
	<b>1,958,185</b>	<b>1,951,952</b>	<b>3,152,981</b>	<b>2,349,613</b>

### Value-added tax on sales and services (ICMS / IVA / VAT/GST)

Recoverable ICMS refers to excess of credits derived from purchases of raw materials, packaging and other materials over tax charges due on domestic sales, since exports are tax-exempted.

The Company expects to recover the total amount of the tax credit, including the ICMS credits from other states (difference between the statutory rate for tax bookkeeping and the effective rate for ICMS collection in the state of origin).

### Social contribution on billings - PIS and COFINS

Refers to non-cumulative PIS and COFINS credits arising from purchases of raw materials, packaging and other materials used in the products sold in the foreign market.

### Withholding income tax - IRRF/IRPJ

Refers mainly to withholding income tax levied on short-term investments, deductions and remittance of dividends to its subsidiary JBS USA and prepayments of income tax and social contribution paid by estimate, which can be offset against income tax payable on profits.

### Reintegration of the Special Tax Values - Reintegra

The credit of Reintegra was instituted on December, 2011 and refers to a 3% rate applied over the revenue from the exportation of determined industrialized products. The compensation of such credit is done with others federal taxes or is paid in cash.

According to the Brazilian Law nº 12.546 from December 14, 2011, 3rd article, item I, the Reintegra is applicable to the exportation being made up to December 31st, 2013.





## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### General comments

Company and JBS Embalagens recorded the monetary adjustment of their PIS, COFINS, IPI and IRPJ tax credits based on SELIC (Central Bank overnight rate), in the amount of R\$ 196,184. As of this amount the Company received R\$ 51,787 and the remaining balance is R\$ 144,397.

Annually, Company's management, supported by its tax and legal counsel, evaluates the segregation between current and noncurrent of tax credits according to their attainment.

## 10 Related parties transactions

Contracts between related parties recorded on the balance sheet of the Company as receivables and debts with related parties:

COMPANY	Currency	Maturity	Annual rate	December 31, 2013	December 31, 2012
				Mutual contracts	Mutual contracts
<b>Direct subsidiaries</b>					
JBS Aves Ltda.	R\$	Sep 18, 2014	CDI + 1%	622,946	268,903
JBS Confinamento Ltda.	R\$	Apr 01, 2014	CDI + 4%	81,349	100,289
JBS Embalagens Metálicas Ltda.	R\$	Dec 31, 2014	CDI + 12%	75,309	63,682
JBS USA, Inc	US\$	Mar 25, 2014	Libor + 2.5% to 3%	(201,070)	319,331
JBS Slovakia Holdings s.r.o.	US\$	Jun 12, 2013	4.5%	-	(49,214)
Novaprom Food Ingredients Ltda	R\$	Dec 31, 2013	CDI + 1%	-	(2,105)
<b>Indirect subsidiaries</b>					
Zenda Leather S.A.	US\$	Jul 16, 2014	3%	26,082	-
Seara Alimentos Ltda	R\$	Oct 1, 2015	CDI + 1%	679,386	-
Beef Snacks Brasil Ind.Com. S.A.	R\$	Jan 24, 2014	CDI	107,768	102,127
Beef Snacks International BV	US\$	Dec 31, 2014	Libor + 2% to 3%	6,117	5,049
JBS Global Meat S.A. <sup>(1)</sup>	R\$	-	-	87,862	-
Seara Alimentos Ltda <sup>(2)</sup>	R\$	-	-	220,751	-
Zenda Leather S.A. <sup>(3)</sup>	US\$	-	-	78,448	-
				<b>1,784,948</b>	<b>808,062</b>

<sup>(1)</sup> - JBS Global Meat S.A - Advance made with the purpose of capitalization.

<sup>(2)</sup> - Seara Alimentos Ltda - Refers to credits granted to the Company by Marfrig Alimentos S.A., due to the acquisition of the business in Seara's Group.

<sup>(3)</sup> - Zenda Leather S.A. - Refers to credits granted to the Company by Marfrig Alimentos S.A., due to the acquisition of the business in Seara's Group.

Intercompany balances shown in the balance sheet of the Company and statement of operations are as follows:

COMPANY	December 31, 2013		December 31, 2012	
	Trade accounts receivable	Trade accounts payable	Trade accounts receivable	Trade accounts payable
<b>Direct subsidiaries</b>				
JBS Aves Ltda.	1,524	109,790	1,924	5,982
JBS Confinamento Ltda.	355	44,778	360	29,836
JBS USA, Inc	-	-	186	393
JBS Itália SRL	3,466	-	29,523	-
Novaprom Food Ingredients Ltda	-	-	1,800	408
<b>Indirect subsidiaries</b>				
JBS Global (UK) Limited	52,470	-	52,824	210
JBS Argentina S.A.	-	48	-	103
Global Beef Trading SU Lda.	2,798	-	2,956	-
Austrália Meat	-	1,804	-	982
Toledo International NV	15,990	-	39,540	1
Weddel Limited	2,118	-	4,709	-
Sampco Inc.	33,904	-	5,961	-
JBS Leather Europe	4,255	-	1,779	-
Meat Snacks Partners do Brasil Ltda	9,989	113	3,410	198
Frigorífico Canelones S.A.	-	-	-	1,313
Rigamonti Salumificio Spa	-	20	-	21
Trump Asia Enterprise Ltd	6,197	701	11,195	-
JBS Paraguay	-	1,415	-	2,412
Zenda Leather S.A	2,713	-	-	-
Braslo Produtos de Carnes Ltda	2,894	-	-	-
Excelsior Alimentos S.A.	7	-	-	-
Seara Alimentos Ltda	2,265	69,429	-	-
MBL Alimentos S.A	23	-	-	-
<b>Other related parties</b>				
S.A. Fabrica de Prod. Alimentícios Vigor	4,057	18,547	11,681	1
J&F Floresta Agropecuária Ltda	181	-	42	-
Flora Produtos de Hig. Limp. S.A.	5,453	1	8,567	474
Flora Dist. Produtos de Hig. Limp. S.A.	11,932	58	23,317	10
Itambé Alimentos S.A.	1	13,884	-	-
	<b>162,592</b>	<b>260,588</b>	<b>199,774</b>	<b>42,344</b>



**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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Impacts of related party transactions on Income Statements of the Company:

	December 31, 2013			December 31, 2012		
	Financial income (expenses)	Purchases	Sales of products	Financial income (expenses)	Purchases	Sales of products
<b>Direct subsidiaries</b>						
JBS Aves Ltda.	59,396	206,503	33,109	18,678	72	45,765
JBS Confinamento Ltda.	20,207	396,904	8,688	14,037	242,765	2,792
JBS Embalagens Metálicas Ltda.	11,210	-	-	9,633	2,354	-
JBS USA, Inc	3,995	-	-	25,589	-	231,718
JBS Slovakia Holdings s.r.o.	(758)	-	-	(1,976)	-	-
JBS Itália SRL	-	-	116,318	-	8,762	102,371
Cascavel Couros Ltda	-	-	-	1,681	16,105	168,330
Novaprom Food Ingredients Ltda	(18)	2,098	7,559	1,688	4,133	15,129
<b>Indirect subsidiaries</b>						
JBS Global (UK) Limited	-	-	167,052	-	-	130,489
JBS Argentina S.A	-	13,934	-	-	11,795	-
Global Beef Trading SU Ltda.	-	3,441	81,338	-	804	55,359
Beef Snacks Brasil Ind.Com. S.A.	8,137	-	-	7,961	-	-
Beef Snacks International	626	-	-	430	-	-
JBS HU Ltd	-	-	-	(868)	-	-
Australia Meat	-	28,870	-	-	23,597	-
Toledo International BV	-	-	246,919	-	-	185,583
JBS Leather Europe	-	-	20,953	-	-	53,489
Meat Snacks Partners do Brasil Ltda	-	241	129,944	-	-	34,636
JBS Chile Ltda	-	-	361	-	-	-
Agrovêneto S.A. Indústria de Alimentos	-	1,209	2,121	-	-	-
Weddel Limited	-	-	20,554	-	-	18,921
Sampco Inc.	-	-	212,223	-	-	165,686
Frigorífico Canelones S.A.	-	11,915	562	-	9,575	-
Rigamonti Salumificio Spa	-	-	-	-	-	15,607
Wonder Best Holding Company	-	-	-	-	-	14,301
Trump Asia Enterprise Ltd	45	714	192,622	-	-	143,961
Trustful Leather	-	-	-	-	-	31,180
JBS Paraguay	-	65,937	-	180	49,721	8
Itaholb International	-	-	-	-	-	1,553
Zenda Leather S.A.	348	-	20,409	-	-	-
Braslo Produtos de Carnes Ltda	-	-	10,550	-	-	-
Excelsior Alimentos S.A	-	-	21	-	-	-
Seara Alimentos Ltda	27,029	70,949	12,142	-	-	-
JBS Leather Uruguay	-	-	48,854	-	-	-
MBL Alimentos S.A	-	-	114	-	-	-
<b>Other related parties</b>						
S.A. Fabrica de Prod. Alimentícios Vigor	-	19,897	55,543	-	8,510	115,988
J&F Floresta Agropecuária Ltda	-	20,430	392	-	16,955	166
Flora Produtos de Hig. Limp. S.A.	-	10,102	73,022	-	1,335	68,505
Flora Dist. Produtos de Hig. Limp. S.A.	-	677	135,316	-	5	174,959
Itambé Alimentos S.A.	-	13,884	1	-	-	-
	<b>130,217</b>	<b>867,705</b>	<b>1,596,687</b>	<b>77,033</b>	<b>396,488</b>	<b>1,776,496</b>

**Guarantees provided and / or received**

The Company guarantees the amount of notes 8,25% issued by its direct subsidiary JBS USA, expiring in 2020.

The Company guarantees the amount of notes 7,25% issued by its direct subsidiary JBS USA, expiring in 2021.

JBS USA and its subsidiaries JBS USA LLC, JBS USA Holdings and Swift Beef Company, along with JBS Hungary Holdings are guarantors of the amount of the notes of the Company in 2016.

JBS Hungary Holdings guarantees the amount of notes 2016 of the incorporated Bertin, 2018 and 2023 recorded in the Company.

**Details of transactions with related parties**

The main assets and liabilities balances, as well as the transactions that had impact on income statements related with related parties transactions, which Management considers that were accomplished in the usual market conditions for similar types of operations, trade accounts receivable and trade accounts payable.

Among the transactions between related parties more representative, we emphasize the purchase of cattle for slaughter between the Company and its subsidiary JBS Confinamento, related party J&F Floresta Agropecuária Ltda. Such transactions are made at regular price and market conditions in their region because it takes the market prices applied with other suppliers (third parties not JBS Group). The number of cattle supplied by these related parties is irrelevant comparing to the demanded volume by the Company.

On the mutual contracts are calculated exchange rate and interests, when applicable.

No allowance for doubtful accounts or bad debts expenses relating to related-party transactions were recorded for the periods ended December 31, 2013 and 2012.



## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### Consolidated - Credits with related parties

The consolidated amount of credits with related parties, of R\$ 733,958 in December 31, 2013 (R\$ 548,909 in December 31, 2012) arises from the use of the credit of up to US\$ 450 million between the indirect subsidiary JBS Five Rivers (subsidiary of JBS USA) and J&F Oklahoma (subsidiary of J&F Participações S.A., which is not consolidated in the Company).

This transaction has interest and J&F Oklahoma uses this credit to purchase cattle for fattening, which are allocated in the JBS Five Rivers feedyards for fattening until ready for slaughter.

J&F Oklahoma is still part in 2 commercial agreements with subsidiaries of the Company:

- i) Cattle supply and feeding agreement with JBS Five Rivers, where it takes the responsibility for the cattle from J&F Oklahoma and collects the medicinal and adding value costs, besides a daily fee of rent in line with market terms;
- ii) Sales and purchase cattle agreement with JBS USA of at least 500,000 animals/year, starting from 2009 up to 2016.

JBS Five Rivers also guarantee in third degree, after guarantee of the assets from J&F Oklahoma and its parent company, up to US\$ 250 million in a line of credit of J&F Oklahoma.

In June 2011, J&F Australia entered into a purchase and sale of cattle to JBS Australia, according to this agreement, J&F Australia should sell for JBS Australia and this one should buy at least 200,000 head of cattle from J&F Australia per year.

In January 2013, J&F Canada entered into a purchase and sale of cattle to JBS Canada, according to this agreement, J&F Canada should sell for JBS Canada and this one should buy at least 50,000 head of cattle from J&F Canada per year.

### Remuneration of key management

Company's management includes the Executive Board and the Board of Directors. The aggregate amount of compensation received by the members of Company's management for the services provided in their respective areas of business in the years ended on December 31, 2013 and 2012 is the following:

	December 31, 2013		December 31, 2012	
	Members	Value	Members	Value
Executive Board and Board of Directors	13	7,426	15	7,268
	13	7,426	15	7,268

The alternate members of the Board of Directors are paid for each meeting of Council in attendance.

The Institutional Relations Executive Officer, Administrative and Control Director and Investor Relations Director are part of the employment contract regime *CLT* (which is the Consolidation of Labor Laws), which follows all the legal prerogatives of payments and benefits. Not included any remuneration bonuses of the Company or other corporate benefits to additional employees or that should be extended to their family.

In accordance with IAS 24(R)/CPC 05 R1 - Related parties, except for those described above, the other members of the Executive Board, and Management Board are not part of any employment contract or any other contracts for additional business benefits such as post-employment benefits or other long-term benefits, termination of work that does not conform to those requested by the *CLT*, where applicable, or payment based on shares.

## 11 Investments in associate, subsidiaries and joint ventures

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Investments in subsidiaries, associates and joint ventures	9,457,375	5,431,545	277,571	258,620
Goodwill (note 13)	2,136,978	687,331	-	-
	11,594,353	6,118,876	277,571	258,620



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Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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Relevant information about investments in the in the period of December 31, 2013:

	Participation	Total assets	Capital stock	Equity	Net revenue	Net income (loss)
<b>Controlled:</b>						
JBS Embalagens Metálicas Ltda.	99.00%	87,195	2	3,751	-	(12,904)
JBS Global Investments S.A.	100.00%	2,513	171,009	2,513	-	(5,033)
JBS Holding Internacional S.A.	100.00%	589,593	1,406,319	433,319	960,718	21,361
JBS Aves Ltda	100.00%	1,398,127	55,173	62,819	2,102,442	43,372
JBS USA, Inc.	100.00%	21,113,908	2,398,063	4,590,739	65,155,789	1,072,213
JBS Confinamento Ltda.	100.00%	603,738	533,401	465,105	466,349	(22,945)
JBS Slovakia Holdings, s.r.o.	100.00%	46,563	151,836	36,630	32,383	269
JBS Leather Italia S.R.L.	100.00%	212,804	37,692	28,477	171,796	(1,107)
JBS S/A (DMCC Branch)	100.00%	125	2,051	33	-	(814)
JBS Leather Paraguay	97.50%	11	21	11	-	(11)
JBS Holding GMBH	100.00%	4,534,875	513,390	1,212,493	1,600,265	(42,296)
JBS Global Luxembourg S.à.r.l.	100.00%	390,281	111,908	70,893	1,009,283	7,946
FG Holding III Ltda.	100.00%	68	53	68	-	(1)
JBS Global Meat S.A	100.00%	266,263	135,001	135,001	-	-
Columbus Netherlands B.V. (Zenda's Group)	100.00%	437,281	165,142	110,523	240,002	(22,083)
Seara Holding (Europe) B.V. (Seara's Group)	100.00%	794,393	1,581,905	652,530	225,390	(6,770)
Baumhardt Comércio e Particip. Ltda (Seara's Group)	73.94%	86,074	1,240	41,967	31,473	2,465
JBS Foods Participações Ltda. (Seara's Group)	99.90%	7,518,886	2,569,703	1,365,467	2,232,571	(82,865)
<b>Associates:</b>						
Vigor Alimentos S.A.	21.12%	3,321,810	1,191,378	1,218,403	2,693,176	(2,741)

In consolidated interim financial statements, goodwill is recorded in the Intangible assets due to expected profitability of the acquired subsidiary, assets and liabilities are consolidated with the Individual Statement. In the balance sheets of the Company, this goodwill is recorded on Investments, the same group of noncurrent assets, because, for the Company it is part of its investment on subsidiary acquisition, not being its intangible assets (as stated above, the expectation of future earnings - the genuine intangible - is the subsidiary). In the company the intangible goodwill arising from the merger of Bertin, and the rest allocated to investments. Consolidated all goodwill re recorded as intangible. The Company presents only the intangible goodwill arising from the merger of Bertin and the remaining amounts are allocated in investments.

\* Includes direct and indirect participation of Company in Excelsior.

### In the Company:

	December 31, 2012	Addition (disposal)	Exchange rate variation (i)	Equity in subsidiaries		December 31, 2013
				Equity in subsidiaries (ii)	Income Statements	
JBS Embalagens Metálicas Ltda.	16,488	-	-	-	(12,775)	3,713
JBS Global Investments S.A.	6,959	-	587	-	(5,033)	2,513
JBS Holding Internacional S.A. <sup>(1)</sup>	278,551	207,673	-	(74,266)	21,361	433,319
JBS Aves Ltda	19,447	-	-	-	43,372	62,819
JBS USA, Inc.	3,095,648	-	545,181	(122,306)	1,072,216	4,590,739
JBS Confinamento Ltda. <sup>(2)</sup>	428,050	60,000	-	-	(22,945)	465,105
JBS Slovakia Holdings, s.r.o. <sup>(3)</sup>	80,819	(51,389)	7,460	(529)	269	36,630
JBS Leather Italia S.R.L.	24,830	-	4,754	-	(1,107)	28,477
LLC Lesstor <sup>(4)</sup>	25,955	(15,921)	371	-	(10,405)	-
JBS S/A (DMCC Branch)	25	811	11	-	(814)	33
JBS Leather Paraguay	20	-	2	-	(11)	11
JBS Holding GMBH <sup>(5)</sup>	1,147,302	38,846	88,478	(19,837)	(42,296)	1,212,493
JBS Global Luxembourg S.à.r.l. <sup>(6)</sup>	37,639	9,805	9,030	6,473	7,946	70,893
FG Holding III Ltda.	75	-	-	(6)	(1)	68
JBS Global Meat S.A. <sup>(7)</sup>	-	135,000	1	-	-	135,001
Novaprom Foods e Ingredientes Ltda <sup>(8)</sup>	11,117	(10,921)	-	-	(196)	-
Vigor Alimentos S.A.	258,620	(1,540)	-	875	(579)	257,376
Columbus Netherlands B.V. <sup>(9)</sup>	-	143,570	5,478	(16,442)	(22,083)	110,523
Seara Holding Europe B.V. (Seara's Group) <sup>(9)</sup>	-	659,334	21,316	(21,350)	(6,770)	652,530
Baumhardt Com. Particip. Ltda (Seara's Group) <sup>(9)</sup>	-	29,208	-	-	1,822	31,030
JBS Foods Particip. Ltda. (Seara's Group) <sup>(9)</sup>	-	1,421,721	-	25,163	(82,782)	1,364,102
<b>Subtotal</b>	<b>5,431,545</b>	<b>2,626,197</b>	<b>682,669</b>	<b>(222,225)</b>	<b>939,189</b>	<b>9,457,375</b>

### In the Consolidated:

	December 31, 2012	Addition (disposal)	Equity in subsidiaries		December 31, 2013
			Equity in subsidiaries (ii)	Income Statements	
Vigor Alimentos S.A.	258,620	(1,540)	875	(579)	257,376
Meat Snacks Partners Ltda. <sup>(10)</sup>	-	17,817	(4,923)	7,301	20,195
<b>Total</b>	<b>258,620</b>	<b>16,277</b>	<b>(4,048)</b>	<b>6,722</b>	<b>277,571</b>



**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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(i) - As defined in IAS 21/CPC 2 R1 - The effects of changes in foreign exchanges rates, refers to the exchange rate variation of foreign currency investments that are accounted under the equity method, which was accounted directly to equity of the Company on the line "Accumulated translation adjustments".

(ii) - Refers to the reflex of valuation adjustments and exchange rate variation of foreign investments and capital transactions, accounted in valuation adjustments to equity in the subsidiaries, whose effect is being recognized when calculating the equity in subsidiaries, directly to equity of the Company.

**Below is presented the breakdown of main additions and disposals of investments during the period:**

(1) - JBS Holding Internacional S.A. - The Company capitalized through mutual capitalization.

(2) - JBS Confinamento Ltda. - The Company made a capital increase through partial mutual capitalization.

(3) - JBS Slovakia Holdings, s.r.o. - In June, 2013 the Company made capital reduction through settlement of loans.

(4) - LLC Lesstor - Refers to the sale of the entire 70% participation of the company LLC Lesstor, occurred in July 2013, in the amount of USD 9,130 (R\$ 21,388) on the date of receiving.

(5) - JBS Holding GMBH - The Company made a capital increase through capitalization of foreign exchange rate.

(6) - JBS Global Luxembourg S.à.r.l. - The Company made capital increase through resources for working capital.

(7) - JBS Global Meat S.A. - The Company made a capital increase through the acquisition of Midtown, which holds the assets of Independência.

(8) - Novaprom Foods e Ingredientes Ltda - The Company incorporated this subsidiary integrally.

(9) - Zenda's Group and Seara's Group - On June (Zenda's Group) and on September, 2013 (Seara's Group) the Company acquired the equity interests in these companies, generating addition in investments, and eventual remittances for the purpose of working capital.

(10) - Meat Snacks Partners Ltda. - Refers to the desconsolidation of 50% from Meat Snacks.

## 12 Property, plant and equipment, net

Company	Cost	Revaluation	Accumulated depreciation	Net amount	
				December 31, 2013	December 31, 2012
Buildings	3,105,471	116,616	(464,652)	2,757,435	2,601,780
Land	979,239	9,305	-	988,544	924,612
Machinery and equipment	4,590,480	44,311	(1,210,641)	3,424,150	3,188,539
Facilities	1,053,296	21,725	(248,300)	826,721	697,131
Computer equipment	192,159	703	(95,991)	96,871	112,382
Vehicles	433,553	32	(140,481)	293,104	268,081
Construction in progress	828,605	-	-	828,605	831,154
Other	209,138	1,239	(33,471)	176,906	143,958
	<b>11,391,941</b>	<b>193,931</b>	<b>(2,193,536)</b>	<b>9,392,336</b>	<b>8,767,637</b>

Consolidated	Cost	Revaluation	Accumulated depreciation	Net amount	
				December 31, 2013	December 31, 2012
Buildings	8,858,598	116,615	(1,605,963)	7,369,250	5,452,710
Land	2,390,183	9,305	-	2,399,488	1,885,072
Machinery and equipment	11,969,209	44,309	(4,676,508)	7,337,010	5,901,489
Facilities	1,600,427	21,726	(426,488)	1,195,665	703,427
Computer equipment	439,704	703	(239,819)	200,588	210,917
Vehicles	701,523	33	(349,138)	352,418	334,270
Construction in progress	1,430,774	-	-	1,430,774	1,220,139
Other	1,001,106	1,240	(346,923)	655,423	499,616
	<b>28,391,524</b>	<b>193,931</b>	<b>(7,644,839)</b>	<b>20,940,616</b>	<b>16,207,640</b>

The Company annually accompanies the useful lives of fixed assets and no significant differences were identified during the year. The weighted average depreciation rates of assets that make up each group are as follows:

	Average annual depreciation rates as of December 31,			
	2013		2012	
	Company	Consolidated	Company	Consolidated
Buildings	2.88%	4.12%	2.83%	3.76%
Land	0.00%	0.00%	0.00%	0.00%
Machinery and equipment	6.20%	8.39%	5.70%	8.22%
Facilities	5.14%	4.92%	4.83%	5.08%
Computer equipment	12.07%	15.53%	12.48%	17.76%
Vehicles	10.88%	10.34%	10.04%	10.41%
Other	2.89%	4.46%	5.66%	8.13%

**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

**Changes in property, plant and equipment**

Company	December 31, 2012	Additions net of transferences	Novaprom incorporation	Disposals	Depreciation	December 31, 2013
Buildings	2,601,780	243,985	4,511	(36)	(92,805)	<b>2,757,435</b>
Land	924,612	63,932	-	-	-	<b>988,544</b>
Machinery and equipment	3,188,539	518,174	8,427	(3,767)	(287,223)	<b>3,424,150</b>
Facilities	697,131	183,446	1,390	(14)	(55,232)	<b>826,721</b>
Computer equipment	112,382	8,132	72	(428)	(23,287)	<b>96,871</b>
Vehicles	268,081	139,131	92	(67,012)	(47,188)	<b>293,104</b>
Construction in progress <sup>(1)</sup>	831,154	(2,464)	486	(571)	-	<b>828,605</b>
Other	143,958	38,964	158	(88)	(6,086)	<b>176,906</b>
	<b>8,767,637</b>	<b>1,193,300</b>	<b>15,136</b>	<b>(71,916)</b>	<b>(511,821)</b>	<b>9,392,336</b>

<sup>(1)</sup> - Additions of construction in progress are presented for accounting purposes, net of transfers, being composed in December 31, 2013 as follow:

( + ) Additions in the period: R\$ 583,735;

( - ) Transfer to a proper property plant item: (R\$ 586,199);

( = ) Additions net of transfers: (R\$ 2,464).

Consolidated	December 31, 2012	Acquisition <sup>(1)</sup>	Additions net of transferences <sup>(2)</sup>	Disposals	Depreciation	Exchange rate variation	December 31, 2013
Buildings	5,452,710	1,507,034	485,506	(30,818)	(322,195)	277,013	<b>7,369,250</b>
Land	1,885,072	257,864	205,925	(7,771)	-	58,398	<b>2,399,488</b>
Machinery and equipment	5,901,489	985,011	1,248,583	(81,901)	(933,478)	217,306	<b>7,337,010</b>
Facilities	703,427	369,176	192,595	(3,314)	(66,501)	282	<b>1,195,665</b>
Computer equipment	210,917	4,438	46,944	(1,375)	(65,282)	4,946	<b>200,588</b>
Vehicles	334,270	3,265	161,563	(80,807)	(72,495)	6,622	<b>352,418</b>
Construction in progress	1,220,139	31,109	168,089	(31,876)	-	43,313	<b>1,430,774</b>
Other	499,616	24,757	126,398	(2,798)	(43,338)	50,788	<b>655,423</b>
	<b>16,207,640</b>	<b>3,182,654</b>	<b>2,635,603</b>	<b>(240,660)</b>	<b>(1,503,289)</b>	<b>658,668</b>	<b>20,940,616</b>

<sup>(1)</sup> - The acquisitions of R\$ 3,182,654, include the acquisition of Agrovêneto in the amount of R\$ 77,216, Agil in the amount of R\$ 2,362, Zenda's Group in the amount of R\$ 143,608 and Seara's Group in the amount of R\$ 2,959,468.

<sup>(2)</sup> - The addition of R\$ 2,635,603, includes the additions of XL Foods in the amount of R\$ 338,903, Ana Rech in the amount of R\$ 120,000 and assets of Independência in the amount of R\$ 135,001.

The balance of construction in progress refers to investments for expansion, modernization and adaptation of plants, aiming to maintain current and obtain new certifications required by the market. When these assets are concluded and start operating, they will be transferred to a proper property, plant and equipment account and then will be subject to depreciation.

Part of the increase in construction in progress in the Company as reflected in the consolidated, is result of recent acquisitions of assets by the Company. The assets are recorded as construction in progress and subsequently transferred to their balance account referred to, see note 19.

Until December 2007, revaluations were performed on property, plant and equipment items of several Company's plants, and offsetting entries were made to the revaluation reserve account and the provision for deferred income and social contribution taxes. The method and assumption applied to estimate the fair value of the assets were determined based on current market prices. As of December 31, 2013, the total amount of property, plant and equipment revaluation is R\$ 193,931 which the revaluation reserve is R\$ 92,227 and the provision for deferred income and social contribution taxes is R\$ 42,938. For revalued property, plant and equipment, the Company recorded accumulated depreciation of R\$ 58,767.

The Company and its subsidiaries reviewed the useful lives of their property, plant and equipment. Significant differences were not found in comparison with the useful lives adopted as of December 31, 2009. From January 1, 2010 new acquisitions are made with estimated useful lives, annually the useful lives are reviewed and when applicable adjusted.

**Interest capitalization - Borrowing costs**

Pursuant to IAS 23/CPC 20 R1 – Borrowing costs, the Company capitalized those borrowing costs directly attributable to the construction of qualifying assets, which are exclusively represented by construction in progress. The borrowing costs allocated to the qualifying assets as of December 31, 2013 and 2012 are shown below:

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Construction in progress	<b>788,961</b>	790,883	<b>1,345,960</b>	1,147,013
(+) capitalized borrowing costs	<b>39,644</b>	40,271	<b>84,814</b>	73,126
	<b>828,605</b>	<b>831,154</b>	<b>1,430,774</b>	<b>1,220,139</b>

In the year ending on December 31, 2013, the amount of capitalized interest on construction in progress including the amount of the additions is R\$ 20,978.in the Company.



**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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**Impairment test of assets**

In compliance with the requirements of IAS 36/CPC 01 R1 - Presentation of financial statement, the Company performed the annual impairment test of the tangible and intangible assets on December 31, 2013, which were estimated based on the values in use of its various cash-generating units using the discounted cash flows, and showed that the estimated market value is higher than the net book value at the valuation date and, during the year there was no evidence of loss of value of individual assets or group of relevant assets. Potential impacts of loss recover them are highlighted in the notes, where relevant. The assumptions of the annual test of recovery are described in note 13.

**13 Intangible assets, net**

	<b>Company</b>		<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Goodwill (incorporations and subsidiaries)	<b>9,085,970</b>	9,069,926	<b>12,702,971</b>	10,351,556
Trademarks	<b>452,578</b>	452,578	<b>1,553,916</b>	687,165
Software	<b>8,489</b>	9,460	<b>34,672</b>	15,810
Water rights	-	-	<b>74,844</b>	66,326
Client portfolio	-	-	<b>603,152</b>	584,551
Other	-	-	<b>6,108</b>	2,804
	<b>9,547,037</b>	<b>9,531,964</b>	<b>14,975,663</b>	<b>11,708,212</b>

**Changes in intangible assets**

<b>Company</b>	<b>December 31, 2012</b>	<b>Additions</b>	<b>Novaprom Incorporation</b>	<b>Amortization <sup>(1)</sup></b>	<b>December 31, 2013</b>
Goodwill	9,069,926	-	16,044	-	<b>9,085,970</b>
Trademarks	452,578	-	-	-	<b>452,578</b>
Software	9,460	2,423	-	(3,394)	<b>8,489</b>
	<b>9,531,964</b>	<b>2,423</b>	<b>16,044</b>	<b>(3,394)</b>	<b>9,547,037</b>

<b>Consolidated</b>	<b>December 31, 2012</b>	<b>Acquisition <sup>(1)</sup></b>	<b>Additions <sup>(2)</sup></b>	<b>Disposals <sup>(3)</sup></b>	<b>Amortization <sup>(4)</sup></b>	<b>Exchange rate variation</b>	<b>December 31, 2013</b>
Goodwill	10,351,556	631,082	1,651,704	(38,881)	-	107,510	<b>12,702,971</b>
Trademarks	687,165	829,441	6,922	-	(1,206)	31,594	<b>1,553,916</b>
Software	15,810	20,156	5,160	(663)	(6,698)	907	<b>34,672</b>
Water rights	66,326	-	-	-	(93)	8,611	<b>74,844</b>
Client portfolio	584,551	-	12,004	-	(72,436)	79,033	<b>603,152</b>
Other	2,804	-	3,990	-	(1,044)	358	<b>6,108</b>
	<b>11,708,212</b>	<b>1,480,679</b>	<b>1,679,780</b>	<b>(39,544)</b>	<b>(81,477)</b>	<b>228,013</b>	<b>14,975,663</b>

<sup>(1)</sup> - The acquisitions of R\$ 1,480,679 include the acquisitions related to Zenda's Group in the amount of R\$ 82 in software and Seara's Group in the amount of R\$ 1,480,597, is composed by R\$ 631,082 of goodwill, R\$ 829,441 of trademark and R\$ 20,074 of software. The amount recorded as acquisitions reflects the goodwill that were recorded in the companies in the period and were consolidated:

- i) Parc Castell by acquisition of Valores Catalanes S.A. in the amount of R\$ 453,094
- ii) Frigorífico Mabella Ltda by acquisition of the subsidiaries Pena Branca, MBL, Mas do Brasil, Braslo and Brusand - R\$ 123,124
- iii) Masfrangos Part. Ltda by acquisition of Agrofrango - R\$ 28,343
- iv) Babicora Holding Part. Ltda by acquisition of Seara Alimentos - R\$ 11,111
- v) Mas do Brasil Part Ltda by acquisition of Penasul Ltda - R\$ 9,974
- vi) Brusand LTD by acquisition of the subsidiary Penasul UK - R\$ 5,436

<sup>(2)</sup> - The additions for the year ended on December 31, 2013, refers to the acquisition of the shares of the Seara's and Zenda's Group in the amount of R\$ 1,417,147, JBS Global Meat in the amount of R\$ 62,004 and in JBS Global Meat refers to the acquisition of the subsidiary JBS Midtown in the amount of R\$ 131,263, Agrovêneto in the amount of R\$ 33,618, Capital Joy in the amount of R\$ 7,625 and Agil in the amount of R\$ 47.

<sup>(3)</sup> - As described in the note 1, the Company sold all the shares of 70% of LLC Lesstor, in July, 2013, in the amount of USD 9,130 (R\$ 21,388).

<sup>(4)</sup> - Refers to amortization of intangible assets with useful lives defined in business combinations.

Trademarks, the water right and goodwill have indefinite lives and their recoverable amounts are tested annually for impairment.

Amortization expenses are recorded in the accounts of "Cost of goods sold" and "General and administrative expenses".

Goodwill: According to technical interpretation ICPC 09 - Individual Financial Statements, Separate Statements, Consolidated Statements and Application of Equity Method, in the consolidated goodwill is recorded in the Intangible assets due to expected profitability of the acquired subsidiary, assets and liabilities are consolidated with the Individual Statement. In the balance sheets of the Company, this goodwill is recorded on Investments, the same group of noncurrent assets, because, for the Company it is part of its investment on subsidiary acquisition, not being its intangible assets (as stated above, the expectation of future earnings - the genuine intangible - is the subsidiary).

In the company the intangible goodwill arising from the merger of Bertin, and the rest allocated to investments. Consolidated all goodwill re recorded as intangible.

The Company presents only the intangible goodwill arising from the merger of Bertin and the remaining amounts are allocated in investments.





## JBS S.A.

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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### Goodwill

#### Company- Recorded as intangible (Goodwill)

In December 2009 the Company merged Bertin. The market value of this operation was ascertained based on an appraisal report prepared by a valuation company. The fair value of share exchange between the companies amounted to R\$ 11,987,963, generating goodwill based on future profitability of R\$ 9,069,926. Pursuant to IFRS 3 (R)/CPC 15 R1 – Business combinations, represents the residual amount in determining the fair value of net assets acquired. In Business Combination was allocated an amount of R\$ 414,111 for the intangible and property, plant and equipment accounts.

The Company incorporated all the shares of Novaprom, which owned a goodwill based on expected future earnings of R\$ 16,044. Upon such incorporation, the Company goodwill is transferred from investment line and is allocated as an intangible item.

#### Company- Recorded as investment (Goodwill in subsidiaries)

In July 2007 the Company acquired a 100% interest in Swift Foods Company, currently known as JBS USA, with goodwill of R\$ 906,481, based on expected future earnings, which was being amortized over 5 years. Accumulated amortization until December 31, 2008 was R\$ 248,654, showing a net carrying amount of R\$ 657,827 as of December 31, 2013.

In January 2013, a preliminary goodwill in JBS Global Meat in the amount of R\$ 62,004 was calculated subject to changes that may occur within one year, in accordance with IFRS 3 (R)/CPC 15 R1.

In September 2013, a preliminary goodwill was calculated arising from the acquisition of Columbus, holding of Zenda's Group in the amount of R\$ 40,292 subject to changes which may occur within maximum of one year, pursuant defined in IFRS 3 (R)/CPC15 R1.

In September 2013, a preliminary goodwill was calculated arising from the acquisition of Excelsior through Baumhardt, in the amount of R\$ 195 subject to changes that may occur within a year, as defined in IFRS 3 (R)/R1 CPC15.

In September 2013, a preliminary goodwill was calculated arising from the acquisition of JBS Foods, in the amount of R\$ 1,376,660 subject to changes that may occur within a year, as defined in IFRS 3 (R)/CPC15 R1.

#### Consolidated- Recorded as intangible (Goodwill)

JBS USA has goodwill of US\$ 222,802 thousand, equivalent to R\$ 521,936 as of December 31, 2013, arising mainly from the acquisition in 2008 of Smithfield beef, Tasman and Five Rivers, based on the appreciation of the acquired assets.

In 2007, JBS Holding Internacional S.A., through its subsidiaries JBS Argentina S.A. and JBS Mendoza S.A., acquired 100% of the capital stock of Consignaciones Rurales S.A. and Argenvases S.A.I.C. and, in 2008, through the same subsidiaries, acquired 100% of the capital stock of Colcar S.A., with total goodwill of \$ 14,110 thousand Argentinean pesos, equivalent to R\$ 5,071 as of December 31, 2013. Goodwill is based upon expected future earnings of the acquired businesses.

JBS Global Luxembourg has goodwill of EUR 5,188 thousands, equivalent to R\$ 16,739 as December 31, 2013, arising from the acquisition of the Toledo Group, based on the appreciation of the assets.

On March 2013, JBS Aves Ltda. acquired all the shares of Agrovêneta SA Food Industry with goodwill in the amount of R\$ 33,618 subject to changes that may occur within a year, as defined in IFRS 3 (R)/CPC 15 R1.

JBS Aves acquired the shares of the company Agil Imbituba General Stores Ltd., having arrived at a Goodwill future profitability of smaller representation of R\$ 47.

In January 2013, the subsidiary JBS Global Meat S.A. calculated a preliminary goodwill in the acquisition of JBS Midtown in the amount of R\$ 131,263, subject to changes that may occur within a year, as defined in IFRS 3 (R)/CPC 15 R1.

The subsidiary JBS Foods, acquired in September 2013 by the Company possesses other goodwill of a less representation arising from the acquisition of companies, and based on expectation of future earnings in the amount of R\$ 654,213, as follows:

- i) Parc Castell by acquisition of Valores Catalanes S.A. in the amount of R\$ 475,950
- ii) Frigorífico Mabella Ltda by acquisition of the subsidiaries Pena Branca, MBL, Mas do Brasil, Braslo and Brusand - R\$ 123,124
- iii) Masfrangos Part. Ltda by acquisition of Agrofrango - R\$ 28,343
- iv) Babicora Holding Part. Ltda by acquisition of Seara Alimentos - R\$ 11,111
- v) Mas do Brasil Part Ltda by acquisition of Penasul Ltda - R\$ 9,974
- vi) Brusand LTD by acquisition of the subsidiary Penasul UK - R\$ 5,711

The Company's subsidiaries have another goodwill with less representation arising from the acquisition of companies, based on expected future earnings of R\$ 117,136 for the following investments:

- i) JBS Handels GmbH by acquisition of the subsidiary Holding Inc. - R\$ 26,962
- ii) Itaholb International B.V. by acquisition of the subsidiary Rigamonti - R\$ 74,643
- iii) Capital Joy Holding Limited - R\$ 7,625
- iv) Trump Asia Enterprises Ltd by acquisition of the subsidiary Wonder Best - R\$ 2,305
- v) JBS Paraguay S.A. by acquisition of the subsidiary IFPSA - R\$ 5,601

In accordance with CVM decision No. 565, dated December 17, 2008, and CVM Decision No. 553, dated November 12, 2008, since January 1, 2009 the Company has adopted the criteria of not amortize goodwill based upon expected future earnings, which is in line with IFRS 3 (R) /CPC 15 R1 - Business combination. Under these CVM decisions and the IFRS, intangible assets with indefinite life can no longer be amortized.

Goodwill and intangible assets with no estimated useful lives are tested for impairment at least once a year, in accordance with IFRS 3 (R)/CPC 15 R1 – Business combinations.

#### Impairment test of goodwill

The Company tested the recovery of the goodwill using the concept of "value in use" through models of discounted cash flow, representing the group of tangible and intangible assets used in the development and sale of products to its customers.



**JBS S.A.****Notes to the financial statements for the years ended on December 31, 2013 and 2012**  
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The process of determining the value in use involves the use of assumptions, judgments and estimates about cash flows, such as rates of revenue growth, costs and expenses, estimates of investment, working capital and discount rates. The assumptions about growth projections, cash flow and future cash flows are based on Management's best estimates, as well as comparable information from market, economic conditions that will exist during the economic life of the group of assets that provides the generation of the cash flows. The future cash flows were discounted based on the representative rate of the cost of capital (WACC).

Consistent with the techniques of economic evaluation, assessment of the value in use is effected for a period of 10 years, and after, considering the perpetuity of the premises in view of the indefinite business continuity capability. The Management judged appropriate to use the period of 10 years based on their past experience in designing accurately projected cash flows. This understanding is in accordance with paragraph 35 of IAS 36/CPC 01 R1 - Impairment of Assets.

The growth rates used to extrapolate the projections after the period of 10 years ranged from 3% to 4% at year in nominal values. The estimated future cash flows were discounted using discount rates ranging from 8.9% to 10.2% at year, also in nominal values. The principal assumptions used in estimating the value in use are as follows:

- Sales Revenue - Revenues are projected from 2014 to 2022 considering the growth in volume of different products of Cash Generating Units.
- Operating costs and expenses - The costs and expenses were projected accordance with historical performance of the Company and, with the historical growth in revenues. In addition, we considered efficiency gains derived from business combinations of synergies and process improvements.
- Capital investment - Investment in capital goods were estimated considering the maintenance of existing infrastructure and expectations required to enable the supply of products.

Key assumptions were based on historical performance of the Company and reasonable macroeconomic assumptions reasoned basis on projections of the financial market, documented and approved by management.

Based on the annual test for impairment of the Company's intangible assets, prepared with the projections made on the financial statements of December 31, 2013, growth prospects and results of operations for the year ended on December 31, 2013, there were no indications of possible losses or losses, as the estimated market value is higher than the carrying amount at the valuation date.

**14 Trade accounts payable**

	<b>Company</b>		<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Commodities - cattle	<b>770,546</b>	621,664	<b>1,902,201</b>	1,658,863
Materials and services	<b>541,944</b>	331,373	<b>3,096,015</b>	1,667,392
Finished products	<b>58,715</b>	47,236	<b>344,172</b>	238,015
	<b>1,371,205</b>	<b>1,000,273</b>	<b>5,342,388</b>	<b>3,564,270</b>

**15 Loans and financings**

The Company discloses below the operations in foreign and local currency, considering the functional currency of each subsidiary. Local currency indicates loans denominated in the functional currency of the borrower.

**Current liabilities**

		Company	
Type	Average annual rate of interest and commissions	December 31, 2013	December 31, 2012
<b>Foreign currency</b>			
ACC - (advances on exchange contracts)	Exchange variation + interest from 2.30% to 3.60%	3,008,575	2,866,405
Prepayment	Exchange rate, Libor and interest from 1% to 8.75%	1,300,677	721,888
144-A	Exchange variation + interest from 6.25% to 10.50%	199,341	107,459
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	12,025	8,837
		4,520,618	3,704,589
<b>Local currency</b>			
FINAME	TJLP and interest from 1% to 8.5%	77,967	61,542
EXIM - export credit facility	TJLP and interest of 5.81%	-	87,012
BNDES automatic - TJLP	TJLP and interest from 3.1% to 5.44%	1,222	32,495
BNDES automatic - Currency basket	Currency basket BNDES + interest from 2% to 3.1%	124	4,597
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	862,188	156,201
Working capital - EUROS	Euribor +interest from 0.15% to 1.75%	354	-
Credit note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	1,112,611	1,297,734
FCO - Middle West Fund	Interest of 10.00%	50	617
FNO - North Fund	Interest of 10.00%	4,075	4,416
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	3,148	6,571
FINEP	TJLP and interest of 4.0% to 4.5%	1,726	-
Debentures	127,6% of CDI and IPCA + 9%	255,039	-
		2,318,504	1,651,185
		6,839,122	5,355,774

**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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**Noncurrent liabilities**

Type	Average annual rate of interest and commissions	Company	
		December 31, 2013	December 31, 2012
<b>Foreign currency</b>			
Prepayment	Exchange rate, Libor and interest from 1% to 8.75%	1,412,126	623,756
144-A	Exchange variation + interest from 6.25% to 10.50%	7,738,003	3,145,834
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	193,238	8,667
		<b>9,343,367</b>	<b>3,778,257</b>
<b>Local currency</b>			
FINAME	TJLP and interest from 1% to 8.5%	225,639	173,894
BNDES automatic - TJLP	TJLP and interest from 3.1% to 5.44%	-	1,322
BNDES automatic - Currency basket	Currency basket BNDES + interest from 2% to 3.1%	-	118
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	1,940,536	2,082,037
Working capital - EUROS	Euribor +interest from 0.15% to 1.75%	43,765	-
Credit note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	1,962,434	736,386
FCO - Middle West Fund	Interest of 10.00%	-	50
FNO - North Fund	Interest of 10.00%	12,660	16,642
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	4,066	7,179
FINEP	TJLP and interest of 4% to 4.5%	7,127	-
Debentures	127,6% of CDI and IPCA + 9%	214,255	-
		<b>4,410,482</b>	<b>3,017,628</b>
		<b>13,753,849</b>	<b>6,795,885</b>
<b>Breakdown:</b>			
Current liabilities		6,839,122	5,355,774
Noncurrent liabilities		13,753,849	6,795,885
		<b>20,592,971</b>	<b>12,151,659</b>

**Maturities of non-current liabilities are as follows:**

2014	-	1,479,962
2015	2,514,791	1,382,980
2016	3,947,468	1,915,630
2017	698,546	164,877
2018	2,326,206	1,848,336
2019	5,498	2,880
2020	2,373,563	1,046
2021	2,471	174
Maturities thereafter 2021	1,885,306	-
	<b>13,753,849</b>	<b>6,795,885</b>

**Current liabilities**

		Consolidated	
Type	Average annual rate of interest and commissions	December 31, 2013	December 31, 2012
Foreign currency			
ACC - (advances on exchange contracts)	Exchange variation + interest from 2.30% to 3.60%	3,069,450	2,906,352
Prepayment	Exchange rate, Libor and interest from 1% to 8.75%	1,418,119	783,394
144-A	Exchange variation + interest from 6.25% to 10.50%	199,341	107,459
Credit note - import	Exchange variation + interest of 11.25%	23,424	-
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	12,025	8,837
Canadian Credit Facility	CDOR or RBC Prime + applicable interest	351	-
Canadian Credit Facility - term loan	Exchange variation + interest of 3.65%	1,994	-
Canadian Bank Facility	Exchange variation + interest of 3.5%	14,822	-
		4,739,526	3,806,042

**JBS S.A.**

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**Local Currency**

FINAME	TJLP and interest from 1% to 8.5%	78,796	62,435
Installment note corp aircraft (payable notes)	Libor and interest from 1.75%	-	13,534
JBS Mortgage	Interest from 5.8% to 8.4%	4,416	3,545
EXIM - export credit facility	TJLP and interest of 5.81%	-	87,012
BNDES automatic - TJLP	TJLP and interest from 3.1% to 5.44%	1,222	32,495
BNDES automatic - Currency basket	Currency basket + interest from 2% to 3.1%	124	4,597
US revolver	Libor or Prime + applicable rate	169	631
JBS Term Loan due to 2018	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	21,273	19,550
Five Rivers term loan	Libor + 2.75% or Prime + 1.5%	13,707	11,991
Senior notes due 2014	Interest of 11.625%	-	28,178
Senior notes due 2020	Interest of 8.25%	55,993	49,173
Senior notes due 2021	Interest of 7.25%	15,733	8,025
PPC - US Senior note 2018	Interest of 7.875%	3,844	3,576
PPC - US credit facility - revolving credit facility	Interest from 2.4% to 4.5%	-	727
PPC - US credit facility - term loans	Interest from 2.9% to 9.0%	972,220	47,160
PPC - US bonds	Interest from 7.625% to 9.25%	131	915
Plainwell Bond	Interest of 4.39%	4,734	4,007
Marshalltown	Interest of 2.34%	42	41
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	866,662	156,201
Working capital - US dollars	Libor +interest from 1.10% to 3.20%	252,987	95,805
Working capital - EUROS	Euribor +interest from 0.15% to 1.75%	137,829	39,536
Working capital - Argentine Pesos	Interest of 18.77%	7,297	129,007
Credit note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	1,120,735	1,297,734
FCO - Middle West Fund	Interest of 10.00%	1,803	617
FNO - North Fund	Interest from 10.00%	4,075	4,416
Credit note - import	Interest of 4.44% (LIBOR and interest of 2.80%)	202,308	106,527
Finep - Financing of Studies and Projects	Interest of 4.0% to 4.5%	5,719	1,747
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	3,148	6,571
Rural - Credit note	Interest of 5.5%	160,325	50,125
ACC - (advances on exchange contracts)	Interest de 1%	47	-
Rural - Credit note	Interest of 5,5%	486,993	-
Term loan due to 2020	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	13,055	-
Debentures	127,6% of CDI and IPCA + 9%	255,039	-
Others		940	26,978
		<b>4,691,366</b>	<b>2,292,856</b>
		<b>9,430,892</b>	<b>6,098,898</b>

**Noncurrent liabilities**

Noncurrent liabilities		Consolidated	
Type	Average annual rate of interest and commissions	December 31, 2013	December 31, 2012
Foreign currency			
Prepayment	Exchange rate, Libor and interest from 1% to 8.75%	2,553,208	623,756
144-A	Exchange variation + interest from 6.25% to 10.50%	7,738,003	3,145,834
Credit note - export	Exchange variation + interest of 7.85% or 118% CDI	193,238	8,667
ACC - (advances on exchange contracts)	Exchange variation + interest from 2.30% to 3.60%	23,436	-
Canadian Credit Facility	CDOR or RBC Prime + applicable interest	142,554	-
Canadian Credit Facility - term loan	Exchange variation + interest of 3.65%	34,134	-
		10,684,573	3,778,257

**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
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**Local currency**

FINAME	TJLP and interest from 1% to 8.5%	227,570	176,647
JBS Mortgage	Interest from 5.8% to 8.4%	31,257	31,110
BNDES automatic - TJLP	TJLP and interest from 3.1% to 5.44%	-	1,322
BNDES automatic - Currency basket	Currency basket + interest from 2% to 3.1%	-	118
US revolver	Libor or Prime + applicable rate	-	16,182
JBS Term Loan due 2020	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	1,063,330	933,526
Five Rivers term loan	Libor + 2.75% or Prime + 1.5%	154,874	146,302
Senior note due 2014	Interest of 11.625%	-	1,400,846
Senior note due 2020	Interest of 8.25%	1,605,161	1,395,253
Senior note due 2021	Interest of 7.25%	2,584,448	1,291,968
PPC - US Senior note due 2018	Interest of 7.875%	1,116,598	999,408
PPC - US credit facility - revolving credit facility	Interest from 2.4% to 4.5%	-	196,595
PPC - US credit facility - term loans	Interest from 2.9% to 9.0%	-	1,091,517
PPC - US bonds	Interest from 7.625% to 9.25%	8,511	7,424
Plainwell Bond	Interest of 4.39%	23,878	24,692
Marshalltown	Interest of 2.34%	22,545	19,581
Working capital- Brazilian Reais	Interest of 4% + 100% of CDI or 100% to 120% of CDI	1,958,748	2,082,037
Working capital - US dollars	Libor + interest from 1.10% to 3.20%	47,197	24,455
Working capital - Euro	Euribor + interest from 0.15% to 1.75%	45,475	3,712
Credit Note - export	Interest from 1.2% to 8.54% or 100% to 118.5% of CDI	2,405,592	736,386
FCO - Middle West Fund	Interest of 10.00%	6,238	50
FNO - North Fund	Interest of 10.00%	12,660	16,642
Finep - Financing of Studies and Projects	Interest of 4% to 4.5%	27,539	8,837
CDC - Direct Credit to Consumers	TJLP and interest from 2.11% to 6.82%	4,066	7,179
Term loan due 2020	Alternate Base Rate ("ABR")+1.75% or Eurodollar+2.75%	1,080,901	-
Debentures	127,6% of CDI and IPCA + 9%	214,255	-
Others		5,033	-
		<b>12,645,876</b>	<b>10,611,789</b>
		<b>23,330,449</b>	<b>14,390,046</b>

**Breakdown:**

Current liabilities	9,430,892	6,098,898
Noncurrent liabilities	23,330,449	14,390,046
	<b>32,761,341</b>	<b>20,488,944</b>

**Maturities of non-current liabilities are as follows:**

2014	-	4,245,577
2015	3,000,141	1,411,281
2016	4,557,716	2,072,807
2017	1,083,776	176,015
2018	5,029,761	3,762,264
2019	32,617	2,880
2020	5,073,542	1,412,395
2021	2,651,133	1,292,142
Maturities thereafter 2021	1,901,763	14,685
	<b>23,330,449</b>	<b>14,390,046</b>

ACC – (advances on exchange contracts) are credit facilities obtained from financial institutions by the Company, its subsidiary JBS Argentina and Seara's Group, in the amount of US\$ 1,320,299 on December 31, 2013 (US\$ 1,422,242 on December 31, 2012), to finance export transactions.

CDC – (Working Capital Financing contract) credit facilities obtained from financial institutions by the Company, to finance the truck fleet of the transport operation.

USBONDS - On April 27, 2009, the subsidiary JBS USA issued bonds in the amount of US\$ 700 million, with a payment term of five years and coupon of 11.625% per year, with a discount of US\$ 48.7 million, which will be added to the loan over its useful life. The operation is guaranteed by the Company and its subsidiary JBS USA and the subsidiaries of JBS USA. In September 18, 2013 JBS USA paid US\$459.9 million of the principal amount of this note, In October 18, 2013 JBS USA paid the remaining amount of US\$ 14,1 million (R\$ 33 million) of the note 11.625%, with maturity in 2014.

144-A – Refers to five issuances of 144-A notes: (i) Notes 2016 - JBS S.A. in the amount of US\$ 300 million with an interest rate of 10.50% per annum; (ii) Notes 2016 of Bertin (an enterprise of which the Company is the successor through merger) in the amount of US\$ 350 million with an interest rate of 10.25% per annum, (iii) Notes 2018 - JBS S.A. in the amount of US\$ 900 million with an interest rate of 8.25% per annum and (iv) Notes 2023 - JBS S.A. in the amount of US\$ 775 million with an interest rate of 6.25% per annum and (v) Notes 2020 - JBS S.A. in the amount of US\$ 1 billion with an interest rate of 7.75% per annum.

FINAME / FINEM – Financing agreements with BNDES are secured by the assets subject matter of the financing.

Rural credit note – Refers to the capture the subsidiary Seara Alimentos Ltda (Group Seara) with resources of Banco Itau, Banco do Brazil, Santander, Bradesco and Caixa for the purpose of fostering the supply chain (rural). Payment will be made within one year, with interest rate of 5.50%.

ABL (Asset Based Loan) – On May 12, 2011 the subsidiary JBS USA, LLC entered into a credit agreement consisting of a term loan commitment of US\$ 850 million, with a payment term of 5 years and LIBOR + 1.75% per year.

Term Loan due to 2018 - On May 27, 2011 the subsidiary JBS USA, LLC entered into a credit agreement consisting of a term loan of US\$ 475 million with a payment term of 7 years and ABL + 1,75% or LIBOR + 2,75% per year.

Term Loan A - On June 14, 2011 the indirect subsidiary JBS Five Rivers obtained an US\$ 85 million term loan with a payment term of 5 years and LIBOR + 2.75% or Prime + 1,5% per year.





## JBS S.A.

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Term Loan due 2020: On September 18, 2013 the subsidiary JBS USA, LLC made the raising of US\$ 500 million with a term of seven years and cost of: (i) ABR plus 1.75% or (ii) LIBOR + 2.75%.

Rural credit note - Refers to financing obtained by the subsidiary JBS Aves from Caixa Econômica Federal, with the purpose of promoting the supply chain (rural). The payment will be made within one year and it will have J&F Participações S.A. as guarantor.

## 16 Credit operations, guarantees and covenants

On December 31, 2013, the Company was in compliance with all covenants. The main credit operations, guarantees and covenants of the Company and its subsidiaries are described below.

**Notes 2016 - JBS S.A.** - On August 4, 2006, the Company issued Notes 2016 maturing in 2016, in the principal amount of US\$300 million. The interest rate applicable to the notes is 10.50% per annum and interest is paid semiannually on February 4 and August 4, beginning on February 4, 2007. The principal amount of the notes should be fully paid by August 4, 2016. Pursuant to the additional indenture dated January 31, 2007, JBS Finance Ltd became a co-issuer of Notes 2016.

On April 19, 2012 the Company announced that it was soliciting consents from holders of the Notes 2016 to amend the restricted payments covenant to permit restricted payments to be made with the equity interests and/or assets of any non-essential subsidiaries of JBS S.A., provided that such restricted payments would not exceed 2% of JBS S.A.'s total consolidated revenues. The consent solicitation expired on May 3, 2012 with the Company receiving the requisite consents to implement the amendment.

**Guarantees:** The indenture governing Notes 2016 requires that any significant subsidiary (as defined in the indenture governing the Notes 2016) guarantee all obligations of the Company as stated in Notes 2016, subject to certain exceptions. Notes 2016 are guaranteed by JBS Hungary Holdings Kft (indirect wholly owned subsidiary of the Company), by JBS USA Holdings, JBS USA, LLC and Swift Beef Company. Other subsidiaries of the Company may be required to guarantee the Notes 2016 in the future.

**Covenants:** The indenture for the Notes 2016 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt, if the ratio net debt/EBITDA is higher than a determined ratio;
- . incur liens;
- . sell or dispose of assets;
- . pay certain dividends and make other payments;
- . permit restrictions on dividends and other restricted payments by its restricted subsidiaries;
- . have certain transactions with related parties;
- . consolidate or enter into merger or transfer all assets to another company;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the control without making a purchase offer on Notes 2016.

As mentioned above, the terms and conditions for Notes 2016 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Again, as mentioned above, Notes 2016 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2016, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the notes 2016; (ii) the Company can incur in at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed 50% of the accrued net income in a certain year or when in a determined year where there is loss, the payment value does not exceed US\$30 million.

**Events of default:** The indenture of Notes 2016 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Bertin's Notes 2016** - Bertin S.A., an enterprise of which the Company is the successor through merger, issued Bertin's Notes 2016 at the principal amount of US\$350 million on October 13, 2006 (under its former corporate name of Bertin Ltda.). The interest applicable to Bertin's Notes 2016 corresponds to 10.25% per annum, paid semiannually on April 5 and October 5, beginning on April 5, 2007. The principal amount of the notes will be fully paid by October 5, 2016.

On December 14, 2009, Bertin successfully concluded a consent solicitation relating to the 2016 Bertin Notes. The consent solicitation (1) amended certain provisions in the indenture governing the Bertin's Notes 2016 to conform the provisions to the indenture governing Notes 2016 and (2) amended the change of control provisions to exclude the Bertin merger as an event that would trigger a change of control under the Bertin's 2016 Notes. The supplemental indenture implementing these amendments to the Bertin's Notes 2016 was executed on December 22, 2009.

On April 19, 2012 the Company announced that it was soliciting consents from holders of the Bertin's Notes 2016 to amend the restricted payments covenant to permit restricted payments to be made with the equity interests and/or assets of any non-essential subsidiaries of JBS S.A., provided that such restricted payments would not exceed 2% of JBS S.A.'s total consolidated revenues. The consent solicitation expired on May 3, 2012 with the Company receiving the requisite consents to implement the amendment.



## JBS S.A.

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**Guarantees:** The indenture that governs Bertin's Notes 2016 requires that any "material subsidiary" (as defined in the indenture governing Bertin's Notes 2016) to guarantee all obligations of the Company established in Bertin's Notes 2016. They are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company). Other subsidiaries of the Company may be required to guarantee the Bertin's Notes 2016 in the future.

**Covenants:** The indenture of Bertin's Notes 2016 contains customary negative covenants that limit the Company's ability and the ability of its subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . dissolve, consolidate, merge or acquire the business or assets of other entities;
- . execute lease transactions with repurchase option (sale/leaseback);
- . change the company's control without making a purchase offer on Bertin's Notes 2016; and
- . in a general manner, limits dividends or other payments to shareholders by restricted subsidiaries.

As indicated above, the terms and conditions for Bertin's Notes 2016 include covenants that restrict the Company (as legal successor of Bertin) and the subsidiaries, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Besides, Bertin's Notes 2016 restrict the Company and its subsidiaries from: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) making loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of the business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; (d) when imposed by standard documents of BNDES or other international governmental agencies.

Additionally, according to the notes, the Company can only, directly or indirectly, declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) it is not in default in relation to the notes; (ii) the Company can incur in at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed 50% of the accrued net income in a certain year or when in a determined year where there is loss, the payment value does not exceed US\$ 30 million.

**Events of default:** The issuance instrument of Bertin's Notes 2016 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Notes 2018 - JBS S.A.** - On July 29, 2010, JBS Finance II Ltd., a wholly-owned subsidiary of the Company, issued Notes 2018 maturing in 2018, at the principal amount of US\$700 million and on September 10, 2010, the company issued additional notes at the principal amount of US\$200 million under the indenture of Notes 2018. The interest rate applicable to the notes is 8.25% per annum and are semiannually paid on January 29 and July 29 of each year, beginning January 29, 2011. The principal amount of the Notes 2018 should be fully paid by January 29, 2018.

The Notes 2018 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

**Covenants:** The indenture of Notes 2018 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2018.

As mentioned above, the terms and conditions for Notes 2018 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Also, as mentioned above, the Notes 2018 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2018, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2018; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on the first day of the fiscal quarter in which the issue date of the Notes 2018 occurs and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2018, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2018.

## JBS S.A.

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**Events of default:** The indenture of Notes 2018 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Notes 2020** - On October 28, 2013, JBS Investments GmbH, a wholly-owned subsidiary of the Company, issued Notes 2020 maturing in 2020, at the principal amount of US\$1 billion. The interest rate applicable to the notes is 7.75% per annum and are semiannually paid on April 28 and October 28 of each year, beginning April 28, 2014. The principal amount of the Notes 2020 should be fully paid by October 28, 2020.

The Notes 2020 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

**Covenants:** The indenture of Notes 2020 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2020.

As mentioned above, the terms and conditions for Notes 2020 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

Also, as mentioned above, the Notes 2020 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2020, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2020; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on January 1, 2013 and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2020, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2020.

**Events of default:** The indenture of Notes 2020 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

**Notes 2023** - On February 5, 2013, JBS Investments GmbH, a wholly-owned subsidiary of the Company, issued Notes 2023 maturing in 2023, at the principal amount of US\$500 million and on April 11, 2013, the company issued additional notes at the principal amount of US\$275 million under the indenture of Notes 2023. The interest rate applicable to the notes is 6.25% per annum and are semiannually paid on February 5 and August 5 of each year, beginning August 5, 2013. The principal amount of the Notes 2023 should be fully paid by February 5, 2023.

The Notes 2023 are guaranteed by JBS Hungary Holdings Kft. (indirect wholly-owned subsidiary of the Company) and by JBS S.A.

**Covenants:** The indenture of Notes 2023 contains customary negative covenants that limit the Company's ability and the ability of certain subsidiaries to, among other things:

- . incur additional debt if the net debt/EBITDA ratio is higher than a determined ratio;
- . incur liens;
- . pay dividends or make certain payments to shareholders;
- . permit restrictions on dividends and other restricted payments by restricted subsidiaries
- . sell or dispose of assets;
- . have certain transactions with related parties;
- . execute lease transactions with repurchase option (sale/leaseback); and
- . change the company's control without making a purchase offer on Notes 2023.

As mentioned above, the terms and conditions for Notes 2023 include covenants. They restrict the Company and its subsidiaries, including JBS USA, to incur any debts (subject to certain permitted exceptions) unless the pro forma net debt / EBITDA ratio of the Company (as defined in the indenture) at the date the debt is incurred is lower than 4.75/1.0.

## JBS S.A.

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Also, as mentioned above, the Notes 2023 establish restrictions to the Company and its subsidiaries in the execution of certain actions, such as: (i) paying dividends or making any other payments of securities; (ii) paying debts or other obligations; (iii) obtaining loans or advances; or (iv) transferring its properties or assets. Despite that, such payments can be made in certain cases, such as, (a) when there are certain obligations incurred before the issuance of the notes; (b) they are established in law; (c) when the transfer of assets takes place in the normal course of business, or under clauses usually accepted in joint venture agreements executed by the subsidiaries; or (d) when imposed by standard documents of BNDES (National Bank of Economic and Social Development).

Additionally, according to Notes 2023, the Company will not be able, directly or indirectly, to declare or pay any dividends or make any distributions related to securities issued by the Company (except for debt instruments convertible or exchangeable for such amounts), if (i) there has been default in relation to the Notes 2023; (ii) the Company can incur at least US\$ 1.00 of debt under the terms of the net debt/EBITDA ratio test established in the indenture of the notes mentioned in the paragraph above; and (iii) the total value to be paid does not exceed (a) 50% of the amount of the net income accrued on a cumulative basis during the period, taken as one accounting period, beginning on the first day of the fiscal quarter in which the issue date of the Notes 2023 occurs and ending on the last day of JBS' most recently completed fiscal quarter for which interim financial statements are publicly available, or if the aggregate net income is a loss, minus 100% of the amount of the loss, plus (b) 100% of the net cash proceeds received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2023, plus (c) 100% of the fair market value of property other than cash received by JBS from the issue or sale of its equity interests or other capital contributions subsequent to the issue date of the Notes 2023.

**Events of default:** The indenture of Notes 2023 contains customary events of default. They include non-compliance with or violation of terms, restrictions and other agreements contained in the mentioned instrument, besides default of other debt in case the effect leads to anticipated payment, lack of payment within the grace periods applicable of other debt waived or extended, rendering of unfavorable sentences or court orders against the issuer or its subsidiaries, and certain events related to bankruptcy and insolvency. If an event of default occurs, the trustee or holder of at least 25% of the principal amount of the notes outstanding at the time is entitled to declare immediately payable the principal and accrued interest on the notes.

### Description of Indebtedness of JBS USA

**Senior Secured Credit Facility** - On November 5, 2008, JBS USA entered into a senior secured revolving credit facility (the "Credit Agreement") that allowed borrowings up to US\$400.0 million. Up to US\$75.0 million of the Credit Agreement was available for the issuance of letters of credit.

On June 30, 2011, JBS USA and JBS Australia executed the Revolving Syndicated Facility Agreement ("Revolving Facility") to amend and restate the Credit Agreement. The facility provides a maximum borrowing availability of US\$850.0 million available in three tranches of US\$625.0 million, US\$150.0 million and US\$75.0 million. The facility matures on June 30, 2016. Up to \$250.0 million of the Revolving Facility is available for the issuance of letters of credit. On January 26, 2012, JBS USA and JBS Australia executed the first amendment to the Revolving Facility primarily to include a US\$35.0 million swingline sub-facility for JBS Australia which allows JBS Australia to obtain same day funding under the Revolving Facility. Loans bear interest at applicable LIBOR or the prime rate plus applicable margins that are based on utilization of the facility.

**Availability:** Availability under the Revolving Facility is subject to a borrowing base. The borrowing base is based on certain JBS USA wholly-owned subsidiaries' assets as described below, with the exclusion of JBS Five Rivers. The borrowing base consists of percentages of eligible accounts receivable, inventory and supplies less certain eligibility and availability reserves. As of December 31, 2013, there were US\$97.8 million of outstanding letters of credit and borrowing availability of US\$752.2 million.

**Security and Guarantees:** Borrowings made by JBS USA under the Revolving Facility are guaranteed by JBS S.A., JBS Hungary Holdings Kft., JBS USA Holdings and all domestic subsidiaries of JBS USA except JBS Five Rivers and certain immaterial subsidiaries. In addition, all material subsidiaries of JBS Australia guarantee JBS Australia borrowings. Furthermore, the borrowings are collateralized by a first priority perfected lien and interest in accounts receivable, finished goods and supply inventories.

**Covenants:** The Revolving Facility contains customary representations, warranties and a springing financial covenant that requires a minimum fixed charge coverage ratio of not less than 1.00 to 1.00. This ratio is applicable if borrowing availability causes a covenant trigger period, which only occurs when borrowing availability falls below the greater of 10% of the maximum borrowing amount or \$72.0 million. The Revolving Facility also contains negative covenants that may limit the ability of JBS USA and certain of its subsidiaries to, among other things:

- incur certain additional indebtedness;
- create certain liens on property, revenue or assets;
- make certain loans or investments;
- sell or dispose of certain assets;
- pay certain dividends and other restricted payments;
- prepay or cancel certain indebtedness;
- dissolve, consolidate, merge or acquire the business or assets of other entities;
- enter into joint ventures other than certain permitted joint ventures or create certain other subsidiaries;
- enter into new lines of business;
- enter into certain transactions with affiliates and certain permitted joint ventures;
- agree to restrictions on the ability of the subsidiaries to make dividends;
- agree to enter into negative pledges in favor of any other creditor; and
- enter into certain sale/leaseback transactions.

**Events of Default:** The Revolving Facility also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the Revolving Facility, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien and certain events related to bankruptcy and insolvency or environmental matters. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the Revolving Facility. At December 31, 2013, JBS USA was in compliance with all covenants.

**ANZ credit facilities** – On March 7, 2011, JBS Australia entered into a secured facility to fund working capital needs and letter of credit requirements. The facility includes a standby letter of credit limit of A\$32.5 million and a A\$20.0 million money market facility, subject to an annual review. On April 27, 2012, the facility was amended, providing a A\$5.0 million trade finance letter of credit limit and a A\$26.0 million standby letter of credit limit. On September 11, 2012, the facility was restated to provide for a A\$55.0 million trade finance loan facility limit and a A\$26.0 million standby letter of credit limit, subject to annual review. As of December 31, 2013, there were US\$21.0 million of outstanding letters of credit and borrowing availability of US\$48.8 million.



## JBS S.A.

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**4.39% secured notes due 2019** – On December 20, 2010, JBS USA Holdings' wholly-owned subsidiaries JBS USA and JBS Plainwell, Inc. issued 4.39% notes due 2019 in an aggregate principal amount of US\$16.0 million to finance the construction of a cold storage warehouse. Interest is payable quarterly beginning on April 1, 2011. Principal is payable quarterly beginning on October 1, 2011.

**Marshalltown NMTC** – On March 10, 2011, Swift Pork entered into the Marshalltown NMTC transaction to finance the construction of a distribution center. Swift Pork borrowed US\$9.8 million at a 2.34% annual interest rate payable monthly for seven years. Of the total amount borrowed, US\$7.2 million ("Loan A") was indirectly funded by JBS USA through a leverage loan and is included in judicial deposits and others within the Consolidated Balance Sheets. The remaining US\$2.6 million ("Loan B") was funded by a local community development entity. At the end of the seven year period there is an option to dissolve the transaction through a put option with an exercise price of US\$1 thousand or a call option with an exercise price which will be calculated at its fair market value. If the put or call option is not exercised then Loan A will begin to amortize over the remaining 28 years with principal and interest due monthly and a balloon payment for the remaining principal due March 2046. Loan B will continue to have interest only payments through 2046 at which time principal and interest are due.

**Corporate building loans** – In October 2010, JBS USA Holdings acquired its corporate headquarters in Greeley, Colorado. It paid US\$9.2 million in cash and assumed US\$20.1 million in mortgage debt. The debt is comprised of two mortgages in the amounts of US\$3.1 million and US\$17.0 million. The mortgages are repayable in monthly installments over 10 and 14 years, beginning on November 1, 2010.

**11.625% senior unsecured notes due 2014** – On April 27, 2009, JBS USA Holdings' wholly-owned subsidiaries JBS USA and JBS USA Finance, Inc. ("JBS USA Finance") issued 11.625% notes due 2014 in an aggregate principal amount of US\$700.0 million. These notes are guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the US restricted subsidiaries that guarantee the Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees. Interest on these notes is payable semi-annually in arrears on May 1 and November 1 of each year, beginning on November 1, 2009. The principal amount of these notes is payable in full on May 1, 2014. The original issue discount of approximately US\$48.7 million is being accreted over the life of the notes.

On September 3, 2013, JBS USA and JBS USA Finance commenced a cash tender offer (the "Tender Offer") for the outstanding principal balance of the 11.625% notes due 2014. In conjunction with the Tender Offer, JBS USA and JBS USA Finance also solicited consents of the holders of the 11.625% notes due 2014 to eliminate substantially all of the restrictive covenants and certain events of defaults and related provisions contained in the indenture governing these notes. On September 18, 2013, JBS USA paid US\$459.9 million in outstanding principal, US\$20.3 million in accrued interest and US\$31.2 million for the early tender premium. The Tender Offer and consent solicitation expired on September 30, 2013 with JBS USA and JBS USA Finance receiving the required consents necessary to implement the proposed amendments. On September 18, 2013, JBS USA notified the trustee to the indenture governing the 11.625% notes due 2014 of its intent to redeem the remaining outstanding notes. On October 18, 2013 JBS USA paid the remaining outstanding amount of the 11.625% notes due 2014.

**7.25% senior unsecured notes due 2021** - On May 27, 2011 JBS USA and JBS USA Finance issued 7.25% notes due 2021 in an aggregate principal amount of US\$650.0 million primarily to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund the repayment of short and medium-term debt of JBS S.A. These notes are guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the US restricted subsidiaries that guarantee the Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees.

Interest on these notes is payable semi-annually in arrears on June 1 and December 1 of each year, beginning on December 1, 2011. The principal amount of these notes is payable in full on June 1, 2021. The original issue discount of approximately US\$11.3 million is being accreted over the life of the notes.

On September 18, 2013, JBS USA and JBS USA Finance issued US\$500.0 million in aggregate principal as a follow on to its 7.25% senior notes due 2021 under the indenture dated May 27, 2011. The proceeds from the issuance of these additional notes are being used to repay the outstanding principal amount of the 11.625% notes due 2014 and to repay a portion of the borrowings under the Revolving Facility. The original issue discount of US\$2.5 million is being accreted over the remaining life of the notes.

**Covenants:** The indenture for the 7.25% senior unsecured notes due 2021 contains customary negative covenants that limit JBS USA and its restricted subsidiaries' ability to, among other things:

- incur additional indebtedness;
- incur liens;
- sell or dispose of assets;
- pay dividends or make certain payments to our shareholders;
- permit restrictions on dividends and other restricted payments by its restricted subsidiaries;
- enter into related party transactions;
- enter into sale/leaseback transactions; and
- undergo changes of control without making an offer to purchase the notes.

**Events of default:** The indenture also contains customary events of default, including failure to perform or observe terms, covenants or other agreements in the indenture, defaults on other indebtedness if the effect is to permit acceleration, failure to make a payment on other indebtedness waived or extended within the applicable grace period, entry of unsatisfied judgments or orders against the issuer or its subsidiaries and certain events related to bankruptcy and insolvency matters. If an event of default occurs, the trustee or the holders of at least 25% in aggregate principal amount of the notes then outstanding may declare such principal and accrued interest on the notes to be immediately due and payable. At December 31, 2013, JBS USA and JBS USA Finance were in compliance with all covenants.

**US\$475 million term loan due 2018** – On May 27, 2011, JBS USA entered into a credit agreement consisting of a term loan commitment of US\$475.0 million primarily to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund the repayment of short and medium-term debt of JBS S.A. The loan is guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Revolving Facility (subject to certain exceptions). Loans under this agreement may be either Alternate Base Rate ("ABR") loans or Eurodollar loans at the election of JBS USA.

Interest on the ABR loans is based on ABR plus 2.0% with a 2.25% ABR floor and interest on the Eurodollar loans is based on LIBOR plus 3.0% with a 1.25% LIBOR floor. Interest on ABR loans is payable on the last day of each calendar quarter while interest on Eurodollar loans is payable at the end of the associated interest period. Commencing on September 30, 2011 and continuing until maturity, 0.25% of the initial principal amount of US\$475.0 million will be payable on the last business day of each calendar quarter. The outstanding principal is payable on May 25, 2018. The original issue discount of approximately US\$2.4 million is being accreted over the life of the loan. The covenants for this note contain customary negative covenants and customary events of default listed under the Revolving Facility. On February 22, 2013, JBS USA amended the loan to reduce the ABR loan interest rate to ABR plus 1.75% with a 1.75% ABR floor and to reduce the Eurodollar loan interest rate to LIBOR plus 2.75% with a 1.0% LIBOR floor. Commencing on March 29, 2013 and continuing until maturity, 0.25% of the amended principal amount of US\$467.9 million will be payable on the last business day of each calendar quarter. At December 31, 2013, JBS USA was in compliance with all covenants.





## JBS S.A.

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**US\$500 million term loan due 2020** – On September 18, 2013, JBS USA executed an increased facility activation notice consisting of a term loan commitment of US\$500.0 million in addition to the US\$475 million term loan due 2018. The proceeds from the issuance of these notes are being used to repay the outstanding principal amount of the 11.625% notes due 2014 and to repay a portion of the borrowings under the Revolving Facility. The loan is guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Revolving Facility (subject to certain exceptions). Loans under this agreement may be either ABR loans or Eurodollar loans at the election of the Company. Interest on the ABR loans is based on ABR plus 1.75% with a 1.75% ABR floor or interest on the Eurodollar loans is based on LIBOR plus 2.75% with a 1.00% LIBOR floor. Interest on ABR loans is payable on the last day of each calendar quarter while interest on Eurodollar loans is payable at the end of the associated interest period. Commencing on December 31, 2013 and continuing until maturity, 0.25% of the initial principal amount of US\$500.0 million will be payable on the last business day of each calendar quarter. The outstanding principal is payable on September 18, 2020. The original issue discount of US\$2.5 million is being accreted over the life of the loan. The covenants for this note contain customary negative covenants and customary events of default listed under the Revolving Facility. At December 31, 2013, JBS USA was in compliance with all covenants.

**US\$85 million term loan due 2016** – On June 14, 2011, JBS Five Rivers obtained an US\$85.0 million term loan which has a maturity date of June 14, 2016. Repayment of the term loan is required to be made in 20 quarterly installments in the amount of US\$1.4 million on the last day of each calendar quarter, with the remaining unpaid principal balance due upon maturity. Borrowings under the term loan bear interest at variable rates based on applicable LIBOR plus 2.75%, or based on the prime rate plus 1.5%. The proceeds from the term loan were advanced to J&F Oklahoma Holdings, Inc. ("J&F Oklahoma") under the note receivable from J&F Oklahoma. The term loan is secured by certain fixed assets, accounts receivable and inventories of JBS Five Rivers and accounts receivable and inventories of J&F Oklahoma. J&F Oklahoma is a guarantor under the term loan agreement and while it is possible that J&F Oklahoma would be required to repay the outstanding balance and certain other obligations and costs under the term loan as part of its guarantee, it is not probable at this time.

**Covenants:** The US\$85.0 million term loan due 2016 contains customary negative covenants that limit JBS Five Rivers and its restricted subsidiaries' ability to, among other things:

- incur certain additional indebtedness;
- create certain liens on property, revenue or assets;
- make certain loans or investments;
- sell or dispose of certain assets;
- pay certain dividends and other restricted payments;
- dissolve, consolidate, merge or acquire the business or assets of other entities;
- enter into new lines of business;
- enter into certain transactions with affiliates;
- issue, sell, assign, or otherwise dispose of certain equity interests;
- enter into certain hedging agreements;
- locate more than a certain number of owned cattle at locations not owned by JBS Five Rivers;
- enter into certain cattle feeding joint ventures that contain restrictions on pledges and transfers of rights under the joint venture agreement; and
- make certain advances to customers above certain thresholds.

**Events of default** – The US\$85.0 million term loan also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the \$85.0 million term loan agreement, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien, certain events related to bankruptcy and insolvency, certain events related to the Employee Retirement Income Security Act of 1974 ("ERISA"), and failure to comply with the terms of the Executive Succession Plan of J&F Oklahoma Holdings, Inc. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the US\$85.0 million term loan. At December 31, 2013, JBS Five Rivers was in compliance with all covenants.

**8.25% senior unsecured notes due 2020** – On January 30, 2012, JBS USA and JBS USA Finance issued 8.25% notes due 2020 in an aggregate principal amount of US\$700.0 million. The proceeds were used (i) to make an intercompany loan to JBS USA Holdings, for further transfer to JBS S.A. to fund repayment of short and medium-term debt of JBS S.A. and its subsidiaries and (ii) for general corporate purposes. These notes are guaranteed by JBS USA Holdings, JBS S.A., JBS Hungary Holdings Kft., and each of the U.S. restricted subsidiaries that guarantee the Revolving Facility (subject to certain exceptions). If certain conditions are met, JBS S.A. may be released from its guarantees. Interest on these notes is payable semi-annually in arrears on February 1 and August 1 of each year, beginning on August 1, 2012. The principal amount of these notes is payable in full on February 1, 2020. The original issue discount of approximately US\$10.0 million is being accreted over the life of the notes. The covenants for these notes contain customary negative covenants and customary events of default listed under the 7.25% senior unsecured notes due 2021. At December 31, 2013, JBS USA was in compliance with all covenants.

**Canadian Credit Facility — revolving credit facility:** On May 15, 2013, JBS Canada entered into a credit agreement (the "Canadian Credit Facility") with the Royal Bank of Canada ("RBC") as administrative agent and collateral agent, and other lenders party thereto. The Canadian Credit Facility currently provides a revolving dual currency facility of a CAD\$110.0 million maximum borrowing availability that can be drawn in CAD\$ and US\$. Canadian dollar loans bear interest at the applicable CDOR or RBC Prime Rate plus applicable margins. US dollar loans bear interest at the applicable LIBOR or RBC borrowing rate plus applicable margins.

The Canadian Credit Facility also provides for a CAD\$17.0 million term loan. The loan is guaranteed by JBS USA Holdings and JBS S.A. The loan amortizes over a 15 year period with interest and principal due monthly. The outstanding principal is payable on May 15, 2018. This loan is secured by certain real property of JBS Canada. The covenants for this note contain customary negative covenants and customary events of default listed under the Canadian Credit Facility. At December 31, 2013, JBS Canada was in compliance with all covenants.

**Availability:** Actual borrowings under this facility are subject to a borrowing base, which is a formula based on eligible receivables, inventory, machinery and equipment and real estate less certain eligibility and availability reserves. As of December 31, 2013, there were no outstanding letters of credit and borrowing availability of US\$40.8 million.

**Security and guarantees:** Borrowings made by JBS Canada under the Canadian Credit Facility are guaranteed by JBS USA Holdings and JBS S.A. Furthermore, the borrowings are collateralized by a first priority perfected lien and interest in accounts receivable, finished goods, feed, live inventory and supply inventories, machinery equipment and real estate.



## JBS S.A.

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**Covenants:** The Canadian Credit Facility contains customary representations, warranties and a springing financial covenant that requires a minimum fixed charge coverage ratio of not less than 1.00 to 1.00. This ratio is applicable if borrowing availability causes a covenant trigger period, which only occurs when borrowing availability falls below the greater of 10% of the maximum borrowing amount or CAD\$10.0 million for five consecutive business days. The Canadian Credit Facility also contains negative covenants that may limit the ability of JBS Canada to, among other things:

- incur certain additional indebtedness;
- create certain liens on property, revenue or assets;
- make certain loans or investments;
- sell or dispose of certain assets;
- pay certain dividends and other restricted payments;
- prepay or cancel certain indebtedness;
- dissolve, consolidate, merge or acquire the business or assets of other entities;
- enter into joint ventures other than certain permitted joint ventures or create certain other subsidiaries;
- enter into new lines of business;
- enter into certain transactions with affiliates and certain permitted joint ventures;
- agree to restrictions on the ability of the subsidiaries to make dividends;
- agree to enter into negative pledges in favor of any other creditor; and
- enter into certain sale/leaseback transactions.

**Events of default.** The Canadian Credit Facility also contains customary events of default, including failure to perform or observe terms, covenants or agreements included in the Canadian Credit Facility, payment of defaults on other indebtedness, defaults on other indebtedness if the effect is to permit acceleration, entry of unsatisfied judgments or orders against a loan party or its subsidiaries, failure of any collateral document to create or maintain a priority lien and certain events related to bankruptcy and insolvency or environmental matters. If an event of default occurs the lenders may, among other things, terminate their commitments, declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees and exercise remedies under the collateral documents relating to the Canadian Credit Facility. At December 31, 2013, JBS Canada was in compliance with all covenants.

**Guarantee of J&F Oklahoma's revolving credit facility** – On October 7, 2008, J&F Oklahoma entered into a US\$600.0 million secured revolving credit facility. This credit facility and the guarantee thereof are secured solely by the assets of J&F Oklahoma and the net assets of JBS Five Rivers. This credit facility is used to acquire cattle which are then fed in the JBS Five Rivers' feedyards pursuant to the cattle supply and feeding agreement. The finished cattle are sold to JBS USA under the cattle purchase and sale agreement. This facility was amended and restated on September 10, 2010 to provide availability up to US\$800.0 million and to extend the maturity date to September 23, 2014.

On June 14, 2011, J&F Oklahoma and JBS Five Rivers executed a third amended and restated credit agreement to increase the availability to US\$1.0 billion and to add J&F Australia as a borrower under the facility. The facility matures on June 14, 2015. On March 6, 2012, J&F Oklahoma and JBS Five Rivers executed an amendment to the third amended and restated credit agreement to increase the availability up to US\$1.2 billion. On January 24, 2013, J&F Oklahoma executed a fourth amended and restated credit facility to add J&F Canada as a borrower under the facility, allow borrowings under additional currency options and extend the maturity date to June 14, 2016. Borrowings under the facility bear interest at variable rates based on applicable LIBOR plus 2.25%, or based on the prime rate plus 1%. The interest rate at December 31, 2013 was 2.4%. As of December 31, 2013, no borrowings were used towards letters of credit and borrowing availability was US\$129.0 million. As of December 31, 2013 and 2012, J&F Oklahoma had US\$880.9 million and US\$849.2 million, respectively, in outstanding borrowings on the facility.

The credit agreement is collateralized by accounts receivable and inventories of J&F Oklahoma and by certain fixed assets, accounts receivable and inventories of JBS Five Rivers. Among other requirements, the facility requires J&F Oklahoma to maintain certain financial ratios, minimum levels of net worth and establish limitations on certain types of payments, including dividends, investments and capital expenditures. In most instances, the covenants consider the combined position and results of J&F Oklahoma along with JBS Five Rivers. J&F Oklahoma's parent company has entered into a keep-well agreement whereby it will make contributions to J&F Oklahoma if J&F Oklahoma is not in compliance with its financial covenants under this credit facility. If J&F Oklahoma defaults on its obligations under the credit facility and such default is not cured by its parent under the keep-well agreement, JBS Five Rivers is obligated for up to US\$250.0 million of guaranteed borrowings plus certain other obligations and costs under this credit facility. J&F Oklahoma was in compliance with the financial covenants under this credit facility as of December 31, 2013.

**Credit facility to J&F Oklahoma** – JBS Five Rivers is party to an agreement with J&F Oklahoma pursuant to which JBS Five Rivers has agreed to loan up to US\$200.0 million in revolving loans to J&F Oklahoma. The loans are used by J&F Oklahoma to acquire feeder animals which are placed in JBS Five Rivers' feedyards for finishing. Borrowings accrue interest at a per annum rate of LIBOR plus 2.25% and interest is payable at least quarterly. On September 26, 2011, the facility was amended to accrue interest at a per annum rate of LIBOR plus 2.75%. On September 10, 2010, the facility was amended to extend the maturity date to September 11, 2016. On June 14, 2011, the facility was amended to increase availability under the loan to US\$375.0 million. On January 24, 2013, the agreement was amended to extend the facility up to US\$450.0 million to fund working capital needs. The interest rate at December 31, 2013 was 3.0%.

**Variable interest entities** – JBS USA Holdings holds variable interests in J&F Oklahoma, which is considered a variable interest entity. Since the business purpose of J&F Oklahoma is the ownership of livestock and the risks and rewards of owning feeder and fed cattle accrue to J&F Oklahoma, JBS USA Holdings has determined that it is a nonprimary beneficiary of J&F Oklahoma, although we have significant variable interests in the entity. Therefore, the results of J&F Oklahoma are not consolidated in these consolidated financial statements. JBS USA Holdings' significant variable interests are listed below and discussed further above:

- JBS Five Rivers has agreed to provide up to US\$450.0 million in loans to J&F Oklahoma;
- JBS Five Rivers' guarantee of up to US\$250.0 million of J&F Oklahoma's borrowings under its revolving credit facility plus certain other obligations and costs, which is secured by and limited to the net assets of JBS Five Rivers;
- JBS Five Rivers' rights and obligations under the annual incentive agreement; and
- JBS USA's rights and obligations under the cattle purchase and sale agreement.

JBS USA Holdings' maximum exposure to loss related to these variable interests is US\$450.0 million. Potential losses under the terms of the cattle supply and feeding agreement depend on future market conditions and cannot be quantified.

**US\$250 million intercompany loan** – On July 12, 2007, a subsidiary of JBS USA issued a US\$250.0 million intercompany loan to JBS Australia with an 8.0% interest rate and a maturity date of July 12, 2017. While this loan eliminates upon consolidation, the loan is denominated in US\$, but reported by JBS Australia in A\$. Therefore, the loan generates foreign currency transaction gains or losses due to fluctuations in the period end A\$ to US\$ exchange rate. JBS USA Holdings may use derivatives for the purpose of mitigating exposure to changes in foreign currency exchange rates.

**Credit facility to Sampco** – On April 1, 2010, JBS USA Holdings executed a US\$60.0 million related party revolving promissory note with Sampco, Inc. ("Sampco"), an indirect wholly-owned subsidiary of JBS S.A., with interest based on the three-month LIBOR plus a margin of 2.5% and a maturity date of March 31, 2012. On April 1, 2012, JBS USA Holdings and Sampco amended the related party revolving promissory note to increase the interest rate to the three-month LIBOR plus a 3% margin and to extend the maturity date to March 31, 2014. The interest rate at December 31, 2013 was 3.2%. This note eliminates upon consolidation.





## JBS S.A.

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**Revolving loan payable between JBS USA and JBS Australia** – On May 4, 2010, JBS USA issued a long-term intercompany revolving promissory note to JBS Australia for A\$250.0 million with interest based on the three-month Bank Bill Swap Bid Rate ("BBSY") plus 3% and a maturity date of May 4, 2012 to fund working capital needs and general corporate purposes. On November 9, 2010, the note was amended to increase the maximum amount of advances to A\$350.0 million. On February 2, 2011, the note was amended to increase the maximum amount of advances to A\$400.0 million. On July 6, 2011, the note was amended to reduce the interest rate margin of 3% over the BBSY to 2%. On November 7, 2011, the note was amended to extend the maturity date to December 31, 2013 and to make the interest rate margin on the note equal to the Revolver Bill Rate Spread as defined in the Revolving Facility in effect at the time an advance is made. While this note eliminates upon consolidation, the note is denominated in AUD, but reported by JBS USA in USD. Therefore, the note generates foreign currency transaction gains or losses due to fluctuations in the period end AUD to USD exchange rate. The interest rate at December 31, 2013 was 4.4%.

**US\$10 million loan receivable from Weddel Limited** - On May 10, 2011, JBS USA Holdings executed a US\$10.0 million related party revolving promissory note with Weddel Limited ("Weddel"), a wholly-owned subsidiary of JBS USA Holdings, with interest based on the U.S. Prime Rate plus a margin of 2.0% and a maturity date of May 10, 2012. On May 8, 2012, the note was amended to extend the maturity date to March 31, 2013. On March 26, 2013, the note was amended to extend the maturity date to March 31, 2014. On July 26, 2013, the note was amended to convert the note from a US\$-denominated note to a CAD\$10.0 million note and amend the interest rate to be the Canadian Prime Rate plus 2.0%. While this note eliminates upon consolidation, the CAD\$-denominated note will be reported by the Company in US\$; therefore, this amended note will generate foreign currency transaction gains or losses due to fluctuations in the period end CAD\$ to US\$ exchange rate. The interest rate at December 31, 2013 was 5.0%.

**Revolving intercompany note to JBS USA Holding** - On June 2, 2011, JBS USA, LLC issued a US\$2.0 billion revolving intercompany note to JBS USA Holdings. The note bears interest at a variable rate equal to LIBOR plus 3%. On January 25, 2012, JBS USA, LLC amended the revolving intercompany note with JBS USA Holdings to increase the maximum amount available under the note to US\$3.0 billion. On September 30, 2013, JBS USA, LLC amended the revolving intercompany note to JBS USA Holdings to increase the maximum amount available under the note to US\$3.5 billion. Principal and accrued interest are due and payable upon demand by JBS USA, LLC at any time on or after June 30, 2015. The interest rate at December 31, 2013 was 3.2%. This intercompany note eliminates upon consolidation.

**JBS USA letters of credit** - On October 26, 2011 and November 4, 2011, JBS USA, LLC agreed to provide letters of credit in the amount of US\$40.0 million and US\$16.5 million, respectively to an insurance company serving PPC in order to allow that insurance company to return cash it held as collateral against potential workers compensation, auto and general liability claims of PPC. In return for providing these letters of credit, PPC is reimbursing JBS USA for the cost PPC would have otherwise incurred. During the year ended December 31, 2013, and the year ended December 31, 2012, PPC reimbursed JBS USA, LLC US\$2.0 million and US\$2.4 million, respectively.

**Note to Sampco** - On March 15, 2012 Sampco executed a US\$20.0 million revolving promissory note to JBS USA Holdings with interest based on the three-month LIBOR plus a margin of 3%. On May 22, 2012, the note was amended to increase the maximum amount available to US\$50 million. On September 18, 2012, the note was amended to increase the maximum amount available to US\$100.0 million. Principal and interest are due and payable upon demand by Sampco at any time on or after March 31, 2014. The interest rate at December 31, 2013 was 3.2%. This note eliminates upon consolidation.

**Note to JBS Five Rivers** - On April 20, 2012, JBS USA Holdings issued a US\$100.0 million intercompany revolving promissory note to JBS Five Rivers with interest based on the three-month LIBOR plus a margin of 3% and a maturity date of April 20, 2013 to fund working capital needs and general corporate purposes. On March 5, 2013, this note was amended to increase the maximum amount available under the note to US\$175.0 million and to extend the maturity date to June 14, 2016. The interest rate at December 31, 2013 was 3.2%. This note eliminates upon consolidation.

**Note to JBS Canada** - On January 2, 2013, JBS USA Holdings issued an intercompany revolving promissory note to JBS Canada for CAD\$200.0 million with interest based on the Canadian Dealer Offered Rate ("CDOR") plus 3% and a maturity date of December 31, 2014 to fund working capital needs and general corporate purposes. The interest rate at December 31, 2013 was 4.2%. This note eliminates upon consolidation.

### Description of Indebtedness of PPC

**US Credit Facility** – PPC and certain of its subsidiaries entered into a credit agreement (the "US Credit Facility") with CoBank ACB, as administrative agent and collateral agent, and other lenders party thereto, which was amended and restated on August 7, 2013. The US Credit Facility currently provides for a US\$700.0 million revolving credit facility, a Term B facility ("Term B") and a delayed draw term loan commitment of up to US\$400.0 million (the "Delayed Draw Term Loan"). PPC can draw upon the Delayed Draw Term Loan, in one or more advances, between May 1, 2014 and December 28, 2014. The US Credit Facility also includes an accordion feature that allows PPC, at any time, to increase the aggregate revolving loan commitment by up to an additional US\$250.0 million and to increase the aggregate Delayed Draw Term Loan by up to an additional US\$500.0 million, in each case subject to the satisfaction of certain conditions, including obtaining the lenders' agreement to participate in the increase and an aggregate limit on all commitments under the US Credit Facility of US\$1.9 billion. The US Credit Facility also provides for a US\$100 million sub-limit for swingline loans and a US\$200.0 million sub-limit for letters of credit. The Term B loans mature on December 28, 2014 with all principal and unpaid interest due at maturity. The revolving loan commitment under the U.S. Credit Facility matures on August 7, 2018. Any Delayed Draw Term Loans would be payable in quarterly installments beginning in fiscal year 2015 equal to 1.875% of the principal outstanding as of December 28, 2014, with all remaining principal and interest due at maturity on August 7, 2018.

On August 7, 2013, PPC paid loan costs totaling US\$5.0 million related to the amendment and restatement to the U.S. Credit Facility that is recognized as an asset on its balance sheet. PPC amortizes these capitalized costs to interest expense over the life of the U.S. Credit Facility.

Subsequent to the end of each fiscal year, a portion of PPC's cash flow must be used to repay outstanding principal amounts under the Term B loans. On April 29, 2013, PPC paid approximately US\$141.2 million of its cash flow from 2012 toward the outstanding principal under the Term B loans. The excess cash flow payments have been and will continue to be applied to installments of the Term B loans ratably in accordance with the then outstanding amounts thereof. The US Credit Facility also requires PPC to use the proceeds it receives from certain asset sales and specified debt or equity issuances and upon the occurrence of other events to repay outstanding borrowings under the US Credit Facility. The cash proceeds received by PPC from the PPC Rights Offering were not subject to this requirement.

Actual borrowings by PPC under the revolving credit commitment component of the US Credit Facility are subject to a borrowing base, which is a formula based on certain eligible inventory, eligible receivables and restricted cash under the control of CoBank ACB. As of December 31, 2013, there were US\$29.6 million of outstanding letters of credit and borrowing availability of US\$665.8 million.

The US Credit Facility contains financial covenants and various other covenants that may adversely affect PPC's ability to, among other things, incur additional indebtedness, incur liens, pay dividends or make certain restricted payments, consummate certain assets sales, enter into certain transactions with JBS USA Holdings and PPC's other affiliates, merge, consolidate and/or sell or dispose of all or substantially all of PPC's assets. The US Credit Facility requires PPC to comply with a minimum level of tangible net worth covenant. PPC is currently in compliance with this financial covenant.

All other financial covenants were eliminated in connection with the August 7, 2013 amendment and restatement to the US Credit Facility. The US Credit Facility also provides that PPC may not incur capital expenditures in excess of US\$350.0 million in any fiscal year.



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All obligations under the US Credit Facility are unconditionally guaranteed by certain of PPC's subsidiaries and are secured by a first priority lien on (i) the accounts receivable and inventories of PPC and its non-Mexico subsidiaries, (ii) 65% of the equity interests in PPC's direct foreign subsidiaries and 100% of the equity interests in PPC's other subsidiaries, (iii) substantially all of the personal property and intangibles of the borrowers and guarantors under the US Credit Facility and (iv) substantially all of the real estate and fixed assets of PPC and the guarantor subsidiaries under the US Credit Facility.

**Senior Unsecured Notes due 2018 - PPC's 2018 Notes** - On December 15, 2010, PPC issued US\$500.0 million of 7.875% Senior Notes due 2018 (the "PPC's 2018 Notes"). The PPC's 2018 Notes are unsecured obligations of PPC and guaranteed by one of PPC's subsidiaries. Interest is payable on December 15 and June 15 of each year, commencing on June 15, 2011. The indenture governing the PPC's 2018 Notes contains various covenants that may adversely affect PPC's ability to, among other things, incur additional indebtedness, incur liens, pay dividends or make certain restricted payments, consummate certain asset sales, enter into certain transactions with the Company and PPC's other affiliates, merge, consolidate and/or sell or dispose of all or substantially all of its assets. PPC has subsequently exchanged these notes for substantially identical notes that are registered under the Securities Act of 1933.

**Mexico Credit Facility** - On October 19, 2011, Avícola Pilgrim's Pride S. de R.L. de C.V. and certain other Mexican subsidiaries, entered into an amended and restated credit agreement (the "Mexico Credit Facility") with ING Bank (México), S.A. Institución de Banca Múltiple, ING Grupo Financiero, as lender and ING Capital, LLC, as administrative agent. The Mexico Credit Facility has a final maturity date of September 25, 2014. The Mexico Credit Facility is secured by substantially all of the assets of PPC's Mexico subsidiaries. As of December 31, 2013, the U.S. dollar-equivalent of the loan commitment under the Mexico Credit Facility was US\$42.7 million.

Under the Mexico Credit Facility, if (i) any default or event of default has occurred and is continuing or (ii) the quotient of the borrowing base divided by the outstanding loans and letters of credit (the "Collateral Coverage Ratio") under the Mexico Credit Facility is less than 1.25 to 1.00, the loans and letters of credit under the Mexico Credit Facility will be subject to, and cannot exceed, a borrowing base. The borrowing base is a formula based on accounts receivable, inventory, prepaid assets, net cash under the control of the administrative agent and up to 150.0 million Mexican pesos of fixed assets of PPC's Mexico subsidiaries party to the Mexico Credit Facility. The borrowing base formula will be reduced by trade payables of those Mexico subsidiaries. If the Collateral Coverage Ratio falls below 1.25 to 1.00, the borrowing base requirement would terminate upon the earlier of (i) the Collateral Coverage Ratio exceeding 1.25 to 1.00 as of the latest measurement period for 60 consecutive days or (ii) the borrowing availability under the Mexico Credit Facility being equal to or greater than the greater of 20% of the revolving commitments under the Mexico Credit Facility and 100.0 million Mexican pesos for a period of 60 consecutive days.

Avícola may pay dividends or make other restricted payments to PPC in an amount not to exceed in the aggregate 250.0 million Mexican pesos during the term of the Mexico Credit Facility if certain conditions are satisfied, including a condition that availability is at least 100% of the revolving loan commitment under the Mexico Credit Facility, less any letter of credit liability under the Mexico Credit Facility. However, PPC deems its earnings from Mexico as of December 31, 2013 to be permanently reinvested. As such, US deferred income taxes have not been provided on these earnings. If such earnings were not considered indefinitely reinvested, certain deferred foreign and US income taxes would be provided.

## 17 Income taxes, payroll, social charges and tax obligation

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Payroll and related social charges	111,665	99,782	476,293	319,532
Accrual for labor liabilities	138,898	116,946	1,217,222	989,110
Income taxes	-	-	19,760	8,886
Withholding income taxes	1,073	88	3,221	892
ICMS / VAT / GST tax payable	11,712	10,196	54,925	20,539
PIS / COFINS tax payable	261	4	1,657	131
Taxes in installments	152,189	184,738	382,393	185,470
Others	92,109	87,834	311,004	284,565
	<b>507,907</b>	<b>499,588</b>	<b>2,466,475</b>	<b>1,809,125</b>
<b>Breakdown:</b>				
Current liabilities	382,741	361,741	1,761,296	1,284,895
Noncurrent liabilities	125,166	137,847	705,179	524,230
	<b>507,907</b>	<b>499,588</b>	<b>2,466,475</b>	<b>1,809,125</b>

## 18 Declared dividends

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Declared dividends	220,494	170,749	220,494	170,749
	<b>220,494</b>	<b>170,749</b>	<b>220,494</b>	<b>170,749</b>

Proposed dividends on 2012 - Residual	354
Proposed dividends on 2013	220,140
	<b>220,494</b>

The Company has declared dividends in December 31, 2013 of R\$ 220,140 to be submitted to the General Meeting of Shareholders for approval according to the calculation presented below:

	2013	2012
<b>Net income of the year</b>	<b>926,907</b>	<b>718,938</b>
Legal reserve - (5%)	(46,345)	(35,947)
<b>Adjusted base for dividends calculation</b>	<b>880,562</b>	<b>682,991</b>
Mandatory dividends (25%)	220,140	170,749
<b>Declared dividends</b>	<b>220,140</b>	<b>170,749</b>



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The residual amount of unpaid dividends of the year 2012, in the amount of R\$ 354, remains open since that time due to lack of updated bank information. These pending items by some minority shareholders avoid the realization of fully payment. The Company sent notification to such shareholders to update their information so the amount would be paid. The liability will be maintained during the statutory period in the short term, since once the information is updated, the payment is automatic.

**19 Payables related to facilities acquisitions**

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Current	95,853	112,712	264,264	112,712
Noncurrent	62,754	95,142	463,485	95,142
	<b>158,607</b>	<b>207,854</b>	<b>727,749</b>	<b>207,854</b>

**In Company:**

The payables related to facilities acquisitions in the Company is relate to primarily to acquisitions of assets and other industrial complexes based in the States of Acre, Minas Gerais, Mato Grosso, Rondônia, Paraná, Goiás and São Paulo.

**In the Consolidated**

i) R\$ 2,386 in the subsidiary JBS Aves is related to the acquisition in June 2013 of the company Agil, which explores the activity of warehouses, where the amount is recorded in the short term;

ii) R\$ 102,178 in the subsidiary JBS Aves is related to the acquisition in March, 2013 of the company Agrovêneto that explores an activity similar to JBS Aves, where the amount is recorded in the long term;

iii) R\$ 197,457 in the subsidiary JBS Aves related to the acquisition in June, 2013 of assets and industrial complexes of Ana Rech, to implement the activity of hogs slaughtering and refrigeration, as well as industrialization and sub-products, R\$ 49,457 in the short term and R\$ 148,000 in the long term.

iv) R\$ 43,400 in the subsidiary JBS Global Meat related to debts to Midtown acquisition.

v) R\$ 180,136 in the subsidiary JBS Foods refers to the debts of subsidiary JBS Foods with Marfrig Alimentos S.A. , due to the acquisition of the transfer of certain assets of the Seara's Group, R\$ 29,583 in the short term and R\$ 150,553 in the long term.

vi) R\$ 43,585 refers to debts in the subsidiary JBS Foods arising from the lease agreement, with option to buy, of the unit Carambei, in the State of Paraná, classified as short term.

**20 Income taxes - Nominal and effective tax rate reconciliation**

Income tax and social contribution are recorded based on taxable profit in accordance with the laws and applicable rates. Deferred Income tax and social contribution-assets are recognized on temporary differences and fiscal loss. Income tax and social contribution tax-liabilities were recorded on the revaluation reserves established by the Company and on temporary differences (mainly goodwill amortization).

	Company		Consolidated	
	2013	2012	2013	2012
<b>Income before income taxes</b>	<b>1,192,116</b>	<b>1,256,588</b>	<b>1,774,995</b>	<b>1,382,286</b>
Expectation of expense of the income taxes - Combined nominal of 34%	(405,319)	(427,240)	(603,498)	(469,977)
<b>Adjust to demonstrate the effective rate</b>				
Additions, mostly result on equity subsidiaries, foreign income, goodwill amortization and tax equivalents in other countries	140,110	(110,410)	(53,172)	(149,419)
Expense of the deferred income taxes	(265,209)	(537,650)	(656,670)	(619,396)
<b>Effective rate</b>	<b>-22.25%</b>	<b>-42.79%</b>	<b>-37.00%</b>	<b>-44.81%</b>

**Explanative notes**

Composition of expenses of income tax and social contribution presented income statements of the Company and Consolidated results for the years ended on December 31, 2013 and 2012.

	Company		Consolidated	
	2013	2012	2013	2012
Current income taxes	2,380	2,424	(166,231)	(176,742)
Deferred income taxes	(267,589)	(540,074)	(490,439)	(442,654)
	<b>(265,209)</b>	<b>(537,650)</b>	<b>(656,670)</b>	<b>(619,396)</b>

**Composition of deferred income tax and social contribution**

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
<b>ASSETS</b>				
. On tax losses and temporary differences	417,598	418,038	1,027,330	1,220,582
<b>LIABILITIES</b>				
. On goodwill amortization, revaluation reserve and temporary differences	1,508,571	1,243,819	3,146,924	2,497,338
<b>Net</b>	<b>1,090,973</b>	<b>825,781</b>	<b>2,119,594</b>	<b>1,276,756</b>



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**Deferred income taxes**

Deferred income taxes is generated by temporary differences at reporting date between the taxable basis of assets and liabilities and its accounting basis. Deferred taxes liabilities are recognized for all temporary tax differences, except:

- when the deferred tax liability arises from initial recognition of goodwill, or when the deferred tax asset or liability asset from the initial recognition of an asset or liability in a transaction that is not a business combination and, on the transaction date, does not affect the accounting net income or taxable profit or fiscal loss, and
- when taxable temporary differences related to investments in subsidiaries, can be controlled and it is probable that the temporary differences will not be reversed in the foreseeable future, and
- on the deductible temporary differences associated with investments in associates and in subsidiaries, when it is not probable that the temporary difference will reverse in the foreseeable future and that taxable profit will be available for the temporary differences can be utilized.

**21 Provision for lawsuits risk**

The Company and its subsidiaries are parties in several proceedings arising in the regular course of business, for which provisions were established based on estimation of their legal counsel. The main information related to these procedures on December 31, 2013 and 2012, areas follows:

	<b>Company</b>		<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Labor	<b>57,769</b>	53,838	<b>163,466</b>	75,685
Civil	<b>9,951</b>	9,277	<b>75,035</b>	33,524
Tax and Social Security	<b>96,331</b>	92,041	<b>610,823</b>	94,152
<b>Total</b>	<b>164,051</b>	<b>155,156</b>	<b>849,324</b>	<b>203,361</b>

**Changes in provisions**

	<b>December 31, 2012</b>	<b>Acquisitions of Seara's Group Zenda's Group</b>	<b>Additions</b>	<b>Reversals</b>	<b>Exchange rate variation</b>	<b>December 31, 2013</b>
<b>Company</b>	<b>155,156</b>	-	8,895	-	-	<b>164,051</b>
<b>Consolidated</b>	<b>203,361</b>	628,373	75,134	(63,774)	6,230	<b>849,324</b>

**Tax Proceedings****a) ICMS - Value Added Tax (Imposto sobre Operações Relativas à Circulação de Mercadorias e sobre a Prestação de Serviços de Transporte Interestadual e Intermunicipal e de Comunicação)**

The Tax Authority of the State of São Paulo (Secretaria da Fazenda do Estado de São Paulo) filed several administrative proceedings against the Company, under which the Tax Authority challenges the amount of the Company's ICMS tax credits arising from the purchase of cattle and meat transfer by the Company in other Brazilian states. The Tax Authority of the State of São Paulo claims that the tax incentives should be approved by Confaz, and are known as a "Tax War". The Tax Authority of the State of São Paulo does not recognize the Company's ICMS tax credits up to the amount of the ICMS tax guaranteed in such other states. The Company estimates that the claims under these administrative proceedings amount to R\$ 1,547,204 in the aggregate. In addition to presenting its defense in such administrative proceedings, the Company has filed legal proceedings seeking the payment of damages from such other states if the Tax Authority of the State of São Paulo prevails in these administrative proceedings.

Management believes, based on the advice of its legal counsel, that its arguments will prevail in these procedures, which is the reason why no provision has been made.

The Tax Authority of the State of Goiás filed other administrative proceedings against the Company, due to interpretation divergences of the Law concerning the export VAT credits. Based on the opinion of the Company's external legal counsel, Management believes the Company will prevail in most of these proceedings, in the amount of R\$ 660,488. The management believes, based on the advice of its legal counsel, that its arguments will prevail in these procedures, which is the reason why no provision has been made. The probability of loss is considered remote.

**b) Social contributions — Rural Workers' Assistance Fund (FUNRURAL)**

Social Contributions — In January 2001, the INSS (Brazilian Social Security Institute) filed administrative proceedings (autos de infração) against the Company, seeking to collect certain social security contributions (which are referred to as contributions to the Rural Workers' Assistance Fund - NOVO FUNRURAL) with the aggregate amount of R\$ 790,750.

The Company has presented its defense in those administrative proceedings, informing that it does not collect the amount due to a favorable court ruling, considering that there is no final decision of the writ of mandamus mentioned.

This matter was the subject of decisions favorable to the taxpayer, issued by the Supreme Court - STF for companies whose activities are similar to the activity of the Company in the trials of Extraordinary Appeals number 363.852/MG and 596.177/RS. Currently, the Company does not make any rebate or payment. If a discount is made for commercial reasons, the Company will deposit it in court and, fulfill a court order. Based on the opinion of legal advisors and based on case law in favor of the Supreme Court in a similar case, management believes that its fundamentals will prevail and no provision was recorded for that contingency. The probability of loss is considered remote.

**c) Other tax and social security procedures**

The Company is a party in additional 1,142 tax and social security proceedings, in which the individual contingencies are not relevant for the Company's context. We highlight that the ones with probable loss risk have contingencies for R\$ 96,331 which are 100% accrued.

**Labor Proceedings**

As of December 31, 2013 the Company was party to 9,780 labor and accident proceedings, involving total value of R\$ 1,504,847. Based on the opinion of the Company's external legal counsel, the Company's management recorded a provision in the amount of R\$ 57,769 for losses arising from such proceedings. Most of these lawsuits were filed by former employees of the Company seeking overtime payments and payments relating to their exposure to health hazards.



## JBS S.A.

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### Civil Proceedings

#### a) Slaughter facility at Araputanga

In 2001, the Company (formerly known as Friboi Ltda.), entered into a purchase agreement for the acquisition of one slaughter facility located in the City of Araputanga, State of Mato Grosso, from Frigorífico Araputanga S.A. ("Frigorífico Araputanga"). As a result of the payment of the purchase price by the Company and the acknowledgement by Frigorífico Araputanga of compliance by the Company with its obligations under the purchase agreement, a public deed reflecting the transfer of title of the slaughter facility from Frigorífico Araputanga to the Company was registered with the applicable real estate notary.

As (i) Frigorífico Araputanga was a beneficiary of certain tax benefits granted by the Federal Government through an agency responsible for fostering the development of the northern region of Brazil (*Superintendência de Desenvolvimento da Amazônia* – SUDAM) and (ii) the slaughter facility sold to the Company was granted by Frigorífico Araputanga to SUDAM as collateral for these tax benefits the consent of SUDAM was required for the registration of the public deed with the applicable real estate notary. In September 2004, Frigorífico Araputanga S.A. filed a lawsuit against the Company in a state court located in the City of Araputanga, State of Mato Grosso, alleging that the Company breached the purchase agreement and seeking an injunction to prevent the Company from finalizing the transfer of the slaughter facility and a declaratory judgment that the purchase agreement and the public deed registered with the real estate notary were null and void.

The parties are waiting for new appraisal. The first judicial expert appraisal was favorable to the company, that after evaluating the payments made by Agropecuária Friboi, the appraisal concluded that the debt was already paid. The judicial appeal number 2006.01.00.024584-7 was judged favorably to the Company, when the "TRF" Regional Federal Court declared valid the purchase title deeds of the property, object of discussion. Based on the Company's legal advisers' opinion and based on Brazilian jurisprudence management of the Company believes that their arguments will prevail and no provision was registered. The probability of loss is considered remote.

#### b) Trademark Infringement

Also due to the barrier in Araputanga / MT, the seller distributed in the City of Araputanga / MT, filed a lawsuit for improper use of trademark, under the premise that Friboi Ltda. was using the mark Frigoara without its authorization.

The amounts of the claim were based upon a report presented by Frigorífico Araputanga to the trial court, which appraised the value of the trademark "Frigoara" at R\$ 315,000, seeking damages in the amount of R\$ 100,000 and punitive damages in the amount of R\$ 26,938. The Company presented its defense against this lawsuit alleging that (i) the lawsuit should be analyzed and reviewed together with the lawsuit relating to the purchase of the slaughter facility from Frigorífico Araputanga by the Company, (ii) the trademark "Frigoara" was used by the Company for a limited period of time, with the written consent and upon the request of Frigorífico Araputanga (the use of the trademark by the Company was a requirement of SUDAM to consent to the registration of the public deed contemplating).

In the defense, the amount of any damages under the lawsuit should be limited to a percentage of products sold by the Company under the trademark "Frigoara," pursuant to article 208 of the Intellectual Property Law. Almost all of the products manufactured by the Company were marketed under the trademark "Friboi." The only product marketed by the Company under the trademark "Frigoara" was minced meat, in limited amounts. The expected loss on December 31, 2012, R\$ 600, has been provisioned.

Following a determination of the judge of the trial court, the lawsuit was submitted to the review of the Federal Court of Cârceres on January 17, 2007. The judge of the Federal Court of Cârceres determined that this lawsuit be joined with the lawsuit relating to the purchase of the slaughter facility by the Company from Frigorífico Araputanga. The Federal Government will be notified to issue an opinion on the matter under discussion in this lawsuit. Based on the Company's legal counsel opinion supported by precedents of the Federal Brazilian Supreme Court (Supremo Tribunal Federal) and the Brazilian Superior Court of Justice (Superior Tribunal de Justiça), the Company's management believes that the Company will prevail in these proceedings.

#### c) Other civil proceedings

The Company is also part to other civil proceedings that in the opinion of the Management and its legal advisers. The expected loss on December 31, 2013, R\$ 9,351, has been provisioned.

#### Other proceedings

In December 31, 2013, the Company had other ongoing civil, labor and tax proceedings, on the approximately amounting of R\$ 20,129 whose materialization, according to the evaluation of legal advisors, it is possible to loss, but not probable, for which the Company's management does not consider necessary to set a provision for possible loss, in line with the requirements of the IAS 37/CPC 25 - Provisions, Contingent Liabilities and Contingent Assets.

## 22 Equity

#### a) Capital Stock

The Capital Stock on December 31, 2013 is R\$ 21.506.247 and it is represented by 2,943,644,008 ordinary shares, without nominal value. From this total, as described below in the letter f), 75,190,179 shares are held in treasury.

The Capital Stock is presented with a net effect in the balance sheet in the amount of expenses of R\$ 54,865, being expenses of the period of 2010 in the amount of R\$ 37,477 related to the costs of the transaction for securing resources to Initial Public Offering, and expenses in the amount of R\$ 17,388 regarding the debentures issuance for the period of 2011.

The Company is authorized to increase its capital by an additional 1,376,634,735 ordinary nominative shares. According with the social statute the Board of Directors shall determine the number, price, payment term and other conditions of the issuance of shares.

The Company may grant options to purchase shares to directors, employees or persons who will provide services, or the directors, employees or person providing services companies under its control, excluding the preemptive rights of shareholders in issuing and exercise of stock options.

#### b) Capital reserve

Composed of premium on issuance of shares, on the Initial Public Offering in 2007.

#### c) Profit reserves

##### Legal reserve

Computed based on 5% of the net income of the year.

##### Reserve for expansion

Consists of the remaining balance of the net income after the computation of legal reserve and dividend distribution. The purpose of this reserve is to provide funds to investment in assets.



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**d) Revaluation reserve**

Refers to revaluations on fixed assets prior to CPC/IFRS adoption. Revaluation reserve reflects the appraisal effected by the Company, net of tax effects that are progressively offset against retained earnings to the same extent that the increase in value of the revalued property is realized through depreciation, disposal or retirement.

**e) Dividends**

Mandatory dividends corresponds to not less than 25% of the adjusted net income of the year, according to law.

**f) Treasury shares**

On January 30, 2013, the Board of Directors approved the transference of 21,418,231 treasury shares, pursuant to Article 19, section XVI of the Social Statute, as part of the acquisition of the Assets of Independência, with the authorization by CVM under Process RJ2012/9843.

In September 18, 2013, the Board of Directors approved the sale and transfer of 911,485 shares of the Company, held in treasury, as payment of some portion of the Purchase Price, as defined in Section 3.1 (a) of the instrument purchase and Sale of Shares of Agrovêneto through JBS Aves, firmed between JBS Aves and the sellers in March 5, 2013, pursuant to Article 19, section XVI of the social statute of the Company and the authorization granted by CVM in the records of Procedure CVM/RJ/2013/565 in July 9, 2013, being the effective sale occurred in October 18, 2013.

Below is presented the changes on treasury shares:

	Quantity	R\$ thousand
<b>Balance as of December 31, 2012</b>	<b>97,519,895</b>	<b>776,526</b>
Transfer of treasury shares	(23,898,816)	(190,264)
Purchase of treasury shares	1,569,100	9,587
<b>Balance as of December 31, 2013</b>	<b>75,190,179</b>	<b>595,849</b>

**g) The Effects of Changes in Foreign Exchange Rates**

According to CPC 02 R2/IAS 21 -The Effects of Changes in Foreign Exchange Rates, basically records changes in foreign currency rates of the subsidiaries valued by the equity method (translation adjustments).

According to CPC 37 R1 / IFRS 1 - First Time Adoption of International Accounting Standards, under the term of the CPC 02 R2 before the date of initial adoption, the adopting of IFRS for the first time should cancel the balances of exchange variation of investments recorded in equity (under the rubric of accumulated translation adjustments) transferring it to retained earnings or loss (profits reserves) and divulge distribution policy applicable to such outstanding results. The Company does not compute these adjustments to the distribution of profit.

**h) Capital Transactions**

According to IAS 27/CPC 36 R3 - financial statements, the changes in the relative share of the parent over a subsidiary that do not result in loss of control must be accounted as capital transactions (ie transactions with shareholders, as owners). Any difference between the amount by which the participation of noncontrolling has been adjusted and the fair value of the amount received or paid must be recognized directly in equity attributable to owners of the parent.

Therefore, if the parent acquire additional shares or other equity instruments of an entity that already controls, it should consider this value to reduce its equity (individual and consolidated).

**23 Net revenue**

	Company		Consolidated	
	2013	2012	2013	2012
<b>Gross sale revenue</b>				
<b>Products sales revenues</b>				
Domestic sales	14,596,188	12,300,811	70,562,815	59,083,661
Foreign sales	8,247,513	5,787,613	25,461,185	19,214,001
	<b>22,843,701</b>	<b>18,088,424</b>	<b>96,024,000</b>	<b>78,297,662</b>
<b>Sales deduction</b>				
Returns and discounts	(779,060)	(648,103)	(1,730,467)	(1,341,168)
Sales taxes	(1,088,686)	(1,034,499)	(1,390,735)	(1,259,784)
	<b>(1,867,746)</b>	<b>(1,682,602)</b>	<b>(3,121,202)</b>	<b>(2,600,952)</b>
<b>NET REVENUE</b>	<b>20,975,955</b>	<b>16,405,822</b>	<b>92,902,798</b>	<b>75,696,710</b>

**24 Financial income (expense), net**

	Company		Consolidated	
	2013	2012	2013	2012
Exchange rate variation	(1,371,351)	(605,918)	(1,369,979)	(626,472)
Results on derivatives	580,518	188,910	679,903	530,619
Interest expense	(1,212,346)	(1,063,610)	(2,165,588)	(1,708,611)
Interest income	413,573	449,901	575,992	582,446
Taxes, contribution, tariff and others	(59,227)	(51,973)	(100,659)	(116,225)
	<b>(1,648,833)</b>	<b>(1,082,690)</b>	<b>(2,380,331)</b>	<b>(1,338,243)</b>

Results from daily settlements of future contracts used to protect assets and liabilities, as well as the marked to market value of instruments traded over the counter with the same purpose of protection are recognized under Results on Derivatives. For the year ended on December 31, 2013 the net effect in the results amounted to R\$ 790,833 in the Company level and R\$ 690,076 in the Consolidated level.





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### 25 Other income

Other income for the year ended on December 31, 2013, in the consolidated, in the amount of R\$ 84,086 relates mainly to:

- i) Other expenses in JBS Argentina in the amount of R\$ 3,267, related to the labor indemnity and other pulverized;
- ii) Other income in JBS USA in the amount of R\$ 97,676, basically due to rental income, income from sale of scrap and gain on bargain on the purchase of the assets of XL Foods;
- iii) Other expenses in JBS Foods in the amount of R\$ 1,408, basically due to the result of the sale of fixed assets and others with less sprayed representativeness; and
- iv) Other expenses in the amount of R\$ 8,915 referring basically to the result of the sale of fixed assets and decrease of investment from Lesstor and others with less sprayed representativeness.

### 26 Net income per share

As required by the IAS 33/CPC 41 - Earnings per share, the following tables reconcile the net profit with the amounts used to calculate the basic per share.

#### Basic

The basic net profit per share is calculated through the division of the profit attributable to the shareholders of the Company by the weighted average amount of shares of the fiscal year, reduced by the shares in treasury.

	Consolidated	
	2013	2012
<b>Net income attributable to shareholders - R\$</b>	<b>926,907</b>	<b>718,938</b>
Average of the shares in the period - thousands	2,943,644	2,962,866
Average of the shares in the Treasury - thousands	(76,762)	(62,096)
Average of shares circulating - thousands	<b>2,866,882</b>	<b>2,900,770</b>
<b>Net income per thousand shares - Basic - R\$</b>	<b>323.32</b>	<b>247.84</b>

#### Diluted

The Company did not present the calculation of the diluted net income per share as required in IAS 33/CPC 41 - Profit per share, due the fact it does not have potentially dilutive ordinary shares. The deferred revenue transaction (Note 28) through historical analysis is expected to be settled by future delivery, and therefore is not potentially dilutive.

### 27 Transaction costs for the issuing of titles and securities

In accordance with the prerequisites under IAS 39/CPC 38 – Financial Instruments – Recognition and assessment, the costs related to the transactions in the issuance of notes and securities are accounted reducing the liabilities that they refer to.

Follows below, in detail, the operations which the Company incurred transaction costs, in other words, i.e., incurred costs directly attributable to the activities that are necessary to effect these transactions, exclusively.

#### a) Initial Public Offering of shares - IPO (Follow on)

In the year end on December 31, 2010, the Company incurred in R\$ 37,477 related to the transaction costs of the process of raising funds through the Public Offering, which accounting is kept prominently in a reduction account of the equity, deducting any effects.

#### b) Exchange for Common Shares of Vigor Alimentos SA ("The Exchange Tender Offer")

In June 2012, the Company incurred in transaction costs on the amount of R\$ 324 related to the acquisition process of 117,800,183 shares of its own issue, which is kept prominently in a reduction account of equity, deducting any effects.

#### c) Senior Notes Offering (Bonds)

During the year of December 31, 2010, the Company incurred in R\$ 17,789 related to the transaction costs for financial funding with Senior Notes Offering (Bonds) – in the amounts of US\$ 700 million and US\$ 200 million realized on July and September of 2010, respectively, recorded as a reduction of the loan. On December 31, 2012, due to accumulated amortization of the amount based on the payments period, the Company has a residual amount of R\$ 8,717 of transaction cost related to debt that will continue to be amortized in accordance with the period of the contract.

On June 2012, the Company incurred in R\$ 13,699 related to the transaction costs in the process of amending certain dispositions of the Notes 2016 from JBS S.A. and Notes 2016 which the Company is successor by Bertin's merger through the consent of the holders of such Notes. These costs are maintained prominently in a reduction account of the liability. On December 31, 2013, because of accumulated amortization based on the recorded payments term period reduction, the Company has a residual amount of R\$ 8,530 of transaction costs related to debt that will continue to be amortized according to the period of the contract.

On February 2013, the Company incurred in R\$ 27,649 related to the transaction costs of the process of raising funds through issues of Senior Notes Offering (Bonds) in the amount of US\$ 775 million in March, 2013, which accounting is kept prominently in a reduction account of liability. On December 31, 2013 due to accumulated amortization of the amount based on the payments term period, the Company has a residual amount of R\$ 26,329 of transaction cost related to the debt that will continue to be amortized in accordance with the period of the contract.

On October 2013, the Company incurred in R\$ 15,630 related to the transaction costs of the process of raising funds through issues of Senior Notes Offering (Bonds) in the amount of US\$ 1 million in October 2013, which accounting is kept prominently in a reduction account of liability. On December 31, 2013 due to accumulated amortization of the amount based on the payments term period, the Company has a residual amount of R\$ 15,064 of transaction cost related to the debt that will continue to be amortized in accordance with the period of the contract.



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### d) Other Funding

In June 2012, the Company incurred in R\$ 6,000 related to the transaction costs of the processes of funding Working capital in the amount of R\$ 1 million, which accounting is maintained in a reduction account of the loan. On December 31, 2013, because of the accumulated amortization of the balance based on the payments term period, the Company has a residual amount of R\$ 4,131 of transaction cost related to debt that will continue to be amortized according to the period of the contract.

In August 2012, the Company incurred R\$ 1,136 related to the transaction costs of the processes of Prepayment export (PPE) in the amount of R\$ 151,065. In December 31, the Company had amortized these costs integrally.

In October 2013, the Company incurred in R\$ 4,800 related to the transaction costs of the processes of funding Working capital in the amount of R\$ 800,000 which accounting is maintained in a reduction account of the loan. On December 31, 2013, because of the accumulated amortization of the balance based on the payments term period, the Company has a residual amount of R\$ 4,500 of transaction cost related to debt that will continue to be amortized according to the period of the contract.

## 28 Defined Benefit and Contribution Plans

### JBS Plans

JBS USA sponsors a tax-qualified employee savings and retirement plan (the "401(k) Savings Plan") covering its US based employees, both union and non-union, excluding PPC employees. Pursuant to the 401(k) Savings Plan, eligible employees may elect to reduce their current compensation by up to the lesser of 75% of their annual compensation or the statutorily prescribed annual limit and have the amount of such reduction contributed to the 401(k) Savings Plan. The 401(k) Savings Plan provides for additional matching contributions by JBS USA, based on specific terms contained in the 401(k) Savings Plan. The trustee of the 401(k) Savings Plan, at the direction of each participant, invests the assets of the 401(k) Savings Plan in participant designated investment options. The 401(k) Savings Plan is intended to qualify under Section 401 of the Internal Revenue Code. On December 31, 2012, the Bertin USA sponsored tax-qualified employee savings and retirement plan (the "Bertin 401(k) Plan") was frozen. All participants of the Bertin 401(k) Plan were automatically enrolled into the 401(k) Savings Plan and became eligible for the standard provisions offered under the 401(k) Savings Plan. JBS USA's expenses, including Bertin USA, related to the matching provisions of the plan were US\$ 6.4 million (R\$ 13,809) for the year ended on December 31, 2013. Bertin USA's expenses related to the matching provisions of the Bertin 401(k) Plan totaled approximately US\$ 118 thousand (R\$ 231) for the year ended on December 31, 2012. JBS USA's expenses, excluding Bertin USA, related to the matching provisions of the plan were US\$ 6.1 million (R\$ 11,923) for the year ended on December 31, 2012.

One of JBS USA's facilities participates in a multi-employer pension plan. JBS USA's contributions to this plan, which are included in cost of goods sold in the Consolidated Statements of Income, were US\$ 426 thousand (R\$ 919) for the year ended on December 31, 2013 and US\$ 411 thousand (R\$ 803) for the year ended on December 31, 2012. JBS USA also made contributions totaling US\$ 71 thousand (R\$ 153) for the year ended on December 31, 2013 and US\$ 68 thousand (R\$ 133) for the year ended on December 31, 2012, to a multi-employer pension plan related to former employees at the idle Nampa, Idaho plant pursuant to a settlement agreement.

One of JBS USA's facilities participates in a supplemental executive retirement plan. During the year ended on December 31, 2013, JBS USA recognized expense of US\$ 54 thousand (R\$ 117) for this plan, which is included in selling, general and administrative costs in the Consolidated Statements of Income. During the year ended on December 31, 2012, JBS USA recognized income of US\$ 1.2 million (R\$ 2,346) for this plan, which is included in selling, general and administrative costs in the Consolidated Statements of Income.

Employees of JBS Australia do not participate in JBS USA's 401(k) Savings Plan. Under Australian law, JBS Australia contributes a percentage of employee compensation to a Superannuation fund. This contribution approximates 9% of employee cash compensation as required under the Australian "Superannuation Act of 1997". As the funds are administered by a third party, once this contribution is made to the Superannuation fund, JBS Australia has no obligation for payments to participants or oversight of the fund. After the remittance of the funds by JBS Australia to the Australian government, the responsibility of the payment and oversight of the fund is from the Australian government. Effective July 1, 2013, the superannuation rate was increased to 9.25% of employee cash compensation. JBS USA's expenses related to contributions to this fund totaled US\$ 31.5 million (R\$ 67,965) for the year ended on December 31, 2013 and US\$ 33.6 million (R\$ 65,674) for the year ended on December 31, 2012.

### PPC Plans

PPC sponsors programs that provide retirement benefits to most of their employees. These programs include qualified defined benefit pension plans, non-qualified defined benefit retirement plans, a defined benefit postretirement life insurance plan and defined contribution retirement savings plans. Under all of PPC's retirement plans, PPC's expenses were US\$ 7.5 million (R\$ 16,182) for the year ended on December 31, 2013 and US\$ 8.7 million (R\$ 17,005) for the year ended on December 31, 2012.

#### Qualified Defined Benefit Pension Plans:

- the Pilgrim's Pride Retirement Plan for Union Employees (the "Union Plan");
- the Pilgrim's Pride Retirement Plan for El Dorado Union Employees (the "El Dorado" Plan); and
- the Pilgrim's Pride Pension Plan for Legacy Gold Kist Employees (the "GK Pension Plan").

The Union Plan covers certain locations or work groups within PPC. The El Dorado Plan was spun off from the Union Plan effective January 1, 2008 and covers certain eligible locations or work groups within PPC. This plan was settled in 2010. The GK Pension Plan covers certain eligible US employees who were employed at locations that PPC acquired in its acquisition of Gold Kist, Inc. ("Gold Kist") in 2007. Participation in the GK Pension Plan was frozen as of February 8, 2007, for all participants with the exception of terminated vested participants who are or may become permanently and totally disabled. The plan was frozen for that group as of March 31, 2007.

#### Non-qualified Defined Benefit Retirement Plans:

- the Former Gold Kist Inc. Supplemental Executive Retirement Plan (the "SERP Plan"); and
- the Former Gold Kist Inc. Directors' Emeriti Retirement Plan (the "Directors' Emeriti Plan").

PPC assumed sponsorship of the SERP Plan and Directors' Emeriti Plan through its acquisition of Gold Kist in 2007. The SERP Plan provides benefits on compensation in excess of certain Internal Revenue Code limitations to certain former executives with whom Gold Kist negotiated individual agreements. Benefits under the SERP Plan were frozen as of February 8, 2007. The Directors' Emeriti Plan provides benefits to former Gold Kist directors.

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### Defined Benefit Postretirement Life Insurance Plan:

- the Gold Kist Inc. Retiree Life Insurance Plan (the "Insurance Plan").

PPC also assumed defined benefit postretirement medical and life insurance obligations, including the Insurance Plan, through its acquisition of Gold Kist in 2007. In January 2001, Gold Kist began to substantially curtail its programs for active employees. On July 1, 2003, Gold Kist terminated medical coverage for retirees age 65 and older, and only retired employees in the closed group between ages 55 and 65 could continue their coverage at rates above the average cost of the medical insurance plan for active employees. These retired employees reached the age of 65 by 2012 and liabilities of the postretirement medical plan ended.

### Defined Benefit Plans Obligations and Assets

The following tables provide reconciliations of the changes in the plans' projected benefit obligations and fair value of assets as well as statements of the funded status, balance sheet reporting and economic assumptions for these plans:

The benefit plan obligation is recognized in Payroll, social charges and tax obligation. The amount to be paid corresponds to the next ten years, while the projected amount corresponds to the obligations to be paid until the next thirty years, or more, depending on the last beneficiary.

Change in projected benefit obligation	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
<b>Projected benefit obligation, beginning of year</b>	<b>455,481</b>	<b>4,528</b>	<b>343,167</b>	<b>4,007</b>
Service cost	-	-	104	-
Interest cost	18,633	183	16,904	196
Actuarial losses	(56,960)	(216)	50,826	325
Benefits paid	(18,842)	-	(13,675)	-
Curtailments and settlements	-	(501)	-	(578)
<b>Projected benefit obligation, end of year</b>	<b>398,312</b>	<b>3,994</b>	<b>397,326</b>	<b>3,950</b>

Change in projected benefit assets	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
<b>Fair value of plan assets, beginning of the year</b>	<b>216,182</b>	<b>-</b>	<b>165,918</b>	<b>-</b>
Actual return on plan assets	38,627	-	16,375	-
Contributions by employer	18,195	501	19,963	578
Benefits paid	(18,842)	-	(13,675)	-
Liquidations	-	(501)	-	(578)
<b>Fair value of plan assets, end of year</b>	<b>254,162</b>	<b>-</b>	<b>188,581</b>	<b>-</b>

Funded status	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
<b>Unfunded benefit obligation</b>	<b>(144,150)</b>	<b>(3,994)</b>	<b>(208,746)</b>	<b>(3,950)</b>

Amounts recognized in the Consolidated Balance Sheets	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Accrued benefit cost, current	(21,425)	(347)	(13,602)	(323)
Accrued benefit cost, long-term	(122,724)	(3,647)	(195,144)	(3,627)
<b>Net amount recognized</b>	<b>(144,149)</b>	<b>(3,994)</b>	<b>(208,746)</b>	<b>(3,950)</b>

Amounts recognized in the Consolidated Income Statement	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Benefits	Other Benefits
Net actuarial losses	36,587	(272)	104,313	(96)

The accumulated benefit obligation for all defined benefit plans was US\$ 170 million (R\$ 398) and US\$ 194.4 million (R\$ 397) at December 31, 2013 and 2012, respectively. Each of PPC's defined benefit plans had accumulated benefit obligations in excess of plan assets at December 31, 2013 and 2012.

The following table provides the components of net periodic benefit cost (income) for the plans:

Net Periodic Benefit Cost	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Service cost	-	-	104	-
Interest cost	17,162	168	16,904	196
Estimated return on plan assets	(11,636)	-	(11,989)	-
	-	(32)	-	(14)
Amortization of net loss	2,035	-	390	(4)
<b>Net periodic benefit cost</b>	<b>7,561</b>	<b>136</b>	<b>5,409</b>	<b>178</b>

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The following table presents the weighted average assumptions used in determining the pension and other postretirement plan obligations:

	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
<b>Benefit obligation</b>				
Discount rate	4.95%	4.95%	4.22%	4.22%

The following table presents the weighted average assumptions used in determining the pension and other postretirement plan obligations:

	December 31, 2013	December 31, 2012
Equity securities	68%	71%
Fixed income securities	32%	29%
<b>Total assets</b>	<b>100%</b>	<b>100%</b>

Absent regulatory or statutory limitations, the target asset allocation for the investment of the assets for their ongoing pension plans is 30% in fixed income securities and 70% in equity securities. The plans only invest in fixed income and equity instruments for which there is a ready public market. PPC develops their expected long-term rate of return assumptions based on the historical rates of returns for equity and fixed income securities of the type in which PPC's plans invest.

The fair value measurements of plan assets fell into the following levels of the fair value hierarchy as of December 31, 2013 and 2012:

	December 31, 2013			December 31, 2012		
	Level 1	Level 2	Total	Level 1	Level 2	Total
Cash and money market funds	644	-	644	147	-	147
Equity securities	-	171,431	171,431	-	132,977	132,977
Debt securities	-	82,087	82,087	-	55,457	55,457
<b>Total assets</b>	<b>644</b>	<b>253,518</b>	<b>254,162</b>	<b>147</b>	<b>188,434</b>	<b>188,581</b>

### Benefit Payments

Because PPC pension plans are primarily funded plans, the anticipated benefits with respect to these plans will come primarily from the trusts established for these plans. Because PPC's other postretirement plans are unfunded, the anticipated benefits with respect to these plans will come from PPC's own assets. The following table reflects the benefits as of December 31, 2013 expected to be paid in each of the next five years and in the aggregate for the five years thereafter from PPC's pension and other postretirement plans:

	Pension Benefits	Other Benefits
2014 (remaining)	29,992	347
2015	28,652	354
2016	27,753	358
2017	26,909	361
2018	25,628	358
Thereafter	119,159	1,694
<b>Total</b>	<b>258,093</b>	<b>3,472</b>

PPC anticipates contributing US\$ 9.1 million (R\$ 21,318) and US\$ 100 thousand (R\$ 234) to their pension and other postretirement plans, respectively, during 2014.

### Unrecognized Benefit Amounts in Other Comprehensive Income

The amounts in other comprehensive income (loss) that were not recognized as components of net periodic benefits cost and the changes in those amounts are as follows:

	December 31, 2013		December 31, 2012	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
<b>Net actuarial loss (gain), beginning of the year</b>	<b>95,225</b>	<b>2</b>	<b>44,140</b>	<b>(341)</b>
Amortization	(2,035)	-	(390)	4
Liquidations adjustments	-	32	-	14
Actuarial loss (gain)	(52,463)	-	50,824	325
Asset loss (gain)	(23,939)	(199)	(4,385)	-
<b>Net actuarial loss (gain), end of the year</b>	<b>16,788</b>	<b>(165)</b>	<b>90,189</b>	<b>2</b>

PPC expects to recognize in net pension cost throughout 2014 an actuarial loss of US\$ 1 thousand (R\$ 2,158) that was recorded in other comprehensive income adjustments at December 31, 2013.

### Defined Contribution Plans

PPC currently sponsors two defined contribution retirement savings plans:

- The Pilgrim's Pride Retirement Savings Plan (the "RS Plan"), a Section 401(k) salary deferral plan; and
- The To-Ricos Employee Savings and Retirement Plan (the "To-Ricos Plan"), a Section 1165(e) salary deferral plan.

PPC also maintains three postretirement plans for eligible Mexico employees as required by Mexico law that primarily cover termination benefits. Separate disclosure of the Mexican plan obligations is not considered material.



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Under the RS Plan, eligible US employees may voluntarily contribute a percentage of their compensation. PPC matches up to 30% of the first 2.14% to 6% of salary based on the salary deferral and compensation levels up to US\$ 245 thousand (R\$ 574). The To-Ricos Plan is maintained for certain eligible Puerto Rican employees. Under the To-Ricos Plan, eligible employees may voluntarily contribute a percentage of their compensation and there are various JBS USA matching provisions.

PPC's expenses related to its defined contribution plans totaled US\$ 3.9 million (R\$ 8,415) and US\$ 5.7 million (R\$ 11,141) for the years ended on December 31, 2013 and 2012, respectively.

Certain retirement plans that PPC sponsors invest in a variety of financial instruments. Certain postretirement funds in which PPC participates hold significant amounts of mortgage-backed securities. However, none of the mortgages collateralizing these securities are considered subprime.

**PPC Incentive Compensation:**

PPC also sponsors a performance-based, omnibus long-term incentive plan that provides for the grant of a broad range of long-term equity-based and cash-based awards to PPC's officers and other employees, members of the Board of Directors of PPC and any consultants (the "LTIP"). The equity-based awards that may be granted under the LTIP include "incentive stock options," within the meaning of the Internal Revenue Code, nonqualified stock options, stock appreciation rights, restricted stock awards ("RSAs") and restricted stock units ("RSUs"). At December 31, 2013, PPC has reserved approximately 6.6 million shares of common stock for future issuance under the LTIP.

The following awards existed at December 31, 2013:

Award Type	Benefit Plan	Award Quantity	Grant Date	Vesting Condition	Vesting Date	Estimate Forfeiture Rate	Settlement Method
RSA	Employment	100,000	14/01/2011	Service	03/01/2013	-	Stock
RSA	Employment	100,000	14/01/2011	Service	03/01/2014	-	Stock
RSA	LTIP	72,675	27/08/2012	Service	27/04/2014	-	Stock
RSU	LTIP	608,561	04/02/2013	Service	31/12/2014	9.6559%	Stock
RSA	LTIP	15,000	25/02/2013	Service	24/02/2015	-	Stock
RSA	LTIP	15,000	25/02/2013	Service	24/02/2016	-	Stock
RSU	LTIP	206,933	26/02/2013	Service	31/12/2014	-	Stock

The following table presents compensation costs and the income tax benefit recognized for our share-based compensation arrangements:

	December 31, 2013	December 31, 2012
Share-based compensation costs:		
Costs of goods sold	779	-
Selling, general and administrative expenses	6,441	1,337
Total	7,220	1,337
Income tax benefit	1,016	55

PPC's restricted share and restricted stock unit activity is included below:

	December 31, 2013		December 31, 2012	
	Number	Weighted Average	Number	Weighted Average
RSAs:				
Outstanding at beginning of year	273	14	200	15.00
Granted	30	19	-	-
Vested	(100)	15	-	-
Outstanding at end of year	203	14	200	15.00
RSUs:				
Granted	815	19	-	-
Vested	(86)	19	-	-
Outstanding at end of year	729	19	-	-

At December 31, 2013, the total unrecognized compensation cost related to all nonvested awards was US\$ 4.5 million (R\$ 10,542). That cost is expected to be recognized over a weighted average period of 1 year and three months.

Historically, PPC has issued new shares to satisfy award conversions.

**Bertin USA Plans**

Bertin USA has a defined benefit and a supplemental benefit pension plan covering retirees meeting certain age and service requirements. The plan benefits are based primarily on years of service and employee's compensation. The funding policy is to meet ERISA funding requirements and to accumulate plan assets, which will, over time, approximate the present value of projected benefits payable. Plan assets are invested solely in a group annuity contract. The defined benefit and supplemental benefit plans were frozen on December 31, 1995.

Bertin USA also provides certain health care and life insurance benefits for certain retired and terminated employees based on contractual obligations incurred by the previous owners of JBS USA Trading. Bertin USA has elected immediate recognition of the unfunded accumulated postretirement benefit obligation in conjunction with the purchase of the common stock of JBS USA Trading. The postretirement payments are funded in monthly installments. For the year ended on December 31, 2013 and the year ended on December 31, 2012, service cost, interest cost, estimated return on plan assets and net yearic benefit cost were immaterial.

During the year ended on December 31, 2013 and the year ended on December 31, 2012, Bertin USA funded US\$ 287 thousand (R\$ 619) and US\$ 355 thousand (R\$ 694), respectively, to its defined benefit plan.



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### JBS Canada Plans

JBS Canada participates in the Canada Pension Plan (the "CPP"), a government provided pension plan required for all employees aged 18 to 70 who are not recipients of any retirement or disability pension under the CPP, who do not participate in the Quebec Pension Plan and whose earnings exceed the year's basic exemption of CAD\$ 3,500 (R\$ 7,700). The contribution rate is equal to 9.9% of the employment earnings in excess of the basic exemption up to the maximum pensionable earnings. The employee and the employer must each pay half of the contribution. JBS Canada's expenses related to the matching provisions of the plan were US\$ 4.3 million (R\$ 9,278) for the year ended on December 31, 2013.

JBS Canada also provides a group of Registered Retirement Savings Plans ("RRSP") to union and non-union employees. A RRSP is an arrangement between an individual and an issuer (e.g. an insurance JBS USA or a trust JBS USA) under which contributions are made by individuals and a retirement income is payable at maturity. Contributions are tax deductible and investment earnings are tax-free. Payments out of a RRSP are taxable upon receipt. JBS Canada offers a group of RRSPs issued by Sun Life Assurance JBS USA of Canada. JBS Canada's expenses related to the matching provisions of the plan were US\$ 1.3 million (R\$ 2,805) for the year ended on December 31, 2013.

### JBS Foods Plans

JBS Foods offers to its employees additional benefit pension plan. The Pension Plan is closed and managed by Multipensions Bradesco. Since May 20, 2010, the defined benefit plan is closed to new members. There is no actuarial deficits to be recorded in December 31, 2013.

In addition, the plan guarantees the employee the right to continue health care after shutdown of the company. On December 31, 2013 this liability is recorded in the amount of R\$ 9,447.

## 29 Deferred revenue

On October 22, 2008, JBS USA received a deposit in cash from a customer of US\$ 175 million for the customer to secure an exclusive right to collect a certain by-product of the beef fabrication process in all of our US beef plants. This agreement was formalized in writing as the Raw Material Supply Agreement ("Supply Agreement") on February 28, 2008 and matures on December 31, 2016. The customer advance payment was recorded as deferred revenue. As the by-product is delivered to the customer over the term of the agreement, the deferred revenue is recognized within gross sales in the Consolidated Statements of Income.

To provide the customer with security, in the unlikely event JBS USA was to default on its commitment, the payment is evidenced by the Supply Agreement which bears interest at the three-month LIBOR plus 2%. The interest rate at December 31, 2013 was 2.2%. In the event of default, the Supply Agreement provides for a conversion into shares of common stock of JBS USA based on a formula stipulated in the Supply Agreement. Assuming default had occurred on December 31, 2013, the conversion right under the Supply Agreement would have equaled 2.96% of the outstanding common stock, or 2.96 shares.

The Supply Agreement contains affirmative and negative covenants which require JBS USA to, among other things: maintain defined market share; maintain certain tangible net worth levels; and comply in all material respects with the Supply Agreement. JBS USA was in compliance with all covenants as of December 31, 2013. During the second quarter of 2012, the customer ceased taking product from JBS USA and, since the Supply Agreement makes no provision for an alternate form of calculating the repayment of the unamortized balance, JBS USA continues to accrue interest on the unamortized balance. JBS USA is in discussions with the customer; however, no agreement has been reached. The unamortized balance at both December 31, 2013 and 2012 was approximately US\$ 100.8 million (R\$ 236,134) and US\$ 100.8 million (R\$ 205,985). At December 31, 2013 and 2012, JBS USA had accrued interest of US\$ 4.1 million (R\$ 9,605) and US\$ 1.7 million (R\$ 3,474), respectively. At December 31, 2013 and 2012, other deferred revenue was US\$ 2.5 million (R\$ 5,857) and US\$ 2.3 million (R\$ 4,700), respectively.

## 30 Operating segments

According to IFRS 8/CPC 22 - Operating segments, Management has defined the operational segments that report to the Group, based on the reports use to make strategic decisions, analyzed by the Executive Board of Officers, which are segmented as per the commercialized product point of view, and per geographical location.

The modalities of commercialized products include Beef, Chicken and Pork. Geographically, the Management takes into account the operational performance of its unities in Brazil, USA (including Australia, Canada and Mexico) and South America (Argentina, Paraguay and Uruguay).

The Beef segment performs slaughter facility, cold storage and meat processing operations for the production of beef preservatives, fat, feed and derivate products located in Brazil, United States of America, Canada, Australia, Argentina, Uruguay, Paraguay, the latter three with consolidated analyzes, as well as in United States of America, Australia, Canada and Mexico.

The Chicken segment is represented by in natura products, refrigerated as a whole or in pieces, whose productive units are located in United States of America, Mexico and Brazil, servicing restaurant chains, food processors, distributors, supermarkets, wholesale and other retail distributors, in addition to exporting to the Eastern Europe (including Russia), the Eastern Hemisphere (including China), Mexico and other international markets.

The Pork segment is presented by the segment of slaughters, processing, cold storage of pork meat, delivers "in natura" meat and manufacture of products and subproducts of the same origin. It operates in Brazil and Unites States of America, servicing the internal and the foreign market. The products also include specific industrial standards cuts, refrigerated.

Due to the significant percentage of the above-mentioned operational segments, the remaining segments and activities in which the Company acts are not relevant and

The accounting policies of the operational segments are the same as the ones described in the significant accounting policies summary. The Company evaluates its performance per segment, based on the profit or the losses before taxes, and it does not include the non-recurrent gains and losses and the exchange losses.

There are no revenues arising out of transactions with one only foreign client that represent 10% or more of the total revenues.

The information per businesses' operational segment, analyzed by the Executive Board of Officers, and related to the periods ended on December 31, 2013 and 2012, are as following:

### Net revenue by product modality:

	2013	2012
<b>Net revenue of the segment</b>		
Beef	<b>60,428,280</b>	48,668,366
Chicken	<b>21,038,991</b>	16,562,406
Pork	<b>7,927,262</b>	6,843,216
Others	<b>3,508,265</b>	3,622,722
<b>Total</b>	<b>92,902,798</b>	<b>75,696,710</b>





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**Depreciation by product modality:**

	2013	2012
<b>Depreciation and amortization</b>		
Beef	763,589	624,427
Chicken	957,224	760,945
Pork	93,156	66,804
Others	224,848	161,534
<b>Total</b>	<b>2,038,817</b>	<b>1,613,710</b>

**Assets by modality of product:**

	December 31, 2013	December 31, 2012
<b>Assets</b>		
Beef	41,218,032	34,547,272
Chicken	13,817,172	8,079,176
Pork	4,516,202	1,245,125
Others	9,118,815	5,884,620
<b>Total</b>	<b>68,670,221</b>	<b>49,756,193</b>

**Net revenues by geographic area:**

	2013	2012
<b>Net revenue</b>		
United States of America	65,126,919	55,917,924
South America	25,820,529	18,013,093
Others	1,955,350	1,765,693
<b>Total</b>	<b>92,902,798</b>	<b>75,696,710</b>

**Depreciation by geographic area:**

	2013	2012
<b>Depreciation and amortization</b>		
United States of America	1,305,725	1,107,889
South America	715,315	497,723
Others	17,777	8,098
<b>Total</b>	<b>2,038,817</b>	<b>1,613,710</b>

**Assets by geographic area:**

	December 31, 2013	December 31, 2012
<b>Assets</b>		
United States of America	19,889,926	16,195,669
South America	46,696,020	31,733,779
Others	2,084,275	1,826,745
<b>Total</b>	<b>68,670,221</b>	<b>49,756,193</b>

**31 Expenses by nature**

The Company opted for the presentation of the Statements of Income per function. The following table details expenses by nature:

Classification by nature	Company		Consolidated	
	2013	2012	2013	2012
Depreciation and amortization	(515,215)	(435,920)	(2,038,817)	(1,613,710)
Personnel expense	(1,893,446)	(1,477,619)	(9,260,005)	(7,839,962)
Raw material use and consumption materials	(16,614,887)	(12,576,144)	(77,239,518)	(63,366,843)
Taxes, fees and contributions	(2,462,340)	(2,578,078)	(3,508,676)	(3,033,761)
Third party capital remuneration	(6,435,043)	(2,119,193)	(8,100,544)	(3,211,061)
Other income, net	7,197,903	3,652,680	9,013,035	4,750,077
	<b>(20,723,028)</b>	<b>(15,534,274)</b>	<b>(91,134,525)</b>	<b>(74,315,260)</b>
Classification by function	2013	2012	2013	2012
Cost of goods sold	(15,808,619)	(12,093,878)	(81,056,088)	(67,006,886)
Selling expenses	(2,183,117)	(1,564,217)	(5,262,199)	(3,877,714)
General and administrative Expenses	(1,072,208)	(816,779)	(2,519,993)	(2,057,415)
Financial expense, net	(1,648,833)	(1,082,690)	(2,380,331)	(1,338,243)
Other expense, net	(10,251)	23,290	84,086	(35,002)
	<b>(20,723,028)</b>	<b>(15,534,274)</b>	<b>(91,134,525)</b>	<b>(74,315,260)</b>

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### 32 Insurance coverage

As of December 31, 2013, in the Company, the maximum individual limit for coverage was R\$ 150,000. This coverage includes all types of casualties.

Regarding the indirect subsidiary JBS Argentina, located in the Republic of Argentina, the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for December 31, 2013 was of US\$ 32 million (equivalent to R\$ 74.963).

Regarding the subsidiary JBS USA, located in the USA, the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for December 31, 2013 was of US\$ 200 million (equivalent to R\$ 468,520).

Regarding the Seara's Group, the insurance policy has the same above-mentioned characteristics; however, the maximum indemnification limit for December 31, 2013 was of R\$ 230 million.

The assumptions of risk taken, by their nature, are not part of the scope of an audit, therefore, were not audited by independent auditors.

### 33 Risk management and financial instruments

The Company and its subsidiaries incur, during the regular course of their operations, exposures to market, credit and liquidity risks. Those exposures are managed in an integrated way by the Risk Management Department, following directives from the Financial and Commodities Risk Management Policy defined by the Risk Management Committee and approved by the Board of Directors.

The Risk Management Department is responsible for mapping all the risk factors that may bring adverse financial results for the Company and propose strategies to mitigate those risks. Their proposals are submitted to the Risk Management Committee for further submission to the Board of Directors, which supervises the implementation of new solutions, noting limitations of scope and guidelines of the Risk Management Policy.

#### a) Market Risk

In particular, the exposure to market risk is continuously monitored, especially the risk factors related to foreign exchange, interest rates and commodity prices, which directly affect the value of financial assets and liabilities, future cash flow and net investments in operations abroad. In these cases the Company and its subsidiaries may use financial hedge instruments, including derivatives, given the approval by the Board of Directors.

The Risk Management Department is responsible for providing hedge instruments to all operational departments of the Company, centralizing all risk exposures and managing those risks following the Financial and Commodities Risk Management Policy. It is the function of the Board of Control Risks ensure that other areas of operations are within the exposure limits set by management, are financially protected against price fluctuations, centralizing the exhibits and applying the Financial and Commodities Risk Management Policy of the Company.

The Risk Management Department uses proprietary and third party information systems specially developed to control and manage market risk, applying stress scenario and value at risk analysis to measure the net exposure as well as the specific exposure to the exchanges.

#### a.1) Interest rate risk

Interest rate risk is related to potentially adverse results that may arise from oscillations in interest rates, which may be caused by economic crisis, sovereign monetary policy alterations, or market movements. The Company has assets and liabilities exposed to interest rates like the CDI (Certificado de Depósito Interbancário), TJLP (Taxa de Juros de Longo Prazo), UMBNDES (Unidade Monetária do BNDES), LIBOR (London Interbank Offer Rate) and EURIBOR (Euro Interbank Offer Rate), among others. The Financial and Commodities Risk Management Policy does not define levels to the proportion between float and fixed exposures, but the Risk Management Department follows market conditions and may propose to the Risk Management Committee strategies to rebalance the exposure.

The Board understands that quantitative figures regarding the exposure risk to interest rates of the Company and its subsidiaries on December 31, 2013 and 2012 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of the exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.

	Company		Consolidated	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
<b>Net liabilities and assets exposure to CDI rate:</b>				
NCE / Compror / Others	6,552,326	4,272,358	7,026,294	4,272,358
CDB-DI	(3,148,005)	(2,295,275)	(3,236,034)	(2,429,706)
Investment funds, LCA-DI and national treasury bill	(286,719)	(255,549)	(1,063,744)	(1,004,151)
<b>Total</b>	<b>3,117,602</b>	<b>1,721,534</b>	<b>2,726,516</b>	<b>838,501</b>
<b>Liabilities exposure to LIBOR/EURIBOR rate:</b>				
Working Capital - Euro	44,119	-	183,304	43,248
Working Capital - USD	-	-	314,060	120,260
Pre-payment	2,712,803	1,345,644	3,971,327	1,407,150
Others	-	-	357,182	295,167
<b>Total</b>	<b>2,756,922</b>	<b>1,345,644</b>	<b>4,825,873</b>	<b>1,865,825</b>
<b>Liabilities exposure to TJLP rate:</b>				
FINAME	303,606	235,436	333,905	239,082
BNDES Automatic	1,222	38,532	1,222	38,532
EXIM - export credit facility	-	87,012	-	87,012
CDC	7,214	13,750	7,214	13,750
<b>Total</b>	<b>312,042</b>	<b>374,730</b>	<b>342,341</b>	<b>378,376</b>

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**Sensitivity analysis**

The Company's operations are indexed to fixed rates by TJLP, CDI, Libor and Euribor. Thus, in general, Management believes that any fluctuation in interest rates, would create no significant impact on its income, so that preferably does not use derivative financial instruments to manage this risk, except in terms of specific situations that may arise.

With the aim of providing information on sensitivity to interest rate risks to which the Company is exposed on December 31, 2013, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk methodology (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

			Effect on income - Company		
Exposure	Risk		Scenario (I) VaR	Scenario (II)	Scenario (III)
			99% I.C. 1 day	Variation - 25%	Variation - 50%
Contracts indexed to CDI	Increase on interest rate CDI		(1,553)	(76,147)	(152,295)
Contracts indexed to Libor / Euribor	Increase on interest rate Libor / Euribor		(3)	(4,020)	(8,039)
Contracts indexed to TJLP	Increase on interest rate TJLP		-	(3,901)	(7,801)
			(1,556)	(84,068)	(168,135)
			Effect on income - Consolidated		
Exposure	Risk		Scenario (I) VaR	Scenario (II)	Scenario (III)
			99% I.C. 1 day	Variation - 25%	Variation - 50%
Contracts indexed to CDI	Increase on interest rate CDI		(1,358)	(66,595)	(133,190)
Contracts indexed to Libor / Euribor	Increase on interest rate Libor / Euribor		(5)	(7,036)	(14,072)
Contracts indexed to TJLP	Increase on interest rate TJLP		-	(4,279)	(8,559)
			(1,363)	(77,910)	(155,821)
Premises	Risk	Current Scenario	Scenario (I) VaR	Scenario (II)	Scenario (III)
			99% I.C. 1 day	Variation - 25%	Variation - 50%
Interest rate CDI	Increase on interest rate	9.7700%	9.8198%	12.2125%	14.6550%
Interest Libor / Euribor	Increase on interest rate	0.5831%	0.5832%	0.7289%	0.8747%
Interest TJLP	Increase on interest rate	5.0000%	5.0000%	6.2500%	7.5000%

**a.2) Exchange rate risk of Company**

Exchange rate risk is related to potentially adverse results that may arise from oscillations in this risk factor, which may be caused by economic crisis, sovereign monetary policy alterations, or market movements. The Company has assets and liabilities exposed to foreign currencies, however the Financial and Commodities Risk Management Policy does not believe in natural hedging from those opposite exposures, since other important issues like expiry matching and market volatility are very relevant and must be observed.

The Risk Management Department applies approved hedge instruments by the Board of Directors to protect financial assets and liabilities, potential future cash flow from commercial activities and net investments in foreign operations. Futures, NDFs (non deliverable forwards), options and swaps may be used to hedge loans, investments, flows from interest payments, acquisition of raw material, and other flows, whenever they are quoted in currencies different than the Company's functional currency. The main exposures to exchange rate risk are in US Dollars (US\$), Euros (€) and the British Pound (£).

As described in the note of the operating segments, approximately 70% of the Group sales are performed by the operations of JBS USA and its subsidiaries, which operate mainly in American dollar, therefore without foreign exchange exposure risk. Approximately 28% of sales are performed by the Company and JBS Foods, which its sales represents approximately 9% of the sales performed in the quarter, for which it is presented the board of sensitivity analysis for foreign currency risk. The remaining 2% of the sales are made by subsidiaries, mostly in local currency and a small part in dollar, with no material impact for disclosure in the statements sensitivity analysis of foreign exchange risk.

The Board understands that quantitative figures regarding the foreign currency exposure risk of the Company on December 31, 2013 and 2012 are presented below in accordance with the Financial and Commodities Risk Management Policy. However, in view of paragraph 35 of CPC 40 R1, it should be mentioned that during the period there were representative movement due to hedging operations at the stock exchange as programming of financial and commercial operations.

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<b>EXPOSURE in US\$ - expressed in thousands of reais</b>	<b>Company</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>OPERATING</b>		
Cash and cash equivalents	1,512,407	1,264,644
Trade accounts receivable	2,960,113	1,607,515
Inventories	39,705	56,763
Sales Orders	753,257	681,245
Suppliers	(39,462)	(85,906)
<b>Subtotal</b>	<b>5,226,020</b>	<b>3,524,261</b>
<b>FINANCIAL</b>		
Loans and financings	(13,863,985)	(7,482,846)
<b>Subtotal</b>	<b>(13,863,985)</b>	<b>(7,482,846)</b>
<b>DERIVATIVES</b>		
Future contracts	4,110,677	(16,348)
Non Deliverable Forwards (NDF's)	7,383,641	-
Swap (Assets)	358,393	97,872
Swap (Liabilities)	(360,553)	-
<b>Subtotal</b>	<b>11,492,158</b>	<b>81,524</b>
<b>TOTAL EXPOSURE</b>	<b>2,854,193</b>	<b>(3,877,061)</b>

<b>EXPOSURE in €(EURO) - expressed in thousands of reais</b>	<b>Company</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>OPERATING</b>		
Cash and cash equivalents	73,890	-
Trade accounts receivable	128,347	97,233
Sales Orders	269,236	99,454
Liabilities	(20,095)	-
<b>Subtotal</b>	<b>451,378</b>	<b>196,687</b>
<b>DERIVATIVES</b>		
Future contracts	(282,619)	(144,894)
Non Deliverable Forwards (NDF's)	(161,325)	-
<b>Subtotal</b>	<b>(443,944)</b>	<b>(144,894)</b>
<b>TOTAL EXPOSURE</b>	<b>7,434</b>	<b>51,793</b>

<b>EXPOSURE in £ (British Pound) - expressed in thousands of reais</b>	<b>Company</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>
<b>OPERATING</b>		
Cash and cash equivalents	1,853	-
Trade accounts receivable	49,840	30,157
Sales Orders	54,542	28,732
<b>Subtotal</b>	<b>106,235</b>	<b>58,889</b>
<b>DERIVATIVES</b>		
Future contracts	(105,404)	(65,897)
<b>Subtotal</b>	<b>(105,404)</b>	<b>(65,897)</b>
<b>TOTAL EXPOSURE</b>	<b>831</b>	<b>(7,008)</b>

**JBS S.A.**

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**a.2.1) Position balance in foreign exchange futures****US\$****December 31, 2013**Future Contracts - BM&F

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
US\$	Future	Long	35,095	4,110,677	37,476
				<b>4,110,677</b>	<b>37,476</b>

**December 31, 2012**Future Contracts - BM&F

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
US\$	Future	Short	(160)	(16,348)	2,526
				<b>(16,348)</b>	<b>2,526</b>

**€(EURO)****December 31, 2013**Future Contracts - BM&F

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
Euro	Future	Short	(1,720)	(282,619)	(2,693)
				<b>(282,619)</b>	<b>(2,693)</b>

**December 31, 2012**Future Contracts - Chicago stock market

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
Euro	Future	Short	(1,065)	(144,894)	402
				<b>(144,894)</b>	<b>402</b>

**£ (British Pound)****December 31, 2013**Future Contracts - BM&F

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
British Pound	Future	Short	(766)	(105,404)	(928)
				<b>(105,404)</b>	<b>(928)</b>

**December 31, 2012**Future Contracts - Chicago stock market

<u>Risk factor</u>	<u>Instrument</u>	<u>Nature</u>	<u>Quantity</u>	<u>Notional</u>	<u>Market value</u>
British Pound	Future	Short	(565)	(65,897)	(110)
				<b>(65,897)</b>	<b>(110)</b>

**a.2.2) Position Balance in foreign exchange swaps**

Swaps are derivatives used to hedge net exposures of assets and liabilities of the Company and its subsidiaries and are classified as financial assets or liabilities measured at fair value through income.

**Swap (Assets US\$)**

<u>Initial date Swap</u>	<u>Notional US\$</u>	<u>Notional R\$</u>	<u>Expiry date</u>	<u>Fair value (receivable) - R\$</u>	<u>Fair value (payable) - R\$</u>	<u>Open balance December 31, 2013</u>
Feb 3, 2009	26,317	61,650	Feb 4, 2015	60,994	62,387	(1,393)
Aug 22, 2013	25,000	58,565	Aug 27, 2014	59,573	59,680	(107)
May 29, 2013	100,000	234,260	Sep 5, 2014	237,826	238,486	(660)
	<b>151,317</b>	<b>354,475</b>		<b>358,393</b>	<b>360,553</b>	<b>(2,160)</b>

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Initial date Swap	Notional US\$	Notional R\$	Expiry date	Fair value (receivable) - R\$	Fair value (payable) - R\$	Open balance December 31, 2013
Feb 3, 2009	47,850	97,782	Feb 4, 2015	89,353	92,083	(2,730)
	<b>47,850</b>	<b>97,782</b>		<b>89,353</b>	<b>92,083</b>	<b>(2,730)</b>

**a.2.3) NDF's (Non deliverable forwards)**
**US\$**

Risk factor	Instrument	Nature	Notional - USD	Notional - R\$	December 31, 2013	December 31, 2012
Dollar	NDF	Long	3,151,900	7,383,641	119,380	-
			<b>3,151,900</b>	<b>7,383,641</b>	<b>119,380</b>	<b>-</b>

**€(EURO)**

Risk factor	Instrument	Nature	Notional - €	Notional - R\$	December 31, 2013	December 31, 2012
Euro	NDF	Short	(50,000)	(161,325)	(6,831)	-
			<b>(50,000)</b>	<b>(161,325)</b>	<b>(6,831)</b>	<b>-</b>

**Sensitivity analysis of Company**

With the aim of providing information on sensitivity to exchange rate risks to which the Company is exposed on December 31, 2013, below is a simulation of possible changes of 25% and 50% in the relevant variables of risk in relation to the closing prices used in the measurement of assets and liabilities based on the date of these financial statements. To calculate the effect on the result in a probable scenario, the Company deems appropriate the application of the Value at Risk methodology (VaR) for a confidence interval of 99% and a horizon of one day. The results of this analysis are shown below:

**Exchange rate risk (US\$)**

Exposure	Risk	Effect on income - Company		
		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) R\$ Depreciation - 25%	Scenario (III) R\$ Depreciation - 50%
Financial	R\$ depreciation	(272,138)	(3,465,996)	(6,931,993)
Operation	R\$ appreciation	102,582	1,306,505	2,613,010
Hedge derivatives	R\$ appreciation	225,581	2,873,040	5,746,079
		<b>56,025</b>	<b>713,549</b>	<b>1,427,096</b>

Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Dollar rate	R\$ depreciation	2.3426	2.3886	2.9283	3.5139

The risk of the operational exposure in US\$ comes from the appreciation of the Real, however, by the fact of the Company's risk be the depreciation of the Real, we calculate the increase of the dollar in 25% and 50% in all cases.

**Exchange rate risk (€- EURO)**

Exposure	Risk	Effect on income - Company		
		Scenario (I) VaR 99% I.C. 1 day	Appreciation - 25%	Appreciation - 50%
Operation	R\$ appreciation	9,259	112,845	225,689
Hedge derivatives	R\$ depreciation	(9,107)	(110,986)	(221,972)
		<b>152</b>	<b>1,859</b>	<b>3,717</b>

Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Euro rate	R\$ appreciation	3.2265	3.2927	4.0331	4.8398

**Exchange rate risk (£ - British Pound)**

Exposure	Risk	Effect on income - Company		
		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) R\$ Appreciation -	Scenario (III) R\$ Appreciation -
Operation	R\$ appreciation	2,327	26,559	53,118
Hedge derivatives	R\$ depreciation	(2,309)	(26,352)	(52,702)
		<b>18</b>	<b>207</b>	<b>416</b>

Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
British Pound rate	R\$ appreciation	3.8728	3.9576	4.8410	5.8092



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The risk of the operational exposure in Euro and British Pound comes from the depreciation of the Real, thereby, we calculate the reduction of Euro and British Pound in 25% and 50% in all cases.

**a.3) Exchange rate risk of JBS Foods**

We present below the exposure of financial assets and liabilities of JBS Foods, indexed to foreign currencies. The main exposures to exchange rate risk are in US Dollars (US\$), Euros (€) and the British Pound (£).

<b>EXPOSURE in US\$ - expressed in thousands of reais</b>		<b>JBS Foods</b> December 31, 2013
<b>OPERATING</b>		
Cash and cash equivalents		5,104
Trade accounts receivable		1,405,571
Purchase orders		(189,284)
Sales Orders		347,265
Liabilities		(1,217,084)
<b>Subtotal</b>		<b>351,572</b>
<b>FINANCIAL</b>		
Loans and financings		(1,078,125)
<b>Subtotal</b>		<b>(1,078,125)</b>
<b>DERIVATIVES</b>		
Swap (Assets)		374,816
<b>Subtotal</b>		<b>374,816</b>
<b>TOTAL EXPOSURE</b>		<b>(351,737)</b>

<b>EXPOSURE in €(EURO) - expressed in thousands of reais</b>		<b>JBS Foods</b> December 31, 2013
<b>OPERATING</b>		
Cash and cash equivalents		552
Trade accounts receivable		4,749
Liabilities		(804)
<b>Subtotal</b>		<b>4,497</b>
<b>DERIVATIVES</b>		
Swap (Assets)		-
<b>Subtotal</b>		<b>-</b>
<b>TOTAL EXPOSURE</b>		<b>4,497</b>

<b>EXPOSURE in £ (British Pound) - expressed in thousands of reais</b>		<b>JBS Foods</b> December 31, 2013
<b>OPERATING</b>		
Cash and cash equivalents		1,967
Trade accounts receivable		30,797
Sales Orders		43,194
<b>Subtotal</b>		<b>75,958</b>
<b>DERIVATIVES</b>		
Swap (Assets)		-
<b>Subtotal</b>		<b>-</b>
<b>TOTAL EXPOSURE</b>		<b>75,958</b>

**a.3.1) Position Balance in foreign exchange swaps**

Swaps are derivatives used to hedge net exposures of assets and liabilities of the JBS Foods and its subsidiaries and are classified as financial assets or liabilities measured at fair value through income.

**Swap (Assets US\$)**

Initial date Swap	Notional US\$	Notional R\$	Expiry date	Fair value (receivable) - R\$	Fair value (payable) - R\$	Open balance December 31, 2013
Nov 27, 2013	100,000	234,260	Oct 23, 2018	254,140	255,553	(1,413)
Nov 29, 2013	60,000	140,556	Nov 19, 2015	146,784	146,850	(66)
	<b>160,000</b>	<b>374,816</b>			<b>Total</b>	<b>(1,479)</b>



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**Sensitivity analysis of JBS Foods****Exchange rate risk (US\$)**

Exchange rate risk (US\$)			Effect on income - JBS Foods		
Exposure	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) R\$ Deppreciation - 25%	Scenario (III) R\$ Deppreciation - 50%
Financial	R\$ depreciation		(21,163)	(269,531)	(539,062)
Operation	R\$ appreciation		6,901	87,893	175,786
Hedge derivatives	R\$ appreciation		7,357	93,704	187,408
			(6,905)	(87,934)	(175,868)
Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Dollar rate	R\$ depreciation	2.3426	2.3886	2.9283	3.5139

The risk of the operational exposure in US\$ comes from the appreciation of the Real, however, by the fact of the Company's risk be the depreciation of the Real, we calculate the increase of the dollar in 25% and 50% in all cases.

**Exchange rate risk (€ - EURO)**

Exchange rate risk (€- EURO)			Effect on income - JBS Foods		
Exposure	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) R\$ Deppreciation - 25%	Scenario (III) R\$ Deppreciation - 50%
Operation	R\$ depreciation		92	1,124	2,249
Hedge derivatives	R\$ depreciation		-	-	-
			92	1,124	2,249
Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
Euro rate	R\$ appreciation	3.2265	3.2927	4.0331	4.8398

**Exchange rate risk (£ - British Pound)**

Exchange rate risk (£ - British Pound)			Effect on income - JBS Foods		
Exposure	Risk		Scenario (I) VaR 99% I.C. 1 day	Scenario (II) R\$ Depreciation - 25%	Scenario (III) R\$ Depreciation - 50%
Operation	R\$ depreciation		1,664	18,989	37,979
Hedge derivatives	R\$ depreciation		-	-	-
			1,664	18,989	37,979
Premises	Risk	Current Scenario	Scenario (I) VaR 99% I.C. 1 day	Scenario (II) Variation - 25%	Scenario (III) Variation - 50%
British Pound rate	R\$ appreciation	3.8728	3.9576	4.8410	5.8092

The risk of the operational exposure in Euro and British Pound comes from the depreciation of the Real, thereby, we calculate the reduction of Euro and British Pound in 25% and 50% in all cases.

**a.4) Commodity price risk**

The Company is a global player in different areas related to the Agribusiness (the entire livestock protein chain, biodiesel, among others) and the regular course of its operations brings exposures to price oscillations in feeder cattle, live cattle, lean hogs, corn, soybeans, and energy, especially in the American, Australian and Brazilian markets. Commodity markets are characterized by volatility arising from external factors like climate, supply levels, transportation costs, agricultural policies, storage costs, among others. The Risk Management Department is responsible for mapping all the Company's exposures to commodity prices oscillations and for proposing strategies to mitigate those risks to the Risk Management Committee. The Risk Management Committee is responsible for mapping the exposures to commodity prices of the Company and its subsidiaries and propose strategies to the Risk Management Committee, in order to mitigate such exposures.

A very important part of the raw materials needs of the Company and its subsidiaries are biological assets sensitive to stockpiling. In order to maintain future supply of these materials the Company contracts anticipated purchases from suppliers. To complement the purchase term, ensuring minimum price and volume to the materials purchased for a planning horizon pre-defined by the Risk Management Committee and approved by the Board of Directors, as well as aiming at mitigating price oscillations risks on inventories and sales contracts, the Company and its subsidiaries use hedging instruments specific for each exposure, most notably futures contracts. The Company deems appropriate to take the average amount spent with materials as a parameter indicative of operational value to be protected by firm contracts.

**a.4.1) Position balance in commodities (cattle) contracts of the Company**

The field of activity of the Company is exposed to volatility in cattle prices, which changes arise from factors beyond the Company's control, such as climate, the supply volume, transportation costs, agricultural policies and others. The Company, in accordance with its policy of stock, maintains its strategy of risk management, based on physical control, which includes anticipated purchases, combined with future market operations, and reducing the daily position of cattle purchase contracts forward for future delivery through future hedge contracting of cattle on BM&F, aimed at resetting the position and ensuring the market price.

The parameters for reducing the cattle purchase risk are based on the physical position of term contracts of cattle purchase considering negotiated values and terms. The internal controls used for coverage and risk management are made through spreadsheets and monitoring of operations performed and calculation of VAR for 1 day, with a confidence interval of 99%.



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The Company understands that quantitative figures regarding the exposure risk on the cattle's arroba (15kg) price changes of the Company on December 31, 2013 and 2012 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of the exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.

<b>EXPOSURE</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Firm Contracts of cattle purchase	<b>36,241</b>	4,255
<b>TOTAL</b>	<b>36,241</b>	<b>4,255</b>

**Composition of derivative financial instruments to hedge of cattle purchase price**

<b>Derivative</b>	<b>Maturity</b>	<b>Receivable</b>	<b>Payable</b>	<b>Counterpart of the principal amount</b>	<b>Reference value (notional @)</b>	<b>Market Value R\$</b>
Future contracts (BM&F)	January, 2014 to October, 2014	R\$	Cattle @ (15 kg)	BM&F	(18,160)	69

**Price risk of cattle purchase**

		<b>Effect on income - Company</b>		
<b>Exposure</b>	<b>Risk</b>	<b>Scenario (I) VaR 99% I.C. 1 day</b>	<b>Appreciation - 25%</b>	<b>Appreciation - 50%</b>
Operational	@ (15kg) appreciation	253	9,060	18,121
Hedging derivatives of cattle @ (15kg) price	@ (15kg) appreciation	(127)	(4,540)	(9,080)
		<b>126</b>	<b>4,520</b>	<b>9,041</b>

<b>Premises</b>	<b>Risk</b>	<b>Current Scenario</b>	<b>Scenario (I) VaR 99% I.C. 1 day</b>	<b>Scenario (II) Variation - 25%</b>	<b>Scenario (III) Variation - 50%</b>
Price quote of @ (15kg)	@ (15kg) appreciation	117.4600	118.2799	146.8250	176.1900

The exposure operating risk in firm contracts of cattle purchase is the change up the quote price of cattle arroba, thereby, it is calculated the risk of market price appreciation of the cattle market price.

**a.4.2) Position balance in commodities (corn) derivatives financial instruments of the Company**

The business segment of the Company in its division Confinamento is exposed to price volatility of corn, which changes arise from factors beyond the Company's control, such as climate, the supply volume, transportation costs, agricultural policies and others.

The Company, in accordance with its policy of inventory management, started the strategy of risk management of corn's price based on physical control, including expectations of future consumption, anticipated purchases, combined with future market operations, by hiring hedge corn futures on BM&F, in order to guarantee the market price.

The internal controls used for coverage and risk management are made through spreadsheets and monitoring of operations performed and calculation of VAR for 1 day, with a confidence interval of 99%.

The Company understands that quantitative figures regarding the exposure risk on the corn's sacks price changes of the Company on December 31, 2013 and 2012 are presented below in accordance with the Financial and Commodities Risk Management Policy. On December 31, 2013 the Company had no position balance of derivatives financial instruments related to the commodity price risk of corn.

**a.4.3) Position balance in commodities derivatives financial instruments of JBS USA**

The Company understands that quantitative figures regarding the exposure risk of the commodities' price changes of the subsidiary JBS USA on December 31, 2013 and 2012 are presented below in accordance with the Financial and Commodities Risk Management Policy and are representative of exposure incurred during the period in accordance with paragraph 35 of CPC 40 R1.

		<b>JBS USA subsidiary</b>	
<b>EXPOSURE</b>		<b>December 31, 2013</b>	<b>December 31, 2012</b>
Operational		<b>(7,129,630)</b>	(2,043,500)
Firm contracts - R\$		<b>4,840,304</b>	31,186
<b>TOTAL EXPOSURE</b>		<b>(2,289,326)</b>	<b>(2,012,314)</b>

**Commodities risk**

		<b>Effect on income - JBS USA subsidiary</b>		
<b>Exposure</b>	<b>Risk</b>	<b>Scenario (I) VaR 99% I.C. 1 day</b>	<b>Scenario (II) Variation - 25%</b>	<b>Scenario (III) Variation - 50%</b>
Operational	Commodities price appreciation	(44,605)	(1,210,076)	(2,420,152)
Hedging derivatives	Commodities price depreciation	65,702	1,782,408	3,564,815
		<b>21,097</b>	<b>572,332</b>	<b>1,144,663</b>
<b>Premises</b>	<b>Risk</b>	<b>Scenario (I) VaR 99% I.C. 1 day</b>	<b>Scenario (II) Variation - 25%</b>	<b>Scenario (III) Variation - 50%</b>
Commodities price	Price increase	0.922%	25.000%	50.000%

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**b) Credit risk**

The Company and its subsidiaries are potentially subject to credit risk related to accounts receivable, investments and hedging contracts. The Financial and Commodities Risk Management Policy understands that the diversity of the portfolio contributes significantly to reduce the credit risk, but parameters are set to operations where credit is provided, observing financial ratios and operational health, as well as consults to credit monitoring entities.

For the case of the financial operations that have as counterpart financial institutions (investments and hedging contracts), the Company employs exposure limits set by the Risk Management Committee and approved by the Board of Directors, based on risk ratings (ratings) of specialized international agencies.

Amounts invested in private bonds (notably bank certificates of deposit) and accumulated fair values receivables in hedging transactions contracted with banks, must comply with the following table limits, in order that, the total volume does not exceed a specified percentage of the equity of the financial institution (% PL). In conjunction, the limits should be observed as the time horizon (maximum horizon) to the rescue of the application.

Category	%PL	Maximum horizon
Triple A	2.00%	5 years
Double A	1.00%	3 years
Single A	0.50%	2 years
Triple B	0.25%	1 year

Observations:

- In case of different ratings for the same financial institution, must adopt the most conservative;
- The associates banks should be consolidated at its headquarters;
- Financial institutions without rating are not eligible;
- In the absence of rating in the national scale, use the global rating scale;
- If the Company holds debt and applications with particular counterparty, the net value of the transactions should be considered;
- Exceptions can occur if previously approved by the Risk Management Committee and Executive Board.

Besides private bonds, the Company can also invest funds in federal national treasury bill: LFT, LTN, NTN-F and NTN-B. For these cases there is no pre-established limits. It is also permitted to invest in fixed income funds of low risk that have policy of investment applications in assets directly related to the basic interest rate.

The book value of financial assets that represent the maximum exposure to credit risk at the financial statement date was:

	Note	Company		Consolidated	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
<b>Assets</b>					
Cash and cash equivalents	5	5,223,978	3,564,984	9,013,147	5,413,087
Trade accounts receivable	6	4,087,073	2,753,737	8,919,926	5,688,648
Credits with related parties	10	1,784,948	808,062	733,958	548,909
Derivatives		-	25,281	-	26,154
		11,095,999	7,152,064	18,667,031	11,676,798
<b>Loss on reduction of accounts receivable recoverable value</b>					
		Company		Consolidated	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Current receivables		3,981,264	2,529,365	7,866,991	4,970,194
Overdue receivables:					
From 1 to 30 days		111,388	191,144	840,843	584,276
From 31 to 60 days		9,527	17,060	109,287	75,746
From 61 to 90 days		2,990	18,380	80,982	33,411
Above 90 days		70,489	94,721	232,266	156,709
Allowance for doubtful accounts		(88,585)	(96,933)	(210,443)	(131,688)
		105,809	224,372	1,052,935	718,454
		4,087,073	2,753,737	8,919,926	5,688,648

**c) Liquidity risk**

Liquidity risk arises from the management of working capital of the Company and its subsidiaries and amortization of financing costs and principal of the debt instruments. It is the risk that the Company and its subsidiaries will find difficulty in meeting their financial obligations falling due.

The Company and its subsidiaries manage their capital based on parameters optimization of capital structure with a focus on liquidity and leverage metrics that enable a return to shareholders over the medium term, consistent with the risks assumed in the transaction.

The Management of the Company's liquidity is done taking into account mainly the immediate liquidity indicator modified, represented by the level of cash plus investments divided by short-term debt. It is also maintained a focus on managing the overall leverage of the Company and its subsidiaries to monitor the ratio of net debt to "EBITDA" at levels we considered to be manageable for continuity of operations.

Based on the analysis of these indicators, the management of working capital has been defined to maintain the natural leverage of the Company and its subsidiaries at levels equal to or less than the leverage ratio that we want to achieve.

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The index of liquidity and leverage consolidated are shown below:

	<b>Consolidated</b>	
	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Cash and cash equivalents	<b>9,013,147</b>	5,413,087
Loans and financings - Current	<b>9,430,892</b>	5,948,898
Modified liquidity indicator	<b>0.96</b>	0.91
<b>Leverage indicator</b>	<b>3,7x</b>	3,4x

To calculate the leverage indicator the Company used the dollar and the euro correction rates of the last day of the year (closing rate). This criteria is intended to equalize the net debt and EBITDA at the same exchange rate.

The table below shows the fair value of financial liabilities of the Company and its subsidiaries according to their maturities.

**Company**

<b>December 31, 2013</b>	<b>Less than 1 year</b>	<b>Between 1 and 2 years</b>	<b>Between 3 and 5 years</b>	<b>More than 5 years</b>	<b>Fair Value</b>
Trade accounts payable	1,371,205	-	-	-	1,371,205
Loans and financings	6,839,122	2,514,791	6,972,220	4,266,838	20,592,971
Derivatives financing liabilities (assets)	9,958	247	-	-	10,205
<b>TOTAL</b>	<b>8,220,285</b>	<b>2,515,038</b>	<b>6,972,220</b>	<b>4,266,838</b>	<b>21,974,381</b>

<b>December 31, 2012</b>	<b>Less than 1 year</b>	<b>Between 1 and 2 years</b>	<b>Between 3 and 5 years</b>	<b>More than 5 years</b>	<b>Fair Value</b>
Trade accounts payable	1,000,273	-	-	-	1,000,273
Loans and financings	5,205,774	1,629,962	3,463,487	1,852,436	12,151,659
Derivatives financing liabilities (assets)	(26,420)	941	198	-	(25,281)
<b>TOTAL</b>	<b>6,179,627</b>	<b>1,630,903</b>	<b>3,463,685</b>	<b>1,852,436</b>	<b>13,126,651</b>

**Consolidated**

<b>December 31, 2013</b>	<b>Less than 1 year</b>	<b>Between 1 and 2 years</b>	<b>Between 3 and 5 years</b>	<b>More than 5 years</b>	<b>Fair Value</b>
Trade accounts payable	5,342,388	-	-	-	5,342,388
Loans and financings	9,430,892	3,000,141	10,671,253	9,659,055	32,761,341
Derivatives financing liabilities (assets)	12,311	560	1,413	-	14,284
<b>TOTAL</b>	<b>14,785,591</b>	<b>3,000,701</b>	<b>10,672,666</b>	<b>9,659,055</b>	<b>38,118,013</b>

<b>December 31, 2012</b>	<b>Less than 1 year</b>	<b>Between 1 and 2 years</b>	<b>Between 3 and 5 years</b>	<b>More than 5 years</b>	<b>Fair Value</b>
Trade accounts payable	3,564,270	-	-	-	3,564,270
Loans and financings	5,948,898	4,395,577	3,660,103	6,484,366	20,488,944
Derivatives financing liabilities (assets)	(27,293)	941	198	-	(26,154)
<b>TOTAL</b>	<b>9,485,875</b>	<b>4,396,518</b>	<b>3,660,301</b>	<b>6,484,366</b>	<b>24,027,060</b>

**d) Estimated market values**

The assets and liabilities are represented in the financial statements at cost and their appropriations of revenues and expenses are accounted for in accordance with its expected realization or settlement.

The market values of non-derivative financial instruments and derivatives were estimated based on information available on the market.

**e) Guarantees provided and guarantees received****Guarantees provided**

The Company has securities pledged as collateral for derivative transactions with the commodities and futures whose balance at December 31, 2013 is R\$ 551,303 (R\$ 253,740 at December 30, 2012). This guarantee is superior to the need presented for these operations.

The indirect subsidiary JBS USA and its subsidiaries, has securities pledged as collateral for derivative transactions with the commodities and futures whose balance at December 31, 2013 is R\$ 252,670 (R\$ 65,586 at December 31, 2012). This guarantee is superior to the need presented for these operations.

Other guarantees considered relevant are described in detail in the notes: 15 - Loans and financings, and 16 - Credit operations, guarantees and covenants.

**Guarantees received**

The Company and its subsidiaries have no guarantees received from third parties deemed relevant.

**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

**f) Financial instruments**

All transactions with financial instruments are recognized in financial statements as described below:

		Company		Consolidated	
	Notes	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
<b>Assets</b>					
<b>Fair value through profit or loss</b>					
Cash and cash equivalents	5	5,223,978	3,564,984	9,013,147	5,383,087
<b>Loans and receivables</b>					
Trade accounts receivable	6	4,087,073	2,753,737	8,919,926	5,688,648
Credits with related parties	10	1,784,948	808,062	733,958	548,909
<b>Fair value through profit or loss</b>					
Payables derivatives		-	25,281	-	26,154
<b>Total</b>		<b>11,095,999</b>	<b>7,152,064</b>	<b>18,667,031</b>	<b>11,646,798</b>
<b>Liabilities</b>					
<b>Liabilities at amortized cost</b>					
Loans and financings	15/16	20,592,971	12,151,659	32,761,341	20,488,944
Trade accounts payable	14	1,371,205	1,000,273	5,342,388	3,564,270
<b>Fair value through profit or loss</b>					
Payables derivatives		10,205	-	14,284	-
<b>Total</b>		<b>21,974,381</b>	<b>13,151,932</b>	<b>38,118,013</b>	<b>24,053,214</b>

During this period there has been no reclassification between categories, fair value through profit or loss, loans and receivables and liabilities at amortized cost, shown in the table above.

**g) Fair value of financial instruments**

The assets and liabilities are represented in the financial statements at cost and their appropriations of revenues and expenses are accounted for in accordance with its expected realization or settlement. The derivatives market of future fair values are calculated based on daily adjustments for changes in market prices of stock futures and commodities that act as counterparty. The swap is obtained by calculating independently the active and passive parts, bringing them to their present value. The future prices used to calculate the curve of the contracts were drawn from the Bloomberg database.

In accordance with CPC 40 R1/IFRS 7 - Financial Instruments: Disclosures, the Company and its subsidiaries classify fair value measurements in accordance with the hierarchical levels that reflect the significance of the indices used in this measurement, according to the following levels

Level 1 - Quoted prices in active markets (unadjusted) for identical assets or liabilities;

Level 2 - Inputs other than Level 1, in which prices are quoted for similar assets and liabilities, either directly by obtaining prices in active markets or indirectly as valuation techniques that use data from active markets.

Level 3 - Indices used for calculation are not derived from an active market. The Company and its subsidiaries do not have this level of measurement instruments.

As noted above, the fair values of financial instruments, except for those maturing in the short term, equity instruments with no active market and contracts with discretionary features that fair value can not be reliably measured, are presented in hierarchical levels of measurement below:

**Fair value hierarchy**

	December 31, 2013		
	Company		
	Level 1	Level 2	Level 3
<b>Current assets</b>			
Cash and banks	1,789,254	-	-
Financial investments	-	3,148,005	-
Derivatives	-	-	-
<b>Consolidated</b>			
	Level 1	Level 2	Level 3
<b>Current assets</b>			
Cash and banks	4,713,369	-	-
Financial investments	-	3,236,034	-
Derivatives	-	-	-
	December 31, 2012		
	Company		
	Level 1	Level 2	Level 3
<b>Current assets</b>			
Cash and banks	1,014,160	-	-
Financial investments	-	2,550,824	-
Derivatives	2,608	22,673	-



**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

	Consolidated		
	Level 1	Level 2	Level 3
<b>Current assets</b>			
Cash and banks	1,979,230	-	-
Financial investments	-	3,433,857	-
Derivatives	3,481	22,673	-

**Fair value versus book value**

The fair values of financial assets and liabilities, with the book values presented in the balance sheet position are as follows:

Company	Note	December 31, 2013		December 31, 2012	
		Book value	Fair value	Book value	Fair value
Cash and banks	5	1,789,254	1,789,254	1,044,160	1,044,160
Financial investments	5	3,148,005	3,148,005	2,550,824	2,550,824
Trade accounts receivable	6	4,087,073	4,087,073	2,753,737	2,753,737
Related parties receivable	10	1,784,948	1,784,948	808,062	808,062
Derivatives		-	-	25,281	25,281
<b>Total financial assets</b>		<b>10,809,280</b>	<b>10,809,280</b>	<b>7,182,064</b>	<b>7,182,064</b>
Trade accounts payable	14	1,371,205	1,371,205	1,000,273	1,000,273
Derivatives		10,205	10,205	-	-
Loans and financings	15/16	20,592,971	20,592,971	12,151,659	12,151,659
Declared dividends	18	220,494	220,494	170,749	170,749
Payables related to facilities acquisitions	19	158,607	158,607	207,854	207,854
<b>Total financial liabilities</b>		<b>22,353,482</b>	<b>22,353,482</b>	<b>13,530,535</b>	<b>13,530,535</b>
		<b>(11,544,202)</b>	<b>(11,544,202)</b>	<b>(6,348,471)</b>	<b>(6,348,471)</b>

Consolidated	Note	December 31, 2013		December 31, 2012	
		Book value	Fair value	Book value	Fair value
Cash and banks	5	4,713,369	4,713,369	1,979,230	1,979,230
Financial investments	5	3,236,034	3,236,034	3,433,857	3,433,857
Trade accounts receivable	6	8,919,926	8,919,926	5,688,648	5,688,648
Related parties receivable	10	733,958	733,958	548,909	548,909
Derivatives		-	-	26,154	26,154
<b>Total financial assets</b>		<b>17,603,287</b>	<b>17,603,287</b>	<b>11,676,798</b>	<b>11,676,798</b>
Trade accounts payable	14	5,342,388	5,342,388	3,564,270	3,564,270
Derivatives		14,284	14,284	-	-
Loans and financings	15/16	32,761,341	32,761,341	20,488,944	20,488,944
Declared dividends	18	220,494	220,494	170,749	170,749
Payables related to facilities acquisitions	19	727,749	727,749	207,854	207,854
<b>Total financial liabilities</b>		<b>39,066,256</b>	<b>39,066,256</b>	<b>24,431,817</b>	<b>24,431,817</b>
		<b>(21,462,969)</b>	<b>(21,462,969)</b>	<b>(12,755,019)</b>	<b>(12,755,019)</b>

The loans and financing presented in the table above include the values of working capital in Reais and working capital in foreign currency (bonds), as shown in detail in notes 15 and 16. In the Management opinion the loans and financing, which are measured at their amortized cost values do not present significant variation regarding to their fair values. These loans and financing are restated with bases in contracted rates and interest through the date of closing of financial statements, the outstanding balance is recognized by an amount close to fair value. Since there is no active market for such instruments, the differences that could occur if these values were for amounts paid in advance would be unrepresentative.

	Company		Consolidated	
	2013	2012	2013	2012
Gains (losses) by category of financial instrument				
<i>Fair value through profit or loss</i>	944,553	384,835	1,036,903	886,020
<i>Loans and receivables</i>	316,320	187,071	432,538	201,966
<i>Liabilities at amortized cost</i>	(2,909,706)	(1,654,596)	(3,849,772)	(2,426,229)
<b>Total</b>	<b>(1,648,833)</b>	<b>(1,082,690)</b>	<b>(2,380,331)</b>	<b>(1,338,243)</b>

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**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

**EXECUTIVE BOARD**

Wesley Mendonça Batista  
Chief Executive Officer

Eliseo Santiago Perez Fernandez  
Administrative and Control Officer

Jeremiah Alphonsus O'Callaghan  
Investor Relations Officer

Francisco de Assis e Silva  
Institutional Relations Executive Officer

Aginaldo dos Santos Moreira Jr.  
Accountant CRC: 244207/O-4

**BOARD OF DIRECTORS**

Joesley Mendonça Batista  
Chairman

Wesley Mendonça Batista  
Vice-Chairman

José Batista Sobrinho

Humberto Junqueira de Farias

Marcus Vinicius Pratini de Moraes

João Carlos Ferraz

Carlos Alberto Caser

Tarek Mohamed Noshay Nasr Mohamed Farahat

Peter Dvorsak

**AUDIT COMMITTEE**

Humberto Junqueira de Farias  
Chairman

Paulo Sérgio Dortas

Silvio Roberto R. de Menezes Júnior

José Paulo da Silva Filho

Marcus Vinicius Pratini de Moraes

**FISCAL COUNCIL REPORT**

The Fiscal Council reviewed the Annual Management Report and the Financial Statements of the Company for the period ended on December 31, 2013.

Our examination included: a) analysis of the Financial Statements and the Annual Management Report; b) monitoring and discussion of the review done by the external independent auditors; and c) questions about relevant actions and transactions made by the management.

Based on our examination, according to the information and explanations received, and considering the Independent Auditors Review Report, the Fiscal Council is aware that the Annual Management Report and the Financial Statements above mentioned reflect fairly the information contained therein and are able to be appreciated by the Annual General Meeting.

São Paulo, March 21, 2014.

Florisvaldo Caetano de Oliveira  
Chairman

Sandro Domingues Raffai  
Member

Demetrius Nichele Macei  
Member

Luis Eduardo Frisoni Junior  
Member

**JBS S.A.**

Notes to the financial statements for the years ended on December 31, 2013 and 2012  
(Expressed in thousands of reais)

**STATEMENT OF OFFICERS ON THE FINANCIAL STATEMENTS AND ON THE INDEPENDENT AUDITORS' REPORT**

The Company's Officers declare for the purposes of paragraph 1, Article 25, item V and VI of CVM Instruction No. 480 of December 7, 2009, that:

(i) They reviewed, discussed and agreed with the views expressed in the opinion of the independent auditors on the financial statements for the period ended on December 31, 2013, and

(ii) They reviewed, discussed and agreed with the financial statements for the period ended on December 31, 2013.

São Paulo, March 20, 2014.

Wesley Mendonça Batista  
Chief Executive Officer

Eliseo Santiago Perez Fernandez  
Administrative and Control Officer

Jeremiah Alphonsus O'Callaghan  
Investor Relations Officer

Francisco de Assis e Silva  
Institutional Relations Executive Officer

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