RESULTADOS 2T19



Guararapes
GUARARAPES CONFECÇÕES S/A

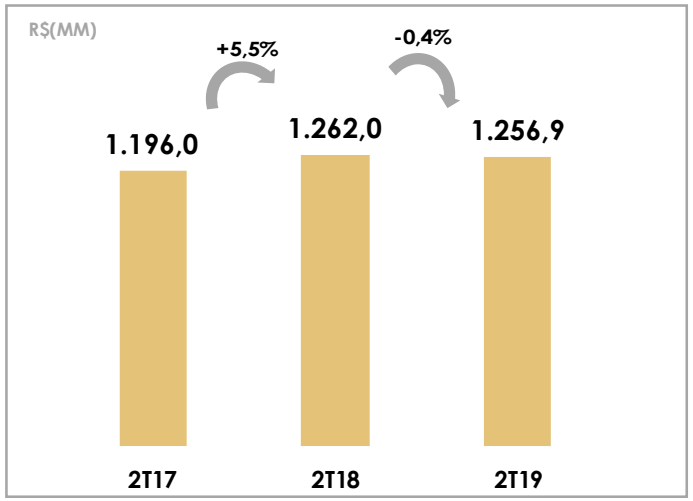
RCHLO
RIACHUELO

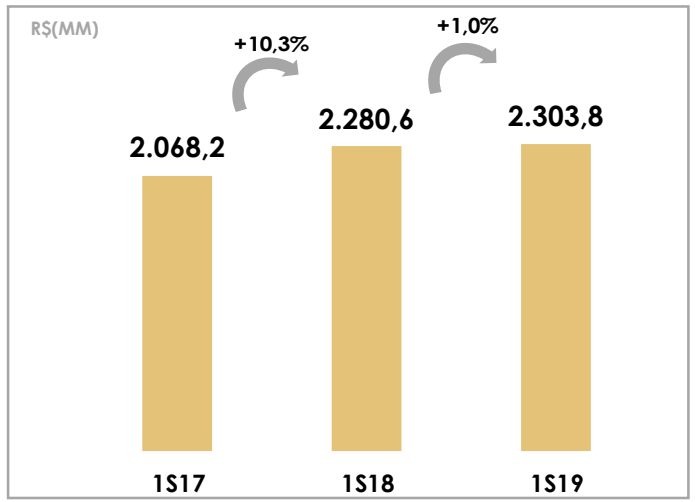
Nota Importante

Esta apresentação contém considerações futuras referentes às perspectivas do negócio, estimativas de resultados operacionais e financeiros, e às perspectivas de crescimento da Guararapes - Riachuelo. Estas são apenas projeções e, como tal, baseiam-se exclusivamente nas expectativas da administração da Guararapes-Riachuelo em relação ao futuro do negócio e seu contínuo acesso a capitais para financiar o plano de negócios da Companhia. Tais considerações futuras dependem, substancialmente, de mudanças nas condições de mercado, regras governamentais, pressões da concorrência, do desempenho do setor e da economia brasileira, entre outros fatores, além dos riscos apresentados nos documentos de divulgação arquivados pela Guararapes - Riachuelo e estão, portanto, sujeitas a mudanças sem aviso prévio.

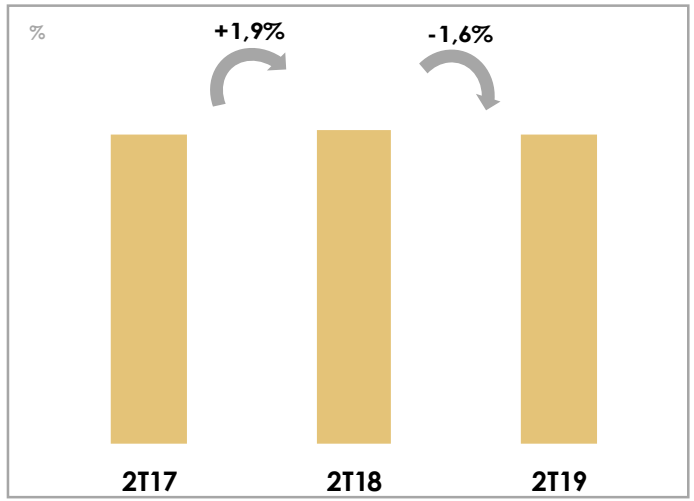
Receita Líquida Consolidada de Mercadorias

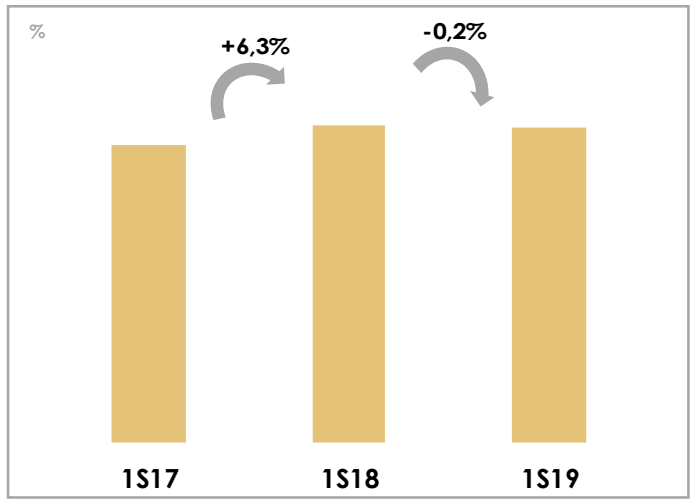
Receita Líquida Consolidada de Mercadorias





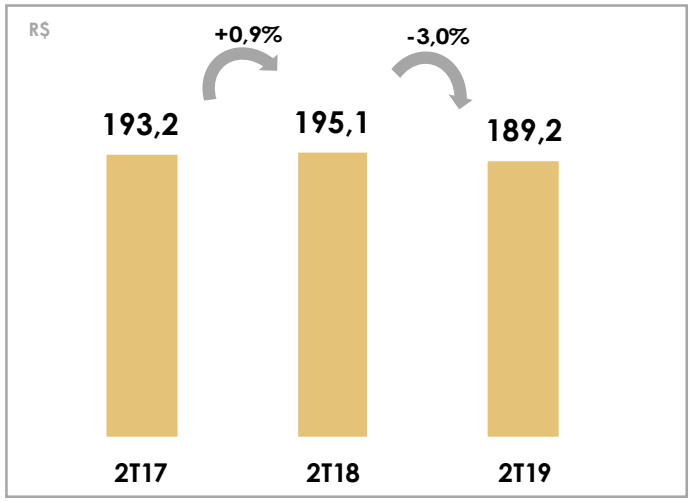
Vendas em Mesmas Lojas

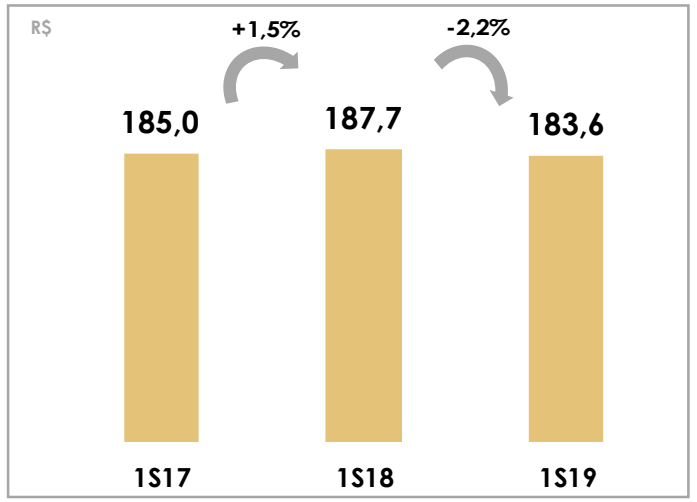




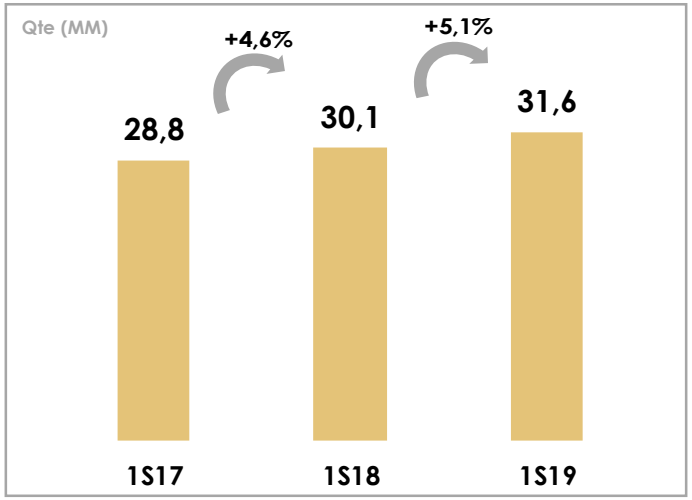
Ticket Médio e Base de Cartões - Riachuelo

Ticket Médio



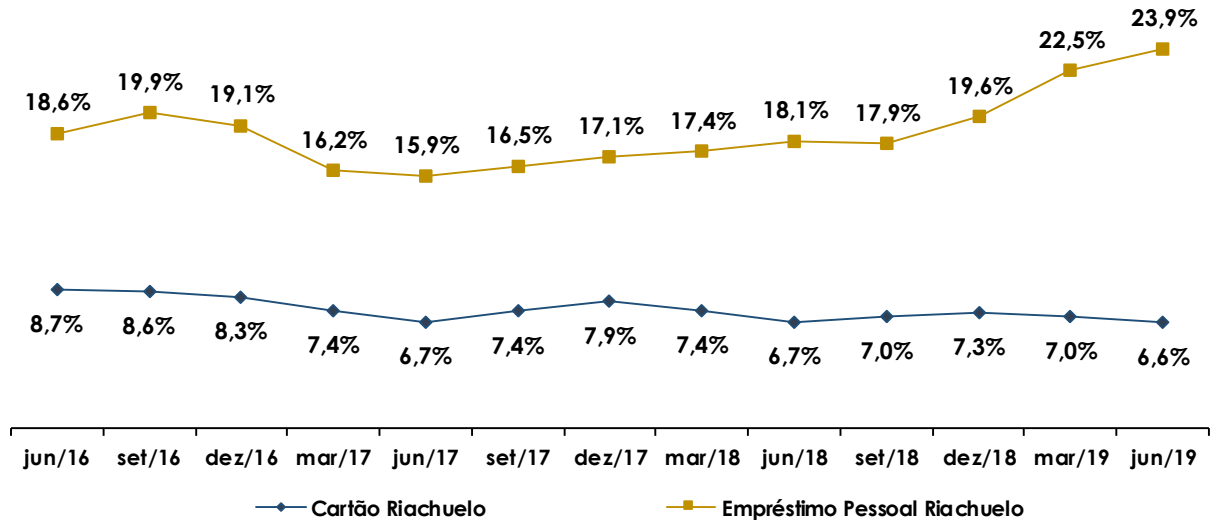


Base Total de Cartões



Desempenho da Operação Financeira

Nível de Perda das Operações de Empréstimo Pessoal e Cartão Riachuelo

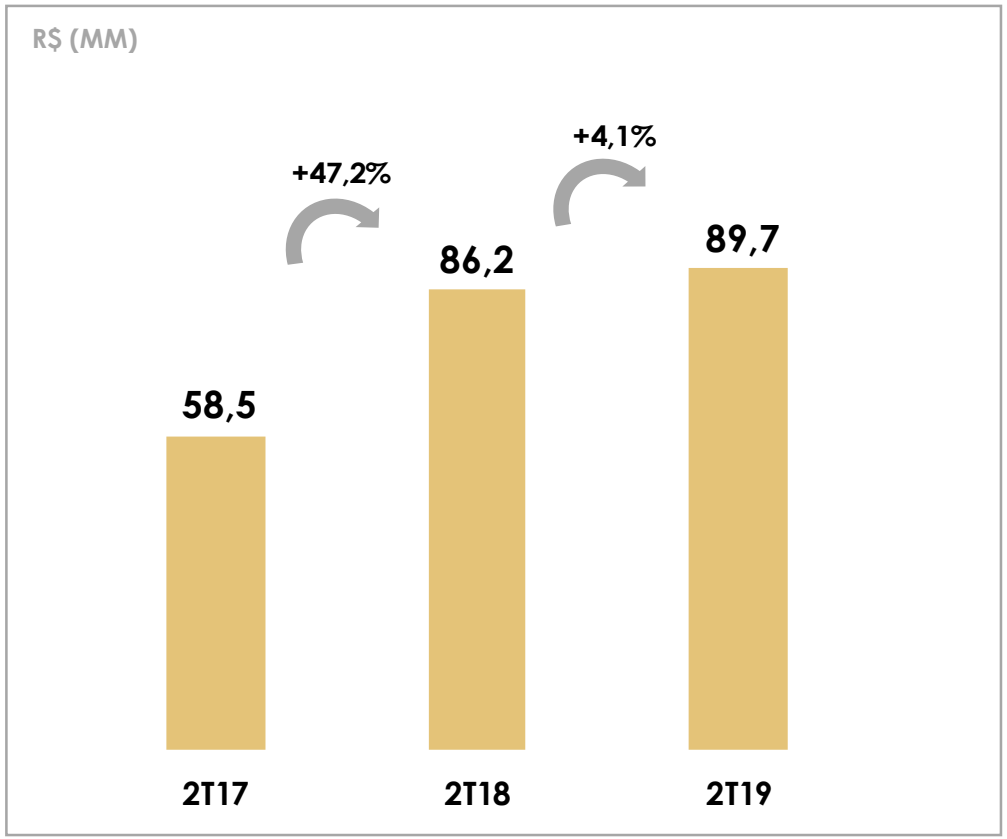


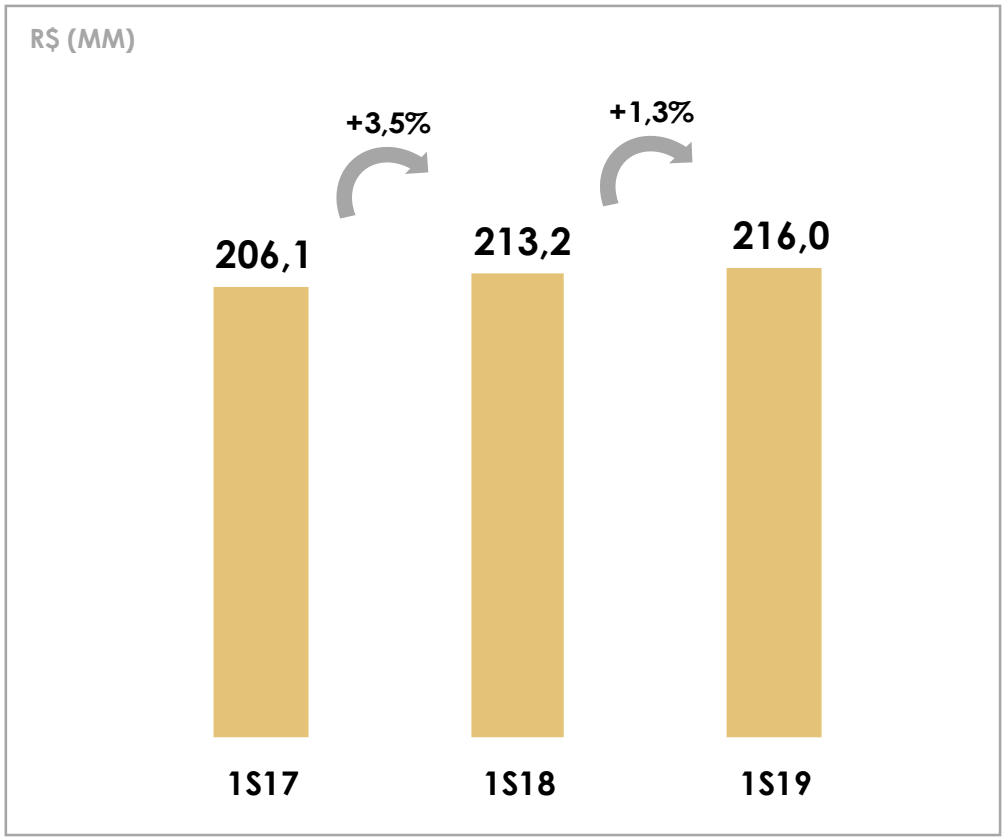
R$ (Mil)

Junho de 2019					SALDO PCLD (%) Mínimo requerido (Bacen)	
Faixa de atraso (dias)	**Risco**	**Carteira**	**Saldo PCLD**	**Saldo PCLD (%)**	**Risco**	**SALDO PCLD (%) Mínimo requerido (Bacen)**
em dia	A	2.726.570	23.160	0,8%	A	0,5%
15-30	B	159.752	2.922	1,8%	B	1,0%
31-60	C	182.723	18.254	10,0%	C	3,0%
61-90	D	157.304	35.615	22,6%	D	10,0%
91-120	E	139.751	59.676	42,7%	E	30,0%
121-150	F	137.907	82.589	59,9%	F	50,0%
151-180	G	130.790	112.064	85,7%	G	70,0%
181-360	H	646.314	646.314	100,0%	H	100,0%
Junho de 2019 Total		**4.281.112**	**980.594**	**22,9%**		
Até 180 dias		**3.634.797**	**334.280**	**9,2%**		
Índice de Cobertura (Vencidos há mais de 90 dias)*				**93,0%**		
Saldo PDD x Mínimo requerido (Bacen)				**110,8%**		

**** PCLD Total sobre créditos com atraso superior a 90 dias (E-H)***

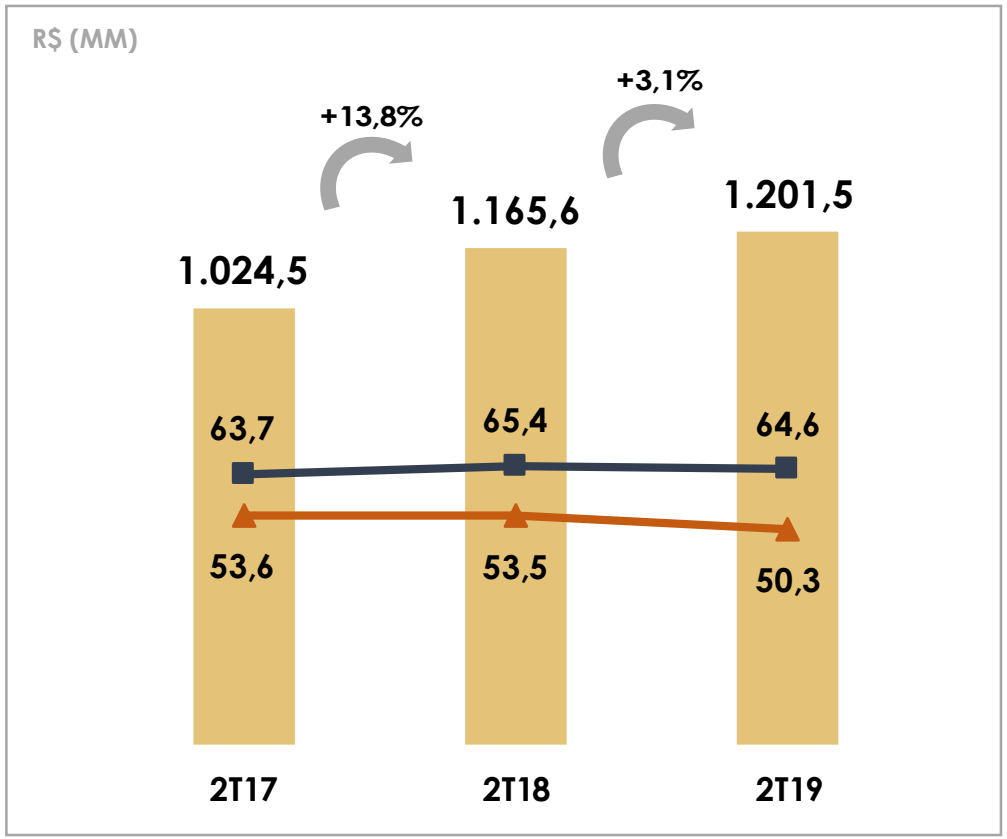
Resultado da Operação Financeira

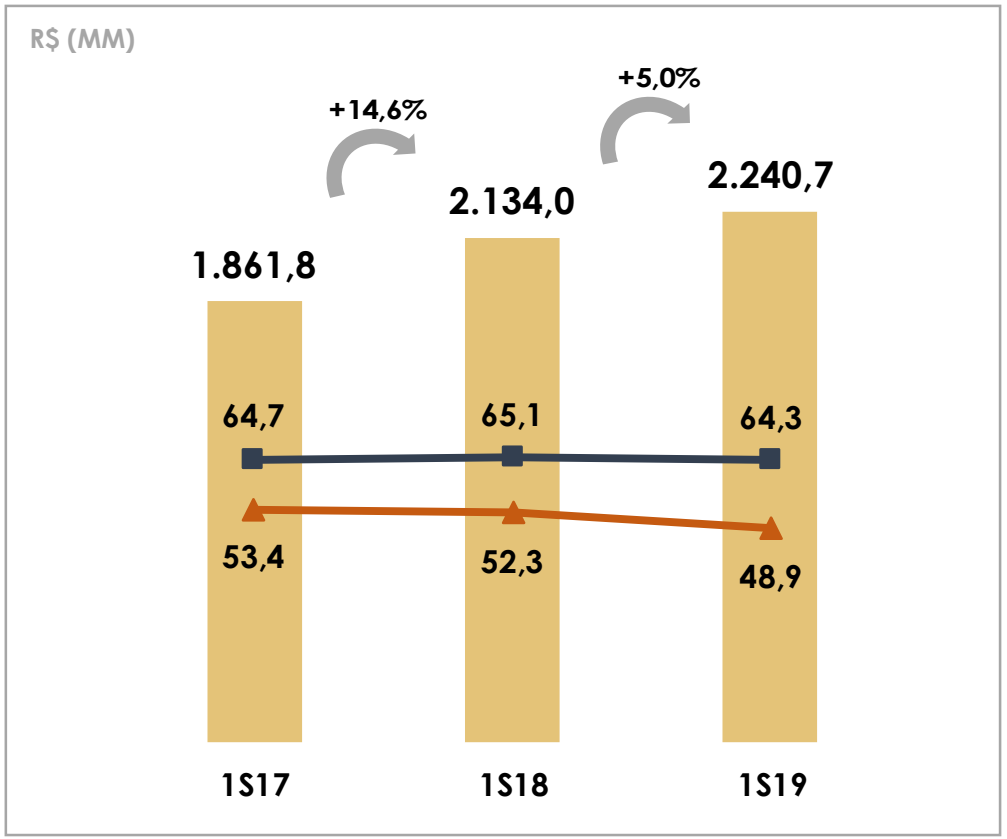




Resultado da Operação Financeira

Lucro Bruto Consolidado

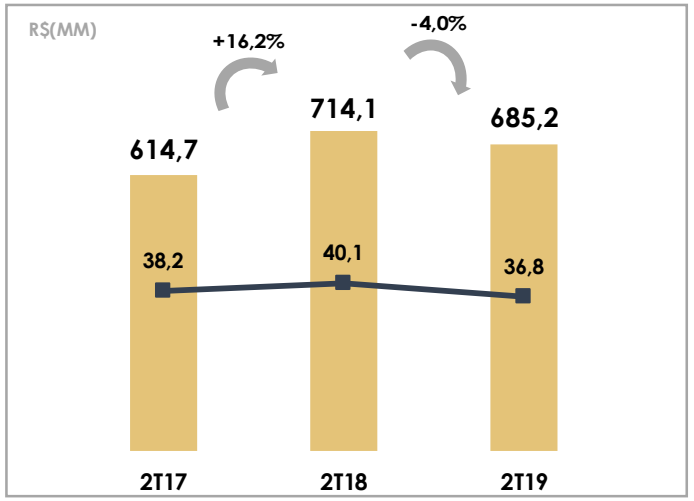


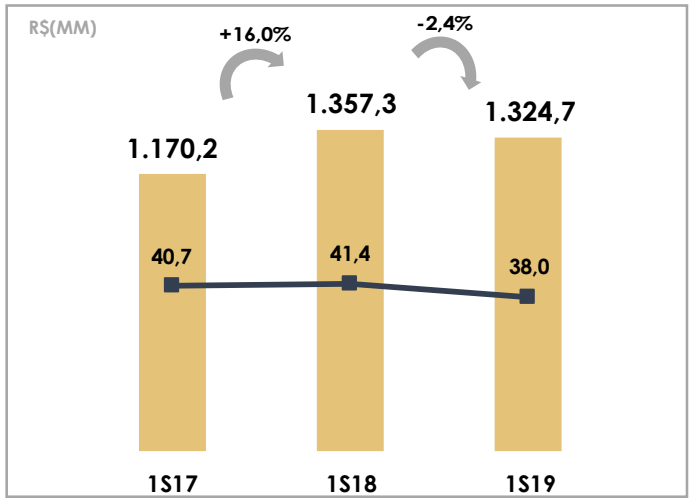


Lucro Bruto Consolidado | Margem Bruta Consolidada (%) | Margem Bruta de Mercadorias (%)

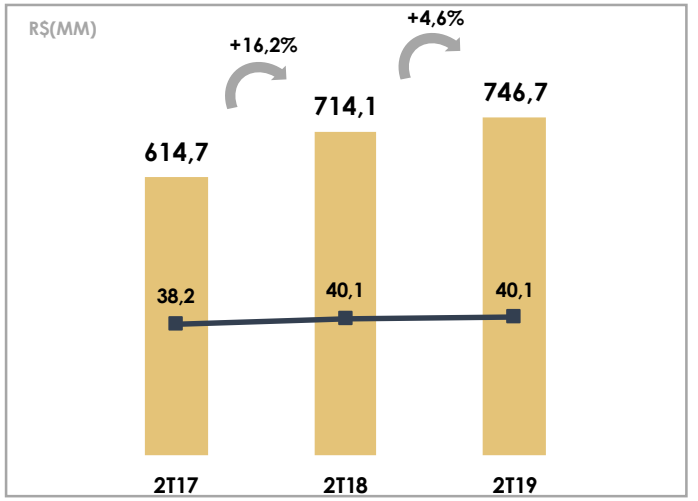
Despesas Operacionais

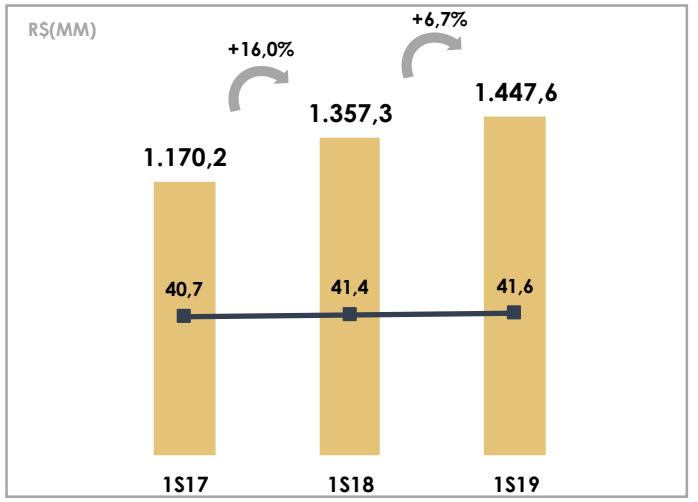
Com efeito do IFRS16





Sem efeito do IFRS16

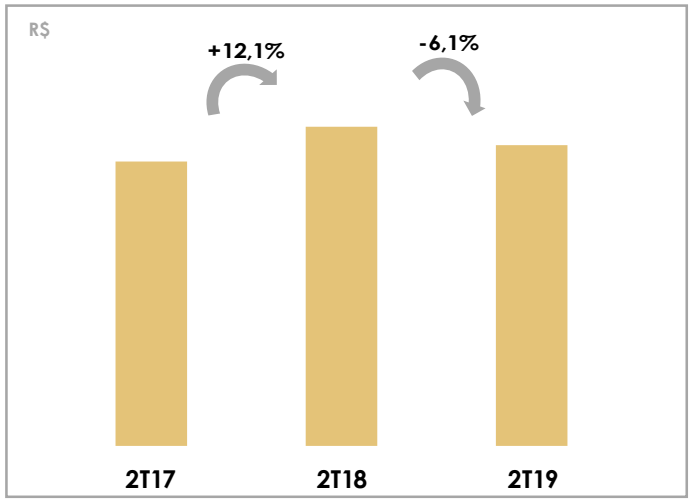


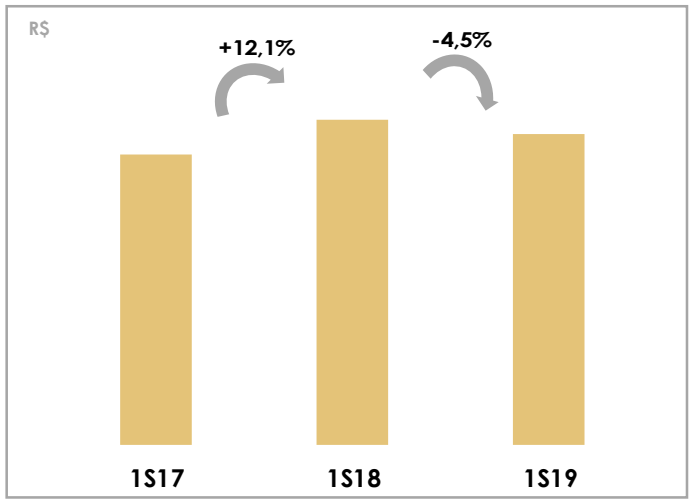


Despesas Operacionais (%) / Receita Líquida

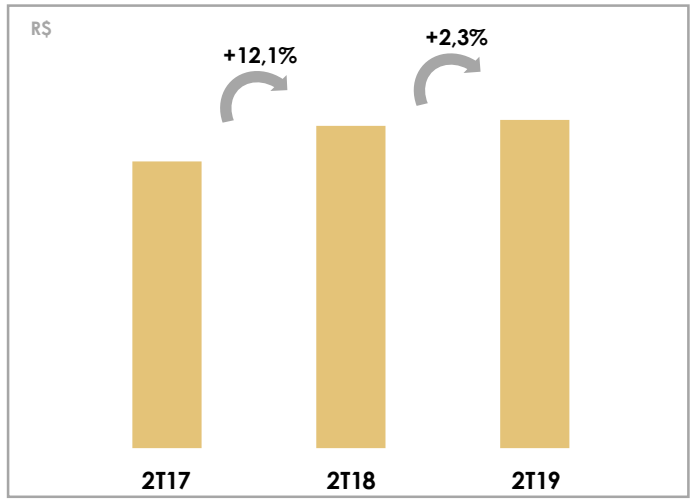
Despesas Operacionais por m²

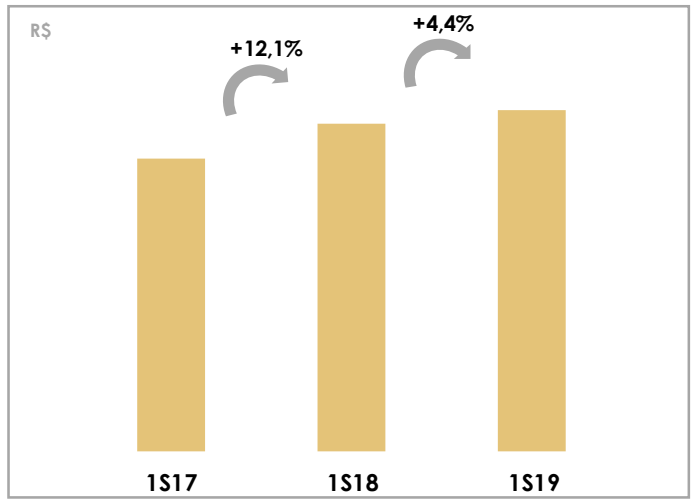
Com efeito do IFRS16





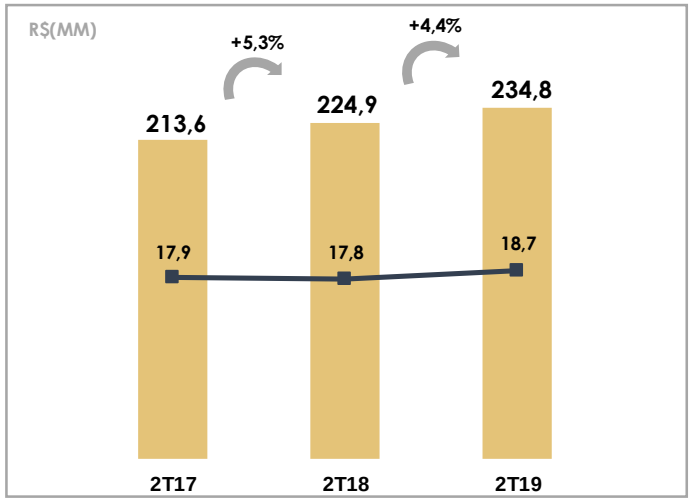
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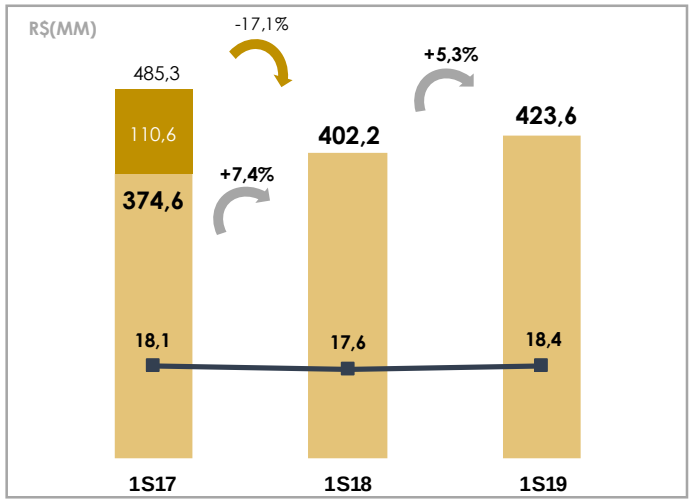




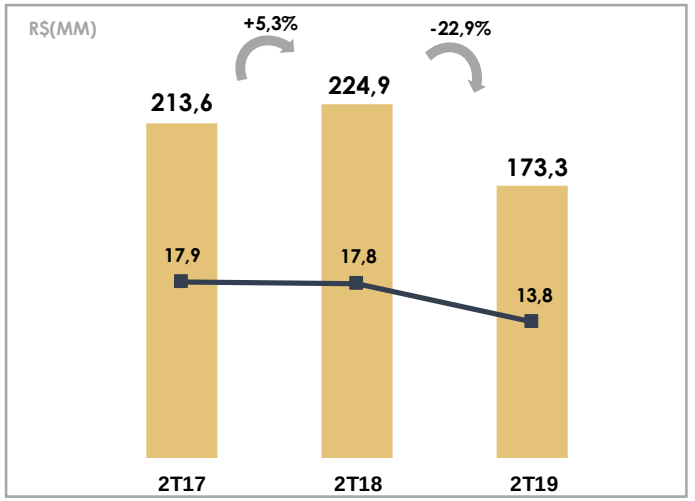
EBITDA Consolidado Ajustado

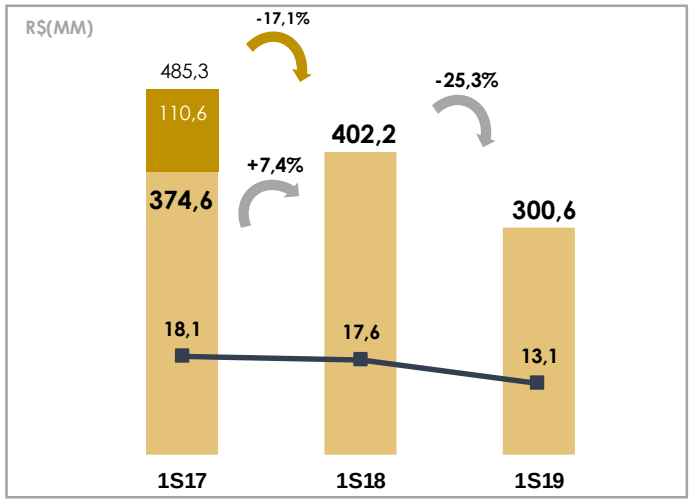
Com efeito do IFRS16





Sem efeito do IFRS16

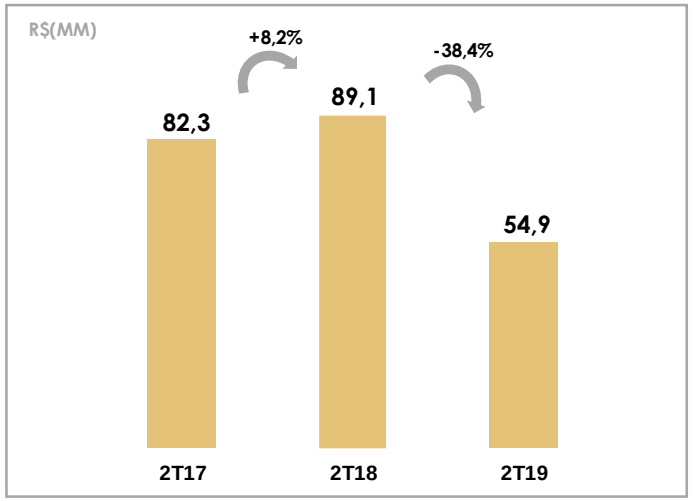


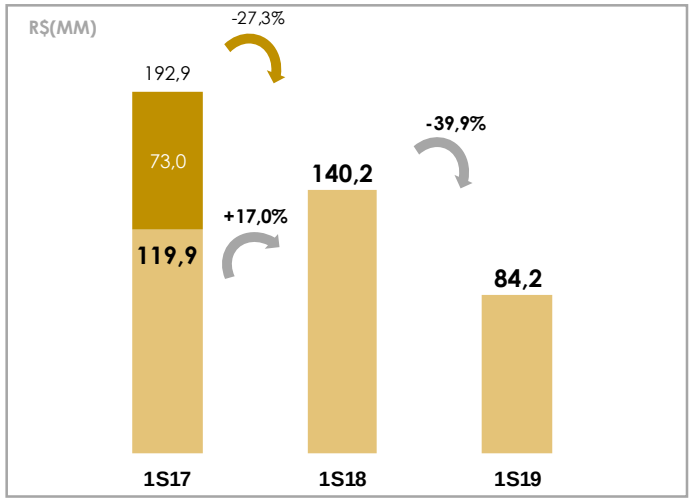


EBITDA Ajustado | Efeitos Não Recorrentes | Margem EBITDA Ajustada s/ Rec. Líq. Merc. (%)

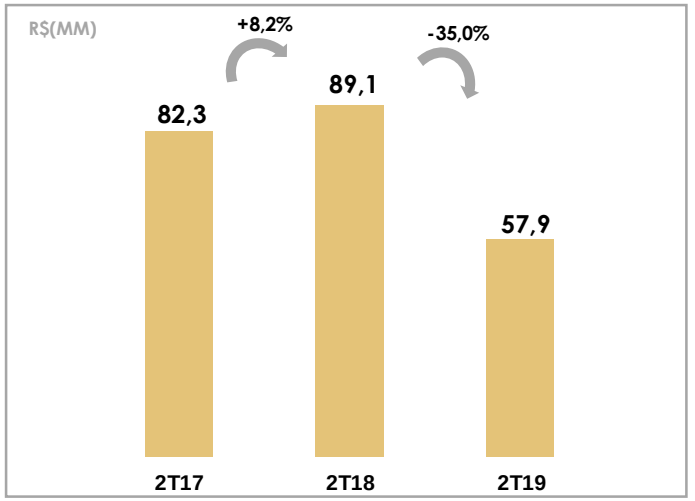
Lucro Líquido Consolidado

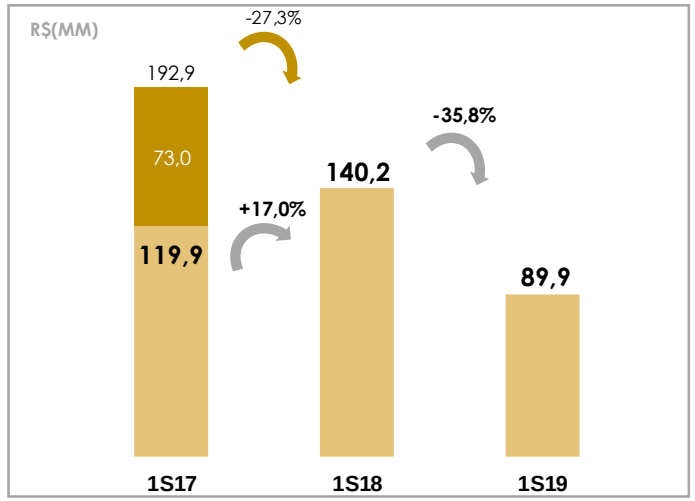
Com efeito do IFRS16





Sem efeito do IFRS16

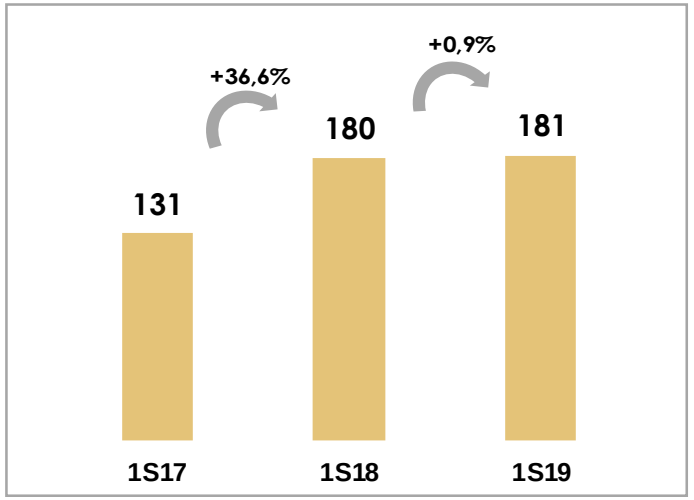




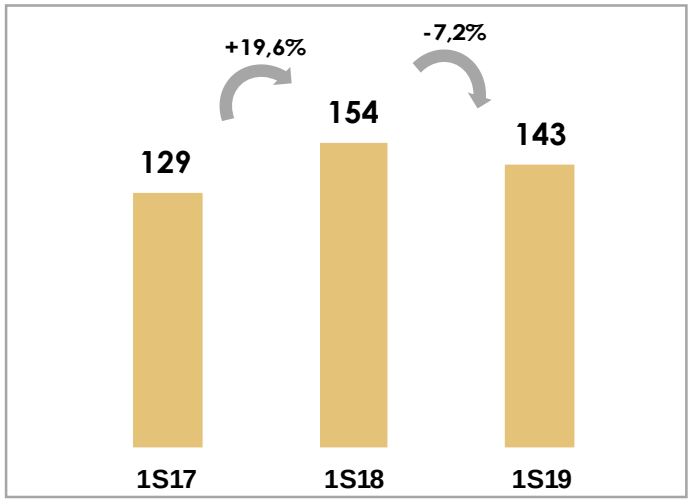
Lucro Líquido Consolidado Efeitos Não Recorrentes

Ciclo Financeiro

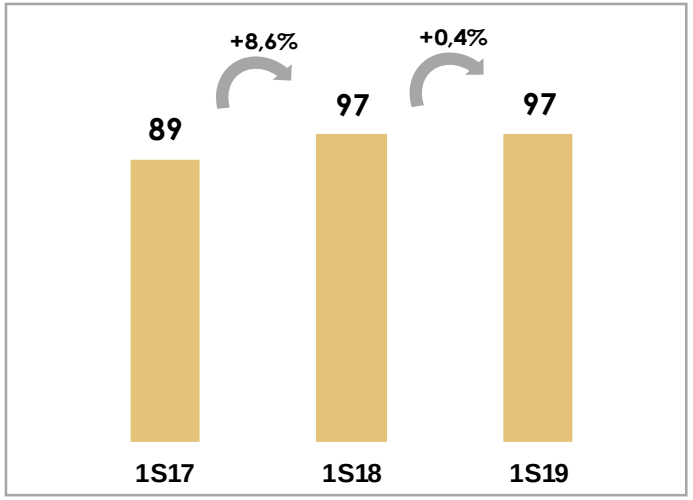
Ciclo Financeiro (dias)



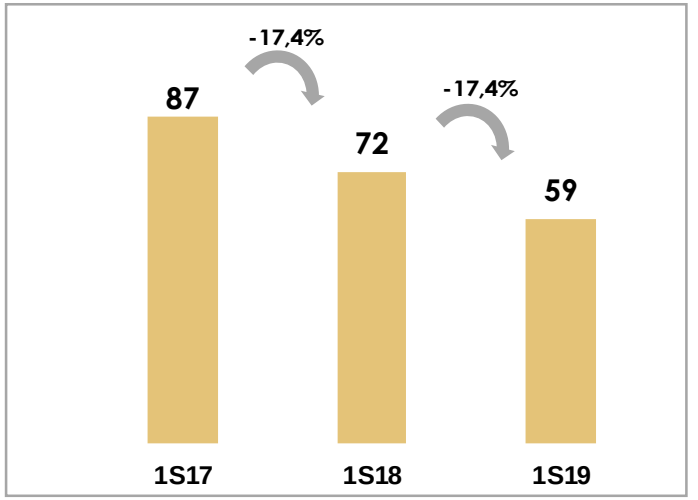
Estoque (dias)



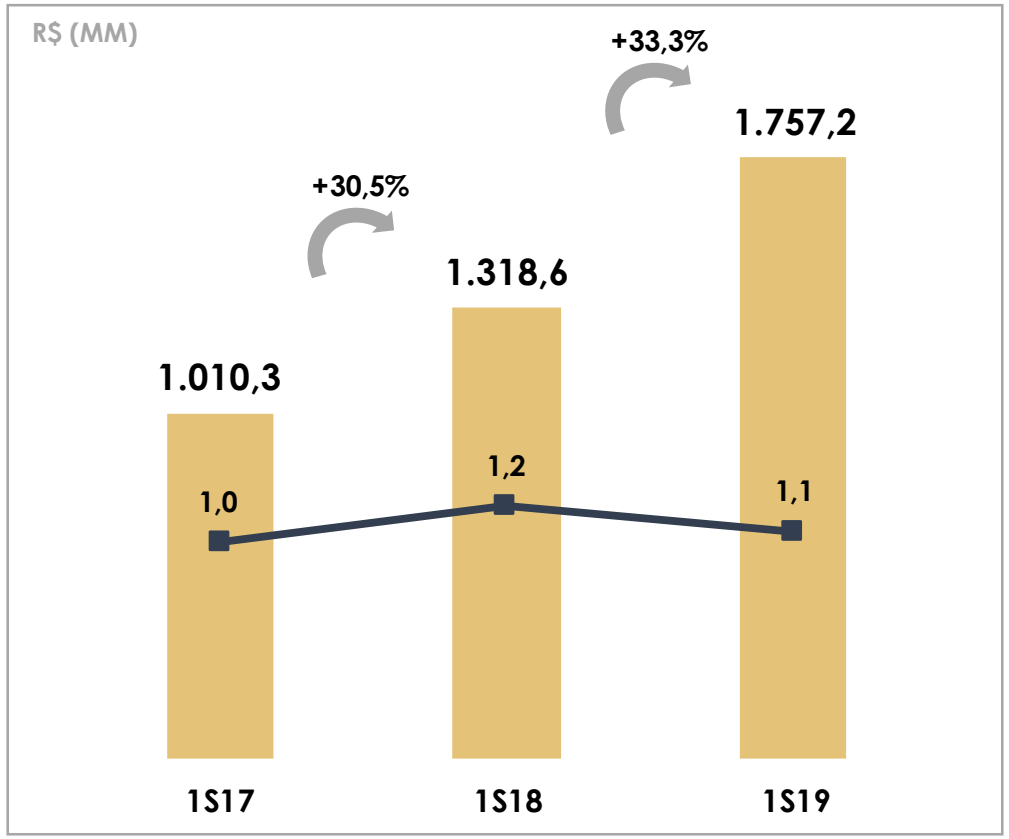
Clientes (dias)



Fornecedores (dias)

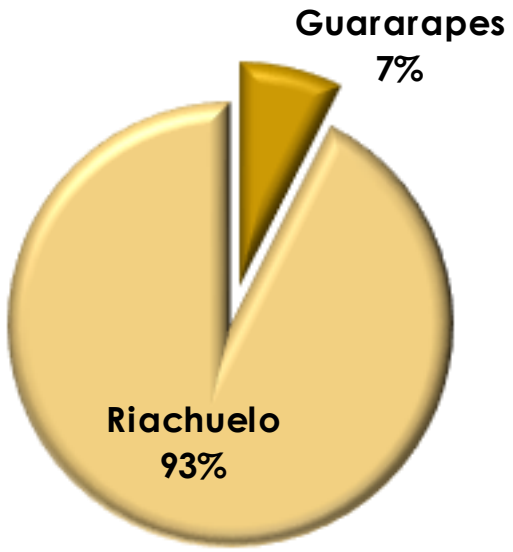


Endividamento Líquido

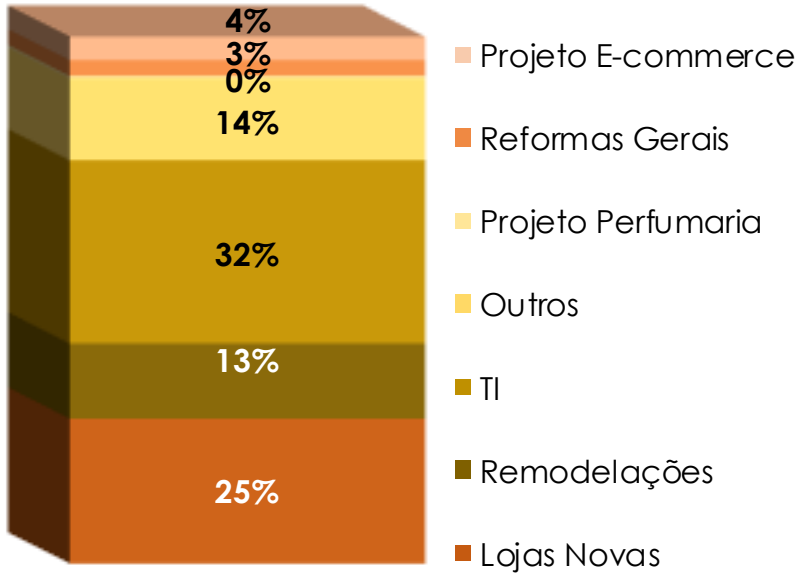


CAPEX – 1S19

Total Grupo R$ 146,0 milhões



Total Riachuelo R$ 135,2 milhões



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GUARARAPES CONFECÇÕES S/A

RCHLO
RIACHUELO